

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through July 2013

Next Release Date: Week 4 of October

Retail  
Endorsement Growth

**7.7 %**

Wholesale  
Endorsement Growth

**7.5 %**

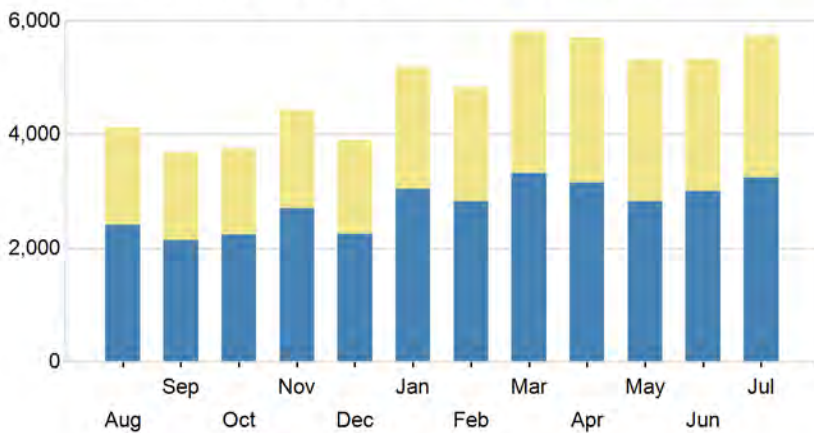
Total  
Endorsement Growth

**7.6 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	2,415	12.7 %	1,705	0.1 %	4,120	7.1 %
Sep	2,147	-11.1 %	1,536	-9.9 %	3,683	-10.6 %
Oct	2,246	4.6 %	1,498	-2.5 %	3,744	1.7 %
Nov	2,705	20.4 %	1,724	15.1 %	4,429	18.3 %
Dec	2,250	-16.8 %	1,656	-3.9 %	3,906	-11.8 %
Jan	3,033	34.8 %	2,151	29.9 %	5,184	32.7 %
Feb	2,818	-7.1 %	2,017	-6.2 %	4,835	-6.7 %
Mar	3,318	17.7 %	2,494	23.6 %	5,812	20.2 %
Apr	3,145	-5.2 %	2,568	3.0 %	5,713	-1.7 %
May	2,823	-10.2 %	2,498	-2.7 %	5,321	-6.9 %
Jun	3,002	6.3 %	2,335	-6.5 %	5,337	0.3 %
Jul	3,232	7.7 %	2,511	7.5 %	5,743	7.6 %
Total	33,134		24,693		57,827	

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**Top 10 by Retail and Wholesale Volume**

Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
LIBERTY HOME EQUITY SOLU	562	688	386	583	819	1,100	973	1,264	925	814	902	926	9,942	17.2%
SECURITY ONE LENDING/RMS	409	309	752	534	491	764	854	817	886	696	621	682	7,815	13.5%
URBAN FINANCIAL GROUP	655	491	337	551	374	466	419	714	1,024	1,020	847	803	7,701	13.3%
AMERICAN ADVISORS GROUP	561	411	504	366	304	570	408	531	480	306	555	981	5,977	10.3%
GENERATION MORTGAGE COMP	490	367	548	570	523	510	515	475	406	441	475	521	5,841	10.1%
ONE REVERSE MORTGAGE LLC	418	365	261	486	412	458	421	468	517	478	459	429	5,172	8.9%
PROFICIO MORTGAGE VENTUR	1	53	86	164	123	173	147	206	296	319	283	254	2,105	3.6%
SUN WEST MORTGAGE CO INC	103	93	96	62	47	132	108	173	221	227	134	158	1,554	2.7%
REVERSE MORTGAGE USA INC	113	107	76	133	92	157	74	175	137	123	238	127	1,552	2.7%
CHERRY CREEK MORTGAGE CO	105	110	110	130	86	153	129	99	113	167	120	112	1,434	2.5%
<b>Total</b>	<b>3,417</b>	<b>2,994</b>	<b>3,156</b>	<b>3,579</b>	<b>3,271</b>	<b>4,483</b>	<b>4,048</b>	<b>4,922</b>	<b>5,005</b>	<b>4,591</b>	<b>4,634</b>	<b>4,993</b>	<b>49,093</b>	<b>84.9%</b>

**Top 10 Wholesale and Retail Performance Stats**

Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LIBERTY HOME EQUITY SOLUT	4	2	1	4,027	5,915	9,942	120.5 %	47.0 %	70.0 %	41 %	59 %	7.0 %	24.0 %	17.2 %
SECURITY ONE LENDING/RMS	3	4	2	4,553	3,262	7,815	166.7 %	142.3 %	156.0 %	58 %	42 %	7.9 %	13.2 %	13.5 %
URBAN FINANCIAL GROUP	7	1	3	1,292	6,409	7,701	-18.8 %	4.9 %	0.0 %	17 %	83 %	2.2 %	26.0 %	13.3 %
AMERICAN ADVISORS GROUP	1	8	4	5,490	487	5,977	112.1 %	893.9 %	126.6 %	92 %	8 %	9.5 %	2.0 %	10.3 %
GENERATION MORTGAGE COMPA	8	3	5	998	4,843	5,841	-24.8 %	7.9 %	0.4 %	17 %	83 %	1.7 %	19.6 %	10.1 %
ONE REVERSE MORTGAGE LLC	2		6	5,172	0	5,172	4.3 %	NaN	4.3 %	100 %	0 %	8.9 %		8.9 %
PROFICIO MORTGAGE VENTURE	5		7	2,105	0	2,105	>1,000%	NaN	>1,000%	100 %	0 %	3.6 %		3.6 %
SUN WEST MORTGAGE CO INC	26	5	8	286	1,268	1,554	37.5 %	-7.2 %	-1.3 %	18 %	82 %	0.5 %	5.1 %	2.7 %
REVERSE MORTGAGE USA INC	6		9	1,552	0	1,552	46.7 %	NaN	46.7 %	100 %	0 %	2.7 %		2.7 %
CHERRY CREEK MORTGAGE CO	11	6	10	743	691	1,434	46.5 %	87.3 %	63.7 %	52 %	48 %	1.3 %	2.8 %	2.5 %
<b>Total</b>				<b>26,218</b>	<b>22,875</b>	<b>49,093</b>	<b>65.9 %</b>	<b>28.8 %</b>	<b>46.3 %</b>	<b>53 %</b>	<b>47 %</b>	<b>45.3 %</b>	<b>92.6 %</b>	<b>84.9 %</b>

**Top 5 Retail by Unit Growth**

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	8	4	5,490	487	5,977	2,901	438	3,339	92 %	8 %	9.5 %	2.0 %	10.3 %
SECURITY ONE LENDING/RMS	3	4	2	4,553	3,262	7,815	2,846	1,916	4,762	58 %	42 %	7.9 %	13.2 %	13.5 %
LIBERTY HOME EQUITY SOLUT	4	2	1	4,027	5,915	9,942	2,201	1,892	4,093	41 %	59 %	7.0 %	24.0 %	17.2 %
PROFICIO MORTGAGE VENTURE	5		7	2,105	0	2,105	2,072	0	2,072	100 %	0 %	3.6 %		3.6 %
MAVERICK FUNDING CORP	12	15	14	731	49	780	518	49	567	94 %	6 %	1.3 %	0.2 %	1.3 %
<b>Total</b>				<b>16,906</b>	<b>9,713</b>	<b>26,619</b>	<b>10,538</b>	<b>4,295</b>	<b>14,833</b>	<b>64 %</b>	<b>36 %</b>	<b>29.2 %</b>	<b>39.3 %</b>	<b>46.0 %</b>

**Top 5 Wholesale by Unit Growth**

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SECURITY ONE LENDING/RMS	3	4	2	4,553	3,262	7,815	2,846	1,916	4,762	58 %	42 %	7.9 %	13.2 %	13.5 %
LIBERTY HOME EQUITY SOLUT	4	2	1	4,027	5,915	9,942	2,201	1,892	4,093	41 %	59 %	7.0 %	24.0 %	17.2 %
MONEY HOUSE INC	18	7	11	491	533	1,024	96	533	629	48 %	52 %	0.8 %	2.2 %	1.8 %
AMERICAN ADVISORS GROUP	1	8	4	5,490	487	5,977	2,901	438	3,339	92 %	8 %	9.5 %	2.0 %	10.3 %
GENERATION MORTGAGE COMPA	8	3	5	998	4,843	5,841	-330	354	24	17 %	83 %	1.7 %	19.6 %	10.1 %
<b>Total</b>				<b>15,559</b>	<b>15,040</b>	<b>30,599</b>	<b>7,714</b>	<b>5,133</b>	<b>12,847</b>	<b>51 %</b>	<b>49 %</b>	<b>26.9 %</b>	<b>60.9 %</b>	<b>52.9 %</b>

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL GROUP	308	46 %
LIBERTY HOME EQUITY SOLUTIONS INC	792	41 %
GENERATION MORTGAGE COMPANY	318	34 %
SECURITY ONE LENDING/RMS	241	30 %
SUN WEST MORTGAGE CO INC	301	20 %
CHERRY CREEK MORTGAGE CO INC	60	44 %
MONEY HOUSE INC	11	79 %
AMERICAN ADVISORS GROUP	52	16 %
PLAZA HOME MORTGAGE INC	186	10 %
NATIONWIDE EQUITIES CORPORATION	59	12 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2013**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
4	2	1	LIBERTY HOME EQUITY	4,027	5,915	9,942	7.0 %	24.0 %	17.2 %	47	51	TRINITY REVERSE MORT	149	0	149	0.3 %	0.0 %	0.3 %	
3	4	2	SECURITY ONE LENDING	4,553	3,262	7,815	7.9 %	13.2 %	13.5 %	47	51	ADVISORS MORTGAGE GR	149	0	149	0.3 %	0.0 %	0.3 %	
7	1	3	URBAN FINANCIAL GROU	1,292	6,409	7,701	2.2 %	26.0 %	13.3 %	49	53	PEOPLES BANK	147	0	147	0.3 %	0.0 %	0.3 %	
1	8	4	AMERICAN ADVISORS GR	5,490	487	5,977	9.5 %	2.0 %	10.3 %	50	54	ALL FINANCIAL SERVIC	146	0	146	0.3 %	0.0 %	0.3 %	
8	3	5	GENERATION MORTGAGE	998	4,843	5,841	1.7 %	19.6 %	10.1 %	51	55	MORTGAGE SERVICES II	143	0	143	0.2 %	0.0 %	0.2 %	
2	6	6	ONE REVERSE MORTGAGE	5,172	0	5,172	8.9 %	0.0 %	8.9 %	52	56	VIG MORTGAGE CORP	141	0	141	0.2 %	0.0 %	0.2 %	
5	7	7	PROFICIO MORTGAGE VE	2,105	0	2,105	3.6 %	0.0 %	3.6 %	52	56	HOMESTREET BANK	141	0	141	0.2 %	0.0 %	0.2 %	
26	5	8	SUN WEST MORTGAGE CO	286	1,268	1,554	0.5 %	5.1 %	2.7 %	54	58	SOUTHERN TRUST MORTG	140	0	140	0.2 %	0.0 %	0.2 %	
6	9	9	REVERSE MORTGAGE USA	1,552	0	1,552	2.7 %	0.0 %	2.7 %	55	59	MFS/TA	137	0	137	0.2 %	0.0 %	0.2 %	
11	6	10	CHERRY CREEK MORTGAG	743	691	1,434	1.3 %	2.8 %	2.5 %	56	60	CONTOUR MORTGAGE COR	136	0	136	0.2 %	0.0 %	0.2 %	
18	7	11	MONEY HOUSE INC	491	533	1,024	0.8 %	2.2 %	1.8 %	57	61	VANGUARD FUNDING LLC	134	0	134	0.2 %	0.0 %	0.2 %	
10	12	12	ASSOCIATED MORTGAGE	804	189	993	1.4 %	0.8 %	1.7 %	58	62	STERLING SAVINGS BAN	130	0	130	0.2 %	0.0 %	0.2 %	
9	13	13	NEW DAY FINANCIAL LL	868	0	868	1.5 %	0.0 %	1.5 %	59	63	INTEGRITY 1ST MORTGA	117	0	117	0.2 %	0.0 %	0.2 %	
12	15	14	MAVERICK FUNDING COR	731	49	780	1.3 %	0.2 %	1.3 %	60	64	GATEWAY FUNDING DIVE	115	0	115	0.2 %	0.0 %	0.2 %	
13	15	15	I REVERSE HOME LOANS	701	0	701	1.2 %	0.0 %	1.2 %	60	64	BANK OF ENGLAND	115	0	115	0.2 %	0.0 %	0.2 %	
14	16	16	M & T BANK	667	0	667	1.2 %	0.0 %	1.2 %	62	66	FULTON BANK NA	112	0	112	0.2 %	0.0 %	0.2 %	
16	16	17	GMFS LLC	584	36	620	1.0 %	0.1 %	1.1 %	63	67	PRIMARY RESIDENTIAL	111	0	111	0.2 %	0.0 %	0.2 %	
15	23	18	GREENLIGHT FINANCIAL	586	1	587	1.0 %	0.0 %	1.0 %	65	22	HOMEOWNERS MORTGAGE	106	2	108	0.2 %	0.0 %	0.2 %	
17	19	19	NET EQUITY FINANCIAL	510	0	510	0.9 %	0.0 %	0.9 %	64	69	DOLLAR BANK FSB	107	0	107	0.2 %	0.0 %	0.2 %	
28	10	20	NATIONWIDE EQUITIES	278	202	480	0.5 %	0.8 %	0.8 %	66	70	MONTGOMERY MORTGAGE	104	0	104	0.2 %	0.0 %	0.2 %	
19	21	21	OPEN MORTGAGE LLC	436	0	436	0.8 %	0.0 %	0.8 %	66	70	OMNI-FUND INC	104	0	104	0.2 %	0.0 %	0.2 %	
20	17	22	HIGH TECH LENDING IN	402	29	431	0.7 %	0.1 %	0.7 %	68	72	NETWORK FUNDING LP	103	0	103	0.2 %	0.0 %	0.2 %	
21	23	23	SENIOR MORTGAGE BANK	390	0	390	0.7 %	0.0 %	0.7 %	69	73	NEW AMERICAN MORTGAG	102	0	102	0.2 %	0.0 %	0.2 %	
22	24	24	TOWNEBANK	359	0	359	0.6 %	0.0 %	0.6 %	70	74	CHRISTENSEN FINANCIA	100	0	100	0.2 %	0.0 %	0.2 %	
23	25	25	FIRSTBANK	333	0	333	0.6 %	0.0 %	0.6 %	71	75	VALUE FINANCIAL MORT	98	0	98	0.2 %	0.0 %	0.2 %	
24	26	26	FIRSTAR BANK NA	306	0	306	0.5 %	0.0 %	0.5 %	71	75	PERRI FUNDING CORP	98	0	98	0.2 %	0.0 %	0.2 %	
963	9	27	PLAZA HOME MORTGAGE	2	298	300	0.0 %	1.2 %	0.5 %	73	77	FRANKLIN FIRST FINAN	97	0	97	0.2 %	0.0 %	0.2 %	
25	28	28	THE FIRST NATIONAL B	287	0	287	0.5 %	0.0 %	0.5 %	74	78	DAS ACQUISITION CO L	96	0	96	0.2 %	0.0 %	0.2 %	
27	29	29	UNITED SOUTHWEST MOR	284	0	284	0.5 %	0.0 %	0.5 %	74	78	SUCCESS MORTGAGE PAR	96	0	96	0.2 %	0.0 %	0.2 %	
29	30	30	ASPIRE FINANCIAL INC	272	0	272	0.5 %	0.0 %	0.5 %	74	78	MANN MORTGAGE LLC	96	0	96	0.2 %	0.0 %	0.2 %	
30	31	31	UNITED NORTHERN MORT	255	0	255	0.4 %	0.0 %	0.4 %	74	78	INTEGRATED FINANCIAL	96	0	96	0.2 %	0.0 %	0.2 %	
31	32	32	TOP FLITE FINANCIAL	231	0	231	0.4 %	0.0 %	0.4 %	78	82	OCEANFIRST BANK	95	0	95	0.2 %	0.0 %	0.2 %	
32	33	33	AMERICAN NATIONWIDE	228	0	228	0.4 %	0.0 %	0.4 %	79	83	NORTH AMERICAN SAVIN	94	0	94	0.2 %	0.0 %	0.2 %	
33	34	34	ATLANTIC BAY MORTGAG	227	0	227	0.4 %	0.0 %	0.4 %	80	84	SENIOR AMERICAN FUND	92	0	92	0.2 %	0.0 %	0.2 %	
34	35	35	CONTINENTAL HOME LOA	226	0	226	0.4 %	0.0 %	0.4 %	80	84	APPROVAL FIRST HOME	92	0	92	0.2 %	0.0 %	0.2 %	
35	36	36	ROYAL UNITED MORTGAG	216	0	216	0.4 %	0.0 %	0.4 %	82	86	SENTRIX FINANCIAL SE	91	0	91	0.2 %	0.0 %	0.2 %	
201	13	37	MCM HOLDINGS INC	33	169	202	0.1 %	0.7 %	0.3 %	83	87	MCGOWIN-KING MORTGAG	86	0	86	0.1 %	0.0 %	0.1 %	
	11	38	LIVE WELL FINANCIAL		199	199	0.0 %	0.8 %	Infinity	84	88	REVERSE MORTGAGE OF	85	0	85	0.1 %	0.0 %	0.1 %	
36	38	38	AMERICAN PACIFIC MOR	199	0	199	0.3 %	0.0 %	0.3 %	85	89	SENIOR FUNDING ASSOC	82	0	82	0.1 %	0.0 %	0.1 %	
37	40	40	VAN DYK MORTGAGE COR	194	0	194	0.3 %	0.0 %	0.3 %	86	90	ARAMCO MORTGAGE INC	81	0	81	0.1 %	0.0 %	0.1 %	
38	41	41	MAS ASSOCIATES LLC	190	0	190	0.3 %	0.0 %	0.3 %	86	90	AEGEAN FINANCIAL INC	81	0	81	0.1 %	0.0 %	0.1 %	
38	41	41	MORTGAGESHOP LLC	190	0	190	0.3 %	0.0 %	0.3 %	86	90	DIRECT FINANCE CORPO	81	0	81	0.1 %	0.0 %	0.1 %	
40	43	43	LEADER ONE FINANCIAL	180	0	180	0.3 %	0.0 %	0.3 %	89	93	AMERICA FIRST FEDERA	77	0	77	0.1 %	0.0 %	0.1 %	
41	44	44	UNIVERSAL LENDING CO	171	0	171	0.3 %	0.0 %	0.3 %	89	93	PACIFIC RESIDENTIAL	77	0	77	0.1 %	0.0 %	0.1 %	
42	45	45	EMERY FEDERAL CREDIT	166	0	166	0.3 %	0.0 %	0.3 %	89	93	EVOLVE BANK & TRUST	77	0	77	0.1 %	0.0 %	0.1 %	
43	24	46	GREAT OAK LENDING	164	0	164	0.3 %	0.0 %	0.3 %	93	96	GERSHMAN INVESTMENT	72	0	72	0.1 %	0.0 %	0.1 %	
43	46	46	AXIA FINANCIAL LLC	164	0	164	0.3 %	0.0 %	0.3 %	93	96	HOMESTEAD FUNDING CO	72	0	72	0.1 %	0.0 %	0.1 %	
45	48	48	SUN AMERICAN MORTGAG	161	0	161	0.3 %	0.0 %	0.3 %	95	98	EAST COAST CAPITAL C	71	0	71	0.1 %	0.0 %	0.1 %	
46	49	49	NEW CASTLE MORTGAGE	158	0	158	0.3 %	0.0 %	0.3 %	95	98	STEARNS LENDING INC	71	0	71	0.1 %	0.0 %	0.1 %	
92	14	50	JAMES B NUTTER AND C	76	75	151	0.1 %	0.3 %	0.3 %	97	100	LEGACY HOME FINANCI	69	0	69	0.1 %	0.0 %	0.1 %	

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\*According to RMI measuring number of endorsed wholesale units January - December 2011

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## Top 100 HECM Originators - July 2013 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	828	3,475	496.4	64.6 %	113.2 %	50	62	NORTH AMERICAN SAVIN	13	73	10.4	62.5 %	711.1 %
2	2	ONE REVERSE MORTGAGE	429	3,230	461.4	-6.5 %	12.9 %	50	64	MANN MORTGAGE LLC	13	71	10.1	-13.3 %	317.6 %
3	4	LIBERTY HOME EQUITY	389	2,787	398.1	10.2 %	115.2 %	50	67	ARAMCO MORTGAGE INC	13	68	9.7	44.4 %	28.3 %
4	3	SECURITY ONE LENDING	354	2,993	427.6	8.3 %	158.5 %	54	44	ROYAL UNITED MORTGAG	12	104	14.9	-7.7 %	-54.6 %
5	5	PROFICIO MORTGAGE VE	254	1,678	239.7	-10.2 %	6,891.7 %	54	50	MAS ASSOCIATES LLC	12	94	13.4	100.0 %	-38.6 %
6	6	REVERSE MORTGAGE USA	127	1,031	147.3	-46.6 %	57.2 %	54	51	NEW CASTLE MORTGAGE	12	93	13.3	-7.7 %	24.0 %
7	17	OPEN MORTGAGE LLC	125	335	47.9	104.9 %	91.4 %	54	62	CHRISTENSEN FINANCIA	12	73	10.4	100.0 %	-18.0 %
8	7	URBAN FINANCIAL GROU	120	870	124.3	-2.4 %	-6.0 %	54	66	INTEGRITY 1ST MORTGA	12	70	10.0	300.0 %	-18.6 %
9	11	NEW DAY FINANCIAL LL	87	508	72.6	11.5 %	21.2 %	54	67	DOLLAR BANK FSB	12	68	9.7	100.0 %	51.1 %
10	18	HIGH TECH LENDING IN	86	310	44.3	186.7 %	176.8 %	54	74	OMNI-FUND INC	12	64	9.1	0.0 %	178.3 %
11	8	GENERATION MORTGAGE	80	549	78.4	-13.0 %	-26.1 %	54	75	FRANKLIN FIRST FINAN	12	62	8.9	71.4 %	72.2 %
12	9	ASSOCIATED MORTGAGE	77	538	76.9	4.1 %	158.7 %	54	84	REVERSE MORTGAGE OF	12	56	8.0	50.0 %	75.0 %
13	12	CHERRY CREEK MORTGAG	56	463	66.1	-8.2 %	22.5 %	54	135	PRIORITY FINANCIAL S	12	34	4.9	50.0 %	209.1 %
14	23	FIRSTAR BANK NA	53	211	30.1	55.9 %	330.6 %	64	32	ATLANTIC BAY MORTGAG	11	152	21.7	-45.0 %	10.1 %
15	13	IREVERSE HOME LOANS	52	431	61.6	-1.9 %	56.2 %	64	43	MORTGAGE SERVICES II	11	107	15.3	-38.9 %	122.9 %
16	14	M & T BANK	47	382	54.6	20.5 %	9.5 %	64	46	UNIVERSAL LENDING CO	11	101	14.4	-21.4 %	34.7 %
17	19	NET EQUITY FINANCIAL	46	303	43.3	7.0 %	24.7 %	64	58	GATEWAY FUNDING DIVE	11	77	11.0	22.2 %	6.9 %
18	16	GMFS LLC	42	355	50.7	-8.7 %	127.6 %	64	59	FULTON BANK NA	11	76	10.9	-26.7 %	4.1 %
19	24	SUN WEST MORTGAGE CO	31	209	29.9	19.2 %	7.2 %	64	79	VALUE FINANCIAL MORT	11	61	8.7	10.0 %	-16.4 %
20	20	MONEY HOUSE INC	30	284	40.6	-25.0 %	11.8 %	64	86	MCGOWIN-KING MORTGAG	11	55	7.9	22.2 %	48.6 %
21	27	NATIONWIDE EQUITIES	28	176	25.1	133.3 %	39.7 %	64	149	PINNACLE CAPITAL MOR	11	31	4.4	83.3 %	63.2 %
22	25	FIRSTBANK	26	202	28.9	-10.3 %	68.3 %	72	48	STERLING SAVINGS BAN	10	98	14.0	0.0 %	11.4 %
22	37	PEOPLES BANK	26	124	17.7	62.5 %	195.2 %	72	56	VANGUARD FUNDING LLC	10	80	11.4	-9.1 %	17.6 %
22	45	MFS/TA	26	102	14.6	136.4 %	24.4 %	72	57	SOUTHERN TRUST MORTG	10	79	11.3	66.7 %	23.4 %
25	21	SENIOR MORTGAGE BANK	24	231	33.0	-22.6 %	-24.8 %	72	60	PERRI FUNDING CORP	10	75	10.7	-16.7 %	97.4 %
25	28	CONTINENTAL HOME LOA	24	168	24.0	-20.0 %	93.1 %	72	64	GREAT OAK LENDING	10	71	10.1	-9.1 %	-53.6 %
27	10	MAVERICK FUNDING COR	23	517	73.9	-79.6 %	170.7 %	72	72	BANK OF ENGLAND	10	66	9.4	0.0 %	29.4 %
27	40	TRINITY REVERSE MORT	23	117	16.7	109.1 %	21.9 %	72	82	DAS ACQUISITION CO L	10	57	8.1	-9.1 %	-6.6 %
27	42	VIG MORTGAGE CORP	23	108	15.4	21.1 %	40.3 %	72	149	URBAN HOUSING MORTGA	10	31	4.4	-9.1 %	-57.5 %
30	22	TOWNEBANK	22	216	30.9	-33.3 %	74.2 %	72	159	DIAMOND FUNDING CORP	10	30	4.3	100.0 %	130.8 %
30	34	AMERICAN PACIFIC MOR	22	128	18.3	37.5 %	28.0 %	81	41	VAN DYK MORTGAGE COR	9	116	16.6	-43.8 %	84.1 %
30	39	SUN AMERICAN MORTGAG	22	118	16.9	37.5 %	35.6 %	81	67	MONTGOMERY MORTGAGE	9	68	9.7	-10.0 %	-10.5 %
33	33	AMERICAN NATIONWIDE	21	143	20.4	10.5 %	130.6 %	81	67	NEW AMERICAN MORTGAG	9	68	9.7	80.0 %	0.0 %
34	47	ADVISORS MORTGAGE GR	20	100	14.3	122.2 %	69.5 %	81	73	NETWORK FUNDING LP	9	65	9.3	0.0 %	-33.0 %
35	29	ASPIRE FINANCIAL INC	19	167	23.9	-42.4 %	-15.7 %	81	75	AEGEAN FINANCIAL INC	9	62	8.9	0.0 %	82.4 %
35	30	UNITED NORTHERN MORT	19	164	23.4	5.6 %	24.2 %	81	75	DIRECT FINANCE CORPO	9	62	8.9	12.5 %	87.9 %
35	53	ALL FINANCIAL SERVIC	19	86	12.3	111.1 %	-32.3 %	81	81	INTEGRATED FINANCIAL	9	59	8.4	200.0 %	268.8 %
35	55	PRIMARY RESIDENTIAL	19	81	11.6	46.2 %	32.8 %	81	99	YADKIN VALLEY BANK A	9	46	6.6	-50.0 %	
39	31	TOP FLITE FINANCIAL	18	162	23.1	-28.0 %	90.6 %	81	99	VIP MORTGAGE INC	9	46	6.6	50.0 %	187.5 %
39	75	EVOLVE BANK & TRUST	18	62	8.9	63.6 %	520.0 %	81	108	OPTION FUNDING INC	9	43	6.1	50.0 %	65.4 %
39	82	APPROVAL FIRST HOME	18	57	8.1	350.0 %	-17.4 %	81	168	RELIANCE MORTGAGE CO	9	28	4.0	-25.0 %	154.5 %
42	36	EMERY FEDERAL CREDIT	17	126	18.0	6.3 %	117.2 %	92	99	LEGACY HOME FINANCIN	8	46	6.6	14.3 %	-14.8 %
43	61	SUCCESS MORTGAGE PAR	16	74	10.6	-11.1 %	164.3 %	92	110	AMERIPRO FUNDING INC	8	42	6.0	60.0 %	600.0 %
44	26	UNITED SOUTHWEST MOR	15	178	25.4	-21.1 %	-8.7 %	92	118	HIGHLANDS RESIDENTIA	8	40	5.7	60.0 %	122.2 %
44	48	HOMESTREET BANK	15	98	14.0	7.1 %	172.2 %	92	140	AMERICAN FIDELITY FI	8	32	4.6		52.4 %
44	53	AXIA FINANCIAL LLC	15	86	12.3	650.0 %	10.3 %	92	159	CALIFORNIA REVERSE M	8	30	4.3	700.0 %	15.4 %
44	110	THE SENIOR EQUITY GR	15	42	6.0	400.0 %	-16.0 %	92	171	KELLY MORTGAGE AND R	8	27	3.9	33.3 %	80.0 %
48	35	MORTGAGESHOP LLC	14	127	18.1	16.7 %	-3.1 %	92	171	GUILD MORTGAGE COMPA	8	27	3.9	300.0 %	-27.0 %
48	84	SENIOR FUNDING ASSOC	14	56	8.0	180.0 %	100.0 %	92	178	UNITED FUNDING GROUP	8	26	3.7	700.0 %	62.5 %
50	38	LEADER ONE FINANCIAL	13	123	17.6	-40.9 %	720.0 %	92	418	NATIONSTAR MORTGAGE	8	8	1.1		

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown

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