

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through September 2015

Next Release Date: Week 4 of December

Retail Endorsement Growth

-11.6 %

Wholesale Endorsement Growth

-26.2 %

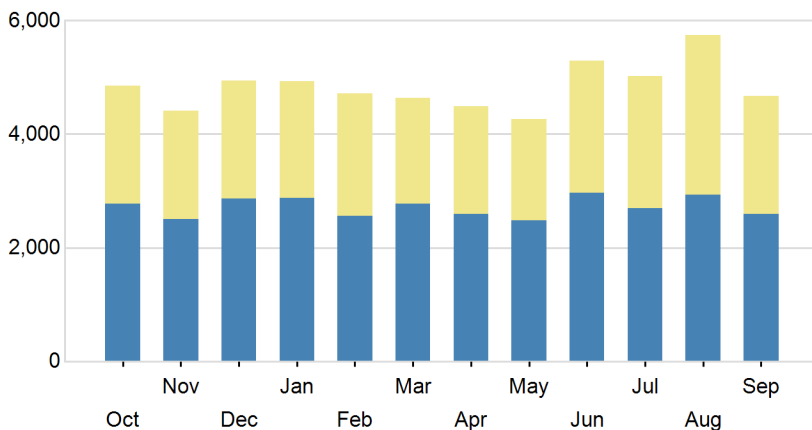
Total Endorsement Growth

-18.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	2,773	23.4 %	2,078	37.3 %	4,851	28.9 %
Nov	2,500	-9.8 %	1,907	-8.2 %	4,407	-9.2 %
Dec	2,867	14.7 %	2,073	8.7 %	4,940	12.1 %
Jan	2,874	0.2 %	2,062	-0.5 %	4,936	-0.1 %
Feb	2,557	-11.0 %	2,159	4.7 %	4,716	-4.5 %
Mar	2,772	8.4 %	1,862	-13.8 %	4,634	-1.7 %
Apr	2,597	-6.3 %	1,895	1.8 %	4,492	-3.1 %
May	2,477	-4.6 %	1,793	-5.4 %	4,270	-4.9 %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Total	32,600		25,384		57,984	

*Paid Advertisement



Reverse Loans.
One Platform.
All Connected.



WWW.REVERSEVISION.COM | 858.433.4970 | CONNECT@REVERSEVISION.COM



(682) 651-5632

info@rminight.net

www.rminight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)
Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,303	1,119	1,257	1,288	1,198	1,209	1,135	1,111	1,280	1,322	1,314	1,320	14,856	25.6%
URBAN FINANCIAL OF AMERI	484	481	561	646	690	586	591	459	621	764	858	585	7,326	12.6%
LIBERTY HOME EQUITY SOLU	473	468	399	419	449	620	471	461	625	583	851	623	6,442	11.1%
RMS/SECURITY ONE LENDING	520	503	596	753	470	446	480	268	387	436	527	341	5,727	9.9%
ONE REVERSE MORTGAGE LLC	443	370	540	460	500	487	439	518	534	333	393	353	5,370	9.3%
REVERSE MORTGAGE FUNDING	342	244	327	257	275	199	377	257	292	393	338	246	3,547	6.1%
LIVE WELL FINANCIAL INC	139	168	205	169	238	200	230	299	340	284	326	173	2,771	4.8%
PROFICIO MORTGAGE VENTUR	143	132	159	128	103	119	106	110	113	111	131	71	1,426	2.5%
CHERRY CREEK MORTGAGE CO	176	90	113	124	108	72	89	95	110	146	126	46	1,295	2.2%
HOME POINT FINANCIAL COR	92	115	104	67	115	138	90	96	149	88	94	136	1,284	2.2%
Total	4,115	3,690	4,261	4,311	4,146	4,076	4,008	3,674	4,451	4,460	4,958	3,894	50,044	86.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	11,132	3,724	14,856	25.2 %	25.6 %	25.3 %	75 %	25 %	19.2 %	14.7 %	25.6 %
URBAN FINANCIAL OF AMERIC	5	1	2	1,487	5,839	7,326	19.6 %	18.2 %	18.5 %	20 %	80 %	2.6 %	23.0 %	12.6 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,296	4,146	6,442	-13.8 %	-2.6 %	-6.9 %	36 %	64 %	4.0 %	16.3 %	11.1 %
RMS/SECURITY ONE LENDING	3	5	4	3,627	2,100	5,727	-1.6 %	-25.5 %	-11.9 %	63 %	37 %	6.3 %	8.3 %	9.9 %
ONE REVERSE MORTGAGE LLC	2	29	5	5,369	1	5,370	10.0 %	>1,000%	10.1 %	100 %	0 %	9.3 %	0.0 %	9.3 %
REVERSE MORTGAGE FUNDING	7	4	6	1,081	2,466	3,547	>1,000%	244.4 %	346.2 %	30 %	70 %	1.9 %	9.7 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	825	1,946	2,771	465.1 %	146.3 %	196.0 %	30 %	70 %	1.4 %	7.7 %	4.8 %
PROFICIO MORTGAGE VENTURE	6		8	1,426	0	1,426	-21.7 %	NaN	-21.7 %	100 %	0 %	2.5 %		2.5 %
CHERRY CREEK MORTGAGE CO	14	7	9	474	821	1,295	0.9 %	38.4 %	21.8 %	37 %	63 %	0.8 %	3.2 %	2.2 %
HOME POINT FINANCIAL CORP	12	8	10	542	742	1,284	30.0 %	201.6 %	93.7 %	42 %	58 %	0.9 %	2.9 %	2.2 %
Total				28,259	21,785	50,044	16.3 %	25.7 %	20.2 %	56 %	44 %	48.7 %	85.8 %	86.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	11,132	3,724	14,856	2,239	758	2,997	75 %	25 %	19.2 %	14.7 %	25.6 %
REVERSE MORTGAGE FUNDING	7	4	6	1,081	2,466	3,547	1,002	1,750	2,752	30 %	70 %	1.9 %	9.7 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	825	1,946	2,771	679	1,156	1,835	30 %	70 %	1.4 %	7.7 %	4.8 %
ONE REVERSE MORTGAGE LLC	2	29	5	5,369	1	5,370	490	1	491	100 %	0 %	9.3 %	0.0 %	9.3 %
THE FEDERAL SAVINGS BANK	18		24	378	0	378	295	0	295	100 %	0 %	0.7 %		0.7 %
Total				18,785	8,137	26,922	4,705	3,665	8,370	70 %	30 %	32.4 %	32.1 %	46.4 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	7	4	6	1,081	2,466	3,547	1,002	1,750	2,752	30 %	70 %	1.9 %	9.7 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	825	1,946	2,771	679	1,156	1,835	30 %	70 %	1.4 %	7.7 %	4.8 %
URBAN FINANCIAL OF AMERIC	5	1	2	1,487	5,839	7,326	244	901	1,145	20 %	80 %	2.6 %	23.0 %	12.6 %
AMERICAN ADVISORS GROUP	1	3	1	11,132	3,724	14,856	2,239	758	2,997	75 %	25 %	19.2 %	14.7 %	25.6 %
HOME POINT FINANCIAL CORP	12	8	10	542	742	1,284	125	496	621	42 %	58 %	0.9 %	2.9 %	2.2 %
Total				15,067	14,717	29,784	4,289	5,061	9,350	51 %	49 %	26.0 %	58.0 %	51.4 %

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	438	39 %
LIBERTY HOME EQUITY SOLUTIONS INC	577	38 %
AMERICAN ADVISORS GROUP	350	31 %
REVERSE MORTGAGE FUNDING LLC	131	29 %
RMS/SECURITY ONE LENDING	253	21 %
LIVE WELL FINANCIAL INC	112	32 %
CHERRY CREEK MORTGAGE CO INC	79	42 %
HOME POINT FINANCIAL CORPORATION	168	40 %
PLAZA HOME MORTGAGE INC	344	45 %
UNITED NORTHERN MORTGAGE BANKERS LTD	57	36 %

Paid Advertisement



Inspections & Repairs

NO JOB TOO BIG OR TOO SMALL

844-FHA-WORK
PROJECTS@FHAWORK.COM
FHAWORK.COM

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2015

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total				
1	3	1	AMERICAN ADVISORS GR				11,132	3,724	14,856	19.2 %	14.7 %	25.6 %	48	51	DYJERO CORPORATION				138	0	138	0.2 %	0.0 %	0.2 %					
5	1	2	URBAN FINANCIAL OF A				1,487	5,839	7,326	2.6 %	23.0 %	12.6 %	49	52	FAIRWAY INDEPENDENT				129	0	129	0.2 %	0.0 %	0.2 %					
4	2	3	LIBERTY HOME EQUITY				2,296	4,146	6,442	4.0 %	16.3 %	11.1 %	50	53	GEORGETOWN MORTGAGE				128	0	128	0.2 %	0.0 %	0.2 %					
3	5	4	RMS/SECURITY ONE LEN				3,627	2,100	5,727	6.3 %	8.3 %	9.9 %	51	54	SENIOR MORTGAGE BANK				125	0	125	0.2 %	0.0 %	0.2 %					
2	29	5	ONE REVERSE MORTGAGE				5,369	1	5,370	9.3 %	0.0 %	9.3 %	51	54	GUARANTEED RATE INC				125	0	125	0.2 %	0.0 %	0.2 %					
7	4	6	REVERSE MORTGAGE FUN				1,081	2,466	3,547	1.9 %	9.7 %	6.1 %	53	56	PRIMARY RESIDENTIAL				124	0	124	0.2 %	0.0 %	0.2 %					
8	6	7	LIVE WELL FINANCIAL				825	1,946	2,771	1.4 %	7.7 %	4.8 %	54	57	RESOLUTE BANK				123	0	123	0.2 %	0.0 %	0.2 %					
6		8	PROFICIO MORTGAGE VE				1,426	0	1,426	2.5 %	0.0 %	2.5 %	55	58	MORTGAGESHOP LLC				119	0	119	0.2 %	0.0 %	0.2 %					
14	7	9	CHERRY CREEK MORTGAG				474	821	1,295	0.8 %	3.2 %	2.2 %	55	58	C2 FINANCIAL CORPORA				119	0	119	0.2 %	0.0 %	0.2 %					
12	8	10	HOME POINT FINANCIAL				542	742	1,284	0.9 %	2.9 %	2.2 %	55	58	GOLDEN YEARS MORTGAG				119	0	119	0.2 %	0.0 %	0.2 %					
10	16	11	HIGH TECH LENDING IN				667	173	840	1.2 %	0.7 %	1.4 %	90	22	61	LAND-HOME FINANCIAL				75	42	117	0.1 %	0.2 %	0.2 %				
36	9	12	UNITED NORTHERN MORT				172	598	770	0.3 %	2.4 %	1.3 %	58	62	ARAMCO MORTGAGE INC				116	0	116	0.2 %	0.0 %	0.2 %					
9		13	NET EQUITY FINANCIAL				725	0	725	1.3 %	0.0 %	1.3 %	59	63	GLOBAL EQUITY FINANC				115	0	115	0.2 %	0.0 %	0.2 %					
11	19	14	OPEN MORTGAGE LLC				634	60	694	1.1 %	0.2 %	1.2 %	150	18	64	HOMEOWNERS MORTGAGE				47	66	113	0.1 %	0.3 %	0.2 %				
77	11	15	SUN WEST MORTGAGE CO				85	573	658	0.1 %	2.3 %	1.1 %	60	64	BROKER SOLUTIONS INC				113	0	113	0.2 %	0.0 %	0.2 %					
23	12	16	NATIONWIDE EQUITIES				273	382	655	0.5 %	1.5 %	1.1 %	61	66	SOUTHERN TRUST MORTG				112	0	112	0.2 %	0.0 %	0.2 %					
1063	9	17	PLAZA HOME MORTGAGE				2	598	600	0.0 %	2.4 %	1.0 %	62	67	BROOKSTONE MORTGAGE				110	0	110	0.2 %	0.0 %	0.2 %					
13		18	FIRSTBANK				541	0	541	0.9 %	0.0 %	0.9 %	63	68	BANC OF CALIFORNIA N				109	0	109	0.2 %	0.0 %	0.2 %					
42	14	19	GENERATION MORTGAGE				148	289	437	0.3 %	1.1 %	0.8 %	64	69	COMMUNITY FIRST NATI				108	0	108	0.2 %	0.0 %	0.2 %					
26	15	20	MONEY HOUSE INC				254	178	432	0.4 %	0.7 %	0.7 %	65	70	ACCESS REVERSE MORTG				105	0	105	0.2 %	0.0 %	0.2 %					
15		21	ADVISORS MORTGAGE GR				425	0	425	0.7 %	0.0 %	0.7 %	66	71	SENTRIX FINANCIAL SE				101	0	101	0.2 %	0.0 %	0.2 %					
16		22	IREVERSE HOME LOANS				411	0	411	0.7 %	0.0 %	0.7 %	66	31	71	FRANKLIN FIRST FINAN				101	0	101	0.2 %	0.0 %	0.2 %				
17		23	M & T BANK				379	0	379	0.7 %	0.0 %	0.7 %	68	73	TOP FLITE FINANCIAL				99	0	99	0.2 %	0.0 %	0.2 %					
18		24	THE FEDERAL SAVINGS				378	0	378	0.7 %	0.0 %	0.7 %	69	74	MFS/TA INC DBA FUTUR				97	0	97	0.2 %	0.0 %	0.2 %					
313	13	25	MCM HOLDINGS INC				19	354	373	0.0 %	1.4 %	0.6 %	70	75	BANK OF ENGLAND				96	0	96	0.2 %	0.0 %	0.2 %					
19	27	26	GMFS LLC				346	2	348	0.6 %	0.0 %	0.6 %	71	76	NOVA FINANCIAL & INV				93	0	93	0.2 %	0.0 %	0.2 %					
34	17	27	SYNERGY ONE LENDING				175	157	332	0.3 %	0.6 %	0.6 %	71	76	REVERSE MORTGAGE ANS				93	0	93	0.2 %	0.0 %	0.2 %					
20		28	THE MONEY STORE				320	0	320	0.6 %	0.0 %	0.6 %	71	76	VIP MORTGAGE INC				93	0	93	0.2 %	0.0 %	0.2 %					
21		29	TRINITY REVERSE MORT				295	0	295	0.5 %	0.0 %	0.5 %	71	76	MANN MORTGAGE LLC				93	0	93	0.2 %	0.0 %	0.2 %					
22		30	UNITED SOUTHWEST MOR				286	0	286	0.5 %	0.0 %	0.5 %	71	76	SHORE CAPITAL CORPOR				93	0	93	0.2 %	0.0 %	0.2 %					
23		31	AEGEAN FINANCIAL INC				273	0	273	0.5 %	0.0 %	0.5 %	76	81	RESIDENTIAL HOME FUN				88	0	88	0.2 %	0.0 %	0.2 %					
25		32	AMERICAN PACIFIC MOR				266	0	266	0.5 %	0.0 %	0.5 %	77	82	FULTON BANK NA				85	0	85	0.1 %	0.0 %	0.1 %					
27		33	TOWNEBANK				225	0	225	0.4 %	0.0 %	0.4 %	188	21	83	JAMES B NUTTER AND C				38	45	83	0.1 %	0.2 %	0.1 %				
28		34	PEOPLES BANK				220	0	220	0.4 %	0.0 %	0.4 %	79	84	MCGOWIN-KING MORTGAG				82	0	82	0.1 %	0.0 %	0.1 %					
29		35	SUN AMERICAN MORTGAG				213	0	213	0.4 %	0.0 %	0.4 %	79	84	PACIFIC RESIDENTIAL				82	0	82	0.1 %	0.0 %	0.1 %					
30		36	AMERICAN NATIONWIDE				203	0	203	0.4 %	0.0 %	0.4 %	81	86	GUILD MORTGAGE COMPA				81	0	81	0.1 %	0.0 %	0.1 %					
31		37	AMERICAN FIDELITY FI				190	0	190	0.3 %	0.0 %	0.3 %	82	87	VANGUARD FUNDING LLC				79	0	79	0.1 %	0.0 %	0.1 %					
32		38	INTEGRITY 1ST MORTGA				186	0	186	0.3 %	0.0 %	0.3 %	82	87	K & B CAPITAL CORPOR				79	0	79	0.1 %	0.0 %	0.1 %					
33		39	FIRSTAR BANK NA				182	0	182	0.3 %	0.0 %	0.3 %	84	89	ALL FINANCIAL SERVIC				78	0	78	0.1 %	0.0 %	0.1 %					
35		40	WILLIAMS FINANCIAL S				173	0	173	0.3 %	0.0 %	0.3 %	84	89	GATEWAY FUNDING DIVE				78	0	78	0.1 %	0.0 %	0.1 %					
37		41	KELLY MORTGAGE AND R				171	0	171	0.3 %	0.0 %	0.3 %	84	89	OMNI-FUND INC				78	0	78	0.1 %	0.0 %	0.1 %					
38		42	REVERSE MORTGAGE COR				158	0	158	0.3 %	0.0 %	0.3 %	84	89	AMERICA FIRST FEDERA				78	0	78	0.1 %	0.0 %	0.1 %					
39		43	NEW CASTLE MORTGAGE				154	0	154	0.3 %	0.0 %	0.3 %	104	23	89	LONGBRIDGE FINANCIAL				66	12	78	0.1 %	0.0 %	0.1 %				
40		44	SUCCESS MORTGAGE PAR				153	0	153	0.3 %	0.0 %	0.3 %	88	94	EVOLVE BANK & TRUST				77	0	77	0.1 %	0.0 %	0.1 %					
41		45	APPROVAL FIRST HOME				150	0	150	0.3 %	0.0 %	0.3 %	89	95	VAN DYK MORTGAGE COR				76	0	76	0.1 %	0.0 %	0.1 %					
42		46	UNIVERSAL LENDING CO				148	0	148	0.3 %	0.0 %	0.3 %	90	96	GREEN TREE LENDING I				75	0	75	0.1 %	0.0 %	0.1 %					
44		47	FIRST AMERICAN HOME				146	0	146	0.3 %	0.0 %	0.3 %	90	96	YADKIN VALLEY BANK A				75	0	75	0.1 %	0.0 %	0.1 %					
45		48	SENIOR FUNDING ASSOC				144	0	144	0.2 %	0.0 %	0.2 %	90	96	REVERSE MORTGAGE EDU				75	0	75	0.1 %	0.0 %	0.1 %					
46		49	NORTH AMERICAN SAVIN				143	0	143	0.2 %	0.0 %	0.2 %	96	27	99	LENOX FINANCIAL MORT				72	2	74	0.1 %	0.0 %	0.1 %				
47		50	PS FINANCIAL SERVICE				142	0	142	0.2 %	0.0 %	0.2 %	94	99	BAY EQUITY LLC				74	0	74	0.1 %	0.0 %	0.1 %					

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691
(682) 651-5632
<http://www.rminight.net>

**COMMITTED PARTNERS
PREMIER PRODUCTS
INDUSTRY EXPERTS**

Leverage the leadership of the nation's
#1 wholesale reverse mortgage lender.

LEARN MORE ►

Urban Financial of America, LLC



Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.

Top 100 HECM Originators - September 2015 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	986	8,404	933.8	6.5 %	16.9 %	50	55	COMMUNITY FIRST NATI	10	93	10.3	-37.5 %	675.0 %
2	2	ONE REVERSE MORTGAGE	353	4,016	446.2	-9.9 %	10.9 %	50	60	FRANKLIN FIRST FINAN	10	85	9.4	25.0 %	66.7 %
3	4	LIBERTY HOME EQUITY	213	1,778	197.6	-22.3 %	-18.4 %	50	83	FIRST PRIORITY FINAN	10	60	6.7	-9.1 %	5.3 %
4	3	RMS/SECURITY ONE LEN	162	2,613	290.3	-52.1 %	1.4 %	50	257	AMERICAN PREFERRED L	10	18	2.0	150.0 %	-28.0 %
5	7	REVERSE MORTGAGE FUN	124	893	99.2	-4.6 %	1,030.4 %	55	35	INTEGRITY 1ST MORTGA	9	124	13.8	-52.6 %	-3.1 %
6	26	SYNERGY ONE LENDING	105	174	19.3	169.2 %	17,300.0 %	55	36	RESOLUTE BANK	9	123	13.7	-78.6 %	
7	5	URBAN FINANCIAL OF A	92	1,137	126.3	-31.3 %	21.6 %	55	38	REVERSE MORTGAGE COR	9	119	13.2	-40.0 %	340.7 %
8	6	PROFICIO MORTGAGE VE	71	992	110.2	-45.8 %	-24.3 %	55	58	ARAMCO MORTGAGE INC	9	89	9.9	-43.8 %	3.5 %
8	12	FIRSTBANK	71	424	47.1	-7.8 %	41.8 %	55	69	VIP MORTGAGE INC	9	72	8.0	50.0 %	2.9 %
10	10	HIGH TECH LENDING IN	70	504	56.0	-13.6 %	76.8 %	55	77	US MORTGAGE CORPORAT	9	63	7.0	-10.0 %	687.5 %
11	8	LIVE WELL FINANCIAL	66	698	77.6	-21.4 %	378.1 %	55	83	FULTON BANK NA	9	60	6.7	200.0 %	-4.8 %
12	9	NET EQUITY FINANCIAL	60	568	63.1	30.4 %	22.7 %	55	93	ASPIRE FINANCIAL INC	9	55	6.1	80.0 %	-27.6 %
13	13	HOME POINT FINANCIAL	49	396	44.0	44.1 %	34.7 %	55	113	THE PRIVATE BANK & T	9	46	5.1	28.6 %	-41.0 %
14	11	OPEN MORTGAGE LLC	48	503	55.9	-9.4 %	82.9 %	55	127	ACADEMY MORTGAGE COR	9	42	4.7	80.0 %	133.3 %
15	33	DYJERO CORPORATION	40	137	15.2	14.3 %	3,325.0 %	55	146	CHURCHILL MORTGAGE C	9	37	4.1	50.0 %	146.7 %
16	14	ADVISORS MORTGAGE GR	38	326	36.2	-34.5 %	31.5 %	66	32	AMERICAN NATIONWIDE	8	152	16.9	-61.9 %	31.0 %
17	22	NATIONWIDE EQUITIES	37	224	24.9	131.3 %	76.4 %	66	50	GEORGETOWN MORTGAGE	8	97	10.8	100.0 %	49.2 %
18	16	THE FEDERAL SAVINGS	36	302	33.6	-29.4 %	302.7 %	66	53	BROKER SOLUTIONS INC	8	94	10.4	-60.0 %	91.8 %
19	15	IREVERSE HOME LOANS	34	323	35.9	-46.0 %	-3.0 %	66	53	PRIMARY RESIDENTIAL	8	94	10.4	-50.0 %	28.8 %
20	19	GMFS LLC	32	264	29.3	-15.8 %	46.7 %	66	56	GLOBAL EQUITY FINANC	8	92	10.2	-46.7 %	206.7 %
20	25	AMERICAN PACIFIC MOR	32	205	22.8	-28.9 %	32.3 %	66	63	SENIOR MORTGAGE BANK	8	81	9.0	-20.0 %	-5.8 %
22	30	PEOPLES BANK	26	162	18.0	36.8 %	37.3 %	66	85	CITIZENS LENDING GRO	8	58	6.4	-20.0 %	152.2 %
22	43	FAIRWAY INDEPENDENT	26	113	12.6	30.0 %	205.4 %	66	103	SENIOR LENDING CORPO	8	51	5.7	0.0 %	
24	24	AEGEAN FINANCIAL INC	24	217	24.1	-40.0 %	112.7 %	66	110	GREEN MONARCH MORTGA	8	47	5.2	-42.9 %	487.5 %
25	17	CHERRY CREEK MORTGAG	22	298	33.1	-48.8 %	11.6 %	66	121	CBC NATIONAL BANK	8	44	4.9	14.3 %	63.0 %
25	46	FIRST AMERICAN HOME	22	108	12.0	-8.3 %	-35.3 %	66	121	SECURITYNATIONAL MOR	8	44	4.9	166.7 %	22.2 %
27	21	UNITED SOUTHWEST MOR	21	225	25.0	16.7 %	41.5 %	66	139	NEW AMERICAN MORTGAG	8	39	4.3	60.0 %	62.5 %
28	60	BANC OF CALIFORNIA N	20	85	9.4	0.0 %	8,400.0 %	78	34	PS FINANCIAL SERVICE	7	128	14.2	-65.0 %	236.8 %
29	28	SUN AMERICAN MORTGAG	18	165	18.3	-33.3 %	29.9 %	78	57	GUARANTEED RATE INC	7	90	10.0	-41.7 %	87.5 %
29	38	GOLDEN YEARS MORTGAG	18	119	13.2	-37.9 %		78	59	SOUTHERN TRUST MORTG	7	86	9.6	-12.5 %	-12.2 %
29	45	SUCCESS MORTGAGE PAR	18	112	12.4	28.6 %	72.3 %	78	69	NOVA FINANCIAL & INV	7	72	8.0	-12.5 %	-8.9 %
32	23	TRINITY REVERSE MORT	17	219	24.3	-15.0 %	9.5 %	78	74	OMNI-FUND INC	7	64	7.1	-41.7 %	16.4 %
33	20	M & T BANK	16	259	28.8	-38.5 %	-3.0 %	78	85	K & B CAPITAL CORPOR	7	58	6.4	250.0 %	18.4 %
33	51	C2 FINANCIAL CORPORA	16	95	10.6	-30.4 %	93.9 %	78	90	EAST COAST CAPITAL C	7	57	6.3	16.7 %	1.8 %
35	29	MONEY HOUSE INC	15	164	18.2	66.7 %	-18.0 %	78	95	PERRI FUNDING CORP	7	53	5.9	40.0 %	-28.4 %
36	18	THE MONEY STORE	14	287	31.9	-66.7 %	233.7 %	78	101	LAND-HOME FINANCIAL	7	52	5.8	0.0 %	4.0 %
36	27	TOWNEBANK	14	166	18.4	-39.1 %	-21.7 %	78	106	WHOLESALE CAPITAL CO	7	50	5.6	-61.1 %	35.1 %
36	31	KELLY MORTGAGE AND R	14	157	17.4	-62.2 %	582.6 %	78	165	VERITAS FUNDING LLC	7	33	3.7	0.0 %	94.1 %
36	37	APPROVAL FIRST HOME	14	120	13.3	0.0 %	30.4 %	78	180	CITYWIDE HOME LOANS	7	30	3.3	40.0 %	-6.3 %
36	66	MFS/TA INC DBA FUTUR	14	76	8.4	-17.6 %	-18.3 %	90	49	MORTGAGESHOP LLC	6	99	11.0	-14.3 %	-20.8 %
41	42	FIRSTAR BANK NA	13	114	12.7	-13.3 %	-40.3 %	90	77	REVERSE MORTGAGE EDU	6	63	7.0	-60.0 %	133.3 %
41	67	GUILD MORTGAGE COMPA	13	75	8.3	-18.8 %	212.5 %	90	77	LENOX FINANCIAL MORT	6	63	7.0	-33.3 %	103.2 %
41	72	MANN MORTGAGE LLC	13	70	7.8	18.2 %	16.7 %	90	80	AMERICA FIRST FEDERA	6	62	6.9	-25.0 %	44.2 %
44	47	SENIOR FUNDING ASSOC	12	106	11.8	-60.0 %	8.2 %	90	85	GATEWAY FUNDING DIVE	6	58	6.4	50.0 %	-17.1 %
44	47	NEW CASTLE MORTGAGE	12	106	11.8	-14.3 %	26.2 %	90	95	CITIZENS FIRST BANK	6	53	5.9		89.3 %
44	65	BROOKSTONE MORTGAGE	12	80	8.9	-7.7 %	19.4 %	90	110	A NEW MEXICO REVERSE	6	47	5.2	0.0 %	88.0 %
47	63	BANK OF ENGLAND	11	81	9.0	22.2 %	14.1 %	90	121	GREEN TREE LENDING I	6	44	4.9	200.0 %	-15.4 %
47	68	RESIDENTIAL HOME FUN	11	73	8.1	10.0 %	21.7 %	90	151	AKT AMERICAN CAPITAL	6	35	3.9	-25.0 %	16.7 %
47	95	UNITED PACIFIC MORTG	11	53	5.9	57.1 %	5,200.0 %	90	159	SIERRA PACIFIC MORTG	6	34	3.8	50.0 %	13.3 %
50	43	UNIVERSAL LENDING CO	10	113	12.6	-37.5 %	43.0 %	90	165	NEW HOME FINANCE LLC	6	33	3.7	50.0 %	73.7 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



Your Reverse Mortgage Lending Partner. Putting the pieces together . . . Together.

Expand Your Business. Satisfy Your Clients.

Approved GNMA Issuer.
Cherry Creek Mortgage Co.,
Inc. NMLS #3001 dba 1st
Reverse Mortgage USA®.
All Rights Reserved. 3609 S.
Wadsworth Blvd., Suite 500
Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.