

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2016

Next Release Date: Week 4 of June

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Retail Endorsement Growth

0.9 %

Wholesale Endorsement Growth

-3.9 %

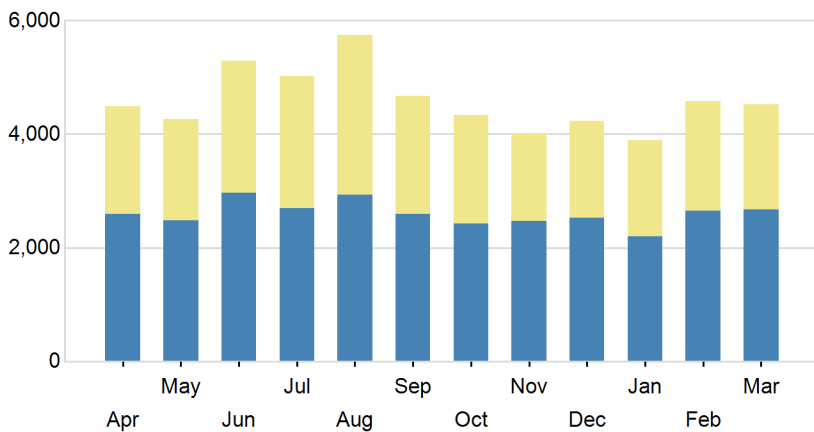
Total Endorsement Growth

-1.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Apr	2,597	-6.3 %	1,895	1.8 %	4,492	-3.1 %
May	2,477	-4.6 %	1,793	-5.4 %	4,270	-4.9 %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Total	31,188		23,881		55,069	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,135	1,111	1,280	1,322	1,314	1,320	1,179	1,100	1,113	931	1,032	1,091	13,928	25.3%
FINANCE OF AMERICA REVER	591	459	621	764	858	585	507	484	553	510	567	481	6,980	12.7%
LIBERTY REVERSE MORTGAGE	471	461	625	583	851	623	542	214	111	427	717	557	6,182	11.2%
RMS/SECURITY ONE LENDING	480	268	387	436	527	341	355	369	501	428	462	382	4,936	9.0%
ONE REVERSE MORTGAGE LLC	439	518	534	333	393	353	317	357	351	287	330	322	4,534	8.2%
REVERSE MORTGAGE FUNDING	377	257	292	393	338	246	271	272	273	218	266	340	3,543	6.4%
LIVE WELL FINANCIAL INC	230	299	340	284	326	173	190	293	242	202	183	343	3,105	5.6%
MUTUAL OF OMAHA MORTGAGE			55	38	87	148	128	172	200	141	154	166	1,289	2.3%
HOME POINT FINANCIAL COR	90	96	149	88	94	136	125	75	105	114	91	95	1,258	2.3%
CHERRY CREEK MORTGAGE CO	89	95	110	146	126	46	62	59	74	66	74	40	987	1.8%
Total	3,902	3,564	4,393	4,387	4,914	3,971	3,676	3,395	3,523	3,324	3,876	3,817	46,742	84.9%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	10,241	3,687	13,928	-5.9 %	1.0 %	-4.2 %	74 %	26 %	18.6 %	15.4 %	25.3 %
FINANCE OF AMERICA REVERS	5	1	2	1,482	5,498	6,980	10.3 %	22.0 %	19.3 %	21 %	79 %	2.7 %	23.0 %	12.7 %
LIBERTY REVERSE MORTGAGE	4	2	3	2,154	4,028	6,182	5.5 %	17.8 %	13.2 %	35 %	65 %	3.9 %	16.9 %	11.2 %
RMS/SECURITY ONE LENDING	3	6	4	3,177	1,759	4,936	-7.7 %	-17.5 %	-11.5 %	64 %	36 %	5.8 %	7.4 %	9.0 %
ONE REVERSE MORTGAGE LLC	2	25	5	4,533	1	4,534	-12.6 %	>1,000%	-12.6 %	100 %	0 %	8.2 %	0.0 %	8.2 %
REVERSE MORTGAGE FUNDING	6	4	6	1,466	2,077	3,543	231.7 %	4.5 %	45.9 %	41 %	59 %	2.7 %	8.7 %	6.4 %
LIVE WELL FINANCIAL INC	7	5	7	1,060	2,045	3,105	138.2 %	40.6 %	63.5 %	34 %	66 %	1.9 %	8.6 %	5.6 %
MUTUAL OF OMAHA MORTGAGE	9	12	8	853	437	1,290	>1,000%	>1,000%	>1,000%	66 %	34 %	1.5 %	1.8 %	2.3 %
HOME POINT FINANCIAL CORP	14	7	9	486	772	1,258	-6.0 %	63.6 %	27.2 %	39 %	61 %	0.9 %	3.2 %	2.3 %
CHERRY CREEK MORTGAGE CO	19	8	10	349	638	987	-22.3 %	-7.7 %	-13.4 %	35 %	65 %	0.6 %	2.7 %	1.8 %
Total				25,801	20,942	46,743	4.2 %	14.4 %	8.5 %	55 %	45 %	46.9 %	87.7 %	84.9 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	6	4	6	1,466	2,077	3,543	1,024	90	1,114	41 %	59 %	2.7 %	8.7 %	6.4 %
MUTUAL OF OMAHA MORTGAGE	9	12	8	853	437	1,290	849	437	1,286	66 %	34 %	1.5 %	1.8 %	2.3 %
LIVE WELL FINANCIAL INC	7	5	7	1,060	2,045	3,105	615	591	1,206	34 %	66 %	1.9 %	8.6 %	5.6 %
NATIONWIDE EQUITIES CORPO	11	14	12	641	279	920	452	-51	401	70 %	30 %	1.2 %	1.2 %	1.7 %
ENNKAR INC	20		25	302	0	302	288	0	288	100 %	0 %	0.5 %		0.5 %
Total				4,322	4,838	9,160	3,228	1,067	4,295	47 %	53 %	7.8 %	20.3 %	16.6 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,482	5,498	6,980	138	992	1,130	21 %	79 %	2.7 %	23.0 %	12.7 %
LIBERTY REVERSE MORTGAGE	4	2	3	2,154	4,028	6,182	112	608	720	35 %	65 %	3.9 %	16.9 %	11.2 %
LIVE WELL FINANCIAL INC	7	5	7	1,060	2,045	3,105	615	591	1,206	34 %	66 %	1.9 %	8.6 %	5.6 %
MUTUAL OF OMAHA MORTGAGE	9	12	8	853	437	1,290	849	437	1,286	66 %	34 %	1.5 %	1.8 %	2.3 %
HOME POINT FINANCIAL CORP	14	7	9	486	772	1,258	-31	300	269	39 %	61 %	0.9 %	3.2 %	2.3 %
Total				6,035	12,780	18,815	1,683	2,928	4,611	32 %	68 %	11.0 %	53.5 %	34.2 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	447	38 %
LIBERTY REVERSE MORTGAGE	588	40 %
AMERICAN ADVISORS GROUP	394	32 %
REVERSE MORTGAGE FUNDING LLC	138	25 %
LIVE WELL FINANCIAL INC	102	37 %
RMS/SECURITY ONE LENDING	253	18 %
HOME POINT FINANCIAL CORPORATION	161	38 %
CHERRY CREEK MORTGAGE CO INC	65	37 %
SUN WEST MORTGAGE CO INC	223	30 %
PLAZA HOME MORTGAGE INC	300	49 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2016

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	10,241	3,687	13,928	18.6%	15.4%	25.3%	45	50	FRANKLIN FIRST FINAN	133	0	133	0.2%	0.0%	0.2%	
5	1	2	FINANCE OF AMERICA R	1,482	5,498	6,980	2.7%	23.0%	12.7%	47	52	FIRSTAR BANK NA	131	0	131	0.2%	0.0%	0.2%	
4	2	3	LIBERTY REVERSE MORT	2,154	4,028	6,182	3.9%	16.9%	11.2%	47	52	UNIVERSAL LENDING CO	131	0	131	0.2%	0.0%	0.2%	
3	6	4	RMS/SECURITY ONE LEN	3,177	1,759	4,936	5.8%	7.4%	9.0%	49	54	NEW CASTLE MORTGAGE	129	0	129	0.2%	0.0%	0.2%	
2	25	5	ONE REVERSE MORTGAGE	4,533	1	4,534	8.2%	0.0%	8.2%	50	55	FIRST AMERICAN HOME	128	0	128	0.2%	0.0%	0.2%	
6	4	6	REVERSE MORTGAGE FUN	1,466	2,077	3,543	2.7%	8.7%	6.4%	51	56	COMMUNITY FIRST NATI	125	0	125	0.2%	0.0%	0.2%	
7	5	7	LIVE WELL FINANCIAL	1,060	2,045	3,105	1.9%	8.6%	5.6%	111	20	57	LAND-HOME FINANCIAL	58	66	124	0.1%	0.3%	0.2%
9	12	8	MUTUAL OF OMAHA MORT	853	437	1,290	1.5%	1.8%	2.3%	52	58	BANK OF ENGLAND	120	0	120	0.2%	0.0%	0.2%	
14	7	9	HOME POINT FINANCIAL	486	772	1,258	0.9%	3.2%	2.3%	53	59	MFS/TA	119	0	119	0.2%	0.0%	0.2%	
19	8	10	CHERRY CREEK MORTGAG	349	638	987	0.6%	2.7%	1.8%	54	60	REVERSE MORTGAGESCOM	117	0	117	0.2%	0.0%	0.2%	
10	15	11	HIGHTECHLENDING INC	733	206	939	1.3%	0.9%	1.7%	56	61	GUARANTEED RATE INC	114	0	114	0.2%	0.0%	0.2%	
11	14	12	NATIONWIDE EQUITIES	641	279	920	1.2%	1.2%	1.7%	57	62	C2 FINANCIAL CORPORA	111	0	111	0.2%	0.0%	0.2%	
8	13	13	PROFICIO MORTGAGE VE	871	0	871	1.6%	0.0%	1.6%	58	63	THRIVE MORTGAGE LLC	105	0	105	0.2%	0.0%	0.2%	
12	18	14	OPEN MORTGAGE LLC	626	82	708	1.1%	0.3%	1.3%	58	63	MORTGAGESHOP LLC	105	0	105	0.2%	0.0%	0.2%	
13	23	15	FIRSTBANK	609	21	630	1.1%	0.1%	1.1%	60	65	ARAMCO MORTGAGE INC	103	0	103	0.2%	0.0%	0.2%	
123	9	16	SUN WEST MORTGAGE CO	54	545	599	0.1%	2.3%	1.1%	62	24	65	LENOX FINANCIAL MORT	97	6	103	0.2%	0.0%	0.2%
91	11	17	UNITED NORTHERN MORT	67	509	576	0.1%	2.1%	1.0%	61	67	MANN MORTGAGE LLC	99	0	99	0.2%	0.0%	0.2%	
1397	10	18	PLAZA HOME MORTGAGE	1	514	515	0.0%	2.2%	0.9%	213	19	68	JAMES B NUTTER AND C	31	67	98	0.1%	0.3%	0.2%
15	19	19	ADVISORS MORTGAGE GR	462	0	462	0.8%	0.0%	0.8%	63	69	PINNACLE CAPITAL MOR	96	0	96	0.2%	0.0%	0.2%	
16	20	20	IREVERSE HOME LOANS	438	0	438	0.8%	0.0%	0.8%	63	69	BROKER SOLUTIONS INC	96	0	96	0.2%	0.0%	0.2%	
17	21	21	THE FEDERAL SAVINGS	437	0	437	0.8%	0.0%	0.8%	65	71	NOVA FINANCIAL & INV	95	0	95	0.2%	0.0%	0.2%	
18	22	22	NET EQUITY FINANCIAL	407	0	407	0.7%	0.0%	0.7%	66	72	RESIDENTIAL HOME FUN	94	0	94	0.2%	0.0%	0.2%	
302	13	23	MCM HOLDINGS INC	19	351	370	0.0%	1.5%	0.7%	66	72	SENIOR LENDING CORPO	94	0	94	0.2%	0.0%	0.2%	
33	16	24	MONEY HOUSE INC	195	118	313	0.4%	0.5%	0.6%	68	74	UNITED PACIFIC MORTG	92	0	92	0.2%	0.0%	0.2%	
20	25	25	ENNKAR INC	302	0	302	0.5%	0.0%	0.5%	69	75	VIP MORTGAGE INC	91	0	91	0.2%	0.0%	0.2%	
21	26	26	ALL REVERSE MORTGAGE	285	0	285	0.5%	0.0%	0.5%	70	76	OMNI-FUND INC	90	0	90	0.2%	0.0%	0.2%	
22	27	27	GMFS LLC	280	0	280	0.5%	0.0%	0.5%	71	77	SOUTHERN TRUST MORTG	89	0	89	0.2%	0.0%	0.2%	
23	28	28	TRINITY REVERSE MORT	273	0	273	0.5%	0.0%	0.5%	72	78	SENIOR MORTGAGE BANK	88	0	88	0.2%	0.0%	0.2%	
23	28	28	PEOPLES BANK	273	0	273	0.5%	0.0%	0.5%	73	79	EVOLVE BANK & TRUST	86	0	86	0.2%	0.0%	0.2%	
25	30	30	M & T BANK	271	0	271	0.5%	0.0%	0.5%	74	80	BROOKSTONE MORTGAGE	85	0	85	0.2%	0.0%	0.2%	
26	31	31	RESOLUTE BANK	266	0	266	0.5%	0.0%	0.5%	74	80	FIRST PRIORITY FINAN	85	0	85	0.2%	0.0%	0.2%	
27	32	32	AMERICAN PACIFIC MOR	255	0	255	0.5%	0.0%	0.5%	74	80	GUILD MORTGAGE COMPA	85	0	85	0.2%	0.0%	0.2%	
28	33	33	FAIRWAY INDEPENDENT	251	0	251	0.5%	0.0%	0.5%	77	83	WHOLESALE CAPITAL CO	84	0	84	0.2%	0.0%	0.2%	
29	34	34	AEGEAN FINANCIAL INC	232	0	232	0.4%	0.0%	0.4%	78	84	NORTH AMERICAN SAVIN	82	0	82	0.1%	0.0%	0.1%	
55	17	35	LONGBRIDGE FINANCIAL	116	112	228	0.2%	0.5%	0.4%	79	85	GLOBAL EQUITY FINAN	79	0	79	0.1%	0.0%	0.1%	
30	36	36	GOLDEN YEARS MORTGAG	227	0	227	0.4%	0.0%	0.4%	159	21	86	HOMEOWNERS MORTGAGE	42	36	78	0.1%	0.2%	0.1%
31	37	37	THE MONEY STORE	225	0	225	0.4%	0.0%	0.4%	80	86	CITIZENS FIRST BANK	78	0	78	0.1%	0.0%	0.1%	
32	38	38	SUN AMERICAN MORTGAG	198	0	198	0.4%	0.0%	0.4%	81	88	CITIZENS LENDING GRO	77	0	77	0.1%	0.0%	0.1%	
34	39	39	AMERICAN NATIONWIDE	193	0	193	0.4%	0.0%	0.4%	82	89	YADKIN VALLEY BANK A	76	0	76	0.1%	0.0%	0.1%	
35	40	40	TOWNEBANK	185	0	185	0.3%	0.0%	0.3%	82	89	REVERSE MORTGAGE EDU	76	0	76	0.1%	0.0%	0.1%	
36	41	41	INTEGRITY 1ST MORTGA	178	0	178	0.3%	0.0%	0.3%	84	91	REVERSE MORTGAGE ANS	75	0	75	0.1%	0.0%	0.1%	
37	42	42	KELLY MORTGAGE AND R	162	0	162	0.3%	0.0%	0.3%	84	91	BAY EQUITY LLC	75	0	75	0.1%	0.0%	0.1%	
38	43	43	APPROVAL FIRST HOME	156	0	156	0.3%	0.0%	0.3%	86	93	VANGUARD FUNDING LLC	72	0	72	0.1%	0.0%	0.1%	
39	44	44	REVERSE MORTGAGE COR	155	0	155	0.3%	0.0%	0.3%	86	93	ACADEMY MORTGAGE COR	72	0	72	0.1%	0.0%	0.1%	
40	45	45	PS FINANCIAL SERVICE	149	0	149	0.3%	0.0%	0.3%	86	93	GREEN MONARCH MORTGA	72	0	72	0.1%	0.0%	0.1%	
41	46	46	AMERICAN FINANCIAL M	146	0	146	0.3%	0.0%	0.3%	89	96	PACIFIC RESIDENTIAL	71	0	71	0.1%	0.0%	0.1%	
42	47	47	BANC OF CALIFORNIA N	143	0	143	0.3%	0.0%	0.3%	90	97	FINANCE OF AMERICA M	70	0	70	0.1%	0.0%	0.1%	
43	48	48	SUCCESS MORTGAGE PAR	138	0	138	0.3%	0.0%	0.3%	91	98	US MORTGAGE CORPORAT	67	0	67	0.1%	0.0%	0.1%	
44	49	49	PRIMARY RESIDENTIAL	137	0	137	0.2%	0.0%	0.2%	91	98	CONTOUR MORTGAGE COR	67	0	67	0.1%	0.0%	0.1%	
45	50	50	SENIOR FUNDING ASSOC	133	0	133	0.2%	0.0%	0.2%	94	100	PERRI FUNDING CORP	65	0	65	0.1%	0.0%	0.1%	

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - March 2016 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	813	2,175	725.0	12.0 %	-23.4 %	45	94	HOMEOWNERS MORTGAGE	10	15	5.0	400.0 %	25.0 %
2	2	ONE REVERSE MORTGAGE	322	939	313.0	-2.4 %	-35.1 %	45	124	PACIFIC RESIDENTIAL	10	12	4.0	900.0 %	-25.0 %
3	3	RMS/SECURITY ONE LEN	280	884	294.7	-14.9 %	-16.0 %	53	35	WHOLESALE CAPITAL CO	9	37	12.3	-64.0 %	105.6 %
4	4	LIBERTY REVERSE MORT	184	604	201.3	-32.4 %	15.5 %	53	41	PS FINANCIAL SERVICE	9	31	10.3	-40.0 %	-8.8 %
5	8	LIVE WELL FINANCIAL	158	294	98.0	167.8 %	58.9 %	53	54	VIP MORTGAGE INC	9	26	8.7	-10.0 %	18.2 %
6	5	REVERSE MORTGAGE FUN	130	375	125.0	-0.8 %	114.3 %	53	62	MORTGAGE BROKERS SER	9	23	7.7	-10.0 %	283.3 %
7	7	MUTUAL OF OMAHA MORT	121	330	110.0	14.2 %	16,400.0 %	53	66	FIRST AMERICAN HOME	9	22	7.3	28.6 %	22.2 %
8	6	FINANCE OF AMERICA R	115	360	120.0	-12.9 %	-7.0 %	53	78	UNITED PACIFIC MORTG	9	19	6.3	80.0 %	111.1 %
9	9	NATIONWIDE EQUITIES	110	257	85.7	19.6 %	301.6 %	59	35	PRIMARY RESIDENTIAL	8	37	12.3	-20.0 %	54.2 %
10	10	HIGHTECHLENDING INC	88	211	70.3	18.9 %	55.1 %	59	42	FIRST PRIORITY FINAN	8	30	10.0	-38.5 %	100.0 %
11	11	OPEN MORTGAGE LLC	49	135	45.0	6.5 %	-7.5 %	59	54	FIRSTAR BANK NA	8	26	8.7	0.0 %	-31.6 %
12	15	ADVISORS MORTGAGE GR	46	116	38.7	39.4 %	14.9 %	59	62	NOVA FINANCIAL & INV	8	23	7.7	14.3 %	9.5 %
13	12	HOME POINT FINANCIAL	45	124	41.3	55.2 %	-21.5 %	59	67	CITIZENS LENDING GRO	8	21	7.0	100.0 %	10.5 %
14	13	FIRSTBANK	42	121	40.3	-10.6 %	33.0 %	59	85	ACADEMY MORTGAGE COR	8	17	5.7	60.0 %	142.9 %
15	17	REVERSE MORTGAGESCOM	41	96	32.0	36.7 %		59	94	REVERSE MORTGAGE ANS	8	15	5.0	100.0 %	-25.0 %
16	14	THE FEDERAL SAVINGS	39	120	40.0	-13.3 %	26.3 %	59	94	RESPONSIBLE LIFE INC	8	15	5.0	166.7 %	66.7 %
17	22	FAIRWAY INDEPENDENT	34	82	27.3	13.3 %	811.1 %	67	38	BANK OF ENGLAND	7	34	11.3	-53.3 %	21.4 %
18	19	IREVERSE HOME LOANS	32	91	30.3	18.5 %	9.6 %	67	42	AMERICAN NATIONWIDE	7	30	10.0	-46.2 %	-34.8 %
18	20	RESOLUTE BANK	32	84	28.0	28.0 %	546.2 %	67	42	APPROVAL FIRST HOME	7	30	10.0	-41.7 %	-11.8 %
20	21	PROFICIO MORTGAGE VE	31	83	27.7	19.2 %	-76.3 %	67	56	EVOLVE BANK & TRUST	7	25	8.3	-36.4 %	56.3 %
21	26	AMERICAN PACIFIC MOR	26	66	22.0	0.0 %	1.5 %	67	56	VANGUARD FUNDING LLC	7	25	8.3	-30.0 %	-10.7 %
22	24	LONGBRIDGE FINANCIAL	24	68	22.7	-7.7 %	277.8 %	67	56	COMMUNITY FIRST NATI	7	25	8.3	-22.2 %	4.2 %
23	31	INTEGRITY 1ST MORTGA	23	48	16.0	64.3 %	23.1 %	67	60	AMERICAN FINANCIAL M	7	24	8.0	0.0 %	-66.7 %
24	29	BANC OF CALIFORNIA N	21	50	16.7	10.5 %	257.1 %	67	88	TEXAS REVERSE MORTGA	7	16	5.3	16.7 %	-20.0 %
25	16	PEOPLES BANK	19	97	32.3	-47.2 %	3.2 %	67	94	MOVEMENT MORTGAGE LL	7	15	5.0	16.7 %	15.4 %
25	18	ENNKAR INC	19	93	31.0	-52.5 %	745.5 %	67	94	AMERICAN PREFERRED L	7	15	5.0	40.0 %	650.0 %
25	28	M & T BANK	19	53	17.7	46.2 %	-49.5 %	67	109	GREEN TREE LENDING I	7	14	4.7	16.7 %	-33.3 %
25	37	FRANKLIN FIRST FINAN	19	35	11.7	171.4 %	25.0 %	67	109	AKT AMERICAN CAPITAL	7	14	4.7	133.3 %	27.3 %
29	27	TRINITY REVERSE MORT	18	54	18.0	-5.3 %	-19.4 %	67	116	VAN DYK MORTGAGE COR	7	13	4.3	40.0 %	-23.5 %
30	29	GOLDEN YEARS MORTGAG	17	50	16.7	41.7 %	733.3 %	67	124	A NEW MEXICO REVERSE	7	12	4.0	75.0 %	71.4 %
31	23	CHERRY CREEK MORTGAG	15	70	23.3	-60.5 %	-35.8 %	81	52	UNIVERSAL LENDING CO	6	28	9.3	-50.0 %	-26.3 %
31	25	ALL REVERSE MORTGAGE	15	67	22.3	-42.3 %	31.4 %	81	53	PINNACLE CAPITAL MOR	6	27	9.0	-50.0 %	17.4 %
33	42	NEW CASTLE MORTGAGE	14	30	10.0	55.6 %	-18.9 %	81	67	THRIVE MORTGAGE LLC	6	21	7.0	-25.0 %	-38.2 %
33	42	REVERSE MORTGAGE COR	14	30	10.0	75.0 %	-25.0 %	81	94	HOMEBRIDGE FINANCIAL	6	15	5.0	0.0 %	114.3 %
35	67	SENIOR MORTGAGE BANK	13	21	7.0	333.3 %	-32.3 %	81	94	AMERICAS MORTGAGE RE	6	15	5.0	0.0 %	650.0 %
36	34	MONEY HOUSE INC	12	43	14.3	-29.4 %	-42.7 %	81	116	FOUNTAIN CITY FUNDIN	6	13	4.3	100.0 %	8.3 %
36	42	SENIOR FUNDING ASSOC	12	30	10.0	20.0 %	11.1 %	81	116	QUONTIC BANK FSB	6	13	4.3	100.0 %	550.0 %
36	42	C2 FINANCIAL CORPORA	12	30	10.0	33.3 %	3.4 %	81	124	CHURCHILL MORTGAGE C	6	12	4.0	100.0 %	9.1 %
36	74	LOANLEADERS OF AMERI	12	20	6.7	50.0 %	900.0 %	81	124	EAST COAST CAPITAL C	6	12	4.0	200.0 %	-42.9 %
36	74	ARAMCO MORTGAGE INC	12	20	6.7	100.0 %	-33.3 %	81	190	COPIAGUE FUNDING COR	6	8	2.7	200.0 %	166.7 %
41	31	AEGEAN FINANCIAL INC	11	48	16.0	-45.0 %	-36.0 %	91	62	URBAN HOUSING MORTGA	5	23	7.7	-44.4 %	109.1 %
41	31	SUN AMERICAN MORTGAG	11	48	16.0	-35.3 %	-11.1 %	91	67	FINANCE OF AMERICA M	5	21	7.0	-58.3 %	-4.5 %
41	56	SUCCESS MORTGAGE PAR	11	25	8.3	22.2 %	-24.2 %	91	78	THE MONEY STORE	5	19	6.3	0.0 %	-84.8 %
41	74	GUARANTEED RATE INC	11	20	6.7	83.3 %	-31.0 %	91	80	BROKER SOLUTIONS INC	5	18	6.0	-44.4 %	-43.8 %
45	39	TOWNEBANK	10	32	10.7	-16.7 %	-36.0 %	91	80	THE REVERSE MORTGAGE	5	18	6.0	-37.5 %	
45	39	MFS/TA	10	32	10.7	-9.1 %	68.4 %	91	80	SENIOR LENDING CORPO	5	18	6.0	-16.7 %	200.0 %
45	49	MANN MORTGAGE LLC	10	29	9.7	-16.7 %	123.1 %	91	80	PROFESSIONAL MORTGAG	5	18	6.0	0.0 %	28.6 %
45	62	GMFS LLC	10	23	7.7	42.9 %	-61.0 %	91	85	FIRST MIDWEST BANK	5	17	5.7	-28.6 %	750.0 %
45	88	SECURE LENDING INCOR	10	16	5.3	233.3 %		91	88	GUILD MORTGAGE COMPA	5	16	5.3	-28.6 %	-5.9 %
45	94	PEOPLES HOME EQUITY	10	15	5.0	150.0 %	0.0 %	91	94	PERRI FUNDING CORP	5	15	5.0	0.0 %	0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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