

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2016

Next Release Date: Week 4 of January

Retail
Endorsement Growth

-2.7 %

Wholesale
Endorsement Growth

15.4 %

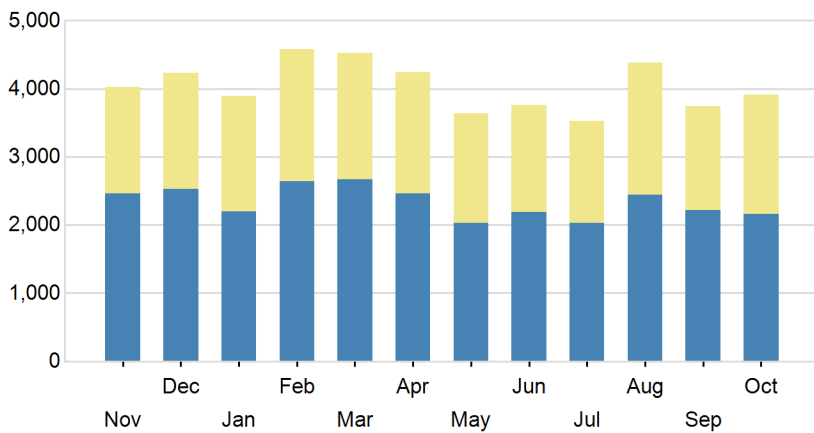
Total
Endorsement Growth

4.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Total	28,044		20,397		48,441	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,100	1,113	931	1,032	1,091	1,057	879	1,002	930	930	938	908	11,911	24.6%
FINANCE OF AMERICA REVER	484	553	510	567	481	482	554	440	543	853	532	677	6,676	13.8%
LIBERTY HOME EQUITY SOLU	214	111	427	717	557	689	321	404	251	220	320	299	4,530	9.4%
REVERSE MORTGAGE FUNDING	272	273	218	266	340	367	377	310	362	696	344	503	4,328	8.9%
ONE REVERSE MORTGAGE LLC	357	351	287	330	322	316	316	283	271	297	248	242	3,620	7.5%
RMS/SECURITY ONE LENDING	369	501	428	462	382	176	90	81	110	102	60	108	2,869	5.9%
LIVE WELL FINANCIAL INC	293	242	202	183	343	238	208	155	120	147	187	152	2,470	5.1%
SYNERGY ONE LENDING INC	172	200	141	154	166	147	150	184	174	215	181	185	2,069	4.3%
NATIONWIDE EQUITIES CORP	97	100	64	97	118	96	76	105	82	100	145	120	1,200	2.5%
HIGHTECHLENDING INC	59	60	55	96	114	90	104	159	80	137	119	105	1,178	2.4%
Total	3,417	3,504	3,263	3,904	3,914	3,658	3,075	3,123	2,923	3,697	3,074	3,299	40,851	84.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	8,721	3,190	11,911	-21.0 %	-13.5 %	-19.1 %	73 %	27 %	18.0 %	15.6 %	24.6 %
FINANCE OF AMERICA REVERS	6	1	2	1,428	5,248	6,676	-4.9 %	-10.3 %	-9.2 %	21 %	79 %	2.9 %	25.7 %	13.8 %
LIBERTY HOME EQUITY SOLUT	5	3	3	1,670	2,860	4,530	-27.2 %	-32.2 %	-30.4 %	37 %	63 %	3.4 %	14.0 %	9.4 %
REVERSE MORTGAGE FUNDING	3	4	4	2,001	2,327	4,328	75.4 %	-0.3 %	24.5 %	46 %	54 %	4.1 %	11.4 %	8.9 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,620	0	3,620	-31.0 %	-100.0 %	-31.0 %	100 %	0 %	7.5 %		7.5 %
RMS/SECURITY ONE LENDING	4	6	6	1,786	1,083	2,869	-47.9 %	-49.3 %	-48.4 %	62 %	38 %	3.7 %	5.3 %	5.9 %
LIVE WELL FINANCIAL INC	9	5	7	1,055	1,415	2,470	22.4 %	-27.8 %	-12.5 %	43 %	57 %	2.2 %	6.9 %	5.1 %
SYNERGY ONE LENDING INC	7	7	8	1,316	753	2,069	373.4 %	316.0 %	350.8 %	64 %	36 %	2.7 %	3.7 %	4.3 %
NATIONWIDE EQUITIES CORPO	8	19	9	1,123	77	1,200	292.7 %	-79.6 %	80.7 %	94 %	6 %	2.3 %	0.4 %	2.5 %
HIGHTECHLENDING INC	10	15	10	957	221	1,178	38.5 %	20.1 %	34.6 %	81 %	19 %	2.0 %	1.1 %	2.4 %
Total				23,677	17,174	40,851	-11.5 %	-17.9 %	-14.3 %	58 %	42 %	48.9 %	84.2 %	84.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,316	753	2,069	1,038	572	1,610	64 %	36 %	2.7 %	3.7 %	4.3 %
REVERSE MORTGAGE FUNDING	3	4	4	2,001	2,327	4,328	860	-8	852	46 %	54 %	4.1 %	11.4 %	8.9 %
NATIONWIDE EQUITIES CORPO	8	19	9	1,123	77	1,200	837	-301	536	94 %	6 %	2.3 %	0.4 %	2.5 %
REVERSE MORTGAGESCOM INC	11		15	571	0	571	571	0	571	100 %	0 %	1.2 %		1.2 %
HIGHTECHLENDING INC	10	15	10	957	221	1,178	266	37	303	81 %	19 %	2.0 %	1.1 %	2.4 %
Total				5,968	3,378	9,346	3,572	300	3,872	64 %	36 %	12.3 %	16.6 %	19.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,316	753	2,069	1,038	572	1,610	64 %	36 %	2.7 %	3.7 %	4.3 %
LONGBRIDGE FINANCIAL LLC	23	14	16	267	281	548	203	267	470	49 %	51 %	0.6 %	1.4 %	1.1 %
FIRSTBANK	13	16	13	493	163	656	-66	163	97	75 %	25 %	1.0 %	0.8 %	1.4 %
THE MONEY SOURCE INC	2105	22	136	0	43	43	-1	43	42	0 %	100 %	0.0 %	0.2 %	0.1 %
HIGHTECHLENDING INC	10	15	10	957	221	1,178	266	37	303	81 %	19 %	2.0 %	1.1 %	2.4 %
Total				3,033	1,461	4,494	1,440	1,082	2,522	67 %	33 %	6.3 %	7.2 %	9.3 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	460	41 %
AMERICAN ADVISORS GROUP	436	30 %
LIBERTY HOME EQUITY SOLUTIONS INC	511	33 %
REVERSE MORTGAGE FUNDING LLC	149	29 %
LIVE WELL FINANCIAL INC	92	30 %
RMS/SECURITY ONE LENDING	226	15 %
SYNERGY ONE LENDING INC	66	29 %
HOME POINT FINANCIAL CORPORATION	128	36 %
PLAZA HOME MORTGAGE INC	263	36 %
UNITED NORTHERN MORTGAGE BANKERS LTD	56	39 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2016

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	2	1	AMERICAN ADVISORS GR	8,721	3,190	11,911	18.0%	15.6%	24.6%	45	50	VIP MORTGAGE INC	119	0	119	0.2%	0.0%	0.2%	
6	1	2	FINANCE OF AMERICA R	1,428	5,248	6,676	2.9%	25.7%	13.8%	47	52	SENIOR FUNDING ASSOC	115	0	115	0.2%	0.0%	0.2%	
5	3	3	LIBERTY HOME EQUITY	1,670	2,860	4,530	3.4%	14.0%	9.4%	48	53	C2 FINANCIAL CORPORA	106	0	106	0.2%	0.0%	0.2%	
3	4	4	REVERSE MORTGAGE FUN	2,001	2,327	4,328	4.1%	11.4%	8.9%	49	54	SUCCESS MORTGAGE PAR	103	0	103	0.2%	0.0%	0.2%	
2	28	5	ONE REVERSE MORTGAGE	3,620	0	3,620	7.5%	0.0%	7.5%	50	55	NEW CASTLE MORTGAGE	102	0	102	0.2%	0.0%	0.2%	
4	6	6	RMS/SECURITY ONE LEN	1,786	1,083	2,869	3.7%	5.3%	5.9%	50	55	COMMUNITY FIRST NATI	102	0	102	0.2%	0.0%	0.2%	
9	5	7	LIVE WELL FINANCIAL	1,055	1,415	2,470	2.2%	6.9%	5.1%	52	57	AMERICAN FINANCIAL M	99	0	99	0.2%	0.0%	0.2%	
7	7	8	SYNERGY ONE LENDING	1,316	753	2,069	2.7%	3.7%	4.3%	53	58	NOVA FINANCIAL & INV	97	0	97	0.2%	0.0%	0.2%	
8	19	9	NATIONWIDE EQUITIES	1,123	77	1,200	2.3%	0.4%	2.5%	54	59	BROKER SOLUTIONS INC	96	0	96	0.2%	0.0%	0.2%	
10	15	10	HIGHTTECHLENDING INC	957	221	1,178	2.0%	1.1%	2.4%	55	60	SECURE LENDING INCOR	94	0	94	0.2%	0.0%	0.2%	
14	8	11	HOME POINT FINANCIAL	446	519	965	0.9%	2.5%	2.0%	56	61	GUARANTEED RATE INC	93	0	93	0.2%	0.0%	0.2%	
19	12	12	CHERRY CREEK MORTGAG	348	355	703	0.7%	1.7%	1.5%	62	25	62	LENOX FINANCIAL MORT	85	7	92	0.2%	0.0%	0.2%
13	16	13	FIRSTBANK	493	163	656	1.0%	0.8%	1.4%	189	20	63	JAMES B NUTTER AND C	90	61	91	0.1%	0.3%	0.2%
12	21	14	OPEN MORTGAGE LLC	562	58	620	1.2%	0.3%	1.3%	57	64	64	ACADEMY MORTGAGE COR	90	0	90	0.2%	0.0%	0.2%
11		15	REVERSE MORTGAGESCOM	571	0	571	1.2%	0.0%	1.2%	58	65	65	WILLOW BEND MORTGAGE	89	0	89	0.2%	0.0%	0.2%
23	14	16	LONGBRIDGE FINANCIAL	267	281	548	0.6%	1.4%	1.1%	59	66	66	SENIOR LENDING CORPO	88	0	88	0.2%	0.0%	0.2%
105	10	17	UNITED NORTHERN MORT	52	413	465	0.1%	2.0%	1.0%	60	67	67	ARAMCO MORTGAGE INC	87	0	87	0.2%	0.0%	0.2%
15		18	THE FEDERAL SAVINGS	445	0	445	0.9%	0.0%	0.9%	61	68	68	UNITED PACIFIC MORTG	86	0	86	0.2%	0.0%	0.2%
158	11	19	SUN WEST MORTGAGE CO	36	385	421	0.1%	1.9%	0.9%	62	69	69	WHOLESALE CAPITAL CO	85	0	85	0.2%	0.0%	0.2%
1260	9	19	PLAZA HOME MORTGAGE	1	420	421	0.0%	2.1%	0.9%	64	70	70	FIRST AMERICAN HOME	83	0	83	0.2%	0.0%	0.2%
16		21	IREVERSE HOME LOANS	381	0	381	0.8%	0.0%	0.8%	64	70	70	GEORGETOWN MORTGAGE	83	0	83	0.2%	0.0%	0.2%
17		22	FAIRWAY INDEPENDENT	374	0	374	0.8%	0.0%	0.8%	64	70	70	MANN MORTGAGE LLC	83	0	83	0.2%	0.0%	0.2%
18		23	ADVISORS MORTGAGE GR	355	0	355	0.7%	0.0%	0.7%	67	73	73	YADKIN VALLEY BANK A	82	0	82	0.2%	0.0%	0.2%
380	13	24	MCM HOLDINGS INC	11	306	317	0.0%	1.5%	0.7%	68	28	74	GMFS LLC	79	0	79	0.2%	0.0%	0.2%
20		25	RESOLUTE BANK	303	0	303	0.6%	0.0%	0.6%	69	75	75	BAY EQUITY LLC	78	0	78	0.2%	0.0%	0.2%
28	18	26	MONEY HOUSE INC	220	80	300	0.5%	0.4%	0.6%	70	76	76	SPECTRUM ONE INVESTM	77	0	77	0.2%	0.0%	0.2%
21		27	PEOPLES BANK	295	0	295	0.6%	0.0%	0.6%	71	77	77	REVERSE MORTGAGE EDU	76	0	76	0.2%	0.0%	0.2%
22		28	DYJERO CORPORATION	277	0	277	0.6%	0.0%	0.6%	72	78	78	PACIFIC RESIDENTIAL	75	0	75	0.2%	0.0%	0.2%
24		29	AMERICAN PACIFIC MOR	254	0	254	0.5%	0.0%	0.5%	72	78	78	TOTAL MEDIA MANAGEME	75	0	75	0.2%	0.0%	0.2%
25		30	UNITED SOUTHWEST MOR	243	0	243	0.5%	0.0%	0.5%	74	80	80	SENIOR MORTGAGE BANK	73	0	73	0.2%	0.0%	0.2%
26		31	M & T BANK	242	0	242	0.5%	0.0%	0.5%	150	23	80	HOMEOWNERS MORTGAGE	39	34	73	0.1%	0.2%	0.2%
27		32	PROFICIO MORTGAGE VE	228	0	228	0.5%	0.0%	0.5%	74	80	80	RESIDENTIAL HOME FUN	73	0	73	0.2%	0.0%	0.2%
29		33	BANC OF CALIFORNIA N	184	0	184	0.4%	0.0%	0.4%	74	80	80	EVOLVE BANK & TRUST	73	0	73	0.2%	0.0%	0.2%
30		34	INTEGRITY 1ST MORTGA	181	0	181	0.4%	0.0%	0.4%	80	26	80	VANGUARD FUNDING LLC	70	3	73	0.1%	0.0%	0.2%
31		35	SUN AMERICAN MORTGAG	178	0	178	0.4%	0.0%	0.4%	77	85	85	SOUTHERN TRUST MORTG	72	0	72	0.1%	0.0%	0.1%
32		36	BANK OF ENGLAND	171	0	171	0.4%	0.0%	0.4%	77	85	85	OMNI-FUND INC	72	0	72	0.1%	0.0%	0.1%
33		37	TRINITY REVERSE MORT	166	0	166	0.3%	0.0%	0.3%	79	87	87	FIRSTAR BANK NA	71	0	71	0.1%	0.0%	0.1%
34		38	REVERSE MORTGAGE COR	162	0	162	0.3%	0.0%	0.3%	81	88	88	KELLY MORTGAGE AND R	68	0	68	0.1%	0.0%	0.1%
35		39	AEGEAN FINANCIAL INC	159	0	159	0.3%	0.0%	0.3%	81	88	88	BROOKSTONE MORTGAGE	68	0	68	0.1%	0.0%	0.1%
36		40	PRIMARY RESIDENTIAL	154	0	154	0.3%	0.0%	0.3%	81	88	88	ACCESS REVERSE MORTG	68	0	68	0.1%	0.0%	0.1%
37		41	TOWNEBANK	152	0	152	0.3%	0.0%	0.3%	81	88	88	MFS/TA INC DBA FUTUR	68	0	68	0.1%	0.0%	0.1%
37		41	GOLDEN YEARS MORTGAG	152	0	152	0.3%	0.0%	0.3%	85	92	92	THE MONEY STORE	67	0	67	0.1%	0.0%	0.1%
39		43	APPROVAL FIRST HOME	151	0	151	0.3%	0.0%	0.3%	86	93	93	FIRST PRIORITY FINAN	66	0	66	0.1%	0.0%	0.1%
40		44	GATEWAY FUNDING DIVE	147	0	147	0.3%	0.0%	0.3%	86	93	93	PEOPLES BANK AND TRU	66	0	66	0.1%	0.0%	0.1%
41		45	AMERICAN NATIONWIDE	138	0	138	0.3%	0.0%	0.3%	88	95	95	CITIZENS LENDING GRO	65	0	65	0.1%	0.0%	0.1%
42		46	UNIVERSAL LENDING CO	131	0	131	0.3%	0.0%	0.3%	89	96	96	MORTGAGESHOP LLC	63	0	63	0.1%	0.0%	0.1%
43		47	FRANKLIN FIRST FINAN	122	0	122	0.3%	0.0%	0.3%	89	96	96	NEW AMERICAN MORTGAG	63	0	63	0.1%	0.0%	0.1%
145	17	48	LAND-HOME FINANCIAL	40	81	121	0.1%	0.4%	0.2%	91	98	98	GUILD MORTGAGE COMPA	61	0	61	0.1%	0.0%	0.1%
44		48	QUONTIC BANK FSB	121	0	121	0.2%	0.0%	0.2%	91	98	98	MORTGAGE BROKERS SER	61	0	61	0.1%	0.0%	0.1%
45		50	PS FINANCIAL SERVICE	119	0	119	0.2%	0.0%	0.2%	93	100	100	PROFESSIONAL MORTGAG	60	0	60	0.1%	0.0%	0.1%

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Top 100 HECM Originators - October 2016 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	672	7,098	709.8	-4.7%	-23.5%	50	47	FRANKLIN FIRST FINAN	10	96	9.6	11.1%	-4.0%
2	2	ONE REVERSE MORTGAGE	242	2,912	291.2	-2.4%	-32.8%	50	49	NOVA FINANCIAL & INV	10	86	8.6	66.7%	4.9%
3	3	REVERSE MORTGAGE FUN	211	1,748	174.8	3.9%	72.6%	50	55	AMERICAN FINANCIAL M	10	76	7.6	11.1%	-55.6%
4	6	FINANCE OF AMERICA R	125	1,189	118.9	-1.6%	-6.4%	54	38	AEGEAN FINANCIAL INC	9	125	12.5	12.5%	-44.4%
5	4	LIBERTY HOME EQUITY	121	1,545	154.5	7.1%	-20.7%	54	50	SECURE LENDING INCOR	9	85	8.5	-25.0%	325.0%
6	8	NATIONWIDE EQUITIES	117	944	94.4	-14.0%	250.9%	54	63	SPECTRUM ONE INVESTM	9	69	6.9	-30.8%	97.1%
7	7	SYNERGY ONE LENDING	111	1,069	106.9	14.4%	284.5%	54	64	ARAMCO MORTGAGE INC	9	68	6.8	-35.7%	-27.7%
8	11	REVERSE MORTGAGESCOM	89	550	55.0	74.5%		54	64	SENIOR LENDING CORPO	9	68	6.8	-10.0%	9.7%
9	10	HIGHTECHLENDING INC	88	863	86.3	-8.3%	53.0%	54	67	EVOLVE BANK & TRUST	9	66	6.6	-10.0%	-5.7%
10	9	LIVE WELL FINANCIAL	86	872	87.2	-7.5%	13.5%	60	40	VIP MORTGAGE INC	8	112	11.2	-33.3%	40.0%
11	21	LONGBRIDGE FINANCIAL	58	258	25.8	190.0%	352.6%	60	68	BAY EQUITY LLC	8	65	6.5	100.0%	-7.1%
12	15	THE FEDERAL SAVINGS	47	357	35.7	20.5%	10.2%	60	71	TOTAL MEDIA MANAGEME	8	63	6.3	-50.0%	142.3%
13	12	OPEN MORTGAGE LLC	42	471	47.1	13.5%	-13.7%	60	110	GRAND AVENUE REALTY	8	42	4.2	60.0%	-22.2%
14	5	RMS/SECURITY ONE LEN	40	1,204	120.4	48.1%	-56.4%	60	123	KRS CAPITAL PARTNERS	8	40	4.0	300.0%	-33.3%
15	13	FIRSTBANK	37	388	38.8	-14.0%	-18.1%	60	186	ALPHA MORTGAGE CORPO	8	26	2.6	166.7%	
16	17	IREVERSE HOME LOANS	36	304	30.4	80.0%	-13.9%	60	186	AMERICAN FINANCIAL N	8	26	2.6	300.0%	-31.6%
17	19	RESOLUTE BANK	29	267	26.7	-3.3%	67.9%	67	27	MONEY HOUSE INC	7	169	16.9	-79.4%	-4.0%
18	20	ADVISORS MORTGAGE GR	28	261	26.1	16.7%	-26.1%	67	66	UNITED PACIFIC MORTG	7	67	6.7	0.0%	6.3%
19	33	GATEWAY FUNDING DIVE	27	140	14.0	35.0%	118.8%	67	69	YADKIN VALLEY BANK A	7	64	6.4	-30.0%	23.1%
20	22	DYJERO CORPORATION	26	229	22.9	23.8%	33.1%	67	71	FIRST PRIORITY FINAN	7	63	6.3	16.7%	-6.0%
21	16	FAIRWAY INDEPENDENT	24	334	33.4	50.0%	142.0%	67	88	MORTGAGE BROKERS SER	7	53	5.3	75.0%	103.8%
21	18	CHERRY CREEK MORTGAG	24	286	28.6	-17.2%	-12.3%	67	88	BROOKSTONE MORTGAGE	7	53	5.3	600.0%	-36.1%
21	23	PEOPLES BANK	24	224	22.4	100.0%	12.6%	67	91	NEW AMERICAN MORTGAG	7	51	5.1	-22.2%	4.1%
24	14	HOME POINT FINANCIAL	23	376	37.6	-36.1%	-16.4%	67	100	FULTON BANK NA	7	46	4.6	40.0%	-28.1%
25	24	AMERICAN PACIFIC MOR	22	222	22.2	57.1%	0.0%	67	102	US MORTGAGE CORPORAT	7	45	4.5	40.0%	-32.8%
25	34	TOWNEBANK	22	132	13.2	83.3%	-27.9%	67	110	UNITED MORTGAGE CORP	7	42	4.2	133.3%	-4.5%
27	28	BANC OF CALIFORNIA N	20	168	16.8	33.3%	84.6%	67	131	DIRECTORS MORTGAGE I	7	38	3.8	75.0%	-2.6%
28	74	REVERSE MORTGAGE EDU	19	62	6.2	375.0%	-6.1%	67	141	MORTGAGE SOUTH OF TE	7	35	3.5	16.7%	2.9%
29	40	UNIVERSAL LENDING CO	17	112	11.2	21.4%	-8.2%	67	141	K & B CAPITAL CORPOR	7	35	3.5	250.0%	-45.3%
29	95	DOLLAR BANK FSB	17	48	4.8	112.5%	-14.3%	67	179	GW GOLDEN ENTERPRISE	7	27	2.7	16.7%	
31	31	INTEGRITY 1ST MORTGA	15	144	14.4	-16.7%	9.1%	67	303	FIDELITY FINANCE INC	7	13	1.3	600.0%	-23.5%
31	31	BANK OF ENGLAND	15	144	14.4	25.0%	65.5%	82	45	AMERICAN NATIONWIDE	6	98	9.8	-33.3%	-42.0%
31	37	APPROVAL FIRST HOME	15	127	12.7	150.0%	-6.6%	82	53	NEW CASTLE MORTGAGE	6	80	8.0	100.0%	-29.8%
31	39	TRINITY REVERSE MORT	15	117	11.7	36.4%	-50.6%	82	61	GUARANTEED RATE INC	6	71	7.1	-25.0%	-29.7%
31	45	C2 FINANCIAL CORPORA	15	98	9.8	0.0%	-3.9%	82	74	SOUTHERN TRUST MORTG	6	62	6.2	0.0%	-31.1%
31	50	BROKER SOLUTIONS INC	15	85	8.5	114.3%	-14.1%	82	77	ACCESS REVERSE MORTG	6	59	5.9	-25.0%	-9.2%
37	35	PRIMARY RESIDENTIAL	14	130	13.0	27.3%	30.0%	82	83	RESIDENTIAL HOME FUN	6	55	5.5	0.0%	-33.7%
37	42	QUONTIC BANK FSB	14	110	11.0	-12.5%	292.9%	82	83	GUILD MORTGAGE COMPA	6	55	5.5	50.0%	-31.3%
39	25	UNITED SOUTHWEST MOR	12	208	20.8	-40.0%	-11.1%	82	131	THE SENIOR EQUITY GR	6	38	3.8	100.0%	-25.5%
39	29	SUN AMERICAN MORTGAG	12	158	15.8	-7.7%	-14.1%	82	136	BORBA INVESTMENTS IN	6	36	3.6	0.0%	16.1%
39	44	PS FINANCIAL SERVICE	12	103	10.3	-7.7%	-24.3%	82	148	OPTION ONE MORTGAGE	6	33	3.3	0.0%	
42	26	M & T BANK	11	196	19.6	-59.3%	-29.2%	82	166	PATHWAYS FINANCIAL G	6	29	2.9	50.0%	-27.5%
42	52	COMMUNITY FIRST NATI	11	84	8.4	57.1%	-20.8%	82	166	GERSHMAN INVESTMENT	6	29	2.9	200.0%	-42.0%
42	56	ACADEMY MORTGAGE COR	11	75	7.5	10.0%	59.6%	82	223	ASSENT INC	6	21	2.1	-14.3%	
42	56	FIRST AMERICAN HOME	11	75	7.5	83.3%	-35.3%	95	69	LENEX FINANCIAL MORT	5	64	6.4	66.7%	-1.5%
42	59	WILLOW BEND MORTGAGE	11	74	7.4	57.1%	221.7%	95	83	PROFESSIONAL MORTGAG	5	55	5.5	66.7%	12.2%
42	59	GEORGETOWN MORTGAGE	11	74	7.4		-32.1%	95	93	THE PRIVATE BANK & T	5	50	5.0	150.0%	-2.0%
42	71	PACIFIC RESIDENTIAL	11	63	6.3	57.1%	0.0%	95	94	BANK OF NORTH CAROLI	5	49	4.9	-28.6%	19.5%
42	83	MORTGAGESHOP LLC	11	55	5.5	266.7%	-48.1%	95	100	TEXAS REVERSE MORTGA	5	46	4.6	150.0%	-20.7%
50	35	REVERSE MORTGAGE COR	10	130	13.0	-47.4%	-2.3%	95	104	FRANK J WEAVER INC	5	43	4.3	25.0%	26.5%

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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