

# HECM Originators (FHA & Non-FHA)

## Industry Summary

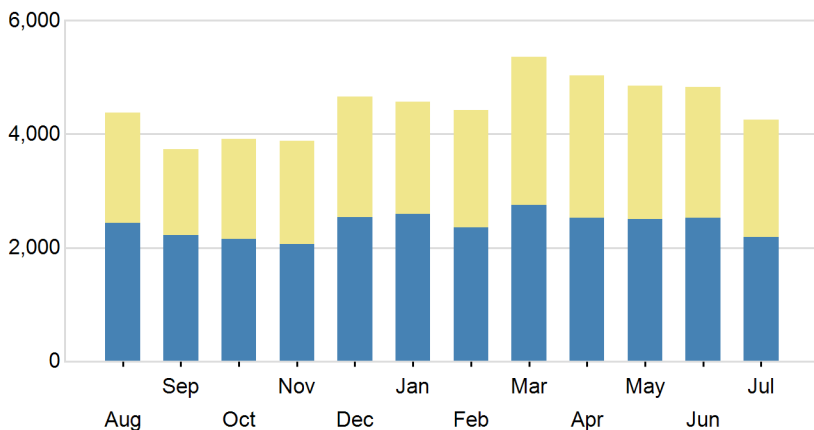
HECMs endorsed through July 2017

Next Release Date: Week 4 of October

**Retail  
Endorsement Growth**
**-13.6 %**
**Wholesale  
Endorsement Growth**
**-10.4 %**
**Total  
Endorsement Growth**
**-12.0 %**

Figures above reflect change from prior month

## PERFORMANCE

**Trailing Twelve Month Endorsements**


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Total	28,865		25,028		53,893	


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Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
AMERICAN ADVISORS GROUP	930	938	908	899	1,094	1,033	1,154	1,262	1,053	1,128	1,212	1,059	12,670	23.5%
FINANCE OF AMERICA REVER	853	532	677	807	604	572	452	857	746	657	906	942	8,605	16.0%
REVERSE MORTGAGE FUNDING	696	344	503	309	748	650	536	546	574	591	626	506	6,629	12.3%
LIBERTY HOME EQUITY SOLU	220	320	299	241	314	319	573	812	742	476	344	336	4,996	9.3%
ONE REVERSE MORTGAGE LLC	297	248	242	270	294	287	222	253	261	266	207	196	3,043	5.6%
SYNERGY ONE LENDING INC	215	181	185	187	225	237	223	269	231	250	343	264	2,810	5.2%
LIVE WELL FINANCIAL INC	147	187	152	161	152	172	152	179	162	197	164	135	1,960	3.6%
HIGHTECHLENDING INC	137	119	105	85	118	109	189	144	122	112	109	89	1,438	2.7%
RMS/SECURITY ONE LENDING	102	60	108	113	192	183	12	84	276	277	28		1,435	2.7%
NATIONWIDE EQUITIES CORP	100	145	120	96	104	108	81	156	96	115	141	99	1,361	2.5%
<b>Total</b>	<b>3,697</b>	<b>3,074</b>	<b>3,299</b>	<b>3,168</b>	<b>3,845</b>	<b>3,670</b>	<b>3,594</b>	<b>4,562</b>	<b>4,263</b>	<b>4,069</b>	<b>4,080</b>	<b>3,626</b>	<b>44,947</b>	<b>83.4%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,693	2,977	12,670	2.8 %	-15.3 %	-2.1 %	77 %	23 %	18.0 %	11.9 %	23.5 %
FINANCE OF AMERICA REVERS	4	1	2	1,781	6,824	8,605	31.8 %	30.9 %	31.1 %	21 %	79 %	3.3 %	27.3 %	16.0 %
REVERSE MORTGAGE FUNDING	3	2	3	2,660	3,969	6,629	61.2 %	99.4 %	82.1 %	40 %	60 %	4.9 %	15.9 %	12.3 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,680	3,316	4,996	-16.7 %	-10.1 %	-12.5 %	34 %	66 %	3.1 %	13.2 %	9.3 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,043	0	3,043	-21.9 %	-100.0 %	-21.9 %	100 %	0 %	5.6 %		5.6 %
SYNERGY ONE LENDING INC	6	5	6	1,497	1,313	2,810	21.5 %	112.1 %	51.8 %	53 %	47 %	2.8 %	5.2 %	5.2 %
LIVE WELL FINANCIAL INC	9	6	7	1,041	919	1,960	1.2 %	-44.1 %	-26.7 %	53 %	47 %	1.9 %	3.7 %	3.6 %
HIGHTECHLENDING INC	8	14	8	1,090	348	1,438	24.7 %	71.4 %	33.5 %	76 %	24 %	2.0 %	1.4 %	2.7 %
RMS/SECURITY ONE LENDING	14	8	9	576	859	1,435	-75.1 %	-43.0 %	-62.5 %	40 %	60 %	1.1 %	3.4 %	2.7 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,299	62	1,361	49.0 %	-61.0 %	32.0 %	95 %	5 %	2.4 %	0.2 %	2.5 %
<b>Total</b>				<b>24,360</b>	<b>20,587</b>	<b>44,947</b>	<b>-1.2 %</b>	<b>11.0 %</b>	<b>4.0 %</b>	<b>54 %</b>	<b>46 %</b>	<b>45.2 %</b>	<b>82.3 %</b>	<b>83.4 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,660	3,969	6,629	1,010	1,979	2,989	40 %	60 %	4.9 %	15.9 %	12.3 %
REVERSE MORTGAGESCOM INC	10		12	1,025	0	1,025	704	0	704	100 %	0 %	1.9 %		1.9 %
FINANCE OF AMERICA REVERS	4	1	2	1,781	6,824	8,605	430	1,611	2,041	21 %	79 %	3.3 %	27.3 %	16.0 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,299	62	1,361	427	-97	330	95 %	5 %	2.4 %	0.2 %	2.5 %
FAIRWAY INDEPENDENT MORTG	11		18	618	0	618	283	0	283	100 %	0 %	1.1 %		1.1 %
<b>Total</b>				<b>7,383</b>	<b>10,855</b>	<b>18,238</b>	<b>2,854</b>	<b>3,493</b>	<b>6,347</b>	<b>40 %</b>	<b>60 %</b>	<b>13.7 %</b>	<b>43.4 %</b>	<b>33.8 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,660	3,969	6,629	1,010	1,979	2,989	40 %	60 %	4.9 %	15.9 %	12.3 %
FINANCE OF AMERICA REVERS	4	1	2	1,781	6,824	8,605	430	1,611	2,041	21 %	79 %	3.3 %	27.3 %	16.0 %
THE MONEY SOURCE INC	197	7	13	31	889	920	31	889	920	3 %	97 %	0.1 %	3.6 %	1.7 %
SYNERGY ONE LENDING INC	6	5	6	1,497	1,313	2,810	265	694	959	53 %	47 %	2.8 %	5.2 %	5.2 %
LONGBRIDGE FINANCIAL LLC	19	9	11	413	645	1,058	220	408	628	39 %	61 %	0.8 %	2.6 %	2.0 %
<b>Total</b>				<b>6,382</b>	<b>13,640</b>	<b>20,022</b>	<b>1,956</b>	<b>5,581</b>	<b>7,537</b>	<b>32 %</b>	<b>68 %</b>	<b>11.8 %</b>	<b>54.5 %</b>	<b>37.2 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	492	42 %
REVERSE MORTGAGE FUNDING LLC	221	35 %
LIBERTY HOME EQUITY SOLUTIONS INC	511	30 %
AMERICAN ADVISORS GROUP	516	22 %
SYNERGY ONE LENDING INC	130	29 %
LIVE WELL FINANCIAL INC	88	17 %
THE MONEY SOURCE INC	9	68 %
RMS/SECURITY ONE LENDING	222	11 %
LONGBRIDGE FINANCIAL LLC	6	42 %
PLAZA HOME MORTGAGE INC	287	42 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2017**

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,693	2,977	12,670	18.0 %	11.9 %	23.5 %	45	51	INTEGRITY 1ST MORTGA	148	0	148	0.3 %	0.0 %	0.3 %					
4	1	2	FINANCE OF AMERICA R	1,781	6,824	8,605	3.3 %	27.3 %	16.0 %	46	52	INTERCONTINENTAL CAP	140	0	140	0.3 %	0.0 %	0.3 %					
3	2	3	REVERSE MORTGAGE FUN	2,660	3,969	6,629	4.9 %	15.9 %	12.3 %	47	53	C2 FINANCIAL CORPORA	138	0	138	0.3 %	0.0 %	0.3 %					
5	3	4	LIBERTY HOME EQUITY	1,680	3,316	4,996	3.1 %	13.2 %	9.3 %	48	54	AEGEAN FINANCIAL INC	136	0	136	0.3 %	0.0 %	0.3 %					
2	28	5	ONE REVERSE MORTGAGE	3,043	0	3,043	5.6 %	0.0 %	5.6 %	51	24	54	TOTAL MEDIA MANAGEME	122	14	136	0.2 %	0.1 %	0.3 %				
6	5	6	SYNERGY ONE LENDING	1,497	1,313	2,810	2.8 %	5.2 %	5.2 %	49	56	VIP MORTGAGE INC	131	0	131	0.2 %	0.0 %	0.2 %					
9	6	7	LIVE WELL FINANCIAL	1,041	919	1,960	1.9 %	3.7 %	3.6 %	50	57	GUARANTEED RATE INC	128	0	128	0.2 %	0.0 %	0.2 %					
8	14	8	HIGHTECHLENDING INC	1,090	348	1,438	2.0 %	1.4 %	2.7 %	52	58	FRANKLIN FIRST FINAN	119	0	119	0.2 %	0.0 %	0.2 %					
14	8	9	RMS/SECURITY ONE LEN	576	859	1,435	1.1 %	3.4 %	2.7 %	53	59	SENIOR FUNDING ASSOC	118	0	118	0.2 %	0.0 %	0.2 %					
7	21	10	NATIONWIDE EQUITIES	1,299	62	1,361	2.4 %	0.2 %	2.5 %	53	59	SENIOR LENDING CORPO	118	0	118	0.2 %	0.0 %	0.2 %					
19	9	11	LONGBRIDGE FINANCIAL	413	645	1,058	0.8 %	2.6 %	2.0 %	53	59	HOMEBRIDGE FINANCIAL	118	0	118	0.2 %	0.0 %	0.2 %					
10	12	12	REVERSE MORTGAGESCOM	1,025	0	1,025	1.9 %	0.0 %	1.9 %	56	62	SECURE LENDING INCOR	117	0	117	0.2 %	0.0 %	0.2 %					
197	7	13	THE MONEY SOURCE INC	31	889	920	0.1 %	3.6 %	1.7 %	57	63	NOVA FINANCIAL & INV	110	0	110	0.2 %	0.0 %	0.2 %					
13	16	14	FIRSTBANK	580	294	874	1.1 %	1.2 %	1.6 %	57	63	PACIFIC RESIDENTIAL	110	0	110	0.2 %	0.0 %	0.2 %					
22	11	15	HOME POINT FINANCIAL	345	397	742	0.6 %	1.6 %	1.4 %	59	65	ARAMCO MORTGAGE INC	109	0	109	0.2 %	0.0 %	0.2 %					
21	17	16	CHERRY CREEK MORTGAG	378	277	655	0.7 %	1.1 %	1.2 %	59	65	BAY EQUITY LLC	109	0	109	0.2 %	0.0 %	0.2 %					
15	20	17	OPEN MORTGAGE LLC	561	72	633	1.0 %	0.3 %	1.2 %	61	67	SPECTRUM ONE INVESTM	105	0	105	0.2 %	0.0 %	0.2 %					
11	18	18	FAIRWAY INDEPENDENT	618	0	618	1.1 %	0.0 %	1.1 %	62	68	MORTGAGE BROKERS SER	103	0	103	0.2 %	0.0 %	0.2 %					
12	19	19	ADVISORS MORTGAGE GR	581	0	581	1.1 %	0.0 %	1.1 %	63	69	TRINITY REVERSE MORT	101	0	101	0.2 %	0.0 %	0.2 %					
16	20	20	RESOLUTE BANK	509	0	509	0.9 %	0.0 %	0.9 %	63	69	UNITED PACIFIC MORTG	101	0	101	0.2 %	0.0 %	0.2 %					
1426	10	21	PLAZA HOME MORTGAGE	1	480	481	0.0 %	1.9 %	0.9 %	65	71	GOLDWATER BANK NA	97	0	97	0.2 %	0.0 %	0.2 %					
17	22	22	THE FEDERAL SAVINGS	463	0	463	0.9 %	0.0 %	0.9 %	66	72	AMERICAN FINANCIAL M	90	0	90	0.2 %	0.0 %	0.2 %					
18	23	23	ALL REVERSE MORTGAGE	428	0	428	0.8 %	0.0 %	0.8 %	66	72	OMNI-FUND INC	90	0	90	0.2 %	0.0 %	0.2 %					
152	13	24	UNITED NORTHERN MORT	42	362	404	0.1 %	1.4 %	0.7 %	68	74	UNITED MORTGAGE CORP	88	0	88	0.2 %	0.0 %	0.2 %					
178	12	25	SUN WEST MORTGAGE CO	34	364	398	0.1 %	1.5 %	0.7 %	69	75	REVERSE MORTGAGE EDU	87	0	87	0.2 %	0.0 %	0.2 %					
20	26	26	DYJERO CORPORATION	379	0	379	0.7 %	0.0 %	0.7 %	69	75	DOLLAR BANK FSB	87	0	87	0.2 %	0.0 %	0.2 %					
23	27	27	IREVERSE HOME LOANS	342	0	342	0.6 %	0.0 %	0.6 %	71	77	GUILD MORTGAGE COMPA	86	0	86	0.2 %	0.0 %	0.2 %					
24	28	28	FINANCE OF AMERICA M	332	0	332	0.6 %	0.0 %	0.6 %	143	22	78	HOMEOWNERS MORTGAGE	46	38	84	0.1 %	0.2 %	0.2 %				
405	15	29	MCM HOLDINGS INC	11	318	329	0.0 %	1.3 %	0.6 %	72	79	ALPHA MORTGAGE CORPO	82	0	82	0.2 %	0.0 %	0.2 %					
25	30	30	QUONTIC BANK FSB	323	0	323	0.6 %	0.0 %	0.6 %	73	80	GW GOLDEN ENTERPRISE	80	0	80	0.1 %	0.0 %	0.1 %					
26	31	31	M & T BANK	321	0	321	0.6 %	0.0 %	0.6 %	74	81	NEW CASTLE MORTGAGE	79	0	79	0.1 %	0.0 %	0.1 %					
27	32	32	AMERICAN PACIFIC MOR	307	0	307	0.6 %	0.0 %	0.6 %	74	81	VERITAS FUNDING LLC	79	0	79	0.1 %	0.0 %	0.1 %					
39	19	33	MONEY HOUSE INC	174	115	289	0.3 %	0.5 %	0.5 %	76	83	MANN MORTGAGE LLC	78	0	78	0.1 %	0.0 %	0.1 %					
28	34	34	BANK OF ENGLAND	265	0	265	0.5 %	0.0 %	0.5 %	76	83	MORTGAGESHOP LLC	78	0	78	0.1 %	0.0 %	0.1 %					
29	35	35	BANC OF CALIFORNIA N	244	0	244	0.5 %	0.0 %	0.5 %	78	85	GSF MORTGAGE CORPORA	77	0	77	0.1 %	0.0 %	0.1 %					
30	36	36	GOLDEN YEARS MORTGAG	220	0	220	0.4 %	0.0 %	0.4 %	78	85	SENIOR ADVANTAGE ASS	77	0	77	0.1 %	0.0 %	0.1 %					
31	37	37	PEOPLES BANK	217	0	217	0.4 %	0.0 %	0.4 %	80	87	AMERICAN NATIONWIDE	76	0	76	0.1 %	0.0 %	0.1 %					
32	38	38	APPROVAL FIRST HOME	214	0	214	0.4 %	0.0 %	0.4 %	80	87	SUCCESS MORTGAGE PAR	76	0	76	0.1 %	0.0 %	0.1 %					
33	39	39	AMERICAN FINANCIAL N	212	0	212	0.4 %	0.0 %	0.4 %	163	22	87	JAMES B NUTTER AND C	38	38	76	0.1 %	0.2 %	0.1 %				
34	40	40	SUN AMERICAN MORTGAG	193	0	193	0.4 %	0.0 %	0.4 %	80	87	THE REVERSE MORTGAGE	76	0	76	0.1 %	0.0 %	0.1 %					
35	41	41	EVOLVE BANK & TRUST	183	0	183	0.3 %	0.0 %	0.3 %	83	91	REVERSE FREEDOM LLC	75	0	75	0.1 %	0.0 %	0.1 %					
36	42	42	COMMUNITY FIRST NATI	182	0	182	0.3 %	0.0 %	0.3 %	84	92	YADKIN VALLEY BANK A	74	0	74	0.1 %	0.0 %	0.1 %					
37	43	43	BROKER SOLUTIONS INC	181	0	181	0.3 %	0.0 %	0.3 %	85	93	RESIDENTIAL HOME FUN	73	0	73	0.1 %	0.0 %	0.1 %					
38	44	44	REVERSE MORTGAGE COR	175	0	175	0.3 %	0.0 %	0.3 %	85	93	ASSENT INC	73	0	73	0.1 %	0.0 %	0.1 %					
40	45	45	TOWNEBANK	173	0	173	0.3 %	0.0 %	0.3 %	87	95	SOUTHERN TRUST MORTG	72	0	72	0.1 %	0.0 %	0.1 %					
41	46	46	UNIVERSAL LENDING CO	172	0	172	0.3 %	0.0 %	0.3 %	87	95	AAA SOUTHERN NEW ENG	72	0	72	0.1 %	0.0 %	0.1 %					
42	47	47	PRIMARY RESIDENTIAL	161	0	161	0.3 %	0.0 %	0.3 %	89	97	A NEW MEXICO REVERSE	71	0	71	0.1 %	0.0 %	0.1 %					
43	48	48	PS FINANCIAL SERVICE	151	0	151	0.3 %	0.0 %	0.3 %	109	25	98	LENEX FINANCIAL MORT	59	11	70	0.1 %	0.0 %	0.1 %				
43	48	48	FIRST AMERICAN HOME	151	0	151	0.3 %	0.0 %	0.3 %	90	98	AMERICAS MORTGAGE RE	70	0	70	0.1 %	0.0 %	0.1 %					
191	18	50	LAND-HOME FINANCIAL	32	117	149	0.1 %	0.5 %	0.3 %	91	100	PROFESSIONAL MORTGAG	69	0	69	0.1 %	0.0 %	0.1 %					

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## Top 100 HECM Originators - July 2017 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	821	6,099	871.3	-12.5 %	21.6 %	51	28	GOLDEN YEARS MORTGAG	11	174	24.9	-35.3 %	61.1 %
2	2	ONE REVERSE MORTGAGE	196	1,692	241.7	-5.3 %	-20.4 %	51	40	TOWNEBANK	11	99	14.1	-21.4 %	20.7 %
3	3	REVERSE MORTGAGE FUN	194	1,519	217.0	-5.8 %	48.5 %	51	62	OMNI-FUND INC	11	61	8.7	83.3 %	35.6 %
4	5	FINANCE OF AMERICA R	168	1,055	150.7	-11.1 %	40.1 %	51	62	GUILD MORTGAGE COMPA	11	61	8.7	83.3 %	41.9 %
5	6	SYNERGY ONE LENDING	127	944	134.9	-23.5 %	28.1 %	51	105	JET DIRECT FUNDING C	11	38	5.4	83.3 %	216.7 %
6	4	LIBERTY HOME EQUITY	108	1,162	166.0	-14.3 %	-6.0 %	56	39	FIRST AMERICAN HOME	10	103	14.7	233.3 %	123.9 %
7	7	NATIONWIDE EQUITIES	91	755	107.9	-30.5 %	26.9 %	56	41	REVERSE MORTGAGE COR	10	95	13.6	-41.2 %	23.4 %
8	10	REVERSE MORTGAGESCOM	77	622	88.9	-18.9 %	107.3 %	56	66	SENIOR ADVANTAGE ASS	10	60	8.6	0.0 %	900.0 %
8	12	FAIRWAY INDEPENDENT	77	397	56.7	20.3 %	77.2 %	56	78	GSF MORTGAGE CORPORA	10	47	6.7	66.7 %	235.7 %
10	8	LIVE WELL FINANCIAL	70	636	90.9	-21.3 %	1.6 %	56	78	PROFESSIONAL MORTGAG	10	47	6.7	150.0 %	14.6 %
11	9	HIGHTECHLENDING INC	69	634	90.6	-1.4 %	11.4 %	56	105	ACCESS REVERSE MORTG	10	38	5.4	100.0 %	-2.6 %
12	21	QUONTIC BANK FSB	52	234	33.4	79.3 %	290.0 %	62	45	UNIVERSAL LENDING CO	9	85	12.1	-35.7 %	41.7 %
13	14	RESOLUTE BANK	46	328	46.9	-17.9 %	83.2 %	62	68	VERITAS FUNDING LLC	9	53	7.6	50.0 %	76.7 %
14	18	THE FEDERAL SAVINGS	45	270	38.6	40.6 %	16.9 %	62	75	SPECTRUM ONE INVESTM	9	49	7.0	28.6 %	36.1 %
15	17	ALL REVERSE MORTGAGE	39	280	40.0	25.8 %	69.7 %	62	78	ASSENT INC	9	47	6.7	50.0 %	840.0 %
16	15	OPEN MORTGAGE LLC	38	323	46.1	-28.3 %	-4.7 %	66	53	C2 FINANCIAL CORPORA	8	72	10.3	-38.5 %	33.3 %
17	13	FIRSTBANK	36	350	50.0	-20.0 %	42.9 %	66	55	MORTGAGE BROKERS SER	8	69	9.9	-42.9 %	76.9 %
17	23	FINANCE OF AMERICA M	36	197	28.1	-29.4 %	198.5 %	66	78	GREEN MONARCH MORTGA	8	47	6.7	-11.1 %	51.6 %
19	20	DYJERO CORPORATION	32	254	36.3	-20.0 %	53.9 %	66	84	SIERRA PACIFIC MORTG	8	46	6.6	60.0 %	91.7 %
20	22	CHERRY CREEK MORTGAG	30	209	29.9	-9.1 %	13.0 %	66	93	REVERSE MORTGAGE EDU	8	42	6.0	33.3 %	31.3 %
21	19	LONGBRIDGE FINANCIAL	26	256	36.6	-10.3 %	48.0 %	66	94	RESPONSIBLE REVERSE	8	41	5.9	0.0 %	64.0 %
22	33	EVOLVE BANK & TRUST	25	126	18.0	56.3 %	200.0 %	66	94	MAC5 MORTGAGE INC	8	41	5.9	33.3 %	57.7 %
23	11	ADVISORS MORTGAGE GR	24	416	59.4	-58.6 %	103.9 %	66	105	PATHWAYS FINANCIAL G	8	38	5.4	166.7 %	153.3 %
24	24	HOME POINT FINANCIAL	23	195	27.9	-14.8 %	-31.8 %	66	111	NEW AMERICAN MORTGAG	8	37	5.3	0.0 %	23.3 %
25	25	AMERICAN FINANCIAL N	21	191	27.3	-41.7 %	1,369.2 %	66	149	AKT AMERICAN CAPITAL	8	26	3.7	300.0 %	-13.3 %
26	27	M & T BANK	20	188	26.9	-31.0 %	40.3 %	76	55	SENIOR LENDING CORPO	7	69	9.9	-53.3 %	76.9 %
26	35	COMMUNITY FIRST NATI	20	119	17.0	185.7 %	133.3 %	76	72	ALPHA MORTGAGE CORPO	7	50	7.1	-46.2 %	525.0 %
28	34	SUN AMERICAN MORTGAG	19	122	17.4	-29.6 %	6.1 %	76	94	AAA SOUTHERN NEW ENG	7	41	5.9	-12.5 %	64.0 %
28	38	INTERCONTINENTAL CAP	19	108	15.4	-20.8 %	620.0 %	76	115	ISB MORTGAGE CO	7	36	5.1	0.0 %	38.5 %
30	28	AMERICAN PACIFIC MOR	18	174	24.9	-21.7 %	13.0 %	76	116	EAGLE HOME MORTGAGE	7	35	5.0	133.3 %	59.1 %
30	37	PEOPLES BANK	18	115	16.4	12.5 %	-29.4 %	76	133	THE MONEY SOURCE INC	7	31	4.4	75.0 %	
32	32	APPROVAL FIRST HOME	16	137	19.6	-5.9 %	69.1 %	76	216	FIRST NATIONAL BANK	7	17	2.4	0.0 %	
32	47	TOTAL MEDIA MANAGEME	16	83	11.9	100.0 %	130.6 %	83	61	BAY EQUITY LLC	6	64	9.1	20.0 %	56.1 %
32	52	FRANKLIN FIRST FINAN	16	75	10.7	100.0 %	15.4 %	83	62	ARAMCO MORTGAGE INC	6	61	8.7	-14.3 %	45.2 %
35	42	PRIMARY RESIDENTIAL	15	93	13.3	7.1 %	6.9 %	83	72	GW GOLDEN ENTERPRISE	6	50	7.1	-14.3 %	614.3 %
35	43	PS FINANCIAL SERVICE	15	91	13.0	15.4 %	37.9 %	83	75	C & E FINANCIAL GROU	6	49	7.0	-40.0 %	122.7 %
35	44	AEGEAN FINANCIAL INC	15	89	12.7	0.0 %	-4.3 %	83	84	REVERSE FREEDOM LLC	6	46	6.6	-33.3 %	43.8 %
35	50	VIP MORTGAGE INC	15	80	11.4	7.1 %	1.3 %	83	87	KRS CAPITAL PARTNERS	6	45	6.4	20.0 %	66.7 %
35	51	MONEY HOUSE INC	15	78	11.1	50.0 %	-25.7 %	83	88	AMERICAN FINANCIAL M	6	44	6.3	-14.3 %	-10.2 %
40	30	BANK OF ENGLAND	14	167	23.9	-36.4 %	85.6 %	83	94	NEW CASTLE MORTGAGE	6	41	5.9	-25.0 %	-32.8 %
41	25	IREVERSE HOME LOANS	13	191	27.3	-53.6 %	-9.9 %	83	100	SUCCESS MORTGAGE PAR	6	40	5.7	-53.8 %	-16.7 %
41	31	BANC OF CALIFORNIA N	13	152	21.7	30.0 %	24.6 %	83	102	SKYLINE FINANCIAL CO	6	39	5.6	-14.3 %	95.0 %
41	35	BROKER SOLUTIONS INC	13	119	17.0	-23.5 %	138.0 %	83	111	KELLY MORTGAGE AND R	6	37	5.3	50.0 %	-9.8 %
41	45	HOMEBRIDGE FINANCIAL	13	85	12.1	8.3 %	129.7 %	83	118	PERRI FUNDING CORP	6	34	4.9	20.0 %	0.0 %
41	53	SECURE LENDING INCOR	13	72	10.3	30.0 %	26.3 %	83	127	EAST COAST CAPITAL C	6	32	4.6	50.0 %	18.5 %
41	55	GOLDWATER BANK NA	13	69	9.9	-18.8 %	213.6 %	83	133	BANK OF NORTH CAROLI	6	31	4.4	-14.3 %	6.9 %
41	59	SENIOR FUNDING ASSOC	13	68	9.7	62.5 %	7.9 %	83	149	GATEWAY MORTGAGE GRO	6	26	3.7	100.0 %	-7.1 %
41	62	UNITED MORTGAGE CORP	13	61	8.7	-18.8 %	154.2 %	83	149	JAMES B NUTTER AND C	6	26	3.7	200.0 %	44.4 %
49	47	INTEGRITY 1ST MORTGA	12	83	11.9	-29.4 %	-19.4 %	83	149	REVERSE MORTGAGE DIR	6	26	3.7	500.0 %	36.8 %
49	60	UNITED PACIFIC MORTG	12	66	9.4	50.0 %	32.0 %	83	166	CITIZENS FIRST BANK	6	24	3.4	50.0 %	-22.6 %

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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