

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through September 2017

Next Release Date: Week 1 of November

Endorsement Growth Change

-6.8 %

Competition Growth

-5.1 %

Active Lender Change

-11

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	10/16	11/16	12/16	01/17	02/17	03/17	04/17	05/17	06/17	07/17	08/17	09/17	Trend
1 Pacific/Hawaii	1,109	1,118	1,364	1,259	1,358	1,608	1,514	1,408	1,521	1,300	1,405	1,357	▼
2 Southeast/Caribbean	754	803	917	840	842	957	926	914	890	846	921	760	▼
3 Southwest	478	396	538	577	461	525	486	524	501	390	549	534	▼
4 Rocky Mountain	308	233	369	385	338	469	398	400	393	359	426	430	▲
5 Midwest	303	293	344	368	334	405	370	353	336	261	364	336	▼
6 Mid-Atlantic	281	315	328	359	290	371	382	362	352	327	371	320	▼
7 Northwest/Alaska	221	203	275	252	294	380	361	341	335	269	325	326	▲
8 New York/New Jersey	242	307	262	286	267	368	300	287	283	272	326	303	▼
9 New England	143	149	165	144	160	159	186	170	149	143	152	126	▼
10 Great Plains	80	74	96	108	82	122	113	95	77	87	88	100	▲
Total	3,919	3,891	4,658	4,578	4,426	5,364	5,036	4,854	4,837	4,254	4,927	4,592	▼

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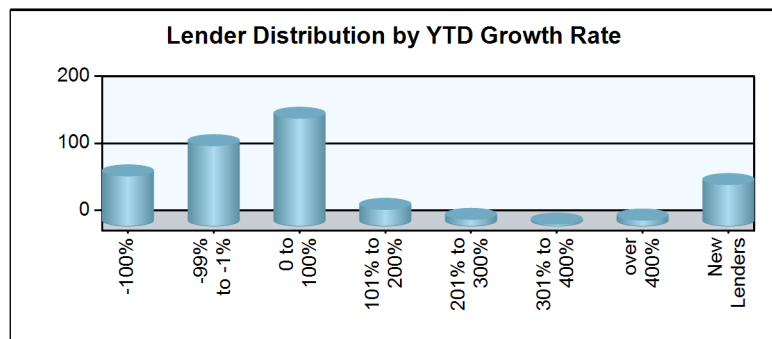
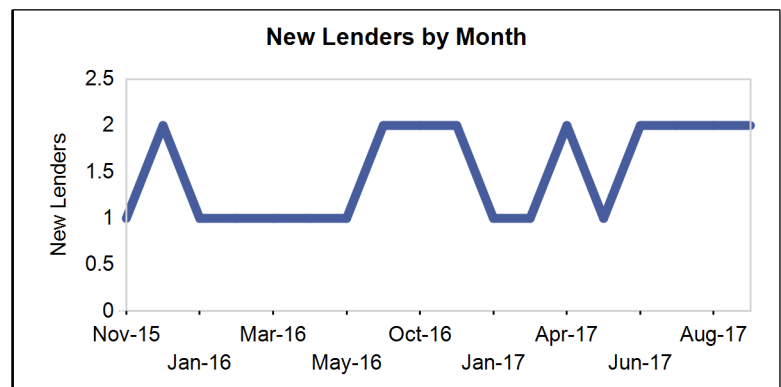
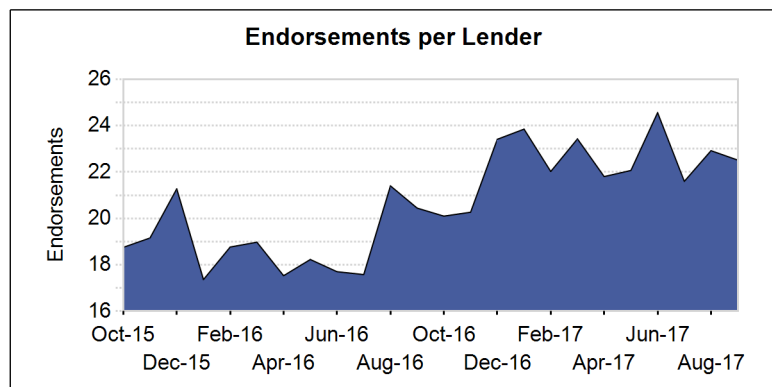
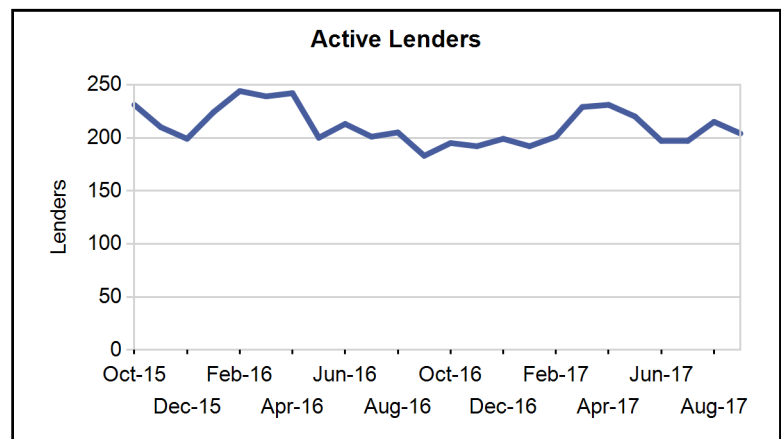
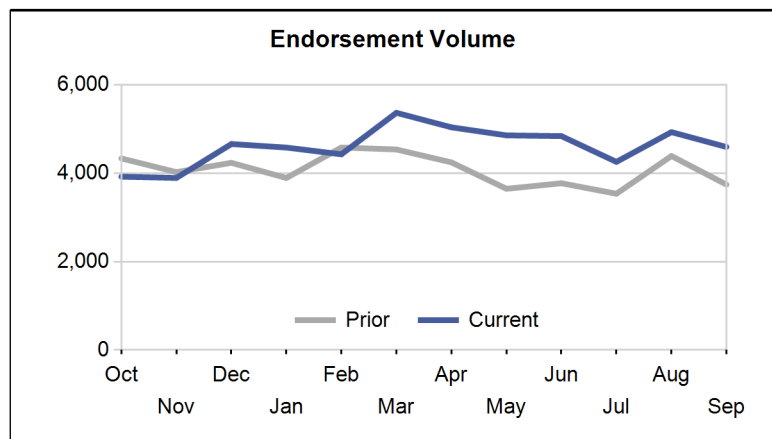
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Competition

Top 10 Lenders

Rank / Lender	10/16	11/16	12/16	01/17	02/17	03/17	04/17	05/17	06/17	07/17	08/17	09/17	Total	Trend
1 AMERICAN ADVISORS GROUP	838	832	1,014	963	1,064	1,167	993	1,028	1,126	986	1,123	1,072	12,206	▼
2 FINANCE OF AMERICA REVERSE LLC	404	471	357	366	269	482	439	348	532	504	601	496	5,269	▼
3 REVERSE MORTGAGE FUNDING LLC	326	195	469	424	345	363	364	380	407	361	399	359	4,392	▼
4 LIBERTY HOME EQUITY SOLUTIONS INC	204	164	213	227	376	536	462	299	227	211	269	209	3,397	▼
5 ONE REVERSE MORTGAGE LLC	242	270	294	287	222	253	261	266	207	196	313	282	3,093	▼
6 SYNERGY ONE LENDING INC	185	187	225	237	223	270	229	246	332	259	300	280	2,973	▼
7 LIVE WELL FINANCIAL INC	138	145	138	152	131	155	133	172	131	120	157	216	1,788	▲
8 HIGHTECHLENDING INC	105	85	116	109	189	144	122	112	109	89	119	85	1,384	▼
9 NATIONWIDE EQUITIES CORPORATION	119	95	104	108	81	156	96	115	140	99	108	99	1,320	▼
10 RMS/SECURITY ONE LENDING	87	101	165	163	8	62	228	222	26		1		1,063	▲
Top 10 SubTotal	2,648	2,545	3,095	3,036	2,908	3,588	3,327	3,188	3,237	2,825	3,390	3,098	36,885	▼
Industry Total	3,919	3,891	4,658	4,578	4,426	5,364	5,036	4,854	4,837	4,254	4,927	4,592	55,336	▼



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Market Performance

Market	YTD Volume 2017	YTD Volume 2016	Chg %	Active Lenders 2017	Active Lenders 2016	Chg %	Volume / Lender 2017	Volume / Lender 2016	Chg %
Great Plains									
KANSAS CITY	276	215	28.4 %	29	24	20.8 %	2.6	2.4	8.0 %
ST. LOUIS	184	176	4.5 %	23	23	0.0 %	2.2	2.3	-2.3 %
DES MOINES	181	174	4.0 %	19	17	11.8 %	2.5	2.6	-5.3 %
TOPEKA	117	121	-3.3 %	20	14	42.9 %	1.8	2.5	-25.3 %
OMAHA	114	102	11.8 %	16	16	0.0 %	2.0	1.7	18.9 %
Region Total	872	788	10.7 %	47	43	9.3 %	4.4	4.3	4.1 %
Mid-Atlantic									
PHILADELPHIA	773	753	2.7 %	64	62	3.2 %	3.6	3.7	-2.1 %
RICHMOND	707	660	7.1 %	50	55	-9.1 %	3.6	3.2	12.7 %
WASH. D.C.	604	523	15.5 %	56	43	30.2 %	3.4	3.3	3.3 %
BALTIMORE	465	423	9.9 %	47	41	14.6 %	3.0	2.8	6.4 %
PITTSBURGH	287	250	14.8 %	32	27	18.5 %	2.9	2.6	12.2 %
WILMINGTON	164	128	28.1 %	22	25	-12.0 %	2.1	1.6	31.4 %
CHARLESTON	134	123	8.9 %	16	15	6.7 %	2.5	2.2	14.4 %
Region Total	3,134	2,860	9.6 %	105	100	5.0 %	7.2	6.9	3.9 %
Midwest									
CHICAGO	614	662	-7.3 %	50	47	6.4 %	3.3	3.9	-16.1 %
INDIANAPOLIS	428	381	12.3 %	29	28	3.6 %	3.3	3.1	7.9 %
MINN. ST. PAUL	350	334	4.8 %	33	31	6.5 %	2.6	2.8	-5.9 %
CLEVELAND	309	268	15.3 %	28	29	-3.4 %	3.1	2.6	18.3 %
MILWAUKEE	298	265	12.5 %	32	32	0.0 %	3.3	2.6	28.4 %
COLUMBUS	282	206	36.9 %	26	26	0.0 %	3.3	2.9	14.7 %
DETROIT	279	230	21.3 %	30	23	30.4 %	2.8	2.8	2.4 %
GRAND RAPIDS	238	214	11.2 %	25	19	31.6 %	2.6	2.8	-8.4 %
SPRINGFIELD	136	126	7.9 %	23	20	15.0 %	2.6	2.2	22.2 %
CINCINNATI	118	131	-9.9 %	21	20	5.0 %	2.2	2.2	2.5 %
FLINT	75	59	27.1 %	19	11	72.7 %	1.7	1.7	3.6 %
Region Total	3,127	2,876	8.7 %	95	97	-2.1 %	7.9	7.6	3.9 %
New England									
BOSTON	634	579	9.5 %	31	33	-6.1 %	5.0	4.4	13.2 %
HARTFORD	323	326	-0.9 %	40	35	14.3 %	2.4	2.7	-10.6 %
BANGOR	147	161	-8.7 %	20	20	0.0 %	2.3	2.2	3.6 %
MANCHESTER	132	116	13.8 %	23	22	4.5 %	1.9	1.9	2.9 %
PROVIDENCE	84	70	20.0 %	16	15	6.7 %	1.7	1.8	-7.1 %
BURLINGTON	69	48	43.8 %	16	9	77.8 %	1.5	2.0	-23.6 %
Region Total	1,389	1,300	6.8 %	58	64	-9.4 %	5.6	5.2	8.4 %
New York/New Jersey									
NEW YORK	1,350	1,253	7.7 %	61	58	5.2 %	4.8	4.8	0.3 %
NEWARK	540	531	1.7 %	60	63	-4.8 %	2.6	2.6	1.9 %
CAMDEN	385	377	2.1 %	61	51	19.6 %	2.3	2.5	-10.3 %
ALBANY	261	249	4.8 %	33	30	10.0 %	2.2	2.4	-6.4 %
BUFFALO	156	155	0.6 %	16	15	6.7 %	3.1	2.9	6.6 %
Region Total	2,692	2,565	5.0 %	102	103	-1.0 %	6.0	5.8	4.2 %
Northwest/Alaska									
SEATTLE	1,308	914	43.1 %	68	58	17.2 %	4.6	3.6	27.5 %
PORTLAND	1,072	729	47.1 %	61	58	5.2 %	3.9	3.0	29.5 %
BOISE	339	267	27.0 %	41	36	13.9 %	2.1	2.1	-0.8 %
SPOKANE	135	128	5.5 %	28	23	21.7 %	1.6	1.7	-5.5 %
ANCHORAGE	29	30	-3.3 %	7	6	16.7 %	1.6	1.6	-0.7 %
Region Total	2,883	2,068	39.4 %	91	83	9.6 %	6.8	5.2	30.6 %
Pacific/Hawaii									
LOS ANGELES	2,974	2,302	29.2 %	98	98	0.0 %	7.2	6.3	14.5 %

Market	YTD Volume 2017	YTD Volume 2016	Chg %	Active Lenders 2017	Active Lenders 2016	Chg %	Volume / Lender 2017	Volume / Lender 2016	Chg %
SANTA ANA	2,362	1,913	23.5 %	98	95	3.2 %	6.4	5.4	18.5 %
SAN FRANCISCO	2,083	1,674	24.4 %	73	65	12.3 %	6.8	6.0	13.4 %
PHOENIX	1,447	1,202	20.4 %	70	59	18.6 %	4.7	4.4	6.0 %
SACRAMENTO	1,170	1,013	15.5 %	62	57	8.8 %	4.6	4.3	7.0 %
SAN DIEGO	1,111	824	34.8 %	70	59	18.6 %	4.5	3.8	17.4 %
FRESNO	503	417	20.6 %	54	39	38.5 %	2.8	2.8	1.6 %
LAS VEGAS	492	351	40.2 %	37	42	-11.9 %	3.4	3.0	12.2 %
RENO	256	198	29.3 %	33	24	37.5 %	2.2	2.3	-3.7 %
TUCSON	188	165	13.9 %	29	27	7.4 %	2.0	2.1	-6.1 %
HONOLULU	144	137	5.1 %	27	18	50.0 %	1.7	2.0	-13.8 %
Region Total	12,730	10,196	24.9 %	167	165	1.2 %	16.4	13.7	20.0 %
Rocky Mountain									
DENVER	2,402	1,397	71.9 %	71	62	14.5 %	6.5	4.9	32.9 %
SALT LAKE CITY	843	649	29.9 %	48	37	29.7 %	4.3	3.9	10.6 %
HELENA	179	172	4.1 %	24	19	26.3 %	2.5	2.4	7.5 %
CASPER	92	61	50.8 %	19	17	11.8 %	1.8	1.6	16.0 %
SIOUX FALLS	42	36	16.7 %	7	10	-30.0 %	1.7	1.3	24.8 %
FARGO	40	38	5.3 %	8	9	-11.1 %	1.7	1.7	-2.2 %
Region Total	3,598	2,353	52.9 %	98	82	19.5 %	7.5	6.0	25.5 %
Southeast/Caribbean									
MIAMI	1,411	1,339	5.4 %	83	80	3.8 %	4.4	4.9	-8.5 %
GREENSBORO	1,004	902	11.3 %	53	50	6.0 %	4.5	4.3	5.2 %
TAMPA	922	736	25.3 %	70	56	25.0 %	4.0	3.7	9.0 %
ORLANDO	845	622	35.9 %	57	52	9.6 %	3.8	3.5	9.4 %
ATLANTA	838	737	13.7 %	59	49	20.4 %	3.8	3.9	-0.4 %
COLUMBIA	623	626	-0.5 %	47	49	-4.1 %	3.0	3.2	-4.4 %
JACKSONVILLE	533	482	10.6 %	49	38	28.9 %	3.1	3.4	-10.9 %
BIRMINGHAM	471	453	4.0 %	34	32	6.3 %	3.6	3.5	2.9 %
KNOXVILLE	307	329	-6.7 %	29	25	16.0 %	3.0	3.0	-1.1 %
NASHVILLE	271	234	15.8 %	28	28	0.0 %	2.5	2.4	1.8 %
LOUISVILLE	226	226	0.0 %	19	20	-5.0 %	3.3	3.0	7.6 %
JACKSON	201	204	-1.5 %	18	17	5.9 %	2.7	2.7	1.7 %
CARIBBEAN	155	285	-45.6 %	10	18	-44.4 %	4.0	4.1	-1.1 %
MEMPHIS	89	97	-8.2 %	14	13	7.7 %	1.8	2.1	-11.8 %
Region Total	7,896	7,272	8.6 %	145	145	0.0 %	11.8	11.6	2.3 %
Southwest									
HOUSTON	788	793	-0.6 %	51	55	-7.3 %	4.0	3.9	1.3 %
DALLAS	785	586	34.0 %	55	48	14.6 %	3.6	3.3	9.1 %
SAN ANTONIO	764	671	13.9 %	52	45	15.6 %	3.5	3.6	-3.4 %
FT. WORTH	710	539	31.7 %	56	44	27.3 %	3.0	3.3	-7.1 %
NEW ORLEANS	399	384	3.9 %	30	28	7.1 %	3.2	3.5	-8.2 %
ALBUQUERQUE	259	236	9.7 %	25	22	13.6 %	2.6	2.8	-4.8 %
LITTLE ROCK	231	233	-0.9 %	25	25	0.0 %	2.6	2.9	-9.0 %
OKLAHOMA CITY	188	181	3.9 %	22	21	4.8 %	2.8	2.7	2.4 %
LUBBOCK	171	179	-4.5 %	26	26	0.0 %	2.0	2.1	-4.2 %
TULSA	161	168	-4.2 %	22	20	10.0 %	2.0	2.2	-9.2 %
SHREVEPORT	91	78	16.7 %	18	15	20.0 %	1.9	1.7	14.4 %
Region Total	4,547	4,048	12.3 %	98	90	8.9 %	9.5	9.4	1.3 %
Grand Total	42,868	36,326	18.0 %	390	403	-3.2 %	22.7	18.7	21.9 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2017	Vol 2016	Chg %	Mkt Share 2017	Mkt Share 2016	Chg %	Top State
1	AMERICAN ADVISORS GROUP	9522	8033	19 %	22.2 %	22.1 %	0 %	CA
2	FINANCE OF AMERICA REVER	4037	2993	35 %	9.4 %	8.2 %	14 %	CA
3	REVERSE MORTGAGE FUNDING	3402	2284	49 %	7.9 %	6.3 %	26 %	CA
4	LIBERTY HOME EQUITY SOLU	2816	2564	10 %	6.6 %	7.1 %	-7 %	CA
5	SYNERGY ONE LENDING INC	2376	1510	57 %	5.5 %	4.2 %	33 %	CA
6	ONE REVERSE MORTGAGE LLC	2287	2670	-14 %	5.3 %	7.4 %	-27 %	CA
7	LIVE WELL FINANCIAL INC	1367	1439	-5 %	3.2 %	4.0 %	-20 %	CA
8	HIGHTECHLENDING INC	1078	954	13 %	2.5 %	2.6 %	-4 %	CA
9	NATIONWIDE EQUITIES CORP	1002	880	14 %	2.3 %	2.4 %	-4 %	CA
10	REVERSE MORTGAGESCOM INC	781	461	69 %	1.8 %	1.3 %	44 %	TX
11	RMS/SECURITY ONE LENDING	710	1643	-57 %	1.7 %	4.5 %	-63 %	CA
12	FIRSTBANK	668	493	35 %	1.6 %	1.4 %	15 %	FL
13	FAIRWAY INDEPENDENT MORT	574	304	89 %	1.3 %	0.8 %	60 %	CO
14	ADVISORS MORTGAGE GROUP	524	231	127 %	1.2 %	0.6 %	92 %	CA
15	OPEN MORTGAGE LLC	511	464	10 %	1.2 %	1.3 %	-7 %	CA
16	HOME POINT FINANCIAL COR	470	696	-32 %	1.1 %	1.9 %	-43 %	CA
17	RESOLUTE BANK	395	237	67 %	0.9 %	0.7 %	41 %	CA
18	THE MONEY SOURCE INC	364	0		0.8 %	0.0 %		CA
19	PLAZA HOME MORTGAGE INC	358	288	24 %	0.8 %	0.8 %	5 %	CA
20	QUONTIC BANK FSB	346	96	260 %	0.8 %	0.3 %	205 %	TX
21	THE FEDERAL SAVINGS BANK	333	306	9 %	0.8 %	0.8 %	-8 %	CA
22	ALL REVERSE MORTGAGE INC	333	196	70 %	0.8 %	0.5 %	44 %	CA
23	CHERRY CREEK MORTGAGE CO	332	318	4 %	0.8 %	0.9 %	-12 %	UT
24	LONGBRIDGE FINANCIAL LLC	328	200	64 %	0.8 %	0.6 %	39 %	TX
25	M & T BANK	243	185	31 %	0.6 %	0.5 %	11 %	NY
26	UNITED NORTHERN MORTGAGE	236	336	-30 %	0.6 %	0.9 %	-40 %	NY
27	SUN WEST MORTGAGE CO INC	235	267	-12 %	0.5 %	0.7 %	-25 %	CA
28	AMERICAN PACIFIC MORTGAG	228	200	14 %	0.5 %	0.6 %	-3 %	CA
29	MCM HOLDINGS INC	223	222	0 %	0.5 %	0.6 %	-15 %	FL
30	BANC OF CALIFORNIA NA	180	147	22 %	0.4 %	0.4 %	4 %	CA
31	MONEY HOUSE INC	180	171	5 %	0.4 %	0.5 %	-11 %	ZZ
32	BROKER SOLUTIONS INC	170	70	143 %	0.4 %	0.2 %	106 %	CA
33	BANK OF ENGLAND	169	125	35 %	0.4 %	0.3 %	15 %	FL
34	EVOLVE BANK & TRUST	164	57	188 %	0.4 %	0.2 %	144 %	NY
35	INTERCONTINENTAL CAPITAL	154	27	470 %	0.4 %	0.1 %	383 %	NY
36	COMMUNITY FIRST NATIONAL	146	68	115 %	0.3 %	0.2 %	82 %	KS
37	SUN AMERICAN MORTGAGE CO	145	146	-1 %	0.3 %	0.4 %	-16 %	AZ
38	PEOPLES BANK	143	196	-27 %	0.3 %	0.5 %	-38 %	CA
39	1ST NATIONS REVERSE MORT	129	1	12,800 %	0.3 %	0.0 %	10,831 %	TX
40	UNIVERSAL LENDING CORPORA	118	96	23 %	0.3 %	0.3 %	4 %	CO
41	TOTAL MEDIA MANAGEMENT L	117	55	113 %	0.3 %	0.2 %	80 %	AL
42	TOWNEBANK	116	110	5 %	0.3 %	0.3 %	-11 %	VA
43	LAND-HOME FINANCIAL SERV	114	94	21 %	0.3 %	0.3 %	3 %	CA
44	AMERICAN FINANCIAL NETWO	112	18	522 %	0.3 %	0.0 %	427 %	CA
45	HOMEBRIDGE FINANCIAL SER	110	44	150 %	0.3 %	0.1 %	112 %	TX
46	FRANKLIN FIRST FINANCIAL	102	85	20 %	0.2 %	0.2 %	2 %	NY
47	VIP MORTGAGE INC	101	103	-2 %	0.2 %	0.3 %	-17 %	AZ
48	NOVA FINANCIAL & INVESTM	85	60	42 %	0.2 %	0.2 %	20 %	AZ
49	PACIFIC RESIDENTIAL MORT	84	52	62 %	0.2 %	0.1 %	37 %	OR
50	MORTGAGE BROKERS SERVICE	83	46	80 %	0.2 %	0.1 %	53 %	WA

Rank	Lender	Vol 2017	Vol 2016	Chg %	Mkt Share 2017	Mkt Share 2016	Chg %	Top State
51	GOLDWATER BANK NA	81	21	286 %	0.2 %	0.1 %	227 %	CO
52	UNITED MORTGAGE CORP	77	35	120 %	0.2 %	0.1 %	86 %	NY
53	PRIMARY RESIDENTIAL MORT	69	20	245 %	0.2 %	0.1 %	192 %	CA
54	AMERICAS MORTGAGE RESOUR	67	32	109 %	0.2 %	0.1 %	77 %	LA
55	GSF MORTGAGE CORPORATION	64	26	146 %	0.1 %	0.1 %	109 %	DC
56	HOMEOWNERS MORTGAGE ENTE	61	55	11 %	0.1 %	0.2 %	-6 %	NC
57	NEW AMERICAN MORTGAGE LL	60	44	36 %	0.1 %	0.1 %	16 %	CA
58	ALPHA MORTGAGE CORPORATI	59	18	228 %	0.1 %	0.0 %	178 %	NC
59	NORTHERN OHIO INVESTMENT	59	17	247 %	0.1 %	0.0 %	194 %	OH
60	CALIBER HOME LOANS INC	56	0		0.1 %	0.0 %		CA
61	MORTGAGESHOP LLC	55	44	25 %	0.1 %	0.1 %	6 %	VA
62	SUCCESS MORTGAGE PARTNER	53	67	-21 %	0.1 %	0.2 %	-33 %	SC
63	MANN MORTGAGE LLC	53	75	-29 %	0.1 %	0.2 %	-40 %	MT
64	DOLLAR BANK FSB	52	31	68 %	0.1 %	0.1 %	42 %	PA
65	GEORGETOWN MORTGAGE	52	63	-17 %	0.1 %	0.2 %	-30 %	TX
66	RESIDENTIAL HOME FUNDING	52	49	6 %	0.1 %	0.1 %	-10 %	NY
67	JET DIRECT FUNDING CORP	51	4	1,175 %	0.1 %	0.0 %	980 %	NY
68	MOUNTAIN AMERICA CREDIT	50	25	100 %	0.1 %	0.1 %	69 %	UT
69	LENOX FINANCIAL MORTGAGE	48	62	-23 %	0.1 %	0.2 %	-34 %	CA
70	MEADOWBROOK FINANCIAL MO	47	28	68 %	0.1 %	0.1 %	42 %	NY
71	SKYLINE FINANCIAL CORPOR	46	27	70 %	0.1 %	0.1 %	44 %	CA
72	MOHAVE STATE BANK	45	21	114 %	0.1 %	0.1 %	82 %	AZ
73	ON Q FINANCIAL INC	43	26	65 %	0.1 %	0.1 %	40 %	AZ
74	SOUTHERN TRUST MORTGAGE	43	54	-20 %	0.1 %	0.1 %	-33 %	VA
75	EAST COAST CAPITAL CORP	43	19	126 %	0.1 %	0.1 %	92 %	NY
76	AMERICAN LIBERTY MORTGAG	37	17	118 %	0.1 %	0.0 %	84 %	CO
77	SIERRA PACIFIC MORTGAGE	36	22	64 %	0.1 %	0.1 %	39 %	CA
78	NATIONS LENDING CORP	36	24	50 %	0.1 %	0.1 %	27 %	FL
79	WHOLESALE CAPITAL CORP	36	71	-49 %	0.1 %	0.2 %	-57 %	CA
80	PREMIER MORTGAGE RESOURC	35	14	150 %	0.1 %	0.0 %	112 %	ID
81	VAN DYK MORTGAGE CORPORA	35	43	-19 %	0.1 %	0.1 %	-31 %	KY
82	CONTOUR MORTGAGE CORPORA	34	12	183 %	0.1 %	0.0 %	140 %	NY
83	US MORTGAGE CORPORATION	34	38	-11 %	0.1 %	0.1 %	-24 %	NY
84	YADKIN VALLEY BANK AND T	33	58	-43 %	0.1 %	0.2 %	-52 %	NC
85	COLONIAL SAVINGS FA	33	23	43 %	0.1 %	0.1 %	22 %	TX
86	WILLOW BEND MORTGAGE CO	33	63	-48 %	0.1 %	0.2 %	-56 %	AL
87	AMERICAN NATIONWIDE MORT	33	91	-64 %	0.1 %	0.3 %	-69 %	SC
88	UNIVERSAL AMERICAN MORTG	32	25	28 %	0.1 %	0.1 %	8 %	NV
89	LOANDEPOTCOM	32	19	68 %	0.1 %	0.1 %	43 %	OR
90	JAMES B NUTTER AND COMPA	32	26	23 %	0.1 %	0.1 %	4 %	KS
91	AMERICA FIRST FEDERAL CR	32	23	39 %	0.1 %	0.1 %	18 %	UT
92	ATLANTIC BAY MORTGAGE GR	32	18	78 %	0.1 %	0.0 %	51 %	VA
93	SIMONICH CORPORATION	32	23	39 %	0.1 %	0.1 %	18 %	CA
94	BANK OF NORTH CAROLINA	31	44	-30 %	0.1 %	0.1 %	-40 %	NC
95	CATALYST LENDING INC	31	9	244 %	0.1 %	0.0 %	192 %	CO
96	AKT AMERICAN CAPITAL INC	31	35	-11 %	0.1 %	0.1 %	-25 %	CA
97	FINANCE OF AMERICA MORTG	30	32	-6 %	0.1 %	0.1 %	-21 %	NV
98	DIRECTORS MORTGAGE INC	29	14	107 %	0.1 %	0.0 %	76 %	OR
99	CITYWIDE HOME LOANS	29	35	-17 %	0.1 %	0.1 %	-30 %	UT
100	GERSHMAN INVESTMENT CORP	28	21	33 %	0.1 %	0.1 %	13 %	MO

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