

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through April 2018

Next Release Date: Week 4 of July

Retail  
Endorsement Growth

**-19.6 %**

Wholesale  
Endorsement Growth

**-25.6 %**

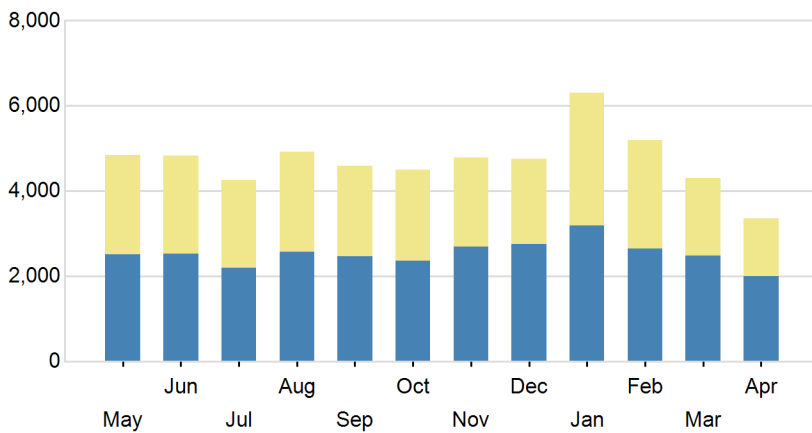
Total  
Endorsement Growth

**-22.1 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
Total	30,383		26,242		56,625	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,128	1,212	1,059	1,194	1,172	1,052	1,215	1,217	1,320	1,250	1,216	934	13,969	24.7%
FINANCE OF AMERICA REVER	657	906	942	1,092	933	863	730	703	1,028	932	610	524	9,920	17.5%
REVERSE MORTGAGE FUNDING	591	626	506	573	530	546	587	672	884	496	428	383	6,822	12.0%
LIBERTY HOME EQUITY SOLU	476	344	336	394	297	430	370	270	840	791	589	237	5,374	9.5%
SYNERGY ONE LENDING INC	250	343	264	306	289	306	357	346	368	206	175	164	3,374	6.0%
ONE REVERSE MORTGAGE LLC	266	207	196	313	282	251	277	265	296	253	261	271	3,138	5.5%
LIVE WELL FINANCIAL INC	197	164	135	181	247	197	212	211	214	136	185	126	2,205	3.9%
LONGBRIDGE FINANCIAL LLC	161	77	84	70	93	77	149	188	355	224	117	119	1,714	3.0%
HIGHTECHLENDING INC	112	109	89	119	86	109	115	81	105	192	129	81	1,327	2.3%
NATIONWIDE EQUITIES CORP	115	141	99	109	99	86	90	75	132	46	63	48	1,103	1.9%
<b>Total</b>	<b>3,953</b>	<b>4,129</b>	<b>3,710</b>	<b>4,351</b>	<b>4,028</b>	<b>3,917</b>	<b>4,102</b>	<b>4,028</b>	<b>5,542</b>	<b>4,526</b>	<b>3,773</b>	<b>2,887</b>	<b>48,946</b>	<b>86.4%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,062	2,907	13,969	21.5 %	-2.3 %	15.6 %	79 %	21 %	19.5 %	11.1 %	24.7 %
FINANCE OF AMERICA REVERS	4	1	2	1,966	7,954	9,920	23.0 %	31.7 %	29.9 %	20 %	80 %	3.5 %	30.3 %	17.5 %
REVERSE MORTGAGE FUNDING	3	2	3	2,434	4,388	6,822	-3.4 %	27.7 %	14.6 %	36 %	64 %	4.3 %	16.7 %	12.0 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,630	3,744	5,374	-3.1 %	19.5 %	11.6 %	30 %	70 %	2.9 %	14.3 %	9.5 %
SYNERGY ONE LENDING INC	5	5	5	1,798	1,576	3,374	29.0 %	47.7 %	37.1 %	53 %	47 %	3.2 %	6.0 %	6.0 %
ONE REVERSE MORTGAGE LLC	2	26	6	3,133	5	3,138	-3.4 %	>1,000%	-3.3 %	100 %	0 %	5.5 %	0.0 %	5.5 %
LIVE WELL FINANCIAL INC	7	7	7	1,345	860	2,205	37.7 %	-11.3 %	13.3 %	61 %	39 %	2.4 %	3.3 %	3.9 %
LONGBRIDGE FINANCIAL LLC	12	6	8	676	1,038	1,714	66.5 %	89.8 %	79.9 %	39 %	61 %	1.2 %	4.0 %	3.0 %
HIGHTECHLENDING INC	11	9	9	928	399	1,327	-20.1 %	29.1 %	-9.8 %	70 %	30 %	1.6 %	1.5 %	2.3 %
NATIONWIDE EQUITIES CORPO	9	19	10	959	144	1,103	-21.5 %	206.4 %	-13.1 %	87 %	13 %	1.7 %	0.5 %	1.9 %
<b>Total</b>				<b>25,931</b>	<b>23,015</b>	<b>48,946</b>	<b>11.2 %</b>	<b>24.3 %</b>	<b>17.0 %</b>	<b>53 %</b>	<b>47 %</b>	<b>45.8 %</b>	<b>87.7 %</b>	<b>86.4 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,062	2,907	13,969	1,955	-68	1,887	79 %	21 %	19.5 %	11.1 %	24.7 %
FAIRWAY INDEPENDENT MORTG	8		11	1,018	0	1,018	499	0	499	100 %	0 %	1.8 %		1.8 %
SYNERGY ONE LENDING INC	5	5	5	1,798	1,576	3,374	404	509	913	53 %	47 %	3.2 %	6.0 %	6.0 %
LIVE WELL FINANCIAL INC	7	7	7	1,345	860	2,205	368	-110	258	61 %	39 %	2.4 %	3.3 %	3.9 %
FINANCE OF AMERICA REVERS	4	1	2	1,966	7,954	9,920	367	1,916	2,283	20 %	80 %	3.5 %	30.3 %	17.5 %
<b>Total</b>				<b>17,189</b>	<b>13,297</b>	<b>30,486</b>	<b>3,593</b>	<b>2,247</b>	<b>5,840</b>	<b>56 %</b>	<b>44 %</b>	<b>30.4 %</b>	<b>50.7 %</b>	<b>53.8 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	1,966	7,954	9,920	367	1,916	2,283	20 %	80 %	3.5 %	30.3 %	17.5 %
REVERSE MORTGAGE FUNDING	3	2	3	2,434	4,388	6,822	-85	952	867	36 %	64 %	4.3 %	16.7 %	12.0 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,630	3,744	5,374	-53	611	558	30 %	70 %	2.9 %	14.3 %	9.5 %
SYNERGY ONE LENDING INC	5	5	5	1,798	1,576	3,374	404	509	913	53 %	47 %	3.2 %	6.0 %	6.0 %
LONGBRIDGE FINANCIAL LLC	12	6	8	676	1,038	1,714	270	491	761	39 %	61 %	1.2 %	4.0 %	3.0 %
<b>Total</b>				<b>8,504</b>	<b>18,700</b>	<b>27,204</b>	<b>903</b>	<b>4,479</b>	<b>5,382</b>	<b>31 %</b>	<b>69 %</b>	<b>15.0 %</b>	<b>71.3 %</b>	<b>48.0 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	568	45 %
REVERSE MORTGAGE FUNDING LLC	302	37 %
LIBERTY HOME EQUITY SOLUTIONS INC	540	30 %
AMERICAN ADVISORS GROUP	532	22 %
SYNERGY ONE LENDING INC	152	26 %
LONGBRIDGE FINANCIAL LLC	30	27 %
LIVE WELL FINANCIAL INC	97	14 %
PLAZA HOME MORTGAGE INC	291	34 %
HIGHTECHLENDING INC	158	41 %
OPEN MORTGAGE LLC	58	20 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2018**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	11,062	2,907	13,969	19.5%	11.1%	24.7%	42			50 GUARANTEED RATE INC	146	0	146	0.3%	0.0%	0.3%
4	1	2	FINANCE OF AMERICA R	1,966	7,954	9,920	3.5%	30.3%	17.5%	42			50 MORTGAGE BROKERS SER	146	0	146	0.3%	0.0%	0.3%
3	2	3	REVERSE MORTGAGE FUN	2,434	4,388	6,822	4.3%	16.7%	12.0%	44			53 FIRST AMERICAN HOME	143	0	143	0.3%	0.0%	0.3%
6	3	4	LIBERTY HOME EQUITY	1,630	3,744	5,374	2.9%	14.3%	9.5%	45			54 VIP MORTGAGE INC	142	0	142	0.3%	0.0%	0.3%
5	5	5	SYNERGY ONE LENDING	1,798	1,576	3,374	3.2%	6.0%	6.0%	46			55 JET DIRECT FUNDING C	140	0	140	0.2%	0.0%	0.2%
2	26	6	ONE REVERSE MORTGAGE	3,133	5	3,138	5.5%	0.0%	5.5%	47			56 GUILD MORTGAGE COMPA	137	0	137	0.2%	0.0%	0.2%
7	7	7	LIVE WELL FINANCIAL	1,345	860	2,205	2.4%	3.3%	3.9%	48			57 C2 FINANCIAL CORPORA	135	0	135	0.2%	0.0%	0.2%
12	6	8	LONGBRIDGE FINANCIAL	676	1,038	1,714	1.2%	4.0%	3.0%	49			58 PRIMARY RESIDENTIAL	134	0	134	0.2%	0.0%	0.2%
11	9	9	HIGHTECHLENDING INC	928	399	1,327	1.6%	1.5%	2.3%	50			59 PEOPLES BANK	133	0	133	0.2%	0.0%	0.2%
9	19	10	NATIONWIDE EQUITIES	959	144	1,103	1.7%	0.5%	1.9%	51			60 SENIOR FUNDING ASSOC	129	0	129	0.2%	0.0%	0.2%
8		11	FAIRWAY INDEPENDENT	1,018	0	1,018	1.8%	0.0%	1.8%	52			61 GOLDWATER BANK NA	128	0	128	0.2%	0.0%	0.2%
10		12	REVERSE MORTGAGESCOM	941	0	941	1.7%	0.0%	1.7%	53			62 REVERSE MORTGAGE COR	121	0	121	0.2%	0.0%	0.2%
14	10	13	OPEN MORTGAGE LLC	554	360	914	1.0%	1.4%	1.6%	55	27		63 TOTAL MEDIA MANAGEME	115	4	119	0.2%	0.0%	0.2%
17	11	14	FIRSTBANK	509	295	804	0.9%	1.1%	1.4%	54			64 PACIFIC RESIDENTIAL	117	0	117	0.2%	0.0%	0.2%
20	16	15	CHERRY CREEK MORTGAG	458	216	674	0.8%	0.8%	1.2%	56			65 NOVA FINANCIAL & INV	110	0	110	0.2%	0.0%	0.2%
13		16	ALL REVERSE MORTGAGE	570	0	570	1.0%	0.0%	1.0%	57			66 ARAMCO MORTGAGE INC	108	0	108	0.2%	0.0%	0.2%
15		17	ADVISORS MORTGAGE GR	548	0	548	1.0%	0.0%	1.0%	57			66 UNITED MORTGAGE CORP	108	0	108	0.2%	0.0%	0.2%
16		18	RESOLUTE BANK	517	0	517	0.9%	0.0%	0.9%	60			68 AMERICAN FINANCIAL M	105	0	105	0.2%	0.0%	0.2%
18		19	QUONTIC BANK FSB	501	0	501	0.9%	0.0%	0.9%	61			69 AMRES CORPORATION	104	0	104	0.2%	0.0%	0.2%
868	8	20	PLAZA HOME MORTGAGE	3	480	483	0.0%	1.8%	0.9%	62			70 AEGEAN FINANCIAL INC	101	0	101	0.2%	0.0%	0.2%
19		21	FINANCE OF AMERICA M	472	0	472	0.8%	0.0%	0.8%	63			71 SENIOR LENDING CORPO	100	0	100	0.2%	0.0%	0.2%
27	18	22	1ST NATIONS REVERSE	238	199	437	0.4%	0.8%	0.8%	64			72 PS FINANCIAL SERVICE	99	0	99	0.2%	0.0%	0.2%
21		23	ENNKAR INC	436	0	436	0.8%	0.0%	0.8%	65			73 SENIOR ADVANTAGE ASS	98	0	98	0.2%	0.0%	0.2%
22		24	THE FEDERAL SAVINGS	424	0	424	0.7%	0.0%	0.7%	66			74 UNITED PACIFIC MORTG	96	0	96	0.2%	0.0%	0.2%
23		25	AMERICAN PACIFIC MOR	375	0	375	0.7%	0.0%	0.7%	67			75 MOVEMENT MORTGAGE LL	93	0	93	0.2%	0.0%	0.2%
23		25	AMERICAN FINANCIAL N	375	0	375	0.7%	0.0%	0.7%	68			76 ALPHA MORTGAGE CORPO	92	0	92	0.2%	0.0%	0.2%
90	13	27	MONEY HOUSE INC	74	274	348	0.1%	1.0%	0.6%	69			77 OMNI-FUND INC	89	0	89	0.2%	0.0%	0.2%
193	12	28	THE MONEY SOURCE INC	33	287	320	0.1%	1.1%	0.6%	69			77 SILVER LEAF MORTGAGE	89	0	89	0.2%	0.0%	0.2%
25		29	M & T BANK	309	0	309	0.5%	0.0%	0.5%	69			77 CALIBER HOME LOANS I	89	0	89	0.2%	0.0%	0.2%
59	17	30	RMS/SECURITY ONE LEN	106	202	308	0.2%	0.8%	0.5%	72			80 MAC5 MORTGAGE INC	88	0	88	0.2%	0.0%	0.2%
327	14	31	SUN WEST MORTGAGE CO	17	262	279	0.0%	1.0%	0.5%	73			81 BAY EQUITY LLC	85	0	85	0.2%	0.0%	0.2%
26		32	IREVERSE HOME LOANS	252	0	252	0.4%	0.0%	0.4%	73			81 TRINITY REVERSE MORT	85	0	85	0.2%	0.0%	0.2%
220	15	33	MCM HOLDINGS INC	29	220	249	0.1%	0.8%	0.4%	73			81 VERITAS FUNDING LLC	85	0	85	0.2%	0.0%	0.2%
28		34	BROKER SOLUTIONS INC	230	0	230	0.4%	0.0%	0.4%	76			84 REVERSE FREEDOM LLC	84	0	84	0.1%	0.0%	0.1%
29		35	INTERCONTINENTAL CAP	222	0	222	0.4%	0.0%	0.4%	76			84 GREEN MONARCH MORTGA	84	0	84	0.1%	0.0%	0.1%
30		36	APPROVAL FIRST HOME	221	0	221	0.4%	0.0%	0.4%	78			86 SUCCESS MORTGAGE PAR	83	0	83	0.1%	0.0%	0.1%
31		37	HOMEBRIDGE FINANCIAL	197	0	197	0.3%	0.0%	0.3%	79			87 REVERSE MORTGAGE EDU	82	0	82	0.1%	0.0%	0.1%
32		38	EVOLVE BANK & TRUST	195	0	195	0.3%	0.0%	0.3%	80			88 SPECTRUM ONE MORTGAG	81	0	81	0.1%	0.0%	0.1%
33		39	SUN AMERICAN MORTGAG	193	0	193	0.3%	0.0%	0.3%	81			89 BANC OF CALIFORNIA N	80	0	80	0.1%	0.0%	0.1%
87	21	40	HOME POINT FINANCIAL	76	116	192	0.1%	0.4%	0.3%	81			89 KRS CAPITAL PARTNERS	80	0	80	0.1%	0.0%	0.1%
34		41	BANK OF ENGLAND	184	0	184	0.3%	0.0%	0.3%	83			91 ACCESS REVERSE MORTG	79	0	79	0.1%	0.0%	0.1%
35		42	GOLDEN YEARS MORTGAG	179	0	179	0.3%	0.0%	0.3%	83			91 GSF MORTGAGE CORPORA	79	0	79	0.1%	0.0%	0.1%
36		43	TOWNEBANK	174	0	174	0.3%	0.0%	0.3%	85			93 GEORGETOWN MORTGAGE	78	0	78	0.1%	0.0%	0.1%
207	20	44	LAND-HOME FINANCIAL	31	141	172	0.1%	0.5%	0.3%	85			93 THE REVERSE MORTGAGE	78	0	78	0.1%	0.0%	0.1%
37		45	COMMUNITY FIRST NATI	169	0	169	0.3%	0.0%	0.3%	88			95 GREAT FLORIDA LENDIN	75	0	75	0.1%	0.0%	0.1%
38		46	SECURE LENDING INCOR	165	0	165	0.3%	0.0%	0.3%	88			95 AMERICAS MORTGAGE RE	75	0	75	0.1%	0.0%	0.1%
39		47	FRANKLIN FIRST FINAN	158	0	158	0.3%	0.0%	0.3%	91			97 MORTGAGESHOP LLC	73	0	73	0.1%	0.0%	0.1%
40		48	INTEGRITY 1ST MORTGA	151	0	151	0.3%	0.0%	0.3%	155	23		97 HOMEOWNERS MORTGAGE	41	32	73	0.1%	0.1%	0.1%
41		49	UNIVERSAL LENDING CO	149	0	149	0.3%	0.0%	0.3%	91			97 LOANDEPOTCOM	73	0	73	0.1%	0.0%	0.1%
153	22	50	UNITED NORTHERN MORT	42	104	146	0.1%	0.4%	0.3%	93			100 GW GOLDEN ENTERPRISE	72	0	72	0.1%	0.0%	0.1%

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## Top 100 HECM Originators - April 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	801	3,875	968.8	-24.1 %	12.0 %	50	44	ARAMCO MORTGAGE INC	6	48	12.0	20.0 %	41.2 %
2	2	ONE REVERSE MORTGAGE	269	1,077	269.3	3.5 %	5.3 %	50	46	FIRST AMERICAN HOME	6	47	11.8	-45.5 %	-39.0 %
3	3	REVERSE MORTGAGE FUN	121	718	179.5	-11.0 %	-21.0 %	50	58	THE REVERSE MORTGAGE	6	33	8.3	-50.0 %	50.0 %
4	5	FINANCE OF AMERICA R	117	575	143.8	-9.3 %	-0.7 %	50	58	SKYLINE FINANCIAL CO	6	33	8.3	20.0 %	57.1 %
5	6	SYNERGY ONE LENDING	109	526	131.5	12.4 %	-1.1 %	50	64	UNITED MORTGAGE CORP	6	32	8.0	100.0 %	60.0 %
6	8	FAIRWAY INDEPENDENT	95	423	105.8	31.9 %	115.8 %	50	65	OMNI-FUND INC	6	31	7.8	0.0 %	-13.9 %
7	7	LIVE WELL FINANCIAL	87	436	109.0	-33.6 %	21.8 %	50	66	AEGEAN FINANCIAL INC	6	30	7.5	0.0 %	-44.4 %
8	11	REVERSE MORTGAGESCOM	65	278	69.5	-3.0 %	-23.0 %	50	90	BAY EQUITY LLC	6	24	6.0	50.0 %	-48.9 %
9	4	LIBERTY HOME EQUITY	61	694	173.5	-59.9 %	-11.6 %	50	120	PERRI FUNDING CORP	6	19	4.8	50.0 %	18.8 %
10	9	HIGHTECHLENDING INC	58	346	86.5	-26.6 %	-17.6 %	50	136	UNITED AMERICAN MORT	6	16	4.0	200.0 %	23.1 %
11	10	LONGBRIDGE FINANCIAL	42	315	78.8	-14.3 %	112.8 %	50	195	AMERICAN LIBERTY MOR	6	11	2.8	500.0 %	-52.2 %
12	14	NATIONWIDE EQUITIES	38	241	60.3	-28.3 %	-43.6 %	62	40	SENIOR FUNDING ASSOC	5	52	13.0	25.0 %	26.8 %
13	18	FIRSTBANK	37	162	40.5	5.7 %	-29.3 %	62	46	GOLDEN YEARS MORTGAG	5	47	11.8	-16.7 %	-62.7 %
14	15	RESOLUTE BANK	35	185	46.3	-44.4 %	6.3 %	62	55	KRS CAPITAL PARTNERS	5	38	9.5	-37.5 %	52.0 %
15	17	ADVISORS MORTGAGE GR	32	163	40.8	-17.9 %	-42.8 %	62	56	ALPHA MORTGAGE CORPO	5	36	9.0	-37.5 %	80.0 %
16	13	ALL REVERSE MORTGAGE	30	243	60.8	20.0 %	74.8 %	62	71	PERL MORTGAGE	5	29	7.3	-44.4 %	123.1 %
17	12	OPEN MORTGAGE LLC	28	249	62.3	-26.3 %	36.8 %	62	71	REVERSE MORTGAGE EDU	5	29	7.3	25.0 %	26.1 %
18	19	QUONTIC BANK FSB	27	154	38.5	-18.2 %	28.3 %	62	76	UNIVERSAL LENDING CO	5	28	7.0	-16.7 %	-44.0 %
19	16	FINANCE OF AMERICA M	25	168	42.0	-3.8 %	104.9 %	62	90	SPECTRUM ONE MORTGAG	5	24	6.0	0.0 %	0.0 %
19	23	AMERICAN PACIFIC MOR	25	133	33.3	8.7 %	38.5 %	62	93	PARAMOUNT RESIDENTIA	5	23	5.8	-28.6 %	666.7 %
21	21	CHERRY CREEK MORTGAG	21	146	36.5	-27.6 %	25.9 %	62	111	REVERSE MORTGAGE ANS	5	20	5.0	0.0 %	-4.8 %
21	22	ENNKAR INC	21	145	36.3	10.5 %	5.1 %	62	111	GREEN MONARCH MORTGA	5	20	5.0	25.0 %	-16.7 %
23	25	M & T BANK	20	90	22.5	0.0 %	-19.6 %	62	136	ISB MORTGAGE CO	5	16	4.0	25.0 %	14.3 %
24	24	THE FEDERAL SAVINGS	19	124	31.0	-44.1 %	-21.0 %	62	136	GATEWAY MORTGAGE GRO	5	16	4.0	66.7 %	23.1 %
24	26	1ST NATIONS REVERSE	19	82	20.5	72.7 %	485.7 %	62	136	CHURCHILL MORTGAGE C	5	16	4.0	150.0 %	-38.5 %
26	31	MORTGAGE BROKERS SER	17	64	16.0	112.5 %	73.0 %	62	195	MCM HOLDINGS INC	5	11	2.8	66.7 %	175.0 %
27	20	AMERICAN FINANCIAL N	16	147	36.8	-27.3 %	40.0 %	77	33	GUILD MORTGAGE COMPA	4	61	15.3	-69.2 %	60.5 %
27	28	INTERCONTINENTAL CAP	16	73	18.3	0.0 %	73.8 %	77	35	SECURE LENDING INCOR	4	57	14.3	-33.3 %	54.1 %
29	32	TOWNEBANK	14	63	15.8	55.6 %	26.0 %	77	50	AMERICAN FINANCIAL M	4	42	10.5	-60.0 %	44.8 %
30	29	HOMEBRIDGE FINANCIAL	13	72	18.0	-7.1 %	80.0 %	77	58	UNITED PACIFIC MORTG	4	33	8.3	-33.3 %	-19.5 %
31	30	BROKER SOLUTIONS INC	12	68	17.0	-25.0 %	-9.3 %	77	66	NOVA FINANCIAL & INV	4	30	7.5	-20.0 %	-18.9 %
32	35	FRANKLIN FIRST FINAN	11	57	14.3	37.5 %	35.7 %	77	76	FOUNTAIN CITY FUNDIN	4	28	7.0	-55.6 %	-9.7 %
32	38	APPROVAL FIRST HOME	11	54	13.5	-15.4 %	-39.3 %	77	81	MAC5 MORTGAGE INC	4	26	6.5	-42.9 %	52.9 %
32	39	JET DIRECT FUNDING C	11	53	13.3	-21.4 %	430.0 %	77	98	MANN MORTGAGE LLC	4	22	5.5	0.0 %	-35.3 %
35	52	PACIFIC RESIDENTIAL	10	39	9.8	66.7 %	8.3 %	77	98	SHORE CAPITAL CORPOR	4	22	5.5	0.0 %	214.3 %
35	81	SUCCESS MORTGAGE PAR	10	26	6.5	233.3 %	62.5 %	77	103	REVERSE FREEDOM LLC	4	21	5.3	0.0 %	-12.5 %
37	34	SUN AMERICAN MORTGAG	9	60	15.0	12.5 %	0.0 %	77	103	TREBOR REVERSE LLC	4	21	5.3	0.0 %	2,000.0 %
37	41	GUARANTEED RATE INC	9	51	12.8	-35.7 %	-1.9 %	77	103	PROFESSIONAL MORTGAG	4	21	5.3	100.0 %	-25.0 %
37	51	AMERICA FIRST FEDERA	9	41	10.3	-10.0 %	141.2 %	77	120	MOHAVE STATE BANK	4	19	4.8	0.0 %	-17.4 %
37	52	PRIMARY RESIDENTIAL	9	39	9.8	12.5 %	-22.0 %	77	124	MONEY HOUSE INC	4	18	4.5	-20.0 %	-53.8 %
37	66	GREAT FLORIDA LENDIN	9	30	7.5	125.0 %	25.0 %	77	124	SENIOR LENDING CORPO	4	18	4.5	-20.0 %	-51.4 %
37	86	ACADEMY MORTGAGE COR	9	25	6.3	-10.0 %	177.8 %	77	130	FIRST MIDWEST BANK	4	17	4.3	-20.0 %	-29.2 %
43	27	I REVERSE HOME LOANS	8	77	19.3	-11.1 %	-37.9 %	77	130	HECM SENIOR HOME FIN	4	17	4.3	100.0 %	-15.0 %
43	49	INTEGRITY 1ST MORTGA	8	44	11.0	-11.1 %	7.3 %	77	136	RESIDENTIAL HOME FUN	4	16	4.0	300.0 %	-33.3 %
45	43	COMMUNITY FIRST NATI	7	49	12.3	-22.2 %	-31.9 %	77	156	LOANSTAR HOME LOANS	4	14	3.5		133.3 %
45	66	MORTGAGESHOP LLC	7	30	7.5	-46.2 %	3.4 %	77	167	CALIVER BEACH MORTGA	4	13	3.3	100.0 %	1,200.0 %
45	66	GW GOLDEN ENTERPRISE	7	30	7.5	16.7 %	-16.7 %	77	195	CONTINENTAL FUNDING	4	11	2.8	300.0 %	-21.4 %
45	76	PEOPLES HOME EQUITY	7	28	7.0	16.7 %	40.0 %	77	226	NORTH BAY CAPITAL	4	9	2.3	300.0 %	350.0 %
45	176	THE MONEY STORE	7	12	3.0	75.0 %	200.0 %	77	341	GALAPAGOS CAPITAL IN	4	5	1.3		66.7 %
50	35	C2 FINANCIAL CORPORA	6	57	14.3	-45.5 %	29.5 %	77	388	COLUMBUS CAPITAL LEN	4	4	1.0		-33.3 %

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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