

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through September 2018

Next Release Date: Week 4 of December

Retail  
Endorsement Growth

**-9.8 %**

Wholesale  
Endorsement Growth

**-10.1 %**

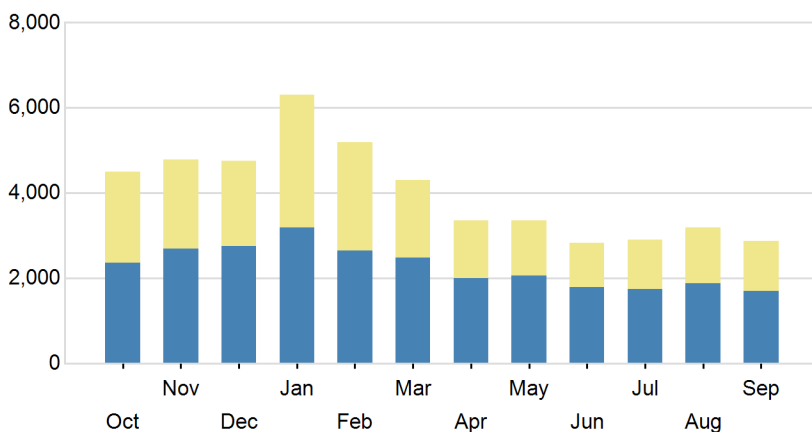
Total  
Endorsement Growth

**-9.9 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Total	27,286		21,042		48,328	



(682) 651-5632

info@rminight.net

www.rminight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)  
 Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,052	1,215	1,217	1,320	1,250	1,216	934	1,050	906	825	878	823	12,686	26.2%
FINANCE OF AMERICA REVER	863	730	703	1,028	932	610	524	489	412	456	506	397	7,650	15.8%
REVERSE MORTGAGE FUNDING	546	587	672	884	496	428	383	334	283	312	308	277	5,510	11.4%
LIBERTY HOME EQUITY SOLU	430	370	270	840	791	589	237	188	117	225	212	324	4,593	9.5%
ONE REVERSE MORTGAGE LLC	251	277	265	296	253	261	271	216	214	225	275	198	3,002	6.2%
SYNERGY ONE LENDING INC	306	357	346	368	206	175	164	180	168	145	168	153	2,736	5.7%
LIVE WELL FINANCIAL INC	197	212	211	214	136	185	126	176	152	155	186	150	2,100	4.3%
LONGBRIDGE FINANCIAL LLC	77	149	188	355	224	117	119	146	123	114	127	131	1,870	3.9%
HIGHTECHLENDING INC	109	115	81	105	192	129	81	67	58	64	51	55	1,107	2.3%
FAIRWAY INDEPENDENT MORT	95	57	59	157	99	72	95	61	50	72	74	68	959	2.0%
<b>Total</b>	<b>3,926</b>	<b>4,069</b>	<b>4,012</b>	<b>5,567</b>	<b>4,579</b>	<b>3,782</b>	<b>2,934</b>	<b>2,907</b>	<b>2,483</b>	<b>2,593</b>	<b>2,785</b>	<b>2,576</b>	<b>42,213</b>	<b>87.3%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,463	2,223	12,686	3.6 %	-27.4 %	-3.7 %	82 %	18 %	21.6 %	10.6 %	26.2 %
FINANCE OF AMERICA REVERS	4	1	2	1,763	5,887	7,650	-4.0 %	-20.5 %	-17.3 %	23 %	77 %	3.6 %	28.0 %	15.8 %
REVERSE MORTGAGE FUNDING	3	2	3	1,885	3,625	5,510	-26.1 %	-12.5 %	-17.7 %	34 %	66 %	3.9 %	17.2 %	11.4 %
LIBERTY HOME EQUITY SOLUT	7	3	4	1,263	3,330	4,593	-28.6 %	-1.5 %	-10.8 %	27 %	73 %	2.6 %	15.8 %	9.5 %
ONE REVERSE MORTGAGE LLC	2	21	5	2,977	25	3,002	-3.8 %	>1,000%	-2.9 %	99 %	1 %	6.2 %	0.1 %	6.2 %
SYNERGY ONE LENDING INC	5	6	6	1,615	1,121	2,736	2.3 %	-21.7 %	-9.1 %	59 %	41 %	3.3 %	5.3 %	5.7 %
LIVE WELL FINANCIAL INC	6	7	7	1,357	743	2,100	21.7 %	-20.9 %	2.2 %	65 %	35 %	2.8 %	3.5 %	4.3 %
LONGBRIDGE FINANCIAL LLC	11	5	8	675	1,195	1,870	49.0 %	71.4 %	62.6 %	36 %	64 %	1.4 %	5.7 %	3.9 %
HIGHTECHLENDING INC	9	10	9	773	334	1,107	-24.6 %	-7.7 %	-20.2 %	70 %	30 %	1.6 %	1.6 %	2.3 %
FAIRWAY INDEPENDENT MORTG	8		10	959	0	959	34.1 %	NaN	34.1 %	100 %	0 %	2.0 %		2.0 %
<b>Total</b>				<b>23,730</b>	<b>18,483</b>	<b>42,213</b>	<b>-2.1 %</b>	<b>-13.7 %</b>	<b>-7.5 %</b>	<b>56 %</b>	<b>44 %</b>	<b>49.1 %</b>	<b>87.8 %</b>	<b>87.3 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,463	2,223	12,686	359	-841	-482	82 %	18 %	21.6 %	10.6 %	26.2 %
FAIRWAY INDEPENDENT MORTG	8		10	959	0	959	244	0	244	100 %	0 %	2.0 %		2.0 %
LIVE WELL FINANCIAL INC	6	7	7	1,357	743	2,100	242	-196	46	65 %	35 %	2.8 %	3.5 %	4.3 %
LONGBRIDGE FINANCIAL LLC	11	5	8	675	1,195	1,870	222	498	720	36 %	64 %	1.4 %	5.7 %	3.9 %
1ST NATIONS REVERSE MORTG	26	16	21	207	184	391	126	136	262	53 %	47 %	0.4 %	0.9 %	0.8 %
<b>Total</b>				<b>13,661</b>	<b>4,345</b>	<b>18,006</b>	<b>1,193</b>	<b>-403</b>	<b>790</b>	<b>76 %</b>	<b>24 %</b>	<b>28.3 %</b>	<b>20.6 %</b>	<b>37.3 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	11	5	8	675	1,195	1,870	222	498	720	36 %	64 %	1.4 %	5.7 %	3.9 %
OPEN MORTGAGE LLC	15	8	11	456	402	858	-97	282	185	53 %	47 %	0.9 %	1.9 %	1.8 %
1ST NATIONS REVERSE MORTG	26	16	21	207	184	391	126	136	262	53 %	47 %	0.4 %	0.9 %	0.8 %
MONEY HOUSE INC	170	12	27	31	266	297	-98	135	37	10 %	90 %	0.1 %	1.3 %	0.6 %
NATIONWIDE EQUITIES CORPO	12	18	14	584	105	689	-661	26	-635	85 %	15 %	1.2 %	0.5 %	1.4 %
<b>Total</b>				<b>1,953</b>	<b>2,152</b>	<b>4,105</b>	<b>-508</b>	<b>1,077</b>	<b>569</b>	<b>48 %</b>	<b>52 %</b>	<b>4.0 %</b>	<b>10.2 %</b>	<b>8.5 %</b>

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	540	44 %
REVERSE MORTGAGE FUNDING LLC	296	41 %
LIBERTY HOME EQUITY SOLUTIONS INC	505	34 %
AMERICAN ADVISORS GROUP	463	23 %
LONGBRIDGE FINANCIAL LLC	47	25 %
SYNERGY ONE LENDING INC	132	27 %
LIVE WELL FINANCIAL INC	99	17 %
OPEN MORTGAGE LLC	56	27 %
PLAZA HOME MORTGAGE INC	259	54 %
HIGHTECHLENDING INC	141	45 %

This ad space is available.

Please [contact us](#) for information on pricing.

**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2018**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,463	2,223	12,686	21.6%	10.6%	26.2%	46	51	EVOLVE BANK & TRUST	112	0	112	0.2%	0.0%	0.2%	
4	1	2	FINANCE OF AMERICA R	1,763	5,887	7,650	3.6%	28.0%	15.8%	47	52	BANK OF ENGLAND	110	0	110	0.2%	0.0%	0.2%	
3	2	3	REVERSE MORTGAGE FUN	1,885	3,625	5,510	3.9%	17.2%	11.4%	50	26	TOTAL MEDIA MANAGEME	106	2	108	0.2%	0.0%	0.2%	
7	3	4	LIBERTY HOME EQUITY	1,263	3,330	4,593	2.6%	15.8%	9.5%	48	53	MORTGAGE BROKERS SER	108	0	108	0.2%	0.0%	0.2%	
2	21	5	ONE REVERSE MORTGAGE	2,977	25	3,002	6.2%	0.1%	6.2%	49	55	PRIMARY RESIDENTIAL	107	0	107	0.2%	0.0%	0.2%	
5	6	6	SYNERGY ONE LENDING	1,615	1,121	2,736	3.3%	5.3%	5.7%	51	56	PACIFIC RESIDENTIAL	101	0	101	0.2%	0.0%	0.2%	
6	7	7	LIVE WELL FINANCIAL	1,357	743	2,100	2.8%	3.5%	4.3%	146	20	UNITED NORTHERN MORT	37	59	96	0.1%	0.3%	0.2%	
11	5	8	LONGBRIDGE FINANCIAL	675	1,195	1,870	1.4%	5.7%	3.9%	52	58	AMERICAN FINANCIAL M	94	0	94	0.2%	0.0%	0.2%	
9	10	9	HIGHTECHLENDING INC	773	334	1,107	1.6%	1.6%	2.3%	53	59	NOVA FINANCIAL & INV	93	0	93	0.2%	0.0%	0.2%	
8		10	FAIRWAY INDEPENDENT	959	0	959	2.0%	0.0%	2.0%	54	60	GOLDWATER BANK NA	92	0	92	0.2%	0.0%	0.2%	
15	8	11	OPEN MORTGAGE LLC	456	402	858	0.9%	1.9%	1.8%	55	61	SENIOR FUNDING ASSOC	91	0	91	0.2%	0.0%	0.2%	
10	27	12	REVERSE MORTGAGESCOM	756	1	757	1.6%	0.0%	1.6%	56	62	ARAMCO MORTGAGE INC	87	0	87	0.2%	0.0%	0.2%	
14	11	13	FIRSTBANK	481	269	750	1.0%	1.3%	1.6%	57	63	UNITED PACIFIC MORTG	84	0	84	0.2%	0.0%	0.2%	
12	18	14	NATIONWIDE EQUITIES	584	105	689	1.2%	0.5%	1.4%	57	63	CALIBER HOME LOANS I	84	0	84	0.2%	0.0%	0.2%	
16	14	15	CHERRY CREEK MORTGAG	444	210	654	0.9%	1.0%	1.4%	59	65	MOVEMENT MORTGAGE LL	82	0	82	0.2%	0.0%	0.2%	
13		16	ALL REVERSE MORTGAGE	560	0	560	1.2%	0.0%	1.2%	60	66	SILVER LEAF MORTGAGE	79	0	79	0.2%	0.0%	0.2%	
17		17	ADVISORS MORTGAGE GR	440	0	440	0.9%	0.0%	0.9%	61	67	AMRES CORPORATION	78	0	78	0.2%	0.0%	0.2%	
18		18	QUONTIC BANK FSB	439	0	439	0.9%	0.0%	0.9%	62	68	SENIOR LENDING CORPO	77	0	77	0.2%	0.0%	0.2%	
19		19	FINANCE OF AMERICA M	407	0	407	0.8%	0.0%	0.8%	63	69	ACADEMY MORTGAGE COR	76	0	76	0.2%	0.0%	0.2%	
655	9	20	PLAZA HOME MORTGAGE	4	399	403	0.0%	1.9%	0.8%	64	70	ALPHA MORTGAGE CORPO	74	0	74	0.2%	0.0%	0.2%	
26	16	21	1ST NATIONS REVERSE	207	184	391	0.4%	0.9%	0.8%	65	71	REVERSE MORTGAGE COR	73	0	73	0.2%	0.0%	0.2%	
20		22	RESOLUTE BANK	376	0	376	0.8%	0.0%	0.8%	65	71	THE REVERSE MORTGAGE	73	0	73	0.2%	0.0%	0.2%	
21		23	ENNKAR INC	358	0	358	0.7%	0.0%	0.7%	411	19	THE MONEY SOURCE INC	9	60	69	0.0%	0.3%	0.1%	
22		24	AMERICAN PACIFIC MOR	338	0	338	0.7%	0.0%	0.7%	67	73	GREAT FLORIDA LENDIN	69	0	69	0.1%	0.0%	0.1%	
23		25	THE FEDERAL SAVINGS	322	0	322	0.7%	0.0%	0.7%	67	73	PEOPLES HOME EQUITY	69	0	69	0.1%	0.0%	0.1%	
24		26	AMERICAN FINANCIAL N	301	0	301	0.6%	0.0%	0.6%	69	76	REVERSE FREEDOM LLC	67	0	67	0.1%	0.0%	0.1%	
170	12	27	MONEY HOUSE INC	31	266	297	0.1%	1.3%	0.6%	69	76	GEORGETOWN MORTGAGE	67	0	67	0.1%	0.0%	0.1%	
25		28	M & T BANK	272	0	272	0.6%	0.0%	0.6%	69	76	MAC5 MORTGAGE INC	67	0	67	0.1%	0.0%	0.1%	
184	13	29	MCM HOLDINGS INC	27	219	246	0.1%	1.0%	0.5%	69	76	SUCCESS MORTGAGE PAR	67	0	67	0.1%	0.0%	0.1%	
411	15	30	SUN WEST MORTGAGE CO	9	202	211	0.0%	1.0%	0.4%	69	76	EAGLE HOME MORTGAGE	67	0	67	0.1%	0.0%	0.1%	
27		31	BROKER SOLUTIONS INC	202	0	202	0.4%	0.0%	0.4%	74	81	BAY EQUITY LLC	65	0	65	0.1%	0.0%	0.1%	
28		32	IREVERSE HOME LOANS	181	0	181	0.4%	0.0%	0.4%	74	81	TRINITY REVERSE MORT	65	0	65	0.1%	0.0%	0.1%	
28		32	HOMEBRIDGE FINANCIAL	181	0	181	0.4%	0.0%	0.4%	76	83	REVERSE MORTGAGE EDU	64	0	64	0.1%	0.0%	0.1%	
30		34	APPROVAL FIRST HOME	172	0	172	0.4%	0.0%	0.4%	77	84	KRS CAPITAL PARTNERS	62	0	62	0.1%	0.0%	0.1%	
30		34	SUN AMERICAN MORTGAG	172	0	172	0.4%	0.0%	0.4%	78	85	FOUNTAIN CITY FUNDIN	61	0	61	0.1%	0.0%	0.1%	
32		36	TOWNEBANK	160	0	160	0.3%	0.0%	0.3%	78	85	CHURCHILL MORTGAGE C	61	0	61	0.1%	0.0%	0.1%	
33		37	INTERCONTINENTAL CAP	158	0	158	0.3%	0.0%	0.3%	78	85	LOANDEPOTCOM	61	0	61	0.1%	0.0%	0.1%	
202	17	37	LAND-HOME FINANCIAL	25	133	158	0.1%	0.6%	0.3%	81	88	OMNI-FUND INC	59	0	59	0.1%	0.0%	0.1%	
34		39	JET DIRECT FUNDING C	132	0	132	0.3%	0.0%	0.3%	81	88	ACCESS REVERSE MORTG	59	0	59	0.1%	0.0%	0.1%	
35		40	GOLDEN YEARS MORTGAG	131	0	131	0.3%	0.0%	0.3%	83	90	PEOPLES BANK	58	0	58	0.1%	0.0%	0.1%	
35		40	SECURE LENDING INCOR	131	0	131	0.3%	0.0%	0.3%	83	90	AEGEAN FINANCIAL INC	58	0	58	0.1%	0.0%	0.1%	
35		40	GUILD MORTGAGE COMPA	131	0	131	0.3%	0.0%	0.3%	83	90	FULTON BANK NA	58	0	58	0.1%	0.0%	0.1%	
38		43	COMMUNITY FIRST NATI	129	0	129	0.3%	0.0%	0.3%	83	90	GW GOLDEN ENTERPRISE	58	0	58	0.1%	0.0%	0.1%	
39		44	VIP MORTGAGE INC	127	0	127	0.3%	0.0%	0.3%	133	23	LENOX FINANCIAL MORT	40	18	58	0.1%	0.1%	0.1%	
40		45	C2 FINANCIAL CORPORA	125	0	125	0.3%	0.0%	0.3%	83	90	ON Q FINANCIAL INC	58	0	58	0.1%	0.0%	0.1%	
41		46	UNIVERSAL LENDING CO	121	0	121	0.3%	0.0%	0.3%	88	96	UNITED MORTGAGE CORP	57	0	57	0.1%	0.0%	0.1%	
41		46	FIRST AMERICAN HOME	121	0	121	0.3%	0.0%	0.3%	88	96	MORTGAGESHOP LLC	57	0	57	0.1%	0.0%	0.1%	
43		48	INTEGRITY 1ST MORTGA	119	0	119	0.2%	0.0%	0.2%	88	96	GREEN MONARCH MORTGA	57	0	57	0.1%	0.0%	0.1%	
43		48	GUARANTEED RATE INC	119	0	119	0.2%	0.0%	0.2%	88	96	REVERSE MORTGAGE LEN	57	0	57	0.1%	0.0%	0.1%	
45		50	FRANKLIN FIRST FINAN	117	0	117	0.2%	0.0%	0.2%	92	100	TREBOR REVERSE LLC	56	0	56	0.1%	0.0%	0.1%	

About Reverse Market Insight, Inc.  
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691  
(682) 651-5632  
<http://www.rmainsight.net>

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.

**Top 100 HECM Originators - September 2018 Rankings (Single Month)**

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	713	7,734	859.3	-3.5 %	-2.3 %	43	122	KELLY MORTGAGE INC	7	31	3.4	-12.5 %	3,000.0 %
2	2	ONE REVERSE MORTGAGE	194	2,185	242.8	-27.3 %	-4.5 %	52	29	INTERCONTINENTAL CAP	6	120	13.3	0.0 %	-21.6 %
3	3	FINANCE OF AMERICA R	120	1,214	134.9	-12.4 %	-14.6 %	52	45	FRANKLIN FIRST FINAN	6	78	8.7	20.0 %	-25.0 %
4	7	LIVE WELL FINANCIAL	94	960	106.7	-26.6 %	10.3 %	52	62	GOLDWATER BANK NA	6	56	6.2	20.0 %	-34.1 %
5	5	SYNERGY ONE LENDING	93	1,057	117.4	-13.9 %	-15.2 %	52	68	GREAT FLORIDA LENDIN	6	49	5.4	100.0 %	0.0 %
6	4	REVERSE MORTGAGE FUN	87	1,183	131.4	7.4 %	-38.5 %	52	70	SILVER LEAF MORTGAGE	6	48	5.3	0.0 %	-32.4 %
6	6	LIBERTY HOME EQUITY	87	980	108.9	70.6 %	-31.8 %	52	98	SIERRA PACIFIC MORTG	6	37	4.1	500.0 %	-30.2 %
8	8	FAIRWAY INDEPENDENT	68	748	83.1	-8.1 %	29.0 %	58	35	C2 FINANCIAL CORPORA	5	93	10.3	-37.5 %	3.3 %
9	16	QUONTIC BANK FSB	41	318	35.3	10.8 %	-8.1 %	58	36	GUILD MORTGAGE COMPA	5	90	10.0	-28.6 %	23.3 %
10	9	HIGHTECHLENDING INC	34	546	60.7	-5.6 %	-29.5 %	58	40	GUARANTEED RATE INC	5	83	9.2	25.0 %	-25.2 %
10	11	LONGBRIDGE FINANCIAL	34	489	54.3	-15.0 %	51.4 %	58	49	BANK OF ENGLAND	5	69	7.7	66.7 %	-66.0 %
10	15	FIRSTBANK	34	338	37.6	36.0 %	-21.9 %	58	56	UNITED PACIFIC MORTG	5	60	6.7	-28.6 %	-25.0 %
13	17	CHERRY CREEK MORTGAG	32	298	33.1	-5.9 %	5.7 %	58	59	CALIBER HOME LOANS I	5	57	6.3	66.7 %	1.8 %
14	10	REVERSE MORTGAGESCOM	31	513	57.0	-56.3 %	-34.3 %	58	63	AMERICA FIRST FEDERA	5	52	5.8	66.7 %	62.5 %
15	12	ALL REVERSE MORTGAGE	30	427	47.4	-16.7 %	28.2 %	58	66	PEOPLES HOME EQUITY	5	51	5.7	0.0 %	34.2 %
16	19	FINANCE OF AMERICA M	24	293	32.6	-38.5 %	7.7 %	58	67	REVERSE MORTGAGE LEN	5	50	5.6	0.0 %	177.8 %
17	21	ENNKAR INC	22	254	28.2	-37.1 %	-21.8 %	58	68	PARAMOUNT RESIDENTIA	5	49	5.4	-16.7 %	250.0 %
18	18	ADVISORS MORTGAGE GR	21	297	33.0	-22.2 %	-43.6 %	58	74	REVERSE FREEDOM LLC	5	45	5.0	-37.5 %	-30.8 %
18	25	M & T BANK	21	184	20.4	10.5 %	-24.3 %	58	79	ACCESS REVERSE MORTG	5	43	4.8	400.0 %	-23.2 %
20	22	AMERICAN PACIFIC MOR	19	228	25.3	-13.6 %	0.0 %	58	85	US MORTGAGE CORPORAT	5	40	4.4	150.0 %	17.6 %
20	33	JET DIRECT FUNDING C	19	107	11.9	72.7 %	48.6 %	58	108	BRIDGEVIEW BANK GROU	5	34	3.8	66.7 %	100.0 %
22	13	OPEN MORTGAGE LLC	16	374	41.6	-48.4 %	-7.7 %	58	122	MAGNOLIA BANK INC	5	31	3.4	400.0 %	933.3 %
22	14	NATIONWIDE EQUITIES	16	372	41.3	-30.4 %	-60.1 %	58	129	MORTGAGE SOUTH OF TE	5	30	3.3		-23.1 %
24	42	VIP MORTGAGE INC	14	80	8.9	180.0 %	-20.8 %	74	47	PRIMARY RESIDENTIAL	4	73	8.1	-50.0 %	-34.2 %
25	28	SUN AMERICAN MORTGAG	13	124	13.8	44.4 %	-14.5 %	74	58	AMERICAN FINANCIAL M	4	59	6.6	0.0 %	3.5 %
26	20	RESOLUTE BANK	12	266	29.6	-29.4 %	-32.8 %	74	59	ALPHA MORTGAGE CORPO	4	57	6.3	-20.0 %	-3.4 %
26	39	COMMUNITY FIRST NATI	12	84	9.3	71.4 %	-42.9 %	74	72	MAC5 MORTGAGE INC	4	46	5.1	-20.0 %	-20.7 %
28	24	THE FEDERAL SAVINGS	11	198	22.0	-31.3 %	-40.5 %	74	74	TREBOR REVERSE LLC	4	45	5.0	-50.0 %	136.8 %
29	23	AMERICAN FINANCIAL N	10	215	23.9	-41.2 %	-13.0 %	74	79	OMNI-FUND INC	4	43	4.8	300.0 %	-44.9 %
29	26	BROKER SOLUTIONS INC	10	135	15.0	-52.4 %	-20.6 %	74	105	EAST COAST CAPITAL C	4	36	4.0	300.0 %	-28.0 %
29	27	HOMEBRIDGE FINANCIAL	10	126	14.0	-9.1 %	14.5 %	74	108	GERSHMAN INVESTMENT	4	34	3.8	33.3 %	21.4 %
29	41	GOLDEN YEARS MORTGAG	10	81	9.0	100.0 %	-61.1 %	74	113	ATLANTIC COAST MORTG	4	33	3.7	33.3 %	230.0 %
29	42	TOTAL MEDIA MANAGEME	10	80	8.9	11.1 %	-22.3 %	74	137	BANK OF UTAH	4	29	3.2	0.0 %	81.3 %
29	122	COLUMBUS CAPITAL LEN	10	31	3.4	100.0 %	158.3 %	74	141	MOUNTAIN AMERICA CRE	4	27	3.0	300.0 %	-46.0 %
35	74	OCEAN LENDING HOME L	9	45	5.0	350.0 %		74	145	FSI MORTGAGE LLC	4	26	2.9	33.3 %	-21.2 %
36	31	TOWNEBANK	8	115	12.8	60.0 %	-0.9 %	74	159	VAN DYK MORTGAGE COR	4	23	2.6		-34.3 %
36	36	INTEGRITY 1ST MORTGA	8	90	10.0	-38.5 %	-24.4 %	74	185	FAMILY FIRST FUNDING	4	19	2.1	-50.0 %	35.7 %
36	38	SECURE LENDING INCOR	8	89	9.9	60.0 %	-13.6 %	74	194	PREMIER REVERSE MORT	4	18	2.0	33.3 %	-30.8 %
36	44	FIRST AMERICAN HOME	8	79	8.8	33.3 %	-39.7 %	74	226	MORTGAGE MASTER SERV	4	15	1.7	100.0 %	650.0 %
36	48	PACIFIC RESIDENTIAL	8	71	7.9	60.0 %	-15.5 %	90	30	1ST NATIONS REVERSE	3	118	13.1	-57.1 %	45.7 %
36	50	UNIVERSAL LENDING CO	8	68	7.6	100.0 %	-42.4 %	90	63	KRS CAPITAL PARTNERS	3	52	5.8	50.0 %	-8.8 %
36	83	FOUNTAIN CITY FUNDIN	8	42	4.7	300.0 %	-4.5 %	90	74	FULTON BANK NA	3	45	5.0	-50.0 %	-26.2 %
43	32	IREVERSE HOME LOANS	7	112	12.4	0.0 %	-51.3 %	90	79	EAGLE HOME MORTGAGE	3	43	4.8	-50.0 %	-6.5 %
43	53	ACADEMY MORTGAGE COR	7	63	7.0	-46.2 %	152.0 %	90	85	BAY EQUITY LLC	3	40	4.4	-70.0 %	-51.8 %
43	53	MOVEMENT MORTGAGE LL	7	63	7.0	0.0 %	5.0 %	90	85	CARROLLTON MORTGAGE	3	40	4.4	50.0 %	48.1 %
43	53	NOVA FINANCIAL & INV	7	63	7.0	40.0 %	-27.6 %	90	105	FIRST MIDWEST BANK	3	36	4.0	-25.0 %	-23.4 %
43	71	SUCCESS MORTGAGE PAR	7	47	5.2	40.0 %	-11.3 %	90	113	PROFESSIONAL MORTGAG	3	33	3.7	0.0 %	-37.7 %
43	74	ON Q FINANCIAL INC	7	45	5.0	-12.5 %	4.7 %	90	113	PERRI FUNDING CORP	3	33	3.7	50.0 %	-35.3 %
43	98	CHURCHILL MORTGAGE C	7	37	4.1	40.0 %	-19.6 %	90	118	VERITAS FUNDING LLC	3	32	3.6	0.0 %	-51.5 %
43	98	MOHAVE STATE BANK	7	37	4.1	133.3 %	-22.9 %	90	118	GREEN MONARCH MORTGA	3	32	3.6	50.0 %	-49.2 %

**Column Definitions**

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



**Your Reverse Mortgage Lending Partner. Putting the pieces together . . . Together.**

**Expand Your Business. Satisfy Your Clients.**

Approved GNMA Issuer.  
 Cherry Creek Mortgage Co., Inc. NMLS #3001 dba 1st Reverse Mortgage USA®.  
 All Rights Reserved. 3609 S. Wadsworth Blvd., Suite 500 Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.