

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2018

Next Release Date: Week 4 of January

**Retail
Endorsement Growth**

7.9 %

**Wholesale
Endorsement Growth**

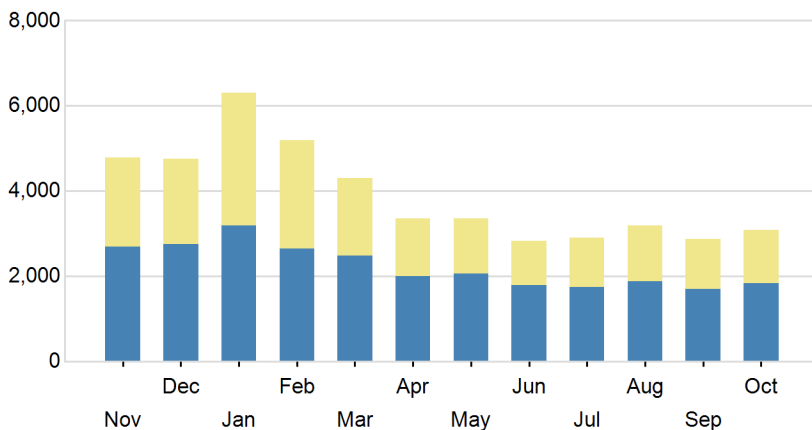
6.7 %

**Total
Endorsement Growth**

7.4 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Total	26,748		20,170		46,918	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,215	1,217	1,320	1,250	1,216	934	1,050	906	825	878	823	905	12,539	26.7%
FINANCE OF AMERICA REVER	730	703	1,028	932	610	524	489	412	456	506	397	447	7,234	15.4%
REVERSE MORTGAGE FUNDING	587	672	884	496	428	383	334	283	312	308	277	307	5,271	11.2%
LIBERTY HOME EQUITY SOLU	370	270	840	791	589	237	188	117	225	212	324	268	4,431	9.4%
ONE REVERSE MORTGAGE LLC	277	265	296	253	261	271	216	214	225	275	198	247	2,998	6.4%
SYNERGY ONE LENDING INC	357	346	368	206	175	164	180	168	145	168	153	179	2,609	5.6%
LIVE WELL FINANCIAL INC	212	211	214	136	185	126	176	152	155	186	150	158	2,061	4.4%
LONGBRIDGE FINANCIAL LLC	149	188	355	224	117	119	146	123	114	127	131	130	1,923	4.1%
HIGHTECHLENDING INC	115	81	105	192	129	81	67	58	64	51	55	61	1,059	2.3%
FAIRWAY INDEPENDENT MORT	57	59	157	99	72	95	61	50	72	74	68	77	941	2.0%
Total	4,069	4,012	5,567	4,579	3,782	2,934	2,907	2,483	2,593	2,785	2,576	2,779	41,066	87.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,448	2,091	12,539	2.0 %	-32.0 %	-5.8 %	83 %	17 %	22.3 %	10.4 %	26.7 %
FINANCE OF AMERICA REVERS	4	1	2	1,657	5,577	7,234	-13.7 %	-25.7 %	-23.3 %	23 %	77 %	3.5 %	27.6 %	15.4 %
REVERSE MORTGAGE FUNDING	3	2	3	1,774	3,497	5,271	-30.5 %	-16.4 %	-21.7 %	34 %	66 %	3.8 %	17.3 %	11.2 %
LIBERTY HOME EQUITY SOLUT	7	3	4	1,230	3,201	4,431	-29.5 %	-9.4 %	-16.0 %	28 %	72 %	2.6 %	15.9 %	9.4 %
ONE REVERSE MORTGAGE LLC	2	21	5	2,962	36	2,998	-4.5 %	>1,000%	-3.4 %	99 %	1 %	6.3 %	0.2 %	6.4 %
SYNERGY ONE LENDING INC	5	6	6	1,581	1,028	2,609	-2.5 %	-31.8 %	-16.6 %	61 %	39 %	3.4 %	5.1 %	5.6 %
LIVE WELL FINANCIAL INC	6	7	7	1,323	738	2,061	14.0 %	-21.3 %	-1.8 %	64 %	36 %	2.8 %	3.7 %	4.4 %
LONGBRIDGE FINANCIAL LLC	11	5	8	691	1,232	1,923	66.9 %	66.3 %	66.5 %	36 %	64 %	1.5 %	6.1 %	4.1 %
HIGHTECHLENDING INC	9	10	9	740	319	1,059	-27.2 %	-14.7 %	-23.9 %	70 %	30 %	1.6 %	1.6 %	2.3 %
FAIRWAY INDEPENDENT MORTG	8		10	941	0	941	19.7 %	NaN	19.7 %	100 %	0 %	2.0 %		2.0 %
Total				23,347	17,719	41,066	-4.9 %	-18.9 %	-11.5 %	57 %	43 %	49.8 %	87.8 %	87.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	11	5	8	691	1,232	1,923	277	491	768	36 %	64 %	1.5 %	6.1 %	4.1 %
AMERICAN ADVISORS GROUP	1	4	1	10,448	2,091	12,539	209	-982	-773	83 %	17 %	22.3 %	10.4 %	26.7 %
LIVE WELL FINANCIAL INC	6	7	7	1,323	738	2,061	162	-200	-38	64 %	36 %	2.8 %	3.7 %	4.4 %
FAIRWAY INDEPENDENT MORTG	8		10	941	0	941	155	0	155	100 %	0 %	2.0 %		2.0 %
ALL REVERSE MORTGAGE INC	12		16	555	0	555	75	0	75	100 %	0 %	1.2 %		1.2 %
Total				13,958	4,061	18,019	878	-691	187	77 %	23 %	29.7 %	20.1 %	38.4 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	11	5	8	691	1,232	1,923	277	491	768	36 %	64 %	1.5 %	6.1 %	4.1 %
OPEN MORTGAGE LLC	15	8	11	455	400	855	-81	243	162	53 %	47 %	1.0 %	2.0 %	1.8 %
MONEY HOUSE INC	156	11	25	32	265	297	-91	130	39	11 %	89 %	0.1 %	1.3 %	0.6 %
1ST NATIONS REVERSE MORTG	27	16	22	180	165	345	71	88	159	52 %	48 %	0.4 %	0.8 %	0.7 %
ONE REVERSE MORTGAGE LLC	2	21	5	2,962	36	2,998	-140	36	-104	99 %	1 %	6.3 %	0.2 %	6.4 %
Total				4,320	2,098	6,418	36	988	1,024	67 %	33 %	9.2 %	10.4 %	13.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	539	44 %
REVERSE MORTGAGE FUNDING LLC	304	41 %
LIBERTY HOME EQUITY SOLUTIONS INC	507	33 %
AMERICAN ADVISORS GROUP	436	23 %
LONGBRIDGE FINANCIAL LLC	47	27 %
SYNERGY ONE LENDING INC	131	26 %
LIVE WELL FINANCIAL INC	96	18 %
OPEN MORTGAGE LLC	58	28 %
PLAZA HOME MORTGAGE INC	257	55 %
HIGHTECHLENDING INC	133	45 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2018

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,448	2,091	12,539	22.3 %	10.4 %	26.7 %	46	51	104	0	104	0.2 %	0.0 %	0.2 %		
4	1	2	FINANCE OF AMERICA R	1,657	5,577	7,234	3.5 %	27.6 %	15.4 %	47	52	103	0	103	0.2 %	0.0 %	0.2 %		
3	2	3	REVERSE MORTGAGE FUN	1,774	3,497	5,271	3.8 %	17.3 %	11.2 %	48	53	102	0	102	0.2 %	0.0 %	0.2 %		
7	3	4	LIBERTY HOME EQUITY	1,230	3,201	4,431	2.6 %	15.9 %	9.4 %	50	25	54	1	100	0.2 %	0.0 %	0.2 %		
2	21	5	ONE REVERSE MORTGAGE	2,962	36	2,998	6.3 %	0.2 %	6.4 %	49	54	100	0	100	0.2 %	0.0 %	0.2 %		
5	6	6	SYNERGY ONE LENDING	1,581	1,028	2,609	3.4 %	5.1 %	5.6 %	146	19	56	59	95	0.1 %	0.3 %	0.2 %		
6	7	7	LIVE WELL FINANCIAL	1,323	738	2,061	2.8 %	3.7 %	4.4 %	51	57	93	0	93	0.2 %	0.0 %	0.2 %		
11	5	8	LONGBRIDGE FINANCIAL	691	1,232	1,923	1.5 %	6.1 %	4.1 %	52	58	90	0	90	0.2 %	0.0 %	0.2 %		
9	10	9	HIGHTECHLENDING INC	740	319	1,059	1.6 %	1.6 %	2.3 %	53	59	88	0	88	0.2 %	0.0 %	0.2 %		
8		10	FAIRWAY INDEPENDENT	941	0	941	2.0 %	0.0 %	2.0 %	54	60	85	0	85	0.2 %	0.0 %	0.2 %		
15	8	11	OPEN MORTGAGE LLC	455	400	855	1.0 %	2.0 %	1.8 %	55	61	84	0	84	0.2 %	0.0 %	0.2 %		
10	25	12	REVERSE MORTGAGESCOM	726	1	727	1.5 %	0.0 %	1.5 %	55	61	84	0	84	0.2 %	0.0 %	0.2 %		
14	12	13	FIRSTBANK	466	259	725	1.0 %	1.3 %	1.5 %	57	63	82	0	82	0.2 %	0.0 %	0.2 %		
13	18	14	NATIONWIDE EQUITIES	537	90	627	1.1 %	0.4 %	1.3 %	58	64	78	0	78	0.2 %	0.0 %	0.2 %		
18	15	15	CHERRY CREEK MORTGAG	422	198	620	0.9 %	1.0 %	1.3 %	59	65	77	0	77	0.2 %	0.0 %	0.2 %		
12		16	ALL REVERSE MORTGAGE	555	0	555	1.2 %	0.0 %	1.2 %	60	66	76	0	76	0.2 %	0.0 %	0.2 %		
16		17	QUONTIC BANK FSB	429	0	429	0.9 %	0.0 %	0.9 %	61	67	73	0	73	0.2 %	0.0 %	0.2 %		
17		18	ADVISORS MORTGAGE GR	423	0	423	0.9 %	0.0 %	0.9 %	62	68	70	0	70	0.1 %	0.0 %	0.1 %		
918	9	19	PLAZA HOME MORTGAGE	2	392	394	0.0 %	1.9 %	0.8 %	62	68	70	0	70	0.1 %	0.0 %	0.1 %		
19		20	FINANCE OF AMERICA M	390	0	390	0.8 %	0.0 %	0.8 %	64	70	69	0	69	0.1 %	0.0 %	0.1 %		
20		21	RESOLUTE BANK	348	0	348	0.7 %	0.0 %	0.7 %	64	70	69	0	69	0.1 %	0.0 %	0.1 %		
27	16	22	1ST NATIONS REVERSE	180	165	345	0.4 %	0.8 %	0.7 %	66	72	67	0	67	0.1 %	0.0 %	0.1 %		
21		23	ENNKAR INC	337	0	337	0.7 %	0.0 %	0.7 %	67	73	66	0	66	0.1 %	0.0 %	0.1 %		
22		24	AMERICAN PACIFIC MOR	319	0	319	0.7 %	0.0 %	0.7 %	68	74	65	0	65	0.1 %	0.0 %	0.1 %		
156	11	25	MONEY HOUSE INC	32	265	297	0.1 %	1.3 %	0.6 %	68	74	65	0	65	0.1 %	0.0 %	0.1 %		
23		26	THE FEDERAL SAVINGS	288	0	288	0.6 %	0.0 %	0.6 %	70	76	64	0	64	0.1 %	0.0 %	0.1 %		
24		27	AMERICAN FINANCIAL N	283	0	283	0.6 %	0.0 %	0.6 %	70	76	64	0	64	0.1 %	0.0 %	0.1 %		
25		28	M & T BANK	273	0	273	0.6 %	0.0 %	0.6 %	72	78	63	0	63	0.1 %	0.0 %	0.1 %		
222	13	29	MCM HOLDINGS INC	21	204	225	0.0 %	1.0 %	0.5 %	73	79	62	0	62	0.1 %	0.0 %	0.1 %		
372	14	30	SUN WEST MORTGAGE CO	10	199	209	0.0 %	1.0 %	0.4 %	73	79	62	0	62	0.1 %	0.0 %	0.1 %		
26		31	BROKER SOLUTIONS INC	200	0	200	0.4 %	0.0 %	0.4 %	75	81	61	0	61	0.1 %	0.0 %	0.1 %		
28		32	SUN AMERICAN MORTGAG	177	0	177	0.4 %	0.0 %	0.4 %	75	81	61	0	61	0.1 %	0.0 %	0.1 %		
29		33	HOMEBRIDGE FINANCIAL	174	0	174	0.4 %	0.0 %	0.4 %	77	83	60	0	60	0.1 %	0.0 %	0.1 %		
30		34	IREVERSE HOME LOANS	172	0	172	0.4 %	0.0 %	0.4 %	78	84	59	0	59	0.1 %	0.0 %	0.1 %		
31		35	INTERCONTINENTAL CAP	159	0	159	0.3 %	0.0 %	0.3 %	78	84	59	0	59	0.1 %	0.0 %	0.1 %		
190	17	36	LAND-HOME FINANCIAL	25	132	157	0.1 %	0.7 %	0.3 %	78	84	59	0	59	0.1 %	0.0 %	0.1 %		
32		37	TOWNEBANK	156	0	156	0.3 %	0.0 %	0.3 %	81	87	58	0	58	0.1 %	0.0 %	0.1 %		
33		38	APPROVAL FIRST HOME	155	0	155	0.3 %	0.0 %	0.3 %	81	87	58	0	58	0.1 %	0.0 %	0.1 %		
34		39	JET DIRECT FUNDING C	140	0	140	0.3 %	0.0 %	0.3 %	81	87	58	0	58	0.1 %	0.0 %	0.1 %		
35		40	INTEGRITY 1ST MORTGA	125	0	125	0.3 %	0.0 %	0.3 %	84	90	57	0	57	0.1 %	0.0 %	0.1 %		
36		41	GUILD MORTGAGE COMPA	123	0	123	0.3 %	0.0 %	0.3 %	84	90	57	0	57	0.1 %	0.0 %	0.1 %		
37		42	C2 FINANCIAL CORPORA	120	0	120	0.3 %	0.0 %	0.3 %	129	23	90	17	57	0.1 %	0.1 %	0.1 %		
38		43	COMMUNITY FIRST NATI	117	0	117	0.2 %	0.0 %	0.2 %	86	93	56	0	56	0.1 %	0.0 %	0.1 %		
39		44	GOLDEN YEARS MORTGAG	116	0	116	0.2 %	0.0 %	0.2 %	86	93	56	0	56	0.1 %	0.0 %	0.1 %		
39		44	FIRST AMERICAN HOME	116	0	116	0.2 %	0.0 %	0.2 %	86	93	56	0	56	0.1 %	0.0 %	0.1 %		
39		44	VIP MORTGAGE INC	116	0	116	0.2 %	0.0 %	0.2 %	89	96	55	0	55	0.1 %	0.0 %	0.1 %		
42		47	UNIVERSAL LENDING CO	115	0	115	0.2 %	0.0 %	0.2 %	89	96	55	0	55	0.1 %	0.0 %	0.1 %		
42		47	GUARANTEED RATE INC	115	0	115	0.2 %	0.0 %	0.2 %	91	98	54	0	54	0.1 %	0.0 %	0.1 %		
42		47	SECURE LENDING INCOR	115	0	115	0.2 %	0.0 %	0.2 %	91	98	54	0	54	0.1 %	0.0 %	0.1 %		
42		47	FRANKLIN FIRST FINAN	115	0	115	0.2 %	0.0 %	0.2 %	91	98	54	0	54	0.1 %	0.0 %	0.1 %		

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Top 100 HECM Originators - October 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	792	8,526	852.6	11.1 %	-2.3 %	45	58	CALIBER HOME LOANS I	6	63	6.3	20.0 %	-7.4 %
2	2	ONE REVERSE MORTGAGE	236	2,421	242.1	21.6 %	-4.6 %	45	65	GREAT FLORIDA LENDIN	6	55	5.5	0.0 %	0.0 %
3	5	SYNERGY ONE LENDING	121	1,178	117.8	30.1 %	-15.9 %	45	76	EAGLE HOME MORTGAGE	6	49	4.9	100.0 %	-9.3 %
4	3	FINANCE OF AMERICA R	103	1,317	131.7	-14.2 %	-19.2 %	45	98	GEORGETOWN MORTGAGE	6	40	4.0		-36.5 %
4	4	REVERSE MORTGAGE FUN	103	1,286	128.6	18.4 %	-39.8 %	55	25	THE FEDERAL SAVINGS	5	203	20.3	-54.5 %	-45.4 %
6	6	LIVE WELL FINANCIAL	98	1,058	105.8	4.3 %	5.6 %	55	47	MORTGAGE BROKERS SER	5	80	8.0		-16.7 %
7	8	FAIRWAY INDEPENDENT	77	825	82.5	13.2 %	22.2 %	55	48	PACIFIC RESIDENTIAL	5	76	7.6	-37.5 %	-15.6 %
8	7	LIBERTY HOME EQUITY	64	1,044	104.4	-26.4 %	-32.0 %	55	62	AMERICA FIRST FEDERA	5	57	5.7	0.0 %	72.7 %
9	9	HIGHTECHLENDING INC	47	593	59.3	38.2 %	-30.6 %	55	70	SUCCESS MORTGAGE PAR	5	52	5.2	-28.6 %	-14.8 %
10	17	CHERRY CREEK MORTGAG	39	337	33.7	21.9 %	-1.7 %	55	72	MAC5 MORTGAGE INC	5	51	5.1	25.0 %	-21.5 %
11	12	ALL REVERSE MORTGAGE	37	464	46.4	23.3 %	23.7 %	55	73	TREBOR REVERSE LLC	5	50	5.0	25.0 %	92.3 %
12	11	LONGBRIDGE FINANCIAL	35	524	52.4	2.9 %	53.2 %	55	82	SENIOR LENDING CORPO	5	45	4.5	150.0 %	-52.1 %
13	16	QUONTIC BANK FSB	30	348	34.8	-26.8 %	-9.8 %	55	82	MORTGAGESHOP LLC	5	45	4.5	150.0 %	-22.4 %
13	18	FINANCE OF AMERICA M	30	323	32.3	25.0 %	1.3 %	55	92	FIRST MIDWEST BANK	5	41	4.1	66.7 %	-19.6 %
15	10	REVERSE MORTGAGESCOM	29	542	54.2	-6.5 %	-35.5 %	55	103	CF CAPITAL GROUP	5	39	3.9	150.0 %	-20.4 %
16	24	M & T BANK	26	210	21.0	23.8 %	-21.6 %	55	116	CALIVER BEACH MORTGA	5	35	3.5	150.0 %	2.9 %
17	15	FIRSTBANK	25	363	36.3	-26.5 %	-23.3 %	55	116	C & E FINANCIAL GROU	5	35	3.5	400.0 %	-47.0 %
18	13	OPEN MORTGAGE LLC	24	398	39.8	50.0 %	-7.4 %	55	138	AMERICAN LIBERTY MOR	5	30	3.0	150.0 %	-28.6 %
18	14	NATIONWIDE EQUITIES	24	396	39.6	50.0 %	-60.6 %	55	150	SECURITYNATIONAL MOR	5	27	2.7	66.7 %	0.0 %
18	19	ADVISORS MORTGAGE GR	24	321	32.1	14.3 %	-43.5 %	55	150	UNITED AMERICAN MORT	5	27	2.7	400.0 %	3.8 %
21	21	ENNKAR INC	21	275	27.5	-4.5 %	-25.1 %	71	38	SECURE LENDING INCOR	4	93	9.3	-50.0 %	-24.4 %
22	26	BROKER SOLUTIONS INC	18	153	15.3	80.0 %	-19.5 %	71	44	VIP MORTGAGE INC	4	84	8.4	-71.4 %	-27.6 %
22	34	INTEGRITY 1ST MORTGA	18	108	10.8	125.0 %	-17.6 %	71	68	PARAMOUNT RESIDENTIA	4	53	5.3	-20.0 %	278.6 %
24	30	JET DIRECT FUNDING C	17	124	12.4	-10.5 %	53.1 %	71	76	OCEAN LENDING HOME L	4	49	4.9	-55.6 %	
25	22	AMERICAN PACIFIC MOR	15	243	24.3	-21.1 %	-7.3 %	71	76	REVERSE FREEDOM LLC	4	49	4.9	-20.0 %	-33.8 %
26	27	SUN AMERICAN MORTGAG	13	137	13.7	0.0 %	-10.5 %	71	86	GULF COAST BANK AND	4	43	4.3	100.0 %	168.8 %
26	29	INTERCONTINENTAL CAP	13	133	13.3	116.7 %	-19.4 %	71	92	CHURCHILL MORTGAGE C	4	41	4.1	-42.9 %	-19.6 %
28	20	RESOLUTE BANK	12	278	27.8	0.0 %	-36.2 %	71	92	SIERRA PACIFIC MORTG	4	41	4.1	-33.3 %	-33.9 %
29	23	AMERICAN FINANCIAL N	11	226	22.6	10.0 %	-18.1 %	71	119	NEW CASTLE MORTGAGE	4	34	3.4	33.3 %	-43.3 %
29	64	FULTON BANK NA	11	56	5.6	266.7 %	-12.5 %	71	119	HECM SENIOR HOME FIN	4	34	3.4	33.3 %	-24.4 %
31	28	HOMEBRIDGE FINANCIAL	10	136	13.6	0.0 %	7.1 %	71	119	CITYWIDE HOME LOANS	4	34	3.4	100.0 %	3.0 %
31	32	IREVERSE HOME LOANS	10	122	12.2	42.9 %	-51.0 %	71	138	DOLLAR BANK FSB	4	30	3.0	100.0 %	-46.4 %
33	30	TOWNEBANK	9	124	12.4	12.5 %	-3.9 %	71	138	MEADOWBROOK FINANCIA	4	30	3.0		-47.4 %
33	37	GUILD MORTGAGE COMPA	9	99	9.9	80.0 %	10.0 %	71	150	VAN DYK MORTGAGE COR	4	27	2.7	0.0 %	-32.5 %
33	39	GUARANTEED RATE INC	9	92	9.2	80.0 %	-25.8 %	71	178	ABBAY MORTGAGE OF OC	4	21	2.1	300.0 %	50.0 %
33	103	PREMIER MORTGAGE RES	9	39	3.9	800.0 %	-17.0 %	71	213	MONTICELLO REVERSE M	4	17	1.7	33.3 %	-5.6 %
37	35	APPROVAL FIRST HOME	8	103	10.3	700.0 %	-49.5 %	71	213	CLIFFCO INC	4	17	1.7	33.3 %	13.3 %
37	41	TOTAL MEDIA MANAGEME	8	88	8.8	-20.0 %	-25.4 %	71	371	HELPING HANDS COMMUN	4	8	0.8	300.0 %	
37	46	PRIMARY RESIDENTIAL	8	81	8.1	100.0 %	-33.6 %	89	44	GOLDEN YEARS MORTGAG	3	84	8.4	-70.0 %	-62.8 %
37	53	UNITED PACIFIC MORTG	8	68	6.8	60.0 %	-22.7 %	89	65	KRS CAPITAL PARTNERS	3	55	5.5	0.0 %	-6.8 %
41	36	C2 FINANCIAL CORPORA	7	100	10.0	40.0 %	-2.0 %	89	67	PEOPLES HOME EQUITY	3	54	5.4	-40.0 %	17.4 %
41	42	FRANKLIN FIRST FINAN	7	85	8.5	16.7 %	-24.8 %	89	80	OMNI-FUND INC	3	46	4.6	-25.0 %	-46.5 %
41	56	THE REVERSE MORTGAGE	7	67	6.7	250.0 %	4.7 %	89	82	LOANDEPOTCOM	3	45	4.5	50.0 %	-4.3 %
41	73	ACCESS REVERSE MORTG	7	50	5.0	40.0 %	-21.9 %	89	86	US MORTGAGE CORPORAT	3	43	4.3	-40.0 %	10.3 %
45	40	COMMUNITY FIRST NATI	6	90	9.0	-50.0 %	-45.5 %	89	92	GW GOLDEN ENTERPRISE	3	41	4.1	50.0 %	-34.9 %
45	42	FIRST AMERICAN HOME	6	85	8.5	-25.0 %	-40.1 %	89	92	CROSSCOUNTRY MORTGAG	3	41	4.1	50.0 %	86.4 %
45	49	BANK OF ENGLAND	6	75	7.5	20.0 %	-65.4 %	89	92	UNITED MORTGAGE CORP	3	41	4.1	200.0 %	-48.8 %
45	50	UNIVERSAL LENDING CO	6	74	7.4	-25.0 %	-43.1 %	89	98	MOHAVE STATE BANK	3	40	4.0	-57.1 %	-27.3 %
45	51	NOVA FINANCIAL & INV	6	69	6.9	-14.3 %	-28.1 %	89	98	DANIEL JOSEPH PALEMO	3	40	4.0	200.0 %	25.0 %
45	51	ACADEMY MORTGAGE COR	6	69	6.9	-14.3 %	130.0 %	89	111	ATLANTIC COAST MORTG	3	36	3.6	-25.0 %	176.9 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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