

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through December 2018

Next Release Date: Week 4 of March

Retail  
Endorsement Growth

**-29.4 %**

Wholesale  
Endorsement Growth

**-34.4 %**

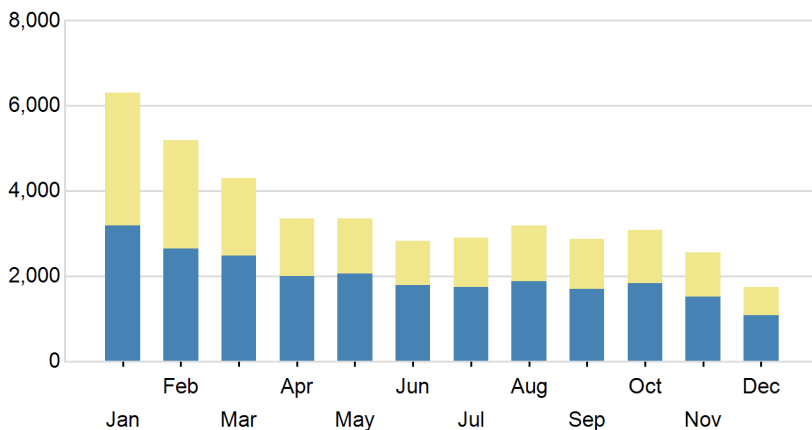
Total  
Endorsement Growth

**-31.4 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Total	23,906		17,784		41,690	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,320	1,250	1,216	934	1,050	906	825	878	823	905	775	557	11,439	27.4%
FINANCE OF AMERICA REVER	1,028	932	610	524	489	412	456	506	397	447	359	236	6,396	15.3%
REVERSE MORTGAGE FUNDING	884	496	428	383	334	283	312	308	277	307	232	205	4,449	10.7%
LIBERTY HOME EQUITY SOLU	840	791	589	237	188	117	225	212	324	268	190	123	4,104	9.8%
ONE REVERSE MORTGAGE LLC	296	253	261	271	216	214	225	275	198	247	217	127	2,800	6.7%
SYNERGY ONE LENDING INC	368	206	175	164	180	168	145	168	153	179	137	117	2,160	5.2%
LIVE WELL FINANCIAL INC	214	136	185	126	176	152	155	186	150	158	118	73	1,829	4.4%
LONGBRIDGE FINANCIAL LLC	355	224	117	119	146	123	114	127	131	130	115	76	1,777	4.3%
FAIRWAY INDEPENDENT MORT	157	99	72	95	61	50	72	74	68	77	76	52	953	2.3%
HIGHTECHLENDING INC	105	192	129	81	67	58	64	51	55	61	35	8	906	2.2%
<b>Total</b>	<b>5,567</b>	<b>4,579</b>	<b>3,782</b>	<b>2,934</b>	<b>2,907</b>	<b>2,483</b>	<b>2,593</b>	<b>2,785</b>	<b>2,576</b>	<b>2,779</b>	<b>2,254</b>	<b>1,574</b>	<b>36,813</b>	<b>88.3%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,687	1,752	11,439	-9.0 %	-43.5 %	-16.8 %	85 %	15 %	23.2 %	9.9 %	27.4 %
FINANCE OF AMERICA REVERS	3	1	2	1,482	4,914	6,396	-24.8 %	-34.3 %	-32.3 %	23 %	77 %	3.6 %	27.6 %	15.3 %
REVERSE MORTGAGE FUNDING	4	2	3	1,417	3,032	4,449	-46.0 %	-29.7 %	-35.9 %	32 %	68 %	3.4 %	17.0 %	10.7 %
LIBERTY HOME EQUITY SOLUT	7	3	4	1,119	2,985	4,104	-35.0 %	-18.0 %	-23.5 %	27 %	73 %	2.7 %	16.8 %	9.8 %
ONE REVERSE MORTGAGE LLC	2	19	5	2,744	56	2,800	-10.9 %	>1,000%	-9.1 %	98 %	2 %	6.6 %	0.3 %	6.7 %
SYNERGY ONE LENDING INC	5	6	6	1,358	802	2,160	-24.7 %	-50.4 %	-36.9 %	63 %	37 %	3.3 %	4.5 %	5.2 %
LIVE WELL FINANCIAL INC	6	7	7	1,171	658	1,829	-7.6 %	-30.1 %	-17.2 %	64 %	36 %	2.8 %	3.7 %	4.4 %
LONGBRIDGE FINANCIAL LLC	11	5	8	564	1,213	1,777	10.8 %	60.7 %	40.6 %	32 %	68 %	1.4 %	6.8 %	4.3 %
FAIRWAY INDEPENDENT MORTG	8	9	9	953	0	953	20.5 %	NaN	20.5 %	100 %	0 %	2.3 %		2.3 %
HIGHTECHLENDING INC	10	10	10	622	284	906	-37.9 %	-25.7 %	-34.5 %	69 %	31 %	1.5 %	1.6 %	2.2 %
<b>Total</b>				<b>21,117</b>	<b>15,696</b>	<b>36,813</b>	<b>-16.9 %</b>	<b>-29.4 %</b>	<b>-22.7 %</b>	<b>57 %</b>	<b>43 %</b>	<b>50.7 %</b>	<b>88.3 %</b>	<b>88.3 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FAIRWAY INDEPENDENT MORTG	8		9	953	0	953	162	0	162	100 %	0 %	2.3 %		2.3 %
LONGBRIDGE FINANCIAL LLC	11	5	8	564	1,213	1,777	55	458	513	32 %	68 %	1.4 %	6.8 %	4.3 %
OCEAN LENDING HOME LOANS	72		78	55	0	55	54	0	54	100 %	0 %	0.1 %		0.1 %
ALL REVERSE MORTGAGE INC	12		15	513	0	513	47	0	47	100 %	0 %	1.2 %		1.2 %
JET DIRECT FUNDING CORP	31		37	139	0	139	42	0	42	100 %	0 %	0.3 %		0.3 %
<b>Total</b>				<b>2,224</b>	<b>1,213</b>	<b>3,437</b>	<b>360</b>	<b>458</b>	<b>818</b>	<b>65 %</b>	<b>35 %</b>	<b>5.3 %</b>	<b>Infinity</b>	<b>8.2 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	11	5	8	564	1,213	1,777	55	458	513	32 %	68 %	1.4 %	6.8 %	4.3 %
OPEN MORTGAGE LLC	13	8	11	433	389	822	-54	193	139	53 %	47 %	1.0 %	2.2 %	2.0 %
ONE REVERSE MORTGAGE LLC	2	19	5	2,744	56	2,800	-335	55	-280	98 %	2 %	6.6 %	0.3 %	6.7 %
LAND-HOME FINANCIAL SERVI	217	16	34	18	131	149	-14	21	7	12 %	88 %	0.0 %	0.7 %	0.4 %
MONEY HOUSE INC	152	13	25	29	208	237	-66	8	-58	12 %	88 %	0.1 %	1.2 %	0.6 %
<b>Total</b>				<b>3,788</b>	<b>1,997</b>	<b>5,785</b>	<b>-414</b>	<b>735</b>	<b>321</b>	<b>65 %</b>	<b>35 %</b>	<b>9.1 %</b>	<b>11.2 %</b>	<b>13.9 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	528	44 %
REVERSE MORTGAGE FUNDING LLC	298	41 %
LIBERTY HOME EQUITY SOLUTIONS INC	495	34 %
AMERICAN ADVISORS GROUP	405	23 %
LONGBRIDGE FINANCIAL LLC	46	30 %
SYNERGY ONE LENDING INC	121	25 %
LIVE WELL FINANCIAL INC	89	18 %
OPEN MORTGAGE LLC	55	34 %
PLAZA HOME MORTGAGE INC	218	45 %
HIGHTECHLENDING INC	125	50 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2018**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,687	1,752	11,439	23.2 %	9.9 %	27.4 %	46	51	88	GOLDEN YEARS MORTGAG	88	0	88	0.2 %	0.0 %	0.2 %
3	1	2	FINANCE OF AMERICA R	1,482	4,914	6,396	3.6 %	27.6 %	15.3 %	47	52	84	BANK OF ENGLAND	84	0	84	0.2 %	0.0 %	0.2 %
4	2	3	REVERSE MORTGAGE FUN	1,417	3,032	4,449	3.4 %	17.0 %	10.7 %	48	53	83	MORTGAGE BROKERS SER	83	0	83	0.2 %	0.0 %	0.2 %
7	3	4	LIBERTY HOME EQUITY	1,119	2,985	4,104	2.7 %	16.8 %	9.8 %	48	53	83	PACIFIC RESIDENTIAL	83	0	83	0.2 %	0.0 %	0.2 %
2	19	5	ONE REVERSE MORTGAGE	2,744	56	2,800	6.6 %	0.3 %	6.7 %	50	55	82	UNIVERSAL LENDING CO	82	0	82	0.2 %	0.0 %	0.2 %
5	6	6	SYNERGY ONE LENDING	1,358	802	2,160	3.3 %	4.5 %	5.2 %	50	55	82	NOVA FINANCIAL & INV	82	0	82	0.2 %	0.0 %	0.2 %
6	7	7	LIVE WELL FINANCIAL	1,171	658	1,829	2.8 %	3.7 %	4.4 %	162	20	57	UNITED NORTHERN MORT	27	53	80	0.1 %	0.3 %	0.2 %
11	5	8	LONGBRIDGE FINANCIAL	564	1,213	1,777	1.4 %	6.8 %	4.3 %	52	58	79	ACADEMY MORTGAGE COR	79	0	79	0.2 %	0.0 %	0.2 %
8		9	FAIRWAY INDEPENDENT	953	0	953	2.3 %	0.0 %	2.3 %	53	59	76	UNITED PACIFIC MORTG	76	0	76	0.2 %	0.0 %	0.2 %
10	10	10	HIGHTTECHLENDING INC	622	284	906	1.5 %	1.6 %	2.2 %	54	60	74	THE REVERSE MORTGAGE	74	0	74	0.2 %	0.0 %	0.2 %
13	8	11	OPEN MORTGAGE LLC	433	389	822	1.0 %	2.2 %	2.0 %	55	61	73	ARAMCO MORTGAGE INC	73	0	73	0.2 %	0.0 %	0.2 %
9	25	12	REVERSE MORTGAGESCOM	639	1	640	1.5 %	0.0 %	1.5 %	56	62	70	MOVEMENT MORTGAGE LL	70	0	70	0.2 %	0.0 %	0.2 %
15	11	13	FIRSTBANK	406	214	620	1.0 %	1.2 %	1.5 %	57	63	69	SENIOR FUNDING ASSOC	69	0	69	0.2 %	0.0 %	0.2 %
16	14	14	CHERRY CREEK MORTGAG	397	171	568	1.0 %	1.0 %	1.4 %	58	64	68	AMERICAN FINANCIAL M	68	0	68	0.2 %	0.0 %	0.2 %
12		15	ALL REVERSE MORTGAGE	513	0	513	1.2 %	0.0 %	1.2 %	59	65	65	GOLDWATER BANK NA	65	0	65	0.2 %	0.0 %	0.2 %
14	18	16	NATIONWIDE EQUITIES	427	70	497	1.0 %	0.4 %	1.2 %	59	65	65	CALIBER HOME LOANS I	65	0	65	0.2 %	0.0 %	0.2 %
17		17	QUONTIC BANK FSB	389	0	389	0.9 %	0.0 %	0.9 %	59	65	65	ALPHA MORTGAGE CORPO	65	0	65	0.2 %	0.0 %	0.2 %
18		18	ADVISORS MORTGAGE GR	355	0	355	0.9 %	0.0 %	0.9 %	62	68	61	SILVER LEAF MORTGAGE	61	0	61	0.1 %	0.0 %	0.1 %
19		19	FINANCE OF AMERICA M	347	0	347	0.8 %	0.0 %	0.8 %	62	68	61	KRS CAPITAL PARTNERS	61	0	61	0.1 %	0.0 %	0.1 %
873	9	20	PLAZA HOME MORTGAGE	2	320	322	0.0 %	1.8 %	0.8 %	62	68	61	AMERICA FIRST FEDERA	61	0	61	0.1 %	0.0 %	0.1 %
20		21	RESOLUTE BANK	304	0	304	0.7 %	0.0 %	0.7 %	62	68	61	TREBOR REVERSE LLC	61	0	61	0.1 %	0.0 %	0.1 %
21		22	ENNKAR INC	303	0	303	0.7 %	0.0 %	0.7 %	66	72	60	GREAT FLORIDA LENDIN	60	0	60	0.1 %	0.0 %	0.1 %
22		23	AMERICAN PACIFIC MOR	280	0	280	0.7 %	0.0 %	0.7 %	67	73	59	EVOLVE BANK & TRUST	59	0	59	0.1 %	0.0 %	0.1 %
33	17	24	1ST NATIONS REVERSE	125	125	250	0.3 %	0.7 %	0.6 %	67	73	59	ACCESS REVERSE MORTG	59	0	59	0.1 %	0.0 %	0.1 %
152	13	25	MONEY HOUSE INC	29	208	237	0.1 %	1.2 %	0.6 %	69	75	58	FULTON BANK NA	58	0	58	0.1 %	0.0 %	0.1 %
23		26	AMERICAN FINANCIAL N	235	0	235	0.6 %	0.0 %	0.6 %	69	75	58	SUCCESS MORTGAGE PAR	58	0	58	0.1 %	0.0 %	0.1 %
24		27	M & T BANK	232	0	232	0.6 %	0.0 %	0.6 %	71	77	56	PARAMOUNT RESIDENTIA	56	0	56	0.1 %	0.0 %	0.1 %
187	12	28	MCM HOLDINGS INC	22	209	231	0.1 %	1.2 %	0.6 %	72	78	55	REVERSE FREEDOM LLC	55	0	55	0.1 %	0.0 %	0.1 %
25		29	THE FEDERAL SAVINGS	212	0	212	0.5 %	0.0 %	0.5 %	72	78	55	EAGLE HOME MORTGAGE	55	0	55	0.1 %	0.0 %	0.1 %
26		30	BROKER SOLUTIONS INC	180	0	180	0.4 %	0.0 %	0.4 %	72	78	55	PEOPLES HOME EQUITY	55	0	55	0.1 %	0.0 %	0.1 %
370	15	31	SUN WEST MORTGAGE CO	9	156	165	0.0 %	0.9 %	0.4 %	72	78	55	REVERSE MORTGAGE LEN	55	0	55	0.1 %	0.0 %	0.1 %
27		32	HOMEBRIDGE FINANCIAL	153	0	153	0.4 %	0.0 %	0.4 %	72	78	55	OCEAN LENDING HOME L	55	0	55	0.1 %	0.0 %	0.1 %
28		33	SUN AMERICAN MORTGAG	150	0	150	0.4 %	0.0 %	0.4 %	77	83	53	SENIOR LENDING CORPO	53	0	53	0.1 %	0.0 %	0.1 %
217	16	34	LAND-HOME FINANCIAL	18	131	149	0.0 %	0.7 %	0.4 %	77	83	53	MAC5 MORTGAGE INC	53	0	53	0.1 %	0.0 %	0.1 %
29		35	INTERCONTINENTAL CAP	148	0	148	0.4 %	0.0 %	0.4 %	77	83	53	MORTGAGESHOP LLC	53	0	53	0.1 %	0.0 %	0.1 %
30		36	TOWNEBANK	144	0	144	0.3 %	0.0 %	0.3 %	77	83	53	AMRES CORPORATION	53	0	53	0.1 %	0.0 %	0.1 %
31		37	JET DIRECT FUNDING C	139	0	139	0.3 %	0.0 %	0.3 %	81	87	52	MOHAVE STATE BANK	52	0	52	0.1 %	0.0 %	0.1 %
32		38	IREVERSE HOME LOANS	130	0	130	0.3 %	0.0 %	0.3 %	82	88	51	AEGEAN FINANCIAL INC	51	0	51	0.1 %	0.0 %	0.1 %
34		39	INTEGRITY 1ST MORTGA	122	0	122	0.3 %	0.0 %	0.3 %	83	89	49	CHURCHILL MORTGAGE C	49	0	49	0.1 %	0.0 %	0.1 %
35		40	APPROVAL FIRST HOME	114	0	114	0.3 %	0.0 %	0.3 %	83	89	49	SIERRA PACIFIC MORTG	49	0	49	0.1 %	0.0 %	0.1 %
36		41	C2 FINANCIAL CORPORA	110	0	110	0.3 %	0.0 %	0.3 %	83	89	49	PREMIER MORTGAGE RES	49	0	49	0.1 %	0.0 %	0.1 %
36		41	GUILD MORTGAGE COMPA	110	0	110	0.3 %	0.0 %	0.3 %	86	92	48	BAY EQUITY LLC	48	0	48	0.1 %	0.0 %	0.1 %
38		43	GUARANTEED RATE INC	103	0	103	0.2 %	0.0 %	0.2 %	86	92	48	REVERSE MORTGAGE EDU	48	0	48	0.1 %	0.0 %	0.1 %
39		44	VIP MORTGAGE INC	99	0	99	0.2 %	0.0 %	0.2 %	86	92	48	LOANDEPOTCOM	48	0	48	0.1 %	0.0 %	0.1 %
40		45	COMMUNITY FIRST NATI	97	0	97	0.2 %	0.0 %	0.2 %	86	92	48	CARROLLTON MORTGAGE	48	0	48	0.1 %	0.0 %	0.1 %
41	25	45	TOTAL MEDIA MANAGEME	96	1	97	0.2 %	0.0 %	0.2 %	90	96	47	OMNI-FUND INC	47	0	47	0.1 %	0.0 %	0.1 %
42		47	FIRST AMERICAN HOME	95	0	95	0.2 %	0.0 %	0.2 %	90	96	47	ON Q FINANCIAL INC	47	0	47	0.1 %	0.0 %	0.1 %
42		47	SECURE LENDING INCOR	95	0	95	0.2 %	0.0 %	0.2 %	92	98	46	FOUNTAIN CITY FUNDIN	46	0	46	0.1 %	0.0 %	0.1 %
44		49	PRIMARY RESIDENTIAL	92	0	92	0.2 %	0.0 %	0.2 %	92	98	46	US MORTGAGE CORPORAT	46	0	46	0.1 %	0.0 %	0.1 %
45		50	FRANKLIN FIRST FINAN	89	0	89	0.2 %	0.0 %	0.2 %	92	98	46	CROSSCOUNTRY MORTGAG	46	0	46	0.1 %	0.0 %	0.1 %

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## Top 100 HECM Originators - December 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	484	9,687	807.3	-28.5 %	-9.0 %	45	72	EAGLE HOME MORTGAGE	4	55	4.6	100.0 %	-21.4 %
2	2	ONE REVERSE MORTGAGE	119	2,744	228.7	-41.7 %	-10.9 %	45	77	MORTGAGESHOP LLC	4	53	4.4	0.0 %	-26.4 %
3	5	SYNERGY ONE LENDING	81	1,358	113.2	-18.2 %	-24.7 %	45	81	MOHAVE STATE BANK	4	52	4.3	-50.0 %	-18.8 %
4	3	FINANCE OF AMERICA R	64	1,482	123.5	-36.6 %	-24.8 %	45	103	PERRI FUNDING CORP	4	41	3.4	300.0 %	-38.8 %
4	4	REVERSE MORTGAGE FUN	64	1,417	118.1	-4.5 %	-46.0 %	45	115	RESIDENTIAL HOME FUN	4	39	3.3	100.0 %	-36.1 %
6	8	FAIRWAY INDEPENDENT	52	953	79.4	-31.6 %	20.5 %	56	28	SUN AMERICAN MORTGAG	3	150	12.5	-70.0 %	-22.3 %
7	6	LIVE WELL FINANCIAL	47	1,171	97.6	-28.8 %	-7.6 %	56	33	1ST NATIONS REVERSE	3	125	10.4	0.0 %	-26.5 %
8	7	LIBERTY HOME EQUITY	39	1,119	93.3	8.3 %	-35.0 %	56	39	VIP MORTGAGE INC	3	99	8.3	-75.0 %	-33.1 %
8	9	REVERSE MORTGAGESCOM	39	639	53.3	-32.8 %	-37.6 %	56	40	COMMUNITY FIRST NATI	3	97	8.1	-25.0 %	-49.5 %
10	16	CHERRY CREEK MORTGAG	21	397	33.1	-46.2 %	-7.2 %	56	41	TOTAL MEDIA MANAGEME	3	96	8.0	-40.0 %	-25.6 %
11	11	LONGBRIDGE FINANCIAL	19	564	47.0	-9.5 %	10.8 %	56	48	PACIFIC RESIDENTIAL	3	83	6.9	-25.0 %	-27.2 %
11	12	ALL REVERSE MORTGAGE	19	513	42.8	-36.7 %	10.1 %	56	58	AMERICAN FINANCIAL M	3	68	5.7	-25.0 %	-26.1 %
11	17	QUONTIC BANK FSB	19	389	32.4	-13.6 %	-16.7 %	56	72	REVERSE FREEDOM LLC	3	55	4.6	0.0 %	-36.8 %
14	13	OPEN MORTGAGE LLC	16	433	36.1	-15.8 %	-11.1 %	56	86	REVERSE MORTGAGE EDU	3	48	4.0		-36.8 %
14	20	RESOLUTE BANK	16	304	25.3	60.0 %	-39.9 %	56	108	C & E FINANCIAL GROU	3	40	3.3	50.0 %	-46.7 %
14	22	AMERICAN PACIFIC MOR	16	280	23.3	-23.8 %	-17.2 %	56	108	MANN MORTGAGE LLC	3	40	3.3	50.0 %	-36.5 %
17	14	NATIONWIDE EQUITIES	14	427	35.6	-17.6 %	-62.7 %	56	108	BROOKSTONE MORTGAGE	3	40	3.3		-20.0 %
18	15	FIRSTBANK	13	406	33.8	-56.7 %	-29.5 %	56	143	SUMMIT FUNDING INC	3	32	2.7	-25.0 %	60.0 %
19	18	ADVISORS MORTGAGE GR	12	355	29.6	-45.5 %	-47.0 %	56	152	MCGOWIN-KING MORTGAG	3	29	2.4	200.0 %	-12.1 %
19	26	BROKER SOLUTIONS INC	12	180	15.0	-20.0 %	-24.1 %	56	158	FLAGSTAR BANK FSB	3	28	2.3		1,300.0 %
21	21	ENNKAR INC	11	303	25.3	-35.3 %	-29.4 %	56	187	KLEINBANK	3	22	1.8	50.0 %	22.2 %
22	19	FINANCE OF AMERICA M	10	347	28.9	-28.6 %	-10.1 %	56	604	APEX MORTGAGE	3	4	0.3		0.0 %
23	30	TOWNEBANK	9	144	12.0	-18.2 %	-10.6 %	56	712	UNDERWOOD RICHARD WA	3	3	0.3		0.0 %
23	34	INTEGRITY 1ST MORTGA	9	122	10.2	80.0 %	-17.6 %	74	31	JET DIRECT FUNDING C	2	139	11.6	-84.6 %	43.3 %
25	24	M & T BANK	8	232	19.3	-42.9 %	-29.9 %	74	50	UNIVERSAL LENDING CO	2	82	6.8	-66.7 %	-52.0 %
25	29	INTERCONTINENTAL CAP	8	148	12.3	14.3 %	-22.5 %	74	55	ARAMCO MORTGAGE INC	2	73	6.1	-33.3 %	-22.3 %
27	50	NOVA FINANCIAL & INV	7	82	6.8	16.7 %	-29.9 %	74	56	MOVEMENT MORTGAGE LL	2	70	5.8	-33.3 %	-11.4 %
27	77	SENIOR LENDING CORPO	7	53	4.4	600.0 %	-55.5 %	74	59	ALPHA MORTGAGE CORPO	2	65	5.4	-50.0 %	-14.5 %
29	35	APPROVAL FIRST HOME	6	114	9.5	20.0 %	-55.5 %	74	62	AMERICA FIRST FEDERA	2	61	5.1	0.0 %	74.3 %
29	53	UNITED PACIFIC MORTG	6	76	6.3	200.0 %	-26.9 %	74	66	GREAT FLORIDA LENDIN	2	60	5.0	-33.3 %	-13.0 %
29	83	CHURCHILL MORTGAGE C	6	49	4.1	200.0 %	-30.0 %	74	72	OCEAN LENDING HOME L	2	55	4.6	-50.0 %	5,400.0 %
32	10	HIGHTECHLENDING INC	5	622	51.8	-79.2 %	-37.9 %	74	83	SIERRA PACIFIC MORTG	2	49	4.1	-66.7 %	-30.0 %
32	27	HOMEBRIDGE FINANCIAL	5	153	12.8	-58.3 %	-7.3 %	74	92	CROSSCOUNTRY MORTGAG	2	46	3.8	-33.3 %	70.4 %
32	36	GUILD MORTGAGE COMPA	5	110	9.2	-16.7 %	-3.5 %	74	92	FOUNTAIN CITY FUNDIN	2	46	3.8	100.0 %	-27.0 %
32	36	C2 FINANCIAL CORPORA	5	110	9.2	0.0 %	-9.8 %	74	92	US MORTGAGE CORPORAT	2	46	3.8	100.0 %	9.5 %
32	38	GUARANTEED RATE INC	5	103	8.6	-16.7 %	-29.9 %	74	103	VERITAS FUNDING LLC	2	41	3.4	-60.0 %	-53.4 %
32	42	FIRST AMERICAN HOME	5	95	7.9	0.0 %	-45.1 %	74	108	REVERSE MORTGAGE ANS	2	40	3.3	0.0 %	-29.8 %
32	44	PRIMARY RESIDENTIAL	5	92	7.7	-16.7 %	-36.6 %	74	115	HECM SENIOR HOME FIN	2	39	3.3	-33.3 %	-37.1 %
32	62	SILVER LEAF MORTGAGE	5	61	5.1	-16.7 %	-40.2 %	74	115	CALIVER BEACH MORTGA	2	39	3.3	0.0 %	-13.3 %
32	67	ACCESS REVERSE MORTG	5	59	4.9	25.0 %	-18.1 %	74	121	AMERICAN LIBERTY MOR	2	38	3.2	-66.7 %	-28.3 %
32	69	SUCCESS MORTGAGE PAR	5	58	4.8	400.0 %	-20.5 %	74	121	BANK OF UTAH	2	38	3.2	-66.7 %	123.5 %
32	130	MEADOWBROOK FINANCIA	5	36	3.0	400.0 %	-40.0 %	74	128	KELLY MORTGAGE INC	2	37	3.1	100.0 %	516.7 %
32	150	FAMILY FIRST FUNDING	5	30	2.5	66.7 %	87.5 %	74	130	COLUMBUS CAPITAL LEN	2	36	3.0	100.0 %	157.1 %
32	168	MORTGAGE MASTER SERV	5	24	2.0	66.7 %	500.0 %	74	141	SECURITYNATIONAL MOR	2	33	2.8	-50.0 %	10.0 %
45	23	AMERICAN FINANCIAL N	4	235	19.6	-20.0 %	-29.4 %	74	152	SENIOR MORTGAGE ADVI	2	29	2.4	100.0 %	52.6 %
45	32	IREVERSE HOME LOANS	4	130	10.8	0.0 %	-56.5 %	74	175	PS FINANCIAL SERVICE	2	23	1.9		-82.6 %
45	47	BANK OF ENGLAND	4	84	7.0	-20.0 %	-65.6 %	74	187	FIRST ALLIANCE HOME	2	22	1.8	100.0 %	83.3 %
45	52	ACADEMY MORTGAGE COR	4	79	6.6	-33.3 %	107.9 %	74	187	DIRECTORS MORTGAGE I	2	22	1.8		-66.7 %
45	59	GOLDWATER BANK NA	4	65	5.4	0.0 %	-46.3 %	74	187	MCM HOLDINGS INC	2	22	1.8		0.0 %
45	62	TREBOR REVERSE LLC	4	61	5.1	-42.9 %	103.3 %	74	199	BARRON FUNDING GROUP	2	20	1.7	0.0 %	-16.7 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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