

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2019

Next Release Date: Week 4 of June

Retail
Endorsement Growth

-36.1 %

Wholesale
Endorsement Growth

-35.1 %

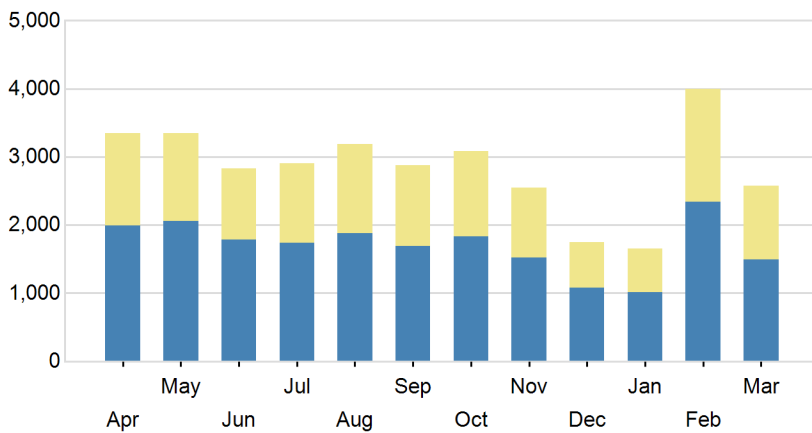
Total
Endorsement Growth

-35.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Total	20,438		13,673		34,111	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Mkt Shr
AMERICAN ADVISORS GROUP	934	1,050	906	825	878	823	905	775	557	631	1,179	782	10,245	30.0%
FINANCE OF AMERICA REVER	524	489	412	456	506	397	447	359	236	80	725	344	4,975	14.6%
REVERSE MORTGAGE FUNDING	383	334	283	312	308	277	307	232	205	193	333	237	3,404	10.0%
ONE REVERSE MORTGAGE LLC	271	216	214	225	275	198	247	217	127	74	352	213	2,629	7.7%
LIBERTY HOME EQUITY SOLU	237	188	117	225	212	324	268	190	123	165	255	247	2,551	7.5%
SYNERGY ONE LENDING INC	164	180	168	145	168	153	179	137	117	109	212	137	1,869	5.5%
LIVE WELL FINANCIAL INC	126	176	152	155	186	150	158	118	73	82	146	112	1,634	4.8%
LONGBRIDGE FINANCIAL LLC	119	146	123	114	127	131	130	115	76	74	145	128	1,428	4.2%
FAIRWAY INDEPENDENT MORT	95	61	50	72	74	68	77	76	52	36	122	79	862	2.5%
HIGHTECHLENDING INC	81	67	58	64	51	55	61	35	8	49	98	57	684	2.0%
Total	2,934	2,907	2,483	2,593	2,785	2,576	2,779	2,254	1,574	1,493	3,567	2,336	30,281	88.8%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	8,850	1,395	10,245	-20.1 %	-53.6 %	-27.3 %	86 %	14 %	25.9 %	10.2 %	30.0 %
FINANCE OF AMERICA REVERS	3	1	2	1,291	3,684	4,975	-36.1 %	-54.6 %	-50.9 %	26 %	74 %	3.8 %	26.9 %	14.6 %
REVERSE MORTGAGE FUNDING	5	2	3	1,083	2,321	3,404	-57.0 %	-48.4 %	-51.5 %	32 %	68 %	3.2 %	17.0 %	10.0 %
ONE REVERSE MORTGAGE LLC	2	16	4	2,524	105	2,629	-19.2 %	>1,000%	-16.0 %	96 %	4 %	7.4 %	0.8 %	7.7 %
LIBERTY HOME EQUITY SOLUT	8	3	5	645	1,906	2,551	-63.8 %	-53.5 %	-56.6 %	25 %	75 %	1.9 %	13.9 %	7.5 %
SYNERGY ONE LENDING INC	4	7	6	1,245	624	1,869	-31.3 %	-61.7 %	-45.7 %	67 %	33 %	3.6 %	4.6 %	5.5 %
LIVE WELL FINANCIAL INC	6	6	7	992	642	1,634	-26.2 %	-28.4 %	-27.1 %	61 %	39 %	2.9 %	4.7 %	4.8 %
LONGBRIDGE FINANCIAL LLC	12	5	8	373	1,055	1,428	-45.9 %	1.1 %	-17.6 %	26 %	74 %	1.1 %	7.7 %	4.2 %
FAIRWAY INDEPENDENT MORTG	7		9	862	0	862	-11.8 %	NaN	-11.8 %	100 %	0 %	2.5 %		2.5 %
HIGHTECHLENDING INC	10	10	10	470	214	684	-50.9 %	-47.9 %	-50.0 %	69 %	31 %	1.4 %	1.6 %	2.0 %
Total				18,335	11,946	30,281	-30.3 %	-49.6 %	-39.5 %	61 %	39 %	53.8 %	87.4 %	88.8 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ACADEMY MORTGAGE CORPORAT	35		41	87	0	87	37	0	37	100 %	0 %	0.3 %		0.3 %
COLUMBUS CAPITAL LENDING	79		85	40	0	40	31	0	31	100 %	0 %	0.1 %		0.1 %
OCEAN LENDING HOME LOANS	61		67	50	0	50	27	0	27	100 %	0 %	0.1 %		0.1 %
FAMILY FIRST FUNDING LLC	79		85	40	0	40	25	0	25	100 %	0 %	0.1 %		0.1 %
MORTGAGE MASTER SERVICE C	110		116	30	0	30	23	0	23	100 %	0 %	0.1 %		0.1 %
Total				247	0	247	143	0	143	100 %	0 %	0.7 %	NaN	0.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	16	4	2,524	105	2,629	-601	102	-499	96 %	4 %	7.4 %	0.8 %	7.7 %
LONGBRIDGE FINANCIAL LLC	12	5	8	373	1,055	1,428	-316	11	-305	26 %	74 %	1.1 %	7.7 %	4.2 %
SILVERGATE FUNDING INC	1073	22	350	1	6	7	1	5	6	14 %	86 %	0.0 %	0.0 %	0.0 %
ROYAL PACIFIC FUNDING COR	1949	24	516	0	4	4	-1	4	3	0 %	100 %	0.0 %	0.0 %	0.0 %
REVERSE MORTGAGESCOM INC	9	26	12	554	1	555	-417	1	-416	100 %	0 %	1.6 %	0.0 %	1.6 %
Total				3,452	1,171	4,623	-1,334	123	-1,211	75 %	25 %	10.1 %	8.6 %	13.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	485	45 %
REVERSE MORTGAGE FUNDING LLC	282	41 %
LIBERTY HOME EQUITY SOLUTIONS INC	394	29 %
AMERICAN ADVISORS GROUP	328	24 %
LONGBRIDGE FINANCIAL LLC	50	31 %
LIVE WELL FINANCIAL INC	84	21 %
SYNERGY ONE LENDING INC	112	26 %
PLAZA HOME MORTGAGE INC	212	54 %
OPEN MORTGAGE LLC	55	41 %
HIGHTECHLENDING INC	116	56 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2019

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	8,850	1,395	10,245	25.9 %	10.2 %	30.0 %	44	51	COMMUNITY FIRST NATI	72	0	72	0.2 %	0.0 %	0.2 %	
3	1	2	FINANCE OF AMERICA R	1,291	3,684	4,975	3.8 %	26.9 %	14.6 %	45	52	SILVER LEAF MORTGAGE	71	0	71	0.2 %	0.0 %	0.2 %	
5	2	3	REVERSE MORTGAGE FUN	1,083	2,321	3,404	3.2 %	17.0 %	10.0 %	46	53	FIRST AMERICAN HOME	70	0	70	0.2 %	0.0 %	0.2 %	
2	16	4	ONE REVERSE MORTGAGE	2,524	105	2,629	7.4 %	0.8 %	7.7 %	46	53	PACIFIC RESIDENTIAL	70	0	70	0.2 %	0.0 %	0.2 %	
8	3	5	LIBERTY HOME EQUITY	645	1,906	2,551	1.9 %	13.9 %	7.5 %	49	55	UNITED PACIFIC MORTG	66	0	66	0.2 %	0.0 %	0.2 %	
4	7	6	SYNERGY ONE LENDING	1,245	624	1,869	3.6 %	4.6 %	5.5 %	50	56	SENIOR LENDING CORPO	65	0	65	0.2 %	0.0 %	0.2 %	
6	6	7	LIVE WELL FINANCIAL	992	642	1,634	2.9 %	4.7 %	4.8 %	51	57	THE REVERSE MORTGAGE	63	0	63	0.2 %	0.0 %	0.2 %	
12	5	8	LONGBRIDGE FINANCIAL	373	1,055	1,428	1.1 %	7.7 %	4.2 %	52	58	BANK OF ENGLAND	61	0	61	0.2 %	0.0 %	0.2 %	
7		9	FAIRWAY INDEPENDENT	862	0	862	2.5 %	0.0 %	2.5 %	53	59	GOLDEN YEARS MORTGAG	58	0	58	0.2 %	0.0 %	0.2 %	
10	10	10	HIGHTECHLENDING INC	470	214	684	1.4 %	1.6 %	2.0 %	53	59	MOVEMENT MORTGAGE LL	58	0	58	0.2 %	0.0 %	0.2 %	
17	9	11	OPEN MORTGAGE LLC	278	304	582	0.8 %	2.2 %	1.7 %	55	61	TREBOR REVERSE LLC	54	0	54	0.2 %	0.0 %	0.2 %	
9	26	12	REVERSE MORTGAGESCOM	554	1	555	1.6 %	0.0 %	1.6 %	56	62	SUCCESS MORTGAGE PAR	53	0	53	0.2 %	0.0 %	0.2 %	
13	13	13	CHERRY CREEK MORTGAG	370	155	525	1.1 %	1.1 %	1.5 %	56	62	MOHAVE STATE BANK	53	0	53	0.2 %	0.0 %	0.2 %	
14	12	14	FIRSTBANK	319	158	477	0.9 %	1.2 %	1.4 %	58	64	SECURE LENDING INCOR	52	0	52	0.2 %	0.0 %	0.2 %	
11		15	ALL REVERSE MORTGAGE	390	0	390	1.1 %	0.0 %	1.1 %	58	64	REVERSE FREEDOM LLC	52	0	52	0.2 %	0.0 %	0.2 %	
1073	8	16	PLAZA HOME MORTGAGE	1	315	316	0.0 %	2.3 %	0.9 %	58	64	PARAMOUNT RESIDENTIA	52	0	52	0.2 %	0.0 %	0.2 %	
18	20	17	NATIONWIDE EQUITIES	276	37	313	0.8 %	0.3 %	0.9 %	61	67	OCEAN LENDING HOME L	50	0	50	0.1 %	0.0 %	0.1 %	
15		18	QUONTIC BANK FSB	311	0	311	0.9 %	0.0 %	0.9 %	62	68	GREAT FLORIDA LENDIN	49	0	49	0.1 %	0.0 %	0.1 %	
16		19	ADVISORS MORTGAGE GR	307	0	307	0.9 %	0.0 %	0.9 %	63	69	ALPHA MORTGAGE CORPO	48	0	48	0.1 %	0.0 %	0.1 %	
18		20	FINANCE OF AMERICA M	276	0	276	0.8 %	0.0 %	0.8 %	64	70	EAGLE HOME MORTGAGE	47	0	47	0.1 %	0.0 %	0.1 %	
20		21	ENNKAR INC	232	0	232	0.7 %	0.0 %	0.7 %	64	70	AMERICA FIRST FEDERA	47	0	47	0.1 %	0.0 %	0.1 %	
21		22	AMERICAN PACIFIC MOR	225	0	225	0.7 %	0.0 %	0.7 %	66	72	PREMIER MORTGAGE RES	46	0	46	0.1 %	0.0 %	0.1 %	
137	11	23	MCM HOLDINGS INC	24	196	220	0.1 %	1.4 %	0.6 %	66	72	CHURCHILL MORTGAGE C	46	0	46	0.1 %	0.0 %	0.1 %	
22		24	M & T BANK	206	0	206	0.6 %	0.0 %	0.6 %	68	74	FRANKLIN FIRST FINAN	45	0	45	0.1 %	0.0 %	0.1 %	
23		25	RESOLUTE BANK	185	0	185	0.5 %	0.0 %	0.5 %	68	74	MAC5 MORTGAGE INC	45	0	45	0.1 %	0.0 %	0.1 %	
137	14	26	MONEY HOUSE INC	24	152	176	0.1 %	1.1 %	0.5 %	68	74	MEADOWBROOK FINANCIA	45	0	45	0.1 %	0.0 %	0.1 %	
48	18	27	1ST NATIONS REVERSE	67	96	163	0.2 %	0.7 %	0.5 %	71	77	GOLDWATER BANK NA	44	0	44	0.1 %	0.0 %	0.1 %	
24		28	BROKER SOLUTIONS INC	152	0	152	0.4 %	0.0 %	0.4 %	71	77	ACCESS REVERSE MORTG	44	0	44	0.1 %	0.0 %	0.1 %	
25		29	JET DIRECT FUNDING C	142	0	142	0.4 %	0.0 %	0.4 %	73	79	BAY EQUITY LLC	43	0	43	0.1 %	0.0 %	0.1 %	
26		30	AMERICAN FINANCIAL N	138	0	138	0.4 %	0.0 %	0.4 %	74	80	AMERICAN FINANCIAL M	42	0	42	0.1 %	0.0 %	0.1 %	
269	15	31	SUN WEST MORTGAGE CO	10	127	137	0.0 %	0.9 %	0.4 %	74	80	PERRI FUNDING CORP	42	0	42	0.1 %	0.0 %	0.1 %	
27		32	SUN AMERICAN MORTGAG	133	0	133	0.4 %	0.0 %	0.4 %	76	82	KRS CAPITAL PARTNERS	41	0	41	0.1 %	0.0 %	0.1 %	
28		33	THE FEDERAL SAVINGS	126	0	126	0.4 %	0.0 %	0.4 %	76	82	MORTGAGESHOP LLC	41	0	41	0.1 %	0.0 %	0.1 %	
29		34	HOMEBRIDGE FINANCIAL	115	0	115	0.3 %	0.0 %	0.3 %	76	82	MAGNOLIA BANK INC	41	0	41	0.1 %	0.0 %	0.1 %	
30		35	INTEGRITY 1ST MORTGA	114	0	114	0.3 %	0.0 %	0.3 %	79	85	ARAMCO MORTGAGE INC	40	0	40	0.1 %	0.0 %	0.1 %	
31		36	TOWNEBANK	113	0	113	0.3 %	0.0 %	0.3 %	79	85	AMERICAN LIBERTY MOR	40	0	40	0.1 %	0.0 %	0.1 %	
32		37	VIP MORTGAGE INC	109	0	109	0.3 %	0.0 %	0.3 %	79	85	FAMILY FIRST FUNDING	40	0	40	0.1 %	0.0 %	0.1 %	
348	17	38	LAND-HOME FINANCIAL	7	101	108	0.0 %	0.7 %	0.3 %	79	85	COLUMBUS CAPITAL LEN	40	0	40	0.1 %	0.0 %	0.1 %	
33		39	INTERCONTINENTAL CAP	105	0	105	0.3 %	0.0 %	0.3 %	83	89	C & E FINANCIAL GROU	38	0	38	0.1 %	0.0 %	0.1 %	
34		40	APPROVAL FIRST HOME	90	0	90	0.3 %	0.0 %	0.3 %	83	89	FULTON BANK NA	38	0	38	0.1 %	0.0 %	0.1 %	
35		41	PRIMARY RESIDENTIAL	87	0	87	0.3 %	0.0 %	0.3 %	83	89	SIERRA PACIFIC MORTG	38	0	38	0.1 %	0.0 %	0.1 %	
35		41	ACADEMY MORTGAGE COR	87	0	87	0.3 %	0.0 %	0.3 %	86	92	CALIBER HOME LOANS I	37	0	37	0.1 %	0.0 %	0.1 %	
38	25	43	TOTAL MEDIA MANAGEME	80	3	83	0.2 %	0.0 %	0.2 %	86	92	NEW CASTLE MORTGAGE	37	0	37	0.1 %	0.0 %	0.1 %	
37		44	UNIVERSAL LENDING CO	81	0	81	0.2 %	0.0 %	0.2 %	88	94	MORTGAGE BROKERS SER	36	0	36	0.1 %	0.0 %	0.1 %	
38		45	GUARANTEED RATE INC	80	0	80	0.2 %	0.0 %	0.2 %	88	94	HECM SENIOR HOME FIN	36	0	36	0.1 %	0.0 %	0.1 %	
40		46	C2 FINANCIAL CORPORA	79	0	79	0.2 %	0.0 %	0.2 %	90	96	REVERSE MORTGAGE ANS	35	0	35	0.1 %	0.0 %	0.1 %	
41		47	NOVA FINANCIAL & INV	76	0	76	0.2 %	0.0 %	0.2 %	90	96	ATLANTIC COAST MORTG	35	0	35	0.1 %	0.0 %	0.1 %	
42		48	GUILD MORTGAGE COMPA	75	0	75	0.2 %	0.0 %	0.2 %	90	96	KELLY MORTGAGE INC	35	0	35	0.1 %	0.0 %	0.1 %	
137	19	49	UNITED NORTHERN MORT	24	50	74	0.1 %	0.4 %	0.2 %	93	99	REVERSE MORTGAGE COR	34	0	34	0.1 %	0.0 %	0.1 %	
43		50	IREVERSE HOME LOANS	73	0	73	0.2 %	0.0 %	0.2 %	93	99	PEOPLES HOME EQUITY	34	0	34	0.1 %	0.0 %	0.1 %	

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Top 100 HECM Originators - March 2019 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	676	2,237	745.7	-34.0 %	-27.2 %	49	86	SIERRA PACIFIC MORTG	6	9	3.0	500.0 %	-55.0 %
2	2	ONE REVERSE MORTGAGE	192	588	196.0	-40.7 %	-27.2 %	49	96	ACCESS REVERSE MORTG	6	8	2.7	200.0 %	-65.2 %
3	3	SYNERGY ONE LENDING	97	304	101.3	-29.2 %	-27.1 %	53	44	MAGNOLIA BANK INC	5	18	6.0	-44.4 %	20.0 %
4	5	REVERSE MORTGAGE FUN	90	263	87.7	-16.7 %	-55.9 %	53	50	MOHAVE STATE BANK	5	16	5.3	-37.5 %	6.7 %
5	6	FAIRWAY INDEPENDENT	79	237	79.0	-35.2 %	-27.7 %	53	50	PACIFIC RESIDENTIAL	5	16	5.3	-16.7 %	-44.8 %
6	4	FINANCE OF AMERICA R	64	267	89.0	-65.8 %	-41.7 %	53	55	ALPHA MORTGAGE CORPO	5	14	4.7	0.0 %	-54.8 %
7	7	LIVE WELL FINANCIAL	55	170	56.7	-26.7 %	-51.3 %	53	75	SENIOR FUNDING ASSOC	5	10	3.3	25.0 %	-78.7 %
8	8	LIBERTY HOME EQUITY	54	159	53.0	-8.5 %	-74.9 %	53	96	GENEVA FINANCIAL LLC	5	8	2.7	66.7 %	33.3 %
9	10	REVERSE MORTGAGESCOM	40	128	42.7	-31.0 %	-39.9 %	53	113	UNITED MORTGAGE CORP	5	7	2.3	150.0 %	-73.1 %
10	9	HIGHTECHLENDING INC	37	136	45.3	-44.8 %	-52.8 %	53	113	SLADE MORTGAGE GROUP	5	7	2.3	150.0 %	-61.1 %
11	13	ADVISORS MORTGAGE GR	35	83	27.7	2.9 %	-36.6 %	61	39	APPROVAL FIRST HOME	4	19	6.3	-66.7 %	-55.8 %
12	12	ALL REVERSE MORTGAGE	28	90	30.0	-28.2 %	-57.7 %	61	50	THE REVERSE MORTGAGE	4	16	5.3	-60.0 %	-40.7 %
13	14	LONGBRIDGE FINANCIAL	26	82	27.3	-27.8 %	-70.0 %	61	50	TOTAL MEDIA MANAGEME	4	16	5.3	-42.9 %	-50.0 %
14	11	CHERRY CREEK MORTGAG	25	98	32.7	-60.3 %	-21.6 %	61	55	INTERCONTINENTAL CAP	4	14	4.7	-55.6 %	-75.4 %
14	15	FINANCE OF AMERICA M	25	72	24.0	-39.0 %	-49.7 %	61	55	MAC5 MORTGAGE INC	4	14	4.7	-55.6 %	-36.4 %
16	16	OPEN MORTGAGE LLC	20	66	22.0	-37.5 %	-70.1 %	61	55	PREMIER MORTGAGE RES	4	14	4.7	33.3 %	-17.6 %
16	17	ENNKAR INC	20	53	17.7	-16.7 %	-57.3 %	61	63	EAST COAST CAPITAL C	4	13	4.3	-50.0 %	-35.0 %
18	19	NATIONWIDE EQUITIES	18	52	17.3	-5.3 %	-74.4 %	61	63	EAGLE HOME MORTGAGE	4	13	4.3	-42.9 %	-38.1 %
19	20	QUONTIC BANK FSB	17	49	16.3	-29.2 %	-61.4 %	61	75	MOVEMENT MORTGAGE LL	4	10	3.3	-33.3 %	-54.5 %
20	17	AMERICAN PACIFIC MOR	16	53	17.7	-30.4 %	-50.9 %	61	75	AMERICAS MORTGAGE RE	4	10	3.3	-33.3 %	-47.4 %
21	23	VIP MORTGAGE INC	15	41	13.7	-31.8 %	32.3 %	61	75	THE PRIVATE BANK & T	4	10	3.3	0.0 %	42.9 %
21	25	SUN AMERICAN MORTGAG	15	34	11.3	-6.3 %	-33.3 %	61	86	MONEY HOUSE INC	4	9	3.0	0.0 %	-35.7 %
23	39	THE FEDERAL SAVINGS	14	19	6.3	366.7 %	-81.9 %	61	86	CF CAPITAL GROUP	4	9	3.0	33.3 %	-47.1 %
24	21	JET DIRECT FUNDING C	13	45	15.0	-51.9 %	7.1 %	61	96	AAA NORTHEAST BANK	4	8	2.7	0.0 %	-42.9 %
25	27	RESOLUTE BANK	12	31	10.3	-20.0 %	-79.3 %	61	96	ATLANTIC COAST MORTG	4	8	2.7	33.3 %	-38.5 %
26	22	M & T BANK	11	44	14.7	-50.0 %	-37.1 %	61	113	AMERICAN FINANCING C	4	7	2.3	33.3 %	40.0 %
27	25	AMERICAN FINANCIAL N	10	34	11.3	-52.4 %	-74.0 %	61	113	HERITAGE HOME LOANS	4	7	2.3	100.0 %	-12.5 %
27	28	BROKER SOLUTIONS INC	10	28	9.3	-16.7 %	-50.0 %	61	113	CMG MORTGAGE INC	4	7	2.3	300.0 %	-50.0 %
27	37	C2 FINANCIAL CORPORA	10	20	6.7	100.0 %	-60.8 %	61	113	FOUNTAIN CITY FUNDIN	4	7	2.3		-70.8 %
27	48	OCEAN LENDING HOME L	10	17	5.7	150.0 %	-22.7 %	61	148	HOMEOWNERS FINANCIAL	4	5	1.7	300.0 %	-72.2 %
31	24	FIRSTBANK	9	38	12.7	-65.4 %	-69.6 %	61	148	BARRINGTON BANK AND	4	5	1.7	300.0 %	-44.4 %
31	28	INTEGRITY 1ST MORTGA	9	28	9.3	-18.2 %	-22.2 %	61	148	SOUTH PACIFIC FINANC	4	5	1.7	300.0 %	66.7 %
31	32	PRIMARY RESIDENTIAL	9	25	8.3	-25.0 %	-16.7 %	61	176	AMERIS BANK	4	4	1.3		300.0 %
31	33	ACADEMY MORTGAGE COR	9	24	8.0	-25.0 %	50.0 %	84	39	BANK OF ENGLAND	3	19	6.3	-78.6 %	-54.8 %
31	34	GUILD MORTGAGE COMPA	9	22	7.3	0.0 %	-61.4 %	84	48	COMMUNITY FIRST NATI	3	17	5.7	-75.0 %	-59.5 %
31	39	UNITED PACIFIC MORTG	9	19	6.3	80.0 %	-34.5 %	84	55	PERRI FUNDING CORP	3	14	4.7	-72.7 %	7.7 %
31	44	TOWNEBANK	9	18	6.0	80.0 %	-63.3 %	84	55	FAMILY FIRST FUNDING	3	14	4.7	-50.0 %	250.0 %
31	63	BAY EQUITY LLC	9	13	4.3	350.0 %	-27.8 %	84	67	SIMONICH CORPORATION	3	12	4.0	-57.1 %	0.0 %
39	28	SILVER LEAF MORTGAGE	8	28	9.3	-52.9 %	55.6 %	84	67	AMERICAN FINANCIAL M	3	12	4.0	-40.0 %	-68.4 %
39	31	SENIOR LENDING CORPO	8	26	8.7	-50.0 %	85.7 %	84	71	SUCCESS MORTGAGE PAR	3	11	3.7	-62.5 %	-31.3 %
39	36	HOMEBRIDGE FINANCIAL	8	21	7.0	-11.1 %	-64.4 %	84	71	FSI MORTGAGE LLC	3	11	3.7	-57.1 %	-21.4 %
39	39	GUARANTEED RATE INC	8	19	6.3	0.0 %	-54.8 %	84	75	GREAT FLORIDA LENDIN	3	10	3.3	-50.0 %	-52.4 %
39	55	REVERSE FREEDOM LLC	8	14	4.7	60.0 %	-17.6 %	84	86	ARAMCO MORTGAGE INC	3	9	3.0	-40.0 %	-78.6 %
44	34	UNIVERSAL LENDING CO	7	22	7.3	-36.4 %	-4.3 %	84	86	DOLLAR BANK FSB	3	9	3.0	-40.0 %	-10.0 %
44	44	MEADOWBROOK FINANCIA	7	18	6.0	-30.0 %	100.0 %	84	86	PULTE MORTGAGE LLC	3	9	3.0	50.0 %	200.0 %
44	44	AMERICA FIRST FEDERA	7	18	6.0	-12.5 %	-43.8 %	84	96	PREFERRED REVERSE LL	3	8	2.7	-25.0 %	14.3 %
44	63	KRS CAPITAL PARTNERS	7	13	4.3	16.7 %	-60.6 %	84	96	AKT AMERICAN CAPITAL	3	8	2.7	0.0 %	-11.1 %
44	71	NATIONWIDE MORTGAGE	7	11	3.7	75.0 %		84	96	NEW CASTLE MORTGAGE	3	8	2.7	0.0 %	-11.1 %
49	50	FIRST AMERICAN HOME	6	16	5.3	0.0 %	-61.0 %	84	130	REVERSE MORTGAGE LEN	3	6	2.0	0.0 %	-80.6 %
49	55	PARAMOUNT RESIDENTIA	6	14	4.7	50.0 %	-22.2 %	84	130	CONTOUR MORTGAGE COR	3	6	2.0	0.0 %	-53.8 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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