

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2020

Next Release Date: Week 4 of November

Retail Endorsement Growth

-5.6 %

Wholesale Endorsement Growth

-6.5 %

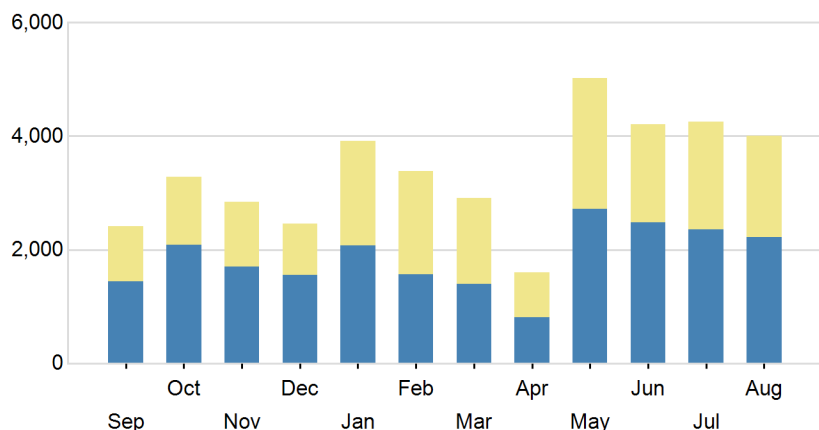
Total Endorsement Growth

-6.0 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Jan	2,069	32.9 %	1,847	105.5 %	3,916	59.4 %
Feb	1,565	-24.4 %	1,816	-1.7 %	3,381	-13.7 %
Mar	1,398	-10.7 %	1,507	-17.0 %	2,905	-14.1 %
Apr	811	-42.0 %	786	-47.8 %	1,597	-45.0 %
May	2,721	235.5 %	2,306	193.4 %	5,027	214.8 %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Total	22,421		17,857		40,278	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	821	1,337	1,168	936	1,227	752	850	561	1,827	1,689	1,649	1,379	14,196	35.2%
FINANCE OF AMERICA REVER	351	332	387	245	420	481	586	486	810	653	682	550	5,983	14.9%
REVERSE MORTGAGE FUNDING	300	311	266	386	454	390	344	28	768	432	485	449	4,613	11.5%
LIBERTY REVERSE MORTGAGE	140	213	145	3	660	794	324	145	505	336	312	298	3,875	9.6%
Longbridge Financial LLC	162	134	94	72	241	225	177	128	257	213	381	499	2,583	6.4%
MUTUAL OF OMAHA MORTGAGE	164	217	200	208	198	177	138	120	245	272	214	246	2,399	6.0%
FAIRWAY INDEPENDENT MORT	99	103	75	48	93	150	197	122	226	179	182	160	1,634	4.1%
ONE REVERSE MORTGAGE LLC	185	284	204	161	164	180	164	43	135				1,520	3.8%
OPEN MORTGAGE LLC	53	108	81	91	189	86	78		157	101	139	179	1,262	3.1%
HIGHTECHLENDING INC	39	65	49	71	66	34	47		24	169	95	98	757	1.9%
Total	2,314	3,104	2,669	2,221	3,712	3,269	2,905	1,633	4,954	4,044	4,139	3,858	38,822	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,725	2,471	14,196	37.5 %	73.5 %	42.7 %	83 %	17 %	29.1 %	13.8 %	35.2 %
FINANCE OF AMERICA REVERS	6	1	2	1,055	4,928	5,983	3.2 %	49.4 %	38.5 %	18 %	82 %	2.6 %	27.6 %	14.9 %
REVERSE MORTGAGE FUNDING	2	3	3	1,953	2,660	4,613	81.2 %	28.3 %	46.4 %	42 %	58 %	4.8 %	14.9 %	11.5 %
LIBERTY REVERSE MORTGAGE	7	2	4	1,047	2,828	3,875	60.3 %	33.3 %	39.7 %	27 %	73 %	2.6 %	15.8 %	9.6 %
Longbridge Financial LLC	8	5	5	673	1,910	2,583	80.9 %	74.4 %	76.1 %	26 %	74 %	1.7 %	10.7 %	6.4 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,788	611	2,399	36.3 %	5.0 %	26.7 %	75 %	25 %	4.4 %	3.4 %	6.0 %
FAIRWAY INDEPENDENT MORTG	4		7	1,634	0	1,634	67.1 %	NaN	67.1 %	100 %	0 %	4.1 %		4.1 %
ONE REVERSE MORTGAGE LLC	5	8	8	1,110	411	1,521	-53.9 %	95.7 %	-41.9 %	73 %	27 %	2.8 %	2.3 %	3.8 %
OPEN MORTGAGE LLC	9	6	9	629	633	1,262	155.7 %	122.1 %	137.7 %	50 %	50 %	1.6 %	3.5 %	3.1 %
HIGHTECHLENDING INC	11	9	10	491	266	757	24.3 %	23.1 %	23.9 %	65 %	35 %	1.2 %	1.5 %	1.9 %
Total				22,105	16,718	38,823	30.1 %	47.9 %	37.2 %	57 %	43 %	54.9 %	93.6 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,725	2,471	14,196	3,198	1,047	4,245	83 %	17 %	29.1 %	13.8 %	35.2 %
REVERSE MORTGAGE FUNDING	2	3	3	1,953	2,660	4,613	875	587	1,462	42 %	58 %	4.8 %	14.9 %	11.5 %
FAIRWAY INDEPENDENT MORTG	4		7	1,634	0	1,634	656	0	656	100 %	0 %	4.1 %		4.1 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,788	611	2,399	476	29	505	75 %	25 %	4.4 %	3.4 %	6.0 %
LIBERTY REVERSE MORTGAGE	7	2	4	1,047	2,828	3,875	394	707	1,101	27 %	73 %	2.6 %	15.8 %	9.6 %
Total				18,147	8,570	26,717	5,599	2,370	7,969	68 %	32 %	45.1 %	48.0 %	66.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	6	1	2	1,055	4,928	5,983	33	1,630	1,663	18 %	82 %	2.6 %	27.6 %	14.9 %
AMERICAN ADVISORS GROUP	1	4	1	11,725	2,471	14,196	3,198	1,047	4,245	83 %	17 %	29.1 %	13.8 %	35.2 %
Longbridge Financial LLC	8	5	5	673	1,910	2,583	301	815	1,116	26 %	74 %	1.7 %	10.7 %	6.4 %
LIBERTY REVERSE MORTGAGE	7	2	4	1,047	2,828	3,875	394	707	1,101	27 %	73 %	2.6 %	15.8 %	9.6 %
REVERSE MORTGAGE FUNDING	2	3	3	1,953	2,660	4,613	875	587	1,462	42 %	58 %	4.8 %	14.9 %	11.5 %
Total				16,453	14,797	31,250	4,801	4,786	9,587	53 %	47 %	40.8 %	82.9 %	77.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	576	44 %
LIBERTY REVERSE MORTGAGE	412	32 %
REVERSE MORTGAGE FUNDING LLC	327	31 %
AMERICAN ADVISORS GROUP	390	29 %
Longbridge Financial LLC	120	32 %
OPEN MORTGAGE LLC	120	24 %
MUTUAL OF OMAHA MORTGAGE INC	114	28 %
ONE REVERSE MORTGAGE LLC	181	39 %
HIGHTECHLENDING INC	143	32 %
PLAZA HOME MORTGAGE INC	184	46 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2020

Rank							Loans			Market Share			Rank							Loans			Market Share				
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total		
1	4	1	AMERICAN ADVISORS GR	11,725	2,471	14,196	29.1 %	13.8 %	35.2 %	45	51	APPROVAL FIRST HOME	90	0	90	0.2 %	0.0 %	0.2 %	46	52	GOLDEN YEARS MORTGAG	86	0	86	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	1,055	4,928	5,983	2.6 %	27.6 %	14.9 %	46	52	PREMIUM SECURITY INC	86	0	86	0.2 %	0.0 %	0.2 %	46	52	PREMIUM SECURITY INC	86	0	86	0.2 %	0.0 %	0.2 %
2	3	3	REVERSE MORTGAGE FUN	1,953	2,660	4,613	4.8 %	14.9 %	11.5 %	48	54	ALPHA MORTGAGE CORPO	84	0	84	0.2 %	0.0 %	0.2 %	48	54	ALPHA MORTGAGE CORPO	84	0	84	0.2 %	0.0 %	0.2 %
7	2	4	LIBERTY REVERSE MORT	1,047	2,828	3,875	2.6 %	15.8 %	9.6 %	49	55	GUARANTEED RATE INC	81	0	81	0.2 %	0.0 %	0.2 %	49	55	GUARANTEED RATE INC	81	0	81	0.2 %	0.0 %	0.2 %
8	5	5	LONGBRIDGE FINANCIAL	673	1,910	2,583	1.7 %	10.7 %	6.4 %	49	55	BAY EQUITY LLC	81	0	81	0.2 %	0.0 %	0.2 %	49	55	BAY EQUITY LLC	81	0	81	0.2 %	0.0 %	0.2 %
3	7	6	MUTUAL OF OMAHA MORT	1,788	611	2,399	4.4 %	3.4 %	6.0 %	49	55	GREEN MONARCH MORTGA	81	0	81	0.2 %	0.0 %	0.2 %	49	55	GREEN MONARCH MORTGA	81	0	81	0.2 %	0.0 %	0.2 %
4		7	FAIRWAY INDEPENDENT	1,634	0	1,634	4.1 %	0.0 %	4.1 %	52	58	CF CAPITAL GROUP	76	0	76	0.2 %	0.0 %	0.2 %	52	58	CF CAPITAL GROUP	76	0	76	0.2 %	0.0 %	0.2 %
5	8	8	ONE REVERSE MORTGAGE	1,110	411	1,521	2.8 %	2.3 %	3.8 %	53	59	GUILD MORTGAGE COMPA	74	0	74	0.2 %	0.0 %	0.2 %	53	59	GUILD MORTGAGE COMPA	74	0	74	0.2 %	0.0 %	0.2 %
9	6	9	OPEN MORTGAGE LLC	629	633	1,262	1.6 %	3.5 %	3.1 %	54	60	MORTGAGE MASTER SERV	71	0	71	0.2 %	0.0 %	0.2 %	54	60	MORTGAGE MASTER SERV	71	0	71	0.2 %	0.0 %	0.2 %
11	9	10	HIGHTECHLENDING INC	491	266	757	1.2 %	1.5 %	1.9 %	55	61	GENEVA FINANCIAL LLC	69	0	69	0.2 %	0.0 %	0.2 %	55	61	GENEVA FINANCIAL LLC	69	0	69	0.2 %	0.0 %	0.2 %
15	12	11	CHERRY CREEK MORTGAG	378	140	518	0.9 %	0.8 %	1.3 %	55	61	NATIONWIDE MORTGAGE	69	0	69	0.2 %	0.0 %	0.2 %	55	61	NATIONWIDE MORTGAGE	69	0	69	0.2 %	0.0 %	0.2 %
10		12	ENNKAR INC	503	0	503	1.2 %	0.0 %	1.2 %	55	61	SENIOR FUNDING ASSOC	69	0	69	0.2 %	0.0 %	0.2 %	55	61	SENIOR FUNDING ASSOC	69	0	69	0.2 %	0.0 %	0.2 %
12		13	ALL REVERSE MORTGAGE	440	0	440	1.1 %	0.0 %	1.1 %	58	64	GREAT FLORIDA LENDIN	64	0	64	0.2 %	0.0 %	0.2 %	58	64	GREAT FLORIDA LENDIN	64	0	64	0.2 %	0.0 %	0.2 %
13		14	FINANCE OF AMERICA M	428	0	428	1.1 %	0.0 %	1.1 %	58	64	REVERSE MORTGAGE EDU	64	0	64	0.2 %	0.0 %	0.2 %	58	64	REVERSE MORTGAGE EDU	64	0	64	0.2 %	0.0 %	0.2 %
14		15	ADVISORS MORTGAGE GR	426	0	426	1.1 %	0.0 %	1.1 %	60	66	THE REVERSE MORTGAGE	62	0	62	0.2 %	0.0 %	0.2 %	60	66	THE REVERSE MORTGAGE	62	0	62	0.2 %	0.0 %	0.2 %
17	17	16	GOODLIFE HOME LOANS	239	31	270	0.6 %	0.2 %	0.7 %	60	66	LEADER ONE FINANCIAL	62	0	62	0.2 %	0.0 %	0.2 %	60	66	LEADER ONE FINANCIAL	62	0	62	0.2 %	0.0 %	0.2 %
16	19	17	NATIONWIDE EQUITIES	244	20	264	0.6 %	0.1 %	0.7 %	60	66	I3 LENDING INC	62	0	62	0.2 %	0.0 %	0.2 %	60	66	I3 LENDING INC	62	0	62	0.2 %	0.0 %	0.2 %
1186	10	18	PLAZA HOME MORTGAGE	1	261	262	0.0 %	1.5 %	0.7 %	63	69	PARAMOUNT RESIDENTIA	59	0	59	0.1 %	0.0 %	0.1 %	63	69	PARAMOUNT RESIDENTIA	59	0	59	0.1 %	0.0 %	0.1 %
199	11	19	MONEY HOUSE INC	18	214	232	0.0 %	1.2 %	0.6 %	64	70	CROSSCOUNTRY MORTGAG	58	0	58	0.1 %	0.0 %	0.1 %	64	70	CROSSCOUNTRY MORTGAG	58	0	58	0.1 %	0.0 %	0.1 %
18		20	AMERICAN PACIFIC MOR	225	0	225	0.6 %	0.0 %	0.6 %	65	71	SUCCESS MORTGAGE PAR	57	0	57	0.1 %	0.0 %	0.1 %	65	71	SUCCESS MORTGAGE PAR	57	0	57	0.1 %	0.0 %	0.1 %
19		21	BROKER SOLUTIONS INC	224	0	224	0.6 %	0.0 %	0.6 %	65	71	ACCESS REVERSE MORTG	57	0	57	0.1 %	0.0 %	0.1 %	65	71	ACCESS REVERSE MORTG	57	0	57	0.1 %	0.0 %	0.1 %
20		22	PRIMARY RESIDENTIAL	218	0	218	0.5 %	0.0 %	0.5 %	94	21	TOTAL MEDIA MANAGEME	41	15	56	0.1 %	0.1 %	0.1 %	94	21	TOTAL MEDIA MANAGEME	41	15	56	0.1 %	0.1 %	0.1 %
21		23	JET DIRECT FUNDING C	194	0	194	0.5 %	0.0 %	0.5 %	67	73	C & E FINANCIAL GROU	56	0	56	0.1 %	0.0 %	0.1 %	67	73	C & E FINANCIAL GROU	56	0	56	0.1 %	0.0 %	0.1 %
22		24	AMERICAN FINANCIAL N	180	0	180	0.4 %	0.0 %	0.4 %	67	73	ARAMCO MORTGAGE INC	56	0	56	0.1 %	0.0 %	0.1 %	67	73	ARAMCO MORTGAGE INC	56	0	56	0.1 %	0.0 %	0.1 %
23		25	HOMEBRIDGE FINANCIAL	178	0	178	0.4 %	0.0 %	0.4 %	69	76	TOWNEBANK	53	0	53	0.1 %	0.0 %	0.1 %	69	76	TOWNEBANK	53	0	53	0.1 %	0.0 %	0.1 %
24		26	ELITE FUNDING CORPOR	168	0	168	0.4 %	0.0 %	0.4 %	69	76	FAMILY FIRST FUNDING	53	0	53	0.1 %	0.0 %	0.1 %	69	76	FAMILY FIRST FUNDING	53	0	53	0.1 %	0.0 %	0.1 %
25		27	MAGNOLIA BANK INC	165	0	165	0.4 %	0.0 %	0.4 %	69	76	AMERICAN LIBERTY MOR	53	0	53	0.1 %	0.0 %	0.1 %	69	76	AMERICAN LIBERTY MOR	53	0	53	0.1 %	0.0 %	0.1 %
26		28	INTEGRITY 1ST MORTGA	160	0	160	0.4 %	0.0 %	0.4 %	72	79	INTERCONTINENTAL CAP	52	0	52	0.1 %	0.0 %	0.1 %	72	79	INTERCONTINENTAL CAP	52	0	52	0.1 %	0.0 %	0.1 %
26		28	SUN AMERICAN MORTGAG	160	0	160	0.4 %	0.0 %	0.4 %	72	79	NORTHWEST REVERSE MO	52	0	52	0.1 %	0.0 %	0.1 %	72	79	NORTHWEST REVERSE MO	52	0	52	0.1 %	0.0 %	0.1 %
28		30	C2 FINANCIAL CORPORA	155	0	155	0.4 %	0.0 %	0.4 %	74	81	ATLANTIC COAST MORTG	49	0	49	0.1 %	0.0 %	0.1 %	74	81	ATLANTIC COAST MORTG	49	0	49	0.1 %	0.0 %	0.1 %
29		31	VIP MORTGAGE INC	153	0	153	0.4 %	0.0 %	0.4 %	74	81	KELLY MORTGAGE INC	49	0	49	0.1 %	0.0 %	0.1 %	74	81	KELLY MORTGAGE INC	49	0	49	0.1 %	0.0 %	0.1 %
30		32	THE FEDERAL SAVINGS	151	0	151	0.4 %	0.0 %	0.4 %	76	83	REVERSE MORTGAGE ANS	48	0	48	0.1 %	0.0 %	0.1 %	76	83	REVERSE MORTGAGE ANS	48	0	48	0.1 %	0.0 %	0.1 %
30		32	SILVER LEAF MORTGAGE	151	0	151	0.4 %	0.0 %	0.4 %	76	83	CALIVER BEACH MORTGA	48	0	48	0.1 %	0.0 %	0.1 %	76	83	CALIVER BEACH MORTGA	48	0	48	0.1 %	0.0 %	0.1 %
187	13	34	MCM HOLDINGS INC	19	124	143	0.0 %	0.7 %	0.4 %	76	83	LOANDEPOTCOM	48	0	48	0.1 %	0.0 %	0.1 %	76	83	LOANDEPOTCOM	48	0	48	0.1 %	0.0 %	0.1 %
32		35	FIRST AMERICAN HOME	137	0	137	0.3 %	0.0 %	0.3 %	76	83	OPTION ONE MORTGAGE	48	0	48	0.1 %	0.0 %	0.1 %	76	83	OPTION ONE MORTGAGE	48	0	48	0.1 %	0.0 %	0.1 %
33		36	SOUTH RIVER MORTGAGE	125	0	125	0.3 %	0.0 %	0.3 %	80	87	DIRECTORS MORTGAGE I	46	0	46	0.1 %	0.0 %	0.1 %	80	87	DIRECTORS MORTGAGE I	46	0	46	0.1 %	0.0 %	0.1 %
208	14	37	SUN WEST MORTGAGE CO	17	107	124	0.0 %	0.6 %	0.3 %	80	87	PREMIER REVERSE MORT	46	0	46	0.1 %	0.0 %	0.1 %	80	87	PREMIER REVERSE MORT	46	0	46	0.1 %	0.0 %	0.1 %
35	23	38	MID AMERICA MORTGAGE	117	4	121	0.3 %	0.0 %	0.3 %	82	89	KRS CAPITAL PARTNERS	45	0	45	0.1 %	0.0 %	0.1 %	82	89	KRS CAPITAL PARTNERS	45	0	45	0.1 %	0.0 %	0.1 %
131	15	39	MIDWEST LOAN Solutio	27	93	120	0.1 %	0.5 %	0.3 %	82	89	AMERICA INTEGRITY FI	45	0	45	0.1 %	0.0 %	0.1 %	82	89	AMERICA INTEGRITY FI	45	0	45	0.1 %	0.0 %	0.1 %
34		40	SENIOR LENDING CORPO	119	0	119	0.3 %	0.0 %	0.3 %	84	91	AMERICA FIRST FEDERA	44	0	44	0.1 %	0.0 %	0.1 %	84	91	AMERICA FIRST FEDERA	44	0	44	0.1 %	0.0 %	0.1 %
36		41	UNIVERSAL LENDING CO	115	0	115	0.3 %	0.0 %	0.3 %	84	91	FSI MORTGAGE LLC	44	0	44	0.1 %	0.0 %	0.1 %	84	91	FSI MORTGAGE LLC	44	0	44	0.1 %	0.0 %	0.1 %
37		42	HERITAGE HOME LOANS	111	0	111	0.3 %	0.0 %	0.3 %	84	91	FOUNTAIN CITY FUNDIN	44	0	44	0.1 %	0.0 %	0.1 %	84	91	FOUNTAIN CITY FUNDIN	44	0	44	0.1 %	0.0 %	0.1 %
38		43	ACADEMY MORTGAGE COR	110	0	110	0.3 %	0.0 %	0.3 %	84	91	EVERGREEN MONEYSOURC	44	0	44	0.1 %	0.0 %	0.1 %	84	91	EVERGREEN MONEYSOURC	44	0	44	0.1 %	0.0 %	0.1 %
39		44	PREMIER MORTGAGE RES	109	0	109	0.3 %	0.0 %	0.3 %	88	95	SUMMIT FUNDING INC	43	0	43	0.1 %	0.0 %	0.1 %	88	95	SUMMIT FUNDING INC	43	0	43	0.1 %	0.0 %	0.1 %
40		45	BANK OF ENGLAND	106	0	106	0.3 %	0.0 %	0.3 %	88	95	PROVIDENT LENDING CO	43	0	43	0.1 %	0.0 %	0.1 %	88	95	PROVIDENT LENDING CO	43	0	43	0.1 %	0.0 %	0.1 %
41		46	REVERSE FREEDOM LLC	103	0	103	0.3 %	0.0 %	0.3 %	88	95	BORBA INVESTMENTS IN	43	0	43	0.1 %	0.0 %	0.1 %	88	95	BORBA INVESTMENTS IN	43	0	43	0.1 %	0.0 %	0.1 %
221	16	47	LAND-HOME FINANCIAL	16	81	97	0.0 %	0.5 %	0.2 %	91	98	MEADOWBROOK FINANCIA	42	0	42	0.1 %	0.0 %	0.1 %	91	98	MEADOWBROOK FINANCIA	42	0	42	0.1 %	0.0 %	0.1 %
42		47	AMERICAN FINANCIAL M	97	0	97	0.2 %	0.0 %	0.2 %	91	98	MAC5 MORTGAGE INC	42	0	42	0.1 %	0.0 %	0.1 %	91	98	MAC5 MORTGAGE INC	42	0	42	0.1 %	0.0 %	0.1 %
43		49	UNITED PACIFIC MORTG	94	0	94	0.2 %	0.0 %	0.2 %	91	98	HOME MORTGAGE ALLIAN	42	0	42	0.1 %	0.0 %	0.1 %	91	98	HOME MORTGAGE ALLIAN	42	0	42	0.1 %	0.0 %	0.1 %
44		50	EAST COAST CAPITAL C	93	0	93	0.2 %	0.0 %	0.2 %	91	98								91	98							

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - August 2020 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,156	8,163	1,020.4	-13.7 %	39.3 %	46	91	PREMIER REVERSE MORT	9	32	4.0	0.0 %	220.0 %
2	2	REVERSE MORTGAGE FUN	189	1,466	183.3	-11.3 %	93.7 %	52	49	ALPHA MORTGAGE CORPO	8	60	7.5	33.3 %	36.4 %
3	4	MUTUAL OF OMAHA MORT	186	1,204	150.5	19.2 %	31.2 %	52	57	GENEVA FINANCIAL LLC	8	51	6.4	14.3 %	15.9 %
4	3	FAIRWAY INDEPENDENT	160	1,309	163.6	-12.1 %	85.7 %	52	86	OPTION ONE MORTGAGE	8	34	4.3	60.0 %	209.1 %
5	7	LONGBRIDGE FINANCIAL	138	547	68.4	38.0 %	108.0 %	52	113	TRUST MORTGAGE LENDI	8	27	3.4	14.3 %	2,600.0 %
6	6	FINANCE OF AMERICA R	113	811	101.4	-1.7 %	27.9 %	56	54	MORTGAGE MASTER SERV	7	54	6.8	-12.5 %	100.0 %
7	5	LIBERTY REVERSE MORT	109	904	113.0	28.2 %	111.7 %	56	58	GREAT FLORIDA LENDIN	7	49	6.1	16.7 %	96.0 %
8	13	ALL REVERSE MORTGAGE	72	337	42.1	12.5 %	44.0 %	56	64	ACCESS REVERSE MORTG	7	42	5.3	40.0 %	90.9 %
9	11	HIGHTECHLENDING INC	68	355	44.4	-4.2 %	24.6 %	56	67	AMERICAN LIBERTY MOR	7	39	4.9	40.0 %	105.3 %
10	8	OPEN MORTGAGE LLC	64	428	53.5	-1.5 %	150.3 %	56	98	NEXA MORTGAGE LLC	7	30	3.8	0.0 %	328.6 %
11	9	ENNKAR INC	63	427	53.4	1.6 %	214.0 %	61	46	APPROVAL FIRST HOME	6	73	9.1	-33.3 %	65.9 %
12	25	SOUTH RIVER MORTGAGE	51	125	15.6	6.3 %		61	49	UNITED PACIFIC MORTG	6	60	7.5	-50.0 %	33.3 %
13	14	ADVISORS MORTGAGE GR	49	331	41.4	-12.5 %	79.9 %	61	62	INTERCONTINENTAL CAP	6	45	5.6	50.0 %	2.3 %
14	12	FINANCE OF AMERICA M	43	351	43.9	0.0 %	77.3 %	61	76	LOANDEPOTCOM	6	37	4.6	-25.0 %	85.0 %
15	15	CHERRY CREEK MORTGAG	42	266	33.3	281.8 %	11.8 %	61	76	KELLY MORTGAGE INC	6	37	4.6	-14.3 %	85.0 %
16	17	GOODLIFE HOME LOANS	29	168	21.0	-12.1 %	200.0 %	61	80	OPULENCE FUNDING LLC	6	35	4.4	-33.3 %	3,400.0 %
17	34	HERITAGE HOME LOANS	27	96	12.0	17.4 %	209.7 %	61	80	TREBOR REVERSE LLC	6	35	4.4	0.0 %	75.0 %
18	22	AMERICAN FINANCIAL N	26	145	18.1	44.4 %	116.4 %	61	86	CALIVER BEACH MORTGA	6	34	4.3	0.0 %	41.7 %
19	20	BROKER SOLUTIONS INC	25	147	18.4	25.0 %	61.5 %	61	109	BROOKSTONE MORTGAGE	6	28	3.5	0.0 %	40.0 %
20	28	SUN AMERICAN MORTGAG	24	124	15.5	-14.3 %	82.4 %	61	113	BARRETT FINANCIAL GR	6	27	3.4	200.0 %	145.5 %
21	16	AMERICAN PACIFIC MOR	23	169	21.1	4.5 %	19.0 %	61	273	CAMBRIA FINANCIAL GR	6	9	1.1	200.0 %	
21	38	PREMIUM SECURITY INC	23	83	10.4	27.8 %		72	42	GOLDEN YEARS MORTGAG	5	78	9.8	-16.7 %	169.0 %
23	19	PRIMARY RESIDENTIAL	22	157	19.6	-21.4 %	118.1 %	72	52	BAY EQUITY LLC	5	58	7.3	-50.0 %	1.8 %
23	25	INTEGRITY 1ST MORTGA	22	125	15.6	0.0 %	48.8 %	72	54	GUILD MORTGAGE COMPA	5	54	6.8	-37.5 %	-10.0 %
25	17	NATIONWIDE EQUITIES	20	168	21.0	-4.8 %	47.4 %	72	67	DATA MORTGAGE DBA ES	5	39	4.9	25.0 %	457.1 %
26	21	HOMEBRIDGE FINANCIAL	17	146	18.3	6.3 %	128.1 %	72	67	FOUNTAIN CITY FUNDIN	5	39	4.9	66.7 %	116.7 %
26	29	C2 FINANCIAL CORPORA	17	117	14.6	-22.7 %	143.8 %	72	78	KRS CAPITAL PARTNERS	5	36	4.5	25.0 %	12.5 %
28	23	JET DIRECT FUNDING C	16	135	16.9	0.0 %	31.1 %	72	80	NORTHWEST REVERSE MO	5	35	4.4	-54.5 %	133.3 %
28	56	LEADER ONE FINANCIAL	16	53	6.6	45.5 %	307.7 %	72	80	EVERGREEN MONEYSOURC	5	35	4.4	66.7 %	133.3 %
30	32	VIP MORTGAGE INC	15	100	12.5	-6.3 %	6.4 %	72	86	ARAMCO MORTGAGE INC	5	34	4.3	-44.4 %	54.5 %
30	33	THE FEDERAL SAVINGS	15	97	12.1	15.4 %	40.6 %	72	98	IREVERSE HOME LOANS	5	30	3.8	25.0 %	42.9 %
30	38	PREMIER MORTGAGE RES	15	83	10.4	7.1 %	102.4 %	72	109	INTERCAP LENDING INC	5	28	3.5	150.0 %	75.0 %
30	42	SENIOR LENDING CORPO	15	78	9.8	7.1 %	23.8 %	72	113	HOMETOWN LENDERS LLC	5	27	3.4	25.0 %	92.9 %
34	36	REVERSE FREEDOM LLC	14	86	10.8	0.0 %	244.0 %	72	117	CAPITAL PACIFIC MORT	5	25	3.1	-44.4 %	92.3 %
35	25	MAGNOLIA BANK INC	13	125	15.6	-35.0 %	247.2 %	72	122	REVERSE MORTGAGE LEN	5	24	3.0	150.0 %	84.6 %
35	31	FIRST AMERICAN HOME	13	110	13.8	-40.9 %	120.0 %	72	150	55 PLACES MORTGAGE L	5	18	2.3	0.0 %	
35	35	MID AMERICA MORTGAGE	13	92	11.5	-13.3 %	1,050.0 %	72	150	K & B CAPITAL CORPOR	5	18	2.3	400.0 %	63.6 %
35	41	EAST COAST CAPITAL C	13	80	10.0	44.4 %	90.5 %	72	167	HOMEGROWN FINANCIAL	5	16	2.0	400.0 %	300.0 %
39	48	CF CAPITAL GROUP	12	62	7.8	0.0 %	100.0 %	72	176	EAGLE HOME MORTGAGE	5	15	1.9	150.0 %	-44.4 %
40	24	SILVER LEAF MORTGAGE	11	127	15.9	-35.3 %	108.2 %	72	197	E MORTGAGE CAPITAL I	5	13	1.6	150.0 %	1,200.0 %
40	37	BANK OF ENGLAND	11	84	10.5	10.0 %	90.9 %	72	213	HORIZON COMMUNITY BA	5	12	1.5	150.0 %	
42	42	AMERICAN FINANCIAL M	10	78	9.8	66.7 %	95.0 %	92	60	REVERSE MORTGAGE EDU	4	46	5.8	-55.6 %	130.0 %
42	45	ACADEMY MORTGAGE COR	10	76	9.5	0.0 %	8.6 %	92	70	HOME MORTGAGE ALLIAN	4	38	4.8	-20.0 %	245.5 %
42	47	GREEN MONARCH MORTGA	10	65	8.1	150.0 %	242.1 %	92	70	C & E FINANCIAL GROU	4	38	4.8	0.0 %	46.2 %
42	49	SENIOR FUNDING ASSOC	10	60	7.5	25.0 %	150.0 %	92	80	FSI MORTGAGE LLC	4	35	4.4	33.3 %	25.0 %
46	38	UNIVERSAL LENDING CO	9	83	10.4	12.5 %	72.9 %	92	90	CALIFORNIA REVERSE A	4	33	4.1	-33.3 %	560.0 %
46	53	GUARANTEED RATE INC	9	57	7.1	12.5 %	29.5 %	92	91	SIMONICH CORPORATION	4	32	4.0	-20.0 %	-17.9 %
46	65	ATLANTIC COAST MORTG	9	40	5.0	80.0 %	42.9 %	92	95	BORBA INVESTMENTS IN	4	31	3.9	-42.9 %	520.0 %
46	70	SUCCESS MORTGAGE PAR	9	38	4.8	50.0 %	52.0 %	92	95	DALE ERNEST TILLMAN	4	31	3.9	-33.3 %	158.3 %
46	70	TOWNEBANK	9	38	4.8	125.0 %	-24.0 %	92	103	HOME LOANS USA INC	4	29	3.6	-20.0 %	1,350.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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