

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through October 2013

Next Release Date: Week 1 of December

Endorsement Growth Change

-7.5 %

Competition Growth

-10.2 %

Active Lender Change

-26

Figures above reflect change from prior month

PERFORMANCE

| Rank/Region | 11/12 | 12/12 | 01/13 | 02/13 | 03/13 | 04/13 | 05/13 | 06/13 | 07/13 | 08/13 | 09/13 | 10/13 | Trend |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1 Southeast/Caribbean | 1,002 | 879 | 1,192 | 1,063 | 1,227 | 1,233 | 1,180 | 1,090 | 1,124 | 1,161 | 986 | 958 | ▼ |
| 2 Pacific/Hawaii | 658 | 573 | 770 | 851 | 953 | 1,016 | 1,049 | 940 | 1,216 | 1,021 | 861 | 873 | ▲ |
| 3 Southwest | 647 | 531 | 669 | 576 | 725 | 715 | 735 | 869 | 779 | 675 | 595 | 567 | ▼ |
| 4 Mid-Atlantic | 623 | 474 | 686 | 587 | 733 | 675 | 582 | 601 | 629 | 624 | 531 | 412 | ▼ |
| 5 New York/New Jersey | 449 | 408 | 523 | 459 | 670 | 637 | 516 | 528 | 567 | 547 | 422 | 343 | ▼ |
| 6 Midwest | 390 | 373 | 453 | 504 | 590 | 489 | 406 | 459 | 505 | 518 | 418 | 398 | ▼ |
| 7 Rocky Mountain | 198 | 200 | 263 | 201 | 253 | 317 | 264 | 280 | 285 | 235 | 204 | 192 | ▼ |
| 8 New England | 172 | 187 | 255 | 226 | 289 | 302 | 231 | 236 | 250 | 254 | 205 | 177 | ▼ |
| 9 Northwest/Alaska | 175 | 170 | 232 | 208 | 260 | 248 | 251 | 202 | 258 | 200 | 203 | 176 | ▼ |
| 10 Great Plains | 122 | 117 | 146 | 158 | 140 | 138 | 138 | 167 | 143 | 147 | 102 | 92 | ▼ |
| Total | 4,436 | 3,912 | 5,189 | 4,833 | 5,840 | 5,770 | 5,352 | 5,372 | 5,756 | 5,382 | 4,527 | 4,188 | ▼ |

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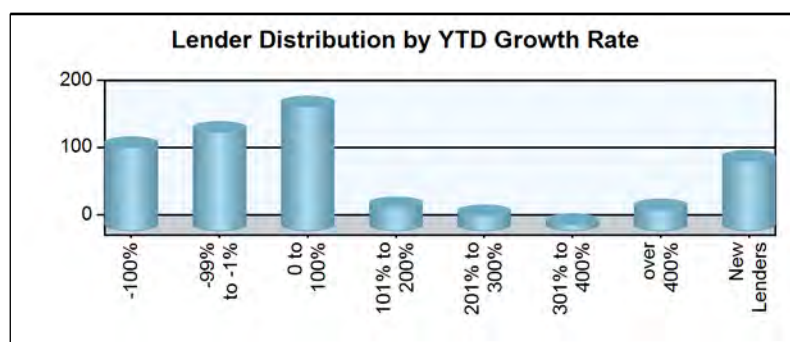
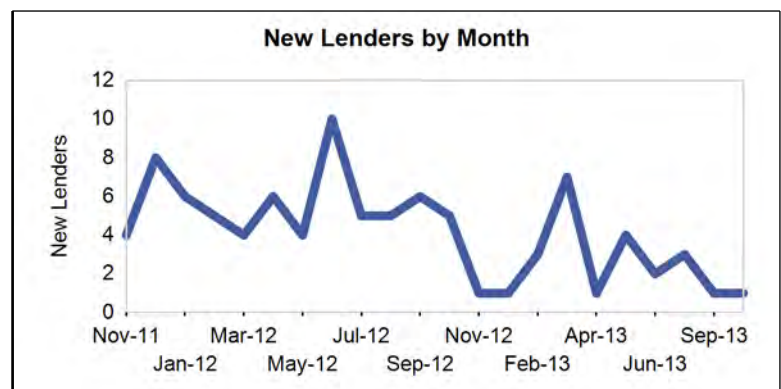
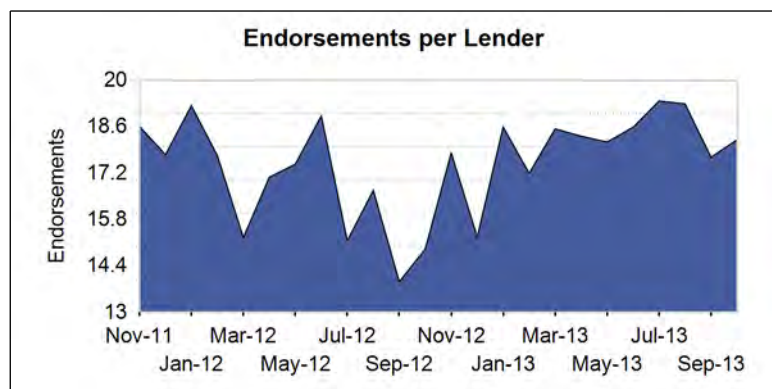
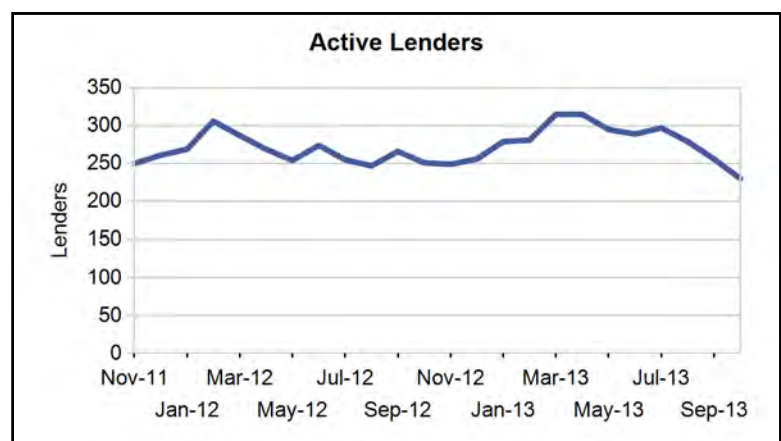
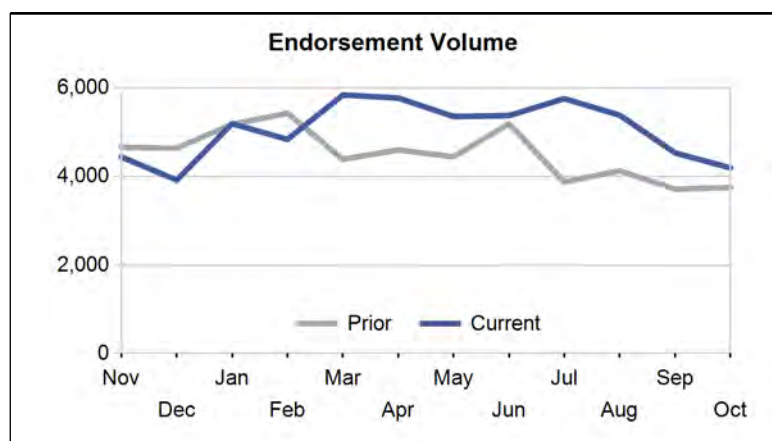
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Competition

Top 10 Lenders

| Rank / Lender | 11/12 | 12/12 | 01/13 | 02/13 | 03/13 | 04/13 | 05/13 | 06/13 | 07/13 | 08/13 | 09/13 | 10/13 | Total | Trend |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------|
| 1 SECURITY ONE LENDING/RMS | 509 | 451 | 690 | 755 | 713 | 779 | 615 | 536 | 592 | 570 | 604 | 442 | 7,256 | ▼ |
| 2 LIBERTY HOME EQUITY SOLUTIONS INC | 396 | 573 | 764 | 681 | 857 | 621 | 510 | 618 | 645 | 658 | 407 | 257 | 6,987 | ▼ |
| 3 AMERICAN ADVISORS GROUP | 349 | 282 | 540 | 387 | 514 | 444 | 294 | 517 | 914 | 925 | 773 | 801 | 6,740 | ▲ |
| 4 ONE REVERSE MORTGAGE LLC | 486 | 412 | 458 | 421 | 468 | 517 | 478 | 459 | 429 | 465 | 452 | 407 | 5,452 | ▼ |
| 5 URBAN FINANCIAL GROUP | 298 | 195 | 226 | 223 | 334 | 486 | 499 | 365 | 389 | 277 | 301 | 308 | 3,901 | ▲ |
| 6 GENERATION MORTGAGE COMPANY | 271 | 246 | 244 | 239 | 237 | 211 | 250 | 284 | 282 | 196 | 167 | 184 | 2,811 | ▲ |
| 7 PROFICIO MORTGAGE VENTURES LLC | 164 | 123 | 172 | 146 | 204 | 296 | 319 | 283 | 254 | 199 | 162 | 210 | 2,532 | ▲ |
| 8 REVERSE MORTGAGE USA INC | 134 | 92 | 157 | 74 | 175 | 137 | 123 | 238 | 127 | 107 | 127 | 100 | 1,591 | ▼ |
| 9 ASSOCIATED MORTGAGE BANKERS INC | 63 | 71 | 68 | 66 | 96 | 79 | 78 | 74 | 78 | 69 | 69 | 45 | 856 | ▼ |
| 10 NEW DAY FINANCIAL LLC | 69 | 93 | 85 | 62 | 78 | 62 | 56 | 78 | 87 | 71 | 36 | 23 | 800 | ▼ |
| Top 10 SubTotal | 2,739 | 2,538 | 3,404 | 3,054 | 3,676 | 3,632 | 3,222 | 3,452 | 3,797 | 3,537 | 3,098 | 2,777 | 38,926 | ▲ |
| Industry Total | 4,436 | 3,912 | 5,189 | 4,833 | 5,840 | 5,770 | 5,352 | 5,372 | 5,756 | 5,382 | 4,527 | 4,188 | 60,557 | ▼ |



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Market Performance

| Market | YTD Volume 2013 | YTD Volume 2012 | Chg % | Active Lenders 2013 | Active Lenders 2012 | Chg % | Volume / Lender 2013 | Volume / Lender 2012 | Chg % |
|----------------------------|-----------------|-----------------|---------------|---------------------|---------------------|----------------|----------------------|----------------------|---------------|
| Great Plains | | | | | | | | | |
| KANSAS CITY | 413 | 358 | 15.4 % | 31 | 28 | 10.7 % | 2.9 | 2.8 | 5.0 % |
| ST. LOUIS | 330 | 279 | 18.3 % | 23 | 22 | 4.5 % | 2.8 | 3.0 | -4.2 % |
| DES MOINES | 272 | 231 | 17.7 % | 18 | 19 | -5.3 % | 3.1 | 2.8 | 11.0 % |
| TOPEKA | 184 | 159 | 15.7 % | 21 | 22 | -4.5 % | 2.1 | 2.0 | 5.3 % |
| OMAHA | 172 | 113 | 52.2 % | 15 | 15 | 0.0 % | 2.2 | 1.9 | 17.6 % |
| Region Total | 1,371 | 1,140 | 20.3 % | 43 | 50 | -14.0 % | 5.7 | 5.0 | 14.6 % |
| Mid-Atlantic | | | | | | | | | |
| PHILADELPHIA | 1,903 | 1,780 | 6.9 % | 82 | 83 | -1.2 % | 5.1 | 5.2 | -1.1 % |
| RICHMOND | 1,407 | 1,339 | 5.1 % | 65 | 69 | -5.8 % | 4.6 | 4.3 | 7.4 % |
| BALTIMORE | 995 | 973 | 2.3 % | 55 | 60 | -8.3 % | 4.1 | 3.8 | 9.6 % |
| WASH. D.C. | 830 | 747 | 11.1 % | 59 | 60 | -1.7 % | 3.7 | 3.2 | 16.4 % |
| PITTSBURGH | 514 | 329 | 56.2 % | 38 | 33 | 15.2 % | 3.1 | 2.6 | 23.3 % |
| CHARLESTON | 211 | 148 | 42.6 % | 20 | 16 | 25.0 % | 2.6 | 2.9 | -8.7 % |
| WILMINGTON | 200 | 234 | -14.5 % | 34 | 35 | -2.9 % | 1.7 | 1.9 | -8.6 % |
| Region Total | 6,060 | 5,550 | 9.2 % | 134 | 149 | -10.1 % | 9.0 | 8.1 | 11.8 % |
| Midwest | | | | | | | | | |
| CHICAGO | 1,028 | 946 | 8.7 % | 51 | 48 | 6.3 % | 4.7 | 4.9 | -3.1 % |
| INDIANAPOLIS | 689 | 550 | 25.3 % | 42 | 40 | 5.0 % | 3.6 | 3.9 | -5.7 % |
| MINN. ST. PAUL | 511 | 404 | 26.5 % | 30 | 32 | -6.3 % | 3.4 | 3.2 | 6.1 % |
| MILWAUKEE | 487 | 469 | 3.8 % | 37 | 28 | 32.1 % | 2.8 | 3.5 | -17.7 % |
| CLEVELAND | 482 | 389 | 23.9 % | 33 | 36 | -8.3 % | 3.1 | 3.0 | 2.6 % |
| COLUMBUS | 376 | 257 | 46.3 % | 32 | 28 | 14.3 % | 3.2 | 3.1 | 3.3 % |
| GRAND RAPIDS | 320 | 257 | 24.5 % | 31 | 21 | 47.6 % | 2.6 | 2.9 | -9.6 % |
| DETROIT | 255 | 172 | 48.3 % | 24 | 22 | 9.1 % | 2.4 | 2.0 | 17.8 % |
| SPRINGFIELD | 254 | 209 | 21.5 % | 27 | 21 | 28.6 % | 2.5 | 2.3 | 7.9 % |
| CINCINNATI | 239 | 164 | 45.7 % | 26 | 21 | 23.8 % | 2.4 | 2.5 | -3.9 % |
| FLINT | 99 | 79 | 25.3 % | 18 | 17 | 5.9 % | 1.6 | 1.5 | 12.4 % |
| Region Total | 4,740 | 3,896 | 21.7 % | 117 | 110 | 6.4 % | 8.7 | 8.4 | 3.8 % |
| New England | | | | | | | | | |
| BOSTON | 1,088 | 836 | 30.1 % | 44 | 28 | 57.1 % | 7.0 | 6.9 | 2.4 % |
| HARTFORD | 661 | 618 | 7.0 % | 50 | 53 | -5.7 % | 3.4 | 3.5 | -4.4 % |
| BANGOR | 235 | 231 | 1.7 % | 20 | 27 | -25.9 % | 2.3 | 2.8 | -16.4 % |
| MANCHESTER | 200 | 192 | 4.2 % | 28 | 25 | 12.0 % | 2.1 | 2.3 | -9.4 % |
| PROVIDENCE | 145 | 153 | -5.2 % | 20 | 13 | 53.8 % | 2.5 | 2.7 | -7.8 % |
| BURLINGTON | 96 | 78 | 23.1 % | 13 | 10 | 30.0 % | 2.0 | 2.4 | -15.8 % |
| Region Total | 2,425 | 2,108 | 15.0 % | 89 | 79 | 12.7 % | 6.5 | 7.1 | -7.8 % |
| New York/New Jersey | | | | | | | | | |
| NEW YORK | 2,399 | 2,307 | 4.0 % | 70 | 63 | 11.1 % | 6.9 | 7.3 | -4.9 % |
| NEWARK | 1,078 | 950 | 13.5 % | 80 | 78 | 2.6 % | 3.6 | 3.3 | 7.1 % |
| CAMDEN | 855 | 836 | 2.3 % | 77 | 71 | 8.5 % | 3.1 | 3.1 | 0.5 % |
| ALBANY | 584 | 548 | 6.6 % | 32 | 37 | -13.5 % | 3.9 | 3.8 | 4.3 % |
| BUFFALO | 296 | 292 | 1.4 % | 19 | 19 | 0.0 % | 3.7 | 3.8 | -2.7 % |
| Region Total | 5,212 | 4,933 | 5.7 % | 133 | 118 | 12.7 % | 8.1 | 8.6 | -6.3 % |
| Northwest/Alaska | | | | | | | | | |
| SEATTLE | 1,034 | 917 | 12.8 % | 58 | 58 | 0.0 % | 3.8 | 3.6 | 8.0 % |
| PORTLAND | 715 | 761 | -6.0 % | 52 | 54 | -3.7 % | 3.2 | 3.3 | -4.1 % |
| BOISE | 287 | 251 | 14.3 % | 31 | 33 | -6.1 % | 2.1 | 2.2 | -3.7 % |
| SPOKANE | 150 | 160 | -6.3 % | 36 | 28 | 28.6 % | 1.7 | 1.6 | 1.5 % |
| ANCHORAGE | 52 | 42 | 23.8 % | 11 | 9 | 22.2 % | 1.6 | 1.4 | 12.5 % |
| Region Total | 2,238 | 2,131 | 5.0 % | 84 | 88 | -4.5 % | 5.5 | 5.6 | -0.9 % |
| Pacific/Hawaii | | | | | | | | | |
| LOS ANGELES | 2,411 | 1,946 | 23.9 % | 87 | 83 | 4.8 % | 6.5 | 6.4 | 1.6 % |

| Market | YTD Volume 2013 | YTD Volume 2012 | Chg % | Active Lenders 2013 | Active Lenders 2012 | Chg % | Volume / Lender 2013 | Volume / Lender 2012 | Chg % |
|----------------------------|-----------------|-----------------|---------------|---------------------|---------------------|---------------|----------------------|----------------------|---------------|
| SANTA ANA | 1,791 | 1,344 | 33.3 % | 81 | 71 | 14.1 % | 5.4 | 5.6 | -2.0 % |
| SAN FRANCISCO | 1,542 | 1,143 | 34.9 % | 67 | 58 | 15.5 % | 5.6 | 5.2 | 7.4 % |
| PHOENIX | 1,078 | 653 | 65.1 % | 50 | 44 | 13.6 % | 4.9 | 4.0 | 22.6 % |
| SAN DIEGO | 846 | 648 | 30.6 % | 54 | 46 | 17.4 % | 4.3 | 4.1 | 6.5 % |
| SACRAMENTO | 753 | 540 | 39.4 % | 55 | 43 | 27.9 % | 3.8 | 3.7 | 2.9 % |
| FRESNO | 328 | 236 | 39.0 % | 35 | 31 | 12.9 % | 2.5 | 2.0 | 22.1 % |
| LAS VEGAS | 270 | 158 | 70.9 % | 23 | 20 | 15.0 % | 2.5 | 1.9 | 32.3 % |
| TUCSON | 221 | 160 | 38.1 % | 27 | 24 | 12.5 % | 2.0 | 1.9 | 8.8 % |
| HONOLULU | 208 | 197 | 5.6 % | 19 | 18 | 5.6 % | 2.5 | 2.7 | -7.9 % |
| RENO | 102 | 82 | 24.4 % | 15 | 15 | 0.0 % | 1.8 | 1.5 | 20.3 % |
| Region Total | 9,550 | 7,107 | 34.4 % | 152 | 155 | -1.9 % | 12.5 | 11.3 | 9.8 % |
| Rocky Mountain | | | | | | | | | |
| DENVER | 1,068 | 899 | 18.8 % | 53 | 48 | 10.4 % | 5.2 | 5.0 | 4.5 % |
| SALT LAKE CITY | 1,045 | 838 | 24.7 % | 37 | 37 | 0.0 % | 5.2 | 4.8 | 8.4 % |
| HELENA | 215 | 171 | 25.7 % | 14 | 22 | -36.4 % | 2.6 | 2.1 | 23.7 % |
| CASPER | 92 | 106 | -13.2 % | 17 | 22 | -22.7 % | 1.6 | 1.7 | -4.7 % |
| SIOUX FALLS | 51 | 42 | 21.4 % | 9 | 8 | 12.5 % | 1.8 | 2.0 | -11.6 % |
| FARGO | 23 | 22 | 4.5 % | 7 | 7 | 0.0 % | 1.3 | 1.4 | -12.3 % |
| Region Total | 2,494 | 2,078 | 20.0 % | 77 | 85 | -9.4 % | 6.8 | 6.4 | 6.4 % |
| Southeast/Caribbean | | | | | | | | | |
| GREENSBORO | 1,561 | 1,281 | 21.9 % | 38 | 41 | -7.3 % | 6.7 | 6.5 | 3.4 % |
| MIAMI | 1,394 | 1,082 | 28.8 % | 81 | 69 | 17.4 % | 4.1 | 3.9 | 5.0 % |
| CARIBBEAN | 1,133 | 1,257 | -9.9 % | 23 | 23 | 0.0 % | 8.6 | 8.2 | 4.7 % |
| ATLANTA | 1,028 | 875 | 17.5 % | 47 | 45 | 4.4 % | 5.0 | 4.6 | 9.3 % |
| COLUMBIA | 974 | 715 | 36.2 % | 52 | 43 | 20.9 % | 4.1 | 3.8 | 9.0 % |
| BIRMINGHAM | 903 | 772 | 17.0 % | 35 | 39 | -10.3 % | 5.4 | 4.7 | 14.8 % |
| TAMPA | 774 | 596 | 29.9 % | 59 | 50 | 18.0 % | 3.7 | 3.4 | 8.5 % |
| JACKSONVILLE | 714 | 626 | 14.1 % | 47 | 42 | 11.9 % | 3.5 | 3.6 | -4.6 % |
| KNOXVILLE | 592 | 503 | 17.7 % | 34 | 38 | -10.5 % | 3.8 | 3.4 | 12.5 % |
| ORLANDO | 533 | 452 | 17.9 % | 51 | 46 | 10.9 % | 2.9 | 2.8 | 2.6 % |
| JACKSON | 488 | 396 | 23.2 % | 24 | 22 | 9.1 % | 4.3 | 4.0 | 5.5 % |
| NASHVILLE | 453 | 429 | 5.6 % | 30 | 33 | -9.1 % | 3.6 | 3.0 | 19.5 % |
| LOUISVILLE | 452 | 343 | 31.8 % | 30 | 32 | -6.3 % | 3.8 | 3.3 | 14.3 % |
| MEMPHIS | 215 | 191 | 12.6 % | 22 | 29 | -24.1 % | 2.3 | 2.0 | 16.1 % |
| Region Total | 11,214 | 9,518 | 17.8 % | 174 | 170 | 2.4 % | 12.6 | 11.6 | 8.8 % |
| Southwest | | | | | | | | | |
| HOUSTON | 1,098 | 1,083 | 1.4 % | 59 | 53 | 11.3 % | 4.3 | 4.8 | -10.9 % |
| SAN ANTONIO | 1,028 | 894 | 15.0 % | 56 | 48 | 16.7 % | 3.7 | 4.0 | -5.6 % |
| DALLAS | 972 | 838 | 16.0 % | 61 | 55 | 10.9 % | 3.8 | 3.7 | 2.9 % |
| FT. WORTH | 880 | 769 | 14.4 % | 58 | 56 | 3.6 % | 3.5 | 3.4 | 1.5 % |
| NEW ORLEANS | 760 | 714 | 6.4 % | 34 | 28 | 21.4 % | 4.0 | 4.5 | -10.4 % |
| LITTLE ROCK | 562 | 434 | 29.5 % | 32 | 31 | 3.2 % | 3.8 | 3.2 | 21.1 % |
| ALBUQUERQUE | 411 | 342 | 20.2 % | 35 | 36 | -2.8 % | 2.6 | 2.4 | 9.0 % |
| LUBBOCK | 400 | 412 | -2.9 % | 40 | 40 | 0.0 % | 2.5 | 2.6 | -3.7 % |
| TULSA | 285 | 255 | 11.8 % | 25 | 21 | 19.0 % | 2.6 | 2.8 | -7.3 % |
| OKLAHOMA CITY | 283 | 285 | -0.7 % | 27 | 24 | 12.5 % | 2.5 | 3.0 | -17.7 % |
| SHREVEPORT | 226 | 157 | 43.9 % | 24 | 18 | 33.3 % | 2.1 | 1.8 | 12.5 % |
| Region Total | 6,905 | 6,183 | 11.7 % | 111 | 120 | -7.5 % | 11.2 | 11.4 | -1.7 % |
| Grand Total | 52,209 | 44,644 | 16.9 % | 529 | 549 | -3.6 % | 18.4 | 16.6 | 10.5 % |

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Top 100 Lenders - Year to Date

| Rank | Lender | Vol 2013 | Vol 2012 | Chg % | Mkt Share 2013 | Mkt Share 2012 | Chg % | Top State |
|------|--------------------------|----------|----------|----------|----------------|----------------|----------|-----------|
| 1 | SECURITY ONE LENDING/RMS | 6296 | 3202 | 97 % | 12.1 % | 7.2 % | 68 % | CA |
| 2 | AMERICAN ADVISORS GROUP | 6109 | 3059 | 100 % | 11.7 % | 6.9 % | 71 % | CA |
| 3 | LIBERTY HOME EQUITY SOLU | 6018 | 3743 | 61 % | 11.5 % | 8.4 % | 37 % | CA |
| 4 | ONE REVERSE MORTGAGE LLC | 4554 | 3905 | 17 % | 8.7 % | 8.7 % | 0 % | TX |
| 5 | URBAN FINANCIAL GROUP | 3408 | 2924 | 17 % | 6.5 % | 6.5 % | 0 % | CA |
| 6 | GENERATION MORTGAGE COMP | 2294 | 2383 | -4 % | 4.4 % | 5.3 % | -18 % | NY |
| 7 | PROFICIO MORTGAGE VENTUR | 2245 | 163 | 1,277 % | 4.3 % | 0.4 % | 1,078 % | CA |
| 8 | REVERSE MORTGAGE USA INC | 1365 | 952 | 43 % | 2.6 % | 2.1 % | 23 % | TX |
| 9 | SUN WEST MORTGAGE CO INC | 736 | 892 | -17 % | 1.4 % | 2.0 % | -29 % | CA |
| 10 | ASSOCIATED MORTGAGE BANK | 722 | 342 | 111 % | 1.4 % | 0.8 % | 81 % | NY |
| 11 | MAVERICK FUNDING CORP | 684 | 332 | 106 % | 1.3 % | 0.7 % | 76 % | NJ |
| 12 | CHERRY CREEK MORTGAGE CO | 652 | 657 | -1 % | 1.2 % | 1.5 % | -15 % | TX |
| 13 | NEW DAY FINANCIAL LLC | 638 | 617 | 3 % | 1.2 % | 1.4 % | -12 % | CA |
| 14 | OPEN MORTGAGE LLC | 531 | 229 | 132 % | 1.0 % | 0.5 % | 98 % | CA |
| 15 | M & T BANK | 520 | 493 | 5 % | 1.0 % | 1.1 % | -10 % | NY |
| 16 | GMFS LLC | 519 | 332 | 56 % | 1.0 % | 0.7 % | 34 % | CA |
| 17 | HIGH TECH LENDING INC | 438 | 182 | 141 % | 0.8 % | 0.4 % | 106 % | CA |
| 18 | MONEY HOUSE INC | 400 | 365 | 10 % | 0.8 % | 0.8 % | -6 % | ZZ |
| 19 | NET EQUITY FINANCIAL INC | 378 | 360 | 5 % | 0.7 % | 0.8 % | -10 % | PA |
| 20 | GREENLIGHT FINANCIAL SER | 359 | 369 | -3 % | 0.7 % | 0.8 % | -17 % | CA |
| 21 | NATIONWIDE EQUITIES CORP | 349 | 279 | 25 % | 0.7 % | 0.6 % | 7 % | NY |
| 22 | FIRSTAR BANK NA | 315 | 102 | 209 % | 0.6 % | 0.2 % | 164 % | MI |
| 23 | SENIOR MORTGAGE BANKERS | 299 | 382 | -22 % | 0.6 % | 0.9 % | -33 % | ZZ |
| 24 | TOWNEBANK | 294 | 202 | 46 % | 0.6 % | 0.5 % | 24 % | VA |
| 25 | FIRSTBANK | 291 | 204 | 43 % | 0.6 % | 0.5 % | 22 % | FL |
| 26 | PLAZA HOME MORTGAGE INC | 270 | 272 | -1 % | 0.5 % | 0.6 % | -15 % | CA |
| 27 | UNITED NORTHERN MORTGAGE | 265 | 175 | 51 % | 0.5 % | 0.4 % | 29 % | NY |
| 28 | ASPIRE FINANCIAL INC | 210 | 276 | -24 % | 0.4 % | 0.6 % | -35 % | TX |
| 29 | MCM HOLDINGS INC | 201 | 156 | 29 % | 0.4 % | 0.3 % | 10 % | FL |
| 30 | CONTINENTAL HOME LOANS I | 196 | 107 | 83 % | 0.4 % | 0.2 % | 57 % | NY |
| 31 | TOP FLITE FINANCIAL INC | 196 | 121 | 62 % | 0.4 % | 0.3 % | 39 % | WI |
| 32 | PEOPLES BANK | 196 | 60 | 227 % | 0.4 % | 0.1 % | 179 % | CA |
| 33 | NATIONSTAR MORTGAGE LLC | 196 | 0 | | 0.4 % | 0.0 % | | CA |
| 34 | UNITED SOUTHWEST MORTGAG | 195 | 1 | 19,400 % | 0.4 % | 0.0 % | 16,574 % | CA |
| 35 | ATLANTIC BAY MORTGAGE GR | 187 | 166 | 13 % | 0.4 % | 0.4 % | -4 % | VA |
| 36 | SUN AMERICAN MORTGAGE CO | 169 | 110 | 54 % | 0.3 % | 0.2 % | 31 % | AZ |
| 37 | MORTGAGESHOP LLC | 168 | 108 | 56 % | 0.3 % | 0.2 % | 33 % | VA |
| 38 | AMERICAN PACIFIC MORTGAG | 167 | 141 | 18 % | 0.3 % | 0.3 % | 1 % | CA |
| 39 | VAN DYK MORTGAGE CORPORA | 163 | 101 | 61 % | 0.3 % | 0.2 % | 38 % | TX |
| 40 | ADVISORS MORTGAGE GROUP | 152 | 79 | 92 % | 0.3 % | 0.2 % | 65 % | NY |
| 41 | VIG MORTGAGE CORP | 148 | 102 | 45 % | 0.3 % | 0.2 % | 24 % | ZZ |
| 42 | LEADER ONE FINANCIAL COR | 148 | 47 | 215 % | 0.3 % | 0.1 % | 169 % | SD |
| 43 | AMERICAN NATIONWIDE MORT | 143 | 48 | 198 % | 0.3 % | 0.1 % | 155 % | TX |
| 44 | UNIVERSAL LENDING CORPOR | 137 | 107 | 28 % | 0.3 % | 0.2 % | 9 % | CO |
| 45 | MORTGAGE SERVICES III LL | 135 | 74 | 82 % | 0.3 % | 0.2 % | 56 % | IL |
| 46 | MAS ASSOCIATES LLC | 134 | 198 | -32 % | 0.3 % | 0.4 % | -42 % | MD |
| 47 | SUCCESS MORTGAGE PARTNER | 133 | 82 | 62 % | 0.3 % | 0.2 % | 39 % | SC |
| 48 | ROYAL UNITED MORTGAGE LL | 125 | 297 | -58 % | 0.2 % | 0.7 % | -64 % | TX |
| 49 | AXIA FINANCIAL LLC | 123 | 126 | -2 % | 0.2 % | 0.3 % | -17 % | WA |
| 50 | HOMESTREET BANK | 119 | 67 | 78 % | 0.2 % | 0.2 % | 52 % | WA |

| Rank | Lender | Vol 2013 | Vol 2012 | Chg % | Mkt Share 2013 | Mkt Share 2012 | Chg % | Top State |
|------|--------------------------|----------|----------|---------|----------------|----------------|---------|-----------|
| 51 | SOUTHERN TRUST MORTGAGE | 116 | 99 | 17 % | 0.2 % | 0.2 % | 0 % | VA |
| 52 | STERLING SAVINGS BANK | 113 | 98 | 15 % | 0.2 % | 0.2 % | -1 % | OR |
| 53 | CHRISTENSEN FINANCIAL IN | 113 | 107 | 6 % | 0.2 % | 0.2 % | -10 % | FL |
| 54 | CONTOUR MORTGAGE CORPORA | 112 | 117 | -4 % | 0.2 % | 0.3 % | -18 % | NY |
| 55 | VANGUARD FUNDING LLC | 108 | 100 | 8 % | 0.2 % | 0.2 % | -8 % | NY |
| 56 | GATEWAY FUNDING DIVERSIF | 99 | 98 | 1 % | 0.2 % | 0.2 % | -14 % | PA |
| 57 | FULTON BANK NA | 96 | 89 | 8 % | 0.2 % | 0.2 % | -8 % | PA |
| 58 | HOMEOWNERS MORTGAGE ENTE | 91 | 17 | 435 % | 0.2 % | 0.0 % | 358 % | NC |
| 59 | NETWORK FUNDING LP | 91 | 119 | -24 % | 0.2 % | 0.3 % | -35 % | TX |
| 60 | DOLLAR BANK FSB | 89 | 64 | 39 % | 0.2 % | 0.1 % | 19 % | PA |
| 61 | BANK OF ENGLAND | 85 | 51 | 67 % | 0.2 % | 0.1 % | 43 % | NC |
| 62 | NORTH AMERICAN SAVINGS B | 84 | 11 | 664 % | 0.2 % | 0.0 % | 553 % | KS |
| 63 | NEW AMERICAN MORTGAGE LL | 82 | 87 | -6 % | 0.2 % | 0.2 % | -19 % | VA |
| 64 | PRIMARY RESIDENTIAL MORT | 82 | 68 | 21 % | 0.2 % | 0.2 % | 3 % | NM |
| 65 | MANN MORTGAGE LLC | 80 | 33 | 142 % | 0.2 % | 0.1 % | 107 % | MT |
| 66 | EVOLVE BANK & TRUST | 80 | 15 | 433 % | 0.2 % | 0.0 % | 356 % | NY |
| 67 | VALUE FINANCIAL MORTGAGE | 80 | 91 | -12 % | 0.2 % | 0.2 % | -25 % | FL |
| 68 | GREAT OAK LENDING | 80 | 201 | -60 % | 0.2 % | 0.5 % | -66 % | MD |
| 69 | DAS ACQUISITION CO LLC | 79 | 91 | -13 % | 0.2 % | 0.2 % | -26 % | MO |
| 70 | INTEGRATED FINANCIAL GRO | 78 | 41 | 90 % | 0.1 % | 0.1 % | 63 % | PA |
| 71 | GUARANTEED RATE INC | 77 | 36 | 114 % | 0.1 % | 0.1 % | 83 % | MN |
| 72 | FRANKLIN FIRST FINANCIAL | 74 | 55 | 35 % | 0.1 % | 0.1 % | 15 % | NY |
| 73 | FINANCIAL FREEDOM ACQUIS | 72 | 2 | 3,500 % | 0.1 % | 0.0 % | 2,978 % | NJ |
| 74 | JAMES B NUTTER AND COMPA | 71 | 92 | -23 % | 0.1 % | 0.2 % | -34 % | KS |
| 75 | FIRST PRIORITY FINANCIAL | 69 | 35 | 97 % | 0.1 % | 0.1 % | 69 % | WA |
| 76 | RESIDENTIAL HOME FUNDING | 68 | 37 | 84 % | 0.1 % | 0.1 % | 57 % | NJ |
| 77 | AMERICA FIRST FEDERAL CR | 65 | 15 | 333 % | 0.1 % | 0.0 % | 271 % | UT |
| 78 | EASTERN BANK | 62 | 43 | 44 % | 0.1 % | 0.1 % | 23 % | MA |
| 79 | WHOLESALE CAPITAL CORP | 61 | 54 | 13 % | 0.1 % | 0.1 % | -3 % | CA |
| 80 | YADKIN VALLEY BANK AND T | 60 | 0 | | 0.1 % | 0.0 % | | NC |
| 81 | SIMONICH CORPORATION | 60 | 17 | 253 % | 0.1 % | 0.0 % | 202 % | CA |
| 82 | RESIDENTIAL FINANCE CORP | 59 | 12 | 392 % | 0.1 % | 0.0 % | 320 % | NJ |
| 83 | PACIFIC RESIDENTIAL MORT | 59 | 52 | 13 % | 0.1 % | 0.1 % | -3 % | OR |
| 84 | HIGHLANDS RESIDENTIAL MO | 58 | 33 | 76 % | 0.1 % | 0.1 % | 50 % | TX |
| 85 | HOMESTEAD FUNDING CORP | 57 | 34 | 68 % | 0.1 % | 0.1 % | 43 % | NY |
| 86 | LIVE WELL FINANCIAL INC | 57 | 68 | -16 % | 0.1 % | 0.2 % | -28 % | NY |
| 87 | WOLFE FINANCIAL INC | 57 | 12 | 375 % | 0.1 % | 0.0 % | 306 % | SC |
| 88 | GUARANTEED HOME MTG CO I | 56 | 37 | 51 % | 0.1 % | 0.1 % | 29 % | NY |
| 89 | INTEGRITY HOME LOAN OF C | 55 | 4 | 1,275 % | 0.1 % | 0.0 % | 1,076 % | FL |
| 90 | VIP MORTGAGE INC | 54 | 25 | 116 % | 0.1 % | 0.1 % | 85 % | AZ |
| 91 | DIRECTORS FINANCIAL GROU | 52 | 35 | 49 % | 0.1 % | 0.1 % | 27 % | CA |
| 92 | AMERIPRO FUNDING INC | 51 | 5 | 920 % | 0.1 % | 0.0 % | 772 % | TX |
| 93 | THE FEDERAL SAVINGS BANK | 51 | 0 | | 0.1 % | 0.0 % | | CO |
| 94 | MEADOWBROOK FINANCIAL MO | 50 | 15 | 233 % | 0.1 % | 0.0 % | 185 % | NY |
| 95 | CIRCLE MORTGAGE CORPORAT | 49 | 34 | 44 % | 0.1 % | 0.1 % | 23 % | FL |
| 96 | CS FINANCIAL INC | 48 | 0 | | 0.1 % | 0.0 % | | CA |
| 97 | GERSHMAN INVESTMENT CORP | 48 | 62 | -23 % | 0.1 % | 0.1 % | -34 % | MO |
| 98 | EXCEL MORTGAGE SERVICING | 48 | 7 | 586 % | 0.1 % | 0.0 % | 486 % | CA |
| 99 | GEORGETOWN MORTGAGE | 48 | 9 | 433 % | 0.1 % | 0.0 % | 356 % | CO |
| 100 | CLIFFCO INC | 46 | 45 | 2 % | 0.1 % | 0.1 % | -13 % | NY |

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