

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through January 2014

Next Release Date: Week 1 of March

Endorsement Growth Change

19.8 %

Competition Growth

10.5 %

Active Lender Change

23

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	02/13	03/13	04/13	05/13	06/13	07/13	08/13	09/13	10/13	11/13	12/13	01/14	Trend
1 Southeast/Caribbean	1,063	1,227	1,233	1,180	1,090	1,124	1,161	986	958	947	820	919	▲
2 Pacific/Hawaii	851	953	1,016	1,049	940	1,216	1,021	861	873	1,079	980	1,249	▲
3 Southwest	576	725	715	735	869	779	675	595	567	543	511	561	▲
4 Mid-Atlantic	587	733	675	582	601	629	624	531	412	545	473	557	▲
5 New York/New Jersey	459	670	637	516	528	567	547	422	343	435	406	466	▲
6 Midwest	504	590	489	406	459	505	518	418	398	391	346	455	▲
7 Rocky Mountain	201	253	317	264	280	285	235	204	192	243	251	237	▼
8 New England	226	289	302	231	236	250	254	205	177	208	168	267	▲
9 Northwest/Alaska	208	260	248	251	202	258	200	203	176	185	157	217	▲
10 Great Plains	158	140	138	138	167	143	147	102	92	114	111	133	▲
Total	4,833	5,840	5,770	5,352	5,372	5,756	5,382	4,527	4,188	4,690	4,223	5,061	▲

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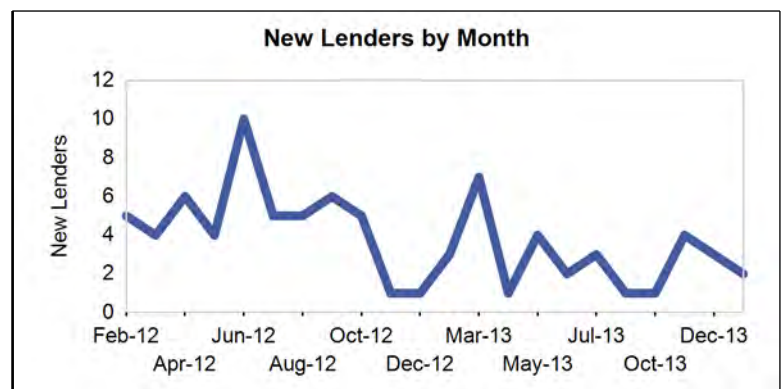
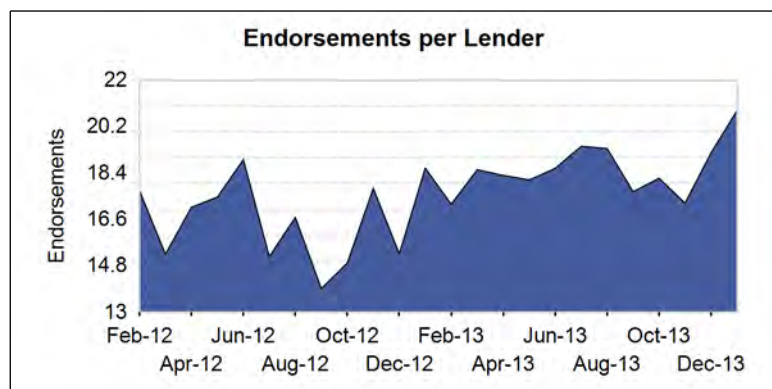
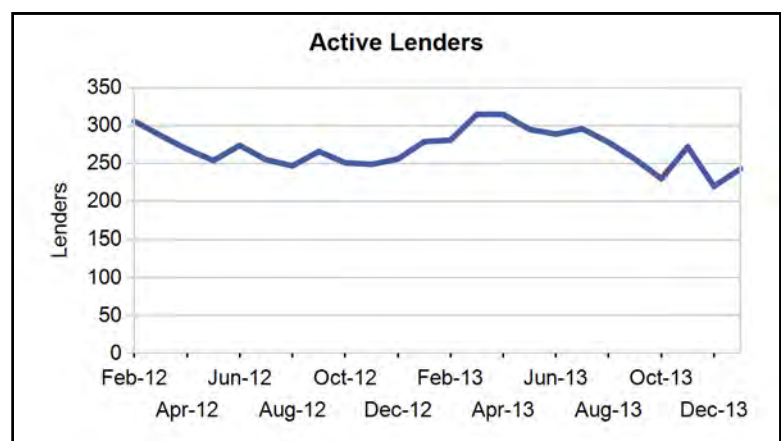
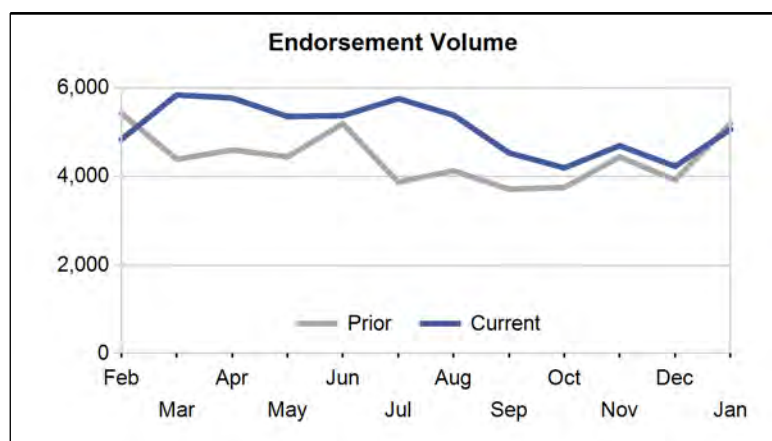
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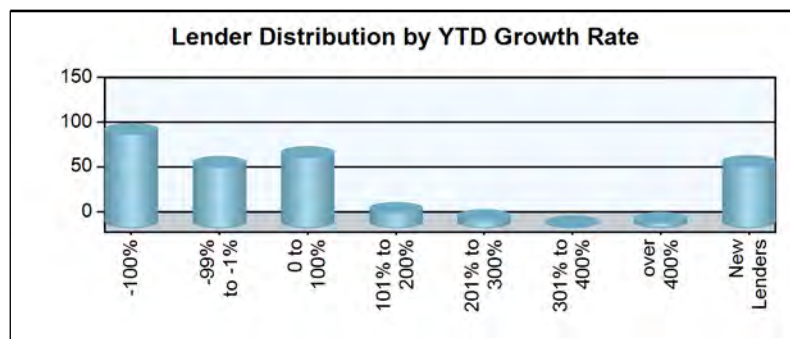
Competition

Top 10 Lenders

Rank / Lender	02/13	03/13	04/13	05/13	06/13	07/13	08/13	09/13	10/13	11/13	12/13	01/14	Total	Trend
1 SECURITY ONE LENDING/RMS	755	713	779	615	536	592	570	604	442	564	676	954	7,800	▲
2 AMERICAN ADVISORS GROUP	387	514	444	294	517	914	925	773	801	683	621	734	7,607	▲
3 LIBERTY HOME EQUITY SOLUTIONS INC	681	857	621	510	618	645	658	407	257	471	175	201	6,101	▲
4 ONE REVERSE MORTGAGE LLC	421	468	517	478	459	429	465	452	407	475	376	470	5,417	▲
5 URBAN FINANCIAL OF AMERICA LLC	223	334	486	499	365	389	277	301	308	334	211	351	4,078	▲
6 PROFICIO MORTGAGE VENTURES LLC	146	204	296	319	283	254	199	162	210	158	143	209	2,583	▲
7 GENERATION MORTGAGE COMPANY	239	237	211	250	284	282	196	167	184	95	116	226	2,487	▲
8 REVERSE MORTGAGE USA INC	74	175	137	123	238	127	107	127	100	100	137	107	1,552	▼
9 ASSOCIATED MORTGAGE BANKERS INC	66	96	79	78	74	78	69	69	45	49	91	121	915	▲
10 SUN WEST MORTGAGE CO INC	54	77	118	129	67	82	43	33	57	77	64	78	879	▲
Top 10 SubTotal	3,046	3,675	3,688	3,295	3,441	3,792	3,509	3,095	2,811	3,006	2,610	3,451	39,419	▲
Industry Total	4,833	5,840	5,770	5,352	5,372	5,756	5,382	4,527	4,188	4,690	4,223	5,061	60,994	▲



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Market Performance

Market	YTD Volume 2014	YTD Volume 2013	Chg %	Active Lenders 2014	Active Lenders 2013	Chg %	Volume / Lender 2014	Volume / Lender 2013	Chg %
Great Plains									
DES MOINES	41	28	46.4 %	8	8	0.0 %	5.1	3.5	46.4 %
KANSAS CITY	37	48	-22.9 %	11	16	-31.3 %	3.4	3.0	12.1 %
ST. LOUIS	24	31	-22.6 %	8	9	-11.1 %	3.0	3.4	-12.9 %
OMAHA	18	15	20.0 %	10	7	42.9 %	1.8	2.1	-16.0 %
TOPEKA	13	24	-45.8 %	7	10	-30.0 %	1.9	2.4	-22.6 %
Region Total	133	146	-8.9 %	22	25	-12.0 %	6.0	5.8	3.5 %
Mid-Atlantic									
PHILADELPHIA	158	221	-28.5 %	34	36	-5.6 %	4.6	6.1	-24.3 %
RICHMOND	140	172	-18.6 %	28	30	-6.7 %	5.0	5.7	-12.8 %
WASH. D.C.	97	90	7.8 %	25	20	25.0 %	3.9	4.5	-13.8 %
BALTIMORE	85	102	-16.7 %	23	20	15.0 %	3.7	5.1	-27.5 %
PITTSBURGH	56	46	21.7 %	16	16	0.0 %	3.5	2.9	21.7 %
CHARLESTON	11	27	-59.3 %	8	9	-11.1 %	1.4	3.0	-54.2 %
WILMINGTON	10	28	-64.3 %	7	13	-46.2 %	1.4	2.2	-33.7 %
Region Total	557	686	-18.8 %	64	64	0.0 %	8.7	10.7	-18.8 %
Midwest									
CHICAGO	90	108	-16.7 %	20	20	0.0 %	4.5	5.4	-16.7 %
MINN. ST. PAUL	59	45	31.1 %	13	15	-13.3 %	4.5	3.0	51.3 %
INDIANAPOLIS	56	71	-21.1 %	18	17	5.9 %	3.1	4.2	-25.5 %
CLEVELAND	53	54	-1.9 %	10	13	-23.1 %	5.3	4.2	27.6 %
COLUMBUS	38	29	31.0 %	10	9	11.1 %	3.8	3.2	17.9 %
MILWAUKEE	38	36	5.6 %	16	17	-5.9 %	2.4	2.1	12.2 %
DETROIT	36	26	38.5 %	12	10	20.0 %	3.0	2.6	15.4 %
GRAND RAPIDS	33	37	-10.8 %	10	12	-16.7 %	3.3	3.1	7.0 %
SPRINGFIELD	25	26	-3.8 %	13	9	44.4 %	1.9	2.9	-33.4 %
CINCINNATI	20	14	42.9 %	9	7	28.6 %	2.2	2.0	11.1 %
FLINT	7	7	0.0 %	3	5	-40.0 %	2.3	1.4	66.7 %
Region Total	455	453	0.4 %	46	51	-9.8 %	9.9	8.9	11.4 %
New England									
BOSTON	82	108	-24.1 %	15	15	0.0 %	5.5	7.2	-24.1 %
HARTFORD	82	71	15.5 %	17	24	-29.2 %	4.8	3.0	63.0 %
BANGOR	49	20	145.0 %	10	9	11.1 %	4.9	2.2	120.5 %
MANCHESTER	21	25	-16.0 %	9	11	-18.2 %	2.3	2.3	2.7 %
PROVIDENCE	18	20	-10.0 %	8	7	14.3 %	2.3	2.9	-21.3 %
BURLINGTON	15	11	36.4 %	4	6	-33.3 %	3.8	1.8	104.5 %
Region Total	267	255	4.7 %	31	42	-26.2 %	8.6	6.1	41.9 %
New York/New Jersey									
NEW YORK	213	252	-15.5 %	33	29	13.8 %	6.5	8.7	-25.7 %
NEWARK	94	88	6.8 %	28	28	0.0 %	3.4	3.1	6.8 %
CAMDEN	66	93	-29.0 %	21	29	-27.6 %	3.1	3.2	-2.0 %
ALBANY	59	57	3.5 %	17	15	13.3 %	3.5	3.8	-8.7 %
BUFFALO	34	33	3.0 %	9	6	50.0 %	3.8	5.5	-31.3 %
Region Total	466	523	-10.9 %	57	60	-5.0 %	8.2	8.7	-6.2 %
Northwest/Alaska									
SEATTLE	100	108	-7.4 %	25	25	0.0 %	4.0	4.3	-7.4 %
PORTLAND	68	71	-4.2 %	23	26	-11.5 %	3.0	2.7	8.3 %
BOISE	23	28	-17.9 %	10	14	-28.6 %	2.3	2.0	15.0 %
SPOKANE	18	19	-5.3 %	9	13	-30.8 %	2.0	1.5	36.8 %
ANCHORAGE	8	6	33.3 %	3	5	-40.0 %	2.7	1.2	122.2 %
Region Total	217	232	-6.5 %	37	40	-7.5 %	5.9	5.8	1.1 %
Pacific/Hawaii									
LOS ANGELES	295	181	63.0 %	39	35	11.4 %	7.6	5.2	46.3 %

Market	YTD Volume 2014	YTD Volume 2013	Chg %	Active Lenders 2014	Active Lenders 2013	Chg %	Volume / Lender 2014	Volume / Lender 2013	Chg %
SAN FRANCISCO	235	130	80.8 %	29	19	52.6 %	8.1	6.8	18.4 %
SANTA ANA	219	154	42.2 %	33	32	3.1 %	6.6	4.8	37.9 %
SAN DIEGO	131	58	125.9 %	25	18	38.9 %	5.2	3.2	62.6 %
PHOENIX	125	100	25.0 %	22	20	10.0 %	5.7	5.0	13.6 %
SACRAMENTO	100	62	61.3 %	24	13	84.6 %	4.2	4.8	-12.6 %
HONOLULU	43	20	115.0 %	11	7	57.1 %	3.9	2.9	36.8 %
FRESNO	29	22	31.8 %	15	11	36.4 %	1.9	2.0	-3.3 %
TUCSON	29	20	45.0 %	10	10	0.0 %	2.9	2.0	45.0 %
LAS VEGAS	26	12	116.7 %	11	9	22.2 %	2.4	1.3	77.3 %
RENO	17	11	54.5 %	6	7	-14.3 %	2.8	1.6	80.3 %
Region Total	1,249	770	62.2 %	76	67	13.4 %	16.4	11.5	43.0 %
Rocky Mountain									
DENVER	111	101	9.9 %	21	18	16.7 %	5.3	5.6	-5.8 %
SALT LAKE CITY	85	119	-28.6 %	20	18	11.1 %	4.3	6.6	-35.7 %
HELENA	14	28	-50.0 %	7	11	-36.4 %	2.0	2.5	-21.4 %
CASPER	11	12	-8.3 %	7	6	16.7 %	1.6	2.0	-21.4 %
FARGO	9	0		4	0	Infinity	2.3		Infinity
SIOUX FALLS	7	3	133.3 %	4	2	100.0 %	1.8	1.5	16.7 %
Region Total	237	263	-9.9 %	37	36	2.8 %	6.4	7.3	-12.3 %
Southeast/Caribbean									
GREENSBORO	137	172	-20.3 %	20	23	-13.0 %	6.9	7.5	-8.4 %
MIAMI	129	136	-5.1 %	34	31	9.7 %	3.8	4.4	-13.5 %
COLUMBIA	93	98	-5.1 %	22	20	10.0 %	4.2	4.9	-13.7 %
ATLANTA	89	109	-18.3 %	18	20	-10.0 %	4.9	5.5	-9.3 %
TAMPA	79	73	8.2 %	20	21	-4.8 %	4.0	3.5	13.6 %
CARIBBEAN	56	105	-46.7 %	10	14	-28.6 %	5.6	7.5	-25.3 %
JACKSONVILLE	55	85	-35.3 %	18	19	-5.3 %	3.1	4.5	-31.7 %
ORLANDO	53	53	0.0 %	18	16	12.5 %	2.9	3.3	-11.1 %
BIRMINGHAM	52	90	-42.2 %	10	15	-33.3 %	5.2	6.0	-13.3 %
JACKSON	46	60	-23.3 %	7	15	-53.3 %	6.6	4.0	64.3 %
KNOXVILLE	43	75	-42.7 %	15	19	-21.1 %	2.9	3.9	-27.4 %
LOUISVILLE	36	50	-28.0 %	10	10	0.0 %	3.6	5.0	-28.0 %
NASHVILLE	33	60	-45.0 %	10	11	-9.1 %	3.3	5.5	-39.5 %
MEMPHIS	18	26	-30.8 %	6	12	-50.0 %	3.0	2.2	38.5 %
Region Total	919	1,192	-22.9 %	73	84	-13.1 %	12.6	14.2	-11.3 %
Southwest									
HOUSTON	95	120	-20.8 %	19	29	-34.5 %	5.0	4.1	20.8 %
DALLAS	94	82	14.6 %	30	22	36.4 %	3.1	3.7	-15.9 %
SAN ANTONIO	74	114	-35.1 %	27	31	-12.9 %	2.7	3.7	-25.5 %
FT. WORTH	67	85	-21.2 %	20	28	-28.6 %	3.4	3.0	10.4 %
NEW ORLEANS	64	49	30.6 %	16	17	-5.9 %	4.0	2.9	38.8 %
ALBUQUERQUE	40	34	17.6 %	14	14	0.0 %	2.9	2.4	17.6 %
OKLAHOMA CITY	33	27	22.2 %	11	12	-8.3 %	3.0	2.3	33.3 %
LITTLE ROCK	32	66	-51.5 %	13	17	-23.5 %	2.5	3.9	-36.6 %
LUBBOCK	30	44	-31.8 %	14	14	0.0 %	2.1	3.1	-31.8 %
TULSA	22	28	-21.4 %	9	12	-25.0 %	2.4	2.3	4.8 %
SHREVEPORT	10	20	-50.0 %	6	10	-40.0 %	1.7	2.0	-16.7 %
Region Total	561	669	-16.1 %	62	63	-1.6 %	9.0	10.6	-14.8 %
Grand Total	5,061	5,189	-2.5 %	243	279	-12.9 %	20.8	18.6	12.0 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2014	Vol 2013	Chg %	Mkt Share 2014	Mkt Share 2013	Chg %	Top State
1	SECURITY ONE LENDING/RMS	954	690	38 %	18.9 %	13.3 %	42 %	CA
2	AMERICAN ADVISORS GROUP	734	540	36 %	14.5 %	10.4 %	39 %	CA
3	ONE REVERSE MORTGAGE LLC	470	458	3 %	9.3 %	8.8 %	5 %	TX
4	URBAN FINANCIAL OF AMERI	351	226	55 %	6.9 %	4.4 %	59 %	CA
5	GENERATION MORTGAGE COMP	226	244	-7 %	4.5 %	4.7 %	-5 %	NY
6	PROFICIO MORTGAGE VENTUR	209	172	22 %	4.1 %	3.3 %	25 %	CA
7	LIBERTY HOME EQUITY SOLU	201	764	-74 %	4.0 %	14.7 %	-73 %	CA
8	ASSOCIATED MORTGAGE BANK	121	68	78 %	2.4 %	1.3 %	82 %	CA
9	REVERSE MORTGAGE USA INC	107	157	-32 %	2.1 %	3.0 %	-30 %	TX
10	HIGH TECH LENDING INC	91	42	117 %	1.8 %	0.8 %	122 %	CA
11	SUN WEST MORTGAGE CO INC	78	76	3 %	1.5 %	1.5 %	5 %	CA
12	OPEN MORTGAGE LLC	59	15	293 %	1.2 %	0.3 %	303 %	CA
13	PLAZA HOME MORTGAGE INC	59	37	59 %	1.2 %	0.7 %	63 %	CA
14	M & T BANK	50	79	-37 %	1.0 %	1.5 %	-35 %	NY
15	CHERRY CREEK MORTGAGE CO	44	111	-60 %	0.9 %	2.1 %	-59 %	UT
16	NATIONSTAR MORTGAGE LLC	43	27	59 %	0.8 %	0.5 %	63 %	CA
17	NATIONWIDE EQUITIES CORP	41	36	14 %	0.8 %	0.7 %	17 %	NY
18	TOWNEBANK	39	30	30 %	0.8 %	0.6 %	33 %	VA
19	GMFS LLC	36	31	16 %	0.7 %	0.6 %	19 %	CA
20	UNITED NORTHERN MORTGAGE	36	33	9 %	0.7 %	0.6 %	12 %	NY
21	MAVERICK FUNDING CORP	36	46	-22 %	0.7 %	0.9 %	-20 %	NJ
22	AMERICAN PACIFIC MORTGAG	35	11	218 %	0.7 %	0.2 %	226 %	CA
23	NET EQUITY FINANCIAL INC	31	37	-16 %	0.6 %	0.7 %	-14 %	PA
24	FIRSTAR BANK NA	28	31	-10 %	0.6 %	0.6 %	-7 %	TX
25	PEOPLES BANK	27	11	145 %	0.5 %	0.2 %	152 %	CA
26	MONEY HOUSE INC	26	33	-21 %	0.5 %	0.6 %	-19 %	ZZ
27	MORTGAGESHOP LLC	23	28	-18 %	0.5 %	0.5 %	-16 %	VA
28	LIVE WELL FINANCIAL INC	23	6	283 %	0.5 %	0.1 %	293 %	CA
29	UNITED SOUTHWEST MORTGAG	20	9	122 %	0.4 %	0.2 %	128 %	CA
30	ATLANTIC BAY MORTGAGE GR	19	28	-32 %	0.4 %	0.5 %	-30 %	VA
31	MORTGAGE SERVICES III LL	19	13	46 %	0.4 %	0.3 %	50 %	IL
32	SUCCESS MORTGAGE PARTNER	19	15	27 %	0.4 %	0.3 %	30 %	SC
33	FIRSTBANK	19	33	-42 %	0.4 %	0.6 %	-41 %	TN
34	LEADER ONE FINANCIAL COR	19	11	73 %	0.4 %	0.2 %	77 %	MN
35	ADVISORS MORTGAGE GROUP	16	12	33 %	0.3 %	0.2 %	37 %	NY
36	SOUTHERN TRUST MORTGAGE	16	10	60 %	0.3 %	0.2 %	64 %	DC
37	ASPIRE FINANCIAL INC	15	10	50 %	0.3 %	0.2 %	54 %	TX
38	DOLLAR BANK FSB	14	2	600 %	0.3 %	0.0 %	618 %	PA
39	SUN AMERICAN MORTGAGE CO	14	29	-52 %	0.3 %	0.6 %	-51 %	AZ
40	EVOLVE BANK & TRUST	12	6	100 %	0.2 %	0.1 %	105 %	NY
41	MAS ASSOCIATES LLC	12	19	-37 %	0.2 %	0.4 %	-35 %	MD
42	VANGUARD FUNDING LLC	12	9	33 %	0.2 %	0.2 %	37 %	NY
43	MCM HOLDINGS INC	12	14	-14 %	0.2 %	0.3 %	-12 %	FL
44	FRANKLIN FIRST FINANCIAL	11	8	38 %	0.2 %	0.2 %	41 %	NY
45	DAS ACQUISITION CO LLC	11	3	267 %	0.2 %	0.1 %	276 %	MO
46	AMERICAN NATIONWIDE MORT	11	19	-42 %	0.2 %	0.4 %	-41 %	VA
47	VALUE FINANCIAL MORTGAGE	11	7	57 %	0.2 %	0.1 %	61 %	FL
48	GUARANTEED RATE INC	11	7	57 %	0.2 %	0.1 %	61 %	MN
49	VAN DYK MORTGAGE CORPORA	10	17	-41 %	0.2 %	0.3 %	-40 %	IN
50	BANK OF ENGLAND	9	3	200 %	0.2 %	0.1 %	208 %	CT

Rank	Lender	Vol 2014	Vol 2013	Chg %	Mkt Share 2014	Mkt Share 2013	Chg %	Top State
51	VIP MORTGAGE INC	9	5	80 %	0.2 %	0.1 %	85 %	AZ
52	TOP FLITE FINANCIAL INC	9	19	-53 %	0.2 %	0.4 %	-51 %	WI
53	CHRISTENSEN FINANCIAL IN	9	3	200 %	0.2 %	0.1 %	208 %	FL
54	CIRCLE MORTGAGE CORPORAT	8	0		0.2 %	0.0 %		FL
55	HOMEOWNERS MORTGAGE ENTE	8	14	-43 %	0.2 %	0.3 %	-41 %	NC
56	SENIOR MORTGAGE BANKERS	8	39	-79 %	0.2 %	0.8 %	-79 %	ZZ
57	FAIRWAY INDEPENDENT MORT	8	2	300 %	0.2 %	0.0 %	310 %	WI
58	SKYLINE FINANCIAL CORPOR	7	4	75 %	0.1 %	0.1 %	79 %	CA
59	SOUTHPOINT FINANCIAL SER	7	4	75 %	0.1 %	0.1 %	79 %	GA
60	HANCOCK MORTGAGE PARTNER	7	1	600 %	0.1 %	0.0 %	618 %	TX
61	VIG MORTGAGE CORP	7	7	0 %	0.1 %	0.1 %	3 %	ZZ
62	EXCEL MORTGAGE SERVICING	7	2	250 %	0.1 %	0.0 %	259 %	CA
63	WHOLESALE CAPITAL CORP	7	7	0 %	0.1 %	0.1 %	3 %	CA
64	SIMONICH CORPORATION	7	3	133 %	0.1 %	0.1 %	139 %	CA
65	NORTH AMERICAN SAVINGS B	7	12	-42 %	0.1 %	0.2 %	-40 %	TX
66	EQUITY LOANS LLC	7	0		0.1 %	0.0 %		PA
67	CENTRAL PACIFIC BANK	7	2	250 %	0.1 %	0.0 %	259 %	HI
68	GREAT OAK LENDING	6	3	100 %	0.1 %	0.1 %	105 %	PA
69	LAND-HOME FINANCIAL SERV	6	3	100 %	0.1 %	0.1 %	105 %	CA
70	BROKER SOLUTIONS INC	6	1	500 %	0.1 %	0.0 %	515 %	CA
71	SECURITYNATIONAL MORTGAG	6	4	50 %	0.1 %	0.1 %	54 %	UT
72	PRIMARY RESIDENTIAL MORT	6	5	20 %	0.1 %	0.1 %	23 %	NM
73	HOMESTEAD FUNDING CORP	6	7	-14 %	0.1 %	0.1 %	-12 %	NY
74	ROYAL UNITED MORTGAGE LL	6	11	-45 %	0.1 %	0.2 %	-44 %	KY
75	CONTINENTAL HOME LOANS I	6	34	-82 %	0.1 %	0.7 %	-82 %	NY
76	MARKETPLACE HOME MORTGAG	6	1	500 %	0.1 %	0.0 %	515 %	MN
77	GATEWAY BANK MORTGAGE	6	3	100 %	0.1 %	0.1 %	105 %	NC
78	VBS MORTGAGE LLC	6	1	500 %	0.1 %	0.0 %	515 %	VA
79	AMERICA FIRST FEDERAL CR	5	6	-17 %	0.1 %	0.1 %	-15 %	UT
80	MCS MORTGAGE BANKERS INC	5	0		0.1 %	0.0 %		NY
81	AMERICAN NEIGHBORHOOD MT	5	2	150 %	0.1 %	0.0 %	156 %	RI
82	SCBT	5	0		0.1 %	0.0 %		SC
83	AMERIPRO FUNDING INC	5	4	25 %	0.1 %	0.1 %	28 %	TX
84	OPES ADVISORS INC	5	0		0.1 %	0.0 %		CA
85	WEST TOWN SAVINGS BANK	5	9	-44 %	0.1 %	0.2 %	-43 %	KS
86	DELTA TRUST MORTGAGE INC	5	5	0 %	0.1 %	0.1 %	3 %	AR
87	BRAZOS NATIONAL BANK	5	2	150 %	0.1 %	0.0 %	156 %	TX
88	MANN MORTGAGE LLC	5	11	-55 %	0.1 %	0.2 %	-53 %	MT
89	CONTOUR MORTGAGE CORPORA	5	10	-50 %	0.1 %	0.2 %	-49 %	NY
90	HOMESTREET BANK	5	10	-50 %	0.1 %	0.2 %	-49 %	OR
91	INTERLINC MORTGAGE SERVI	5	1	400 %	0.1 %	0.0 %	413 %	LA
92	CROSSCOUNTRY MORTGAGE	5	2	150 %	0.1 %	0.0 %	156 %	TN
93	ALCOVA MORTGAGE LLC	5	0		0.1 %	0.0 %		VA
94	HOME STATE BANK NA	5	0		0.1 %	0.0 %		IL
95	INTEGRITY HOME LOAN OF C	5	3	67 %	0.1 %	0.1 %	71 %	FL
96	PACIFIC RESIDENTIAL MORT	4	2	100 %	0.1 %	0.0 %	105 %	OR
97	BANK OF NORTH CAROLINA	4	0		0.1 %	0.0 %		SC
98	CREDIT UNION MORTGAGE AS	4	2	100 %	0.1 %	0.0 %	105 %	DC
99	PINNACLE CAPITAL MORTGAG	4	10	-60 %	0.1 %	0.2 %	-59 %	CA
100	GATEWAY FUNDING DIVERSIF	4	11	-64 %	0.1 %	0.2 %	-63 %	PA

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