

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through August 2016

Next Release Date: Week 1 of October

Endorsement Growth Change

24.1 %

Competition Growth

2.0 %

Active Lender Change

4

Figures above reflect change from prior month

PERFORMANCE

| Rank/Region | 09/15 | 10/15 | 11/15 | 12/15 | 01/16 | 02/16 | 03/16 | 04/16 | 05/16 | 06/16 | 07/16 | 08/16 | Trend |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1 Pacific/Hawaii | 1,427 | 1,045 | 911 | 1,135 | 1,090 | 1,321 | 1,292 | 1,118 | 1,045 | 1,079 | 995 | 1,210 | ▲ |
| 2 Southeast/Caribbean | 902 | 864 | 897 | 898 | 758 | 841 | 899 | 822 | 757 | 780 | 695 | 863 | ▲ |
| 3 Southwest | 410 | 456 | 539 | 483 | 420 | 567 | 460 | 501 | 402 | 459 | 394 | 487 | ▲ |
| 4 Mid-Atlantic | 400 | 432 | 343 | 336 | 321 | 290 | 370 | 327 | 306 | 280 | 289 | 360 | ▲ |
| 5 Midwest | 401 | 355 | 332 | 351 | 326 | 363 | 411 | 339 | 280 | 295 | 262 | 312 | ▲ |
| 6 New York/New Jersey | 391 | 424 | 306 | 311 | 290 | 306 | 336 | 321 | 239 | 251 | 265 | 290 | ▲ |
| 7 Rocky Mountain | 231 | 285 | 278 | 226 | 241 | 315 | 246 | 321 | 210 | 229 | 230 | 356 | ▲ |
| 8 Northwest/Alaska | 243 | 182 | 174 | 230 | 190 | 279 | 275 | 223 | 211 | 222 | 201 | 266 | ▲ |
| 9 New England | 175 | 190 | 128 | 164 | 163 | 182 | 157 | 158 | 125 | 100 | 128 | 148 | ▲ |
| 10 Great Plains | 91 | 99 | 115 | 99 | 91 | 115 | 89 | 113 | 71 | 76 | 75 | 95 | ▲ |
| Total | 4,671 | 4,332 | 4,023 | 4,233 | 3,890 | 4,579 | 4,535 | 4,243 | 3,646 | 3,771 | 3,534 | 4,387 | ▲ |

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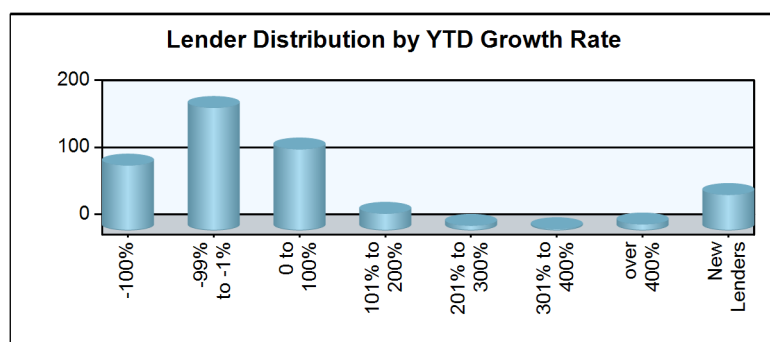
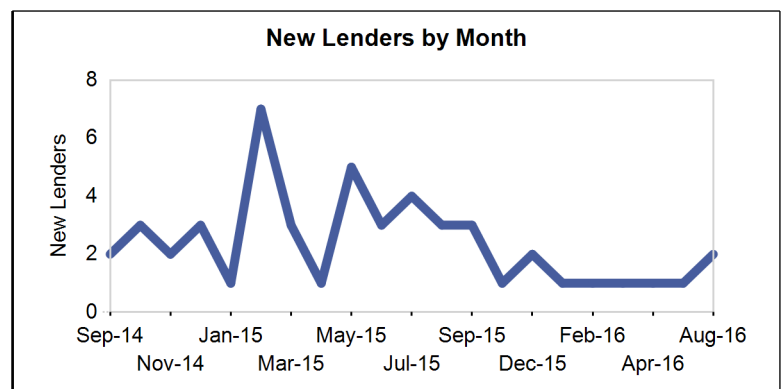
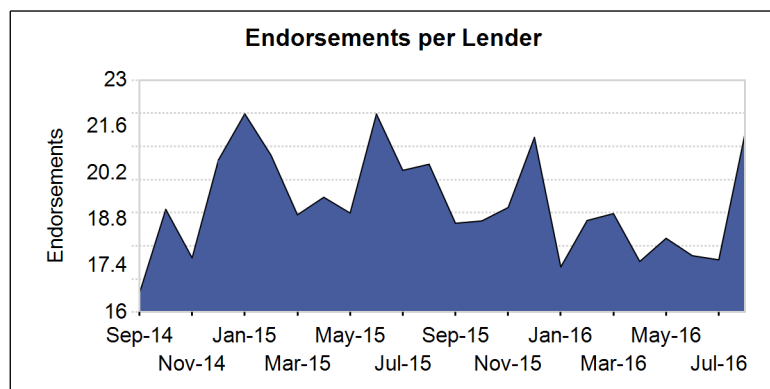
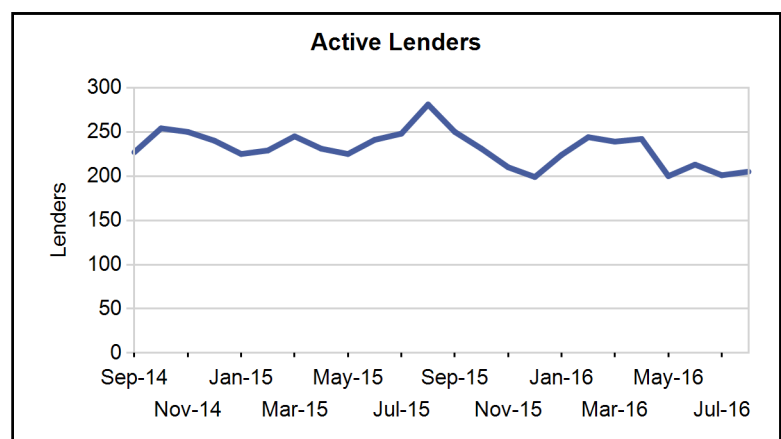
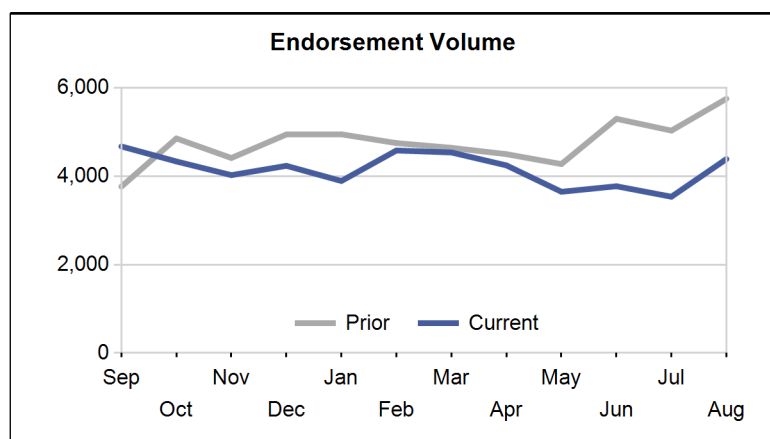
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Competition

Top 10 Lenders

| Rank / Lender | 09/15 | 10/15 | 11/15 | 12/15 | 01/16 | 02/16 | 03/16 | 04/16 | 05/16 | 06/16 | 07/16 | 08/16 | Total | Trend |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------|
| 1 AMERICAN ADVISORS GROUP | 1,239 | 1,092 | 1,022 | 1,028 | 826 | 917 | 999 | 966 | 796 | 924 | 873 | 850 | 11,532 | ▼ |
| 2 FINANCE OF AMERICA REVERSE LLC | 315 | 322 | 302 | 326 | 323 | 368 | 286 | 270 | 330 | 278 | 298 | 518 | 3,936 | ▲ |
| 3 ONE REVERSE MORTGAGE LLC | 353 | 317 | 358 | 351 | 287 | 330 | 322 | 316 | 316 | 283 | 271 | 297 | 3,801 | ▲ |
| 4 LIBERTY HOME EQUITY SOLUTIONS INC | 401 | 340 | 143 | 78 | 291 | 490 | 338 | 446 | 225 | 272 | 161 | 144 | 3,329 | ▼ |
| 5 RMS/SECURITY ONE LENDING | 265 | 282 | 320 | 413 | 356 | 406 | 351 | 162 | 67 | 71 | 87 | 88 | 2,868 | ▲ |
| 6 REVERSE MORTGAGE FUNDING LLC | 175 | 197 | 192 | 207 | 163 | 190 | 227 | 262 | 275 | 190 | 264 | 460 | 2,802 | ▲ |
| 7 SYNERGY ONE LENDING INC | 148 | 128 | 171 | 200 | 141 | 154 | 166 | 147 | 150 | 183 | 174 | 215 | 1,977 | ▲ |
| 8 LIVE WELL FINANCIAL INC | 131 | 132 | 203 | 172 | 150 | 130 | 270 | 184 | 164 | 134 | 105 | 128 | 1,903 | ▲ |
| 9 HIGHTECHLENDING INC | 86 | 74 | 58 | 60 | 55 | 96 | 114 | 90 | 104 | 159 | 80 | 137 | 1,113 | ▲ |
| 10 HOME POINT FINANCIAL CORPORATION | 122 | 115 | 71 | 99 | 110 | 88 | 87 | 89 | 66 | 73 | 63 | 54 | 1,037 | ▼ |
| Top 10 SubTotal | 3,235 | 2,999 | 2,840 | 2,934 | 2,702 | 3,169 | 3,160 | 2,932 | 2,493 | 2,567 | 2,376 | 2,891 | 34,298 | ▲ |
| Industry Total | 4,671 | 4,332 | 4,023 | 4,233 | 3,890 | 4,579 | 4,535 | 4,243 | 3,646 | 3,771 | 3,534 | 4,387 | 49,844 | ▲ |



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Market Performance

| Market | YTD Volume 2016 | YTD Volume 2015 | Chg % | Active Lenders 2016 | Active Lenders 2015 | Chg % | Volume / Lender 2016 | Volume / Lender 2015 | Chg % |
|----------------------------|-----------------|-----------------|----------------|---------------------|---------------------|----------------|----------------------|----------------------|----------------|
| Great Plains | | | | | | | | | |
| KANSAS CITY | 197 | 241 | -18.3 % | 24 | 26 | -7.7 % | 2.5 | 2.7 | -9.9 % |
| ST. LOUIS | 166 | 190 | -12.6 % | 23 | 19 | 21.1 % | 2.2 | 2.9 | -23.8 % |
| DES MOINES | 159 | 184 | -13.6 % | 17 | 18 | -5.6 % | 2.6 | 3.3 | -20.2 % |
| TOPEKA | 112 | 136 | -17.6 % | 14 | 21 | -33.3 % | 2.6 | 2.0 | 25.7 % |
| OMAHA | 91 | 124 | -26.6 % | 15 | 18 | -16.7 % | 1.7 | 2.3 | -24.6 % |
| Region Total | 725 | 875 | -17.1 % | 43 | 40 | 7.5 % | 4.3 | 5.2 | -16.4 % |
| Mid-Atlantic | | | | | | | | | |
| PHILADELPHIA | 672 | 1,072 | -37.3 % | 55 | 57 | -3.5 % | 3.8 | 5.0 | -25.2 % |
| RICHMOND | 582 | 942 | -38.2 % | 53 | 48 | 10.4 % | 3.2 | 4.7 | -32.4 % |
| WASH. D.C. | 463 | 641 | -27.8 % | 39 | 47 | -17.0 % | 3.3 | 4.6 | -27.7 % |
| BALTIMORE | 385 | 602 | -36.0 % | 40 | 47 | -14.9 % | 2.8 | 3.7 | -24.9 % |
| PITTSBURGH | 219 | 336 | -34.8 % | 27 | 28 | -3.6 % | 2.6 | 3.3 | -20.2 % |
| CHARLESTON | 111 | 152 | -27.0 % | 15 | 16 | -6.3 % | 2.2 | 3.5 | -35.9 % |
| WILMINGTON | 111 | 133 | -16.5 % | 25 | 25 | 0.0 % | 1.6 | 1.8 | -12.4 % |
| Region Total | 2,543 | 3,878 | -34.4 % | 96 | 104 | -7.7 % | 7.0 | 9.1 | -23.1 % |
| Midwest | | | | | | | | | |
| CHICAGO | 595 | 833 | -28.6 % | 42 | 52 | -19.2 % | 4.0 | 4.6 | -11.4 % |
| INDIANAPOLIS | 353 | 474 | -25.5 % | 27 | 30 | -10.0 % | 3.1 | 4.3 | -27.4 % |
| MINN. ST. PAUL | 306 | 328 | -6.7 % | 30 | 30 | 0.0 % | 2.8 | 3.2 | -11.7 % |
| MILWAUKEE | 244 | 338 | -27.8 % | 31 | 37 | -16.2 % | 2.7 | 3.2 | -15.5 % |
| CLEVELAND | 233 | 364 | -36.0 % | 29 | 34 | -14.7 % | 2.5 | 3.9 | -36.9 % |
| DETROIT | 204 | 258 | -20.9 % | 22 | 22 | 0.0 % | 2.8 | 2.9 | -5.4 % |
| COLUMBUS | 188 | 255 | -26.3 % | 26 | 27 | -3.7 % | 2.9 | 3.1 | -4.7 % |
| GRAND RAPIDS | 184 | 266 | -30.8 % | 19 | 19 | 0.0 % | 2.6 | 3.5 | -25.8 % |
| CINCINNATI | 114 | 135 | -15.6 % | 20 | 14 | 42.9 % | 1.9 | 2.5 | -23.2 % |
| SPRINGFIELD | 113 | 186 | -39.2 % | 17 | 22 | -22.7 % | 2.2 | 2.8 | -21.6 % |
| FLINT | 54 | 78 | -30.8 % | 10 | 14 | -28.6 % | 1.8 | 1.8 | -2.0 % |
| Region Total | 2,588 | 3,515 | -26.4 % | 90 | 103 | -12.6 % | 7.7 | 8.9 | -13.9 % |
| New England | | | | | | | | | |
| BOSTON | 510 | 623 | -18.1 % | 32 | 37 | -13.5 % | 4.4 | 4.7 | -6.3 % |
| HARTFORD | 291 | 429 | -32.2 % | 34 | 44 | -22.7 % | 2.6 | 3.4 | -23.3 % |
| BANGOR | 150 | 147 | 2.0 % | 20 | 18 | 11.1 % | 2.2 | 2.5 | -11.9 % |
| MANCHESTER | 105 | 155 | -32.3 % | 21 | 19 | 10.5 % | 1.9 | 2.2 | -10.5 % |
| PROVIDENCE | 62 | 90 | -31.1 % | 13 | 17 | -23.5 % | 1.8 | 1.8 | 1.5 % |
| BURLINGTON | 43 | 82 | -47.6 % | 9 | 12 | -25.0 % | 2.1 | 2.7 | -20.9 % |
| Region Total | 1,161 | 1,526 | -23.9 % | 62 | 68 | -8.8 % | 5.2 | 6.1 | -14.7 % |
| New York/New Jersey | | | | | | | | | |
| NEW YORK | 1,108 | 1,683 | -34.2 % | 57 | 65 | -12.3 % | 4.8 | 6.3 | -24.2 % |
| NEWARK | 483 | 742 | -34.9 % | 62 | 65 | -4.6 % | 2.6 | 3.6 | -28.9 % |
| CAMDEN | 346 | 544 | -36.4 % | 49 | 57 | -14.0 % | 2.6 | 3.1 | -16.3 % |
| ALBANY | 221 | 406 | -45.6 % | 29 | 33 | -12.1 % | 2.4 | 3.1 | -23.5 % |
| BUFFALO | 140 | 221 | -36.7 % | 14 | 21 | -33.3 % | 3.0 | 3.2 | -3.9 % |
| Region Total | 2,298 | 3,596 | -36.1 % | 101 | 113 | -10.6 % | 5.7 | 8.0 | -28.2 % |
| Northwest/Alaska | | | | | | | | | |
| SEATTLE | 814 | 776 | 4.9 % | 57 | 57 | 0.0 % | 3.6 | 3.6 | 1.3 % |
| PORTLAND | 668 | 579 | 15.4 % | 58 | 51 | 13.7 % | 3.0 | 3.1 | -2.7 % |
| BOISE | 247 | 243 | 1.6 % | 36 | 27 | 33.3 % | 2.2 | 2.6 | -15.5 % |
| SPOKANE | 111 | 136 | -18.4 % | 22 | 27 | -18.5 % | 1.7 | 1.8 | -6.7 % |
| ANCHORAGE | 27 | 42 | -35.7 % | 5 | 7 | -28.6 % | 1.6 | 2.3 | -26.9 % |
| Region Total | 1,867 | 1,776 | 5.1 % | 82 | 80 | 2.5 % | 5.2 | 5.5 | -4.8 % |
| Pacific/Hawaii | | | | | | | | | |
| LOS ANGELES | 2,070 | 2,414 | -14.3 % | 95 | 91 | 4.4 % | 6.2 | 7.5 | -17.2 % |

| Market | YTD Volume 2016 | YTD Volume 2015 | Chg % | Active Lenders 2016 | Active Lenders 2015 | Chg % | Volume / Lender 2016 | Volume / Lender 2015 | Chg % |
|----------------------------|-----------------|-----------------|----------------|---------------------|---------------------|----------------|----------------------|----------------------|----------------|
| SANTA ANA | 1,700 | 1,878 | -9.5 % | 91 | 81 | 12.3 % | 5.4 | 6.5 | -17.6 % |
| SAN FRANCISCO | 1,522 | 1,663 | -8.5 % | 64 | 64 | 0.0 % | 6.1 | 6.5 | -5.2 % |
| PHOENIX | 1,083 | 1,071 | 1.1 % | 57 | 56 | 1.8 % | 4.4 | 5.2 | -13.9 % |
| SACRAMENTO | 897 | 805 | 11.4 % | 55 | 53 | 3.8 % | 4.3 | 3.9 | 8.5 % |
| SAN DIEGO | 723 | 785 | -7.9 % | 58 | 64 | -9.4 % | 3.8 | 4.1 | -7.7 % |
| FRESNO | 380 | 380 | 0.0 % | 36 | 43 | -16.3 % | 2.8 | 2.6 | 8.2 % |
| LAS VEGAS | 314 | 387 | -18.9 % | 41 | 30 | 36.7 % | 3.1 | 4.1 | -25.0 % |
| RENO | 183 | 144 | 27.1 % | 22 | 21 | 4.8 % | 2.3 | 2.3 | 0.9 % |
| TUCSON | 149 | 197 | -24.4 % | 24 | 20 | 20.0 % | 2.1 | 2.7 | -21.8 % |
| HONOLULU | 129 | 138 | -6.5 % | 18 | 18 | 0.0 % | 2.0 | 1.9 | 6.6 % |
| Region Total | 9,150 | 9,862 | -7.2 % | 162 | 165 | -1.8 % | 13.7 | 15.2 | -10.4 % |
| Rocky Mountain | | | | | | | | | |
| DENVER | 1,260 | 948 | 32.9 % | 61 | 59 | 3.4 % | 5.0 | 4.5 | 11.0 % |
| SALT LAKE CITY | 600 | 661 | -9.2 % | 36 | 37 | -2.7 % | 3.9 | 4.1 | -5.7 % |
| HELENA | 158 | 163 | -3.1 % | 18 | 17 | 5.9 % | 2.4 | 2.8 | -15.7 % |
| CASPER | 58 | 59 | -1.7 % | 16 | 14 | 14.3 % | 1.6 | 1.5 | 11.2 % |
| FARGO | 38 | 31 | 22.6 % | 9 | 9 | 0.0 % | 1.7 | 1.4 | 23.3 % |
| SIOUX FALLS | 34 | 37 | -8.1 % | 10 | 7 | 42.9 % | 1.2 | 1.6 | -23.9 % |
| Region Total | 2,148 | 1,899 | 13.1 % | 81 | 86 | -5.8 % | 6.0 | 5.9 | 1.1 % |
| Southeast/Caribbean | | | | | | | | | |
| MIAMI | 1,155 | 1,398 | -17.4 % | 77 | 84 | -8.3 % | 4.6 | 4.9 | -5.5 % |
| GREENSBORO | 809 | 930 | -13.0 % | 50 | 37 | 35.1 % | 4.3 | 6.1 | -29.8 % |
| ATLANTA | 665 | 827 | -19.6 % | 46 | 35 | 31.4 % | 3.9 | 5.9 | -34.5 % |
| TAMPA | 645 | 812 | -20.6 % | 54 | 55 | -1.8 % | 3.7 | 4.6 | -20.7 % |
| ORLANDO | 556 | 616 | -9.7 % | 46 | 54 | -14.8 % | 3.6 | 3.4 | 3.7 % |
| COLUMBIA | 547 | 663 | -17.5 % | 44 | 34 | 29.4 % | 3.1 | 4.2 | -25.5 % |
| JACKSONVILLE | 430 | 539 | -20.2 % | 36 | 42 | -14.3 % | 3.5 | 3.9 | -10.2 % |
| BIRMINGHAM | 392 | 521 | -24.8 % | 30 | 27 | 11.1 % | 3.3 | 4.6 | -27.2 % |
| KNOXVILLE | 300 | 415 | -27.7 % | 25 | 30 | -16.7 % | 3.0 | 3.8 | -20.2 % |
| CARIBBEAN | 232 | 307 | -24.4 % | 18 | 18 | 0.0 % | 3.6 | 4.6 | -21.4 % |
| NASHVILLE | 213 | 250 | -14.8 % | 28 | 25 | 12.0 % | 2.5 | 3.1 | -20.7 % |
| LOUISVILLE | 203 | 276 | -26.4 % | 20 | 19 | 5.3 % | 2.9 | 3.6 | -17.5 % |
| JACKSON | 182 | 257 | -29.2 % | 16 | 12 | 33.3 % | 2.7 | 4.2 | -35.9 % |
| MEMPHIS | 86 | 119 | -27.7 % | 12 | 17 | -29.4 % | 2.1 | 2.4 | -10.3 % |
| Region Total | 6,415 | 7,930 | -19.1 % | 138 | 162 | -14.8 % | 11.5 | 12.9 | -11.4 % |
| Southwest | | | | | | | | | |
| HOUSTON | 712 | 788 | -9.6 % | 52 | 54 | -3.7 % | 4.0 | 4.4 | -9.7 % |
| SAN ANTONIO | 607 | 682 | -11.0 % | 43 | 44 | -2.3 % | 3.7 | 3.9 | -4.6 % |
| DALLAS | 517 | 567 | -8.8 % | 46 | 44 | 4.5 % | 3.1 | 3.6 | -14.7 % |
| FT. WORTH | 497 | 505 | -1.6 % | 42 | 43 | -2.3 % | 3.3 | 3.2 | 3.1 % |
| NEW ORLEANS | 364 | 481 | -24.3 % | 27 | 30 | -10.0 % | 3.7 | 4.4 | -14.4 % |
| LITTLE ROCK | 219 | 235 | -6.8 % | 24 | 20 | 20.0 % | 3.0 | 3.5 | -15.3 % |
| ALBUQUERQUE | 218 | 277 | -21.3 % | 22 | 29 | -24.1 % | 2.7 | 3.2 | -16.6 % |
| LUBBOCK | 164 | 254 | -35.4 % | 25 | 30 | -16.7 % | 2.1 | 2.7 | -22.5 % |
| OKLAHOMA CITY | 164 | 214 | -23.4 % | 21 | 25 | -16.0 % | 2.7 | 3.0 | -8.1 % |
| TULSA | 157 | 191 | -17.8 % | 20 | 17 | 17.6 % | 2.2 | 3.3 | -31.8 % |
| SHREVEPORT | 71 | 127 | -44.1 % | 15 | 13 | 15.4 % | 1.7 | 2.3 | -27.7 % |
| Region Total | 3,690 | 4,321 | -14.6 % | 87 | 97 | -10.3 % | 9.5 | 10.8 | -12.3 % |
| Grand Total | 32,585 | 39,178 | -16.8 % | 400 | 444 | -9.9 % | 18.4 | 20.4 | -9.4 % |

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Top 100 Lenders - Year to Date

| Rank | Lender | Vol 2016 | Vol 2015 | Chg % | Mkt Share 2016 | Mkt Share 2015 | Chg % | Top State |
|------|--------------------------|----------|----------|-------|----------------|----------------|-------|-----------|
| 1 | AMERICAN ADVISORS GROUP | 7151 | 9271 | -23% | 21.9% | 23.7% | -7% | CA |
| 2 | FINANCE OF AMERICA REVER | 2671 | 3023 | -12% | 8.2% | 7.7% | 6% | CA |
| 3 | ONE REVERSE MORTGAGE LLC | 2422 | 3666 | -34% | 7.4% | 9.4% | -21% | CA |
| 4 | LIBERTY HOME EQUITY SOLU | 2367 | 2913 | -19% | 7.3% | 7.4% | -2% | CA |
| 5 | REVERSE MORTGAGE FUNDING | 2031 | 1609 | 26% | 6.2% | 4.1% | 52% | CA |
| 6 | RMS/SECURITY ONE LENDING | 1588 | 3272 | -51% | 4.9% | 8.4% | -42% | CA |
| 7 | SYNERGY ONE LENDING INC | 1330 | 181 | 635% | 4.1% | 0.5% | 783% | CA |
| 8 | LIVE WELL FINANCIAL INC | 1265 | 1332 | -5% | 3.9% | 3.4% | 14% | CA |
| 9 | HIGHTECHLENDING INC | 835 | 569 | 47% | 2.6% | 1.5% | 76% | CA |
| 10 | NATIONWIDE EQUITIES CORP | 735 | 268 | 174% | 2.3% | 0.7% | 230% | NY |
| 11 | HOME POINT FINANCIAL COR | 630 | 832 | -24% | 1.9% | 2.1% | -9% | CA |
| 12 | OPEN MORTGAGE LLC | 426 | 494 | -14% | 1.3% | 1.3% | 4% | CA |
| 13 | FIRSTBANK | 425 | 353 | 20% | 1.3% | 0.9% | 45% | FL |
| 14 | REVERSE MORTGAGESCOM INC | 410 | 0 | | 1.3% | 0.0% | | CA |
| 15 | UNITED NORTHERN MORTGAGE | 295 | 523 | -44% | 0.9% | 1.3% | -32% | NY |
| 16 | FAIRWAY INDEPENDENT MORT | 288 | 73 | 295% | 0.9% | 0.2% | 374% | WI |
| 17 | CHERRY CREEK MORTGAGE CO | 285 | 397 | -28% | 0.9% | 1.0% | -14% | UT |
| 18 | THE FEDERAL SAVINGS BANK | 268 | 266 | 1% | 0.8% | 0.7% | 21% | CA |
| 19 | PLAZA HOME MORTGAGE INC | 260 | 374 | -30% | 0.8% | 1.0% | -16% | CA |
| 20 | SUN WEST MORTGAGE CO INC | 233 | 383 | -39% | 0.7% | 1.0% | -27% | CA |
| 21 | ADVISORS MORTGAGE GROUP | 207 | 289 | -28% | 0.6% | 0.7% | -14% | CA |
| 22 | RESOLUTE BANK | 207 | 135 | 53% | 0.6% | 0.3% | 84% | CA |
| 23 | AMERICAN PACIFIC MORTGAG | 186 | 174 | 7% | 0.6% | 0.4% | 29% | CA |
| 24 | PEOPLES BANK | 185 | 132 | 40% | 0.6% | 0.3% | 69% | CA |
| 25 | MCM HOLDINGS INC | 184 | 235 | -22% | 0.6% | 0.6% | -6% | FL |
| 26 | LONGBRIDGE FINANCIAL LLC | 180 | 34 | 429% | 0.6% | 0.1% | 537% | TX |
| 27 | UNITED SOUTHWEST MORTGAG | 176 | 204 | -14% | 0.5% | 0.5% | 4% | CA |
| 28 | M & T BANK | 158 | 243 | -35% | 0.5% | 0.6% | -22% | NY |
| 29 | PROFICIO MORTGAGE VENTUR | 143 | 921 | -84% | 0.4% | 2.4% | -81% | FL |
| 30 | MONEY HOUSE INC | 133 | 152 | -13% | 0.4% | 0.4% | 5% | ZZ |
| 31 | SUN AMERICAN MORTGAGE CO | 133 | 147 | -10% | 0.4% | 0.4% | 9% | AZ |
| 32 | BANC OF CALIFORNIA NA | 132 | 62 | 113% | 0.4% | 0.2% | 156% | CA |
| 33 | BANK OF ENGLAND | 113 | 69 | 64% | 0.3% | 0.2% | 97% | FL |
| 34 | TOWNEBANK | 98 | 155 | -37% | 0.3% | 0.4% | -24% | VA |
| 35 | VIP MORTGAGE INC | 91 | 61 | 49% | 0.3% | 0.2% | 79% | AZ |
| 36 | LAND-HOME FINANCIAL SERV | 85 | 80 | 6% | 0.3% | 0.2% | 28% | CA |
| 37 | AMERICAN NATIONWIDE MORT | 82 | 130 | -37% | 0.3% | 0.3% | -24% | VA |
| 38 | UNIVERSAL LENDING CORPOR | 82 | 102 | -20% | 0.3% | 0.3% | -3% | CO |
| 39 | QUONTIC BANK FSB | 80 | 16 | 400% | 0.2% | 0.0% | 501% | NY |
| 40 | FRANKLIN FIRST FINANCIAL | 76 | 75 | 1% | 0.2% | 0.2% | 22% | NY |
| 41 | MANN MORTGAGE LLC | 73 | 57 | 28% | 0.2% | 0.1% | 54% | ID |
| 42 | WHOLESALE CAPITAL CORP | 65 | 43 | 51% | 0.2% | 0.1% | 82% | CA |
| 43 | BROKER SOLUTIONS INC | 63 | 86 | -27% | 0.2% | 0.2% | -12% | CA |
| 44 | GEORGETOWN MORTGAGE | 63 | 89 | -29% | 0.2% | 0.2% | -15% | TX |
| 45 | COMMUNITY FIRST NATIONAL | 62 | 0 | | 0.2% | 0.0% | | FL |
| 46 | LENOX FINANCIAL MORTGAGE | 58 | 59 | -2% | 0.2% | 0.2% | 18% | CA |
| 47 | SUCCESS MORTGAGE PARTNER | 58 | 94 | -38% | 0.2% | 0.2% | -26% | MI |
| 48 | WILLOW BEND MORTGAGE CO | 56 | 16 | 250% | 0.2% | 0.0% | 321% | TX |
| 49 | VANGUARD FUNDING LLC | 56 | 56 | 0% | 0.2% | 0.1% | 20% | NY |
| 50 | FIRSTAR BANK NA | 55 | 101 | -46% | 0.2% | 0.3% | -35% | OK |

| Rank | Lender | Vol 2016 | Vol 2015 | Chg % | Mkt Share 2016 | Mkt Share 2015 | Chg % | Top State |
|------|--------------------------|----------|----------|--------|----------------|----------------|--------|-----------|
| 51 | NOVA FINANCIAL & INVESTM | 54 | 2 | 2,600% | 0.2% | 0.0% | 3,146% | AZ |
| 52 | ACADEMY MORTGAGE CORPORA | 54 | 33 | 64% | 0.2% | 0.1% | 97% | UT |
| 53 | HOMEOWNERS MORTGAGE ENTE | 50 | 74 | -32% | 0.2% | 0.2% | -19% | SC |
| 54 | FIRST PRIORITY FINANCIAL | 50 | 50 | 0% | 0.2% | 0.1% | 20% | CA |
| 55 | SOUTHERN TRUST MORTGAGE | 48 | 79 | -39% | 0.1% | 0.2% | -27% | DC |
| 56 | EVOLVE BANK & TRUST | 47 | 57 | -18% | 0.1% | 0.1% | -1% | NY |
| 57 | YADKIN VALLEY BANK AND T | 47 | 40 | 18% | 0.1% | 0.1% | 41% | NC |
| 58 | PACIFIC RESIDENTIAL MORT | 45 | 50 | -10% | 0.1% | 0.1% | 8% | OR |
| 59 | RESIDENTIAL HOME FUNDING | 43 | 62 | -31% | 0.1% | 0.2% | -17% | NY |
| 60 | MORTGAGE BROKERS SERVICE | 42 | 21 | 100% | 0.1% | 0.1% | 140% | WA |
| 61 | HOMEBRIDGE FINANCIAL SER | 41 | 31 | 32% | 0.1% | 0.1% | 59% | TX |
| 62 | MORTGAGESHOP LLC | 41 | 93 | -56% | 0.1% | 0.2% | -47% | VA |
| 63 | GMFS LLC | 40 | 233 | -83% | 0.1% | 0.6% | -79% | LA |
| 64 | TOTAL MEDIA MANAGEMENT L | 39 | 14 | 179% | 0.1% | 0.0% | 235% | AL |
| 65 | VAN DYK MORTGAGE CORPORA | 38 | 46 | -17% | 0.1% | 0.1% | -1% | KY |
| 66 | BANK OF NORTH CAROLINA | 37 | 34 | 9% | 0.1% | 0.1% | 31% | NC |
| 67 | THE MONEY STORE | 35 | 270 | -87% | 0.1% | 0.7% | -84% | NJ |
| 68 | NEW AMERICAN MORTGAGE LL | 35 | 31 | 13% | 0.1% | 0.1% | 36% | SC |
| 69 | GATEWAY BANK MORTGAGE | 34 | 43 | -21% | 0.1% | 0.1% | -5% | NC |
| 70 | PEOPLES HOME EQUITY INC | 33 | 38 | -13% | 0.1% | 0.1% | 4% | TN |
| 71 | US MORTGAGE CORPORATION | 33 | 54 | -39% | 0.1% | 0.1% | -27% | NY |
| 72 | AKT AMERICAN CAPITAL INC | 32 | 28 | 14% | 0.1% | 0.1% | 37% | CA |
| 73 | UNITED MORTGAGE CORP | 32 | 40 | -20% | 0.1% | 0.1% | -4% | NY |
| 74 | CITYWIDE HOME LOANS | 31 | 23 | 35% | 0.1% | 0.1% | 62% | UT |
| 75 | AMERICAS MORTGAGE RESOUR | 31 | 15 | 107% | 0.1% | 0.0% | 148% | LA |
| 76 | BANNER BANK | 30 | 45 | -33% | 0.1% | 0.1% | -20% | WA |
| 77 | FULTON BANK NA | 28 | 51 | -45% | 0.1% | 0.1% | -34% | PA |
| 78 | SECURITYNATIONAL MORTGAG | 27 | 35 | -23% | 0.1% | 0.1% | -7% | UT |
| 79 | GATEWAY FUNDING DIVERSIF | 27 | 49 | -45% | 0.1% | 0.1% | -34% | NJ |
| 80 | SKYLINE FINANCIAL CORPOR | 26 | 14 | 86% | 0.1% | 0.0% | 123% | CA |
| 81 | MOUNTAIN AMERICA CREDIT | 25 | 38 | -34% | 0.1% | 0.1% | -21% | UT |
| 82 | SENIOR MORTGAGE BANKERS | 25 | 73 | -66% | 0.1% | 0.2% | -59% | ZZ |
| 83 | MEADOWBROOK FINANCIAL MO | 25 | 41 | -39% | 0.1% | 0.1% | -27% | NY |
| 84 | ON Q FINANCIAL INC | 24 | 27 | -11% | 0.1% | 0.1% | 7% | AZ |
| 85 | CARROLLTON MORTGAGE CO | 24 | 20 | 20% | 0.1% | 0.1% | 44% | CA |
| 86 | GUILD MORTGAGE COMPANY | 24 | 3 | 700% | 0.1% | 0.0% | 862% | CA |
| 87 | AMCAP MORTGAGE LTD | 23 | 26 | -12% | 0.1% | 0.1% | 6% | TX |
| 88 | CMG MORTGAGE INC | 23 | 19 | 21% | 0.1% | 0.0% | 46% | CA |
| 89 | DOLLAR BANK FSB | 23 | 37 | -38% | 0.1% | 0.1% | -25% | PA |
| 90 | AMERICA FIRST FEDERAL CR | 23 | 56 | -59% | 0.1% | 0.1% | -51% | UT |
| 91 | JAMES B NUTTER AND COMPA | 22 | 27 | -19% | 0.1% | 0.1% | -2% | KS |
| 92 | COLONIAL SAVINGS FA | 22 | 33 | -33% | 0.1% | 0.1% | -20% | TX |
| 93 | UNIVERSAL AMERICAN MORTG | 22 | 17 | 29% | 0.1% | 0.0% | 56% | CA |
| 94 | SIMONICH CORPORATION | 22 | 39 | -44% | 0.1% | 0.1% | -32% | CA |
| 95 | CENTRAL PACIFIC BANK | 21 | 28 | -25% | 0.1% | 0.1% | -10% | HI |
| 96 | CBC NATIONAL BANK | 21 | 36 | -42% | 0.1% | 0.1% | -30% | ID |
| 97 | BERKSHIRE BANK | 21 | 33 | -36% | 0.1% | 0.1% | -23% | MA |
| 98 | GSF MORTGAGE CORPORATION | 21 | 22 | -5% | 0.1% | 0.1% | 15% | DC |
| 99 | FBC MORTGAGE LLC | 21 | 7 | 200% | 0.1% | 0.0% | 261% | FL |
| 100 | ASPIRE FINANCIAL INC | 20 | 46 | -57% | 0.1% | 0.1% | -48% | TX |

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