

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through May 2017

Next Release Date: Week 1 of July

Endorsement Growth Change

-3.6 %

Competition Growth

-4.8 %

Active Lender Change

-11

Figures above reflect change from prior month

PERFORMANCE

| Rank/Region | 06/16 | 07/16 | 08/16 | 09/16 | 10/16 | 11/16 | 12/16 | 01/17 | 02/17 | 03/17 | 04/17 | 05/17 | Trend |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------|
| 1 Pacific/Hawaii | 1,079 | 995 | 1,210 | 1,046 | 1,109 | 1,118 | 1,364 | 1,259 | 1,358 | 1,608 | 1,514 | 1,408 | ▼ |
| 2 Southeast/Caribbean | 780 | 695 | 863 | 857 | 754 | 803 | 917 | 840 | 842 | 957 | 926 | 914 | ▼ |
| 3 Southwest | 459 | 394 | 487 | 358 | 478 | 396 | 538 | 577 | 461 | 525 | 486 | 524 | ▲ |
| 4 Mid-Atlantic | 280 | 289 | 360 | 317 | 281 | 315 | 328 | 359 | 290 | 371 | 382 | 362 | ▼ |
| 5 Midwest | 295 | 262 | 312 | 288 | 303 | 293 | 344 | 368 | 334 | 405 | 370 | 353 | ▼ |
| 6 Rocky Mountain | 229 | 230 | 356 | 205 | 308 | 233 | 369 | 385 | 338 | 469 | 398 | 400 | ▲ |
| 7 New York/New Jersey | 251 | 265 | 290 | 267 | 242 | 307 | 262 | 286 | 267 | 368 | 300 | 287 | ▼ |
| 8 Northwest/Alaska | 222 | 201 | 266 | 201 | 221 | 203 | 275 | 252 | 294 | 380 | 361 | 341 | ▼ |
| 9 New England | 100 | 128 | 148 | 139 | 143 | 149 | 165 | 144 | 160 | 159 | 186 | 170 | ▼ |
| 10 Great Plains | 76 | 75 | 95 | 63 | 80 | 74 | 96 | 108 | 82 | 122 | 113 | 95 | ▼ |
| Total | 3,771 | 3,534 | 4,387 | 3,741 | 3,919 | 3,891 | 4,658 | 4,578 | 4,426 | 5,364 | 5,036 | 4,854 | ▼ |

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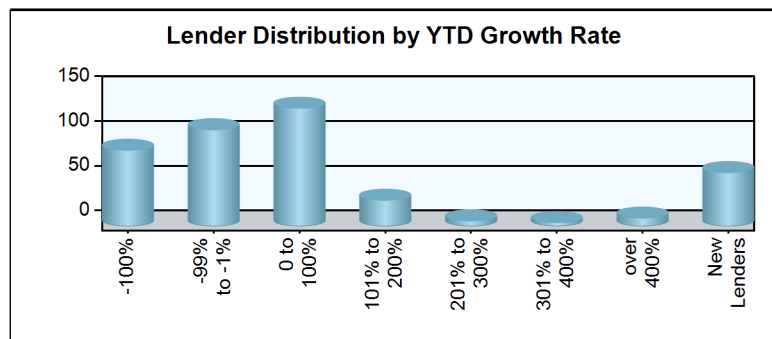
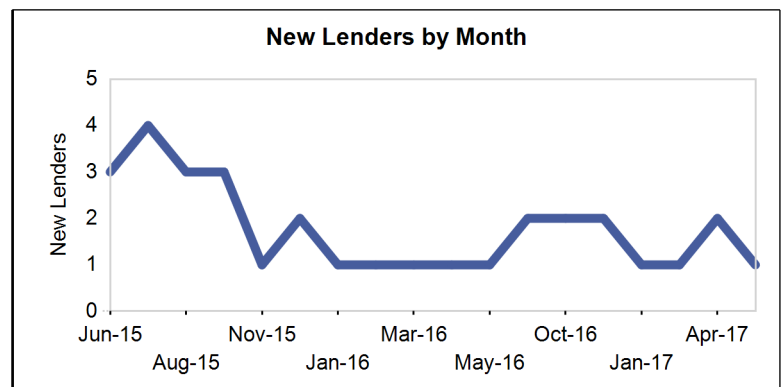
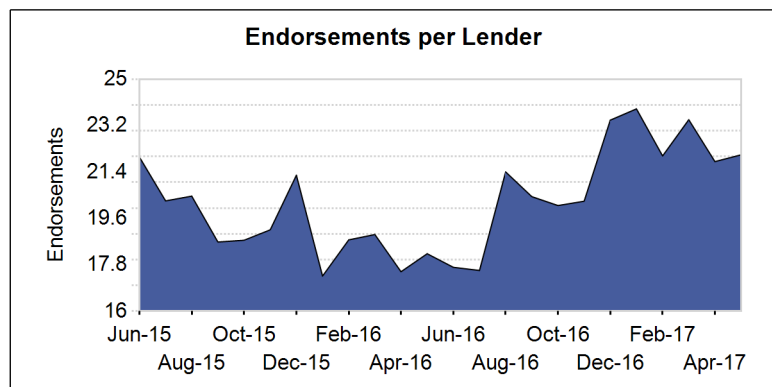
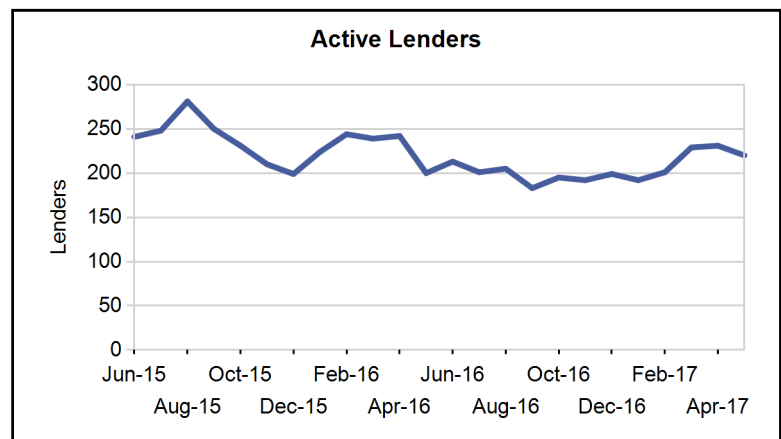
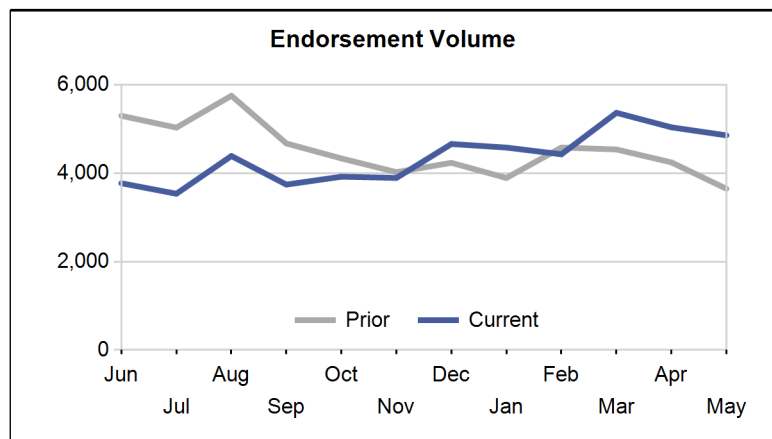
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Competition

Top 10 Lenders

| Rank / Lender | 06/16 | 07/16 | 08/16 | 09/16 | 10/16 | 11/16 | 12/16 | 01/17 | 02/17 | 03/17 | 04/17 | 05/17 | Total | Trend |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------|
| 1 AMERICAN ADVISORS GROUP | 924 | 873 | 850 | 882 | 838 | 832 | 1,014 | 963 | 1,064 | 1,167 | 993 | 1,028 | 11,428 | ▲ |
| 2 FINANCE OF AMERICA REVERSE LLC | 278 | 298 | 518 | 322 | 404 | 471 | 357 | 366 | 269 | 482 | 439 | 348 | 4,552 | ▼ |
| 3 REVERSE MORTGAGE FUNDING LLC | 190 | 264 | 460 | 253 | 326 | 195 | 469 | 424 | 345 | 363 | 364 | 380 | 4,033 | ▲ |
| 4 LIBERTY HOME EQUITY SOLUTIONS INC | 272 | 161 | 144 | 197 | 204 | 164 | 213 | 227 | 376 | 536 | 462 | 299 | 3,255 | ▼ |
| 5 ONE REVERSE MORTGAGE LLC | 283 | 271 | 297 | 248 | 242 | 270 | 294 | 287 | 222 | 253 | 261 | 266 | 3,194 | ▲ |
| 6 SYNERGY ONE LENDING INC | 183 | 174 | 215 | 180 | 185 | 187 | 225 | 237 | 223 | 270 | 229 | 246 | 2,554 | ▲ |
| 7 LIVE WELL FINANCIAL INC | 134 | 105 | 128 | 174 | 138 | 145 | 138 | 152 | 131 | 155 | 133 | 172 | 1,705 | ▲ |
| 8 HIGHTECHLENDING INC | 159 | 80 | 137 | 119 | 105 | 85 | 116 | 109 | 189 | 144 | 122 | 112 | 1,477 | ▼ |
| 9 RMS/SECURITY ONE LENDING | 71 | 87 | 88 | 55 | 87 | 101 | 165 | 163 | 8 | 62 | 228 | 222 | 1,337 | ▼ |
| 10 NATIONWIDE EQUITIES CORPORATION | 105 | 82 | 99 | 145 | 119 | 95 | 104 | 108 | 81 | 156 | 96 | 115 | 1,305 | ▲ |
| Top 10 SubTotal | 2,599 | 2,395 | 2,936 | 2,575 | 2,648 | 2,545 | 3,095 | 3,036 | 2,908 | 3,588 | 3,327 | 3,188 | 34,840 | ▲ |
| Industry Total | 3,771 | 3,534 | 4,387 | 3,741 | 3,919 | 3,891 | 4,658 | 4,578 | 4,426 | 5,364 | 5,036 | 4,854 | 52,159 | ▼ |



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Market Performance

| Market | YTD Volume 2017 | YTD Volume 2016 | Chg % | Active Lenders 2017 | Active Lenders 2016 | Chg % | Volume / Lender 2017 | Volume / Lender 2016 | Chg % |
|----------------------------|-----------------|-----------------|---------------|---------------------|---------------------|----------------|----------------------|----------------------|---------------|
| Great Plains | | | | | | | | | |
| KANSAS CITY | 161 | 127 | 26.8 % | 24 | 21 | 14.3 % | 2.6 | 2.3 | 14.3 % |
| ST. LOUIS | 127 | 114 | 11.4 % | 21 | 20 | 5.0 % | 2.5 | 2.3 | 6.7 % |
| DES MOINES | 91 | 99 | -8.1 % | 15 | 16 | -6.3 % | 2.3 | 2.8 | -17.2 % |
| TOPEKA | 77 | 76 | 1.3 % | 15 | 11 | 36.4 % | 2.1 | 2.5 | -14.8 % |
| OMAHA | 64 | 63 | 1.6 % | 15 | 15 | 0.0 % | 1.8 | 1.6 | 17.2 % |
| Region Total | 520 | 479 | 8.6 % | 39 | 39 | 0.0 % | 4.7 | 4.3 | 9.6 % |
| Mid-Atlantic | | | | | | | | | |
| PHILADELPHIA | 436 | 434 | 0.5 % | 53 | 46 | 15.2 % | 3.4 | 3.8 | -8.9 % |
| RICHMOND | 402 | 361 | 11.4 % | 41 | 45 | -8.9 % | 3.7 | 3.1 | 18.2 % |
| WASH. D.C. | 325 | 282 | 15.2 % | 39 | 33 | 18.2 % | 3.4 | 3.1 | 10.9 % |
| BALTIMORE | 253 | 244 | 3.7 % | 36 | 36 | 0.0 % | 2.9 | 2.8 | 2.5 % |
| PITTSBURGH | 174 | 136 | 27.9 % | 25 | 23 | 8.7 % | 2.9 | 2.6 | 11.7 % |
| WILMINGTON | 95 | 78 | 21.8 % | 19 | 22 | -13.6 % | 2.3 | 1.8 | 25.7 % |
| CHARLESTON | 79 | 79 | 0.0 % | 11 | 12 | -8.3 % | 2.5 | 2.3 | 6.2 % |
| Region Total | 1,764 | 1,614 | 9.3 % | 90 | 86 | 4.7 % | 7.1 | 6.8 | 4.5 % |
| Midwest | | | | | | | | | |
| CHICAGO | 361 | 401 | -10.0 % | 40 | 36 | 11.1 % | 3.5 | 4.3 | -19.0 % |
| INDIANAPOLIS | 245 | 254 | -3.5 % | 23 | 23 | 0.0 % | 3.4 | 3.5 | -3.7 % |
| MILWAUKEE | 194 | 161 | 20.5 % | 26 | 27 | -3.7 % | 3.6 | 2.6 | 36.1 % |
| MINN. ST. PAUL | 191 | 194 | -1.5 % | 31 | 24 | 29.2 % | 2.4 | 2.9 | -19.4 % |
| CLEVELAND | 185 | 152 | 21.7 % | 20 | 27 | -25.9 % | 3.2 | 2.5 | 29.8 % |
| COLUMBUS | 164 | 119 | 37.8 % | 21 | 22 | -4.5 % | 3.0 | 2.6 | 14.6 % |
| DETROIT | 160 | 134 | 19.4 % | 24 | 21 | 14.3 % | 2.9 | 2.9 | 0.0 % |
| GRAND RAPIDS | 127 | 124 | 2.4 % | 24 | 19 | 26.3 % | 2.4 | 2.7 | -12.8 % |
| CINCINNATI | 78 | 72 | 8.3 % | 19 | 18 | 5.6 % | 2.0 | 2.0 | 0.2 % |
| SPRINGFIELD | 76 | 77 | -1.3 % | 16 | 14 | 14.3 % | 2.4 | 2.4 | -0.2 % |
| FLINT | 49 | 31 | 58.1 % | 14 | 9 | 55.6 % | 2.1 | 1.9 | 8.1 % |
| Region Total | 1,830 | 1,719 | 6.5 % | 85 | 80 | 6.3 % | 8.2 | 7.7 | 7.0 % |
| New England | | | | | | | | | |
| BOSTON | 385 | 342 | 12.6 % | 25 | 28 | -10.7 % | 5.5 | 4.6 | 18.2 % |
| HARTFORD | 185 | 191 | -3.1 % | 28 | 30 | -6.7 % | 2.4 | 2.7 | -8.4 % |
| MANCHESTER | 85 | 77 | 10.4 % | 21 | 19 | 10.5 % | 1.9 | 1.8 | 6.2 % |
| BANGOR | 80 | 100 | -20.0 % | 13 | 19 | -31.6 % | 2.3 | 2.1 | 11.0 % |
| BURLINGTON | 46 | 32 | 43.8 % | 12 | 9 | 33.3 % | 1.6 | 1.7 | -2.3 % |
| PROVIDENCE | 38 | 43 | -11.6 % | 12 | 10 | 20.0 % | 1.6 | 2.1 | -24.3 % |
| Region Total | 819 | 785 | 4.3 % | 51 | 58 | -12.1 % | 6.0 | 5.2 | 14.5 % |
| New York/New Jersey | | | | | | | | | |
| NEW YORK | 739 | 729 | 1.4 % | 54 | 51 | 5.9 % | 4.7 | 4.9 | -4.4 % |
| NEWARK | 316 | 313 | 1.0 % | 50 | 49 | 2.0 % | 2.7 | 2.7 | -1.7 % |
| CAMDEN | 220 | 228 | -3.5 % | 46 | 46 | 0.0 % | 2.2 | 2.6 | -12.5 % |
| ALBANY | 146 | 137 | 6.6 % | 30 | 23 | 30.4 % | 2.1 | 2.3 | -11.4 % |
| BUFFALO | 87 | 85 | 2.4 % | 13 | 11 | 18.2 % | 3.2 | 2.9 | 10.0 % |
| Region Total | 1,508 | 1,492 | 1.1 % | 90 | 91 | -1.1 % | 5.6 | 5.8 | -3.7 % |
| Northwest/Alaska | | | | | | | | | |
| SEATTLE | 760 | 507 | 49.9 % | 56 | 48 | 16.7 % | 4.8 | 3.5 | 35.2 % |
| PORTLAND | 589 | 423 | 39.2 % | 52 | 53 | -1.9 % | 3.9 | 3.0 | 29.5 % |
| BOISE | 181 | 161 | 12.4 % | 31 | 32 | -3.1 % | 2.1 | 2.3 | -8.2 % |
| SPOKANE | 80 | 70 | 14.3 % | 23 | 21 | 9.5 % | 1.5 | 1.5 | -0.1 % |
| ANCHORAGE | 18 | 17 | 5.9 % | 6 | 5 | 20.0 % | 1.8 | 1.7 | 1.0 % |
| Region Total | 1,628 | 1,178 | 38.2 % | 75 | 75 | 0.0 % | 7.0 | 5.0 | 40.6 % |
| Pacific/Hawaii | | | | | | | | | |
| LOS ANGELES | 1,615 | 1,330 | 21.4 % | 85 | 82 | 3.7 % | 6.7 | 6.3 | 7.5 % |

| Market | YTD Volume 2017 | YTD Volume 2016 | Chg % | Active Lenders 2017 | Active Lenders 2016 | Chg % | Volume / Lender 2017 | Volume / Lender 2016 | Chg % |
|----------------------------|-----------------|-----------------|---------------|---------------------|---------------------|---------------|----------------------|----------------------|---------------|
| SANTA ANA | 1,354 | 1,073 | 26.2 % | 78 | 78 | 0.0 % | 6.8 | 5.3 | 27.2 % |
| SAN FRANCISCO | 1,216 | 973 | 25.0 % | 59 | 57 | 3.5 % | 6.8 | 6.1 | 10.9 % |
| PHOENIX | 803 | 653 | 23.0 % | 56 | 51 | 9.8 % | 4.7 | 4.4 | 8.6 % |
| SACRAMENTO | 671 | 585 | 14.7 % | 51 | 48 | 6.3 % | 4.5 | 4.4 | 3.1 % |
| SAN DIEGO | 642 | 475 | 35.2 % | 55 | 51 | 7.8 % | 4.5 | 3.8 | 19.0 % |
| LAS VEGAS | 278 | 207 | 34.3 % | 30 | 30 | 0.0 % | 3.2 | 3.3 | -2.7 % |
| FRESNO | 266 | 266 | 0.0 % | 46 | 31 | 48.4 % | 2.5 | 3.1 | -20.0 % |
| RENO | 133 | 125 | 6.4 % | 21 | 18 | 16.7 % | 2.2 | 2.5 | -11.6 % |
| TUCSON | 94 | 97 | -3.1 % | 18 | 21 | -14.3 % | 2.0 | 2.1 | -1.2 % |
| HONOLULU | 75 | 82 | -8.5 % | 17 | 15 | 13.3 % | 1.8 | 1.9 | -5.2 % |
| Region Total | 7,147 | 5,866 | 21.8 % | 144 | 145 | -0.7 % | 16.5 | 13.6 | 21.9 % |
| Rocky Mountain | | | | | | | | | |
| DENVER | 1,329 | 765 | 73.7 % | 62 | 53 | 17.0 % | 6.3 | 4.9 | 28.4 % |
| SALT LAKE CITY | 462 | 380 | 21.6 % | 42 | 29 | 44.8 % | 4.2 | 4.0 | 4.9 % |
| HELENA | 112 | 99 | 13.1 % | 20 | 16 | 25.0 % | 2.6 | 2.4 | 8.4 % |
| CASPER | 44 | 42 | 4.8 % | 14 | 14 | 0.0 % | 1.7 | 1.7 | -1.5 % |
| FARGO | 24 | 25 | -4.0 % | 8 | 7 | 14.3 % | 1.8 | 2.0 | -8.8 % |
| SIOUX FALLS | 19 | 22 | -13.6 % | 3 | 9 | -66.7 % | 1.6 | 1.3 | 30.0 % |
| Region Total | 1,990 | 1,333 | 49.3 % | 85 | 72 | 18.1 % | 7.2 | 6.0 | 20.9 % |
| Southeast/Caribbean | | | | | | | | | |
| MIAMI | 809 | 703 | 15.1 % | 67 | 62 | 8.1 % | 4.5 | 4.4 | 2.9 % |
| GREENSBORO | 569 | 505 | 12.7 % | 43 | 46 | -6.5 % | 4.6 | 4.2 | 11.2 % |
| TAMPA | 523 | 396 | 32.1 % | 48 | 45 | 6.7 % | 4.3 | 3.7 | 15.7 % |
| ORLANDO | 484 | 343 | 41.1 % | 50 | 40 | 25.0 % | 3.6 | 3.3 | 8.9 % |
| ATLANTA | 430 | 425 | 1.2 % | 49 | 40 | 22.5 % | 3.5 | 4.1 | -14.3 % |
| COLUMBIA | 364 | 364 | 0.0 % | 39 | 38 | 2.6 % | 3.1 | 3.4 | -8.6 % |
| JACKSONVILLE | 288 | 292 | -1.4 % | 37 | 29 | 27.6 % | 3.0 | 3.7 | -18.3 % |
| BIRMINGHAM | 285 | 255 | 11.8 % | 25 | 23 | 8.7 % | 3.6 | 3.7 | -2.0 % |
| KNOXVILLE | 204 | 202 | 1.0 % | 25 | 22 | 13.6 % | 3.3 | 3.4 | -1.5 % |
| NASHVILLE | 151 | 136 | 11.0 % | 22 | 24 | -8.3 % | 2.5 | 2.3 | 7.3 % |
| LOUISVILLE | 123 | 143 | -14.0 % | 16 | 19 | -15.8 % | 3.3 | 2.9 | 14.8 % |
| JACKSON | 118 | 119 | -0.8 % | 16 | 15 | 6.7 % | 2.7 | 2.9 | -4.3 % |
| CARIBBEAN | 84 | 134 | -37.3 % | 9 | 16 | -43.8 % | 3.5 | 3.3 | 6.4 % |
| MEMPHIS | 47 | 60 | -21.7 % | 13 | 10 | 30.0 % | 1.6 | 2.4 | -31.9 % |
| Region Total | 4,479 | 4,077 | 9.9 % | 120 | 120 | 0.0 % | 12.2 | 11.5 | 6.3 % |
| Southwest | | | | | | | | | |
| HOUSTON | 466 | 453 | 2.9 % | 45 | 45 | 0.0 % | 4.1 | 3.8 | 6.7 % |
| SAN ANTONIO | 449 | 377 | 19.1 % | 43 | 38 | 13.2 % | 3.5 | 3.7 | -5.2 % |
| DALLAS | 420 | 328 | 28.0 % | 44 | 37 | 18.9 % | 3.6 | 3.2 | 11.5 % |
| FT. WORTH | 382 | 306 | 24.8 % | 43 | 37 | 16.2 % | 3.0 | 3.2 | -4.5 % |
| NEW ORLEANS | 225 | 244 | -7.8 % | 24 | 23 | 4.3 % | 3.3 | 4.1 | -19.0 % |
| ALBUQUERQUE | 151 | 137 | 10.2 % | 23 | 18 | 27.8 % | 2.4 | 2.8 | -11.9 % |
| LITTLE ROCK | 133 | 141 | -5.7 % | 18 | 23 | -21.7 % | 2.8 | 2.8 | -1.6 % |
| OKLAHOMA CITY | 108 | 110 | -1.8 % | 17 | 19 | -10.5 % | 2.6 | 3.0 | -11.7 % |
| LUBBOCK | 97 | 109 | -11.0 % | 20 | 21 | -4.8 % | 2.0 | 2.1 | -6.4 % |
| TULSA | 92 | 105 | -12.4 % | 18 | 18 | 0.0 % | 2.3 | 2.2 | 6.7 % |
| SHREVEPORT | 50 | 40 | 25.0 % | 14 | 11 | 27.3 % | 1.8 | 1.5 | 17.3 % |
| Region Total | 2,573 | 2,350 | 9.5 % | 78 | 79 | -1.3 % | 9.7 | 9.6 | 1.0 % |
| Grand Total | 24,258 | 20,893 | 16.1 % | 348 | 373 | -6.7 % | 22.6 | 18.2 | 24.5 % |

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Top 100 Lenders - Year to Date

| Rank | Lender | Vol 2017 | Vol 2016 | Chg % | Mkt Share 2017 | Mkt Share 2016 | Chg % | Top State |
|------|--------------------------|----------|----------|-------|----------------|----------------|-------|-----------|
| 1 | AMERICAN ADVISORS GROUP | 5215 | 4504 | 16 % | 21.5 % | 21.6 % | 0 % | CA |
| 2 | FINANCE OF AMERICA REVER | 1904 | 1577 | 21 % | 7.8 % | 7.5 % | 4 % | CA |
| 3 | LIBERTY HOME EQUITY SOLU | 1900 | 1790 | 6 % | 7.8 % | 8.6 % | -9 % | CA |
| 4 | REVERSE MORTGAGE FUNDING | 1876 | 1117 | 68 % | 7.7 % | 5.3 % | 45 % | CA |
| 5 | ONE REVERSE MORTGAGE LLC | 1289 | 1571 | -18 % | 5.3 % | 7.5 % | -29 % | CA |
| 6 | SYNERGY ONE LENDING INC | 1205 | 758 | 59 % | 5.0 % | 3.6 % | 37 % | CA |
| 7 | LIVE WELL FINANCIAL INC | 743 | 898 | -17 % | 3.1 % | 4.3 % | -29 % | CA |
| 8 | RMS/SECURITY ONE LENDING | 683 | 1342 | -49 % | 2.8 % | 6.4 % | -56 % | CA |
| 9 | HIGHTECHLENDING INC | 676 | 459 | 47 % | 2.8 % | 2.2 % | 27 % | CA |
| 10 | NATIONWIDE EQUITIES CORP | 556 | 449 | 24 % | 2.3 % | 2.1 % | 7 % | TX |
| 11 | REVERSE MORTGAGESCOM INC | 450 | 182 | 147 % | 1.9 % | 0.9 % | 113 % | TX |
| 12 | FIRSTBANK | 409 | 247 | 66 % | 1.7 % | 1.2 % | 43 % | TN |
| 13 | ADVISORS MORTGAGE GROUP | 334 | 182 | 84 % | 1.4 % | 0.9 % | 58 % | CA |
| 14 | HOME POINT FINANCIAL COR | 328 | 440 | -25 % | 1.4 % | 2.1 % | -36 % | CA |
| 15 | THE MONEY SOURCE INC | 277 | 0 | | 1.1 % | 0.0 % | | CA |
| 16 | OPEN MORTGAGE LLC | 270 | 253 | 7 % | 1.1 % | 1.2 % | -8 % | CA |
| 17 | FAIRWAY INDEPENDENT MORT | 256 | 162 | 58 % | 1.1 % | 0.8 % | 36 % | CO |
| 18 | RESOLUTE BANK | 226 | 124 | 82 % | 0.9 % | 0.6 % | 57 % | CA |
| 19 | ALL REVERSE MORTGAGE INC | 210 | 102 | 106 % | 0.9 % | 0.5 % | 77 % | CA |
| 20 | PLAZA HOME MORTGAGE INC | 208 | 162 | 28 % | 0.9 % | 0.8 % | 11 % | CA |
| 21 | LONGBRIDGE FINANCIAL LLC | 201 | 98 | 105 % | 0.8 % | 0.5 % | 77 % | TX |
| 22 | THE FEDERAL SAVINGS BANK | 193 | 184 | 5 % | 0.8 % | 0.9 % | -10 % | CA |
| 23 | UNITED NORTHERN MORTGAGE | 181 | 178 | 2 % | 0.7 % | 0.9 % | -12 % | NY |
| 24 | CHERRY CREEK MORTGAGE CO | 179 | 169 | 6 % | 0.7 % | 0.8 % | -9 % | UT |
| 25 | QUONTIC BANK FSB | 153 | 22 | 595 % | 0.6 % | 0.1 % | 499 % | NY |
| 26 | MCM HOLDINGS INC | 140 | 110 | 27 % | 0.6 % | 0.5 % | 10 % | FL |
| 27 | M & T BANK | 139 | 92 | 51 % | 0.6 % | 0.4 % | 30 % | NY |
| 28 | SUN WEST MORTGAGE CO INC | 139 | 157 | -11 % | 0.6 % | 0.8 % | -24 % | CA |
| 29 | AMERICAN PACIFIC MORTGAG | 133 | 110 | 21 % | 0.5 % | 0.5 % | 4 % | CA |
| 30 | BANC OF CALIFORNIA NA | 129 | 94 | 37 % | 0.5 % | 0.4 % | 18 % | CA |
| 31 | BANK OF ENGLAND | 123 | 66 | 86 % | 0.5 % | 0.3 % | 61 % | FL |
| 32 | COMMUNITY FIRST NATIONAL | 91 | 35 | 160 % | 0.4 % | 0.2 % | 124 % | KS |
| 33 | BROKER SOLUTIONS INC | 89 | 35 | 154 % | 0.4 % | 0.2 % | 119 % | CA |
| 34 | MONEY HOUSE INC | 86 | 69 | 25 % | 0.4 % | 0.3 % | 7 % | ZZ |
| 35 | EVOLVE BANK & TRUST | 85 | 33 | 158 % | 0.4 % | 0.2 % | 122 % | NY |
| 36 | PEOPLES BANK | 78 | 125 | -38 % | 0.3 % | 0.6 % | -46 % | FL |
| 37 | SUN AMERICAN MORTGAGE CO | 76 | 77 | -1 % | 0.3 % | 0.4 % | -15 % | AZ |
| 38 | TOWNEBANK | 74 | 62 | 19 % | 0.3 % | 0.3 % | 3 % | VA |
| 39 | TOTAL MEDIA MANAGEMENT L | 70 | 25 | 180 % | 0.3 % | 0.1 % | 141 % | AL |
| 40 | INTERCONTINENTAL CAPITAL | 65 | 9 | 622 % | 0.3 % | 0.0 % | 522 % | NY |
| 41 | LAND-HOME FINANCIAL SERV | 65 | 55 | 18 % | 0.3 % | 0.3 % | 2 % | CA |
| 42 | UNIVERSAL LENDING CORPOR | 62 | 38 | 63 % | 0.3 % | 0.2 % | 41 % | CO |
| 43 | HOMEBRIDGE FINANCIAL SER | 60 | 28 | 114 % | 0.2 % | 0.1 % | 85 % | TX |
| 44 | VIP MORTGAGE INC | 51 | 51 | 0 % | 0.2 % | 0.2 % | -14 % | AZ |
| 45 | FRANKLIN FIRST FINANCIAL | 51 | 49 | 4 % | 0.2 % | 0.2 % | -10 % | NY |
| 46 | AMERICAN FINANCIAL NETWO | 50 | 12 | 317 % | 0.2 % | 0.1 % | 259 % | CA |
| 47 | PACIFIC RESIDENTIAL MORT | 48 | 23 | 109 % | 0.2 % | 0.1 % | 80 % | OR |
| 48 | MORTGAGE BROKERS SERVICE | 45 | 26 | 73 % | 0.2 % | 0.1 % | 49 % | WA |
| 49 | DOLLAR BANK FSB | 44 | 10 | 340 % | 0.2 % | 0.0 % | 279 % | PA |
| 50 | NOVA FINANCIAL & INVESTM | 43 | 23 | 87 % | 0.2 % | 0.1 % | 61 % | AZ |

| Rank | Lender | Vol 2017 | Vol 2016 | Chg % | Mkt Share 2017 | Mkt Share 2016 | Chg % | Top State |
|------|--------------------------|----------|----------|---------|----------------|----------------|---------|-----------|
| 51 | PRIMARY RESIDENTIAL MORT | 41 | 11 | 273 % | 0.2 % | 0.1 % | 221 % | NM |
| 52 | CALIBER HOME LOANS INC | 40 | 0 | | 0.2 % | 0.0 % | | CA |
| 53 | MANN MORTGAGE LLC | 39 | 46 | -15 % | 0.2 % | 0.2 % | -27 % | MT |
| 54 | MOUNTAIN AMERICA CREDIT | 37 | 17 | 118 % | 0.2 % | 0.1 % | 87 % | UT |
| 55 | GOLDWATER BANK NA | 37 | 8 | 363 % | 0.2 % | 0.0 % | 298 % | CO |
| 56 | NORTHERN OHIO INVESTMENT | 36 | 13 | 177 % | 0.1 % | 0.1 % | 139 % | OH |
| 57 | AMERICAS MORTGAGE RESOUR | 35 | 21 | 67 % | 0.1 % | 0.1 % | 44 % | LA |
| 58 | MORTGAGESHOP LLC | 34 | 27 | 26 % | 0.1 % | 0.1 % | 8 % | VA |
| 59 | HOMEOWNERS MORTGAGE ENTE | 34 | 28 | 21 % | 0.1 % | 0.1 % | 5 % | NC |
| 60 | YADKIN VALLEY BANK AND T | 33 | 28 | 18 % | 0.1 % | 0.1 % | 2 % | NC |
| 61 | LENOX FINANCIAL MORTGAGE | 33 | 36 | -8 % | 0.1 % | 0.2 % | -21 % | CA |
| 62 | UNITED MORTGAGE CORP | 32 | 18 | 78 % | 0.1 % | 0.1 % | 53 % | NY |
| 63 | MOHAVE STATE BANK | 30 | 9 | 233 % | 0.1 % | 0.0 % | 187 % | AZ |
| 64 | GSF MORTGAGE CORPORATION | 30 | 10 | 200 % | 0.1 % | 0.0 % | 158 % | DC |
| 65 | ALPHA MORTGAGE CORPORATI | 30 | 1 | 2,900 % | 0.1 % | 0.0 % | 2,484 % | NC |
| 66 | RESIDENTIAL HOME FUNDING | 29 | 28 | 4 % | 0.1 % | 0.1 % | -11 % | NY |
| 67 | SOUTHERN TRUST MORTGAGE | 27 | 32 | -16 % | 0.1 % | 0.2 % | -27 % | VA |
| 68 | GEORGETOWN MORTGAGE | 26 | 36 | -28 % | 0.1 % | 0.2 % | -38 % | TX |
| 69 | SKYLINE FINANCIAL CORPOR | 26 | 13 | 100 % | 0.1 % | 0.1 % | 72 % | CA |
| 70 | AMERICAN LIBERTY MORTGAG | 25 | 14 | 79 % | 0.1 % | 0.1 % | 54 % | CO |
| 71 | UNIVERSAL AMERICAN MORTG | 25 | 19 | 32 % | 0.1 % | 0.1 % | 13 % | NV |
| 72 | GERSHMAN INVESTMENT CORP | 24 | 9 | 167 % | 0.1 % | 0.0 % | 130 % | MO |
| 73 | FINANCE OF AMERICA MORTG | 23 | 19 | 21 % | 0.1 % | 0.1 % | 4 % | NV |
| 74 | AMERICAN NATIONWIDE MORT | 23 | 54 | -57 % | 0.1 % | 0.3 % | -63 % | VA |
| 75 | HURON VALLEY FINANCIAL | 23 | 0 | | 0.1 % | 0.0 % | | TX |
| 76 | ON Q FINANCIAL INC | 22 | 15 | 47 % | 0.1 % | 0.1 % | 26 % | CA |
| 77 | WHOLESALE CAPITAL CORP | 22 | 41 | -46 % | 0.1 % | 0.2 % | -54 % | CA |
| 78 | SIERRA PACIFIC MORTGAGE | 22 | 13 | 69 % | 0.1 % | 0.1 % | 46 % | CA |
| 79 | US MORTGAGE CORPORATION | 21 | 17 | 24 % | 0.1 % | 0.1 % | 6 % | NY |
| 80 | SUCCESS MORTGAGE PARTNER | 21 | 41 | -49 % | 0.1 % | 0.2 % | -56 % | SC |
| 81 | WILLOW BEND MORTGAGE CO | 21 | 33 | -36 % | 0.1 % | 0.2 % | -45 % | AL |
| 82 | NEW AMERICAN MORTGAGE LL | 21 | 22 | -5 % | 0.1 % | 0.1 % | -18 % | CA |
| 83 | PEOPLES HOME EQUITY INC | 20 | 24 | -17 % | 0.1 % | 0.1 % | -28 % | TN |
| 84 | AMERIFIRST FINANCIAL INC | 20 | 10 | 100 % | 0.1 % | 0.0 % | 72 % | AZ |
| 85 | AMERICA FIRST FEDERAL CR | 20 | 16 | 25 % | 0.1 % | 0.1 % | 8 % | UT |
| 86 | COLONIAL SAVINGS FA | 20 | 12 | 67 % | 0.1 % | 0.1 % | 44 % | TX |
| 87 | AMERICAN NEIGHBORHOOD MT | 20 | 2 | 900 % | 0.1 % | 0.0 % | 761 % | FL |
| 88 | LOANDEPOTCOM | 19 | 11 | 73 % | 0.1 % | 0.1 % | 49 % | CO |
| 89 | JAMES B NUTTER AND COMPA | 18 | 14 | 29 % | 0.1 % | 0.1 % | 11 % | KS |
| 90 | BANK OF NORTH CAROLINA | 18 | 22 | -18 % | 0.1 % | 0.1 % | -30 % | NC |
| 91 | CITYWIDE HOME LOANS | 18 | 19 | -5 % | 0.1 % | 0.1 % | -18 % | UT |
| 92 | SALEM FIVE MORTGAGE CO L | 17 | 14 | 21 % | 0.1 % | 0.1 % | 5 % | MA |
| 93 | ATLANTIC BAY MORTGAGE GR | 17 | 10 | 70 % | 0.1 % | 0.0 % | 46 % | VA |
| 94 | CMG MORTGAGE INC | 17 | 18 | -6 % | 0.1 % | 0.1 % | -19 % | CA |
| 95 | CORNERSTONE MORTGAGE COM | 17 | 6 | 183 % | 0.1 % | 0.0 % | 144 % | CO |
| 96 | MEADOWBROOK FINANCIAL MO | 17 | 11 | 55 % | 0.1 % | 0.1 % | 33 % | NY |
| 97 | EVERGREEN MONEYSOURCE MT | 16 | 11 | 45 % | 0.1 % | 0.1 % | 25 % | WA |
| 98 | CHRISTENSEN FINANCIAL IN | 16 | 7 | 129 % | 0.1 % | 0.0 % | 97 % | FL |
| 99 | NATIONS LENDING CORP | 16 | 13 | 23 % | 0.1 % | 0.1 % | 6 % | FL |
| 100 | AKT AMERICAN CAPITAL INC | 16 | 22 | -27 % | 0.1 % | 0.1 % | -37 % | CA |

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