

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2014

Next Release Date: Week 4 of June

Retail
Endorsement Growth

-9.8 %

Wholesale
Endorsement Growth

-11.4 %

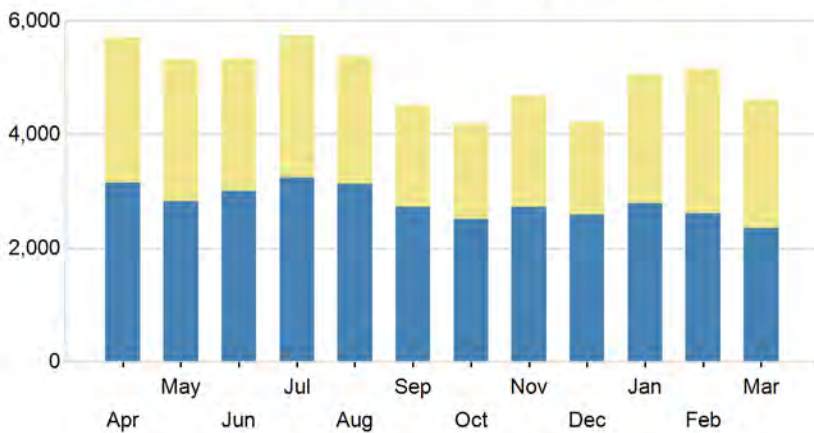
Total
Endorsement Growth

-10.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



| | Retail | | Wholesale | | Total | |
|-------|--------|---------|-----------|---------|--------|---------|
| | Units | Chg % | Units | Chg % | Units | Chg % |
| Apr | 3,145 | -5.2 % | 2,568 | 3.0 % | 5,713 | -1.7 % |
| May | 2,823 | -10.2 % | 2,498 | -2.7 % | 5,321 | -6.9 % |
| Jun | 3,002 | 6.3 % | 2,335 | -6.5 % | 5,337 | 0.3 % |
| Jul | 3,232 | 7.7 % | 2,511 | 7.5 % | 5,743 | 7.6 % |
| Aug | 3,125 | -3.3 % | 2,248 | -10.5 % | 5,373 | -6.4 % |
| Sep | 2,735 | -12.5 % | 1,782 | -20.7 % | 4,517 | -15.9 % |
| Oct | 2,510 | -8.2 % | 1,676 | -5.9 % | 4,186 | -7.3 % |
| Nov | 2,734 | 8.9 % | 1,951 | 16.4 % | 4,685 | 11.9 % |
| Dec | 2,594 | -5.1 % | 1,629 | -16.5 % | 4,223 | -9.9 % |
| Jan | 2,789 | 7.5 % | 2,265 | 39.0 % | 5,054 | 19.7 % |
| Feb | 2,614 | -6.3 % | 2,545 | 12.4 % | 5,159 | 2.1 % |
| Mar | 2,358 | -9.8 % | 2,256 | -11.4 % | 4,614 | -10.6 % |
| Total | 33,661 | | 26,264 | | 59,925 | |

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Top 10 by Retail and Wholesale Volume

| Rank / Company | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total | Mkt Shr |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|
| LIBERTY HOME EQUITY SOLU | 925 | 814 | 902 | 926 | 1,015 | 580 | 369 | 702 | 240 | 293 | 1,246 | 1,437 | 9,449 | 15.8% |
| AMERICAN ADVISORS GROUP | 480 | 306 | 555 | 981 | 981 | 832 | 847 | 736 | 668 | 798 | 788 | 860 | 8,832 | 14.7% |
| URBAN FINANCIAL OF AMERI | 1,024 | 1,020 | 847 | 803 | 607 | 609 | 635 | 573 | 421 | 716 | 695 | 739 | 8,689 | 14.5% |
| RMS/SECURITY ONE LENDING | 886 | 696 | 621 | 682 | 682 | 683 | 510 | 647 | 797 | 1,145 | 826 | 291 | 8,466 | 14.1% |
| ONE REVERSE MORTGAGE LLC | 517 | 478 | 459 | 429 | 465 | 452 | 407 | 475 | 376 | 470 | 357 | 406 | 5,291 | 8.8% |
| GENERATION MORTGAGE COMP | 406 | 441 | 475 | 521 | 380 | 278 | 302 | 172 | 193 | 381 | 489 | 183 | 4,221 | 7.0% |
| PROFICIO MORTGAGE VENTUR | 296 | 319 | 283 | 254 | 199 | 162 | 210 | 158 | 143 | 209 | 195 | 155 | 2,583 | 4.3% |
| SUN WEST MORTGAGE CO INC | 221 | 227 | 134 | 158 | 100 | 85 | 110 | 120 | 115 | 115 | 50 | 44 | 1,479 | 2.5% |
| REVERSE MORTGAGE USA INC | 137 | 123 | 238 | 127 | 107 | 127 | 100 | 101 | 138 | 110 | | | 1,308 | 2.2% |
| CHERRY CREEK MORTGAGE CO | 113 | 167 | 120 | 112 | 95 | 70 | 21 | 154 | 179 | 86 | 90 | 76 | 1,283 | 2.1% |
| Total | 5,005 | 4,591 | 4,634 | 4,993 | 4,631 | 3,878 | 3,511 | 3,838 | 3,270 | 4,323 | 4,736 | 4,191 | 51,601 | 86.1% |

Top 10 Wholesale and Retail Performance Stats

| Company | Rankings | | | Current Volume | | | Growth % | | | Mix | | Market Share | | |
|---------------------------|----------|------|-------|----------------|---------------|---------------|---------------|---------------|---------------|-------------|-------------|---------------|---------------|---------------|
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| LIBERTY HOME EQUITY SOLUT | 4 | 2 | 1 | 3,658 | 5,791 | 9,449 | 11.4 % | 16.2 % | 14.3 % | 39 % | 61 % | 6.1 % | 22.0 % | 15.8 % |
| AMERICAN ADVISORS GROUP | 1 | 5 | 2 | 7,113 | 1,719 | 8,832 | 61.2 % | 529.7 % | 88.5 % | 81 % | 19 % | 11.9 % | 6.5 % | 14.7 % |
| URBAN FINANCIAL OF AMERIC | 6 | 1 | 3 | 1,430 | 7,259 | 8,689 | 17.7 % | 31.4 % | 28.9 % | 16 % | 84 % | 2.4 % | 27.6 % | 14.5 % |
| RMS/SECURITY ONE LENDING | 3 | 3 | 4 | 4,638 | 3,828 | 8,466 | 25.8 % | 55.5 % | 37.7 % | 55 % | 45 % | 7.7 % | 14.6 % | 14.1 % |
| ONE REVERSE MORTGAGE LLC | 2 | | 5 | 5,291 | 0 | 5,291 | 7.8 % | NaN | 7.8 % | 100 % | 0 % | 8.8 % | | 8.8 % |
| GENERATION MORTGAGE COMPA | 9 | 4 | 6 | 802 | 3,419 | 4,221 | -24.8 % | -25.3 % | -25.2 % | 19 % | 81 % | 1.3 % | 13.0 % | 7.0 % |
| PROFICIO MORTGAGE VENTURE | 5 | | 7 | 2,583 | 0 | 2,583 | 167.4 % | NaN | 167.4 % | 100 % | 0 % | 4.3 % | | 4.3 % |
| SUN WEST MORTGAGE CO INC | 29 | 6 | 8 | 238 | 1,241 | 1,479 | -5.2 % | -1.7 % | -2.3 % | 16 % | 84 % | 0.4 % | 4.7 % | 2.5 % |
| REVERSE MORTGAGE USA INC | 7 | 15 | 9 | 1,248 | 60 | 1,308 | -3.3 % | >1,000% | 1.4 % | 95 % | 5 % | 2.1 % | 0.2 % | 2.2 % |
| CHERRY CREEK MORTGAGE CO | 11 | 7 | 10 | 647 | 636 | 1,283 | -9.3 % | 0.3 % | -4.8 % | 50 % | 50 % | 1.1 % | 2.4 % | 2.1 % |
| Total | | | | 27,648 | 23,953 | 51,601 | 26.9 % | 21.5 % | 24.3 % | 54 % | 46 % | 46.1 % | 91.2 % | 86.1 % |

Top 5 Retail by Unit Growth

| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
|---------------------------|----------|------|-------|----------------|--------------|---------------|--------------|--------------|--------------|-------------|-------------|---------------|---------------|---------------|
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| AMERICAN ADVISORS GROUP | 1 | 5 | 2 | 7,113 | 1,719 | 8,832 | 2,701 | 1,446 | 4,147 | 81 % | 19 % | 11.9 % | 6.5 % | 14.7 % |
| PROFICIO MORTGAGE VENTURE | 5 | | 7 | 2,583 | 0 | 2,583 | 1,617 | 0 | 1,617 | 100 % | 0 % | 4.3 % | | 4.3 % |
| RMS/SECURITY ONE LENDING | 3 | 3 | 4 | 4,638 | 3,828 | 8,466 | 952 | 1,367 | 2,319 | 55 % | 45 % | 7.7 % | 14.6 % | 14.1 % |
| OPEN MORTGAGE LLC | 10 | | 14 | 739 | 0 | 739 | 482 | 0 | 482 | 100 % | 0 % | 1.2 % | | 1.2 % |
| ONE REVERSE MORTGAGE LLC | 2 | | 5 | 5,291 | 0 | 5,291 | 381 | 0 | 381 | 100 % | 0 % | 8.8 % | | 8.8 % |
| Total | | | | 20,364 | 5,547 | 25,911 | 6,133 | 2,813 | 8,946 | 79 % | 21 % | 34.0 % | 21.1 % | 43.2 % |

Top 5 Wholesale by Unit Growth

| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
|---------------------------|----------|------|-------|----------------|---------------|---------------|--------------|--------------|--------------|-------------|-------------|---------------|---------------|---------------|
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| URBAN FINANCIAL OF AMERIC | 6 | 1 | 3 | 1,430 | 7,259 | 8,689 | 215 | 1,733 | 1,948 | 16 % | 84 % | 2.4 % | 27.6 % | 14.5 % |
| AMERICAN ADVISORS GROUP | 1 | 5 | 2 | 7,113 | 1,719 | 8,832 | 2,701 | 1,446 | 4,147 | 81 % | 19 % | 11.9 % | 6.5 % | 14.7 % |
| RMS/SECURITY ONE LENDING | 3 | 3 | 4 | 4,638 | 3,828 | 8,466 | 952 | 1,367 | 2,319 | 55 % | 45 % | 7.7 % | 14.6 % | 14.1 % |
| LIBERTY HOME EQUITY SOLUT | 4 | 2 | 1 | 3,658 | 5,791 | 9,449 | 373 | 808 | 1,181 | 39 % | 61 % | 6.1 % | 22.0 % | 15.8 % |
| NATIONWIDE EQUITIES CORPO | 31 | 9 | 15 | 230 | 418 | 648 | -25 | 259 | 234 | 35 % | 65 % | 0.4 % | 1.6 % | 1.1 % |
| Total | | | | 17,069 | 19,015 | 36,084 | 4,216 | 5,613 | 9,829 | 47 % | 53 % | 28.5 % | 72.4 % | 60.2 % |

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| Top 10 Wholesale | Active Brokers | % Capture |
|-----------------------------------|----------------|-----------|
| URBAN FINANCIAL OF AMERICA LLC | 322 | 52 % |
| LIBERTY HOME EQUITY SOLUTIONS INC | 751 | 39 % |
| RMS/SECURITY ONE LENDING | 268 | 32 % |
| GENERATION MORTGAGE COMPANY | 354 | 24 % |
| AMERICAN ADVISORS GROUP | 153 | 23 % |
| SUN WEST MORTGAGE CO INC | 327 | 20 % |
| CHERRY CREEK MORTGAGE CO INC | 70 | 53 % |
| MONEY HOUSE INC | 15 | 74 % |
| NATIONWIDE EQUITIES CORPORATION | 70 | 9 % |
| PLAZA HOME MORTGAGE INC | 253 | 36 % |

Living Forward in Reverse

- Wholesale Lending
- Correspondent Lending

RMS
Reverse Mortgage Solutions, Inc.

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2014

| Rank | | | Loans | | | Market Share | | | Rank | | | Loans | | | Market Share | | | | |
|------|----|----|----------------------|-------|-------|--------------|-------|-------|-------|-----|-----|----------------------|---------|----|--------------|------|------|------|-------|
| R | W | T | Company | R | W | Total | Ret | Whls | Total | R | W | T | Company | R | W | T | Ret | Whls | Total |
| 4 | 2 | 1 | LIBERTY HOME EQUITY | 3,658 | 5,791 | 9,449 | 6.1% | 22.0% | 15.8% | 48 | 51 | MAS ASSOCIATES LLC | 136 | 0 | 136 | 0.2% | 0.0% | 0.2% | |
| 1 | 5 | 2 | AMERICAN ADVISORS GR | 7,113 | 1,719 | 8,832 | 11.9% | 6.5% | 14.7% | 48 | 51 | CONTINENTAL HOME LOA | 136 | 0 | 136 | 0.2% | 0.0% | 0.2% | |
| 6 | 1 | 3 | URBAN FINANCIAL OF A | 1,430 | 7,259 | 8,689 | 2.4% | 27.6% | 14.5% | 48 | 51 | VAN DYK MORTGAGE COR | 136 | 0 | 136 | 0.2% | 0.0% | 0.2% | |
| 3 | 3 | 4 | RMS/SECURITY ONE LEN | 4,638 | 3,828 | 8,466 | 7.7% | 14.6% | 14.1% | 51 | 54 | APPROVAL FIRST HOME | 135 | 0 | 135 | 0.2% | 0.0% | 0.2% | |
| 2 | | 5 | ONE REVERSE MORTGAGE | 5,291 | 0 | 5,291 | 8.8% | 0.0% | 8.8% | 52 | 55 | HOMESTREET BANK | 133 | 0 | 133 | 0.2% | 0.0% | 0.2% | |
| 9 | 4 | 6 | GENERATION MORTGAGE | 802 | 3,419 | 4,221 | 1.3% | 13.0% | 7.0% | 53 | 56 | CHRISTENSEN FINANCI | 128 | 0 | 128 | 0.2% | 0.0% | 0.2% | |
| 5 | | 7 | PROFICIO MORTGAGE VE | 2,583 | 0 | 2,583 | 4.3% | 0.0% | 4.3% | 54 | 57 | PERRI FUNDING CORP | 125 | 0 | 125 | 0.2% | 0.0% | 0.2% | |
| 29 | 6 | 8 | SUN WEST MORTGAGE CO | 238 | 1,241 | 1,479 | 0.4% | 4.7% | 2.5% | 55 | 58 | VANGUARD FUNDING LLC | 124 | 0 | 124 | 0.2% | 0.0% | 0.2% | |
| 7 | 15 | 9 | REVERSE MORTGAGE USA | 1,248 | 60 | 1,308 | 2.1% | 0.2% | 2.2% | 55 | 58 | STERLING SAVINGS BAN | 124 | 0 | 124 | 0.2% | 0.0% | 0.2% | |
| 11 | 7 | 10 | CHERRY CREEK MORTGAG | 647 | 636 | 1,283 | 1.1% | 2.4% | 2.1% | 57 | 60 | ALL FINANCIAL SERVIC | 122 | 0 | 122 | 0.2% | 0.0% | 0.2% | |
| 8 | 12 | 11 | ASSOCIATED MORTGAGE | 870 | 230 | 1,100 | 1.5% | 0.9% | 1.8% | 58 | 61 | SENIOR FUNDING ASSOC | 120 | 0 | 120 | 0.2% | 0.0% | 0.2% | |
| 19 | 8 | 12 | MONEY HOUSE INC | 473 | 437 | 910 | 0.8% | 1.7% | 1.5% | 59 | 62 | NORTH AMERICAN SAVIN | 119 | 0 | 119 | 0.2% | 0.0% | 0.2% | |
| 13 | 14 | 13 | MAVERICK FUNDING COR | 627 | 145 | 772 | 1.0% | 0.6% | 1.3% | 60 | 63 | DOLLAR BANK FSB | 117 | 0 | 117 | 0.2% | 0.0% | 0.2% | |
| 10 | | 14 | OPEN MORTGAGE LLC | 739 | 0 | 739 | 1.2% | 0.0% | 1.2% | 61 | 64 | INTEGRITY 1ST MORTGA | 115 | 0 | 115 | 0.2% | 0.0% | 0.2% | |
| 31 | 9 | 15 | NATIONWIDE EQUITIES | 230 | 418 | 648 | 0.4% | 1.6% | 1.1% | 61 | 64 | BANK OF ENGLAND | 115 | 0 | 115 | 0.2% | 0.0% | 0.2% | |
| 12 | | 16 | IREVERSE HOME LOANS | 644 | 0 | 644 | 1.1% | 0.0% | 1.1% | 63 | 66 | GATEWAY FUNDING DIVE | 111 | 0 | 111 | 0.2% | 0.0% | 0.2% | |
| 14 | 28 | 17 | NATIONSTAR MORTGAGE | 598 | 0 | 598 | 1.0% | 0.0% | 1.0% | 136 | 16 | JAMES B NUTTER AND C | 52 | 58 | 110 | 0.1% | 0.2% | 0.2% | |
| 16 | 17 | 18 | HIGH TECH LENDING IN | 515 | 52 | 567 | 0.9% | 0.2% | 0.9% | 64 | 67 | FULTON BANK NA | 110 | 0 | 110 | 0.2% | 0.0% | 0.2% | |
| 17 | 19 | 19 | GMFS LLC | 509 | 26 | 535 | 0.8% | 0.1% | 0.9% | 64 | 67 | AEGEAN FINANCIAL INC | 110 | 0 | 110 | 0.2% | 0.0% | 0.2% | |
| 15 | | 20 | M & T BANK | 534 | 0 | 534 | 0.9% | 0.0% | 0.9% | 66 | 70 | ROYAL UNITED MORTGAG | 109 | 0 | 109 | 0.2% | 0.0% | 0.2% | |
| 18 | | 21 | NET EQUITY FINANCIAL | 496 | 0 | 496 | 0.8% | 0.0% | 0.8% | 67 | 71 | MANN MORTGAGE LLC | 105 | 0 | 105 | 0.2% | 0.0% | 0.2% | |
| 20 | | 22 | NEW DAY FINANCIAL LL | 435 | 0 | 435 | 0.7% | 0.0% | 0.7% | 67 | 71 | EVOLVE BANK & TRUST | 105 | 0 | 105 | 0.2% | 0.0% | 0.2% | |
| 1012 | 10 | 23 | PLAZA HOME MORTGAGE | 2 | 381 | 383 | 0.0% | 1.5% | 0.6% | 69 | 73 | PRIORITY FINANCIAL S | 103 | 0 | 103 | 0.2% | 0.0% | 0.2% | |
| 23 | 18 | 24 | UNITED NORTHERN MORT | 317 | 50 | 367 | 0.5% | 0.2% | 0.6% | 70 | 74 | AXIA FINANCIAL LLC | 101 | 0 | 101 | 0.2% | 0.0% | 0.2% | |
| 21 | | 25 | FIRSTAR BANK NA | 338 | 0 | 338 | 0.6% | 0.0% | 0.6% | 70 | 74 | OCEANFIRST BANK | 101 | 0 | 101 | 0.2% | 0.0% | 0.2% | |
| 22 | | 26 | TOWNEBANK | 335 | 0 | 335 | 0.6% | 0.0% | 0.6% | 70 | 74 | FIRST AMERICAN HOME | 101 | 0 | 101 | 0.2% | 0.0% | 0.2% | |
| 24 | 25 | 27 | FIRSTBANK | 315 | 1 | 316 | 0.5% | 0.0% | 0.5% | 73 | 77 | PINNACLE CAPITAL MOR | 100 | 0 | 100 | 0.2% | 0.0% | 0.2% | |
| 25 | | 28 | SENIOR MORTGAGE BANK | 283 | 0 | 283 | 0.5% | 0.0% | 0.5% | 74 | 78 | CONTOUR MORTGAGE COR | 99 | 0 | 99 | 0.2% | 0.0% | 0.2% | |
| 26 | | 29 | EMERY FEDERAL CREDIT | 273 | 0 | 273 | 0.5% | 0.0% | 0.5% | 74 | 78 | SIMONICH CORPORATION | 99 | 0 | 99 | 0.2% | 0.0% | 0.2% | |
| 408 | 11 | 30 | LIVE WELL FINANCIAL | 13 | 253 | 266 | 0.0% | 1.0% | 0.4% | 76 | 80 | SENTRIX FINANCIAL SE | 97 | 0 | 97 | 0.2% | 0.0% | 0.2% | |
| 27 | | 31 | AMERICAN PACIFIC MOR | 255 | 0 | 255 | 0.4% | 0.0% | 0.4% | 76 | 80 | NOVA FINANCIAL & INV | 97 | 0 | 97 | 0.2% | 0.0% | 0.2% | |
| 28 | | 32 | PEOPLES BANK | 254 | 0 | 254 | 0.4% | 0.0% | 0.4% | 76 | 80 | MFS/TA INC DBA FUTUR | 97 | 0 | 97 | 0.2% | 0.0% | 0.2% | |
| 251 | 13 | 33 | MCM HOLDINGS INC | 28 | 208 | 236 | 0.0% | 0.8% | 0.4% | 79 | 83 | LEGACY HOME FINANCIN | 96 | 0 | 96 | 0.2% | 0.0% | 0.2% | |
| 30 | 34 | 34 | UNITED SOUTHWEST MOR | 231 | 0 | 231 | 0.4% | 0.0% | 0.4% | 79 | 83 | DIRECT FINANCE CORPO | 96 | 0 | 96 | 0.2% | 0.0% | 0.2% | |
| 32 | | 35 | ASPIRE FINANCIAL INC | 218 | 0 | 218 | 0.4% | 0.0% | 0.4% | 81 | 85 | OMNI-FUND INC | 95 | 0 | 95 | 0.2% | 0.0% | 0.2% | |
| 33 | | 36 | ADVISORS MORTGAGE GR | 217 | 0 | 217 | 0.4% | 0.0% | 0.4% | 82 | 86 | DAS ACQUISITION CO L | 94 | 0 | 94 | 0.2% | 0.0% | 0.2% | |
| 34 | | 37 | TOP FLITE FINANCIAL | 203 | 0 | 203 | 0.3% | 0.0% | 0.3% | 83 | 28 | HOMEOWNERS MORTGAGE | 93 | 0 | 93 | 0.2% | 0.0% | 0.2% | |
| 35 | | 38 | TRINITY REVERSE MORT | 194 | 0 | 194 | 0.3% | 0.0% | 0.3% | 84 | 88 | MONTGOMERY MORTGAGE | 92 | 0 | 92 | 0.2% | 0.0% | 0.2% | |
| 36 | | 39 | AMERICAN NATIONWIDE | 181 | 0 | 181 | 0.3% | 0.0% | 0.3% | 84 | 88 | EAST COAST CAPITAL C | 92 | 0 | 92 | 0.2% | 0.0% | 0.2% | |
| 37 | | 40 | MORTGAGESHOP LLC | 176 | 0 | 176 | 0.3% | 0.0% | 0.3% | 86 | 90 | RESIDENTIAL HOME FUN | 90 | 0 | 90 | 0.2% | 0.0% | 0.2% | |
| 38 | | 41 | SUN AMERICAN MORTGAG | 174 | 0 | 174 | 0.3% | 0.0% | 0.3% | 87 | 91 | NETWORK FUNDING LP | 88 | 0 | 88 | 0.1% | 0.0% | 0.1% | |
| 39 | | 42 | MORTGAGE SERVICES II | 173 | 0 | 173 | 0.3% | 0.0% | 0.3% | 88 | 25 | FRANKLIN FIRST FINAN | 85 | 1 | 86 | 0.1% | 0.0% | 0.1% | |
| 40 | | 43 | SOUTHERN TRUST MORTG | 164 | 0 | 164 | 0.3% | 0.0% | 0.3% | 88 | 93 | AMERICA FIRST FEDERA | 85 | 0 | 85 | 0.1% | 0.0% | 0.1% | |
| 41 | | 44 | ATLANTIC BAY MORTGAG | 161 | 0 | 161 | 0.3% | 0.0% | 0.3% | 90 | 94 | GUARANTEED RATE INC | 84 | 0 | 84 | 0.1% | 0.0% | 0.1% | |
| 42 | | 45 | VIG MORTGAGE CORP | 154 | 0 | 154 | 0.3% | 0.0% | 0.3% | 90 | 94 | FIRST PRIORITY FINAN | 84 | 0 | 84 | 0.1% | 0.0% | 0.1% | |
| 43 | | 46 | NEW CASTLE MORTGAGE | 153 | 0 | 153 | 0.3% | 0.0% | 0.3% | 92 | 96 | GREAT OAK LENDING | 83 | 0 | 83 | 0.1% | 0.0% | 0.1% | |
| 44 | | 47 | UNIVERSAL LENDING CO | 152 | 0 | 152 | 0.3% | 0.0% | 0.3% | 92 | 96 | SUCCESS MORTGAGE PAR | 83 | 0 | 83 | 0.1% | 0.0% | 0.1% | |
| 45 | | 48 | LEADER ONE FINANCIAL | 150 | 0 | 150 | 0.3% | 0.0% | 0.3% | 94 | 98 | URBAN HOUSING MORTGA | 82 | 0 | 82 | 0.1% | 0.0% | 0.1% | |
| 46 | | 49 | ARAMCO MORTGAGE INC | 139 | 0 | 139 | 0.2% | 0.0% | 0.2% | 94 | 98 | REVERSE MORTGAGE ANS | 82 | 0 | 82 | 0.1% | 0.0% | 0.1% | |
| 47 | | 50 | PRIMARY RESIDENTIAL | 137 | 0 | 137 | 0.2% | 0.0% | 0.2% | 96 | 100 | MCGOWIN-KING MORTGAG | 81 | 0 | 81 | 0.1% | 0.0% | 0.1% | |

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*According to RMI measuring number of endorsed wholesale units January - December 2011

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Top 100 HECM Originators - March 2014 Rankings (Single Month)

| Rank | | Loans | | | Growth | | Rank | | Loans | | | Growth | | | |
|------|-----|----------------------|-----|-------|--------|---------|-----------|----|-------|----------------------|-----|--------|------|---------|---------|
| M | Y | Company | Mth | YTD | Avg | Mth | YTD | M | Y | Company | Mth | YTD | Avg | Mth | YTD |
| 1 | 1 | AMERICAN ADVISORS GR | 656 | 1,870 | 623.3 | 1.4 % | 32.1 % | 51 | 46 | BANK OF ENGLAND | 11 | 35 | 11.7 | -21.4 % | 75.0 % |
| 2 | 4 | LIBERTY HOME EQUITY | 583 | 1,179 | 393.0 | 21.2 % | -15.7 % | 51 | 70 | GATEWAY BANK MORTGAG | 11 | 27 | 9.0 | 10.0 % | 440.0 % |
| 3 | 2 | ONE REVERSE MORTGAGE | 406 | 1,233 | 411.0 | 13.7 % | -8.5 % | 51 | 96 | LAND-HOME FINANCIAL | 11 | 21 | 7.0 | 175.0 % | 425.0 % |
| 4 | 5 | PROFICIO MORTGAGE VE | 155 | 559 | 186.3 | -20.5 % | 6.3 % | 51 | 100 | REAL ESTATE MORTGAGE | 11 | 20 | 6.7 | 37.5 % | 122.2 % |
| 5 | 3 | RMS/SECURITY ONE LEN | 150 | 1,199 | 399.7 | -64.7 % | -16.3 % | 55 | 54 | EAST COAST CAPITAL C | 10 | 33 | 11.0 | 11.1 % | 73.7 % |
| 6 | 6 | URBAN FINANCIAL OF A | 127 | 328 | 109.3 | 24.5 % | 15.9 % | 55 | 57 | ALL FINANCIAL SERVIC | 10 | 32 | 10.7 | -28.6 % | -15.8 % |
| 7 | 10 | NET EQUITY FINANCIAL | 52 | 120 | 40.0 | 48.6 % | 1.7 % | 55 | 60 | DOLLAR BANK FSB | 10 | 30 | 10.0 | 66.7 % | -23.1 % |
| 8 | 8 | GENERATION MORTGAGE | 45 | 217 | 72.3 | -56.3 % | 0.5 % | 55 | 80 | FOUNTAIN CITY FUNDIN | 10 | 25 | 8.3 | -28.6 % | 4.2 % |
| 9 | 19 | FIRSTBANK | 40 | 83 | 27.7 | 66.7 % | -23.1 % | 55 | 80 | STERLING SAVINGS BAN | 10 | 25 | 8.3 | -9.1 % | -41.9 % |
| 10 | 20 | ADVISORS MORTGAGE GR | 39 | 81 | 27.0 | 50.0 % | 113.2 % | 55 | 115 | LENEX FINANCIAL MORT | 10 | 17 | 5.7 | 66.7 % | 750.0 % |
| 11 | 9 | IRREVERSE HOME LOANS | 37 | 156 | 52.0 | -45.6 % | -11.4 % | 55 | 125 | CITYWIDE HOME LOANS | 10 | 16 | 5.3 | 150.0 % | 60.0 % |
| 12 | 7 | ASSOCIATED MORTGAGE | 36 | 239 | 79.7 | -56.1 % | 3.9 % | 62 | 24 | AMERICAN PACIFIC MOR | 9 | 71 | 23.7 | -65.4 % | 42.0 % |
| 13 | 20 | MAVERICK FUNDING COR | 33 | 81 | 27.0 | 37.5 % | -52.4 % | 62 | 38 | ATLANTIC BAY MORTGAG | 9 | 41 | 13.7 | -30.8 % | -50.6 % |
| 14 | 31 | NORTH AMERICAN SAVIN | 32 | 57 | 19.0 | 77.8 % | 67.6 % | 62 | 54 | EVOLVE BANK & TRUST | 9 | 33 | 11.0 | -25.0 % | 83.3 % |
| 15 | 20 | FIRST AMERICAN HOME | 30 | 81 | 27.0 | -28.6 % | 3,950.0 % | 62 | 70 | FIRST PRIORITY FINAN | 9 | 27 | 9.0 | -43.8 % | 17.4 % |
| 16 | 11 | M & T BANK | 26 | 110 | 36.7 | -23.5 % | -42.7 % | 62 | 70 | SIMONICH CORPORATION | 9 | 27 | 9.0 | 12.5 % | 125.0 % |
| 16 | 18 | EMERY FEDERAL CREDIT | 26 | 85 | 28.3 | 0.0 % | 41.7 % | 62 | 87 | VAN DYK MORTGAGE COR | 9 | 23 | 7.7 | 125.0 % | -64.1 % |
| 18 | 12 | OPEN MORTGAGE LLC | 24 | 109 | 36.3 | -7.7 % | 91.2 % | 62 | 92 | FIRST MIDWEST BANK | 9 | 22 | 7.3 | 12.5 % | |
| 18 | 33 | TOP FLITE FINANCIAL | 24 | 52 | 17.3 | 26.3 % | -18.8 % | 62 | 104 | THE FEDERAL SAVINGS | 9 | 19 | 6.3 | 28.6 % | 58.3 % |
| 20 | 15 | GMFS LLC | 23 | 92 | 30.7 | -36.1 % | -39.5 % | 62 | 136 | RCRBL ENTERPRISES LT | 9 | 15 | 5.0 | 80.0 % | 15.4 % |
| 21 | 16 | TOWNEBANK | 22 | 90 | 30.0 | -24.1 % | -1.1 % | 71 | 39 | LEADER ONE FINANCIAL | 8 | 39 | 13.0 | -33.3 % | -22.0 % |
| 22 | 30 | TRINITY REVERSE MORT | 21 | 58 | 19.3 | 16.7 % | 45.0 % | 71 | 46 | MAS ASSOCIATES LLC | 8 | 35 | 11.7 | -46.7 % | -37.5 % |
| 22 | 43 | EASTERN BANK | 21 | 37 | 12.3 | 61.5 % | 23.3 % | 71 | 57 | NEW CASTLE MORTGAGE | 8 | 32 | 10.7 | 14.3 % | -23.8 % |
| 24 | 23 | MONEY HOUSE INC | 20 | 80 | 26.7 | -41.2 % | -38.0 % | 71 | 63 | MCGOWIN-KING MORTGAG | 8 | 28 | 9.3 | -11.1 % | 33.3 % |
| 24 | 51 | MCS MORTGAGE BANKERS | 20 | 34 | 11.3 | 122.2 % | 1,600.0 % | 71 | 63 | AEGEAN FINANCIAL INC | 8 | 28 | 9.3 | 14.3 % | 47.4 % |
| 26 | 14 | CHERRY CREEK MORTGAG | 19 | 103 | 34.3 | -59.6 % | -49.8 % | 71 | 84 | AMERICA FIRST FEDERA | 8 | 24 | 8.0 | -27.3 % | 41.2 % |
| 26 | 28 | FIRSTAR BANK NA | 19 | 59 | 19.7 | 58.3 % | -20.3 % | 71 | 87 | DIRECT FINANCE CORPO | 8 | 23 | 7.7 | 0.0 % | 9.5 % |
| 26 | 41 | GATEWAY FUNDING DIVE | 19 | 38 | 12.7 | 26.7 % | 0.0 % | 71 | 87 | STANDARD BANK & TRUS | 8 | 23 | 7.7 | 0.0 % | 130.0 % |
| 26 | 45 | AMERICAN NATIONWIDE | 19 | 36 | 12.0 | 216.7 % | -40.0 % | 71 | 96 | THE SENIOR EQUITY GR | 8 | 21 | 7.0 | 100.0 % | 133.3 % |
| 30 | 34 | NATIONWIDE EQUITIES | 18 | 51 | 17.0 | 100.0 % | -39.3 % | 71 | 115 | GERSHMAN INVESTMENT | 8 | 17 | 5.7 | 100.0 % | 0.0 % |
| 30 | 63 | MFS/TA INC DBA FUTUR | 18 | 28 | 9.3 | 200.0 % | | 71 | 146 | CLIFFCO INC | 8 | 14 | 4.7 | 166.7 % | 0.0 % |
| 32 | 28 | MORTGAGESHOP LLC | 17 | 59 | 19.7 | -10.5 % | -14.5 % | 71 | 180 | YADKIN VALLEY BANK A | 8 | 11 | 3.7 | 166.7 % | 83.3 % |
| 33 | 32 | SOUTHERN TRUST MORTG | 16 | 55 | 18.3 | -30.4 % | 77.4 % | 83 | 34 | SENIOR FUNDING ASSOC | 7 | 51 | 17.0 | -63.2 % | 155.0 % |
| 33 | 51 | CS FINANCIAL INC | 16 | 34 | 11.3 | 0.0 % | 209.1 % | 83 | 84 | ACCESS REVERSE MORTG | 7 | 24 | 8.0 | 0.0 % | 166.7 % |
| 35 | 12 | HIGH TECH LENDING IN | 15 | 109 | 36.3 | 0.0 % | -16.8 % | 83 | 92 | GUADALUPE NATIONAL B | 7 | 22 | 7.3 | -30.0 % | 69.2 % |
| 35 | 63 | RESIDENTIAL HOME FUN | 15 | 28 | 9.3 | 50.0 % | 75.0 % | 83 | 96 | REVERSE MORTGAGE OF | 7 | 21 | 7.0 | -22.2 % | -8.7 % |
| 37 | 25 | UNITED NORTHERN MORT | 14 | 70 | 23.3 | -56.3 % | -18.6 % | 83 | 100 | CONTOUR MORTGAGE COR | 7 | 20 | 6.7 | -12.5 % | -57.4 % |
| 37 | 27 | MORTGAGE SERVICES II | 14 | 60 | 20.0 | -48.1 % | 15.4 % | 83 | 109 | MARKETPLACE HOME MOR | 7 | 18 | 6.0 | 40.0 % | 125.0 % |
| 37 | 37 | ARAMCO MORTGAGE INC | 14 | 44 | 14.7 | -6.7 % | 131.6 % | 83 | 109 | CIRCLE MORTGAGE CORP | 7 | 18 | 6.0 | 133.3 % | 28.6 % |
| 37 | 125 | CITY FIRST MTG SERVI | 14 | 16 | 5.3 | 600.0 % | 433.3 % | 83 | 115 | DEEPWELL FUNDING INC | 7 | 17 | 5.7 | 16.7 % | 21.4 % |
| 41 | 43 | PERRI FUNDING CORP | 13 | 37 | 12.3 | -7.1 % | 48.0 % | 83 | 125 | SIERRA PACIFIC MORTG | 7 | 16 | 5.3 | 16.7 % | 128.6 % |
| 41 | 46 | MANN MORTGAGE LLC | 13 | 35 | 11.7 | -23.5 % | 29.6 % | 83 | 146 | FIRST CHOICE LOAN SE | 7 | 14 | 4.7 | 133.3 % | 16.7 % |
| 41 | 54 | APPROVAL FIRST HOME | 13 | 33 | 11.0 | 333.3 % | 65.0 % | 83 | 157 | LIVE WELL FINANCIAL | 7 | 13 | 4.3 | 16.7 % | |
| 41 | 57 | SUN AMERICAN MORTGAG | 13 | 32 | 10.7 | 160.0 % | -36.0 % | 83 | 157 | PEOPLES HOME EQUITY | 7 | 13 | 4.3 | 40.0 % | -18.8 % |
| 41 | 63 | INTEGRITY 1ST MORTGA | 13 | 28 | 9.3 | 116.7 % | -28.2 % | 83 | 164 | ATLANTIC PACIFIC MOR | 7 | 12 | 4.0 | 133.3 % | 50.0 % |
| 41 | 70 | FULTON BANK NA | 13 | 27 | 9.0 | 18.2 % | -10.0 % | 83 | 195 | ULSTER SAVINGS BANK | 7 | 10 | 3.3 | 133.3 % | -33.3 % |
| 41 | 87 | INTEGRITY HOME LOAN | 13 | 23 | 7.7 | 160.0 % | 76.9 % | 83 | 195 | CITIZENS LENDING GRO | 7 | 10 | 3.3 | 133.3 % | |
| 48 | 41 | ASPIRE FINANCIAL INC | 12 | 38 | 12.7 | 9.1 % | -26.9 % | 98 | 39 | UNITED SOUTHWEST MOR | 6 | 39 | 13.0 | -53.8 % | -58.9 % |
| 48 | 87 | BERKSHIRE BANK | 12 | 23 | 7.7 | 71.4 % | 109.1 % | 98 | 46 | OCEANFIRST BANK | 6 | 35 | 11.7 | -60.0 % | 12.9 % |
| 48 | 92 | THE PRIVATE BANK & T | 12 | 22 | 7.3 | 33.3 % | 15.8 % | 98 | 70 | SENIOR MORTGAGE BANK | 6 | 27 | 9.0 | -53.8 % | -75.9 % |

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown

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