

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2014

Next Release Date: Week 4 of September

Retail
Endorsement Growth

-9.0 %

Wholesale
Endorsement Growth

-5.2 %

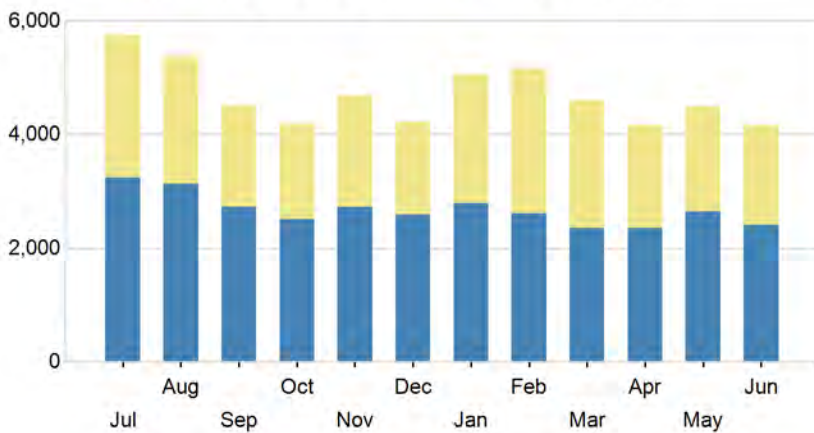
Total
Endorsement Growth

-7.4 %

Figures above reflect change from prior month


PERFORMANCE

Trailing Twelve Month Endorsements




	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	3,232	7.7 %	2,511	7.5 %	5,743	7.6 %
Aug	3,125	-3.3 %	2,248	-10.5 %	5,373	-6.4 %
Sep	2,735	-12.5 %	1,782	-20.7 %	4,517	-15.9 %
Oct	2,510	-8.2 %	1,676	-5.9 %	4,186	-7.3 %
Nov	2,734	8.9 %	1,951	16.4 %	4,685	11.9 %
Dec	2,594	-5.1 %	1,629	-16.5 %	4,223	-9.9 %
Jan	2,789	7.5 %	2,265	39.0 %	5,054	19.7 %
Feb	2,614	-6.3 %	2,545	12.4 %	5,159	2.1 %
Mar	2,358	-9.8 %	2,256	-11.4 %	4,614	-10.6 %
Apr	2,362	0.2 %	1,806	-19.9 %	4,168	-9.7 %
May	2,651	12.2 %	1,842	2.0 %	4,493	7.8 %
Jun	2,413	-9.0 %	1,747	-5.2 %	4,160	-7.4 %
Total	32,117		24,258		56,375	


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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	981	981	832	847	736	668	798	788	860	1,258	1,481	1,248	11,478	20.4%
LIBERTY HOME EQUITY SOLU	926	1,015	580	369	702	240	293	1,246	1,437	534	371	496	8,209	14.6%
RMS/SECURITY ONE LENDING	682	682	683	510	647	797	1,145	826	291	314	392	482	7,451	13.2%
URBAN FINANCIAL OF AMERI	803	607	609	635	573	421	716	695	739	534	441	365	7,138	12.7%
ONE REVERSE MORTGAGE LLC	429	465	452	407	475	376	470	357	406	409	395	425	5,066	9.0%
GENERATION MORTGAGE COMP	521	380	278	302	172	193	381	489	183	200	189	173	3,461	6.1%
PROFICIO MORTGAGE VENTUR	254	199	162	210	158	143	209	195	155	120	148	121	2,074	3.7%
CHERRY CREEK MORTGAGE CO	112	95	70	21	154	179	86	90	76	93	92	57	1,125	2.0%
SUN WEST MORTGAGE CO INC	158	100	85	110	120	115	115	50	44	63	57	26	1,043	1.9%
ASSOCIATED MORTGAGE BANK	103	84	80	57	61	111	147	107	59	61	79	73	1,022	1.8%
Total	4,969	4,608	3,831	3,468	3,798	3,243	4,360	4,843	4,250	3,586	3,645	3,466	48,067	85.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	8,839	2,639	11,478	79.9 %	654.0 %	118.0 %	77 %	23 %	15.7 %	10.9 %	20.4 %
LIBERTY HOME EQUITY SOLUT	4	2	2	3,185	5,024	8,209	-16.2 %	-11.0 %	-13.0 %	39 %	61 %	5.6 %	20.7 %	14.6 %
RMS/SECURITY ONE LENDING	3	3	3	4,111	3,340	7,451	-6.1 %	9.1 %	0.2 %	55 %	45 %	7.3 %	13.8 %	13.2 %
URBAN FINANCIAL OF AMERIC	6	1	4	1,277	5,861	7,138	0.2 %	-7.4 %	-6.1 %	18 %	82 %	2.3 %	24.2 %	12.7 %
ONE REVERSE MORTGAGE LLC	2		5	5,066	0	5,066	-1.5 %	NaN	-1.5 %	100 %	0 %	9.0 %		9.0 %
GENERATION MORTGAGE COMPA	9	4	6	704	2,757	3,461	-31.4 %	-42.5 %	-40.5 %	20 %	80 %	1.2 %	11.4 %	6.1 %
PROFICIO MORTGAGE VENTURE	5		7	2,074	0	2,074	11.9 %	NaN	11.9 %	100 %	0 %	3.7 %		3.7 %
CHERRY CREEK MORTGAGE CO	12	7	8	542	583	1,125	-27.7 %	-15.6 %	-21.9 %	48 %	52 %	1.0 %	2.4 %	2.0 %
SUN WEST MORTGAGE CO INC	41	6	9	148	895	1,043	-46.2 %	-29.4 %	-32.4 %	14 %	86 %	0.3 %	3.7 %	1.9 %
ASSOCIATED MORTGAGE BANKE	7	14	10	782	240	1,022	1.7 %	37.9 %	8.4 %	77 %	23 %	1.4 %	1.0 %	1.8 %
Total				26,728	21,339	48,067	10.5 %	-4.3 %	3.4 %	56 %	44 %	47.4 %	88.0 %	85.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	8,839	2,639	11,478	3,925	2,289	6,214	77 %	23 %	15.7 %	10.9 %	20.4 %
OPEN MORTGAGE LLC	10		13	676	0	676	342	0	342	100 %	0 %	1.2 %		1.2 %
PROFICIO MORTGAGE VENTURE	5		7	2,074	0	2,074	221	0	221	100 %	0 %	3.7 %		3.7 %
HIGH TECH LENDING INC	14	19	18	492	53	545	156	33	189	90 %	10 %	0.9 %	0.2 %	1.0 %
FIRST AMERICAN HOME LOANS	40		45	149	0	149	143	0	143	100 %	0 %	0.3 %		0.3 %
Total				12,230	2,692	14,922	4,787	2,322	7,109	82 %	18 %	21.7 %	11.1 %	26.5 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	8,839	2,639	11,478	3,925	2,289	6,214	77 %	23 %	15.7 %	10.9 %	20.4 %
LIVE WELL FINANCIAL INC	95	8	15	73	575	648	73	386	459	11 %	89 %	0.1 %	2.4 %	1.1 %
REVERSE MORTGAGE FUNDING	458	12	29	10	284	294	10	284	294	3 %	97 %	0.0 %	1.2 %	0.5 %
RMS/SECURITY ONE LENDING	3	3	3	4,111	3,340	7,451	-265	278	13	55 %	45 %	7.3 %	13.8 %	13.2 %
NATIONWIDE EQUITIES CORPO	32	9	14	216	446	662	-47	256	209	33 %	67 %	0.4 %	1.8 %	1.2 %
Total				13,249	7,284	20,533	3,696	3,493	7,189	65 %	35 %	23.5 %	30.0 %	36.4 %

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	313	47 %
LIBERTY HOME EQUITY SOLUTIONS INC	688	40 %
RMS/SECURITY ONE LENDING	268	30 %
GENERATION MORTGAGE COMPANY	340	22 %
AMERICAN ADVISORS GROUP	208	30 %
SUN WEST MORTGAGE CO INC	274	18 %
CHERRY CREEK MORTGAGE CO INC	58	53 %
LIVE WELL FINANCIAL INC	94	12 %
NATIONWIDE EQUITIES CORPORATION	75	10 %
PLAZA HOME MORTGAGE INC	271	40 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2014

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	5	1	AMERICAN ADVISORS GR	8,839	2,639	11,478	15.7%	10.9%	20.4%	47	51	ATLANTIC BAY MORTGAG	134	0	134	0.2%	0.0%	0.2%	
4	2	2	LIBERTY HOME EQUITY	3,185	5,024	8,209	5.6%	20.7%	14.6%	48	52	ARAMCO MORTGAGE INC	131	0	131	0.2%	0.0%	0.2%	
3	3	3	RMS/SECURITY ONE LEN	4,111	3,340	7,451	7.3%	13.8%	13.2%	49	53	UNIVERSAL LENDING CO	129	0	129	0.2%	0.0%	0.2%	
6	1	4	URBAN FINANCIAL OF A	1,277	5,861	7,138	2.3%	24.2%	12.7%	50	54	SENIOR FUNDING ASSOC	128	0	128	0.2%	0.0%	0.2%	
2		5	ONE REVERSE MORTGAGE	5,066	0	5,066	9.0%	0.0%	9.0%	51	55	MFS/TA INC DBA FUTUR	126	0	126	0.2%	0.0%	0.2%	
9	4	6	GENERATION MORTGAGE	704	2,757	3,461	1.2%	11.4%	6.1%	52	56	DOLLAR BANK FSB	121	0	121	0.2%	0.0%	0.2%	
5		7	PROFICIO MORTGAGE VE	2,074	0	2,074	3.7%	0.0%	3.7%	52	56	PRIMARY RESIDENTIAL	121	0	121	0.2%	0.0%	0.2%	
12	7	8	CHERRY CREEK MORTGAG	542	583	1,125	1.0%	2.4%	2.0%	54	58	ALL FINANCIAL SERVIC	116	0	116	0.2%	0.0%	0.2%	
41	6	9	SUN WEST MORTGAGE CO	148	895	1,043	0.3%	3.7%	1.9%	55	59	VAN DYK MORTGAGE COR	113	0	113	0.2%	0.0%	0.2%	
7	14	10	ASSOCIATED MORTGAGE	782	240	1,022	1.4%	1.0%	1.8%	55	59	VIG MORTGAGE CORP	113	0	113	0.2%	0.0%	0.2%	
8	18	11	REVERSE MORTGAGE USA	750	61	811	1.3%	0.3%	1.4%	55	59	CHRISTENSEN FINANCIA	113	0	113	0.2%	0.0%	0.2%	
17	11	12	MONEY HOUSE INC	414	361	775	0.7%	1.5%	1.4%	58	62	AEGEAN FINANCIAL INC	112	0	112	0.2%	0.0%	0.2%	
10		13	OPEN MORTGAGE LLC	676	0	676	1.2%	0.0%	1.2%	59	63	NOVA FINANCIAL & INV	109	0	109	0.2%	0.0%	0.2%	
32	9	14	NATIONWIDE EQUITIES	216	446	662	0.4%	1.8%	1.2%	60	64	PRIORITY FINANCIAL S	107	0	107	0.2%	0.0%	0.2%	
95	8	15	LIVE WELL FINANCIAL	73	575	648	0.1%	2.4%	1.1%	61	65	LEADER ONE FINANCIAL	106	0	106	0.2%	0.0%	0.2%	
18	15	16	MAVERICK FUNDING COR	411	196	607	0.7%	0.8%	1.1%	62	66	PERRI FUNDING CORP	105	0	105	0.2%	0.0%	0.2%	
11		17	IREVERSE HOME LOANS	550	0	550	1.0%	0.0%	1.0%	63	67	SIMONICH CORPORATION	104	0	104	0.2%	0.0%	0.2%	
14	19	18	HIGH TECH LENDING IN	492	53	545	0.9%	0.2%	1.0%	64	68	VANGUARD FUNDING LLC	102	0	102	0.2%	0.0%	0.2%	
13		19	NET EQUITY FINANCIAL	532	0	532	0.9%	0.0%	0.9%	65	69	HOMESTREET BANK	101	0	101	0.2%	0.0%	0.2%	
15		20	M & T BANK	471	0	471	0.8%	0.0%	0.8%	73	22	69	HOMEOWNERS MORTGAGE	91	10	101	0.2%	0.0%	0.2%
22	16	21	UNITED NORTHERN MORT	325	117	442	0.6%	0.5%	0.8%	189	17	71	JAMES B NUTTER AND C	37	62	99	0.1%	0.3%	0.2%
16	30	22	NATIONSTAR MORTGAGE	425	0	425	0.8%	0.0%	0.8%	66	71	PINNACLE CAPITAL MOR	99	0	99	0.2%	0.0%	0.2%	
19	20	23	GMFS LLC	394	25	419	0.7%	0.1%	0.7%	67	73	BANK OF ENGLAND	98	0	98	0.2%	0.0%	0.2%	
730	10	24	PLAZA HOME MORTGAGE	4	412	416	0.0%	1.7%	0.7%	67	73	FULTON BANK NA	98	0	98	0.2%	0.0%	0.2%	
20	26	25	FIRSTBANK	386	1	387	0.7%	0.0%	0.7%	69	75	GATEWAY FUNDING DIVE	96	0	96	0.2%	0.0%	0.2%	
21		26	FIRSTAR BANK NA	330	0	330	0.6%	0.0%	0.6%	70	76	OCEANFIRST BANK	94	0	94	0.2%	0.0%	0.2%	
23		27	TOWNEBANK	306	0	306	0.5%	0.0%	0.5%	71	77	EVOLVE BANK & TRUST	93	0	93	0.2%	0.0%	0.2%	
261	13	28	MCM HOLDINGS INC	25	279	304	0.0%	1.2%	0.5%	72	78	SENTRIX FINANCIAL SE	92	0	92	0.2%	0.0%	0.2%	
458	12	29	REVERSE MORTGAGE FUN	10	284	294	0.0%	1.2%	0.5%	73	79	STERLING SAVINGS BAN	91	0	91	0.2%	0.0%	0.2%	
24		30	ADVISORS MORTGAGE GR	268	0	268	0.5%	0.0%	0.5%	75	80	MANN MORTGAGE LLC	89	0	89	0.2%	0.0%	0.2%	
25		31	EMERY FEDERAL CREDIT	264	0	264	0.5%	0.0%	0.5%	75	80	THE SENIOR EQUITY GR	89	0	89	0.2%	0.0%	0.2%	
26		32	NEW DAY FINANCIAL LL	239	0	239	0.4%	0.0%	0.4%	77	82	SUCCESS MORTGAGE PAR	85	0	85	0.2%	0.0%	0.2%	
27		33	AMERICAN PACIFIC MOR	234	0	234	0.4%	0.0%	0.4%	77	82	BUCKSTONE MORTGAGE	85	0	85	0.2%	0.0%	0.2%	
28		34	TRINITY REVERSE MORT	228	0	228	0.4%	0.0%	0.4%	79	84	CS FINANCIAL INC	84	0	84	0.1%	0.0%	0.1%	
29		35	PEOPLES BANK	225	0	225	0.4%	0.0%	0.4%	80	85	OMNI-FUND INC	83	0	83	0.1%	0.0%	0.1%	
30		36	SENIOR MORTGAGE BANK	221	0	221	0.4%	0.0%	0.4%	80	85	RESIDENTIAL HOME FUN	83	0	83	0.1%	0.0%	0.1%	
31		37	UNITED SOUTHWEST MOR	220	0	220	0.4%	0.0%	0.4%	82	87	REVERSE MORTGAGE ANS	82	0	82	0.1%	0.0%	0.1%	
33		38	SUN AMERICAN MORTGAG	187	0	187	0.3%	0.0%	0.3%	84	26	88	FRANKLIN FIRST FINAN	80	1	81	0.1%	0.0%	0.1%
34		39	MORTGAGE SERVICES II	169	0	169	0.3%	0.0%	0.3%	83	88	ACCESS REVERSE MORTG	81	0	81	0.1%	0.0%	0.1%	
35		40	TOP FLITE FINANCIAL	168	0	168	0.3%	0.0%	0.3%	84	90	MCGOWIN-KING MORTGAG	80	0	80	0.1%	0.0%	0.1%	
36		41	MORTGAGESHOP LLC	166	0	166	0.3%	0.0%	0.3%	84	90	GUARANTEED RATE INC	80	0	80	0.1%	0.0%	0.1%	
37		42	AMERICAN NATIONWIDE	160	0	160	0.3%	0.0%	0.3%	84	90	AMERICAN FIDELITY FI	80	0	80	0.1%	0.0%	0.1%	
38		43	APPROVAL FIRST HOME	157	0	157	0.3%	0.0%	0.3%	88	93	DIRECT FINANCE CORPO	79	0	79	0.1%	0.0%	0.1%	
39		44	SOUTHERN TRUST MORTG	150	0	150	0.3%	0.0%	0.3%	88	93	FIRST PRIORITY FINAN	79	0	79	0.1%	0.0%	0.1%	
40		45	FIRST AMERICAN HOME	149	0	149	0.3%	0.0%	0.3%	90	95	GEORGETOWN MORTGAGE	78	0	78	0.1%	0.0%	0.1%	
42		46	INTEGRITY 1ST MORTGA	147	0	147	0.3%	0.0%	0.3%	91	96	AXIA FINANCIAL LLC	77	0	77	0.1%	0.0%	0.1%	
43		47	ASPIRE FINANCIAL INC	143	0	143	0.3%	0.0%	0.3%	92	97	EAST COAST CAPITAL C	76	0	76	0.1%	0.0%	0.1%	
43		47	NEW CASTLE MORTGAGE	143	0	143	0.3%	0.0%	0.3%	92	97	GREEN TREE LENDING I	76	0	76	0.1%	0.0%	0.1%	
43		47	NORTH AMERICAN SAVIN	143	0	143	0.3%	0.0%	0.3%	94	99	THE PRIVATE BANK & T	74	0	74	0.1%	0.0%	0.1%	
46		50	MAS ASSOCIATES LLC	140	0	140	0.2%	0.0%	0.2%	95	100	CONTINENTAL HOME LOA	73	0	73	0.1%	0.0%	0.1%	

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - June 2014 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	793	4,827	804.5	-32.0 %	82.4 %	51	28	NATIONSTAR MORTGAGE	9	102	17.0	-35.7 %	-71.3 %
2	2	ONE REVERSE MORTGAGE	425	2,462	410.3	7.6 %	-12.1 %	51	40	PEOPLES BANK	9	75	12.5	-10.0 %	-23.5 %
3	3	RMS/SECURITY ONE LEN	343	1,878	313.0	53.1 %	-28.8 %	51	47	AEGEAN FINANCIAL INC	9	64	10.7	-25.0 %	20.8 %
4	4	LIBERTY HOME EQUITY	205	1,705	284.2	56.5 %	-28.9 %	51	50	ASPIRE FINANCIAL INC	9	59	9.8	50.0 %	-60.1 %
5	5	PROFICIO MORTGAGE VE	121	948	158.0	-18.2 %	-33.4 %	51	53	CS FINANCIAL INC	9	55	9.2	50.0 %	111.5 %
6	6	URBAN FINANCIAL OF A	82	642	107.0	-30.5 %	-14.4 %	51	59	SENTRIX FINANCIAL SE	9	52	8.7	-10.0 %	6.1 %
7	8	GENERATION MORTGAGE	63	372	62.0	16.7 %	-20.7 %	51	66	CHRISTENSEN FINANCIA	9	50	8.3	80.0 %	-18.0 %
8	9	NET EQUITY FINANCIAL	57	295	49.2	-8.1 %	14.8 %	51	95	REPUBLIC MORTGAGE HO	9	39	6.5	12.5 %	254.5 %
9	11	FIRSTBANK	50	222	37.0	-13.8 %	26.1 %	51	301	REVERSE MORTGAGE FUN	9	10	1.7	800.0 %	
10	7	ASSOCIATED MORTGAGE	49	382	63.7	2.1 %	-17.1 %	60	39	AMERICAN NATIONWIDE	8	77	12.8	-50.0 %	-36.9 %
11	15	MAVERICK FUNDING COR	46	189	31.5	-17.9 %	-61.7 %	60	43	ATLANTIC BAY MORTGAG	8	72	12.0	-38.5 %	-48.9 %
12	17	ADVISORS MORTGAGE GR	40	174	29.0	25.0 %	117.5 %	60	53	PRIMARY RESIDENTIAL	8	55	9.2	14.3 %	-11.3 %
13	13	OPEN MORTGAGE LLC	36	199	33.2	33.3 %	-5.2 %	60	66	MCGOWIN-KING MORTGAG	8	50	8.3	0.0 %	13.6 %
14	10	IREVERSE HOME LOANS	35	265	44.2	2.9 %	-30.1 %	60	66	SIMONICH CORPORATION	8	50	8.3	0.0 %	66.7 %
15	34	SUN AMERICAN MORTGAG	32	91	15.2	100.0 %	-5.2 %	60	71	NEW CENTURY REALTY &	8	49	8.2	-50.0 %	
16	23	FIRSTAR BANK NA	30	135	22.5	7.1 %	-14.6 %	60	72	THE SENIOR EQUITY GR	8	48	8.0	-27.3 %	77.8 %
17	14	M & T BANK	26	190	31.7	4.0 %	-43.3 %	60	76	HOMESTREET BANK	8	46	7.7	33.3 %	-44.6 %
18	12	CHERRY CREEK MORTGAG	24	200	33.3	-27.3 %	-50.9 %	60	84	GEORGETOWN MORTGAGE	8	44	7.3	-27.3 %	76.0 %
18	19	TRINITY REVERSE MORT	24	146	24.3	-29.4 %	55.3 %	60	91	FIRST PRIORITY FINAN	8	42	7.0	100.0 %	-2.3 %
20	37	INTEGRITY 1ST MORTGA	23	79	13.2	27.8 %	36.2 %	60	107	PRIORITY FINANCIAL S	8	33	5.5	-11.1 %	50.0 %
21	16	HIGH TECH LENDING IN	21	179	29.8	-30.0 %	-20.1 %	60	119	LONGBRIDGE LLC	8	30	5.0	33.3 %	500.0 %
21	18	TOWNEBANK	21	164	27.3	-22.2 %	-15.5 %	60	149	ELITE FUNDING CORPOR	8	24	4.0	100.0 %	50.0 %
21	30	MORTGAGE SERVICES II	21	100	16.7	90.9 %	4.2 %	60	149	DELTA TRUST MORTGAGE	8	24	4.0	166.7 %	33.3 %
24	73	VIP MORTGAGE INC	20	47	7.8	300.0 %	27.0 %	74	51	MFS/TA INC DBA FUTUR	7	57	9.5	-12.5 %	
25	19	MONEY HOUSE INC	19	146	24.3	-5.0 %	-42.5 %	74	51	PERRI FUNDING CORP	7	57	9.5	16.7 %	-12.3 %
25	29	NATIONWIDE EQUITIES	19	101	16.8	5.6 %	-31.8 %	74	57	BANK OF ENGLAND	7	54	9.0	16.7 %	-3.6 %
25	32	UNITED SOUTHWEST MOR	19	96	16.0	-9.5 %	-41.1 %	74	61	ACCESS REVERSE MORTG	7	51	8.5	-58.8 %	70.0 %
28	22	UNITED NORTHERN MORT	18	137	22.8	-18.2 %	-5.5 %	74	76	RESIDENTIAL HOME FUN	7	46	7.7	75.0 %	12.2 %
28	31	TOP FLITE FINANCIAL	18	97	16.2	20.0 %	-32.6 %	74	79	UNIVERSAL LENDING CO	7	45	7.5	-36.4 %	-50.0 %
30	24	FIRST AMERICAN HOME	17	133	22.2	142.9 %	2,116.7 %	74	101	REVERSE MORTGAGE ASS	7	36	6.0	-36.4 %	5.9 %
30	26	AMERICAN PACIFIC MOR	17	118	19.7	21.4 %	0.0 %	74	153	MORIA DEVELOPMENT IN	7	23	3.8	75.0 %	0.0 %
30	42	LIVE WELL FINANCIAL	17	73	12.2	-32.0 %		74	284	TOTAL MEDIA MANAGEME	7	11	1.8	600.0 %	
33	58	THE PRIVATE BANK & T	15	53	8.8	50.0 %	71.0 %	83	36	SENIOR FUNDING ASSOC	6	81	13.5	-57.1 %	92.9 %
33	87	MLD MORTGAGE	15	43	7.2	36.4 %	2,050.0 %	83	49	SENIOR MORTGAGE BANK	6	60	10.0	-64.7 %	-71.0 %
35	43	ARAMCO MORTGAGE INC	14	72	12.0	75.0 %	30.9 %	83	53	ALL FINANCIAL SERVIC	6	55	9.2	-40.0 %	-17.9 %
35	45	NOVA FINANCIAL & INV	14	66	11.0	40.0 %	73.7 %	83	59	EASTERN BANK	6	52	8.7	100.0 %	18.2 %
35	174	CAPITAL PACIFIC MORT	14	20	3.3	1,300.0 %	1,900.0 %	83	61	GATEWAY FUNDING DIVE	6	51	8.5	20.0 %	-22.7 %
38	41	APPROVAL FIRST HOME	13	74	12.3	-18.8 %	89.7 %	83	93	FRANKLIN FIRST FINAN	6	40	6.7	-53.8 %	-20.0 %
38	46	MAS ASSOCIATES LLC	13	65	10.8	18.2 %	-20.7 %	83	109	VIG MORTGAGE CORP	6	32	5.3	0.0 %	-62.4 %
40	84	AMERICAN FIDELITY FI	12	44	7.3	100.0 %	83.3 %	83	109	K & B CAPITAL CORPOR	6	32	5.3	0.0 %	300.0 %
41	27	NORTH AMERICAN SAVIN	11	107	17.8	-35.3 %	78.3 %	83	153	CALIFORNIA REVERSE M	6	23	3.8	-14.3 %	4.5 %
41	48	NEW CASTLE MORTGAGE	11	61	10.2	57.1 %	-24.7 %	83	161	AMERICAN PREFERRED L	6	22	3.7	500.0 %	633.3 %
41	79	THE FEDERAL SAVINGS	11	45	7.5	37.5 %	18.4 %	83	183	HOMEOWNERS FINANCIAL	6	19	3.2	200.0 %	850.0 %
44	25	EMERY FEDERAL CREDIT	10	125	20.8	-28.6 %	14.7 %	83	193	MOHAVE STATE BANK	6	18	3.0	500.0 %	12.5 %
44	37	SOUTHERN TRUST MORTG	10	79	13.2	233.3 %	14.5 %	95	21	GMFS LLC	5	138	23.0	-64.3 %	-55.9 %
44	61	PINNACLE CAPITAL MOR	10	51	8.5	42.9 %	4.1 %	95	53	LEADER ONE FINANCIAL	5	55	9.2	66.7 %	-50.0 %
44	79	SUCCESS MORTGAGE PAR	10	45	7.5	25.0 %	7.1 %	95	66	FULTON BANK NA	5	50	8.3	-37.5 %	-23.1 %
44	84	WILLIAMS FINANCIAL S	10	44	7.3	-41.2 %		95	66	MANN MORTGAGE LLC	5	50	8.3	25.0 %	-13.8 %
44	87	VAN DYK MORTGAGE COR	10	43	7.2	150.0 %	-59.8 %	95	73	BROOKSTONE MORTGAGE	5	47	7.8	-16.7 %	487.5 %
44	135	YADKIN VALLEY BANK A	10	27	4.5	150.0 %	-27.0 %	95	73	EVOLVE BANK & TRUST	5	47	7.8	25.0 %	6.8 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown

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