

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through April 2015

Next Release Date: Week 4 of July

Retail Endorsement Growth

-6.3 %

Wholesale Endorsement Growth

1.7 %

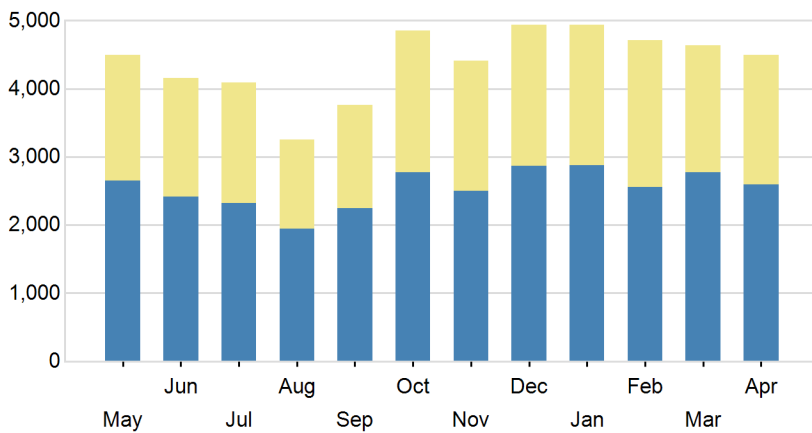
Total Endorsement Growth

-3.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	2,651	12.2 %	1,842	2.0 %	4,493	7.8 %
Jun	2,413	-9.0 %	1,747	-5.2 %	4,160	-7.4 %
Jul	2,319	-3.9 %	1,772	1.4 %	4,091	-1.7 %
Aug	1,944	-16.2 %	1,306	-26.3 %	3,250	-20.6 %
Sep	2,248	15.6 %	1,514	15.9 %	3,762	15.8 %
Oct	2,773	23.4 %	2,078	37.3 %	4,851	28.9 %
Nov	2,500	-9.8 %	1,907	-8.2 %	4,407	-9.2 %
Dec	2,867	14.7 %	2,073	8.7 %	4,940	12.1 %
Jan	2,874	0.2 %	2,062	-0.5 %	4,936	-0.1 %
Feb	2,557	-11.0 %	2,159	4.7 %	4,716	-4.5 %
Mar	2,772	8.4 %	1,862	-13.8 %	4,634	-1.7 %
Apr	2,598	-6.3 %	1,894	1.7 %	4,492	-3.1 %
Total	30,516		22,216		52,732	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,481	1,248	1,180	847	1,148	1,303	1,119	1,257	1,288	1,198	1,209	1,135	14,413	27.3%
URBAN FINANCIAL OF AMERI	441	365	393	342	327	484	481	561	646	690	586	591	5,907	11.2%
RMS/SECURITY ONE LENDING	392	482	435	390	275	520	503	596	753	470	446	480	5,742	10.9%
LIBERTY HOME EQUITY SOLU	371	496	443	238	552	473	468	399	419	449	620	471	5,399	10.2%
ONE REVERSE MORTGAGE LLC	395	425	372	392	395	443	370	540	460	500	487	439	5,218	9.9%
REVERSE MORTGAGE FUNDING	138	99	164	140	197	342	244	327	257	275	199	377	2,759	5.2%
LIVE WELL FINANCIAL INC	199	117	135	103	109	139	168	205	169	238	200	229	2,011	3.8%
PROFICIO MORTGAGE VENTUR	148	121	117	134	111	143	132	159	128	103	119	106	1,521	2.9%
GENERATION MORTGAGE COMP	189	173	191	122	154	183	137	109	6		1		1,265	2.4%
CHERRY CREEK MORTGAGE CO	92	57	64	91	60	176	90	113	124	108	72	89	1,136	2.2%
Total	3,846	3,583	3,494	2,799	3,328	4,206	3,712	4,266	4,250	4,031	3,939	3,917	45,371	86.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	10,765	3,648	14,413	40.4 %	88.0 %	50.0 %	75 %	25 %	20.4 %	16.4 %	27.3 %
URBAN FINANCIAL OF AMERIC	6	1	2	1,377	4,530	5,907	0.1 %	-33.6 %	-28.0 %	23 %	77 %	2.6 %	20.4 %	11.2 %
RMS/SECURITY ONE LENDING	3	5	3	3,671	2,071	5,742	-14.0 %	-42.9 %	-27.3 %	64 %	36 %	7.0 %	9.3 %	10.9 %
LIBERTY HOME EQUITY SOLUT	4	3	4	2,011	3,388	5,399	-42.4 %	-39.2 %	-40.4 %	37 %	63 %	3.8 %	15.3 %	10.2 %
ONE REVERSE MORTGAGE LLC	2		5	5,218	0	5,218	0.7 %	NaN	0.7 %	100 %	0 %	9.9 %		9.9 %
REVERSE MORTGAGE FUNDING	8	4	6	566	2,193	2,759	>1,000%	>1,000%	>1,000%	21 %	79 %	1.1 %	9.9 %	5.2 %
LIVE WELL FINANCIAL INC	10	6	7	512	1,499	2,011	>1,000%	344.8 %	446.5 %	25 %	75 %	1.0 %	6.7 %	3.8 %
PROFICIO MORTGAGE VENTURE	5		8	1,521	0	1,521	-36.8 %	NaN	-36.8 %	100 %	0 %	2.9 %		2.9 %
GENERATION MORTGAGE COMPA	15	7	9	412	854	1,266	-47.2 %	-73.6 %	-68.5 %	33 %	67 %	0.8 %	3.8 %	2.4 %
CHERRY CREEK MORTGAGE CO	14	8	10	428	708	1,136	-31.7 %	11.3 %	-10.1 %	38 %	62 %	0.8 %	3.2 %	2.2 %
Total				26,481	18,891	45,372	2.5 %	-15.0 %	-5.6 %	58 %	42 %	50.2 %	85.0 %	86.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	10,765	3,648	14,413	3,095	1,708	4,803	75 %	25 %	20.4 %	16.4 %	27.3 %
REVERSE MORTGAGE FUNDING	8	4	6	566	2,193	2,759	566	2,136	2,702	21 %	79 %	1.1 %	9.9 %	5.2 %
LIVE WELL FINANCIAL INC	10	6	7	512	1,499	2,011	481	1,162	1,643	25 %	75 %	1.0 %	6.7 %	3.8 %
THE MONEY STORE	23		29	243	0	243	221	0	221	100 %	0 %	0.5 %		0.5 %
WILLIAMS FINANCIAL SERVIC	28		33	222	0	222	205	0	205	100 %	0 %	0.4 %		0.4 %
Total				12,308	7,340	19,648	4,568	5,006	9,574	63 %	37 %	23.3 %	33.0 %	37.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	8	4	6	566	2,193	2,759	566	2,136	2,702	21 %	79 %	1.1 %	9.9 %	5.2 %
AMERICAN ADVISORS GROUP	1	2	1	10,765	3,648	14,413	3,095	1,708	4,803	75 %	25 %	20.4 %	16.4 %	27.3 %
LIVE WELL FINANCIAL INC	10	6	7	512	1,499	2,011	481	1,162	1,643	25 %	75 %	1.0 %	6.7 %	3.8 %
UNITED NORTHERN MORTGAGE	22	12	12	248	464	712	-74	399	325	35 %	65 %	0.5 %	2.1 %	1.4 %
HOME POINT FINANCIAL CORP	9	10	11	552	513	1,065	69	366	435	52 %	48 %	1.0 %	2.3 %	2.0 %
Total				12,643	8,317	20,960	4,137	5,771	9,908	60 %	40 %	24.0 %	37.4 %	39.7 %

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Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	374	38 %
AMERICAN ADVISORS GROUP	328	39 %
LIBERTY HOME EQUITY SOLUTIONS INC	528	38 %
REVERSE MORTGAGE FUNDING LLC	120	32 %
RMS/SECURITY ONE LENDING	260	23 %
LIVE WELL FINANCIAL INC	121	28 %
GENERATION MORTGAGE COMPANY	197	13 %
CHERRY CREEK MORTGAGE CO INC	69	44 %
PLAZA HOME MORTGAGE INC	320	38 %
HOME POINT FINANCIAL CORPORATION	137	29 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2015

Rank						Loans			Market Share			Rank						Loans			Market Share																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																						
1	2	1	AMERICAN ADVISORS GR	10,765	3,648	14,413	20.4 %	16.4 %	27.3 %	47	51	REVERSE MORTGAGE COR	114	0	114	0.2 %	0.0 %	0.2 %	6	1	2	URBAN FINANCIAL OF A	1,377	4,530	5,907	2.6 %	20.4 %	11.2 %	48	52	SENTRIX FINANCIAL SE	109	0	109	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
3	5	3	RMS/SECURITY ONE LEN	3,671	2,071	5,742	7.0 %	9.3 %	10.9 %	49	53	MORTGAGESHOP LLC	108	0	108	0.2 %	0.0 %	0.2 %	4	3	4	LIBERTY HOME EQUITY	2,011	3,388	5,399	3.8 %	15.3 %	10.2 %	50	54	SENIOR FUNDING ASSOC	107	0	107	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
2		5	ONE REVERSE MORTGAGE	5,218	0	5,218	9.9 %	0.0 %	9.9 %	51	55	NEW CENTURY REALTY &	104	0	104	0.2 %	0.0 %	0.2 %	8	4	6	REVERSE MORTGAGE FUN	566	2,193	2,759	1.1 %	9.9 %	5.2 %	52	56	ARAMCO MORTGAGE INC	102	0	102	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
10	6	7	LIVE WELL FINANCIAL	512	1,499	2,011	1.0 %	6.7 %	3.8 %	52	56	ACCESS REVERSE MORTG	102	0	102	0.2 %	0.0 %	0.2 %	5		8	PROFICIO MORTGAGE VE	1,521	0	1,521	2.9 %	0.0 %	2.9 %	54	58	BROOKSTONE MORTGAGE	100	0	100	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
15	7	9	GENERATION MORTGAGE	412	854	1,266	0.8 %	3.8 %	2.4 %	55	59	GUARANTEED RATE INC	97	0	97	0.2 %	0.0 %	0.2 %	14	8	10	CHERRY CREEK MORTGAG	428	708	1,136	0.8 %	3.2 %	2.2 %	56	60	MORTGAGE SERVICES II	96	0	96	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
9	10	11	HOME POINT FINANCIAL	552	513	1,065	1.0 %	2.3 %	2.0 %	57	61	SOUTHERN TRUST MORTG	94	0	94	0.2 %	0.0 %	0.2 %	22	12	12	UNITED NORTHERN MORT	248	464	712	0.5 %	2.1 %	1.4 %	57	61	PRIMARY RESIDENTIAL	94	0	94	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
7		13	NET EQUITY FINANCIAL	685	0	685	1.3 %	0.0 %	1.3 %	57	61	MFS/TA INC DBA FUTUR	94	0	94	0.2 %	0.0 %	0.2 %	11	17	14	HIGH TECH LENDING IN	493	97	590	0.9 %	0.4 %	1.1 %	57	61	VIP MORTGAGE INC	94	0	94	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
66	11	15	SUN WEST MORTGAGE CO	86	499	585	0.2 %	2.2 %	1.1 %	61	65	NOVA FINANCIAL & INV	91	0	91	0.2 %	0.0 %	0.2 %	35	14	16	NATIONWIDE EQUITIES	199	335	534	0.4 %	1.5 %	1.0 %	62	66	REVERSE MORTGAGE ANS	89	0	89	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
638	9	17	PLAZA HOME MORTGAGE	5	524	529	0.0 %	2.4 %	1.0 %	63	67	GREEN TREE LENDING I	87	0	87	0.2 %	0.0 %	0.2 %	12	19	18	OPEN MORTGAGE LLC	480	37	517	0.9 %	0.2 %	1.0 %	63	67	BROKER SOLUTIONS INC	87	0	87	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
20	15	19	MONEY HOUSE INC	260	192	452	0.5 %	0.9 %	0.9 %	63	67	C2 FINANCIAL CORPORA	87	0	87	0.2 %	0.0 %	0.2 %	13	29	20	FIRSTBANK	437	0	437	0.8 %	0.0 %	0.8 %	66	70	VAN DYK MORTGAGE COR	86	0	86	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
16		21	M & T BANK	388	0	388	0.7 %	0.0 %	0.7 %	68	71	YADKIN VALLEY BANK A	85	0	85	0.2 %	0.0 %	0.2 %	17		22	ADVISORS MORTGAGE GR	371	0	371	0.7 %	0.0 %	0.7 %	68	71	THE PRIVATE BANK & T	85	0	85	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
317	13	23	MCM HOLDINGS INC	16	337	353	0.0 %	1.5 %	0.7 %	70	73	VANGUARD FUNDING LLC	83	0	83	0.2 %	0.0 %	0.2 %	18		24	I REVERSE HOME LOANS	336	0	336	0.6 %	0.0 %	0.6 %	70	73	MCGOWIN-KING MORTGAG	83	0	83	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
41	16	25	ASSOCIATED MORTGAGE	130	172	302	0.2 %	0.8 %	0.6 %	70	29	73	FRANKLIN FIRST FINAN	83	0	83	0.2 %	0.0 %	0.2 %	19		26	TRINITY REVERSE MORT	280	0	280	0.5 %	0.0 %	0.5 %	73	76	FULTON BANK NA	81	0	81	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
21		27	THE FEDERAL SAVINGS	251	0	251	0.5 %	0.0 %	0.5 %	73	76	PS FINANCIAL SERVICE	81	0	81	0.2 %	0.0 %	0.2 %	25	21	28	GMFS LLC	233	13	246	0.4 %	0.1 %	0.5 %	75	78	K & B CAPITAL CORPOR	80	0	80	0.2 %	0.0 %	0.2 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
23		29	THE MONEY STORE	243	0	243	0.5 %	0.0 %	0.5 %	90	22	78	360 MORTGAGE GROUP	69	11	80	0.1 %	0.0 %	0.2 %	24		30	UNITED SOUTHWEST MOR	237	0	237	0.4 %	0.0 %	0.4 %	76	80	BANK OF ENGLAND	79	0	79	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
26		31	FIRSTAR BANK NA	229	0	229	0.4 %	0.0 %	0.4 %	76	80	THE SENIOR EQUITY GR	79	0	79	0.1 %	0.0 %	0.1 %	27		32	AMERICAN FIDELITY FI	227	0	227	0.4 %	0.0 %	0.4 %	78	82	CHRISTENSEN FINANCIA	78	0	78	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
28		33	WILLIAMS FINANCIAL S	222	0	222	0.4 %	0.0 %	0.4 %	78	82	GATEWAY FUNDING DIVE	78	0	78	0.1 %	0.0 %	0.1 %	28		34	TOWNEBANK	221	0	221	0.4 %	0.0 %	0.4 %	82	87	MAS ASSOCIATES LLC	74	0	74	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
29		34	TOWNEBANK	221	0	221	0.4 %	0.0 %	0.4 %	89	24	82	LAND-HOME FINANCIAL	70	8	78	0.1 %	0.0 %	0.1 %	30		35	PEOPLES BANK	214	0	214	0.4 %	0.0 %	0.4 %	80	85	ALL FINANCIAL SERVIC	77	0	77	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																							
31		36	AEGEAN FINANCIAL INC	212	0	212	0.4 %	0.0 %	0.4 %	80	85	DOLLAR BANK FSB	77	0	77	0.1 %	0.0 %	0.1 %	32		37	AMERICAN PACIFIC MOR	209	0	209	0.4 %	0.0 %	0.4 %	82	87	KELLY MORTGAGE AND R	74	0	74	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
33		38	SUN AMERICAN MORTGAG	208	0	208	0.4 %	0.0 %	0.4 %	82	87	KELLY MORTGAGE AND R	74	0	74	0.1 %	0.0 %	0.1 %	33		38	INTEGRITY 1ST MORTGA	208	0	208	0.4 %	0.0 %	0.4 %	84	89	SIMONICH CORPORATION	73	0	73	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
36		40	AMERICAN NATIONWIDE	171	0	171	0.3 %	0.0 %	0.3 %	84	89	FRANK J WEAVER INC	73	0	73	0.1 %	0.0 %	0.1 %	37		41	TOP FLITE FINANCIAL	150	0	150	0.3 %	0.0 %	0.3 %	84	89	PACIFIC RESIDENTIAL	73	0	73	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
38		42	NEW CASTLE MORTGAGE	139	0	139	0.3 %	0.0 %	0.3 %	87	92	REVERSE MORTGAGE ASS	72	0	72	0.1 %	0.0 %	0.1 %	39		43	NORTH AMERICAN SAVIN	137	0	137	0.3 %	0.0 %	0.3 %	87	92	GLOBAL EQUITY FINANC	72	0	72	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
40		44	UNIVERSAL LENDING CO	136	0	136	0.3 %	0.0 %	0.3 %	90	94	SHORE CAPITAL CORPOR	69	0	69	0.1 %	0.0 %	0.1 %	42		45	SENIOR MORTGAGE BANK	127	0	127	0.2 %	0.0 %	0.2 %	92	95	RESIDENTIAL HOME FUN	68	0	68	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
43		46	FIRST AMERICAN HOME	126	0	126	0.2 %	0.0 %	0.2 %	93	96	ASPIRE FINANCIAL INC	65	0	65	0.1 %	0.0 %	0.1 %	44		47	APPROVAL FIRST HOME	123	0	123	0.2 %	0.0 %	0.2 %	93	96	ATLANTIC BAY MORTGAG	65	0	65	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
123	18	48	HOMEOWNERS MORTGAGE	49	73	122	0.1 %	0.3 %	0.2 %	93	96	PERRI FUNDING CORP	65	0	65	0.1 %	0.0 %	0.1 %	45		49	SUCCESS MORTGAGE PAR	120	0	120	0.2 %	0.0 %	0.2 %	93	96	EVOLVE BANK & TRUST	65	0	65	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
46		50	GEORGETOWN MORTGAGE	117	0	117	0.2 %	0.0 %	0.2 %	93	96	AMERICA FIRST FEDERA	65	0	65	0.1 %	0.0 %	0.1 %																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																											

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - April 2015 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	875	3,716	929.0	-9.1 %	29.6 %	47	50	GUARANTEED RATE INC	9	38	9.5	12.5 %	58.3 %
2	2	ONE REVERSE MORTGAGE	439	1,886	471.5	-9.9 %	14.9 %	47	51	FRANKLIN FIRST FINAN	9	37	9.3	125.0 %	76.2 %
3	3	RMS/SECURITY ONE LEN	340	1,392	348.0	22.7 %	6.2 %	47	58	COMMUNITY FIRST NATI	9	33	8.3	-25.0 %	
4	4	LIBERTY HOME EQUITY	159	682	170.5	-32.3 %	-50.2 %	47	81	PACIFIC RESIDENTIAL	9	25	6.3	80.0 %	66.7 %
5	5	URBAN FINANCIAL OF A	147	534	133.5	15.7 %	20.8 %	47	92	REVERSE MORTGAGE ASS	9	23	5.8	50.0 %	27.8 %
6	7	REVERSE MORTGAGE FUN	124	299	74.8	134.0 %		47	115	DYJERO CORPORATION	9	20	5.0	-10.0 %	900.0 %
7	6	PROFICIO MORTGAGE VE	106	456	114.0	-10.9 %	-32.8 %	47	131	JTS AND CO	9	18	4.5		-18.2 %
8	8	LIVE WELL FINANCIAL	85	270	67.5	7.6 %	771.0 %	47	143	NEW HOME FINANCE LLC	9	16	4.0	80.0 %	23.1 %
9	9	NET EQUITY FINANCIAL	65	241	60.3	58.5 %	36.9 %	59	38	REVERSE MORTGAGE COR	8	48	12.0	-42.9 %	
10	10	OPEN MORTGAGE LLC	64	210	52.5	16.4 %	54.4 %	59	45	SUCCESS MORTGAGE PAR	8	41	10.3	-42.9 %	51.9 %
11	15	FIRSTBANK	44	135	33.8	46.7 %	18.4 %	59	51	C2 FINANCIAL CORPORA	8	37	9.3	0.0 %	60.9 %
12	11	HOME POINT FINANCIAL	41	199	49.8	-48.1 %	128.7 %	59	64	FULTON BANK NA	8	30	7.5	0.0 %	-18.9 %
13	12	HIGH TECH LENDING IN	37	173	43.3	-31.5 %	35.2 %	59	70	ACCESS REVERSE MORTG	8	28	7.0	33.3 %	3.7 %
14	14	M & T BANK	35	140	35.0	6.1 %	0.7 %	59	79	LENOX FINANCIAL MORT	8	26	6.5	100.0 %	36.8 %
15	17	THE FEDERAL SAVINGS	31	126	31.5	29.2 %	384.6 %	59	107	BANK OF MAUMEE	8	21	5.3	14.3 %	
15	24	GMFS LLC	31	90	22.5	181.8 %	-24.4 %	59	107	SECURITYNATIONAL MOR	8	21	5.3	300.0 %	-8.7 %
17	20	AMERICAN FIDELITY FI	30	102	25.5	66.7 %	292.3 %	59	150	INVESTORS HOME MORTG	8	15	3.8	300.0 %	87.5 %
18	19	IREVERSE HOME LOANS	28	111	27.8	-17.6 %	-43.4 %	59	157	SENIOR LENDING CORPO	8	14	3.5	60.0 %	
19	17	ADVISORS MORTGAGE GR	25	126	31.5	-28.6 %	23.5 %	59	165	GATEWAY MORTGAGE GRO	8	13	3.3	166.7 %	160.0 %
19	23	TRINITY REVERSE MORT	25	92	23.0	4.2 %	4.5 %	70	46	SENTRIX FINANCIAL SE	7	40	10.0	-30.0 %	21.2 %
21	25	NATIONWIDE EQUITIES	23	87	21.8	4.5 %	35.9 %	70	47	BROKER SOLUTIONS INC	7	39	9.8	-30.0 %	95.0 %
22	21	AEGEAN FINANCIAL INC	22	97	24.3	0.0 %	125.6 %	70	63	PRIMARY RESIDENTIAL	7	31	7.8	-12.5 %	-22.5 %
22	28	SUN AMERICAN MORTGAG	22	76	19.0	22.2 %	76.7 %	70	64	GLOBAL EQUITY FINAN	7	30	7.5	16.7 %	172.7 %
22	29	UNITED SOUTHWEST MOR	22	73	18.3	214.3 %	30.4 %	70	79	MEADOWBROOK FINANCIA	7	26	6.5	-12.5 %	116.7 %
25	16	CHERRY CREEK MORTGAG	19	128	32.0	-29.6 %	-10.5 %	70	81	US MORTGAGE CORPORAT	7	25	6.3	-12.5 %	525.0 %
26	34	INTEGRITY 1ST MORTGA	17	56	14.0	21.4 %	47.4 %	70	81	HOMESTEAD FUNDING CO	7	25	6.3	16.7 %	56.3 %
27	13	THE MONEY STORE	16	141	35.3	-30.4 %	729.4 %	70	88	LEXINGTON CAPITAL CO	7	24	6.0	75.0 %	1,100.0 %
27	31	TOWNEBANK	16	66	16.5	-5.9 %	-43.1 %	70	107	ODYSSEY FUNDING LLC	7	21	5.3	0.0 %	
29	26	AMERICAN PACIFIC MOR	15	80	20.0	-16.7 %	-8.0 %	70	137	MORTGAGE SERVICES II	7	17	4.3	250.0 %	-75.0 %
29	53	MORTGAGESHOP LLC	15	36	9.0	114.3 %	-50.7 %	70	182	CONTOUR MORTGAGE COR	7	12	3.0	133.3 %	-42.9 %
31	115	GOLDEN YEARS MORTGAG	14	20	5.0	133.3 %		81	55	BANK OF ENGLAND	6	34	8.5	-40.0 %	-17.1 %
32	30	UNITED NORTHERN MORT	13	70	17.5	0.0 %	-27.8 %	81	64	K & B CAPITAL CORPOR	6	30	7.5	-33.3 %	50.0 %
32	35	NEW CASTLE MORTGAGE	13	50	12.5	333.3 %	16.3 %	81	70	GATEWAY FUNDING DIVE	6	28	7.0	-14.3 %	-30.0 %
32	36	KELLY MORTGAGE AND R	13	49	12.3	-7.1 %	308.3 %	81	70	RESIDENTIAL HOME FUN	6	28	7.0	0.0 %	-20.0 %
35	40	APPROVAL FIRST HOME	12	46	11.5	0.0 %	2.2 %	81	74	GREEN TREE LENDING I	6	27	6.8	-14.3 %	17.4 %
35	40	GEORGETOWN MORTGAGE	12	46	11.5	0.0 %	84.0 %	81	74	EAST COAST CAPITAL C	6	27	6.8	100.0 %	-25.0 %
35	55	AMERICA FIRST FEDERA	12	34	8.5	33.3 %	21.4 %	81	81	CITIZENS LENDING GRO	6	25	6.3	500.0 %	92.3 %
35	58	NOVA FINANCIAL & INV	12	33	8.3	100.0 %	-21.4 %	81	92	GATEWAY BANK MORTGAG	6	23	5.8	-14.3 %	-32.4 %
35	60	REVERSE MORTGAGE ANS	12	32	8.0	140.0 %	28.0 %	81	92	MCGOWIN-KING MORTGAG	6	23	5.8	500.0 %	-32.4 %
35	64	FIRST AMERICAN HOME	12	30	7.5	50.0 %	-72.5 %	81	97	EVOLVE BANK & TRUST	6	22	5.5	20.0 %	-42.1 %
35	88	YADKIN VALLEY BANK A	12	24	6.0	500.0 %	84.6 %	81	97	LAND-HOME FINANCIAL	6	22	5.5	50.0 %	-12.0 %
42	33	AMERICAN NATIONWIDE	11	57	14.3	57.1 %	7.5 %	81	97	GERSHMAN INVESTMENT	6	22	5.5	200.0 %	-12.0 %
42	36	UNIVERSAL LENDING CO	11	49	12.3	-8.3 %	81.5 %	81	122	MANN MORTGAGE LLC	6	19	4.8	20.0 %	-53.7 %
42	43	PS FINANCIAL SERVICE	11	45	11.3	22.2 %	181.3 %	81	122	BANK OF NORTH CAROLI	6	19	4.8	50.0 %	18.8 %
45	74	VAN DYK MORTGAGE COR	10	27	6.8	66.7 %	-6.9 %	81	131	PINNACLE CAPITAL MOR	6	18	4.5		260.0 %
45	97	CIRCLE MORTGAGE CORP	10	22	5.5	900.0 %	-15.4 %	81	212	CALIBER HOME LOANS I	6	10	2.5	100.0 %	
47	39	FIRSTAR BANK NA	9	47	11.8	-35.7 %	-39.0 %	97	60	SENIOR FUNDING ASSOC	5	32	8.0	-37.5 %	-47.5 %
47	40	NORTH AMERICAN SAVIN	9	46	11.5	-43.8 %	-41.8 %	97	70	SHORE CAPITAL CORPOR	5	28	7.0	400.0 %	2,700.0 %
47	47	ARAMCO MORTGAGE INC	9	39	9.8	0.0 %	-22.0 %	97	74	OMNI-FUND INC	5	27	6.8	25.0 %	-15.6 %
47	47	BROOKSTONE MORTGAGE	9	39	9.8	0.0 %	8.3 %	97	74	BAY EQUITY LLC	5	27	6.8	25.0 %	80.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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