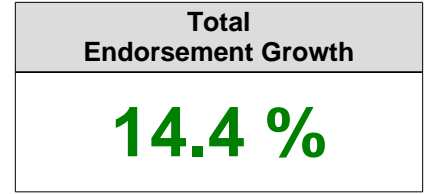
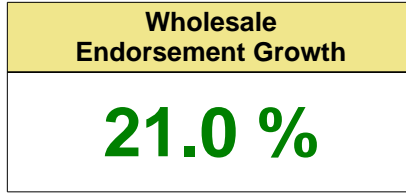
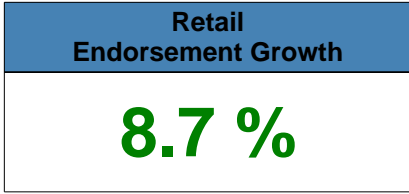


# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through August 2015

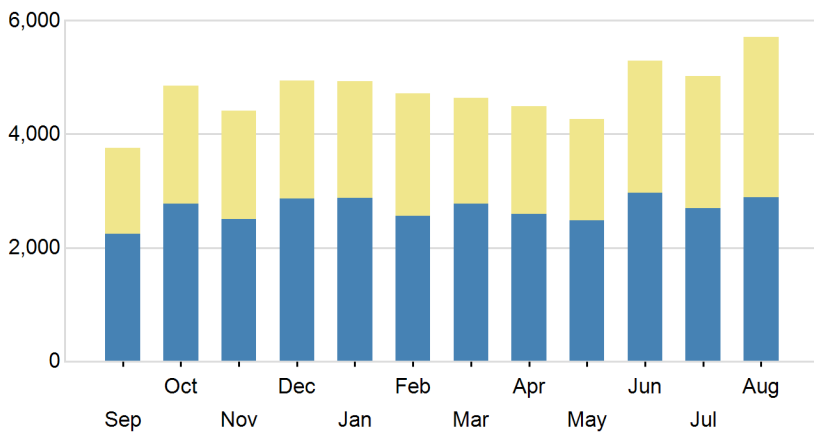
Next Release Date: Week 4 of November



Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,248	15.6 %	1,514	15.9 %	3,762	15.8 %
Oct	2,773	23.4 %	2,078	37.3 %	4,851	28.9 %
Nov	2,500	-9.8 %	1,907	-8.2 %	4,407	-9.2 %
Dec	2,867	14.7 %	2,073	8.7 %	4,940	12.1 %
Jan	2,874	0.2 %	2,062	-0.5 %	4,936	-0.1 %
Feb	2,557	-11.0 %	2,159	4.7 %	4,716	-4.5 %
Mar	2,772	8.4 %	1,862	-13.8 %	4,634	-1.7 %
Apr	2,597	-6.3 %	1,895	1.8 %	4,492	-3.1 %
May	2,477	-4.6 %	1,793	-5.4 %	4,270	-4.9 %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
<b>Total</b>	<b>32,259</b>		<b>24,818</b>		<b>57,077</b>	

\*Paid Advertisement



Reverse Loans.  
One Platform.  
All Connected.



WWW.REVERSEVISION.COM | 858.433.4970 | CONNECT@REVERSEVISION.COM



(682) 651-5632

info@rminight.net

www.rminight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)  
Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

**Top 10 by Retail and Wholesale Volume**

Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,148	1,303	1,119	1,257	1,288	1,198	1,209	1,135	1,111	1,280	1,322	1,314	14,684	25.7%
URBAN FINANCIAL OF AMERI	327	484	481	561	646	690	586	591	459	621	764	858	7,068	12.4%
LIBERTY HOME EQUITY SOLU	552	473	468	399	419	449	620	471	461	625	583	851	6,371	11.2%
RMS/SECURITY ONE LENDING	275	520	503	596	753	470	446	480	268	387	436	527	5,661	9.9%
ONE REVERSE MORTGAGE LLC	395	443	370	540	460	500	487	439	518	534	333	393	5,412	9.5%
REVERSE MORTGAGE FUNDING	197	342	244	327	257	275	199	377	257	292	393	338	3,498	6.1%
LIVE WELL FINANCIAL INC	109	139	168	205	169	238	200	230	299	340	284	326	2,707	4.7%
PROFICIO MORTGAGE VENTUR	111	143	132	159	128	103	119	106	110	113	111	131	1,466	2.6%
CHERRY CREEK MORTGAGE CO	60	176	90	113	124	108	72	89	95	110	146	126	1,309	2.3%
HOME POINT FINANCIAL COR	64	92	115	104	67	115	138	90	96	149	88	94	1,212	2.1%
<b>Total</b>	<b>3,238</b>	<b>4,115</b>	<b>3,690</b>	<b>4,261</b>	<b>4,311</b>	<b>4,146</b>	<b>4,076</b>	<b>4,008</b>	<b>3,674</b>	<b>4,451</b>	<b>4,460</b>	<b>4,958</b>	<b>49,388</b>	<b>86.5%</b>

**Top 10 Wholesale and Retail Performance Stats**

Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	11,013	3,671	14,684	26.7 %	28.7 %	27.2 %	75 %	25 %	19.3 %	14.8 %	25.7 %
URBAN FINANCIAL OF AMERIC	5	1	2	1,499	5,569	7,068	20.2 %	6.8 %	9.4 %	21 %	79 %	2.6 %	22.4 %	12.4 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,299	4,072	6,371	-14.3 %	-4.6 %	-8.3 %	36 %	64 %	4.0 %	16.4 %	11.2 %
RMS/SECURITY ONE LENDING	3	5	4	3,630	2,031	5,661	-7.1 %	-32.4 %	-18.1 %	64 %	36 %	6.4 %	8.2 %	9.9 %
ONE REVERSE MORTGAGE LLC	2	29	5	5,411	1	5,412	9.6 %	>1,000%	9.6 %	100 %	0 %	9.5 %	0.0 %	9.5 %
REVERSE MORTGAGE FUNDING	7	4	6	1,000	2,498	3,498	>1,000%	344.5 %	484.9 %	29 %	71 %	1.8 %	10.1 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	782	1,925	2,707	535.8 %	168.5 %	222.3 %	29 %	71 %	1.4 %	7.8 %	4.7 %
PROFICIO MORTGAGE VENTURE	6		8	1,466	0	1,466	-21.7 %	NaN	-21.7 %	100 %	0 %	2.6 %		2.6 %
CHERRY CREEK MORTGAGE CO	14	7	9	467	842	1,309	-5.5 %	45.4 %	22.0 %	36 %	64 %	0.8 %	3.4 %	2.3 %
HOME POINT FINANCIAL CORP	12	8	10	528	684	1,212	32.3 %	210.9 %	95.8 %	44 %	56 %	0.9 %	2.8 %	2.1 %
<b>Total</b>				<b>28,095</b>	<b>21,293</b>	<b>49,388</b>	<b>15.2 %</b>	<b>22.2 %</b>	<b>18.1 %</b>	<b>57 %</b>	<b>43 %</b>	<b>49.2 %</b>	<b>85.8 %</b>	<b>86.5 %</b>

**Top 5 Retail by Unit Growth**

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	11,013	3,671	14,684	2,323	818	3,141	75 %	25 %	19.3 %	14.8 %	25.7 %
REVERSE MORTGAGE FUNDING	7	4	6	1,000	2,498	3,498	964	1,936	2,900	29 %	71 %	1.8 %	10.1 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	782	1,925	2,707	659	1,208	1,867	29 %	71 %	1.4 %	7.8 %	4.7 %
ONE REVERSE MORTGAGE LLC	2	29	5	5,411	1	5,412	475	1	476	100 %	0 %	9.5 %	0.0 %	9.5 %
THE FEDERAL SAVINGS BANK	18		25	351	0	351	274	0	274	100 %	0 %	0.6 %		0.6 %
<b>Total</b>				<b>18,557</b>	<b>8,095</b>	<b>26,652</b>	<b>4,695</b>	<b>3,963</b>	<b>8,658</b>	<b>70 %</b>	<b>30 %</b>	<b>32.5 %</b>	<b>32.6 %</b>	<b>46.7 %</b>

**Top 5 Wholesale by Unit Growth**

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	7	4	6	1,000	2,498	3,498	964	1,936	2,900	29 %	71 %	1.8 %	10.1 %	6.1 %
LIVE WELL FINANCIAL INC	8	6	7	782	1,925	2,707	659	1,208	1,867	29 %	71 %	1.4 %	7.8 %	4.7 %
AMERICAN ADVISORS GROUP	1	3	1	11,013	3,671	14,684	2,323	818	3,141	75 %	25 %	19.3 %	14.8 %	25.7 %
HOME POINT FINANCIAL CORP	12	8	10	528	684	1,212	129	464	593	44 %	56 %	0.9 %	2.8 %	2.1 %
UNITED NORTHERN MORTGAGE	36	10	12	185	579	764	-135	433	298	24 %	76 %	0.3 %	2.3 %	1.3 %
<b>Total</b>				<b>13,508</b>	<b>9,357</b>	<b>22,865</b>	<b>3,940</b>	<b>4,859</b>	<b>8,799</b>	<b>59 %</b>	<b>41 %</b>	<b>23.7 %</b>	<b>37.7 %</b>	<b>40.1 %</b>

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	434	38 %
LIBERTY HOME EQUITY SOLUTIONS INC	568	39 %
AMERICAN ADVISORS GROUP	345	32 %
REVERSE MORTGAGE FUNDING LLC	132	30 %
RMS/SECURITY ONE LENDING	251	21 %
LIVE WELL FINANCIAL INC	117	32 %
CHERRY CREEK MORTGAGE CO INC	77	45 %
HOME POINT FINANCIAL CORPORATION	163	39 %
PLAZA HOME MORTGAGE INC	341	44 %
UNITED NORTHERN MORTGAGE BANKERS LTD	58	35 %

## Inspections & Repairs

NO JOB TOO BIG OR TOO SMALL



**FIDELITY  
HOMESTEAD  
ASSOCIATES**  
CONTRACTOR MANAGEMENT GROUP

844-FHA-WORK

PROJECTS@FHAWORK.COM

FHAWORK.COM

**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2015**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	11,013	3,671	14,684	19.3%	14.8%	25.7%	47		51	GEORGETOWN MORTGAGE	129	0	129	0.2%	0.0%	0.2%
5	1	2	URBAN FINANCIAL OF A	1,499	5,569	7,068	2.6%	22.4%	12.4%	48		52	MORTGAGESHOP LLC	124	0	124	0.2%	0.0%	0.2%
4	2	3	LIBERTY HOME EQUITY	2,299	4,072	6,371	4.0%	16.4%	11.2%	49		53	PRIMARY RESIDENTIAL	122	0	122	0.2%	0.0%	0.2%
3	5	4	RMS/SECURITY ONE LEN	3,630	2,031	5,661	6.4%	8.2%	9.9%	50		54	GUARANTEED RATE INC	121	0	121	0.2%	0.0%	0.2%
2	29	5	ONE REVERSE MORTGAGE	5,411	1	5,412	9.5%	0.0%	9.5%	51		55	SENIOR MORTGAGE BANK	119	0	119	0.2%	0.0%	0.2%
7	4	6	REVERSE MORTGAGE FUN	1,000	2,498	3,498	1.8%	10.1%	6.1%	145	19	56	HOMEOWNERS MORTGAGE	49	64	113	0.1%	0.3%	0.2%
8	6	7	LIVE WELL FINANCIAL	782	1,925	2,707	1.4%	7.8%	4.7%	52		57	TOP FLITE FINANCIAL	112	0	112	0.2%	0.0%	0.2%
6		8	PROFICIO MORTGAGE VE	1,466	0	1,466	2.6%	0.0%	2.6%	52		57	GLOBAL EQUITY FINANC	112	0	112	0.2%	0.0%	0.2%
14	7	9	CHERRY CREEK MORTGAG	467	842	1,309	0.8%	3.4%	2.3%	54		59	ARAMCO MORTGAGE INC	111	0	111	0.2%	0.0%	0.2%
12	8	10	HOME POINT FINANCIAL	528	684	1,212	0.9%	2.8%	2.1%	54		59	BROKER SOLUTIONS INC	111	0	111	0.2%	0.0%	0.2%
10	16	11	HIGH TECH LENDING IN	621	160	781	1.1%	0.6%	1.4%	56		61	SOUTHERN TRUST MORTG	110	0	110	0.2%	0.0%	0.2%
36	10	12	UNITED NORTHERN MORT	185	579	764	0.3%	2.3%	1.3%	86	21	61	LAND-HOME FINANCIAL	75	35	110	0.1%	0.1%	0.2%
9		13	NET EQUITY FINANCIAL	712	0	712	1.2%	0.0%	1.2%	56		61	C2 FINANCIAL CORPORA	110	0	110	0.2%	0.0%	0.2%
11	20	14	OPEN MORTGAGE LLC	616	51	667	1.1%	0.2%	1.2%	58		64	ACCESS REVERSE MORTG	109	0	109	0.2%	0.0%	0.2%
73	11	15	SUN WEST MORTGAGE CO	86	555	641	0.2%	2.2%	1.1%	59		65	FAIRWAY INDEPENDENT	105	0	105	0.2%	0.0%	0.2%
32	12	16	GENERATION MORTGAGE	204	387	591	0.4%	1.6%	1.0%	60		66	BROOKSTONE MORTGAGE	102	0	102	0.2%	0.0%	0.2%
1037	9	17	PLAZA HOME MORTGAGE	2	581	583	0.0%	2.3%	1.0%	60		66	SENTRIX FINANCIAL SE	102	0	102	0.2%	0.0%	0.2%
25	14	18	NATIONWIDE EQUITIES	246	335	581	0.4%	1.3%	1.0%	60		66	COMMUNITY FIRST NATI	102	0	102	0.2%	0.0%	0.2%
13	31	19	FIRSTBANK	493	0	493	0.9%	0.0%	0.9%	63		69	GOLDEN YEARS MORTGAG	101	0	101	0.2%	0.0%	0.2%
24	15	20	MONEY HOUSE INC	258	170	428	0.5%	0.7%	0.7%	64		70	REVERSE MORTGAGE ANS	100	0	100	0.2%	0.0%	0.2%
15		21	ADVISORS MORTGAGE GR	418	0	418	0.7%	0.0%	0.7%	65		71	DYJERO CORPORATION	98	0	98	0.2%	0.0%	0.2%
16		22	IREVERSE HOME LOANS	395	0	395	0.7%	0.0%	0.7%	66		72	VIP MORTGAGE INC	97	0	97	0.2%	0.0%	0.2%
17		23	M & T BANK	385	0	385	0.7%	0.0%	0.7%	67	31	73	FRANKLIN FIRST FINAN	94	0	94	0.2%	0.0%	0.2%
329	13	24	MCM HOLDINGS INC	17	352	369	0.0%	1.4%	0.6%	67		73	SHORE CAPITAL CORPOR	94	0	94	0.2%	0.0%	0.2%
18		25	THE FEDERAL SAVINGS	351	0	351	0.6%	0.0%	0.6%	69		75	BANC OF CALIFORNIA N	90	0	90	0.2%	0.0%	0.2%
19	24	26	GMFS LLC	330	7	337	0.6%	0.0%	0.6%	70		76	MFS/TA INC DBA FUTUR	89	0	89	0.2%	0.0%	0.2%
20		27	THE MONEY STORE	324	0	324	0.6%	0.0%	0.6%	70		76	NOVA FINANCIAL & INV	89	0	89	0.2%	0.0%	0.2%
21		28	TRINITY REVERSE MORT	296	0	296	0.5%	0.0%	0.5%	72		78	BANK OF ENGLAND	87	0	87	0.2%	0.0%	0.2%
22		29	UNITED SOUTHWEST MOR	287	0	287	0.5%	0.0%	0.5%	74		79	VANGUARD FUNDING LLC	83	0	83	0.1%	0.0%	0.1%
23		30	AEGEAN FINANCIAL INC	261	0	261	0.5%	0.0%	0.5%	74		79	MANN MORTGAGE LLC	83	0	83	0.1%	0.0%	0.1%
25		31	AMERICAN PACIFIC MOR	246	0	246	0.4%	0.0%	0.4%	74		79	MCGOWIN-KING MORTGAG	83	0	83	0.1%	0.0%	0.1%
27		32	TOWNEBANK	230	0	230	0.4%	0.0%	0.4%	74		79	PACIFIC RESIDENTIAL	83	0	83	0.1%	0.0%	0.1%
28		33	AMERICAN NATIONWIDE	214	0	214	0.4%	0.0%	0.4%	78		83	RESIDENTIAL HOME FUN	81	0	81	0.1%	0.0%	0.1%
29		34	PEOPLES BANK	208	0	208	0.4%	0.0%	0.4%	79		84	VAN DYK MORTGAGE COR	80	0	80	0.1%	0.0%	0.1%
30		35	SUN AMERICAN MORTGAG	206	0	206	0.4%	0.0%	0.4%	80		85	FULTON BANK NA	79	0	79	0.1%	0.0%	0.1%
31		36	AMERICAN FIDELITY FI	205	0	205	0.4%	0.0%	0.4%	80		85	AMERICA FIRST FEDERA	79	0	79	0.1%	0.0%	0.1%
33		37	INTEGRITY 1ST MORTGA	192	0	192	0.3%	0.0%	0.3%	82		87	GATEWAY FUNDING DIVE	78	0	78	0.1%	0.0%	0.1%
34		38	FIRSTAR BANK NA	189	0	189	0.3%	0.0%	0.3%	82		87	EVOLVE BANK & TRUST	78	0	78	0.1%	0.0%	0.1%
35		39	WILLIAMS FINANCIAL S	187	0	187	0.3%	0.0%	0.3%	103	23	87	360 MORTGAGE GROUP	67	11	78	0.1%	0.0%	0.1%
96	17	40	SYNERGY ONE LENDING	70	114	184	0.1%	0.5%	0.3%	84		90	ALL FINANCIAL SERVIC	77	0	77	0.1%	0.0%	0.1%
37		41	NORTH AMERICAN SAVIN	163	0	163	0.3%	0.0%	0.3%	84		90	K & B CAPITAL CORPOR	77	0	77	0.1%	0.0%	0.1%
38		42	REVERSE MORTGAGE COR	160	0	160	0.3%	0.0%	0.3%	93	27	92	LONGBRIDGE FINANCIAL	72	4	76	0.1%	0.0%	0.1%
39		43	KELLY MORTGAGE AND R	159	0	159	0.3%	0.0%	0.3%	86		93	OMNI-FUND INC	75	0	75	0.1%	0.0%	0.1%
40		44	UNIVERSAL LENDING CO	152	0	152	0.3%	0.0%	0.3%	88		94	THE SENIOR EQUITY GR	74	0	74	0.1%	0.0%	0.1%
41		45	APPROVAL FIRST HOME	145	0	145	0.3%	0.0%	0.3%	88		94	YADKIN VALLEY BANK A	74	0	74	0.1%	0.0%	0.1%
41		45	NEW CASTLE MORTGAGE	145	0	145	0.3%	0.0%	0.3%	183	21	96	JAMES B NUTTER AND C	38	35	73	0.1%	0.1%	0.1%
43		47	FIRST AMERICAN HOME	138	0	138	0.2%	0.0%	0.2%	90		96	CALIFORNIA REVERSE M	73	0	73	0.1%	0.0%	0.1%
43		47	SENIOR FUNDING ASSOC	138	0	138	0.2%	0.0%	0.2%	90		96	REVERSE MORTGAGE EDU	73	0	73	0.1%	0.0%	0.1%
45		49	SUCCESS MORTGAGE PAR	137	0	137	0.2%	0.0%	0.2%	90		96	TEXAS REVERSE MORTGA	73	0	73	0.1%	0.0%	0.1%
45		49	PS FINANCIAL SERVICE	137	0	137	0.2%	0.0%	0.2%	852	18	100	ASSOCIATED MORTGAGE	3	69	72	0.0%	0.3%	0.1%

About Reverse Market Insight, Inc.  
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691  
(682) 651-5632  
<http://www.rminight.net>

COMMITTED PARTNERS  
PREMIER PRODUCTS  
INDUSTRY EXPERTS

Leverage the leadership of the nation's  
**#1 wholesale reverse mortgage lender.**

[LEARN MORE ▶](#) Urban Financial of America, LLC

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.

## Top 100 HECM Originators - August 2015 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	926	7,418	927.3	-9.2 %	17.4 %	50	39	FIRSTAR BANK NA	15	101	12.6	87.5 %	-40.9 %
2	2	ONE REVERSE MORTGAGE	392	3,663	457.9	17.7 %	13.5 %	50	52	GLOBAL EQUITY FINANC	15	84	10.5	150.0 %	236.0 %
3	3	RMS/SECURITY ONE LEN	338	2,451	306.4	17.4 %	1.7 %	50	76	REVERSE MORTGAGE EDU	15	57	7.1	36.4 %	147.8 %
4	4	LIBERTY HOME EQUITY	274	1,565	195.6	49.7 %	-20.3 %	54	34	NORTH AMERICAN SAVIN	14	117	14.6	-30.0 %	-5.6 %
5	5	URBAN FINANCIAL OF A	134	1,045	130.6	-19.8 %	25.8 %	54	37	APPROVAL FIRST HOME	14	106	13.3	180.0 %	27.7 %
6	6	PROFICIO MORTGAGE VE	131	921	115.1	18.0 %	-23.2 %	54	42	NEW CASTLE MORTGAGE	14	94	11.8	16.7 %	16.0 %
7	7	REVERSE MORTGAGE FUN	130	769	96.1	-11.6 %	2,036.1 %	54	42	SUCCESS MORTGAGE PAR	14	94	11.8	180.0 %	49.2 %
8	8	LIVE WELL FINANCIAL	84	632	79.0	-10.6 %	413.8 %	54	128	GREEN MONARCH MORTGA	14	39	4.9	27.3 %	550.0 %
9	11	HIGH TECH LENDING IN	81	434	54.3	58.8 %	66.3 %	59	65	BROOKSTONE MORTGAGE	13	68	8.5	44.4 %	7.9 %
10	12	FIRSTBANK	77	353	44.1	92.5 %	27.9 %	59	66	SENTRIX FINANCIAL SE	13	67	8.4	85.7 %	0.0 %
11	14	IREVERSE HOME LOANS	63	289	36.1	34.0 %	-8.3 %	59	144	GREAT FLORIDA LENDIN	13	34	4.3	8.3 %	47.8 %
12	15	ADVISORS MORTGAGE GR	58	288	36.0	81.3 %	32.7 %	62	53	GUARANTEED RATE INC	12	83	10.4	71.4 %	84.4 %
13	10	OPEN MORTGAGE LLC	53	455	56.9	3.9 %	85.7 %	62	76	OMNI-FUND INC	12	57	7.1	50.0 %	11.8 %
14	18	THE FEDERAL SAVINGS	51	266	33.3	18.6 %	303.0 %	62	221	MORTGAGE BROKERS SER	12	21	2.6	200.0 %	90.9 %
15	9	NET EQUITY FINANCIAL	46	508	63.5	-53.5 %	22.1 %	65	76	MANN MORTGAGE LLC	11	57	7.1	10.0 %	0.0 %
16	25	AMERICAN PACIFIC MOR	45	173	21.6	164.7 %	21.0 %	65	80	BAY EQUITY LLC	11	56	7.0	120.0 %	107.4 %
17	16	CHERRY CREEK MORTGAG	43	276	34.5	-2.3 %	9.5 %	65	83	EVOLVE BANK & TRUST	11	55	6.9	10.0 %	-5.2 %
18	17	THE MONEY STORE	42	273	34.1	31.3 %	301.5 %	65	92	FIRST PRIORITY FINAN	11	50	6.3	0.0 %	-2.0 %
19	23	AEGEAN FINANCIAL INC	40	193	24.1	66.7 %	114.4 %	69	60	SENIOR MORTGAGE BANK	10	73	9.1	233.3 %	-13.1 %
20	63	SYNERGY ONE LENDING	39	69	8.6	143.8 %	6,800.0 %	69	70	RESIDENTIAL HOME FUN	10	62	7.8	25.0 %	10.7 %
21	20	GMFS LLC	38	232	29.0	100.0 %	41.5 %	69	84	US MORTGAGE CORPORAT	10	54	6.8	-9.1 %	575.0 %
22	30	KELLY MORTGAGE AND R	37	143	17.9	68.2 %	581.0 %	69	92	CITIZENS LENDING GRO	10	50	6.3	66.7 %	150.0 %
23	41	DYJERO CORPORATION	35	97	12.1	84.2 %	2,325.0 %	69	99	THE SENIOR EQUITY GR	10	46	5.8	400.0 %	-17.9 %
24	13	HOME POINT FINANCIAL	34	347	43.4	54.5 %	34.0 %	69	104	BANNER BANK	10	45	5.6	-9.1 %	1,400.0 %
25	42	SENIOR FUNDING ASSOC	30	94	11.8	275.0 %	2.2 %	69	122	UNITED MORTGAGE CORP	10	40	5.0	-9.1 %	344.4 %
26	39	GOLDEN YEARS MORTGAG	29	101	12.6	61.1 %		76	27	MONEY HOUSE INC	9	149	18.6	-40.0 %	-17.7 %
27	28	SUN AMERICAN MORTGAG	27	147	18.4	145.5 %	26.7 %	76	62	BANK OF ENGLAND	9	70	8.8	-30.8 %	1.4 %
28	19	M & T BANK	26	243	30.4	23.8 %	-0.8 %	76	73	ACCESS REVERSE MORTG	9	61	7.6	0.0 %	15.1 %
29	49	FIRST AMERICAN HOME	24	86	10.8	242.9 %	-43.8 %	76	76	LENEX FINANCIAL MORT	9	57	7.1	-18.2 %	96.6 %
30	26	TOWNEBANK	23	152	19.0	-14.8 %	-21.2 %	76	110	PROFESSIONAL MORTGAG	9	43	5.4	0.0 %	95.5 %
30	57	C2 FINANCIAL CORPORA	23	79	9.9	360.0 %	88.1 %	76	148	AMERICAN FINANCIAL N	9	33	4.1	50.0 %	83.3 %
32	29	AMERICAN NATIONWIDE	21	144	18.0	16.7 %	48.5 %	76	148	DIRECTORS MORTGAGE I	9	33	4.1	200.0 %	50.0 %
33	22	TRINITY REVERSE MORT	20	202	25.3	-31.0 %	11.0 %	76	209	OPTION FUNDING INC	9	23	2.9	800.0 %	4.5 %
33	32	PS FINANCIAL SERVICE	20	121	15.1	-28.6 %	236.1 %	84	57	SOUTHERN TRUST MORTG	8	79	9.9	-38.5 %	-15.1 %
33	48	FAIRWAY INDEPENDENT	20	87	10.9	-4.8 %	148.6 %	84	59	FRANKLIN FIRST FINAN	8	75	9.4	-50.0 %	56.3 %
33	49	BROKER SOLUTIONS INC	20	86	10.8	233.3 %	100.0 %	84	67	NOVA FINANCIAL & INV	8	65	8.1	33.3 %	-14.5 %
33	67	BANC OF CALIFORNIA N	20	65	8.1	53.8 %		84	80	AMERICA FIRST FEDERA	8	56	7.0	14.3 %	55.6 %
38	31	PEOPLES BANK	19	136	17.0	46.2 %	30.8 %	84	86	PACIFIC RESIDENTIAL	8	53	6.6	60.0 %	60.6 %
38	35	INTEGRITY 1ST MORTGA	19	115	14.4	18.8 %	1.8 %	84	106	MCGOWIN-KING MORTGAG	8	44	5.5	33.3 %	-20.0 %
40	21	UNITED SOUTHWEST MOR	18	204	25.5	-40.0 %	48.9 %	84	110	SENIOR LENDING CORPO	8	43	5.4	-20.0 %	
40	110	WHOLESALE CAPITAL CO	18	43	5.4	500.0 %	26.5 %	84	122	AMERICAN FINANCIAL M	8	40	5.0	-46.7 %	
42	70	MFS/TA INC DBA FUTUR	17	62	7.8	54.5 %	-28.7 %	84	122	SIMONICH CORPORATION	8	40	5.0	166.7 %	-34.4 %
42	87	CALIFORNIA REVERSE M	17	52	6.5	466.7 %	79.3 %	84	137	RESPONSIBLE REVERSE	8	36	4.5	33.3 %	
44	24	NATIONWIDE EQUITIES	16	187	23.4	-23.8 %	59.8 %	84	148	COLONIAL SAVINGS FA	8	33	4.1	100.0 %	65.0 %
44	38	UNIVERSAL LENDING CO	16	103	12.9	6.7 %	58.5 %	84	168	AKT AMERICAN CAPITAL	8	29	3.6	33.3 %	11.5 %
44	49	PRIMARY RESIDENTIAL	16	86	10.8	6.7 %	28.4 %	84	172	CENTRAL PACIFIC BANK	8	28	3.5	300.0 %	0.0 %
44	53	COMMUNITY FIRST NATI	16	83	10.4	0.0 %	937.5 %	84	193	SPECTRUM ONE INVESTM	8	25	3.1	100.0 %	
44	56	ARAMCO MORTGAGE INC	16	80	10.0	100.0 %	-2.4 %	98	45	MORTGAGESHOP LLC	7	93	11.6	-65.0 %	-18.4 %
44	70	GUILD MORTGAGE COMPA	16	62	7.8	77.8 %	169.6 %	98	99	DIRECT FINANCE CORPO	7	46	5.8	-22.2 %	-2.1 %
50	36	REVERSE MORTGAGE COR	15	110	13.8	0.0 %	587.5 %	98	104	LAND-HOME FINANCIAL	7	45	5.6	-12.5 %	4.7 %

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



**Your Reverse Mortgage Lending Partner. Putting the pieces together . . . Together.**

**Expand Your Business. Satisfy Your Clients.**

Approved GNMA Issuer.  
Cherry Creek Mortgage Co.,  
Inc. NMLS #3001 dba 1st  
Reverse Mortgage USA®.  
All Rights Reserved. 3609 S.  
Wadsworth Blvd., Suite 500  
Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.