

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2015

Next Release Date: Week 4 of March

Retail
Endorsement Growth

2.3 %

Wholesale
Endorsement Growth

9.8 %

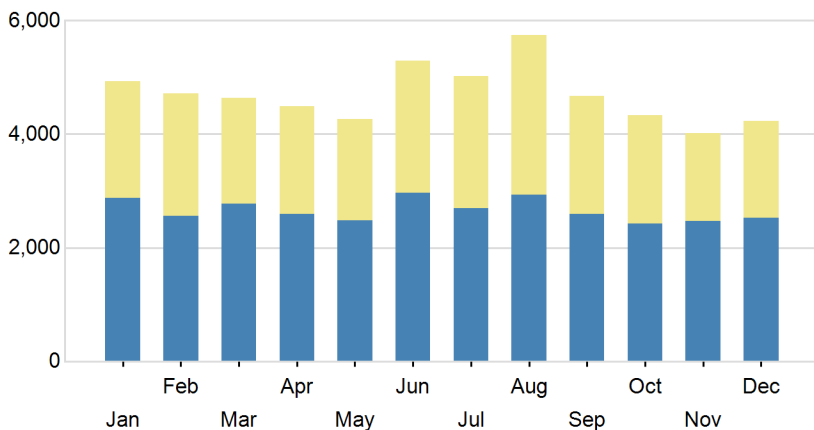
Total
Endorsement Growth

5.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	2,874	0.2 %	2,062	-0.5 %	4,936	-0.1 %
Feb	2,557	-11.0 %	2,159	4.7 %	4,716	-4.5 %
Mar	2,772	8.4 %	1,862	-13.8 %	4,634	-1.7 %
Apr	2,597	-6.3 %	1,895	1.8 %	4,492	-3.1 %
May	2,477	-4.6 %	1,793	-5.4 %	4,270	-4.9 %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Total	31,878		24,485		56,363	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,288	1,198	1,209	1,135	1,111	1,280	1,322	1,314	1,320	1,179	1,100	1,113	14,569	25.8%
FINANCE OF AMERICA REVER	646	690	586	591	459	621	764	858	585	507	484	553	7,344	13.0%
LIBERTY HOME EQUITY SOLU	419	449	620	471	461	625	583	851	623	542	214	111	5,969	10.6%
RMS/SECURITY ONE LENDING	753	470	446	480	268	387	436	527	341	355	369	501	5,333	9.5%
ONE REVERSE MORTGAGE LLC	460	500	487	439	518	534	333	393	353	317	357	351	5,042	8.9%
REVERSE MORTGAGE FUNDING	257	275	199	377	257	292	393	338	246	271	272	273	3,450	6.1%
LIVE WELL FINANCIAL INC	169	238	200	230	299	340	284	326	173	190	293	242	2,984	5.3%
HOME POINT FINANCIAL COR	67	115	138	90	96	149	88	94	136	125	75	105	1,278	2.3%
PROFICIO MORTGAGE VENTUR	128	103	119	106	110	113	111	131	71	65	41	40	1,138	2.0%
CHERRY CREEK MORTGAGE CO	124	108	72	89	95	110	146	126	46	62	59	74	1,111	2.0%
Total	4,311	4,146	4,076	4,008	3,674	4,451	4,460	4,958	3,894	3,613	3,264	3,363	48,218	85.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	10,907	3,662	14,569	10.0 %	8.6 %	9.6 %	75 %	25 %	19.4 %	15.0 %	25.8 %
FINANCE OF AMERICA REVERS	5	1	2	1,509	5,835	7,344	17.4 %	21.7 %	20.8 %	21 %	79 %	2.7 %	23.8 %	13.0 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,073	3,896	5,969	-23.2 %	-8.4 %	-14.1 %	35 %	65 %	3.7 %	15.9 %	10.6 %
RMS/SECURITY ONE LENDING	3	6	4	3,345	1,988	5,333	-6.8 %	-22.9 %	-13.6 %	63 %	37 %	5.9 %	8.1 %	9.5 %
ONE REVERSE MORTGAGE LLC	2	26	5	5,041	1	5,042	1.3 %	>1,000%	1.4 %	100 %	0 %	8.9 %	0.0 %	8.9 %
REVERSE MORTGAGE FUNDING	6	4	6	1,266	2,184	3,450	374.2 %	51.6 %	102.0 %	37 %	63 %	2.2 %	8.9 %	6.1 %
LIVE WELL FINANCIAL INC	8	5	7	951	2,033	2,984	248.4 %	81.0 %	113.8 %	32 %	68 %	1.7 %	8.3 %	5.3 %
HOME POINT FINANCIAL CORP	14	7	8	520	758	1,278	18.2 %	108.2 %	59.0 %	41 %	59 %	0.9 %	3.1 %	2.3 %
PROFICIO MORTGAGE VENTURE	7		9	1,138	0	1,138	-34.7 %	NaN	-34.7 %	100 %	0 %	2.0 %		2.0 %
CHERRY CREEK MORTGAGE CO	19	8	10	388	723	1,111	-12.4 %	12.1 %	2.1 %	35 %	65 %	0.7 %	3.0 %	2.0 %
Total				27,138	21,080	48,218	5.9 %	13.5 %	9.1 %	56 %	44 %	48.1 %	86.1 %	85.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	6	4	6	1,266	2,184	3,450	999	743	1,742	37 %	63 %	2.2 %	8.9 %	6.1 %
AMERICAN ADVISORS GROUP	1	3	1	10,907	3,662	14,569	991	291	1,282	75 %	25 %	19.4 %	15.0 %	25.8 %
LIVE WELL FINANCIAL INC	8	5	7	951	2,033	2,984	678	910	1,588	32 %	68 %	1.7 %	8.3 %	5.3 %
SYNERGY ONE LENDING INC	13	14	12	525	306	831	523	306	829	63 %	37 %	0.9 %	1.2 %	1.5 %
NATIONWIDE EQUITIES CORPO	15	12	13	448	368	816	272	45	317	55 %	45 %	0.8 %	1.5 %	1.4 %
Total				14,097	8,553	22,650	3,463	2,295	5,758	62 %	38 %	25.0 %	34.9 %	40.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,509	5,835	7,344	224	1,042	1,266	21 %	79 %	2.7 %	23.8 %	13.0 %
LIVE WELL FINANCIAL INC	8	5	7	951	2,033	2,984	678	910	1,588	32 %	68 %	1.7 %	8.3 %	5.3 %
REVERSE MORTGAGE FUNDING	6	4	6	1,266	2,184	3,450	999	743	1,742	37 %	63 %	2.2 %	8.9 %	6.1 %
HOME POINT FINANCIAL CORP	14	7	8	520	758	1,278	80	394	474	41 %	59 %	0.9 %	3.1 %	2.3 %
UNITED NORTHERN MORTGAGE	57	9	15	110	608	718	-165	329	164	15 %	85 %	0.2 %	2.5 %	1.3 %
Total				4,356	11,418	15,774	1,816	3,418	5,234	28 %	72 %	7.7 %	46.6 %	28.0 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	441	40 %
LIBERTY HOME EQUITY SOLUTIONS INC	565	41 %
AMERICAN ADVISORS GROUP	385	31 %
REVERSE MORTGAGE FUNDING LLC	134	28 %
LIVE WELL FINANCIAL INC	109	34 %
RMS/SECURITY ONE LENDING	258	20 %
HOME POINT FINANCIAL CORPORATION	170	38 %
CHERRY CREEK MORTGAGE CO INC	72	43 %
UNITED NORTHERN MORTGAGE BANKERS LTD	63	36 %
SUN WEST MORTGAGE CO INC	223	33 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2015

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	10,907	3,662	14,569	19.4%	15.0%	25.8%	47	51	FIRST AMERICAN HOME	124	0	124	0.2%	0.0%	0.2%	
5	1	2	FINANCE OF AMERICA R	1,509	5,835	7,344	2.7%	23.8%	13.0%	47	51	PRIMARY RESIDENTIAL	124	0	124	0.2%	0.0%	0.2%	
4	2	3	LIBERTY HOME EQUITY	2,073	3,896	5,969	3.7%	15.9%	10.6%	47	51	COMMUNITY FIRST NATI	124	0	124	0.2%	0.0%	0.2%	
3	6	4	RMS/SECURITY ONE LEN	3,345	1,988	5,333	5.9%	8.1%	9.5%	50	54	GUARANTEED RATE INC	123	0	123	0.2%	0.0%	0.2%	
2	26	5	ONE REVERSE MORTGAGE	5,041	1	5,042	8.9%	0.0%	8.9%	51	55	NORTH AMERICAN SAVIN	119	0	119	0.2%	0.0%	0.2%	
6	4	6	REVERSE MORTGAGE FUN	1,266	2,184	3,450	2.2%	8.9%	6.1%	51	55	AMERICAN FIDELITY FI	119	0	119	0.2%	0.0%	0.2%	
8	5	7	LIVE WELL FINANCIAL	951	2,033	2,984	1.7%	8.3%	5.3%	53	57	GEORGETOWN MORTGAGE	118	0	118	0.2%	0.0%	0.2%	
14	7	8	HOME POINT FINANCIAL	520	758	1,278	0.9%	3.1%	2.3%	113	19	58 LAND-HOME FINANCIAL	60	55	115	0.1%	0.2%	0.2%	
7		9	PROFICIO MORTGAGE VE	1,138	0	1,138	2.0%	0.0%	2.0%	54	59	MORTGAGESHOP LLC	114	0	114	0.2%	0.0%	0.2%	
19	8	10	CHERRY CREEK MORTGAG	388	723	1,111	0.7%	3.0%	2.0%	54	59	BANK OF ENGLAND	114	0	114	0.2%	0.0%	0.2%	
9	15	11	HIGH TECH LENDING IN	657	190	847	1.2%	0.8%	1.5%	56	61	ARAMCO MORTGAGE INC	113	0	113	0.2%	0.0%	0.2%	
13	14	12	SYNERGY ONE LENDING	525	306	831	0.9%	1.2%	1.5%	57	62	C2 FINANCIAL CORPORA	110	0	110	0.2%	0.0%	0.2%	
15	12	13	NATIONWIDE EQUITIES	448	368	816	0.8%	1.5%	1.4%	57	62	BROKER SOLUTIONS INC	110	0	110	0.2%	0.0%	0.2%	
10	17	14	OPEN MORTGAGE LLC	637	85	722	1.1%	0.3%	1.3%	60	64	BANC OF CALIFORNIA N	107	0	107	0.2%	0.0%	0.2%	
57	9	15	UNITED NORTHERN MORT	110	608	718	0.2%	2.5%	1.3%	61	65	MFS/TA INC DBA FUTUR	106	0	106	0.2%	0.0%	0.2%	
80	10	16	SUN WEST MORTGAGE CO	76	554	630	0.1%	2.3%	1.1%	99	21	66 LONGBRIDGE FINANCIAL	66	35	101	0.1%	0.1%	0.2%	
11		17	NET EQUITY FINANCIAL	583	0	583	1.0%	0.0%	1.0%	62	67	SOUTHERN TRUST MORTG	100	0	100	0.2%	0.0%	0.2%	
12	24	17	FIRSTBANK	579	4	583	1.0%	0.0%	1.0%	63	68	RESIDENTIAL HOME FUN	99	0	99	0.2%	0.0%	0.2%	
1069	11	19	PLAZA HOME MORTGAGE	2	549	551	0.0%	2.2%	1.0%	63	68	GLOBAL EQUITY FINANC	99	0	99	0.2%	0.0%	0.2%	
16		20	ADVISORS MORTGAGE GR	447	0	447	0.8%	0.0%	0.8%	65	70	SENIOR MORTGAGE BANK	98	0	98	0.2%	0.0%	0.2%	
17		21	IREVERSE HOME LOANS	430	0	430	0.8%	0.0%	0.8%	65	70	BROOKSTONE MORTGAGE	98	0	98	0.2%	0.0%	0.2%	
18		22	THE FEDERAL SAVINGS	412	0	412	0.7%	0.0%	0.7%	180	19	72 HOMEOWNERS MORTGAGE	39	55	94	0.1%	0.2%	0.2%	
284	13	23	MCM HOLDINGS INC	21	363	384	0.0%	1.5%	0.7%	67	73	NOVA FINANCIAL & INV	93	0	93	0.2%	0.0%	0.2%	
28	16	24	MONEY HOUSE INC	227	144	371	0.4%	0.6%	0.7%	71	23	74 LENOX FINANCIAL MORT	86	6	92	0.2%	0.0%	0.2%	
20		25	THE MONEY STORE	331	0	331	0.6%	0.0%	0.6%	68	75	OMNI-FUND INC	91	0	91	0.2%	0.0%	0.2%	
21		26	M & T BANK	323	0	323	0.6%	0.0%	0.6%	69	76	WILLIAMS FINANCIAL S	90	0	90	0.2%	0.0%	0.2%	
22	26	27	GMFS LLC	316	1	317	0.6%	0.0%	0.6%	211	18	76 JAMES B NUTTER AND C	32	58	90	0.1%	0.2%	0.2%	
23		28	TRINITY REVERSE MORT	286	0	286	0.5%	0.0%	0.5%	70	78	VIP MORTGAGE INC	87	0	87	0.2%	0.0%	0.2%	
24		29	PEOPLES BANK	270	0	270	0.5%	0.0%	0.5%	71	79	GUILD MORTGAGE COMPA	86	0	86	0.2%	0.0%	0.2%	
25		30	UNITED SOUTHWEST MOR	269	0	269	0.5%	0.0%	0.5%	73	80	MANN MORTGAGE LLC	83	0	83	0.1%	0.0%	0.1%	
26		31	AEGEAN FINANCIAL INC	259	0	259	0.5%	0.0%	0.5%	73	80	BAY EQUITY LLC	83	0	83	0.1%	0.0%	0.1%	
27		32	AMERICAN PACIFIC MOR	254	0	254	0.5%	0.0%	0.5%	75	82	UNITED PACIFIC MORTG	82	0	82	0.1%	0.0%	0.1%	
29		33	DYJERO CORPORATION	220	0	220	0.4%	0.0%	0.4%	75	82	SENIOR LENDING CORPO	82	0	82	0.1%	0.0%	0.1%	
30		34	AMERICAN NATIONWIDE	209	0	209	0.4%	0.0%	0.4%	77	84	REVERSE MORTGAGE ANS	80	0	80	0.1%	0.0%	0.1%	
31		35	SUN AMERICAN MORTGAG	204	0	204	0.4%	0.0%	0.4%	77	84	REVERSE MORTGAGE EDU	80	0	80	0.1%	0.0%	0.1%	
32		36	TOWNEBANK	203	0	203	0.4%	0.0%	0.4%	79	86	EVOLVE BANK & TRUST	77	0	77	0.1%	0.0%	0.1%	
33		37	GOLDEN YEARS MORTGAG	183	0	183	0.3%	0.0%	0.3%	80	87	FULTON BANK NA	76	0	76	0.1%	0.0%	0.1%	
34		38	KELLY MORTGAGE AND R	182	0	182	0.3%	0.0%	0.3%	82	88	VANGUARD FUNDING LLC	75	0	75	0.1%	0.0%	0.1%	
35		39	FAIRWAY INDEPENDENT	178	0	178	0.3%	0.0%	0.3%	82	88	PACIFIC RESIDENTIAL	75	0	75	0.1%	0.0%	0.1%	
36		40	RESOLUTE BANK	174	0	174	0.3%	0.0%	0.3%	82	88	CITIZENS LENDING GRO	75	0	75	0.1%	0.0%	0.1%	
37		41	INTEGRITY 1ST MORTGA	169	0	169	0.3%	0.0%	0.3%	82	88	AMERICAN FINANCIAL M	75	0	75	0.1%	0.0%	0.1%	
38		42	REVERSE MORTGAGE COR	165	0	165	0.3%	0.0%	0.3%	86	92	ACCESS REVERSE MORTG	74	0	74	0.1%	0.0%	0.1%	
39		43	APPROVAL FIRST HOME	160	0	160	0.3%	0.0%	0.3%	87	93	SENTRIX FINANCIAL SE	73	0	73	0.1%	0.0%	0.1%	
40		44	PS FINANCIAL SERVICE	152	0	152	0.3%	0.0%	0.3%	87	93	US MORTGAGE CORPORAT	73	0	73	0.1%	0.0%	0.1%	
41		45	SUCCESS MORTGAGE PAR	146	0	146	0.3%	0.0%	0.3%	89	95	ALL FINANCIAL SERVIC	71	0	71	0.1%	0.0%	0.1%	
42		46	FIRSTAR BANK NA	143	0	143	0.3%	0.0%	0.3%	89	95	GATEWAY FUNDING DIVE	71	0	71	0.1%	0.0%	0.1%	
43		47	UNIVERSAL LENDING CO	141	0	141	0.3%	0.0%	0.3%	89	95	K & B CAPITAL CORPOR	71	0	71	0.1%	0.0%	0.1%	
44		48	NEW CASTLE MORTGAGE	136	0	136	0.2%	0.0%	0.2%	89	95	AMERICA FIRST FEDERA	71	0	71	0.1%	0.0%	0.1%	
45		49	SENIOR FUNDING ASSOC	130	0	130	0.2%	0.0%	0.2%	89	95	CITIZENS FIRST BANK	71	0	71	0.1%	0.0%	0.1%	
46	29	50	FRANKLIN FIRST FINAN	126	0	126	0.2%	0.0%	0.2%	94	100	YADKIN VALLEY BANK A	70	0	70	0.1%	0.0%	0.1%	

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Top 100 HECM Originators - December 2015 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	811	10,907	908.9	-0.1 %	10.0 %	50	182	TOTAL MEDIA MANAGEME	10	38	3.2	400.0 %	90.0 %
2	2	ONE REVERSE MORTGAGE	351	5,041	420.1	-1.7 %	1.3 %	52	43	UNIVERSAL LENDING CO	9	141	11.8	-10.0 %	23.7 %
3	3	RMS/SECURITY ONE LEN	284	3,345	278.8	-4.7 %	-6.8 %	52	50	GUARANTEED RATE INC	9	123	10.3	-30.8 %	48.2 %
4	6	REVERSE MORTGAGE FUN	139	1,266	105.5	21.9 %	374.2 %	52	63	RESIDENTIAL HOME FUN	9	99	8.3	0.0 %	32.0 %
5	13	SYNERGY ONE LENDING	132	525	43.8	14.8 %	26,150.0 %	52	107	ACADEMY MORTGAGE COR	9	62	5.2	50.0 %	169.6 %
6	5	FINANCE OF AMERICA R	126	1,509	125.8	11.5 %	17.4 %	56	39	APPROVAL FIRST HOME	8	160	13.3	-50.0 %	31.1 %
7	15	NATIONWIDE EQUITIES	92	448	37.3	5.7 %	154.5 %	56	40	PS FINANCIAL SERVICE	8	152	12.7	0.0 %	192.3 %
8	8	LIVE WELL FINANCIAL	77	951	79.3	-27.4 %	248.4 %	56	57	BROKER SOLUTIONS INC	8	110	9.2	166.7 %	61.8 %
9	12	FIRSTBANK	66	579	48.3	69.2 %	39.2 %	56	61	MFS/TA INC DBA FUTUR	8	106	8.8	0.0 %	-7.0 %
10	10	OPEN MORTGAGE LLC	55	637	53.1	52.8 %	56.9 %	56	65	BROOKSTONE MORTGAGE	8	98	8.2	14.3 %	1.0 %
11	9	HIGH TECH LENDING IN	45	657	54.8	-6.3 %	46.7 %	56	65	SENIOR MORTGAGE BANK	8	98	8.2	33.3 %	-24.6 %
12	16	ADVISORS MORTGAGE GR	44	447	37.3	-12.0 %	28.8 %	56	67	NOVA FINANCIAL & INV	8	93	7.8	166.7 %	-7.0 %
13	14	HOME POINT FINANCIAL	43	520	43.3	59.3 %	18.2 %	56	82	CITIZENS LENDING GRO	8	75	6.3	33.3 %	108.3 %
14	18	THE FEDERAL SAVINGS	42	412	34.3	-8.7 %	172.8 %	56	94	YADKIN VALLEY BANK A	8	70	5.8	-20.0 %	-5.4 %
15	7	PROFICIO MORTGAGE VE	40	1,138	94.8	-2.4 %	-34.7 %	56	137	DIRECTORS MORTGAGE I	8	49	4.1	300.0 %	48.5 %
16	4	LIBERTY HOME EQUITY	38	2,073	172.8	-56.3 %	-23.2 %	56	156	FRANK J WEAVER INC	8	44	3.7	300.0 %	-39.7 %
17	19	CHERRY CREEK MORTGAG	36	388	32.3	38.5 %	-12.4 %	56	365	HOME BANK	8	14	1.2	300.0 %	250.0 %
18	17	IREVERSE HOME LOANS	35	430	35.8	-16.7 %	2.1 %	68	42	FIRSTAR BANK NA	7	143	11.9	-12.5 %	-44.8 %
19	29	DYJERO CORPORATION	29	220	18.3	52.6 %	4,300.0 %	68	47	FIRST AMERICAN HOME	7	124	10.3	600.0 %	-39.5 %
20	21	M & T BANK	28	323	26.9	55.6 %	-16.5 %	68	73	BAY EQUITY LLC	7	83	6.9	16.7 %	107.5 %
21	24	PEOPLES BANK	27	270	22.5	-38.6 %	53.4 %	68	75	UNITED PACIFIC MORTG	7	82	6.8	-41.7 %	645.5 %
21	25	UNITED SOUTHWEST MOR	27	269	22.4	237.5 %	22.3 %	68	77	REVERSE MORTGAGE EDU	7	80	6.7	0.0 %	105.1 %
23	20	THE MONEY STORE	24	331	27.6	1,100.0 %	178.2 %	68	89	CITIZENS FIRST BANK	7	71	5.9	75.0 %	51.1 %
23	33	GOLDEN YEARS MORTGAG	24	183	15.3	26.3 %		68	89	ALL FINANCIAL SERVIC	7	71	5.9	133.3 %	-25.3 %
23	36	RESOLUTE BANK	24	174	14.5	100.0 %		68	101	WHOLESALE CAPITAL CO	7	65	5.4	133.3 %	41.3 %
26	23	TRINITY REVERSE MORT	23	286	23.8	-11.5 %	3.6 %	68	113	THE SENIOR EQUITY GR	7	60	5.0	250.0 %	-28.6 %
27	26	AEGEAN FINANCIAL INC	20	259	21.6	42.9 %	63.9 %	68	134	VERITAS FUNDING LLC	7	51	4.3	600.0 %	121.7 %
28	28	MONEY HOUSE INC	19	227	18.9	-40.6 %	-21.7 %	68	161	SPECTRUM ONE INVESTM	7	43	3.6	600.0 %	4,200.0 %
28	38	REVERSE MORTGAGE COR	19	165	13.8	46.2 %	150.0 %	68	182	WILLOW BEND MORTGAGE	7	38	3.2	-12.5 %	1,800.0 %
30	284	REVERSE MORTGAGESCOM	18	21	1.8	500.0 %		68	198	OPTION FUNDING INC	7	35	2.9	600.0 %	2.9 %
31	27	AMERICAN PACIFIC MOR	17	254	21.2	13.3 %	17.6 %	68	221	SECURE LENDING INCOR	7	29	2.4	250.0 %	
31	30	AMERICAN NATIONWIDE	17	209	17.4	-26.1 %	25.1 %	68	291	REVERSE MORTGAGE ADV	7	20	1.7	250.0 %	
31	35	FAIRWAY INDEPENDENT	17	178	14.8	-26.1 %	235.8 %	83	62	SOUTHERN TRUST MORTG	6	100	8.3	50.0 %	-19.4 %
31	41	SUCCESS MORTGAGE PAR	17	146	12.2	13.3 %	37.7 %	83	80	FULTON BANK NA	6	76	6.3	0.0 %	-13.6 %
35	37	INTEGRITY 1ST MORTGA	16	169	14.1	-23.8 %	-11.1 %	83	82	PACIFIC RESIDENTIAL	6	75	6.3	0.0 %	19.0 %
35	47	COMMUNITY FIRST NATI	16	124	10.3	700.0 %	359.3 %	83	97	TEXAS REVERSE MORTGA	6	67	5.6	100.0 %	67.5 %
37	22	GMFS LLC	15	316	26.3	-34.8 %	20.6 %	83	137	CHURCHILL MORTGAGE C	6	49	4.1	50.0 %	113.0 %
37	44	NEW CASTLE MORTGAGE	15	136	11.3	114.3 %	3.0 %	83	142	GREAT FLORIDA LENDIN	6	48	4.0	200.0 %	41.2 %
39	45	SENIOR FUNDING ASSOC	14	130	10.8	55.6 %	-4.4 %	83	156	AMERICAN FINANCIAL N	6	44	3.7		51.7 %
39	47	PRIMARY RESIDENTIAL	14	124	10.3	40.0 %	20.4 %	83	161	HOMEBRIDGE FINANCIAL	6	43	3.6		10.3 %
39	54	BANK OF ENGLAND	14	114	9.5	7.7 %	32.6 %	83	169	PEOPLES BANK AND TRU	6	41	3.4	20.0 %	24.2 %
39	71	LENEX FINANCIAL MORT	14	86	7.2	100.0 %	115.0 %	83	202	1-866-REVERSE MORTGA	6	34	2.8	100.0 %	
43	31	SUN AMERICAN MORTGAG	13	204	17.0	85.7 %	16.6 %	83	239	ALL AMERICAN MORTGAG	6	27	2.3	200.0 %	92.9 %
43	82	AMERICAN FINANCIAL M	13	75	6.3	30.0 %		83	251	WILLAMETTE VALLEY BA	6	25	2.1	500.0 %	78.6 %
45	32	TOWNEBANK	12	203	16.9	50.0 %	-25.1 %	83	451	FIRST WESTERN TRUST	6	10	0.8	200.0 %	
45	56	ARAMCO MORTGAGE INC	12	113	9.4	71.4 %	0.0 %	96	53	GEORGETOWN MORTGAGE	5	118	9.8	25.0 %	22.9 %
47	34	KELLY MORTGAGE AND R	11	182	15.2	1,000.0 %	391.9 %	96	57	UNITED NORTHERN MORT	5	110	9.2	25.0 %	-60.0 %
47	46	FRANKLIN FIRST FINAN	11	126	10.5	-26.7 %	88.1 %	96	57	C2 FINANCIAL CORPORA	5	110	9.2	66.7 %	50.7 %
47	75	SENIOR LENDING CORPO	11	82	6.8	22.2 %		96	82	VANGUARD FUNDING LLC	5	75	6.3	66.7 %	-11.8 %
50	60	BANC OF CALIFORNIA N	10	107	8.9	66.7 %	328.0 %	96	99	LONGBRIDGE FINANCIAL	5	66	5.5	25.0 %	11.9 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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