

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through February 2016

Next Release Date: Week 4 of May

Retail  
Endorsement Growth

**20.3 %**

Wholesale  
Endorsement Growth

**14.3 %**

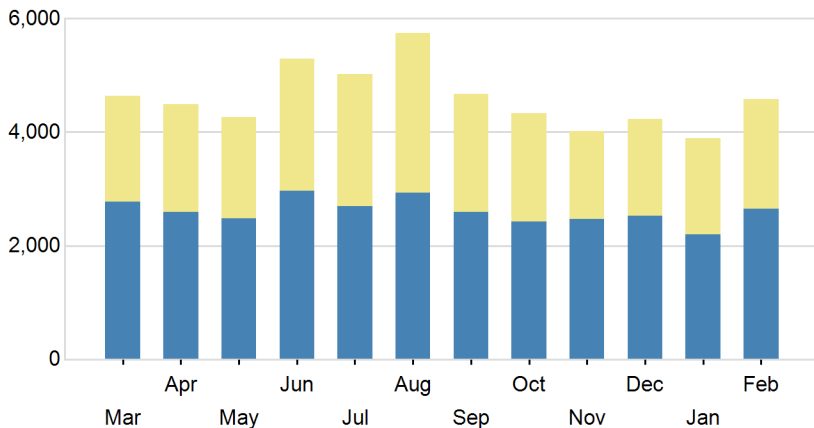
Total  
Endorsement Growth

**17.7 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,772	8.4 %	1,862	-13.8 %	4,634	-1.7 %
Apr	2,597	-6.3 %	1,895	1.8 %	4,492	-3.1 %
May	2,477	-4.6 %	1,793	-5.4 %	4,270	-4.9 %
Jun	2,971	19.9 %	2,324	29.6 %	5,295	24.0 %
Jul	2,694	-9.3 %	2,331	0.3 %	5,025	-5.1 %
Aug	2,929	8.7 %	2,820	21.0 %	5,749	14.4 %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Total	31,291		23,886		55,177	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,209	1,135	1,111	1,280	1,322	1,314	1,320	1,179	1,100	1,113	931	1,032	14,046	25.5%
FINANCE OF AMERICA REVER	586	591	459	621	764	858	585	507	484	553	510	567	7,085	12.8%
LIBERTY HOME EQUITY SOLU	620	471	461	625	583	851	623	542	214	111	427	717	6,245	11.3%
RMS/SECURITY ONE LENDING	446	480	268	387	436	527	341	355	369	501	428	462	5,000	9.1%
ONE REVERSE MORTGAGE LLC	487	439	518	534	333	393	353	317	357	351	287	330	4,699	8.5%
REVERSE MORTGAGE FUNDING	199	377	257	292	393	338	246	271	272	273	218	266	3,402	6.2%
LIVE WELL FINANCIAL INC	200	230	299	340	284	326	173	190	293	242	202	183	2,962	5.4%
HOME POINT FINANCIAL COR	138	90	96	149	88	94	136	125	75	105	114	91	1,301	2.4%
SYNERGY ONE LENDING INC				55	38	87	148	128	172	200	141	154	1,123	2.0%
CHERRY CREEK MORTGAGE CO	72	89	95	110	146	126	46	62	59	74	66	74	1,019	1.8%
<b>Total</b>	<b>3,957</b>	<b>3,902</b>	<b>3,564</b>	<b>4,393</b>	<b>4,387</b>	<b>4,914</b>	<b>3,971</b>	<b>3,676</b>	<b>3,395</b>	<b>3,523</b>	<b>3,324</b>	<b>3,876</b>	<b>46,882</b>	<b>85.0%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	10,391	3,655	14,046	-1.8 %	1.3 %	-1.0 %	74 %	26 %	18.8 %	15.3 %	25.5 %
FINANCE OF AMERICA REVERS	5	1	2	1,494	5,591	7,085	11.2 %	20.0 %	18.0 %	21 %	79 %	2.7 %	23.4 %	12.8 %
LIBERTY HOME EQUITY SOLUT	4	2	3	2,205	4,040	6,245	-7.7 %	3.9 %	-0.5 %	35 %	65 %	4.0 %	16.9 %	11.3 %
RMS/SECURITY ONE LENDING	3	6	4	3,174	1,826	5,000	-4.3 %	-13.3 %	-7.8 %	63 %	37 %	5.8 %	7.6 %	9.1 %
ONE REVERSE MORTGAGE LLC	2	25	5	4,698	1	4,699	-8.0 %	>1,000%	-8.0 %	100 %	0 %	8.5 %	0.0 %	8.5 %
REVERSE MORTGAGE FUNDING	6	4	6	1,389	2,013	3,402	257.1 %	8.8 %	51.9 %	41 %	59 %	2.5 %	8.4 %	6.2 %
LIVE WELL FINANCIAL INC	7	5	7	981	1,981	2,962	163.0 %	45.4 %	70.7 %	33 %	67 %	1.8 %	8.3 %	5.4 %
HOME POINT FINANCIAL CORP	14	7	8	520	781	1,301	10.4 %	76.7 %	42.5 %	40 %	60 %	0.9 %	3.3 %	2.4 %
SYNERGY ONE LENDING INC	9	12	9	732	392	1,124	>1,000%	>1,000%	>1,000%	65 %	35 %	1.3 %	1.6 %	2.0 %
CHERRY CREEK MORTGAGE CO	19	8	10	361	658	1,019	-18.1 %	-6.4 %	-10.9 %	35 %	65 %	0.7 %	2.8 %	1.8 %
<b>Total</b>				<b>25,945</b>	<b>20,938</b>	<b>46,883</b>	<b>6.3 %</b>	<b>12.5 %</b>	<b>8.9 %</b>	<b>55 %</b>	<b>45 %</b>	<b>47.0 %</b>	<b>87.7 %</b>	<b>85.0 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	6	4	6	1,389	2,013	3,402	1,000	162	1,162	41 %	59 %	2.5 %	8.4 %	6.2 %
SYNERGY ONE LENDING INC	9	12	9	732	392	1,124	728	392	1,120	65 %	35 %	1.3 %	1.6 %	2.0 %
LIVE WELL FINANCIAL INC	7	5	7	981	1,981	2,962	608	619	1,227	33 %	67 %	1.8 %	8.3 %	5.4 %
NATIONWIDE EQUITIES CORPO	13	14	13	553	296	849	368	-51	317	65 %	35 %	1.0 %	1.2 %	1.5 %
DYJERO CORPORATION	20		25	293	0	293	289	0	289	100 %	0 %	0.5 %		0.5 %
<b>Total</b>				<b>3,948</b>	<b>4,682</b>	<b>8,630</b>	<b>2,993</b>	<b>1,122</b>	<b>4,115</b>	<b>46 %</b>	<b>54 %</b>	<b>7.2 %</b>	<b>19.6 %</b>	<b>15.6 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,494	5,591	7,085	150	932	1,082	21 %	79 %	2.7 %	23.4 %	12.8 %
LIVE WELL FINANCIAL INC	7	5	7	981	1,981	2,962	608	619	1,227	33 %	67 %	1.8 %	8.3 %	5.4 %
SYNERGY ONE LENDING INC	9	12	9	732	392	1,124	728	392	1,120	65 %	35 %	1.3 %	1.6 %	2.0 %
HOME POINT FINANCIAL CORP	14	7	8	520	781	1,301	49	339	388	40 %	60 %	0.9 %	3.3 %	2.4 %
REVERSE MORTGAGE FUNDING	6	4	6	1,389	2,013	3,402	1,000	162	1,162	41 %	59 %	2.5 %	8.4 %	6.2 %
<b>Total</b>				<b>5,116</b>	<b>10,758</b>	<b>15,874</b>	<b>2,535</b>	<b>2,444</b>	<b>4,979</b>	<b>32 %</b>	<b>68 %</b>	<b>9.3 %</b>	<b>45.0 %</b>	<b>28.8 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	457	39 %
LIBERTY HOME EQUITY SOLUTIONS INC	585	41 %
AMERICAN ADVISORS GROUP	392	31 %
REVERSE MORTGAGE FUNDING LLC	136	26 %
LIVE WELL FINANCIAL INC	103	34 %
RMS/SECURITY ONE LENDING	256	19 %
HOME POINT FINANCIAL CORPORATION	165	36 %
CHERRY CREEK MORTGAGE CO INC	72	39 %
SUN WEST MORTGAGE CO INC	217	33 %
PLAZA HOME MORTGAGE INC	308	48 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2016**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	10,391	3,655	14,046	18.8 %	15.3 %	25.5 %	46	51	51	SENIOR FUNDING ASSOC	129	0	129	0.2 %	0.0 %	0.2 %
5	1	2	FINANCE OF AMERICA R	1,494	5,591	7,085	2.7 %	23.4 %	12.8 %	47	52	52	FIRST AMERICAN HOME	127	0	127	0.2 %	0.0 %	0.2 %
4	2	3	LIBERTY HOME EQUITY	2,205	4,040	6,245	4.0 %	16.9 %	11.3 %	47	52	52	BANC OF CALIFORNIA N	127	0	127	0.2 %	0.0 %	0.2 %
3	6	4	RMS/SECURITY ONE LEN	3,174	1,826	5,000	5.8 %	7.6 %	9.1 %	113	19	54	LAND-HOME FINANCIAL	57	68	125	0.1 %	0.3 %	0.2 %
2	25	5	ONE REVERSE MORTGAGE	4,698	1	4,699	8.5 %	0.0 %	8.5 %	49	55	55	BANK OF ENGLAND	123	0	123	0.2 %	0.0 %	0.2 %
6	4	6	REVERSE MORTGAGE FUN	1,389	2,013	3,402	2.5 %	8.4 %	6.2 %	50	56	56	NEW CASTLE MORTGAGE	118	0	118	0.2 %	0.0 %	0.2 %
7	5	7	LIVE WELL FINANCIAL	981	1,981	2,962	1.8 %	8.3 %	5.4 %	50	56	56	FRANKLIN FIRST FINAN	118	0	118	0.2 %	0.0 %	0.2 %
14	7	8	HOME POINT FINANCIAL	520	781	1,301	0.9 %	3.3 %	2.4 %	52	58	58	MFS/TA INC DBA FUTUR	115	0	115	0.2 %	0.0 %	0.2 %
9	12	9	SYNERGY ONE LENDING	732	392	1,124	1.3 %	1.6 %	2.0 %	53	59	59	GEORGETOWN MORTGAGE	111	0	111	0.2 %	0.0 %	0.2 %
19	8	10	CHERRY CREEK MORTGAG	361	658	1,019	0.7 %	2.8 %	1.8 %	53	59	59	GUARANTEED RATE INC	111	0	111	0.2 %	0.0 %	0.2 %
8		11	PROFICIO MORTGAGE VE	959	0	959	1.7 %	0.0 %	1.7 %	55	61	61	MORTGAGESHOP LLC	108	0	108	0.2 %	0.0 %	0.2 %
10	15	12	HIGH TECH LENDING IN	698	194	892	1.3 %	0.8 %	1.6 %	56	62	62	C2 FINANCIAL CORPORA	107	0	107	0.2 %	0.0 %	0.2 %
13	14	13	NATIONWIDE EQUITIES	553	296	849	1.0 %	1.2 %	1.5 %	60	24	63	LENOX FINANCIAL MORT	98	6	104	0.2 %	0.0 %	0.2 %
11	18	14	OPEN MORTGAGE LLC	632	84	716	1.1 %	0.4 %	1.3 %	57	64	64	BROKER SOLUTIONS INC	101	0	101	0.2 %	0.0 %	0.2 %
12	23	15	FIRSTBANK	597	11	608	1.1 %	0.0 %	1.1 %	58	65	65	ARAMCO MORTGAGE INC	100	0	100	0.2 %	0.0 %	0.2 %
81	11	16	UNITED NORTHERN MORT	76	518	594	0.1 %	2.2 %	1.1 %	59	66	66	SENIOR MORTGAGE BANK	99	0	99	0.2 %	0.0 %	0.2 %
113	9	17	SUN WEST MORTGAGE CO	57	531	588	0.1 %	2.2 %	1.1 %	60	67	67	NORTH AMERICAN SAVIN	98	0	98	0.2 %	0.0 %	0.2 %
1417	10	18	PLAZA HOME MORTGAGE	1	526	527	0.0 %	2.2 %	1.0 %	62	68	68	SOUTHERN TRUST MORTG	96	0	96	0.2 %	0.0 %	0.2 %
15		19	ADVISORS MORTGAGE GR	451	0	451	0.8 %	0.0 %	0.8 %	64	69	69	RESIDENTIAL HOME FUN	95	0	95	0.2 %	0.0 %	0.2 %
16		20	NET EQUITY FINANCIAL	448	0	448	0.8 %	0.0 %	0.8 %	65	70	70	MANN MORTGAGE LLC	94	0	94	0.2 %	0.0 %	0.2 %
17		21	IREVERSE HOME LOANS	440	0	440	0.8 %	0.0 %	0.8 %	65	70	70	SENIOR LENDING CORPO	94	0	94	0.2 %	0.0 %	0.2 %
18		22	THE FEDERAL SAVINGS	422	0	422	0.8 %	0.0 %	0.8 %	67	72	72	NOVA FINANCIAL & INV	93	0	93	0.2 %	0.0 %	0.2 %
29	16	23	MONEY HOUSE INC	238	138	376	0.4 %	0.6 %	0.7 %	68	73	73	AMERICAN FINANCIAL M	92	0	92	0.2 %	0.0 %	0.2 %
273	13	24	MCM HOLDINGS INC	21	353	374	0.0 %	1.5 %	0.7 %	218	20	74	JAMES B NUTTER AND C	30	61	91	0.1 %	0.3 %	0.2 %
20		25	DYJERO CORPORATION	293	0	293	0.5 %	0.0 %	0.5 %	69	74	74	OMNI-FUND INC	91	0	91	0.2 %	0.0 %	0.2 %
21		26	PEOPLES BANK	286	0	286	0.5 %	0.0 %	0.5 %	70	76	76	BROOKSTONE MORTGAGE	90	0	90	0.2 %	0.0 %	0.2 %
22		27	M & T BANK	285	0	285	0.5 %	0.0 %	0.5 %	71	77	77	WHOLESALE CAPITAL CO	87	0	87	0.2 %	0.0 %	0.2 %
23	25	28	GMFS LLC	281	1	282	0.5 %	0.0 %	0.5 %	72	78	78	UNITED PACIFIC MORTG	86	0	86	0.2 %	0.0 %	0.2 %
24		29	TRINITY REVERSE MORT	279	0	279	0.5 %	0.0 %	0.5 %	73	79	79	GUILD MORTGAGE COMPA	85	0	85	0.2 %	0.0 %	0.2 %
25		30	UNITED SOUTHWEST MOR	277	0	277	0.5 %	0.0 %	0.5 %	74	80	80	VIP MORTGAGE INC	84	0	84	0.2 %	0.0 %	0.2 %
26		31	AMERICAN PACIFIC MOR	247	0	247	0.4 %	0.0 %	0.4 %	74	80	80	EVOLVE BANK & TRUST	84	0	84	0.2 %	0.0 %	0.2 %
27		32	THE MONEY STORE	243	0	243	0.4 %	0.0 %	0.4 %	74	80	80	GLOBAL EQUITY FINANC	84	0	84	0.2 %	0.0 %	0.2 %
27		32	AEGEAN FINANCIAL INC	243	0	243	0.4 %	0.0 %	0.4 %	74	80	80	FIRST PRIORITY FINAN	84	0	84	0.2 %	0.0 %	0.2 %
30		34	RESOLUTE BANK	226	0	226	0.4 %	0.0 %	0.4 %	177	21	84	HOMEOWNERS MORTGAGE	38	45	83	0.1 %	0.2 %	0.2 %
31		35	FAIRWAY INDEPENDENT	221	0	221	0.4 %	0.0 %	0.4 %	78	85	85	VANGUARD FUNDING LLC	80	0	80	0.1 %	0.0 %	0.1 %
32		36	GOLDEN YEARS MORTGAG	216	0	216	0.4 %	0.0 %	0.4 %	79	86	86	REVERSE MORTGAGE EDU	79	0	79	0.1 %	0.0 %	0.1 %
33		37	SUN AMERICAN MORTGAG	205	0	205	0.4 %	0.0 %	0.4 %	80	87	87	CITIZENS FIRST BANK	77	0	77	0.1 %	0.0 %	0.1 %
34		38	AMERICAN NATIONWIDE	193	0	193	0.3 %	0.0 %	0.3 %	81	88	88	REVERSE MORTGAGESCOM	76	0	76	0.1 %	0.0 %	0.1 %
35		39	TOWNEBANK	192	0	192	0.3 %	0.0 %	0.3 %	83	89	89	YADKIN VALLEY BANK A	74	0	74	0.1 %	0.0 %	0.1 %
62	17	40	LONGBRIDGE FINANCIAL	96	89	185	0.2 %	0.4 %	0.3 %	83	89	89	BAY EQUITY LLC	74	0	74	0.1 %	0.0 %	0.1 %
36		41	KELLY MORTGAGE AND R	174	0	174	0.3 %	0.0 %	0.3 %	85	91	91	GATEWAY FUNDING DIVE	72	0	72	0.1 %	0.0 %	0.1 %
37		42	INTEGRITY 1ST MORTGA	169	0	169	0.3 %	0.0 %	0.3 %	85	91	91	REVERSE MORTGAGE ANS	72	0	72	0.1 %	0.0 %	0.1 %
38		43	APPROVAL FIRST HOME	161	0	161	0.3 %	0.0 %	0.3 %	87	93	93	CITIZENS LENDING GRO	70	0	70	0.1 %	0.0 %	0.1 %
39		44	REVERSE MORTGAGE COR	155	0	155	0.3 %	0.0 %	0.3 %	87	93	93	US MORTGAGE CORPORAT	70	0	70	0.1 %	0.0 %	0.1 %
40		45	PS FINANCIAL SERVICE	149	0	149	0.3 %	0.0 %	0.3 %	89	95	95	GATEWAY BANK MORTGAG	69	0	69	0.1 %	0.0 %	0.1 %
41		46	SUCCESS MORTGAGE PAR	141	0	141	0.3 %	0.0 %	0.3 %	89	95	95	CONTOUR MORTGAGE COR	69	0	69	0.1 %	0.0 %	0.1 %
42		47	FIRSTAR BANK NA	137	0	137	0.2 %	0.0 %	0.2 %	89	95	95	GREEN MONARCH MORTGA	69	0	69	0.1 %	0.0 %	0.1 %
42		47	UNIVERSAL LENDING CO	137	0	137	0.2 %	0.0 %	0.2 %	92	98	98	THE PRIVATE BANK & T	67	0	67	0.1 %	0.0 %	0.1 %
42		47	PRIMARY RESIDENTIAL	137	0	137	0.2 %	0.0 %	0.2 %	93	99	99	ACCESS REVERSE MORTG	66	0	66	0.1 %	0.0 %	0.1 %
45		50	COMMUNITY FIRST NATI	130	0	130	0.2 %	0.0 %	0.2 %	93	99	99	FULTON BANK NA	66	0	66	0.1 %	0.0 %	0.1 %

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## Top 100 HECM Originators - February 2016 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	726	1,362	681.0	14.2 %	-27.5 %	50	48	THE PRIVATE BANK & T	10	20	10.0	0.0 %	150.0 %
2	2	ONE REVERSE MORTGAGE	330	617	308.5	15.0 %	-35.7 %	50	50	SENIOR FUNDING ASSOC	10	18	9.0	25.0 %	-5.3 %
3	3	RMS/SECURITY ONE LEN	329	604	302.0	19.6 %	-22.1 %	50	50	VANGUARD FUNDING LLC	10	18	9.0	25.0 %	38.5 %
4	4	LIBERTY HOME EQUITY	272	420	210.0	83.8 %	45.8 %	50	59	VIP MORTGAGE INC	10	17	8.5	42.9 %	-15.0 %
5	5	FINANCE OF AMERICA R	132	245	122.5	16.8 %	-5.8 %	50	87	FSI MORTGAGE LLC	10	11	5.5	900.0 %	57.1 %
6	5	REVERSE MORTGAGE FUN	131	245	122.5	14.9 %	100.8 %	56	50	SOUTHERN TRUST MORTG	9	18	9.0	0.0 %	-18.2 %
7	7	SYNERGY ONE LENDING	106	209	104.5	2.9 %	10,350.0 %	56	50	C2 FINANCIAL CORPORA	9	18	9.0	0.0 %	-14.3 %
8	8	NATIONWIDE EQUITIES	92	147	73.5	67.3 %	250.0 %	56	50	COMMUNITY FIRST NATI	9	18	9.0	0.0 %	50.0 %
9	10	HIGH TECH LENDING IN	74	123	61.5	51.0 %	50.0 %	56	50	URBAN HOUSING MORTGA	9	18	9.0	0.0 %	260.0 %
10	9	LIVE WELL FINANCIAL	59	136	68.0	-23.4 %	28.3 %	56	61	NEW CASTLE MORTGAGE	9	16	8.0	28.6 %	-52.9 %
11	13	FIRSTBANK	47	79	39.5	46.9 %	29.5 %	56	69	SUCCESS MORTGAGE PAR	9	14	7.0	80.0 %	-26.3 %
12	11	OPEN MORTGAGE LLC	46	86	43.0	15.0 %	-5.5 %	56	69	YADKIN VALLEY BANK A	9	14	7.0	80.0 %	40.0 %
13	12	THE FEDERAL SAVINGS	45	81	40.5	25.0 %	14.1 %	56	73	BROKER SOLUTIONS INC	9	13	6.5	125.0 %	-40.9 %
14	16	DYJERO CORPORATION	40	74	37.0	17.6 %	7,300.0 %	56	87	SIERRA PACIFIC MORTG	9	11	5.5	350.0 %	22.2 %
15	19	CHERRY CREEK MORTGAG	38	55	27.5	123.5 %	-32.9 %	65	50	FIRSTAR BANK NA	8	18	9.0	-20.0 %	-25.0 %
16	15	PEOPLES BANK	36	78	39.0	-14.3 %	25.8 %	65	61	REVERSE MORTGAGE COR	8	16	8.0	0.0 %	-38.5 %
17	17	ADVISORS MORTGAGE GR	33	70	35.0	-10.8 %	6.1 %	65	66	GEORGETOWN MORTGAGE	8	15	7.5	14.3 %	-31.8 %
18	19	REVERSE MORTGAGESCOM	30	55	27.5	20.0 %		65	66	WILLOW BEND MORTGAGE	8	15	7.5	14.3 %	
18	24	FAIRWAY INDEPENDENT	30	48	24.0	66.7 %	860.0 %	65	69	KELLY MORTGAGE AND R	8	14	7.0	33.3 %	-36.4 %
20	13	HOME POINT FINANCIAL	29	79	39.5	-42.0 %	0.0 %	65	73	PINNACLE CAPITAL MOR	8	13	6.5	60.0 %	8.3 %
21	18	IREVERSE HOME LOANS	27	59	29.5	-15.6 %	20.4 %	65	73	THE REVERSE MORTGAGE	8	13	6.5	60.0 %	
22	21	PROFICIO MORTGAGE VE	26	52	26.0	0.0 %	-77.5 %	65	82	UNIVERSAL AMERICAN M	8	12	6.0	100.0 %	500.0 %
22	21	UNITED SOUTHWEST MOR	26	52	26.0	0.0 %	18.2 %	65	82	MORTGAGE BROKERS SER	8	12	6.0	100.0 %	
22	25	LONGBRIDGE FINANCIAL	26	44	22.0	44.4 %	214.3 %	65	116	LOANLEADERS OF AMERI	8	8	4.0		300.0 %
22	26	AMERICAN PACIFIC MOR	26	40	20.0	85.7 %	-14.9 %	75	37	LENOX FINANCIAL MORT	7	26	13.0	-63.2 %	85.7 %
26	21	RESOLUTE BANK	25	52	26.0	-7.4 %		75	50	OMNI-FUND INC	7	18	9.0	-36.4 %	0.0 %
26	35	WHOLESALE CAPITAL CO	25	28	14.0	733.3 %	366.7 %	75	59	AMERICAN FINANCIAL M	7	17	8.5	-30.0 %	
28	27	AEGEAN FINANCIAL INC	20	37	18.5	17.6 %	-30.2 %	75	61	FRANKLIN FIRST FINAN	7	16	8.0	-22.2 %	-33.3 %
29	29	TRINITY REVERSE MORT	19	36	18.0	11.8 %	-16.3 %	75	66	NOVA FINANCIAL & INV	7	15	7.5	-12.5 %	0.0 %
29	33	BANC OF CALIFORNIA N	19	29	14.5	90.0 %	222.2 %	75	73	GMFS LLC	7	13	6.5	16.7 %	-72.9 %
31	27	SUN AMERICAN MORTGAG	17	37	18.5	-15.0 %	2.8 %	75	73	FIRST AMERICAN HOME	7	13	6.5	16.7 %	30.0 %
31	32	MONEY HOUSE INC	17	31	15.5	21.4 %	55.0 %	75	82	FIRST MIDWEST BANK	7	12	6.0	40.0 %	
33	37	PEOPLES BANK AND TRU	16	26	13.0	60.0 %	420.0 %	75	87	GUILD MORTGAGE COMPA	7	11	5.5	75.0 %	-8.3 %
34	36	BANK OF ENGLAND	15	27	13.5	25.0 %	50.0 %	75	87	FIRST WESTERN TRUST	7	11	5.5	75.0 %	
34	42	PS FINANCIAL SERVICE	15	22	11.0	114.3 %	-12.0 %	75	95	REVERSE MORTGAGE EDU	7	10	5.0	133.3 %	-9.1 %
36	39	INTEGRITY 1ST MORTGA	14	25	12.5	27.3 %	0.0 %	75	104	BAY EQUITY LLC	7	9	4.5	250.0 %	-50.0 %
37	30	M & T BANK	13	34	17.0	-38.1 %	-52.8 %	75	136	BEST CAPITAL FUNDING	7	7	3.5		-12.5 %
37	40	AMERICAN NATIONWIDE	13	23	11.5	30.0 %	-41.0 %	88	73	SENIOR LENDING CORPO	6	13	6.5	-14.3 %	1,200.0 %
37	42	FIRST PRIORITY FINAN	13	22	11.0	44.4 %	175.0 %	88	82	VERITAS FUNDING LLC	6	12	6.0	0.0 %	100.0 %
37	47	GATEWAY BANK MORTGAG	13	21	10.5	62.5 %	110.0 %	88	87	CITYWIDE HOME LOANS	6	11	5.5	20.0 %	450.0 %
37	61	HOMEOWNERS FINANCIAL	13	16	8.0	333.3 %	166.7 %	88	95	ABBAY MORTGAGE OF OC	6	10	5.0	50.0 %	0.0 %
42	31	GOLDEN YEARS MORTGAG	12	33	16.5	-42.9 %		88	95	REVERSE FREEDOM LLC	6	10	5.0	50.0 %	
42	40	APPROVAL FIRST HOME	12	23	11.5	9.1 %	4.5 %	88	104	GUARANTEED RATE INC	6	9	4.5	100.0 %	-57.1 %
42	42	TOWNEBANK	12	22	11.0	20.0 %	-33.3 %	88	104	TEXAS REVERSE MORTGA	6	9	4.5	100.0 %	-30.8 %
42	42	UNIVERSAL LENDING CO	12	22	11.0	20.0 %	-15.4 %	88	104	LAND-HOME FINANCIAL	6	9	4.5	100.0 %	-25.0 %
42	49	MANN MORTGAGE LLC	12	19	9.5	71.4 %	137.5 %	88	104	CARROLLTON MORTGAGE	6	9	4.5	100.0 %	50.0 %
42	61	GATEWAY FUNDING DIVE	12	16	8.0	200.0 %	6.7 %	88	104	HOMEBRIDGE FINANCIAL	6	9	4.5	100.0 %	50.0 %
48	42	MFS/TA INC DBA FUTUR	11	22	11.0	0.0 %	69.2 %	88	104	AMERICA'S MORTGAGE R	6	9	4.5	100.0 %	800.0 %
48	50	EVOLVE BANK & TRUST	11	18	9.0	57.1 %	63.6 %	88	104	KRS CAPITAL PARTNERS	6	9	4.5	100.0 %	
50	33	PRIMARY RESIDENTIAL	10	29	14.5	-47.4 %	81.3 %	88	116	ARAMCO MORTGAGE INC	6	8	4.0	200.0 %	-61.9 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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