

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2016

Next Release Date: Week 4 of November

Retail
Endorsement Growth

20.0 %

Wholesale
Endorsement Growth

29.5 %

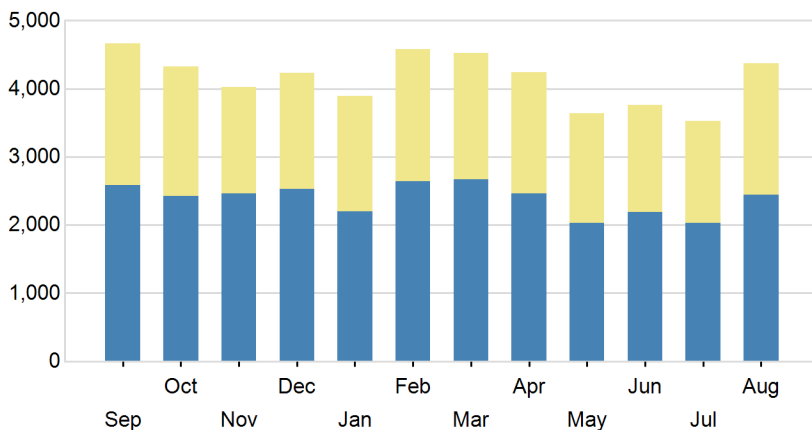
Total
Endorsement Growth

24.0 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,589	-11.6 %	2,080	-26.2 %	4,669	-18.8 %
Oct	2,427	-6.3 %	1,901	-8.6 %	4,328	-7.3 %
Nov	2,467	1.6 %	1,553	-18.3 %	4,020	-7.1 %
Dec	2,524	2.3 %	1,705	9.8 %	4,229	5.2 %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Total	28,682		21,106		49,788	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,320	1,179	1,100	1,113	931	1,032	1,091	1,057	879	1,002	930	930	12,564	25.2%
FINANCE OF AMERICA REVER	585	507	484	553	510	567	481	482	554	440	543	853	6,559	13.2%
LIBERTY HOME EQUITY SOLU	623	542	214	111	427	717	557	689	321	404	251	220	5,076	10.2%
REVERSE MORTGAGE FUNDING	246	271	272	273	218	266	340	367	377	310	362	696	3,998	8.0%
ONE REVERSE MORTGAGE LLC	353	317	357	351	287	330	322	316	316	283	271	297	3,800	7.6%
RMS/SECURITY ONE LENDING	341	355	369	501	428	462	382	176	90	81	110	102	3,397	6.8%
LIVE WELL FINANCIAL INC	173	190	293	242	202	183	343	238	208	155	120	147	2,494	5.0%
SYNERGY ONE LENDING INC	148	128	172	200	141	154	166	147	150	184	174	215	1,979	4.0%
HIGHTECHLENDING INC	86	74	59	60	55	96	114	90	104	159	80	137	1,114	2.2%
NATIONWIDE EQUITIES CORP	98	67	97	100	64	97	118	96	76	105	82	100	1,100	2.2%
Total	3,973	3,630	3,417	3,504	3,263	3,904	3,914	3,658	3,075	3,123	2,923	3,697	42,081	84.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	9,210	3,354	12,564	-16.4 %	-8.6 %	-14.4 %	73 %	27 %	18.5 %	15.9 %	25.2 %
FINANCE OF AMERICA REVERS	6	1	2	1,401	5,158	6,559	-6.5 %	-7.4 %	-7.2 %	21 %	79 %	2.8 %	24.4 %	13.2 %
LIBERTY HOME EQUITY SOLUT	5	3	3	1,819	3,257	5,076	-20.9 %	-20.0 %	-20.3 %	36 %	64 %	3.7 %	15.4 %	10.2 %
REVERSE MORTGAGE FUNDING	4	4	4	1,831	2,167	3,998	83.1 %	-13.3 %	14.3 %	46 %	54 %	3.7 %	10.3 %	8.0 %
ONE REVERSE MORTGAGE LLC	2	27	5	3,800	0	3,800	-29.8 %	-100.0 %	-29.8 %	100 %	0 %	7.6 %		7.6 %
RMS/SECURITY ONE LENDING	3	6	6	2,031	1,366	3,397	-44.0 %	-32.7 %	-40.0 %	60 %	40 %	4.1 %	6.5 %	6.8 %
LIVE WELL FINANCIAL INC	8	5	7	1,012	1,482	2,494	29.4 %	-23.0 %	-7.9 %	41 %	59 %	2.0 %	7.0 %	5.0 %
SYNERGY ONE LENDING INC	7	7	8	1,317	662	1,979	>1,000%	480.7 %	975.5 %	67 %	33 %	2.6 %	3.1 %	4.0 %
HIGHTECHLENDING INC	10	15	9	903	211	1,114	45.4 %	31.9 %	42.6 %	81 %	19 %	1.8 %	1.0 %	2.2 %
NATIONWIDE EQUITIES CORPO	9	16	10	952	148	1,100	287.0 %	-55.8 %	89.3 %	87 %	13 %	1.9 %	0.7 %	2.2 %
Total				24,276	17,805	42,081	-8.6 %	-12.6 %	-10.4 %	58 %	42 %	48.8 %	84.4 %	84.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,317	662	1,979	1,247	548	1,795	67 %	33 %	2.6 %	3.1 %	4.0 %
REVERSE MORTGAGE FUNDING	4	4	4	1,831	2,167	3,998	831	-331	500	46 %	54 %	3.7 %	10.3 %	8.0 %
NATIONWIDE EQUITIES CORPO	9	16	10	952	148	1,100	706	-187	519	87 %	13 %	1.9 %	0.7 %	2.2 %
REVERSE MORTGAGESCOM INC	14		18	431	0	431	431	0	431	100 %	0 %	0.9 %		0.9 %
HIGHTECHLENDING INC	10	15	9	903	211	1,114	282	51	333	81 %	19 %	1.8 %	1.0 %	2.2 %
Total				5,434	3,188	8,622	3,497	81	3,578	63 %	37 %	10.9 %	15.1 %	17.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,317	662	1,979	1,247	548	1,795	67 %	33 %	2.6 %	3.1 %	4.0 %
LONGBRIDGE FINANCIAL LLC	28	14	17	196	250	446	124	246	370	44 %	56 %	0.4 %	1.2 %	0.9 %
FIRSTBANK	12	17	14	534	119	653	41	119	160	82 %	18 %	1.1 %	0.6 %	1.3 %
HIGHTECHLENDING INC	10	15	9	903	211	1,114	282	51	333	81 %	19 %	1.8 %	1.0 %	2.2 %
LAND-HOME FINANCIAL SERVI	134	19	47	44	76	120	-31	41	10	37 %	63 %	0.1 %	0.4 %	0.2 %
Total				2,994	1,318	4,312	1,663	1,005	2,668	69 %	31 %	6.0 %	6.2 %	8.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	457	39 %
AMERICAN ADVISORS GROUP	427	32 %
LIBERTY HOME EQUITY SOLUTIONS INC	533	36 %
REVERSE MORTGAGE FUNDING LLC	150	26 %
LIVE WELL FINANCIAL INC	91	31 %
RMS/SECURITY ONE LENDING	246	17 %
SYNERGY ONE LENDING INC	63	26 %
HOME POINT FINANCIAL CORPORATION	137	37 %
SUN WEST MORTGAGE CO INC	190	26 %
UNITED NORTHERN MORTGAGE BANKERS LTD	54	42 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2016

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	2	1	AMERICAN ADVISORS GR	9,210	3,354	12,564	18.5%	15.9%	25.2%	46	51	SENIOR FUNDING ASSOC	112	0	112	0.2%	0.0%	0.2%					
6	1	2	FINANCE OF AMERICA R	1,401	5,158	6,559	2.8%	24.4%	13.2%	46	51	GATEWAY FUNDING DIVE	112	0	112	0.2%	0.0%	0.2%					
5	3	3	LIBERTY HOME EQUITY	1,819	3,257	5,076	3.7%	15.4%	10.2%	48	53	SUCCESS MORTGAGE PAR	110	0	110	0.2%	0.0%	0.2%					
4	4	4	REVERSE MORTGAGE FUN	1,831	2,167	3,998	3.7%	10.3%	8.0%	49	54	PS FINANCIAL SERVICE	109	0	109	0.2%	0.0%	0.2%					
2	27	5	ONE REVERSE MORTGAGE	3,800	0	3,800	7.6%	0.0%	7.6%	50	55	COMMUNITY FIRST NATI	107	0	107	0.2%	0.0%	0.2%					
3	6	6	RMS/SECURITY ONE LEN	2,031	1,366	3,397	4.1%	6.5%	6.8%	51	56	QUONTIC BANK FSB	103	0	103	0.2%	0.0%	0.2%					
8	5	7	LIVE WELL FINANCIAL	1,012	1,482	2,494	2.0%	7.0%	5.0%	52	57	C2 FINANCIAL CORPORA	99	0	99	0.2%	0.0%	0.2%					
7	7	8	SYNERGY ONE LENDING	1,317	662	1,979	2.6%	3.1%	4.0%	53	58	FIRSTAR BANK NA	98	0	98	0.2%	0.0%	0.2%					
10	15	9	HIGHTECHLENDING INC	903	211	1,114	1.8%	1.0%	2.2%	53	58	NOVA FINANCIAL & INV	98	0	98	0.2%	0.0%	0.2%					
9	16	10	NATIONWIDE EQUITIES	952	148	1,100	1.9%	0.7%	2.2%	53	58	MANN MORTGAGE LLC	98	0	98	0.2%	0.0%	0.2%					
13	8	11	HOME POINT FINANCIAL	490	609	1,099	1.0%	2.9%	2.2%	56	61	GUARANTEED RATE INC	97	0	97	0.2%	0.0%	0.2%					
20	12	12	CHERRY CREEK MORTGAG	345	362	707	0.7%	1.7%	1.4%	57	62	FIRST AMERICAN HOME	96	0	96	0.2%	0.0%	0.2%					
11	18	13	OPEN MORTGAGE LLC	574	84	658	1.2%	0.4%	1.3%	58	63	MFS/TA INC DBA FUTUR	95	0	95	0.2%	0.0%	0.2%					
12	17	14	FIRSTBANK	534	119	653	1.1%	0.6%	1.3%	59	64	THE MONEY STORE	93	0	93	0.2%	0.0%	0.2%					
100	10	15	UNITED NORTHERN MORT	57	432	489	0.1%	2.0%	1.0%	59	64	UNITED PACIFIC MORTG	93	0	93	0.2%	0.0%	0.2%					
176	9	16	SUN WEST MORTGAGE CO	34	441	475	0.1%	2.1%	1.0%	61	66	AMERICAN FINANCIAL M	92	0	92	0.2%	0.0%	0.2%					
28	14	17	LONGBRIDGE FINANCIAL	196	250	446	0.4%	1.2%	0.9%	61	66	GEORGETOWN MORTGAGE	92	0	92	0.2%	0.0%	0.2%					
14	18	18	REVERSE MORTGAGESCOM	431	0	431	0.9%	0.0%	0.9%	223	21	JAMES B NUTTER AND C	26	66	92	0.1%	0.3%	0.2%					
2120	11	19	PLAZA HOME MORTGAGE	0	422	422	0.0%	2.0%	0.8%	67	24	LENOX FINANCIAL MORT	85	6	91	0.2%	0.0%	0.2%					
15	20	20	THE FEDERAL SAVINGS	417	0	417	0.8%	0.0%	0.8%	63	70	SENIOR LENDING CORPO	88	0	88	0.2%	0.0%	0.2%					
16	21	21	IREVERSE HOME LOANS	389	0	389	0.8%	0.0%	0.8%	64	71	BROKER SOLUTIONS INC	87	0	87	0.2%	0.0%	0.2%					
17	22	22	FAIRWAY INDEPENDENT	385	0	385	0.8%	0.0%	0.8%	64	71	WHOLESALE CAPITAL CO	87	0	87	0.2%	0.0%	0.2%					
18	23	23	ADVISORS MORTGAGE GR	368	0	368	0.7%	0.0%	0.7%	66	73	KELLY MORTGAGE AND R	86	0	86	0.2%	0.0%	0.2%					
19	24	24	PROFICIO MORTGAGE VE	364	0	364	0.7%	0.0%	0.7%	67	74	OMNI-FUND INC	85	0	85	0.2%	0.0%	0.2%					
21	25	25	PEOPLES BANK	322	0	322	0.6%	0.0%	0.6%	69	75	ACADEMY MORTGAGE COR	83	0	83	0.2%	0.0%	0.2%					
354	13	26	MCM HOLDINGS INC	13	302	315	0.0%	1.4%	0.6%	70	76	RESIDENTIAL HOME FUN	81	0	81	0.2%	0.0%	0.2%					
22	27	27	DYJERO CORPORATION	305	0	305	0.6%	0.0%	0.6%	70	76	SECURE LENDING INCOR	81	0	81	0.2%	0.0%	0.2%					
27	19	28	MONEY HOUSE INC	206	76	282	0.4%	0.4%	0.6%	72	78	BAY EQUITY LLC	80	0	80	0.2%	0.0%	0.2%					
23	29	29	RESOLUTE BANK	268	0	268	0.5%	0.0%	0.5%	73	79	ARAMCO MORTGAGE INC	78	0	78	0.2%	0.0%	0.2%					
24	30	30	AMERICAN PACIFIC MOR	267	0	267	0.5%	0.0%	0.5%	73	79	WILLOW BEND MORTGAGE	78	0	78	0.2%	0.0%	0.2%					
25	31	31	UNITED SOUTHWEST MOR	241	0	241	0.5%	0.0%	0.5%	75	81	YADKIN VALLEY BANK A	77	0	77	0.2%	0.0%	0.2%					
26	32	32	M & T BANK	238	0	238	0.5%	0.0%	0.5%	76	82	NET EQUITY FINANCIAL	76	0	76	0.2%	0.0%	0.2%					
29	33	33	SUN AMERICAN MORTGAG	190	0	190	0.4%	0.0%	0.4%	77	83	BROOKSTONE MORTGAGE	75	0	75	0.2%	0.0%	0.2%					
29	33	33	GOLDEN YEARS MORTGAG	190	0	190	0.4%	0.0%	0.4%	78	25	VANGUARD FUNDING LLC	73	2	75	0.1%	0.0%	0.2%					
31	35	35	TRINITY REVERSE MORT	175	0	175	0.4%	0.0%	0.4%	79	85	SENIOR MORTGAGE BANK	72	0	72	0.1%	0.0%	0.1%					
31	35	35	BANC OF CALIFORNIA N	175	0	175	0.4%	0.0%	0.4%	80	86	SOUTHERN TRUST MORTG	71	0	71	0.1%	0.0%	0.1%					
33	37	37	AEGEAN FINANCIAL INC	174	0	174	0.3%	0.0%	0.3%	163	22	HOMEOWNERS MORTGAGE	36	34	70	0.1%	0.2%	0.1%					
34	38	38	INTEGRITY 1ST MORTGA	165	0	165	0.3%	0.0%	0.3%	81	87	FIRST PRIORITY FINAN	70	0	70	0.1%	0.0%	0.1%					
35	39	39	BANK OF ENGLAND	161	0	161	0.3%	0.0%	0.3%	82	89	EVOLVE BANK & TRUST	69	0	69	0.1%	0.0%	0.1%					
36	40	40	APPROVAL FIRST HOME	160	0	160	0.3%	0.0%	0.3%	82	89	GUILD MORTGAGE COMPA	69	0	69	0.1%	0.0%	0.1%					
37	41	41	REVERSE MORTGAGE COR	156	0	156	0.3%	0.0%	0.3%	82	89	CITIZENS LENDING GRO	69	0	69	0.1%	0.0%	0.1%					
38	42	42	TOWNEBANK	149	0	149	0.3%	0.0%	0.3%	82	89	PEOPLES BANK AND TRU	69	0	69	0.1%	0.0%	0.1%					
39	43	43	AMERICAN NATIONWIDE	148	0	148	0.3%	0.0%	0.3%	86	93	PACIFIC RESIDENTIAL	67	0	67	0.1%	0.0%	0.1%					
40	44	44	PRIMARY RESIDENTIAL	143	0	143	0.3%	0.0%	0.3%	87	94	NEW AMERICAN MORTGAG	65	0	65	0.1%	0.0%	0.1%					
41	45	45	FRANKLIN FIRST FINAN	128	0	128	0.3%	0.0%	0.3%	87	94	SPECTRUM ONE INVESTM	65	0	65	0.1%	0.0%	0.1%					
42	27	46	GMFS LLC	122	0	122	0.2%	0.0%	0.2%	89	96	AMERICAN PREFERRED L	63	0	63	0.1%	0.0%	0.1%					
134	19	47	LAND-HOME FINANCIAL	44	76	120	0.1%	0.4%	0.2%	90	97	MORTGAGESHOP LLC	62	0	62	0.1%	0.0%	0.1%					
43	48	48	UNIVERSAL LENDING CO	119	0	119	0.2%	0.0%	0.2%	90	97	REVERSE MORTGAGE EDU	62	0	62	0.1%	0.0%	0.1%					
44	49	49	VIP MORTGAGE INC	116	0	116	0.2%	0.0%	0.2%	92	99	CITIZENS FIRST BANK	61	0	61	0.1%	0.0%	0.1%					
45	50	50	NEW CASTLE MORTGAGE	113	0	113	0.2%	0.0%	0.2%	92	99	THE PRIVATE BANK & T	61	0	61	0.1%	0.0%	0.1%					

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Top 100 HECM Originators - August 2016 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	704	5,721	715.1	0.3 %	-22.9 %	50	28	BANC OF CALIFORNIA N	11	133	16.6	-8.3 %	104.6 %
2	3	REVERSE MORTGAGE FUN	311	1,334	166.8	70.9 %	73.5 %	50	74	YADKIN VALLEY BANK A	11	47	5.9	120.0 %	17.5 %
3	2	ONE REVERSE MORTGAGE	297	2,422	302.8	9.6 %	-33.9 %	50	74	SPECTRUM ONE INVESTM	11	47	5.9	120.0 %	88.0 %
4	6	FINANCE OF AMERICA R	184	937	117.1	109.1 %	-10.3 %	50	149	HECM SENIOR HOME FIN	11	26	3.3	450.0 %	
5	7	SYNERGY ONE LENDING	124	861	107.6	9.7 %	1,147.8 %	55	49	NEW CASTLE MORTGAGE	10	71	8.9	100.0 %	-24.5 %
6	10	HIGHTECHLENDING INC	110	679	84.9	80.3 %	56.5 %	55	57	SUCCESS MORTGAGE PAR	10	58	7.3	233.3 %	-38.3 %
6	11	REVERSE MORTGAGESCOM	110	410	51.3	66.7 %		55	59	GUARANTEED RATE INC	10	57	7.1	233.3 %	-31.3 %
8	9	NATIONWIDE EQUITIES	96	691	86.4	24.7 %	269.5 %	55	71	SOUTHERN TRUST MORTG	10	50	6.3	150.0 %	-36.7 %
9	4	LIBERTY HOME EQUITY	75	1,311	163.9	-14.8 %	-16.2 %	55	73	SENIOR LENDING CORPO	10	49	6.1	42.9 %	14.0 %
10	15	FAIRWAY INDEPENDENT	70	294	36.8	169.2 %	237.9 %	55	131	BANNER BANK	10	30	3.8	400.0 %	-33.3 %
11	8	LIVE WELL FINANCIAL	67	693	86.6	13.6 %	9.7 %	61	42	AMERICAN NATIONWIDE	9	83	10.4	12.5 %	-42.4 %
12	14	FIRSTBANK	63	308	38.5	162.5 %	-12.7 %	61	108	MAC5 MORTGAGE INC	9	35	4.4	50.0 %	218.2 %
13	5	RMS/SECURITY ONE LEN	55	1,137	142.1	61.8 %	-53.6 %	63	32	INTEGRITY 1ST MORTGA	8	111	13.9	-42.9 %	-3.5 %
14	12	OPEN MORTGAGE LLC	53	392	49.0	-7.0 %	-13.8 %	63	55	GEORGETOWN MORTGAGE	8	63	7.9	60.0 %	-29.2 %
15	18	CHERRY CREEK MORTGAG	48	233	29.1	20.0 %	-15.6 %	63	59	AMERICAN FINANCIAL M	8	57	7.1	60.0 %	-64.2 %
16	16	THE FEDERAL SAVINGS	40	271	33.9	66.7 %	1.9 %	63	64	VANGUARD FUNDING LLC	8	54	6.8	700.0 %	-3.6 %
17	17	IREVERSE HOME LOANS	36	248	31.0	33.3 %	-14.2 %	63	90	MORTGAGESHOP LLC	8	41	5.1	700.0 %	-55.9 %
18	22	AMERICAN PACIFIC MOR	32	186	23.3	60.0 %	7.5 %	63	99	BANK OF NORTH CAROLI	8	37	4.6	166.7 %	8.8 %
19	13	HOME POINT FINANCIAL	31	317	39.6	-8.8 %	-8.6 %	63	124	UNITED MORTGAGE CORP	8	32	4.0	100.0 %	-20.0 %
20	20	RESOLUTE BANK	29	208	26.0	26.1 %	54.1 %	63	131	FIRST WESTERN TRUST	8	30	3.8	700.0 %	
21	31	BANK OF ENGLAND	27	117	14.6	170.0 %	67.1 %	63	149	MEADOWBROOK FINANCIA	8	26	3.3	100.0 %	-36.6 %
21	39	GATEWAY FUNDING DIVE	27	93	11.6	145.5 %	78.8 %	72	24	LONGBRIDGE FINANCIAL	7	180	22.5	-72.0 %	260.0 %
23	21	PEOPLES BANK	25	188	23.5	66.7 %	38.2 %	72	54	SECURE LENDING INCOR	7	64	8.0	40.0 %	433.3 %
23	35	APPROVAL FIRST HOME	25	106	13.3	92.3 %	0.0 %	72	61	WILLOW BEND MORTGAGE	7	56	7.0	-22.2 %	250.0 %
25	26	M & T BANK	24	158	19.8	9.1 %	-35.0 %	72	81	PACIFIC RESIDENTIAL	7	45	5.6	-12.5 %	-15.1 %
25	37	REVERSE MORTGAGE COR	24	101	12.6	118.2 %	-8.2 %	72	92	REVERSE FREEDOM LLC	7	39	4.9	-30.0 %	
27	30	MONEY HOUSE INC	23	128	16.0	76.9 %	-14.1 %	72	92	REVERSE MORTGAGE EDU	7	39	4.9	75.0 %	-31.6 %
28	43	UNIVERSAL LENDING CO	21	81	10.1	10.5 %	-21.4 %	72	106	A NEW MEXICO REVERSE	7	36	4.5	600.0 %	-12.2 %
29	44	QUONTIC BANK FSB	20	80	10.0	-20.0 %	400.0 %	72	108	GENEVA FINANCIAL LLC	7	35	4.4	75.0 %	105.9 %
30	28	SUN AMERICAN MORTGAG	18	133	16.6	-14.3 %	-9.5 %	72	144	SKYLINE FINANCIAL CO	7	27	3.4	75.0 %	80.0 %
30	36	PRIMARY RESIDENTIAL	18	105	13.1	63.6 %	22.1 %	72	149	CENTRAL PACIFIC BANK	7	26	3.3	250.0 %	-7.1 %
32	23	DYJERO CORPORATION	17	182	22.8	-5.6 %	87.6 %	72	167	DOLLAR BANK FSB	7	23	2.9		-37.8 %
33	38	TOWNEBANK	16	98	12.3	0.0 %	-35.5 %	72	189	GSF MORTGAGE CORPORA	7	21	2.6	133.3 %	-12.5 %
34	33	AEGEAN FINANCIAL INC	15	108	13.5	-16.7 %	-44.0 %	72	195	MARKETPLACE HOME MOR	7	20	2.5	133.3 %	17.6 %
34	50	NOVA FINANCIAL & INV	15	70	8.8	50.0 %	7.7 %	72	241	ALPHA MORTGAGE CORPO	7	15	1.9	16.7 %	
34	52	COMMUNITY FIRST NATI	15	66	8.3	87.5 %	-20.5 %	72	254	GW GOLDEN ENTERPRISE	7	14	1.8	75.0 %	
34	64	ACADEMY MORTGAGE COR	15	54	6.8	200.0 %	63.6 %	87	53	WHOLESALE CAPITAL CO	6	65	8.1	-33.3 %	51.2 %
38	48	MANN MORTGAGE LLC	14	72	9.0	600.0 %	26.3 %	87	69	OMNI-FUND INC	6	51	6.4	-50.0 %	-10.5 %
38	51	C2 FINANCIAL CORPORA	14	68	8.5	1,300.0 %	-13.9 %	87	74	KELLY MORTGAGE AND R	6	47	5.9	0.0 %	-67.1 %
38	61	LENOX FINANCIAL MORT	14	56	7.0	600.0 %	-1.8 %	87	74	PROFESSIONAL MORTGAG	6	47	5.9	20.0 %	9.3 %
41	40	VIP MORTGAGE INC	13	92	11.5	-18.8 %	46.0 %	87	81	ACCESS REVERSE MORTG	6	45	5.6	-25.0 %	-26.2 %
41	47	SENIOR FUNDING ASSOC	13	76	9.5	160.0 %	-19.1 %	87	81	BROOKSTONE MORTGAGE	6	45	5.6	100.0 %	-33.8 %
41	55	BROKER SOLUTIONS INC	13	63	7.9	44.4 %	-26.7 %	87	87	RESIDENTIAL HOME FUN	6	43	5.4	-25.0 %	-31.7 %
41	99	REVERSE MORTGAGE ANS	13	37	4.6	1,200.0 %	-46.4 %	87	89	MORTGAGE BROKERS SER	6	42	5.3	50.0 %	100.0 %
45	45	PS FINANCIAL SERVICE	12	78	9.8	71.4 %	-35.5 %	87	92	TEXAS REVERSE MORTGA	6	39	4.9	100.0 %	-25.0 %
45	46	FRANKLIN FIRST FINAN	12	77	9.6	0.0 %	2.7 %	87	99	CITIZENS FIRST BANK	6	37	4.6	100.0 %	-21.3 %
45	57	FIRST AMERICAN HOME	12	58	7.3	200.0 %	-32.6 %	87	116	FRANK J WEAVER INC	6	34	4.3	0.0 %	6.3 %
45	66	BAY EQUITY LLC	12	53	6.6	100.0 %	-5.4 %	87	120	US MORTGAGE CORPORAT	6	33	4.1	20.0 %	-38.9 %
45	74	THE REVERSE MORTGAGE	12	47	5.9	71.4 %		87	120	EAST COAST CAPITAL C	6	33	4.1	50.0 %	-34.0 %
50	25	UNITED SOUTHWEST MOR	11	176	22.0	-67.6 %	-13.7 %	87	120	GREEN TREE LENDING I	6	33	4.1	100.0 %	-13.2 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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