

HECM Originators (FHA & Non-FHA)

Industry Summary

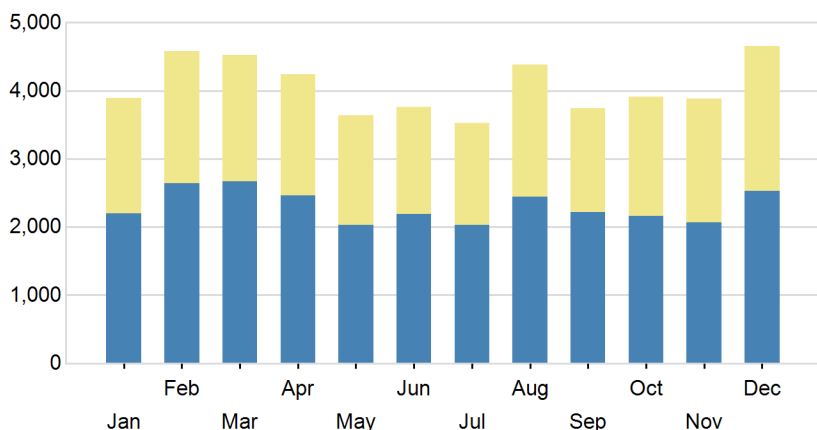
HECMs endorsed through December 2016

Next Release Date: Week 4 of March

**Retail
Endorsement Growth**
22.5 %
**Wholesale
Endorsement Growth**
16.9 %
**Total
Endorsement Growth**
19.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	2,199	-12.9 %	1,690	-0.9 %	3,889	-8.0 %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Total	27,652		21,080		48,732	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	931	1,032	1,091	1,057	879	1,002	930	930	938	908	899	1,094	11,691	24.0%
FINANCE OF AMERICA REVER	510	567	481	482	554	440	543	853	532	677	807	604	7,050	14.5%
REVERSE MORTGAGE FUNDING	218	266	340	367	377	310	362	696	344	503	309	748	4,840	9.9%
LIBERTY HOME EQUITY SOLU	427	717	557	689	321	404	251	220	320	299	241	314	4,760	9.8%
ONE REVERSE MORTGAGE LLC	287	330	322	316	316	283	271	297	248	242	270	294	3,476	7.1%
RMS/SECURITY ONE LENDING	428	462	382	176	90	81	110	102	60	108	113	192	2,304	4.7%
LIVE WELL FINANCIAL INC	202	183	343	238	208	155	120	147	187	152	161	152	2,248	4.6%
SYNERGY ONE LENDING INC	141	154	166	147	150	184	174	215	181	185	187	225	2,109	4.3%
HIGHTECHLENDING INC	55	96	114	90	104	159	80	137	119	105	85	118	1,262	2.6%
NATIONWIDE EQUITIES CORP	64	97	118	96	76	105	82	100	145	120	96	104	1,203	2.5%
Total	3,263	3,904	3,914	3,658	3,075	3,123	2,923	3,697	3,074	3,299	3,168	3,845	40,943	84.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	8,611	3,080	11,691	-21.1 %	-15.9 %	-19.8 %	74 %	26 %	17.7 %	14.6 %	24.0 %
FINANCE OF AMERICA REVERS	5	1	2	1,479	5,571	7,050	-2.0 %	-4.5 %	-4.0 %	21 %	79 %	3.0 %	26.4 %	14.5 %
REVERSE MORTGAGE FUNDING	3	4	3	2,164	2,676	4,840	70.9 %	22.5 %	40.3 %	45 %	55 %	4.4 %	12.7 %	9.9 %
LIBERTY HOME EQUITY SOLUT	4	3	4	1,754	3,006	4,760	-15.4 %	-22.8 %	-20.3 %	37 %	63 %	3.6 %	14.3 %	9.8 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,476	0	3,476	-31.0 %	-100.0 %	-31.1 %	100 %	0 %	7.1 %		7.1 %
RMS/SECURITY ONE LENDING	6	6	6	1,350	954	2,304	-59.6 %	-52.0 %	-56.8 %	59 %	41 %	2.8 %	4.5 %	4.7 %
LIVE WELL FINANCIAL INC	9	5	7	1,031	1,217	2,248	8.4 %	-40.1 %	-24.7 %	46 %	54 %	2.1 %	5.8 %	4.6 %
SYNERGY ONE LENDING INC	7	7	8	1,290	819	2,109	145.7 %	167.6 %	153.8 %	61 %	39 %	2.6 %	3.9 %	4.3 %
HIGHTECHLENDING INC	10	15	9	1,025	237	1,262	55.8 %	24.7 %	48.8 %	81 %	19 %	2.1 %	1.1 %	2.6 %
NATIONWIDE EQUITIES CORPO	8	20	10	1,139	64	1,203	154.2 %	-82.6 %	47.4 %	95 %	5 %	2.3 %	0.3 %	2.5 %
Total				23,319	17,624	40,943	-12.7 %	-13.9 %	-13.2 %	57 %	43 %	47.9 %	83.6 %	84.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	4	3	2,164	2,676	4,840	898	492	1,390	45 %	55 %	4.4 %	12.7 %	9.9 %
SYNERGY ONE LENDING INC	7	7	8	1,290	819	2,109	765	513	1,278	61 %	39 %	2.6 %	3.9 %	4.3 %
NATIONWIDE EQUITIES CORPO	8	20	10	1,139	64	1,203	691	-304	387	95 %	5 %	2.3 %	0.3 %	2.5 %
REVERSE MORTGAGESCOM INC	11		13	703	0	703	682	0	682	100 %	0 %	1.4 %		1.4 %
HIGHTECHLENDING INC	10	15	9	1,025	237	1,262	367	47	414	81 %	19 %	2.1 %	1.1 %	2.6 %
Total				6,321	3,796	10,117	3,403	748	4,151	62 %	38 %	13.0 %	18.0 %	20.8 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	7	7	8	1,290	819	2,109	765	513	1,278	61 %	39 %	2.6 %	3.9 %	4.3 %
REVERSE MORTGAGE FUNDING	3	4	3	2,164	2,676	4,840	898	492	1,390	45 %	55 %	4.4 %	12.7 %	9.9 %
Longbridge Financial LLC	21	9	12	330	416	746	264	381	645	44 %	56 %	0.7 %	2.0 %	1.5 %
THE MONEY SOURCE INC	2109	16	32	0	227	227	-1	227	226	0 %	100 %	0.0 %	1.1 %	0.5 %
FIRSTBANK	13	17	15	475	206	681	-104	202	98	70 %	30 %	1.0 %	1.0 %	1.4 %
Total				4,259	4,344	8,603	1,822	1,815	3,637	50 %	50 %	8.7 %	20.6 %	17.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	468	41 %
AMERICAN ADVISORS GROUP	445	27 %
LIBERTY HOME EQUITY SOLUTIONS INC	512	34 %
REVERSE MORTGAGE FUNDING LLC	160	32 %
LIVE WELL FINANCIAL INC	95	25 %
RMS/SECURITY ONE LENDING	228	13 %
SYNERGY ONE LENDING INC	78	27 %
HOME POINT FINANCIAL CORPORATION	121	38 %
Longbridge Financial LLC	5	33 %
PLAZA HOME MORTGAGE INC	255	34 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2016

Rank							Loans			Market Share			Rank							Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total		
1	2	1	AMERICAN ADVISORS GR			8,611	3,080	11,691	17.7 %	14.6 %	24.0 %	45	51	C2 FINANCIAL CORPORA			120	0	120	0.2 %	0.0 %	0.2 %			
5	1	2	FINANCE OF AMERICA R			1,479	5,571	7,050	3.0 %	26.4 %	14.5 %	46	52	AMERICAN NATIONWIDE			118	0	118	0.2 %	0.0 %	0.2 %			
3	4	3	REVERSE MORTGAGE FUN			2,164	2,676	4,840	4.4 %	12.7 %	9.9 %	47	53	COMMUNITY FIRST NATI			114	0	114	0.2 %	0.0 %	0.2 %			
4	3	4	LIBERTY HOME EQUITY			1,754	3,006	4,760	3.6 %	14.3 %	9.8 %	48	54	SENIOR FUNDING ASSOC			113	0	113	0.2 %	0.0 %	0.2 %			
2	28	5	ONE REVERSE MORTGAGE			3,476	0	3,476	7.1 %	0.0 %	7.1 %	49	55	BROKER SOLUTIONS INC			112	0	112	0.2 %	0.0 %	0.2 %			
6	6	6	RMS/SECURITY ONE LEN			1,350	954	2,304	2.8 %	4.5 %	4.7 %	50	56	FRANKLIN FIRST FINAN			109	0	109	0.2 %	0.0 %	0.2 %			
9	5	7	LIVE WELL FINANCIAL			1,031	1,217	2,248	2.1 %	5.8 %	4.6 %	51	57	NOVA FINANCIAL & INV			107	0	107	0.2 %	0.0 %	0.2 %			
7	7	8	SYNERGY ONE LENDING			1,290	819	2,109	2.6 %	3.9 %	4.3 %	52	58	SECURE LENDING INCOR			102	0	102	0.2 %	0.0 %	0.2 %			
10	15	9	HIGHTECHLENDING INC			1,025	237	1,262	2.1 %	1.1 %	2.6 %	53	59	NEW CASTLE MORTGAGE			99	0	99	0.2 %	0.0 %	0.2 %			
8	20	10	NATIONWIDE EQUITIES			1,139	64	1,203	2.3 %	0.3 %	2.5 %	53	59	EVOLVE BANK & TRUST			99	0	99	0.2 %	0.0 %	0.2 %			
15	8	11	HOME POINT FINANCIAL			436	465	901	0.9 %	2.2 %	1.8 %	55	61	AMERICAN FINANCIAL M			95	0	95	0.2 %	0.0 %	0.2 %			
21	9	12	LONGBRIDGE FINANCIAL			330	416	746	0.7 %	2.0 %	1.5 %	56	62	FIRST AMERICAN HOME			94	0	94	0.2 %	0.0 %	0.2 %			
11		13	REVERSE MORTGAGESCOM			703	0	703	1.4 %	0.0 %	1.4 %	56	62	GUARANTEED RATE INC			94	0	94	0.2 %	0.0 %	0.2 %			
20	13	14	CHERRY CREEK MORTGAG			354	335	689	0.7 %	1.6 %	1.4 %	58	64	SPECTRUM ONE INVESTM			92	0	92	0.2 %	0.0 %	0.2 %			
13	17	15	FIRSTBANK			475	206	681	1.0 %	1.0 %	1.4 %	59	65	ARAMCO MORTGAGE INC			90	0	90	0.2 %	0.0 %	0.2 %			
12	22	16	OPEN MORTGAGE LLC			577	52	629	1.2 %	0.2 %	1.3 %	60	66	MANN MORTGAGE LLC			89	0	89	0.2 %	0.0 %	0.2 %			
107	11	17	UNITED NORTHERN MORT			52	397	449	0.1 %	1.9 %	0.9 %	61	67	SENIOR LENDING CORPO			88	0	88	0.2 %	0.0 %	0.2 %			
14		18	FAIRWAY INDEPENDENT			445	0	445	0.9 %	0.0 %	0.9 %	61	67	WILLOW BEND MORTGAGE			88	0	88	0.2 %	0.0 %	0.2 %			
16		19	THE FEDERAL SAVINGS			424	0	424	0.9 %	0.0 %	0.9 %	63	69	BAY EQUITY LLC			86	0	86	0.2 %	0.0 %	0.2 %			
1275	10	20	PLAZA HOME MORTGAGE			1	412	413	0.0 %	2.0 %	0.8 %	64	70	GEORGETOWN MORTGAGE			85	0	85	0.2 %	0.0 %	0.2 %			
199	12	21	SUN WEST MORTGAGE CO			29	379	408	0.1 %	1.8 %	0.8 %	64	70	UNITED PACIFIC MORTG			85	0	85	0.2 %	0.0 %	0.2 %			
17		22	ADVISORS MORTGAGE GR			369	0	369	0.8 %	0.0 %	0.8 %	66	72	SUCCESS MORTGAGE PAR			84	0	84	0.2 %	0.0 %	0.2 %			
18		23	IREVERSE HOME LOANS			363	0	363	0.7 %	0.0 %	0.7 %	192	21	JAMES B NUTTER AND C			30	53	83	0.1 %	0.3 %	0.2 %			
19		24	RESOLUTE BANK			360	0	360	0.7 %	0.0 %	0.7 %	67	73	ACADEMY MORTGAGE COR			83	0	83	0.2 %	0.0 %	0.2 %			
22		25	ALL REVERSE MORTGAGE			313	0	313	0.6 %	0.0 %	0.6 %	68	75	WHOLESALE CAPITAL CO			82	0	82	0.2 %	0.0 %	0.2 %			
414	14	26	MCM HOLDINGS INC			9	301	310	0.0 %	1.4 %	0.6 %	69	76	PACIFIC RESIDENTIAL			79	0	79	0.2 %	0.0 %	0.2 %			
23		27	DYJERO CORPORATION			290	0	290	0.6 %	0.0 %	0.6 %	70	77	REVERSE MORTGAGE EDU			77	0	77	0.2 %	0.0 %	0.2 %			
24		28	AMERICAN PACIFIC MOR			287	0	287	0.6 %	0.0 %	0.6 %	70	77	YADKIN VALLEY BANK A			77	0	77	0.2 %	0.0 %	0.2 %			
28	19	29	MONEY HOUSE INC			201	71	272	0.4 %	0.3 %	0.6 %	72	79	TOTAL MEDIA MANAGEME			75	0	75	0.2 %	0.0 %	0.2 %			
25		30	M & T BANK			267	0	267	0.5 %	0.0 %	0.5 %	73	80	OMNI-FUND INC			74	0	74	0.2 %	0.0 %	0.2 %			
26		31	PEOPLES BANK			265	0	265	0.5 %	0.0 %	0.5 %	74	81	SOUTHERN TRUST MORTG			73	0	73	0.1 %	0.0 %	0.1 %			
2109	16	32	THE MONEY SOURCE INC			0	227	227	0.0 %	1.1 %	0.5 %	146	23	HOMEOWNERS MORTGAGE			40	33	73	0.1 %	0.2 %	0.1 %			
27		33	BANC OF CALIFORNIA N			214	0	214	0.4 %	0.0 %	0.4 %	80	25	LENOX FINANCIAL MORT			68	4	72	0.1 %	0.0 %	0.1 %			
28		34	GATEWAY FUNDING DIVE			201	0	201	0.4 %	0.0 %	0.4 %	75	84	KELLY MORTGAGE AND R			70	0	70	0.1 %	0.0 %	0.1 %			
30		35	BANK OF ENGLAND			188	0	188	0.4 %	0.0 %	0.4 %	75	84	HOMEBRIDGE FINANCIAL			70	0	70	0.1 %	0.0 %	0.1 %			
31		36	SUN AMERICAN MORTGAG			186	0	186	0.4 %	0.0 %	0.4 %	75	84	THE REVERSE MORTGAGE			70	0	70	0.1 %	0.0 %	0.1 %			
32		37	INTEGRITY 1ST MORTGA			168	0	168	0.3 %	0.0 %	0.3 %	78	87	RESIDENTIAL HOME FUN			69	0	69	0.1 %	0.0 %	0.1 %			
33		38	APPROVAL FIRST HOME			158	0	158	0.3 %	0.0 %	0.3 %	78	87	BROOKSTONE MORTGAGE			69	0	69	0.1 %	0.0 %	0.1 %			
34		39	REVERSE MORTGAGE COR			157	0	157	0.3 %	0.0 %	0.3 %	86	25	VANGUARD FUNDING LLC			65	4	69	0.1 %	0.0 %	0.1 %			
35		40	TOWNEBANK			156	0	156	0.3 %	0.0 %	0.3 %	80	90	GUILD MORTGAGE COMPA			68	0	68	0.1 %	0.0 %	0.1 %			
36		41	PRIMARY RESIDENTIAL			155	0	155	0.3 %	0.0 %	0.3 %	80	90	MORTGAGE BROKERS SER			68	0	68	0.1 %	0.0 %	0.1 %			
37		42	GOLDEN YEARS MORTGAG			154	0	154	0.3 %	0.0 %	0.3 %	83	92	MORTGAGESHOP LLC			67	0	67	0.1 %	0.0 %	0.1 %			
38		43	QUONTIC BANK FSB			149	0	149	0.3 %	0.0 %	0.3 %	84	93	SENIOR MORTGAGE BANK			66	0	66	0.1 %	0.0 %	0.1 %			
39		44	PROFICIO MORTGAGE VE			147	0	147	0.3 %	0.0 %	0.3 %	84	93	FIRST PRIORITY FINAN			66	0	66	0.1 %	0.0 %	0.1 %			
39		44	UNIVERSAL LENDING CO			147	0	147	0.3 %	0.0 %	0.3 %	86	95	ACCESS REVERSE MORTG			65	0	65	0.1 %	0.0 %	0.1 %			
41		46	AEGEAN FINANCIAL INC			140	0	140	0.3 %	0.0 %	0.3 %	88	96	PERRI FUNDING CORP			64	0	64	0.1 %	0.0 %	0.1 %			
42		47	TRINITY REVERSE MORT			135	0	135	0.3 %	0.0 %	0.3 %	89	97	PROFESSIONAL MORTGAG			63	0	63	0.1 %	0.0 %	0.1 %			
143	18	48	LAND-HOME FINANCIAL			41	93	134	0.1 %	0.4 %	0.3 %	90	98	BANK OF NORTH CAROLI			61	0	61	0.1 %	0.0 %	0.1 %			
43		49	VIP MORTGAGE INC			130	0	130	0.3 %	0.0 %	0.3 %	90	98	REVERSE FREEDOM LLC			61	0	61	0.1 %	0.0 %	0.1 %			
44		50	PS FINANCIAL SERVICE			126	0	126	0.3 %	0.0 %	0.3 %	92	100	TEXAS REVERSE MORTGA			60	0	60	0.1 %	0.0 %	0.1 %			

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Top 100 HECM Originators - December 2016 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	846	8,611	717.6	26.8 %	-21.1 %	47	56	GUARANTEED RATE INC	12	94	7.8	9.1 %	-23.6 %
2	2	ONE REVERSE MORTGAGE	294	3,476	289.7	8.9 %	-31.0 %	47	69	PACIFIC RESIDENTIAL	12	79	6.6	200.0 %	5.3 %
3	3	REVERSE MORTGAGE FUN	292	2,164	180.3	135.5 %	70.9 %	53	35	TOWNEBANK	11	156	13.0	-15.4 %	-23.2 %
4	5	FINANCE OF AMERICA R	126	1,479	123.3	-23.2 %	-2.0 %	53	64	UNITED PACIFIC MORTG	11	85	7.1	57.1 %	3.7 %
5	7	SYNERGY ONE LENDING	118	1,290	107.5	14.6 %	145.7 %	55	52	SECURE LENDING INCOR	10	102	8.5	42.9 %	251.7 %
6	4	LIBERTY HOME EQUITY	115	1,754	146.2	22.3 %	-15.4 %	55	53	NEW CASTLE MORTGAGE	10	99	8.3	11.1 %	-27.2 %
7	8	NATIONWIDE EQUITIES	103	1,139	94.9	12.0 %	154.2 %	55	56	FIRST AMERICAN HOME	10	94	7.8	11.1 %	-24.2 %
8	10	HIGHTECHLENDING INC	96	1,025	85.4	45.5 %	55.8 %	55	61	SENIOR LENDING CORPO	10	88	7.3	0.0 %	7.3 %
9	6	RMS/SECURITY ONE LEN	92	1,350	112.5	70.4 %	-59.6 %	55	80	MORTGAGE BROKERS SER	10	68	5.7	100.0 %	100.0 %
10	11	REVERSE MORTGAGESCOM	77	703	58.6	1.3 %	3,247.6 %	55	114	GOLDWATER BANK NA	10	50	4.2	66.7 %	38.9 %
11	9	LIVE WELL FINANCIAL	71	1,031	85.9	-19.3 %	8.4 %	55	167	GREAT FLORIDA LENDIN	10	36	3.0	400.0 %	-25.0 %
11	14	FAIRWAY INDEPENDENT	71	445	37.1	77.5 %	150.0 %	62	42	TRINITY REVERSE MORT	9	135	11.3	0.0 %	-52.8 %
13	19	RESOLUTE BANK	61	360	30.0	90.6 %	84.6 %	62	59	ARAMCO MORTGAGE INC	9	90	7.5	-30.8 %	-20.4 %
14	12	OPEN MORTGAGE LLC	58	577	48.1	20.8 %	-9.4 %	62	61	WILLOW BEND MORTGAGE	9	88	7.3	80.0 %	131.6 %
15	17	ADVISORS MORTGAGE GR	51	369	30.8	-10.5 %	-17.4 %	62	64	GEORGETOWN MORTGAGE	9	85	7.1	350.0 %	-28.0 %
16	22	ALL REVERSE MORTGAGE	50	313	26.1	-9.1 %	16.4 %	62	83	MORTGAGESHOP LLC	9	67	5.6	200.0 %	-41.2 %
17	21	LONGBRIDGE FINANCIAL	44	330	27.5	57.1 %	400.0 %	62	95	AAA SOUTHERN NEW ENG	9	56	4.7	28.6 %	-1.8 %
18	24	AMERICAN PACIFIC MOR	42	287	23.9	82.6 %	13.0 %	62	146	ALPHA MORTGAGE CORPO	9	40	3.3	80.0 %	
19	20	CHERRY CREEK MORTGAG	41	354	29.5	51.9 %	-8.8 %	62	178	PERL MORTGAGE	9	33	2.8	800.0 %	43.5 %
20	13	FIRSTBANK	37	475	39.6	-26.0 %	-18.0 %	70	43	VIP MORTGAGE INC	8	130	10.8	-20.0 %	49.4 %
21	16	THE FEDERAL SAVINGS	34	424	35.3	3.0 %	2.9 %	70	66	SUCCESS MORTGAGE PAR	8	84	7.0	60.0 %	-42.5 %
21	23	DYJERO CORPORATION	34	290	24.2	25.9 %	31.8 %	70	72	TOTAL MEDIA MANAGEME	8	75	6.3	100.0 %	97.4 %
23	18	IREVERSE HOME LOANS	29	363	30.3	-3.3 %	-15.6 %	70	73	OMNI-FUND INC	8	74	6.2	14.3 %	-18.7 %
23	25	M & T BANK	29	267	22.3	-31.0 %	-17.3 %	70	75	KELLY MORTGAGE AND R	8	70	5.8	33.3 %	-61.5 %
23	26	PEOPLES BANK	29	265	22.1	141.7 %	-1.9 %	70	78	RESIDENTIAL HOME FUN	8	69	5.8	33.3 %	-31.7 %
23	27	BANC OF CALIFORNIA N	29	214	17.8	70.6 %	100.0 %	70	80	GUILD MORTGAGE COMPA	8	68	5.7	60.0 %	-20.9 %
23	37	GOLDEN YEARS MORTGAG	29	154	12.8	81.3 %	-15.8 %	70	88	PERRI FUNDING CORP	8	64	5.3	-38.5 %	-1.5 %
28	15	HOME POINT FINANCIAL	28	436	36.3	-12.5 %	-16.2 %	70	109	MCGOWIN-KING MORTGAG	8	51	4.3	60.0 %	-15.0 %
28	28	GATEWAY FUNDING DIVE	28	201	16.8	-15.2 %	183.1 %	70	117	MAC5 MORTGAGE INC	8	49	4.1	700.0 %	75.0 %
28	39	UNIVERSAL LENDING CO	28	147	12.3	300.0 %	4.3 %	70	183	MCS MORTGAGE BANKERS	8	32	2.7	-11.1 %	100.0 %
31	30	BANK OF ENGLAND	26	188	15.7	44.4 %	64.9 %	81	46	AMERICAN NATIONWIDE	7	118	9.8	-46.2 %	-43.5 %
32	38	QUONTIC BANK FSB	19	149	12.4	-5.0 %	282.1 %	81	60	MANN MORTGAGE LLC	7	89	7.4	40.0 %	7.2 %
33	53	EVOLVE BANK & TRUST	18	99	8.3	20.0 %	28.6 %	81	70	REVERSE MORTGAGE EDU	7	77	6.4	-12.5 %	-3.8 %
34	31	SUN AMERICAN MORTGAG	17	186	15.5	54.5 %	-8.8 %	81	70	YADKIN VALLEY BANK A	7	77	6.4	16.7 %	10.0 %
34	33	APPROVAL FIRST HOME	17	158	13.2	21.4 %	-1.3 %	81	92	TEXAS REVERSE MORTGA	7	60	5.0	0.0 %	-10.4 %
34	75	HOMEBRIDGE FINANCIAL	17	70	5.8	183.3 %	62.8 %	81	121	INTERCONTINENTAL CAP	7	47	3.9	-22.2 %	193.8 %
37	44	PS FINANCIAL SERVICE	16	126	10.5	128.6 %	-17.1 %	81	127	VITEK REAL ESTATE IN	7	46	3.8	133.3 %	64.3 %
37	49	BROKER SOLUTIONS INC	16	112	9.3	45.5 %	1.8 %	81	130	FOUNTAIN CITY FUNDIN	7	45	3.8	250.0 %	-13.5 %
39	47	COMMUNITY FIRST NATI	15	114	9.5	0.0 %	-8.1 %	81	143	NATIONS LENDING CORP	7	41	3.4	40.0 %	24.2 %
40	28	MONEY HOUSE INC	14	201	16.8	-22.2 %	-11.5 %	81	243	SENIOR AMERICAN FUND	7	22	1.8	133.3 %	-18.5 %
40	45	C2 FINANCIAL CORPORA	14	120	10.0	75.0 %	9.1 %	91	41	AEGEAN FINANCIAL INC	6	140	11.7	-33.3 %	-45.9 %
40	51	NOVA FINANCIAL & INV	14	107	8.9	100.0 %	15.1 %	91	68	WHOLESALE CAPITAL CO	6	82	6.8	500.0 %	26.2 %
40	58	SPECTRUM ONE INVESTM	14	92	7.7	55.6 %	114.0 %	91	78	BROOKSTONE MORTGAGE	6	69	5.8	-40.0 %	-29.6 %
40	75	THE REVERSE MORTGAGE	14	70	5.8		1,300.0 %	91	95	VERITAS FUNDING LLC	6	56	4.7	-14.3 %	9.8 %
45	34	REVERSE MORTGAGE COR	13	157	13.1	-7.1 %	-4.8 %	91	101	GRAND AVENUE REALTY	6	54	4.5	0.0 %	-11.5 %
45	63	BAY EQUITY LLC	13	86	7.2	62.5 %	3.6 %	91	146	RESPONSIBLE REVERSE	6	40	3.3	500.0 %	-25.9 %
47	32	INTEGRITY 1ST MORTGA	12	168	14.0	0.0 %	-0.6 %	91	158	MEADOWBROOK FINANCIA	6	38	3.2	200.0 %	-25.5 %
47	36	PRIMARY RESIDENTIAL	12	155	12.9	-7.7 %	25.0 %	91	162	SIMONICH CORPORATION	6	37	3.1	50.0 %	-22.9 %
47	48	SENIOR FUNDING ASSOC	12	113	9.4	33.3 %	-13.1 %	91	162	GW GOLDEN ENTERPRISE	6	37	3.1	50.0 %	
47	55	AMERICAN FINANCIAL M	12	95	7.9	71.4 %	-51.0 %	91	173	AMERICAN FINANCIAL N	6	34	2.8	200.0 %	-22.7 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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