

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2017

Next Release Date: Week 4 of June

Retail
Endorsement Growth

16.7 %

Wholesale
Endorsement Growth

26.3 %

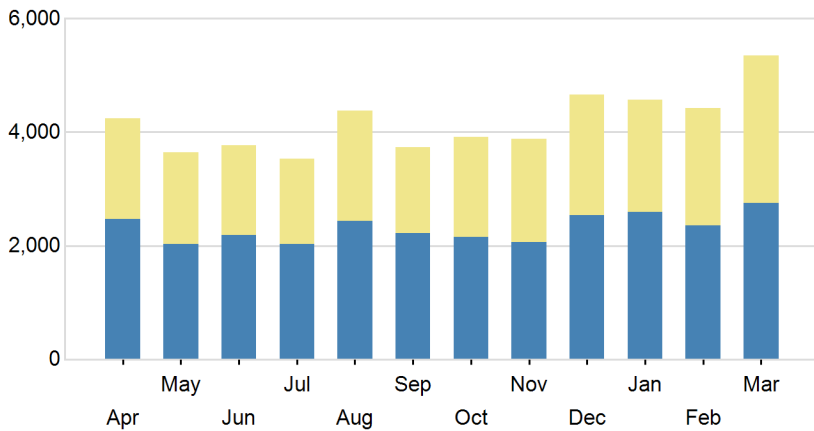
Total
Endorsement Growth

21.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Total	27,838		22,254		50,092	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,057	879	1,002	930	930	938	908	899	1,094	1,033	1,154	1,262	12,086	24.1%
FINANCE OF AMERICA REVER	482	554	440	543	853	532	677	807	604	572	452	857	7,373	14.7%
REVERSE MORTGAGE FUNDING	367	377	310	362	696	344	503	309	748	650	536	546	5,748	11.5%
LIBERTY HOME EQUITY SOLU	689	321	404	251	220	320	299	241	314	319	573	812	4,763	9.5%
ONE REVERSE MORTGAGE LLC	316	316	283	271	297	248	242	270	294	287	222	253	3,299	6.6%
SYNERGY ONE LENDING INC	147	150	184	174	215	181	185	187	225	237	223	269	2,377	4.7%
LIVE WELL FINANCIAL INC	238	208	155	120	147	187	152	161	152	172	152	179	2,023	4.0%
HIGHTECHLENDING INC	90	104	159	80	137	119	105	85	118	109	189	144	1,439	2.9%
RMS/SECURITY ONE LENDING	176	90	81	110	102	60	108	113	192	183	12	84	1,311	2.6%
NATIONWIDE EQUITIES CORP	96	76	105	82	100	145	120	96	104	108	81	156	1,269	2.5%
Total	3,658	3,075	3,123	2,923	3,697	3,074	3,299	3,168	3,845	3,670	3,594	4,562	41,688	83.2%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,078	3,008	12,086	-11.4 %	-18.4 %	-13.2 %	75 %	25 %	18.1 %	13.5 %	24.1 %
FINANCE OF AMERICA REVERS	5	1	2	1,526	5,847	7,373	3.0 %	6.3 %	5.6 %	21 %	79 %	3.0 %	26.3 %	14.7 %
REVERSE MORTGAGE FUNDING	3	2	3	2,495	3,253	5,748	70.2 %	56.6 %	62.2 %	43 %	57 %	5.0 %	14.6 %	11.5 %
LIBERTY HOME EQUITY SOLUT	4	3	4	1,721	3,042	4,763	-20.1 %	-24.5 %	-23.0 %	36 %	64 %	3.4 %	13.7 %	9.5 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,299	0	3,299	-27.2 %	-100.0 %	-27.2 %	100 %	0 %	6.6 %		6.6 %
SYNERGY ONE LENDING INC	6	6	6	1,369	1,008	2,377	60.5 %	130.7 %	84.3 %	58 %	42 %	2.7 %	4.5 %	4.7 %
LIVE WELL FINANCIAL INC	9	5	7	1,009	1,014	2,023	-4.8 %	-50.4 %	-34.8 %	50 %	50 %	2.0 %	4.6 %	4.0 %
HIGHTECHLENDING INC	8	17	8	1,147	292	1,439	56.5 %	41.7 %	53.2 %	80 %	20 %	2.3 %	1.3 %	2.9 %
RMS/SECURITY ONE LENDING	12	7	9	578	733	1,311	-81.8 %	-58.3 %	-73.4 %	44 %	56 %	1.2 %	3.3 %	2.6 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,216	53	1,269	89.7 %	-81.0 %	37.9 %	96 %	4 %	2.4 %	0.2 %	2.5 %
Total				23,438	18,250	41,688	-11.0 %	-8.8 %	-10.1 %	56 %	44 %	46.8 %	82.0 %	83.2 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,495	3,253	5,748	1,029	1,176	2,205	43 %	57 %	5.0 %	14.6 %	11.5 %
REVERSE MORTGAGESCOM INC	10		11	873	0	873	756	0	756	100 %	0 %	1.7 %		1.7 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,216	53	1,269	575	-226	349	96 %	4 %	2.4 %	0.2 %	2.5 %
SYNERGY ONE LENDING INC	6	6	6	1,369	1,008	2,377	516	571	1,087	58 %	42 %	2.7 %	4.5 %	4.7 %
HIGHTECHLENDING INC	8	17	8	1,147	292	1,439	414	86	500	80 %	20 %	2.3 %	1.3 %	2.9 %
Total				7,100	4,606	11,706	3,290	1,607	4,897	61 %	39 %	14.2 %	20.7 %	23.4 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,495	3,253	5,748	1,029	1,176	2,205	43 %	57 %	5.0 %	14.6 %	11.5 %
THE MONEY SOURCE INC	360	8	16	12	637	649	12	637	649	2 %	98 %	0.0 %	2.9 %	1.3 %
SYNERGY ONE LENDING INC	6	6	6	1,369	1,008	2,377	516	571	1,087	58 %	42 %	2.7 %	4.5 %	4.7 %
LONGBRIDGE FINANCIAL LLC	21	9	13	355	473	828	239	361	600	43 %	57 %	0.7 %	2.1 %	1.7 %
FINANCE OF AMERICA REVERS	5	1	2	1,526	5,847	7,373	44	349	393	21 %	79 %	3.0 %	26.3 %	14.7 %
Total				5,757	11,218	16,975	1,840	3,094	4,934	34 %	66 %	11.5 %	50.4 %	33.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	467	41 %
REVERSE MORTGAGE FUNDING LLC	175	34 %
LIBERTY HOME EQUITY SOLUTIONS INC	483	33 %
AMERICAN ADVISORS GROUP	473	25 %
LIVE WELL FINANCIAL INC	92	19 %
SYNERGY ONE LENDING INC	92	30 %
RMS/SECURITY ONE LENDING	200	11 %
THE MONEY SOURCE INC	8	62 %
LONGBRIDGE FINANCIAL LLC	5	38 %
PLAZA HOME MORTGAGE INC	283	40 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2017

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,078	3,008	12,086	18.1 %	13.5 %	24.1 %	45	51	FIRST AMERICAN HOME	130	0	130	0.3 %	0.0 %	0.3 %					
5	1	2	FINANCE OF AMERICA R	1,526	5,847	7,373	3.0 %	26.3 %	14.7 %	46	52	EVOLVE BANK & TRUST	126	0	126	0.3 %	0.0 %	0.3 %					
3	2	3	REVERSE MORTGAGE FUN	2,495	3,253	5,748	5.0 %	14.6 %	11.5 %	47	53	C2 FINANCIAL CORPORA	122	0	122	0.2 %	0.0 %	0.2 %					
4	3	4	LIBERTY HOME EQUITY	1,721	3,042	4,763	3.4 %	13.7 %	9.5 %	48	54	NOVA FINANCIAL & INV	111	0	111	0.2 %	0.0 %	0.2 %					
2	28	5	ONE REVERSE MORTGAGE	3,299	0	3,299	6.6 %	0.0 %	6.6 %	49	55	TRINITY REVERSE MORT	110	0	110	0.2 %	0.0 %	0.2 %					
6	6	6	SYNERGY ONE LENDING	1,369	1,008	2,377	2.7 %	4.5 %	4.7 %	49	55	SENIOR FUNDING ASSOC	110	0	110	0.2 %	0.0 %	0.2 %					
9	5	7	LIVE WELL FINANCIAL	1,009	1,014	2,023	2.0 %	4.6 %	4.0 %	49	55	GUARANTEED RATE INC	110	0	110	0.2 %	0.0 %	0.2 %					
8	17	8	HIGHTECHLENDING INC	1,147	292	1,439	2.3 %	1.3 %	2.9 %	49	55	BAY EQUITY LLC	110	0	110	0.2 %	0.0 %	0.2 %					
12	7	9	RMS/SECURITY ONE LEN	578	733	1,311	1.2 %	3.3 %	2.6 %	57	25	TOTAL MEDIA MANAGEME	102	7	109	0.2 %	0.0 %	0.2 %					
7	21	10	NATIONWIDE EQUITIES	1,216	53	1,269	2.4 %	0.2 %	2.5 %	53	60	SECURE LENDING INCOR	108	0	108	0.2 %	0.0 %	0.2 %					
10		11	REVERSE MORTGAGESCOM	873	0	873	1.7 %	0.0 %	1.7 %	54	61	AMERICAN FINANCIAL N	105	0	105	0.2 %	0.0 %	0.2 %					
13	15	12	FIRSTBANK	539	294	833	1.1 %	1.3 %	1.7 %	55	62	AMERICAN NATIONWIDE	104	0	104	0.2 %	0.0 %	0.2 %					
21	9	13	LONGBRIDGE FINANCIAL	355	473	828	0.7 %	2.1 %	1.7 %	56	63	FRANKLIN FIRST FINAN	103	0	103	0.2 %	0.0 %	0.2 %					
16	12	14	HOME POINT FINANCIAL	415	400	815	0.8 %	1.8 %	1.6 %	58	64	SPECTRUM ONE INVESTM	101	0	101	0.2 %	0.0 %	0.2 %					
20	15	15	CHERRY CREEK MORTGAG	367	294	661	0.7 %	1.3 %	1.3 %	59	65	UNITED PACIFIC MORTG	97	0	97	0.2 %	0.0 %	0.2 %					
360	8	16	THE MONEY SOURCE INC	12	637	649	0.0 %	2.9 %	1.3 %	60	66	SENIOR LENDING CORPO	96	0	96	0.2 %	0.0 %	0.2 %					
11	20	17	OPEN MORTGAGE LLC	587	56	643	1.2 %	0.3 %	1.3 %	61	67	ARAMCO MORTGAGE INC	95	0	95	0.2 %	0.0 %	0.2 %					
14		18	FAIRWAY INDEPENDENT	505	0	505	1.0 %	0.0 %	1.0 %	62	68	PACIFIC RESIDENTIAL	92	0	92	0.2 %	0.0 %	0.2 %					
15		19	ADVISORS MORTGAGE GR	499	0	499	1.0 %	0.0 %	1.0 %	63	69	AMERICAN FINANCIAL M	89	0	89	0.2 %	0.0 %	0.2 %					
126	11	20	UNITED NORTHERN MORT	47	415	462	0.1 %	1.9 %	0.9 %	64	70	MANN MORTGAGE LLC	87	0	87	0.2 %	0.0 %	0.2 %					
1334	10	21	PLAZA HOME MORTGAGE	1	460	461	0.0 %	2.1 %	0.9 %	64	70	YADKIN VALLEY BANK A	87	0	87	0.2 %	0.0 %	0.2 %					
17		22	RESOLUTE BANK	405	0	405	0.8 %	0.0 %	0.8 %	64	70	WILLOW BEND MORTGAGE	87	0	87	0.2 %	0.0 %	0.2 %					
18		23	THE FEDERAL SAVINGS	398	0	398	0.8 %	0.0 %	0.8 %	67	73	HOMEBRIDGE FINANCIAL	86	0	86	0.2 %	0.0 %	0.2 %					
175	13	24	SUN WEST MORTGAGE CO	35	360	395	0.1 %	1.6 %	0.8 %	68	74	GUILD MORTGAGE COMPA	84	0	84	0.2 %	0.0 %	0.2 %					
19		25	IREVERSE HOME LOANS	376	0	376	0.8 %	0.0 %	0.8 %	69	75	NEW CASTLE MORTGAGE	83	0	83	0.2 %	0.0 %	0.2 %					
22		26	ALL REVERSE MORTGAGE	333	0	333	0.7 %	0.0 %	0.7 %	187	22	JAMES B NUTTER AND C	32	50	82	0.1 %	0.2 %	0.2 %					
477	14	27	MCM HOLDINGS INC	7	318	325	0.0 %	1.4 %	0.6 %	70	76	OMNI-FUND INC	82	0	82	0.2 %	0.0 %	0.2 %					
23		28	M & T BANK	302	0	302	0.6 %	0.0 %	0.6 %	70	76	REVERSE MORTGAGE EDU	82	0	82	0.2 %	0.0 %	0.2 %					
24		29	DYJERO CORPORATION	296	0	296	0.6 %	0.0 %	0.6 %	72	79	GEORGETOWN MORTGAGE	81	0	81	0.2 %	0.0 %	0.2 %					
25		30	AMERICAN PACIFIC MOR	285	0	285	0.6 %	0.0 %	0.6 %	73	80	DOLLAR BANK FSB	75	0	75	0.1 %	0.0 %	0.1 %					
33	19	31	MONEY HOUSE INC	185	82	267	0.4 %	0.4 %	0.5 %	74	81	MORTGAGESHOP LLC	73	0	73	0.1 %	0.0 %	0.1 %					
26		32	BANC OF CALIFORNIA N	247	0	247	0.5 %	0.0 %	0.5 %	74	81	FULTON BANK NA	73	0	73	0.1 %	0.0 %	0.1 %					
27		33	BANK OF ENGLAND	239	0	239	0.5 %	0.0 %	0.5 %	74	81	MORTGAGE BROKERS SER	73	0	73	0.1 %	0.0 %	0.1 %					
28		34	FINANCE OF AMERICA M	228	0	228	0.5 %	0.0 %	0.5 %	77	84	KELLY MORTGAGE AND R	71	0	71	0.1 %	0.0 %	0.1 %					
29		35	QUONTIC BANK FSB	222	0	222	0.4 %	0.0 %	0.4 %	78	85	RESIDENTIAL HOME FUN	70	0	70	0.1 %	0.0 %	0.1 %					
30		36	PEOPLES BANK	217	0	217	0.4 %	0.0 %	0.4 %	78	85	ACADEMY MORTGAGE COR	70	0	70	0.1 %	0.0 %	0.1 %					
31		37	GOLDEN YEARS MORTGAG	208	0	208	0.4 %	0.0 %	0.4 %	80	87	SUCCESS MORTGAGE PAR	69	0	69	0.1 %	0.0 %	0.1 %					
32		38	APPROVAL FIRST HOME	191	0	191	0.4 %	0.0 %	0.4 %	183	23	HOMEOWNERS MORTGAGE	33	35	68	0.1 %	0.2 %	0.1 %					
33		39	SUN AMERICAN MORTGAG	185	0	185	0.4 %	0.0 %	0.4 %	81	88	PROFESSIONAL MORTGAG	68	0	68	0.1 %	0.0 %	0.1 %					
35		40	REVERSE MORTGAGE COR	168	0	168	0.3 %	0.0 %	0.3 %	81	88	THE REVERSE MORTGAGE	68	0	68	0.1 %	0.0 %	0.1 %					
36		41	PRIMARY RESIDENTIAL	158	0	158	0.3 %	0.0 %	0.3 %	83	91	ACCESS REVERSE MORTG	67	0	67	0.1 %	0.0 %	0.1 %					
37		42	UNIVERSAL LENDING CO	157	0	157	0.3 %	0.0 %	0.3 %	83	91	GW GOLDEN ENTERPRISE	67	0	67	0.1 %	0.0 %	0.1 %					
38		43	TOWNEBANK	155	0	155	0.3 %	0.0 %	0.3 %	85	93	SOUTHERN TRUST MORTG	66	0	66	0.1 %	0.0 %	0.1 %					
39		44	BROKER SOLUTIONS INC	150	0	150	0.3 %	0.0 %	0.3 %	85	93	INTERCONTINENTAL CAP	66	0	66	0.1 %	0.0 %	0.1 %					
169	18	45	LAND-HOME FINANCIAL	36	109	145	0.1 %	0.5 %	0.3 %	87	95	BROOKSTONE MORTGAGE	65	0	65	0.1 %	0.0 %	0.1 %					
40		46	INTEGRITY 1ST MORTGA	144	0	144	0.3 %	0.0 %	0.3 %	87	95	GOLDWATER BANK NA	65	0	65	0.1 %	0.0 %	0.1 %					
41		47	PS FINANCIAL SERVICE	139	0	139	0.3 %	0.0 %	0.3 %	87	95	REVERSE FREEDOM LLC	65	0	65	0.1 %	0.0 %	0.1 %					
42		48	COMMUNITY FIRST NATI	136	0	136	0.3 %	0.0 %	0.3 %	90	98	PROFICIO MORTGAGE VE	64	0	64	0.1 %	0.0 %	0.1 %					
43		49	VIP MORTGAGE INC	134	0	134	0.3 %	0.0 %	0.3 %	96	26	LENOX FINANCIAL MORT	58	5	63	0.1 %	0.0 %	0.1 %					
44		50	AEGEAN FINANCIAL INC	131	0	131	0.3 %	0.0 %	0.3 %	91	99	WHOLESALE CAPITAL CO	63	0	63	0.1 %	0.0 %	0.1 %					

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Top 100 HECM Originators - March 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	956	2,642	880.7	9.4 %	21.5 %	46	73	PROFESSIONAL MORTGAG	13	23	7.7	160.0 %	27.8 %
2	4	LIBERTY HOME EQUITY	266	571	190.3	38.5 %	-5.5 %	52	59	SENIOR ADVANTAGE ASS	12	27	9.0	33.3 %	
3	2	ONE REVERSE MORTGAGE	253	762	254.0	14.0 %	-18.8 %	53	16	RMS/SECURITY ONE LEN	11	112	37.3	120.0 %	-87.3 %
4	3	REVERSE MORTGAGE FUN	209	706	235.3	1.5 %	88.3 %	53	52	GW GOLDEN ENTERPRISE	11	30	10.0	175.0 %	
5	6	FINANCE OF AMERICA R	187	407	135.7	136.7 %	13.1 %	53	58	YADKIN VALLEY BANK A	11	28	9.3	10.0 %	55.6 %
6	7	NATIONWIDE EQUITIES	150	334	111.3	92.3 %	30.0 %	53	59	MONEY HOUSE INC	11	27	9.0	37.5 %	-37.2 %
7	5	SYNERGY ONE LENDING	148	409	136.3	18.4 %	23.9 %	53	67	A NEW MEXICO REVERSE	11	25	8.3	450.0 %	108.3 %
8	10	REVERSE MORTGAGESCOM	104	266	88.7	40.5 %	177.1 %	53	75	MOUNTAIN AMERICA CRE	11	22	7.3	37.5 %	120.0 %
9	8	HIGHTECHLENDING INC	101	333	111.0	-28.9 %	57.8 %	53	75	GOLDWATER BANK NA	11	22	7.3	120.0 %	214.3 %
10	9	LIVE WELL FINANCIAL	91	272	90.7	12.3 %	-7.5 %	53	75	CHURCHILL MORTGAGE C	11	22	7.3	175.0 %	83.3 %
11	11	ADVISORS MORTGAGE GR	63	246	82.0	-28.4 %	112.1 %	53	82	GENEVA FINANCIAL LLC	11	21	7.0	83.3 %	133.3 %
12	14	FAIRWAY INDEPENDENT	59	142	47.3	47.5 %	73.2 %	62	44	UNIVERSAL LENDING CO	10	38	12.7	-9.1 %	35.7 %
13	12	FIRSTBANK	52	185	61.7	-3.7 %	52.9 %	62	54	OMNI-FUND INC	10	29	9.7	-16.7 %	38.1 %
14	13	OPEN MORTGAGE LLC	51	145	48.3	10.9 %	7.4 %	62	59	MANN MORTGAGE LLC	10	27	9.0	0.0 %	-6.9 %
15	25	QUONTIC BANK FSB	45	86	28.7	114.3 %	561.5 %	62	85	CALIBER HOME LOANS I	10	20	6.7	0.0 %	
16	26	BANK OF ENGLAND	43	85	28.3	104.8 %	150.0 %	66	47	C2 FINANCIAL CORPORA	9	32	10.7	-30.8 %	6.7 %
17	15	RESOLUTE BANK	42	129	43.0	27.3 %	53.6 %	66	49	HOMEBRIDGE FINANCIAL	9	31	10.3	0.0 %	106.7 %
17	22	LONGBRIDGE FINANCIAL	42	93	31.0	100.0 %	36.8 %	66	59	NOVA FINANCIAL & INV	9	27	9.0	-18.2 %	17.4 %
19	20	DYJERO CORPORATION	38	99	33.0	31.0 %	6.5 %	66	73	SIERRA PACIFIC MORTG	9	23	7.7	28.6 %	64.3 %
20	19	HOME POINT FINANCIAL	35	103	34.3	-10.3 %	-16.9 %	66	96	GEORGETOWN MORTGAGE	9	17	5.7	125.0 %	-19.0 %
20	27	BANC OF CALIFORNIA N	35	83	27.7	6.1 %	66.0 %	66	102	RESPONSIBLE REVERSE	9	16	5.3	350.0 %	6.7 %
22	17	IREVERSE HOME LOANS	34	104	34.7	-15.0 %	14.3 %	66	102	RESIDENTIAL HOME FUN	9	16	5.3	350.0 %	6.7 %
23	29	AMERICAN FINANCIAL N	33	80	26.7	10.0 %	788.9 %	66	128	CATALYST LENDING INC	9	13	4.3	800.0 %	550.0 %
24	17	GOLDEN YEARS MORTGAG	31	104	34.7	-3.1 %	108.0 %	66	154	HURON VALLEY FINANCI	9	11	3.7	800.0 %	
24	21	THE FEDERAL SAVINGS	31	94	31.3	-13.9 %	-21.7 %	75	64	MORTGAGE BROKERS SER	8	26	8.7	14.3 %	23.8 %
26	37	COMMUNITY FIRST NATI	26	47	15.7	188.9 %	88.0 %	75	75	SECURE LENDING INCOR	8	22	7.3	60.0 %	37.5 %
27	24	ALL REVERSE MORTGAGE	25	87	29.0	-7.4 %	29.9 %	75	87	THE PRIVATE BANK & T	8	19	6.3	33.3 %	-9.5 %
27	32	FIRST AMERICAN HOME	25	58	19.3	31.6 %	163.6 %	75	87	REVERSE MORTGAGE EDU	8	19	6.3	33.3 %	35.7 %
29	31	APPROVAL FIRST HOME	24	63	21.0	26.3 %	110.0 %	75	96	HECM SENIOR HOME FIN	8	17	5.7	100.0 %	325.0 %
29	33	BROKER SOLUTIONS INC	24	56	18.7	71.4 %	211.1 %	75	102	GREAT FLORIDA LENDIN	8	16	5.3	166.7 %	100.0 %
29	42	AEGEAN FINANCIAL INC	24	39	13.0	300.0 %	-18.8 %	75	120	SOUTHERN TRUST MORTG	8	14	4.7	166.7 %	-33.3 %
32	23	M & T BANK	21	88	29.3	-36.4 %	66.0 %	75	120	MCS MORTGAGE BANKERS	8	14	4.7	300.0 %	
32	27	CHERRY CREEK MORTGAG	21	83	27.7	-19.2 %	18.6 %	75	128	UNITED MORTGAGE CORP	8	13	4.3	166.7 %	18.2 %
32	30	AMERICAN PACIFIC MOR	21	64	21.3	-8.7 %	-3.0 %	75	141	FIRST HOME EQUITY LO	8	12	4.0	700.0 %	0.0 %
32	34	EVOLVE BANK & TRUST	21	52	17.3	5.0 %	108.0 %	85	39	PS FINANCIAL SERVICE	7	44	14.7	-50.0 %	41.9 %
32	37	SUN AMERICAN MORTGAG	21	47	15.7	61.5 %	-2.1 %	85	49	TOWNEBANK	7	31	10.3	-30.0 %	-3.1 %
37	40	REVERSE MORTGAGE COR	19	41	13.7	58.3 %	36.7 %	85	64	FULTON BANK NA	7	26	8.7	0.0 %	188.9 %
38	47	GUILD MORTGAGE COMPA	18	32	10.7	80.0 %	100.0 %	85	67	PACIFIC RESIDENTIAL	7	25	8.3	-30.0 %	108.3 %
39	52	VIP MORTGAGE INC	17	30	10.0	183.3 %	15.4 %	85	75	GREEN TREE LENDING I	7	22	7.3	-36.4 %	57.1 %
40	35	PEOPLES BANK	16	49	16.3	33.3 %	-49.5 %	85	82	BARRINGTON BANK AND	7	21	7.0	-12.5 %	133.3 %
40	44	BAY EQUITY LLC	16	38	12.7	14.3 %	171.4 %	85	91	FOUNTAIN CITY FUNDIN	7	18	6.0	-22.2 %	38.5 %
42	42	TOTAL MEDIA MANAGEME	15	39	13.0	25.0 %	225.0 %	85	96	PATHWAYS FINANCIAL G	7	17	5.7	16.7 %	142.9 %
43	41	PRIMARY RESIDENTIAL	14	40	13.3	16.7 %	8.1 %	85	96	GREEN MONARCH MORTGA	7	17	5.7	75.0 %	30.8 %
43	46	GUARANTEED RATE INC	14	36	12.0	27.3 %	80.0 %	85	102	AMERICAN LIBERTY MOR	7	16	5.3	16.7 %	60.0 %
43	49	UNITED PACIFIC MORTG	14	31	10.3	250.0 %	63.2 %	85	102	REVERSE FREEDOM LLC	7	16	5.3	600.0 %	33.3 %
46	54	SILVER LEAF MORTGAGE	13	29	9.7	8.3 %	222.2 %	85	111	COLONIAL SAVINGS FA	7	15	5.0	16.7 %	275.0 %
46	54	FRANKLIN FIRST FINAN	13	29	9.7	225.0 %	-17.1 %	85	111	WILLOW BEND MORTGAGE	7	15	5.0	40.0 %	-6.3 %
46	59	SENIOR FUNDING ASSOC	13	27	9.0	62.5 %	-10.0 %	85	111	UNIVERSAL AMERICAN M	7	15	5.0	75.0 %	-6.3 %
46	67	ARAMCO MORTGAGE INC	13	25	8.3	116.7 %	25.0 %	85	120	PEOPLES HOME EQUITY	7	14	4.7	133.3 %	-6.7 %
46	70	INTERCONTINENTAL CAP	13	24	8.0	62.5 %	380.0 %	85	120	NEW CASTLE MORTGAGE	7	14	4.7	250.0 %	-53.3 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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