

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2017

Next Release Date: Week 4 of March

Retail
Endorsement Growth

2.1 %

Wholesale
Endorsement Growth

-4.3 %

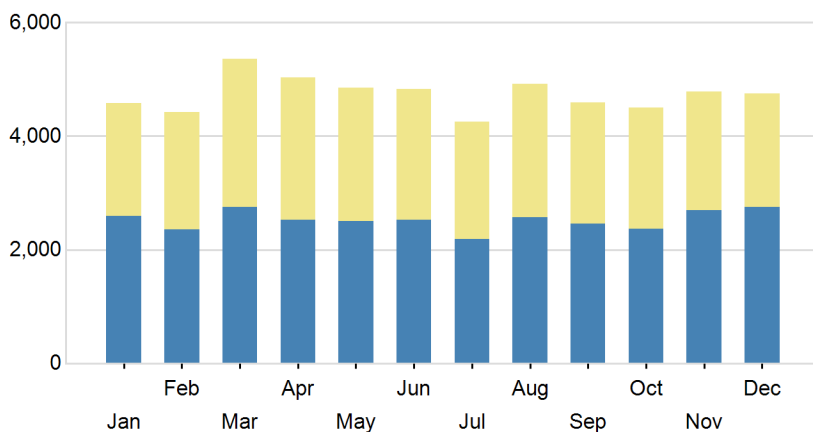
Total
Endorsement Growth

-0.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Total	30,290		26,574		56,864	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,033	1,154	1,262	1,053	1,128	1,212	1,059	1,194	1,172	1,052	1,215	1,217	13,751	24.2%
FINANCE OF AMERICA REVER	572	452	857	746	657	906	942	1,092	933	863	730	703	9,453	16.6%
REVERSE MORTGAGE FUNDING	650	536	546	574	591	626	506	573	530	546	587	672	6,937	12.2%
LIBERTY HOME EQUITY SOLU	319	573	812	742	476	344	336	394	297	430	370	270	5,363	9.4%
SYNERGY ONE LENDING INC	237	223	269	231	250	343	264	306	289	306	357	346	3,421	6.0%
ONE REVERSE MORTGAGE LLC	287	222	253	261	266	207	196	313	282	251	277	265	3,080	5.4%
LIVE WELL FINANCIAL INC	172	152	179	162	197	164	135	181	247	197	212	211	2,209	3.9%
HIGHTECHLENDING INC	109	189	144	122	112	109	89	119	86	109	115	81	1,384	2.4%
LONGBRIDGE FINANCIAL LLC	84	67	76	138	161	77	84	70	93	77	149	188	1,264	2.2%
NATIONWIDE EQUITIES CORP	108	81	156	96	115	141	99	109	99	86	90	75	1,255	2.2%
Total	3,571	3,649	4,554	4,125	3,953	4,129	3,710	4,351	4,028	3,917	4,102	4,028	48,117	84.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,648	3,103	13,751	23.7 %	0.7 %	17.6 %	77 %	23 %	18.7 %	11.7 %	24.2 %
FINANCE OF AMERICA REVERS	4	1	2	1,970	7,483	9,453	33.2 %	34.3 %	34.1 %	21 %	79 %	3.5 %	28.2 %	16.6 %
REVERSE MORTGAGE FUNDING	3	2	3	2,625	4,312	6,937	21.3 %	61.1 %	43.3 %	38 %	62 %	4.6 %	16.2 %	12.2 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,721	3,642	5,363	-1.9 %	21.2 %	12.7 %	32 %	68 %	3.0 %	13.7 %	9.4 %
SYNERGY ONE LENDING INC	5	5	5	1,804	1,617	3,421	39.8 %	97.4 %	62.2 %	53 %	47 %	3.2 %	6.1 %	6.0 %
ONE REVERSE MORTGAGE LLC	2	28	6	3,079	1	3,080	-11.4 %	>1,000%	-11.4 %	100 %	0 %	5.4 %	0.0 %	5.4 %
LIVE WELL FINANCIAL INC	7	6	7	1,267	942	2,209	22.9 %	-22.6 %	-1.7 %	57 %	43 %	2.2 %	3.5 %	3.9 %
HIGHTECHLENDING INC	10	11	8	1,002	382	1,384	-2.2 %	61.2 %	9.7 %	72 %	28 %	1.8 %	1.4 %	2.4 %
LONGBRIDGE FINANCIAL LLC	14	8	9	509	755	1,264	54.2 %	81.5 %	69.4 %	40 %	60 %	0.9 %	2.8 %	2.2 %
NATIONWIDE EQUITIES CORPO	8	21	10	1,145	110	1,255	0.5 %	71.9 %	4.3 %	91 %	9 %	2.0 %	0.4 %	2.2 %
Total				25,770	22,347	48,117	15.6 %	30.8 %	22.2 %	54 %	46 %	45.3 %	84.1 %	84.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,648	3,103	13,751	2,037	23	2,060	77 %	23 %	18.7 %	11.7 %	24.2 %
SYNERGY ONE LENDING INC	5	5	5	1,804	1,617	3,421	514	798	1,312	53 %	47 %	3.2 %	6.1 %	6.0 %
FINANCE OF AMERICA REVERS	4	1	2	1,970	7,483	9,453	491	1,912	2,403	21 %	79 %	3.5 %	28.2 %	16.6 %
REVERSE MORTGAGE FUNDING	3	2	3	2,625	4,312	6,937	461	1,636	2,097	38 %	62 %	4.6 %	16.2 %	12.2 %
FAIRWAY INDEPENDENT MORTG	11		15	791	0	791	346	0	346	100 %	0 %	1.4 %		1.4 %
Total				17,838	16,515	34,353	3,849	4,369	8,218	52 %	48 %	31.4 %	62.1 %	60.4 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	1,970	7,483	9,453	491	1,912	2,403	21 %	79 %	3.5 %	28.2 %	16.6 %
REVERSE MORTGAGE FUNDING	3	2	3	2,625	4,312	6,937	461	1,636	2,097	38 %	62 %	4.6 %	16.2 %	12.2 %
SYNERGY ONE LENDING INC	5	5	5	1,804	1,617	3,421	514	798	1,312	53 %	47 %	3.2 %	6.1 %	6.0 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,721	3,642	5,363	-33	636	603	32 %	68 %	3.0 %	13.7 %	9.4 %
THE MONEY SOURCE INC	137	7	14	49	771	820	49	544	593	6 %	94 %	0.1 %	2.9 %	1.4 %
Total				8,169	17,825	25,994	1,482	5,526	7,008	31 %	69 %	14.4 %	67.1 %	45.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	530	44 %
REVERSE MORTGAGE FUNDING LLC	264	37 %
LIBERTY HOME EQUITY SOLUTIONS INC	525	31 %
AMERICAN ADVISORS GROUP	553	21 %
SYNERGY ONE LENDING INC	144	29 %
LIVE WELL FINANCIAL INC	97	15 %
THE MONEY SOURCE INC	10	50 %
LONGBRIDGE FINANCIAL LLC	16	26 %
RMS/SECURITY ONE LENDING	175	8 %
PLAZA HOME MORTGAGE INC	316	40 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2017

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,648	3,103	13,751	18.7 %	11.7 %	24.2 %	45	51	51	INTEGRITY 1ST MORTGA	148	0	148	0.3 %	0.0 %	0.3 %
4	1	2	FINANCE OF AMERICA R	1,970	7,483	9,453	3.5 %	28.2 %	16.6 %	45	51	51	VIP MORTGAGE INC	148	0	148	0.3 %	0.0 %	0.3 %
3	2	3	REVERSE MORTGAGE FUN	2,625	4,312	6,937	4.6 %	16.2 %	12.2 %	47	53	53	GUARANTEED RATE INC	147	0	147	0.3 %	0.0 %	0.3 %
6	3	4	LIBERTY HOME EQUITY	1,721	3,642	5,363	3.0 %	13.7 %	9.4 %	48	54	54	PRIMARY RESIDENTIAL	145	0	145	0.3 %	0.0 %	0.3 %
5	5	5	SYNERGY ONE LENDING	1,804	1,617	3,421	3.2 %	6.1 %	6.0 %	48	54	54	SECURE LENDING INCOR	145	0	145	0.3 %	0.0 %	0.3 %
2	28	6	ONE REVERSE MORTGAGE	3,079	1	3,080	5.4 %	0.0 %	5.4 %	52	25	56	TOTAL MEDIA MANAGEME	129	15	144	0.2 %	0.1 %	0.3 %
7	6	7	LIVE WELL FINANCIAL	1,267	942	2,209	2.2 %	3.5 %	3.9 %	50	57	57	FRANKLIN FIRST FINAN	143	0	143	0.3 %	0.0 %	0.3 %
10	11	8	HIGHTECHLENDING INC	1,002	382	1,384	1.8 %	1.4 %	2.4 %	196	21	58	LAND-HOME FINANCIAL	32	110	142	0.1 %	0.4 %	0.2 %
14	8	9	LONGBRIDGE FINANCIAL	509	755	1,264	0.9 %	2.8 %	2.2 %	51	59	59	PS FINANCIAL SERVICE	132	0	132	0.2 %	0.0 %	0.2 %
8	21	10	NATIONWIDE EQUITIES	1,145	110	1,255	2.0 %	0.4 %	2.2 %	53	60	60	AEGEAN FINANCIAL INC	125	0	125	0.2 %	0.0 %	0.2 %
9		11	REVERSE MORTGAGESCOM	1,024	0	1,024	1.8 %	0.0 %	1.8 %	54	61	61	C2 FINANCIAL CORPORA	122	0	122	0.2 %	0.0 %	0.2 %
13	12	12	FIRSTBANK	576	325	901	1.0 %	1.2 %	1.6 %	55	62	62	GOLDWATER BANK NA	121	0	121	0.2 %	0.0 %	0.2 %
26	9	13	RMS/SECURITY ONE LEN	311	552	863	0.5 %	2.1 %	1.5 %	56	63	63	SENIOR LENDING CORPO	119	0	119	0.2 %	0.0 %	0.2 %
137	7	14	THE MONEY SOURCE INC	49	771	820	0.1 %	2.9 %	1.4 %	57	64	64	SENIOR FUNDING ASSOC	118	0	118	0.2 %	0.0 %	0.2 %
11		15	FAIRWAY INDEPENDENT	791	0	791	1.4 %	0.0 %	1.4 %	58	65	65	NOVA FINANCIAL & INV	117	0	117	0.2 %	0.0 %	0.2 %
16	19	16	OPEN MORTGAGE LLC	487	196	683	0.9 %	0.7 %	1.2 %	59	66	66	MORTGAGE BROKERS SER	116	0	116	0.2 %	0.0 %	0.2 %
12		17	ADVISORS MORTGAGE GR	670	0	670	1.2 %	0.0 %	1.2 %	60	67	67	PACIFIC RESIDENTIAL	114	0	114	0.2 %	0.0 %	0.2 %
21	16	18	CHERRY CREEK MORTGAG	428	231	659	0.8 %	0.9 %	1.2 %	60	67	67	GUILD MORTGAGE COMPA	114	0	114	0.2 %	0.0 %	0.2 %
1071	10	19	PLAZA HOME MORTGAGE	2	546	548	0.0 %	2.1 %	1.0 %	62	69	69	BAY EQUITY LLC	108	0	108	0.2 %	0.0 %	0.2 %
15		20	RESOLUTE BANK	506	0	506	0.9 %	0.0 %	0.9 %	63	70	70	UNITED PACIFIC MORTG	104	0	104	0.2 %	0.0 %	0.2 %
33	14	21	HOME POINT FINANCIAL	202	272	474	0.4 %	1.0 %	0.8 %	64	71	71	SILVER LEAF MORTGAGE	102	0	102	0.2 %	0.0 %	0.2 %
17		22	QUONTIC BANK FSB	467	0	467	0.8 %	0.0 %	0.8 %	64	71	71	SENIOR ADVANTAGE ASS	102	0	102	0.2 %	0.0 %	0.2 %
18		23	ALL REVERSE MORTGAGE	466	0	466	0.8 %	0.0 %	0.8 %	66	73	73	JET DIRECT FUNDING C	97	0	97	0.2 %	0.0 %	0.2 %
19		24	THE FEDERAL SAVINGS	457	0	457	0.8 %	0.0 %	0.8 %	67	74	74	UNITED MORTGAGE CORP	96	0	96	0.2 %	0.0 %	0.2 %
20		25	DYJERO CORPORATION	429	0	429	0.8 %	0.0 %	0.8 %	69	75	75	TRINITY REVERSE MORT	94	0	94	0.2 %	0.0 %	0.2 %
22		26	FINANCE OF AMERICA M	386	0	386	0.7 %	0.0 %	0.7 %	69	75	75	ARAMCO MORTGAGE INC	94	0	94	0.2 %	0.0 %	0.2 %
224	13	27	SUN WEST MORTGAGE CO	28	311	339	0.0 %	1.2 %	0.6 %	69	75	75	OMNI-FUND INC	94	0	94	0.2 %	0.0 %	0.2 %
23		28	AMERICAN PACIFIC MOR	338	0	338	0.6 %	0.0 %	0.6 %	72	78	78	AMERICAN FINANCIAL M	92	0	92	0.2 %	0.0 %	0.2 %
24		29	AMERICAN FINANCIAL N	333	0	333	0.6 %	0.0 %	0.6 %	72	78	78	IREVERSE HOME LOANS	92	0	92	0.2 %	0.0 %	0.2 %
25		30	M & T BANK	331	0	331	0.6 %	0.0 %	0.6 %	74	80	80	VERITAS FUNDING LLC	88	0	88	0.2 %	0.0 %	0.2 %
41	20	31	1ST NATIONS REVERSE	170	139	309	0.3 %	0.5 %	0.5 %	74	80	80	GREEN MONARCH MORTGA	88	0	88	0.2 %	0.0 %	0.2 %
68	18	32	MONEY HOUSE INC	95	200	295	0.2 %	0.8 %	0.5 %	76	82	82	REVERSE FREEDOM LLC	87	0	87	0.2 %	0.0 %	0.2 %
276	15	33	MCM HOLDINGS INC	22	250	272	0.0 %	0.9 %	0.5 %	142	23	83	HOMEOWNERS MORTGAGE	47	39	86	0.1 %	0.1 %	0.2 %
144	17	34	UNITED NORTHERN MORT	46	225	271	0.1 %	0.8 %	0.5 %	77	84	84	GEORGETOWN MORTGAGE	85	0	85	0.1 %	0.0 %	0.1 %
27		35	GOLDEN YEARS MORTGAG	258	0	258	0.5 %	0.0 %	0.5 %	78	85	85	CALIBER HOME LOANS I	83	0	83	0.1 %	0.0 %	0.1 %
28		36	APPROVAL FIRST HOME	256	0	256	0.5 %	0.0 %	0.5 %	79	86	86	SPECTRUM ONE MORTGAG	81	0	81	0.1 %	0.0 %	0.1 %
29		37	BANK OF ENGLAND	244	0	244	0.4 %	0.0 %	0.4 %	80	87	87	ASSENT INC	80	0	80	0.1 %	0.0 %	0.1 %
30		38	BROKER SOLUTIONS INC	237	0	237	0.4 %	0.0 %	0.4 %	81	88	88	MOVEMENT MORTGAGE LL	79	0	79	0.1 %	0.0 %	0.1 %
31		39	EVOLVE BANK & TRUST	219	0	219	0.4 %	0.0 %	0.4 %	81	88	88	MAC5 MORTGAGE INC	79	0	79	0.1 %	0.0 %	0.1 %
32		40	IREVERSE HOME LOANS	207	0	207	0.4 %	0.0 %	0.4 %	83	90	90	A NEW MEXICO REVERSE	78	0	78	0.1 %	0.0 %	0.1 %
34		41	PEOPLES BANK	194	0	194	0.3 %	0.0 %	0.3 %	83	90	90	AMERICAS MORTGAGE RE	78	0	78	0.1 %	0.0 %	0.1 %
35		42	SUN AMERICAN MORTGAG	193	0	193	0.3 %	0.0 %	0.3 %	83	90	90	GW GOLDEN ENTERPRISE	78	0	78	0.1 %	0.0 %	0.1 %
36		43	COMMUNITY FIRST NATI	192	0	192	0.3 %	0.0 %	0.3 %	86	93	93	REVERSE MORTGAGE EDU	76	0	76	0.1 %	0.0 %	0.1 %
37		44	BANC OF CALIFORNIA N	191	0	191	0.3 %	0.0 %	0.3 %	86	93	93	GSF MORTGAGE CORPORA	76	0	76	0.1 %	0.0 %	0.1 %
37		44	INTERCONTINENTAL CAP	191	0	191	0.3 %	0.0 %	0.3 %	86	93	93	ALPHA MORTGAGE CORPO	76	0	76	0.1 %	0.0 %	0.1 %
39		46	FIRST AMERICAN HOME	173	0	173	0.3 %	0.0 %	0.3 %	89	96	96	C & E FINANCIAL GROU	75	0	75	0.1 %	0.0 %	0.1 %
40		47	UNIVERSAL LENDING CO	171	0	171	0.3 %	0.0 %	0.3 %	90	97	97	DOLLAR BANK FSB	74	0	74	0.1 %	0.0 %	0.1 %
42		48	HOMEBRIDGE FINANCIAL	165	0	165	0.3 %	0.0 %	0.3 %	90	97	97	FULTON BANK NA	74	0	74	0.1 %	0.0 %	0.1 %
43		49	TOWNEBANK	161	0	161	0.3 %	0.0 %	0.3 %	92	99	99	SUCCESS MORTGAGE PAR	73	0	73	0.1 %	0.0 %	0.1 %
44		50	REVERSE MORTGAGE COR	157	0	157	0.3 %	0.0 %	0.3 %	92	99	99	NORTHERN OHIO INVEST	73	0	73	0.1 %	0.0 %	0.1 %

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Top 100 HECM Originators - December 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	964	10,648	887.3	0.6 %	23.7 %	51	36	COMMUNITY FIRST NATI	11	192	16.0	-31.3 %	68.4 %
2	3	REVERSE MORTGAGE FUN	279	2,625	218.8	33.5 %	21.3 %	51	58	NOVA FINANCIAL & INV	11	117	9.8	10.0 %	9.3 %
3	2	ONE REVERSE MORTGAGE	265	3,079	256.6	-4.0 %	-11.4 %	51	90	DOLLAR BANK FSB	11	74	6.2	57.1 %	29.8 %
4	5	SYNERGY ONE LENDING	217	1,804	150.3	16.7 %	39.8 %	51	123	LENOX FINANCIAL MORT	11	56	4.7	175.0 %	-17.6 %
5	4	FINANCE OF AMERICA R	159	1,970	164.2	-12.2 %	33.2 %	51	127	AMRES CORPORATION	11	55	4.6	266.7 %	5,400.0 %
6	7	LIVE WELL FINANCIAL	125	1,267	105.6	-10.7 %	22.9 %	56	44	REVERSE MORTGAGE COR	10	157	13.1	11.1 %	0.0 %
7	14	LONGBRIDGE FINANCIAL	93	509	42.4	25.7 %	54.2 %	56	51	PS FINANCIAL SERVICE	10	132	11.0	25.0 %	4.8 %
8	9	REVERSE MORTGAGESCOM	89	1,024	85.3	-6.3 %	45.7 %	56	55	GOLDWATER BANK NA	10	121	10.1	-33.3 %	142.0 %
9	6	LIBERTY HOME EQUITY	85	1,721	143.4	-15.8 %	-1.9 %	56	60	PACIFIC RESIDENTIAL	10	114	9.5	-28.6 %	44.3 %
10	8	NATIONWIDE EQUITIES	68	1,145	95.4	-6.8 %	0.5 %	56	78	CALIBER HOME LOANS I	10	83	6.9	100.0 %	
11	10	HIGHTECHLENDING INC	63	1,002	83.5	-25.0 %	-2.2 %	56	327	GENEQUITY MORTGAGE I	10	17	1.4	150.0 %	
12	13	FIRSTBANK	61	576	48.0	45.2 %	21.3 %	62	83	GW GOLDEN ENTERPRISE	9	78	6.5	50.0 %	110.8 %
13	11	FAIRWAY INDEPENDENT	59	791	65.9	3.5 %	77.8 %	62	107	FIRST MIDWEST BANK	9	65	5.4	80.0 %	30.0 %
14	21	CHERRY CREEK MORTGAG	57	428	35.7	103.6 %	20.9 %	64	45	INTEGRITY 1ST MORTGA	8	148	12.3	-11.1 %	-11.9 %
15	12	ADVISORS MORTGAGE GR	56	670	55.8	21.7 %	81.6 %	64	57	SENIOR FUNDING ASSOC	8	118	9.8	0.0 %	4.4 %
16	18	ALL REVERSE MORTGAGE	46	466	38.8	2.2 %	48.9 %	64	59	MORTGAGE BROKERS SER	8	116	9.7	-46.7 %	70.6 %
17	25	M & T BANK	41	331	27.6	86.4 %	24.0 %	64	69	ARAMCO MORTGAGE INC	8	94	7.8	-11.1 %	4.4 %
18	15	RESOLUTE BANK	38	506	42.2	18.8 %	40.6 %	64	97	CHURCHILL MORTGAGE C	8	70	5.8	-27.3 %	48.9 %
19	19	THE FEDERAL SAVINGS	35	457	38.1	-30.0 %	7.8 %	64	105	DIRECTORS MORTGAGE I	8	66	5.5	300.0 %	40.4 %
20	17	QUONTIC BANK FSB	34	467	38.9	-27.7 %	213.4 %	64	114	HECM SENIOR HOME FIN	8	62	5.2	-11.1 %	44.2 %
21	24	AMERICAN FINANCIAL N	32	333	27.8	28.0 %	879.4 %	64	123	ON Q FINANCIAL INC	8	56	4.7	700.0 %	43.6 %
22	23	AMERICAN PACIFIC MOR	31	338	28.2	-31.1 %	17.8 %	64	160	BORBA INVESTMENTS IN	8	40	3.3	300.0 %	2.6 %
23	22	FINANCE OF AMERICA M	30	386	32.2	-18.9 %	92.0 %	64	235	ORION MORTGAGE INC	8	26	2.2	100.0 %	73.3 %
24	16	OPEN MORTGAGE LLC	29	487	40.6	3.6 %	-15.6 %	74	48	SECURE LENDING INCOR	7	145	12.1	-53.3 %	42.2 %
25	20	DYJERO CORPORATION	27	429	35.8	-22.9 %	47.9 %	74	60	GUILD MORTGAGE COMPA	7	114	9.5	-58.8 %	67.6 %
25	28	APPROVAL FIRST HOME	27	256	21.3	8.0 %	62.0 %	74	63	UNITED PACIFIC MORTG	7	104	8.7	-22.2 %	22.4 %
25	30	BROKER SOLUTIONS INC	27	237	19.8	35.0 %	111.6 %	74	74	VERITAS FUNDING LLC	7	88	7.3	-12.5 %	57.1 %
28	42	HOMEBRIDGE FINANCIAL	24	165	13.8	71.4 %	135.7 %	74	77	GEORGETOWN MORTGAGE	7	85	7.1	-53.3 %	0.0 %
29	72	IREVERSE HOME LOANS	23	92	7.7	-8.0 %		74	92	SUCCESS MORTGAGE PAR	7	73	6.1	40.0 %	-13.1 %
30	43	TOWNEBANK	22	161	13.4	120.0 %	3.2 %	74	94	MORTGAGESHOP LLC	7	72	6.0	0.0 %	7.5 %
31	41	1ST NATIONS REVERSE	20	170	14.2	-51.2 %	16,900.0 %	74	96	NEW CASTLE MORTGAGE	7	71	5.9	75.0 %	-28.3 %
32	40	UNIVERSAL LENDING CO	17	171	14.3	-29.2 %	16.3 %	74	102	PERRI FUNDING CORP	7	67	5.6	133.3 %	4.7 %
32	48	PRIMARY RESIDENTIAL	17	145	12.1	183.3 %	-6.5 %	74	102	KRS CAPITAL PARTNERS	7	67	5.6	600.0 %	42.6 %
34	31	EVOLVE BANK & TRUST	16	219	18.3	-11.1 %	121.2 %	74	116	LOANDEPOTCOM	7	60	5.0	16.7 %	66.7 %
34	45	VIP MORTGAGE INC	16	148	12.3	0.0 %	13.8 %	74	119	CF CAPITAL GROUP	7	58	4.8	250.0 %	52.6 %
36	29	BANK OF ENGLAND	15	244	20.3	25.0 %	29.8 %	74	131	CONTOUR MORTGAGE COR	7	52	4.3	133.3 %	147.6 %
36	54	C2 FINANCIAL CORPORA	15	122	10.2	200.0 %	1.7 %	74	145	GRAND AVENUE REALTY	7	45	3.8	75.0 %	-16.7 %
38	34	PEOPLES BANK	14	194	16.2	-6.7 %	-26.8 %	74	151	VITEK REAL ESTATE IN	7	43	3.6	75.0 %	-6.5 %
38	37	INTERCONTINENTAL CAP	14	191	15.9	16.7 %	306.4 %	74	169	DALE ERNEST TILLMAN	7	38	3.2	75.0 %	322.2 %
38	50	FRANKLIN FIRST FINAN	14	143	11.9	-12.5 %	31.2 %	90	67	UNITED MORTGAGE CORP	6	96	8.0	-40.0 %	88.2 %
41	64	SILVER LEAF MORTGAGE	13	102	8.5	30.0 %	251.7 %	90	69	TRINITY REVERSE MORT	6	94	7.8	-53.8 %	-30.4 %
41	66	JET DIRECT FUNDING C	13	97	8.1	333.3 %	385.0 %	90	76	REVERSE FREEDOM LLC	6	87	7.3	-14.3 %	42.6 %
41	72	AMERICAN FINANCIAL M	13	92	7.7	-7.1 %	-3.2 %	90	86	REVERSE MORTGAGE EDU	6	76	6.3	20.0 %	-1.3 %
44	27	GOLDEN YEARS MORTGAG	12	258	21.5	-40.0 %	67.5 %	90	105	MOUNTAIN AMERICA CRE	6	66	5.5	20.0 %	100.0 %
44	35	SUN AMERICAN MORTGAG	12	193	16.1	-57.1 %	3.8 %	90	130	AMERICAN LIBERTY MOR	6	53	4.4	20.0 %	82.8 %
44	39	FIRST AMERICAN HOME	12	173	14.4	-36.8 %	84.0 %	90	138	EVERGREEN MONEYSOURC	6	48	4.0	100.0 %	140.0 %
44	47	GUARANTEED RATE INC	12	147	12.3	9.1 %	56.4 %	90	160	PREMIER REVERSE MORT	6	40	3.3	100.0 %	90.5 %
44	56	SENIOR LENDING CORPO	12	119	9.9	-7.7 %	35.2 %	90	160	ALL FINANCIAL SERVIC	6	40	3.3	500.0 %	110.5 %
44	62	BAY EQUITY LLC	12	108	9.0	71.4 %	25.6 %	90	264	CRESTLINE FUNDING CO	6	23	1.9	100.0 %	15.0 %
44	74	GREEN MONARCH MORTGA	12	88	7.3	9.1 %	87.2 %	90	314	HOLLAND MORTGAGE SER	6	18	1.5		80.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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