

# HECM Originators (FHA & Non-FHA)

## Industry Summary

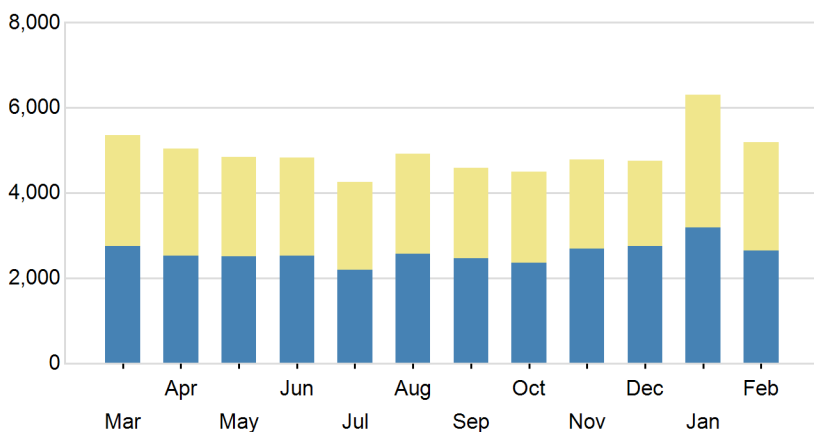
HECMs endorsed through February 2018

Next Release Date: Week 4 of May

**Retail  
Endorsement Growth**
**-16.9 %**
**Wholesale  
Endorsement Growth**
**-18.4 %**
**Total  
Endorsement Growth**
**-17.6 %**

Figures above reflect change from prior month

## PERFORMANCE

**Trailing Twelve Month Endorsements**


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Total	31,176		28,194		59,370	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,262	1,053	1,128	1,212	1,059	1,194	1,172	1,052	1,215	1,217	1,320	1,250	14,134	23.8%
FINANCE OF AMERICA REVER	857	746	657	906	942	1,092	933	863	730	703	1,028	932	10,389	17.5%
REVERSE MORTGAGE FUNDING	546	574	591	626	506	573	530	546	587	672	884	496	7,131	12.0%
LIBERTY HOME EQUITY SOLU	812	742	476	344	336	394	297	430	370	270	840	791	6,102	10.3%
SYNERGY ONE LENDING INC	269	231	250	343	264	306	289	306	357	346	368	206	3,535	6.0%
ONE REVERSE MORTGAGE LLC	253	261	266	207	196	313	282	251	277	265	296	253	3,120	5.3%
LIVE WELL FINANCIAL INC	179	162	197	164	135	181	247	197	212	211	214	136	2,235	3.8%
LONGBRIDGE FINANCIAL LLC	76	138	161	77	84	70	93	77	149	188	355	224	1,692	2.8%
HIGHTECHLENDING INC	144	122	112	109	89	119	86	109	115	81	105	192	1,383	2.3%
NATIONWIDE EQUITIES CORP	156	96	115	141	99	109	99	86	90	75	132	46	1,244	2.1%
<b>Total</b>	<b>4,554</b>	<b>4,125</b>	<b>3,953</b>	<b>4,129</b>	<b>3,710</b>	<b>4,351</b>	<b>4,028</b>	<b>3,917</b>	<b>4,102</b>	<b>4,028</b>	<b>5,542</b>	<b>4,526</b>	<b>50,965</b>	<b>85.8%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,980	3,154	14,134	22.9 %	5.8 %	18.6 %	78 %	22 %	18.5 %	11.2 %	23.8 %
FINANCE OF AMERICA REVERS	4	1	2	2,079	8,310	10,389	43.0 %	49.9 %	48.5 %	20 %	80 %	3.5 %	29.5 %	17.5 %
REVERSE MORTGAGE FUNDING	3	2	3	2,589	4,542	7,131	7.2 %	45.3 %	28.7 %	36 %	64 %	4.4 %	16.1 %	12.0 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,897	4,205	6,102	15.7 %	46.6 %	35.4 %	31 %	69 %	3.2 %	14.9 %	10.3 %
SYNERGY ONE LENDING INC	6	5	5	1,863	1,672	3,535	38.8 %	79.4 %	55.5 %	53 %	47 %	3.1 %	5.9 %	6.0 %
ONE REVERSE MORTGAGE LLC	2	28	6	3,118	2	3,120	-7.4 %	>1,000%	-7.4 %	100 %	0 %	5.3 %	0.0 %	5.3 %
LIVE WELL FINANCIAL INC	7	7	7	1,304	931	2,235	21.2 %	-16.2 %	2.2 %	58 %	42 %	2.2 %	3.3 %	3.8 %
LONGBRIDGE FINANCIAL LLC	12	6	8	682	1,010	1,692	102.4 %	118.6 %	111.8 %	40 %	60 %	1.1 %	3.6 %	2.8 %
HIGHTECHLENDING INC	10	11	9	979	404	1,383	-13.7 %	46.9 %	-1.8 %	71 %	29 %	1.6 %	1.4 %	2.3 %
NATIONWIDE EQUITIES CORPO	8	21	10	1,111	133	1,244	-5.5 %	141.8 %	1.1 %	89 %	11 %	1.9 %	0.5 %	2.1 %
<b>Total</b>				<b>26,602</b>	<b>24,363</b>	<b>50,965</b>	<b>16.3 %</b>	<b>40.4 %</b>	<b>26.7 %</b>	<b>52 %</b>	<b>48 %</b>	<b>44.8 %</b>	<b>86.4 %</b>	<b>85.8 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,980	3,154	14,134	2,045	174	2,219	78 %	22 %	18.5 %	11.2 %	23.8 %
FINANCE OF AMERICA REVERS	4	1	2	2,079	8,310	10,389	625	2,767	3,392	20 %	80 %	3.5 %	29.5 %	17.5 %
SYNERGY ONE LENDING INC	6	5	5	1,863	1,672	3,535	521	740	1,261	53 %	47 %	3.1 %	5.9 %	6.0 %
FAIRWAY INDEPENDENT MORTG	11		12	964	0	964	484	0	484	100 %	0 %	1.6 %		1.6 %
LONGBRIDGE FINANCIAL LLC	12	6	8	682	1,010	1,692	345	548	893	40 %	60 %	1.1 %	3.6 %	2.8 %
<b>Total</b>				<b>16,568</b>	<b>14,146</b>	<b>30,714</b>	<b>4,020</b>	<b>4,229</b>	<b>8,249</b>	<b>54 %</b>	<b>46 %</b>	<b>27.9 %</b>	<b>50.2 %</b>	<b>51.7 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	2,079	8,310	10,389	625	2,767	3,392	20 %	80 %	3.5 %	29.5 %	17.5 %
REVERSE MORTGAGE FUNDING	3	2	3	2,589	4,542	7,131	173	1,416	1,589	36 %	64 %	4.4 %	16.1 %	12.0 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,897	4,205	6,102	258	1,336	1,594	31 %	69 %	3.2 %	14.9 %	10.3 %
SYNERGY ONE LENDING INC	6	5	5	1,863	1,672	3,535	521	740	1,261	53 %	47 %	3.1 %	5.9 %	6.0 %
LONGBRIDGE FINANCIAL LLC	12	6	8	682	1,010	1,692	345	548	893	40 %	60 %	1.1 %	3.6 %	2.8 %
<b>Total</b>				<b>9,110</b>	<b>19,739</b>	<b>28,849</b>	<b>1,922</b>	<b>6,807</b>	<b>8,729</b>	<b>32 %</b>	<b>68 %</b>	<b>15.3 %</b>	<b>70.0 %</b>	<b>48.6 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	563	45 %
REVERSE MORTGAGE FUNDING LLC	293	37 %
LIBERTY HOME EQUITY SOLUTIONS INC	567	32 %
AMERICAN ADVISORS GROUP	556	21 %
SYNERGY ONE LENDING INC	150	26 %
LONGBRIDGE FINANCIAL LLC	25	28 %
LIVE WELL FINANCIAL INC	100	14 %
PLAZA HOME MORTGAGE INC	304	35 %
THE MONEY SOURCE INC	10	32 %
RMS/SECURITY ONE LENDING	159	7 %

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## Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2018

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,980	3,154	14,134	18.5%	11.2%	23.8%	43	51	INTEGRITY 1ST MORTGA	157	0	157	0.3%	0.0%	0.3%					
4	1	2	FINANCE OF AMERICA R	2,079	8,310	10,389	3.5%	29.5%	17.5%	44	52	VIP MORTGAGE INC	155	0	155	0.3%	0.0%	0.3%					
3	2	3	REVERSE MORTGAGE FUN	2,589	4,542	7,131	4.4%	16.1%	12.0%	45	53	GUARANTEED RATE INC	153	0	153	0.3%	0.0%	0.3%					
5	3	4	LIBERTY HOME EQUITY	1,897	4,205	6,102	3.2%	14.9%	10.3%	46	54	SENIOR FUNDING ASSOC	147	0	147	0.2%	0.0%	0.2%					
6	5	5	SYNERGY ONE LENDING	1,863	1,672	3,535	3.1%	5.9%	6.0%	47	55	IREVERSE HOME LOANS	146	0	146	0.2%	0.0%	0.2%					
2	28	6	ONE REVERSE MORTGAGE	3,118	2	3,120	5.3%	0.0%	5.3%	48	56	REVERSE MORTGAGE COR	145	0	145	0.2%	0.0%	0.2%					
7	7	7	LIVE WELL FINANCIAL	1,304	931	2,235	2.2%	3.3%	3.8%	49	57	GUILD MORTGAGE COMPA	144	0	144	0.2%	0.0%	0.2%					
12	6	8	LONGBRIDGE FINANCIAL	682	1,010	1,692	1.1%	3.6%	2.8%	50	58	IREVERSE HOME LOANS	143	0	143	0.2%	0.0%	0.2%					
10	11	9	HIGHTECHLENDING INC	979	404	1,383	1.6%	1.4%	2.3%	50	58	BANC OF CALIFORNIA N	143	0	143	0.2%	0.0%	0.2%					
8	21	10	NATIONWIDE EQUITIES	1,111	133	1,244	1.9%	0.5%	2.1%	52	60	PRIMARY RESIDENTIAL	141	0	141	0.2%	0.0%	0.2%					
9		11	REVERSE MORTGAGESCOM	1,008	0	1,008	1.7%	0.0%	1.7%	53	61	C2 FINANCIAL CORPORA	139	0	139	0.2%	0.0%	0.2%					
11		12	FAIRWAY INDEPENDENT	964	0	964	1.6%	0.0%	1.6%	53	61	MORTGAGE BROKERS SER	139	0	139	0.2%	0.0%	0.2%					
15	12	13	OPEN MORTGAGE LLC	576	324	900	1.0%	1.1%	1.5%	58	26	TOTAL MEDIA MANAGEME	126	11	137	0.2%	0.0%	0.2%					
16	13	14	FIRSTBANK	533	299	832	0.9%	1.1%	1.4%	56	64	GOLDWATER BANK NA	132	0	132	0.2%	0.0%	0.2%					
21	17	15	CHERRY CREEK MORTGAG	462	225	687	0.8%	0.8%	1.2%	57	65	AEGEAN FINANCIAL INC	128	0	128	0.2%	0.0%	0.2%					
33	10	16	RMS/SECURITY ONE LEN	210	458	668	0.4%	1.6%	1.1%	59	66	JET DIRECT FUNDING C	124	0	124	0.2%	0.0%	0.2%					
13		17	ALL REVERSE MORTGAGE	592	0	592	1.0%	0.0%	1.0%	60	67	NOVA FINANCIAL & INV	120	0	120	0.2%	0.0%	0.2%					
14		18	ADVISORS MORTGAGE GR	579	0	579	1.0%	0.0%	1.0%	61	68	PACIFIC RESIDENTIAL	119	0	119	0.2%	0.0%	0.2%					
165	9	19	THE MONEY SOURCE INC	42	480	522	0.1%	1.7%	0.9%	61	68	ARAMCO MORTGAGE INC	119	0	119	0.2%	0.0%	0.2%					
17		20	QUONTIC BANK FSB	520	0	520	0.9%	0.0%	0.9%	63	70	PS FINANCIAL SERVICE	115	0	115	0.2%	0.0%	0.2%					
1101	8	21	PLAZA HOME MORTGAGE	2	517	519	0.0%	1.8%	0.9%	64	71	UNITED MORTGAGE CORP	114	0	114	0.2%	0.0%	0.2%					
18		22	RESOLUTE BANK	506	0	506	0.9%	0.0%	0.9%	65	72	UNITED PACIFIC MORTG	110	0	110	0.2%	0.0%	0.2%					
19		23	ENNKAR INC	473	0	473	0.8%	0.0%	0.8%	66	73	SENIOR ADVANTAGE ASS	109	0	109	0.2%	0.0%	0.2%					
20		24	THE FEDERAL SAVINGS	465	0	465	0.8%	0.0%	0.8%	67	74	SENIOR LENDING CORPO	107	0	107	0.2%	0.0%	0.2%					
22		25	FINANCE OF AMERICA M	458	0	458	0.8%	0.0%	0.8%	68	75	AMERICAN FINANCIAL M	106	0	106	0.2%	0.0%	0.2%					
32	19	26	1ST NATIONS REVERSE	220	177	397	0.4%	0.6%	0.7%	69	76	BAY EQUITY LLC	100	0	100	0.2%	0.0%	0.2%					
23		27	AMERICAN FINANCIAL N	395	0	395	0.7%	0.0%	0.7%	69	76	SILVER LEAF MORTGAGE	100	0	100	0.2%	0.0%	0.2%					
24		28	AMERICAN PACIFIC MOR	380	0	380	0.6%	0.0%	0.6%	71	78	AMRES CORPORATION	99	0	99	0.2%	0.0%	0.2%					
81	15	29	MONEY HOUSE INC	88	247	335	0.1%	0.9%	0.6%	72	79	OMNI-FUND INC	94	0	94	0.2%	0.0%	0.2%					
55	18	30	HOME POINT FINANCIAL	134	197	331	0.2%	0.7%	0.6%	72	79	CALIBER HOME LOANS I	94	0	94	0.2%	0.0%	0.2%					
297	14	31	SUN WEST MORTGAGE CO	22	293	315	0.0%	1.0%	0.5%	74	81	MOVEMENT MORTGAGE LL	93	0	93	0.2%	0.0%	0.2%					
25		32	M & T BANK	314	0	314	0.5%	0.0%	0.5%	75	82	GEORGETOWN MORTGAGE	91	0	91	0.2%	0.0%	0.2%					
285	16	33	MCM HOLDINGS INC	23	229	252	0.0%	0.8%	0.4%	75	82	REVERSE FREEDOM LLC	91	0	91	0.2%	0.0%	0.2%					
26		34	APPROVAL FIRST HOME	247	0	247	0.4%	0.0%	0.4%	75	82	VERITAS FUNDING LLC	91	0	91	0.2%	0.0%	0.2%					
27		35	BROKER SOLUTIONS INC	245	0	245	0.4%	0.0%	0.4%	75	82	ALPHA MORTGAGE CORPO	91	0	91	0.2%	0.0%	0.2%					
28		36	BANK OF ENGLAND	236	0	236	0.4%	0.0%	0.4%	79	86	TRINITY REVERSE MORT	90	0	90	0.2%	0.0%	0.2%					
29		37	EVOLVE BANK & TRUST	227	0	227	0.4%	0.0%	0.4%	80	87	GREEN MONARCH MORTGA	89	0	89	0.1%	0.0%	0.1%					
30		38	GOLDEN YEARS MORTGAG	221	0	221	0.4%	0.0%	0.4%	82	88	MAC5 MORTGAGE INC	86	0	86	0.1%	0.0%	0.1%					
30		38	INTERCONTINENTAL CAP	221	0	221	0.4%	0.0%	0.4%	82	88	GSF MORTGAGE CORPORA	86	0	86	0.1%	0.0%	0.1%					
33		40	SUN AMERICAN MORTGAG	210	0	210	0.4%	0.0%	0.4%	84	90	REVERSE MORTGAGE EDU	85	0	85	0.1%	0.0%	0.1%					
161	20	41	UNITED NORTHERN MORT	43	166	209	0.1%	0.6%	0.4%	85	91	AMERICAS MORTGAGE RE	84	0	84	0.1%	0.0%	0.1%					
35		42	COMMUNITY FIRST NATI	204	0	204	0.3%	0.0%	0.3%	86	92	SUCCESS MORTGAGE PAR	82	0	82	0.1%	0.0%	0.1%					
36		43	HOMEBRIDGE FINANCIAL	188	0	188	0.3%	0.0%	0.3%	156	23	HOMEOWNERS MORTGAGE	44	38	82	0.1%	0.1%	0.1%					
37		44	SECURE LENDING INCOR	178	0	178	0.3%	0.0%	0.3%	87	94	SPECTRUM ONE MORTGAG	81	0	81	0.1%	0.0%	0.1%					
38		45	TOWNEBANK	177	0	177	0.3%	0.0%	0.3%	87	94	ACCESS REVERSE MORTG	81	0	81	0.1%	0.0%	0.1%					
39		46	FIRST AMERICAN HOME	170	0	170	0.3%	0.0%	0.3%	89	96	KRS CAPITAL PARTNERS	80	0	80	0.1%	0.0%	0.1%					
40		47	PEOPLES BANK	169	0	169	0.3%	0.0%	0.3%	90	97	A NEW MEXICO REVERSE	79	0	79	0.1%	0.0%	0.1%					
200	22	48	LAND-HOME FINANCIAL	34	132	166	0.1%	0.5%	0.3%	91	98	GREAT FLORIDA LENDIN	78	0	78	0.1%	0.0%	0.1%					
41		49	FRANKLIN FIRST FINAN	165	0	165	0.3%	0.0%	0.3%	92	99	GW GOLDEN ENTERPRISE	76	0	76	0.1%	0.0%	0.1%					
42		50	UNIVERSAL LENDING CO	160	0	160	0.3%	0.0%	0.3%	92	99	DIRECTORS MORTGAGE I	76	0	76	0.1%	0.0%	0.1%					

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## Top 100 HECM Originators - February 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,019	2,018	1,009.0	2.0 %	19.7 %	50	45	FIRST AMERICAN HOME	12	30	15.0	-33.3 %	-9.1 %
2	2	ONE REVERSE MORTGAGE	252	548	274.0	-14.9 %	7.7 %	50	73	CITYWIDE HOME LOANS	12	18	9.0	100.0 %	80.0 %
3	3	LIBERTY HOME EQUITY	214	481	240.5	-19.9 %	57.7 %	50	76	STERLING MORTGAGE SE	12	17	8.5	140.0 %	1,600.0 %
4	5	FINANCE OF AMERICA R	162	329	164.5	-3.0 %	49.5 %	50	108	SUCCESS MORTGAGE PAR	12	13	6.5	1,100.0 %	225.0 %
5	4	REVERSE MORTGAGE FUN	139	461	230.5	-56.8 %	-7.2 %	55	47	AMERICAN FINANCIAL M	11	28	14.0	-35.3 %	100.0 %
6	6	SYNERGY ONE LENDING	121	320	160.0	-39.2 %	22.6 %	55	57	PRIMARY RESIDENTIAL	11	22	11.0	0.0 %	-15.4 %
6	10	HIGHTECHLENDING INC	121	209	104.5	37.5 %	-9.9 %	55	57	SENIOR ADVANTAGE ASS	11	22	11.0	0.0 %	46.7 %
8	7	FAIRWAY INDEPENDENT	99	256	128.0	-36.9 %	208.4 %	55	62	CALIBER HOME LOANS I	11	21	10.5	10.0 %	110.0 %
9	14	REVERSE MORTGAGESCOM	92	146	73.0	70.4 %	-9.9 %	55	62	LOANDEPOTCOM	11	21	10.5	10.0 %	250.0 %
10	12	OPEN MORTGAGE LLC	90	183	91.5	-3.2 %	94.7 %	60	50	INTEGRITY 1ST MORTGA	10	27	13.5	-41.2 %	50.0 %
11	9	LIVE WELL FINANCIAL	88	218	109.0	-32.3 %	20.4 %	60	84	SIERRA PACIFIC MORTG	10	15	7.5	100.0 %	7.1 %
12	8	LONGBRIDGE FINANCIAL	77	224	112.0	-47.6 %	339.2 %	60	84	MAC5 MORTGAGE INC	10	15	7.5	100.0 %	87.5 %
13	11	ALL REVERSE MORTGAGE	70	188	94.0	-40.7 %	203.2 %	60	84	ACCESS REVERSE MORTG	10	15	7.5	100.0 %	150.0 %
14	16	AMERICAN FINANCIAL N	56	109	54.5	5.7 %	131.9 %	60	97	GERSHMAN INVESTMENT	10	14	7.0	150.0 %	366.7 %
15	15	FINANCE OF AMERICA M	53	117	58.5	-17.2 %	160.0 %	65	47	JET DIRECT FUNDING C	9	28	14.0	-52.6 %	2,700.0 %
16	17	ENNKAR INC	48	105	52.5	-15.8 %	72.1 %	65	57	GOLDWATER BANK NA	9	22	11.0	-30.8 %	100.0 %
17	19	QUONTIC BANK FSB	46	94	47.0	-4.2 %	129.3 %	65	76	GW GOLDEN ENTERPRISE	9	17	8.5	12.5 %	-10.5 %
17	21	FIRSTBANK	46	90	45.0	4.5 %	-32.3 %	65	76	GREAT FLORIDA LENDIN	9	17	8.5	12.5 %	112.5 %
19	18	CHERRY CREEK MORTGAG	44	96	48.0	-15.4 %	54.8 %	65	84	PEOPLES HOME EQUITY	9	15	7.5	50.0 %	114.3 %
20	20	ADVISORS MORTGAGE GR	40	92	46.0	-23.1 %	-49.7 %	70	42	GOLDEN YEARS MORTGAG	8	36	18.0	-71.4 %	-50.7 %
21	13	NATIONWIDE EQUITIES	37	150	75.0	-67.3 %	-18.5 %	70	50	REVERSE MORTGAGE LEN	8	27	13.5	-57.9 %	800.0 %
22	23	AMERICAN PACIFIC MOR	35	85	42.5	-30.0 %	97.7 %	70	53	ALPHA MORTGAGE CORPO	8	23	11.5	-46.7 %	187.5 %
22	24	THE FEDERAL SAVINGS	35	71	35.5	-2.8 %	12.7 %	70	66	PS FINANCIAL SERVICE	8	20	10.0	-33.3 %	-45.9 %
24	22	RESOLUTE BANK	32	87	43.5	-41.8 %	0.0 %	70	66	REVERSE MORTGAGE EDU	8	20	10.0	-33.3 %	81.8 %
25	29	HOMEBRIDGE FINANCIAL	27	45	22.5	50.0 %	104.5 %	70	70	OMNI-FUND INC	8	19	9.5	-27.3 %	0.0 %
26	34	INTERCONTINENTAL CAP	25	41	20.5	56.3 %	272.7 %	70	70	GSF MORTGAGE CORPORA	8	19	9.5	-27.3 %	111.1 %
27	25	IREVERSE HOME LOANS	23	54	27.0	-25.8 %		70	76	MOVEMENT MORTGAGE LL	8	17	8.5	-11.1 %	466.7 %
28	26	1ST NATIONS REVERSE	21	52	26.0	-32.3 %	2,500.0 %	70	84	THE REVERSE MORTGAGE	8	15	7.5	14.3 %	25.0 %
28	30	GUILD MORTGAGE COMPA	21	44	22.0	-8.7 %	214.3 %	70	84	PROFESSIONAL MORTGAG	8	15	7.5	14.3 %	50.0 %
30	30	AMRES CORPORATION	20	44	22.0	-16.7 %		70	84	OCEAN LENDING HOME L	8	15	7.5	14.3 %	
30	43	BANK OF ENGLAND	20	34	17.0	42.9 %	-19.0 %	70	97	MANN MORTGAGE LLC	8	14	7.0	33.3 %	-17.6 %
32	27	M & T BANK	19	50	25.0	-38.7 %	-25.4 %	70	108	REVERSE FREEDOM LLC	8	13	6.5	60.0 %	44.4 %
33	28	SECURE LENDING INCOR	18	47	23.5	-37.9 %	235.7 %	70	108	HOMEOWNERS FINANCIAL	8	13	6.5	60.0 %	160.0 %
33	32	SUN AMERICAN MORTGAG	18	43	21.5	-28.0 %	65.4 %	70	108	BANK OF THE PACIFIC	8	13	6.5	60.0 %	225.0 %
33	35	TOWNEBANK	18	40	20.0	-18.2 %	66.7 %	70	124	PEOPLES BANK AND TRU	8	11	5.5	166.7 %	266.7 %
36	32	SENIOR FUNDING ASSOC	17	43	21.5	-34.6 %	207.1 %	70	136	LOANSTAR HOME LOANS	8	10	5.0	300.0 %	400.0 %
36	38	EVOLVE BANK & TRUST	17	39	19.5	-22.7 %	25.8 %	70	153	MAGNOLIA BANK INC	8	9	4.5	700.0 %	
38	35	C2 FINANCIAL CORPORA	16	40	20.0	-33.3 %	73.9 %	70	173	UNITED AMERICAN MORT	8	8	4.0		33.3 %
38	44	COMMUNITY FIRST NATI	16	33	16.5	-5.9 %	57.1 %	89	62	NOVA FINANCIAL & INV	7	21	10.5	-50.0 %	16.7 %
38	53	UNITED MORTGAGE CORP	16	23	11.5	128.6 %	360.0 %	89	66	TRINITY REVERSE MORT	7	20	10.0	-46.2 %	-16.7 %
38	66	VIP MORTGAGE INC	16	20	10.0	300.0 %	53.8 %	89	76	LENDING DIRECT INC	7	17	8.5	-30.0 %	
42	35	BROKER SOLUTIONS INC	15	40	20.0	-40.0 %	25.0 %	89	84	A NEW MEXICO REVERSE	7	15	7.5	-12.5 %	7.1 %
42	41	ARAMCO MORTGAGE INC	15	37	18.5	-31.8 %	208.3 %	89	84	FOUNTAIN CITY FUNDIN	7	15	7.5	-12.5 %	36.4 %
44	38	MORTGAGE BROKERS SER	14	39	19.5	-44.0 %	105.3 %	89	97	SILVER LEAF MORTGAGE	7	14	7.0	0.0 %	-12.5 %
44	40	FRANKLIN FIRST FINAN	14	38	19.0	-41.7 %	137.5 %	89	97	SHORE CAPITAL CORPOR	7	14	7.0	0.0 %	366.7 %
44	53	PACIFIC RESIDENTIAL	14	23	11.5	55.6 %	27.8 %	89	117	NORTHERN OHIO INVEST	7	12	6.0	40.0 %	-33.3 %
47	47	GUARANTEED RATE INC	13	28	14.0	-13.3 %	27.3 %	89	124	RESIDENTIAL HOME FUN	7	11	5.5	75.0 %	57.1 %
47	57	SKYLINE FINANCIAL CO	13	22	11.0	44.4 %	144.4 %	89	124	PARAMOUNT RESIDENTIA	7	11	5.5	75.0 %	
47	57	AMERICA FIRST FEDERA	13	22	11.0	44.4 %	214.3 %	89	136	CATALYST LENDING INC	7	10	5.0	133.3 %	150.0 %
50	45	APPROVAL FIRST HOME	12	30	15.0	-33.3 %	-23.1 %	89	136	VAN DYK MORTGAGE COR	7	10	5.0	133.3 %	150.0 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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