

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2018

Next Release Date: Week 4 of June

Retail
Endorsement Growth

-6.3 %

Wholesale
Endorsement Growth

-28.7 %

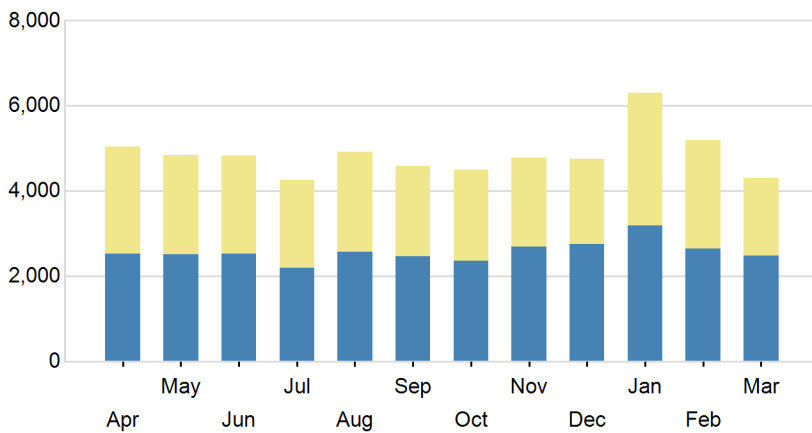
Total
Endorsement Growth

-17.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Dec	2,748	2.1 %	1,999	-4.3 %	4,747	-0.7 %
Jan	3,187	16.0 %	3,121	56.1 %	6,308	32.9 %
Feb	2,649	-16.9 %	2,546	-18.4 %	5,195	-17.6 %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Total	30,910		27,403		58,313	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,053	1,128	1,212	1,059	1,194	1,172	1,052	1,215	1,217	1,320	1,250	1,216	14,088	24.2%
FINANCE OF AMERICA REVER	746	657	906	942	1,092	933	863	730	703	1,028	932	610	10,142	17.4%
REVERSE MORTGAGE FUNDING	574	591	626	506	573	530	546	587	672	884	496	428	7,013	12.0%
LIBERTY HOME EQUITY SOLU	742	476	344	336	394	297	430	370	270	840	791	589	5,879	10.1%
SYNERGY ONE LENDING INC	231	250	343	264	306	289	306	357	346	368	206	175	3,441	5.9%
ONE REVERSE MORTGAGE LLC	261	266	207	196	313	282	251	277	265	296	253	261	3,128	5.4%
LIVE WELL FINANCIAL INC	162	197	164	135	181	247	197	212	211	214	136	185	2,241	3.8%
LONGBRIDGE FINANCIAL LLC	138	161	77	84	70	93	77	149	188	355	224	117	1,733	3.0%
HIGHTECHLENDING INC	122	112	109	89	119	86	109	115	81	105	192	129	1,368	2.3%
NATIONWIDE EQUITIES CORP	96	115	141	99	109	99	86	90	75	132	46	63	1,151	2.0%
Total	4,125	3,953	4,129	3,710	4,351	4,028	3,917	4,102	4,028	5,542	4,526	3,773	50,184	86.1%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,080	3,008	14,088	22.1 %	0.0 %	16.6 %	79 %	21 %	19.0 %	11.0 %	24.2 %
FINANCE OF AMERICA REVERS	4	1	2	2,021	8,121	10,142	32.4 %	38.9 %	37.6 %	20 %	80 %	3.5 %	29.6 %	17.4 %
REVERSE MORTGAGE FUNDING	3	2	3	2,516	4,497	7,013	0.8 %	38.2 %	22.0 %	36 %	64 %	4.3 %	16.4 %	12.0 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,783	4,096	5,879	3.6 %	34.6 %	23.4 %	30 %	70 %	3.1 %	14.9 %	10.1 %
SYNERGY ONE LENDING INC	5	5	5	1,812	1,629	3,441	32.4 %	61.6 %	44.8 %	53 %	47 %	3.1 %	5.9 %	5.9 %
ONE REVERSE MORTGAGE LLC	2	27	6	3,125	3	3,128	-5.3 %	>1,000%	-5.2 %	100 %	0 %	5.4 %	0.0 %	5.4 %
LIVE WELL FINANCIAL INC	7	7	7	1,344	897	2,241	33.2 %	-11.5 %	10.8 %	60 %	40 %	2.3 %	3.3 %	3.8 %
LONGBRIDGE FINANCIAL LLC	12	6	8	689	1,044	1,733	94.1 %	120.7 %	109.3 %	40 %	60 %	1.2 %	3.8 %	3.0 %
HIGHTECHLENDING INC	11	9	9	957	411	1,368	-16.6 %	40.8 %	-4.9 %	70 %	30 %	1.6 %	1.5 %	2.3 %
NATIONWIDE EQUITIES CORPO	8	20	10	1,014	137	1,151	-16.6 %	158.5 %	-9.3 %	88 %	12 %	1.7 %	0.5 %	2.0 %
Total				26,341	23,843	50,184	13.5 %	32.5 %	21.8 %	52 %	48 %	45.2 %	87.0 %	86.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,080	3,008	14,088	2,002	0	2,002	79 %	21 %	19.0 %	11.0 %	24.2 %
FINANCE OF AMERICA REVERS	4	1	2	2,021	8,121	10,142	495	2,274	2,769	20 %	80 %	3.5 %	29.6 %	17.4 %
FAIRWAY INDEPENDENT MORTG	9		11	977	0	977	472	0	472	100 %	0 %	1.7 %		1.7 %
SYNERGY ONE LENDING INC	5	5	5	1,812	1,629	3,441	443	621	1,064	53 %	47 %	3.1 %	5.9 %	5.9 %
LIVE WELL FINANCIAL INC	7	7	7	1,344	897	2,241	335	-117	218	60 %	40 %	2.3 %	3.3 %	3.8 %
Total				17,234	13,655	30,889	3,747	2,778	6,525	56 %	44 %	29.6 %	49.8 %	53.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	2,021	8,121	10,142	495	2,274	2,769	20 %	80 %	3.5 %	29.6 %	17.4 %
REVERSE MORTGAGE FUNDING	3	2	3	2,516	4,497	7,013	21	1,244	1,265	36 %	64 %	4.3 %	16.4 %	12.0 %
LIBERTY HOME EQUITY SOLUT	6	3	4	1,783	4,096	5,879	62	1,054	1,116	30 %	70 %	3.1 %	14.9 %	10.1 %
SYNERGY ONE LENDING INC	5	5	5	1,812	1,629	3,441	443	621	1,064	53 %	47 %	3.1 %	5.9 %	5.9 %
LONGBRIDGE FINANCIAL LLC	12	6	8	689	1,044	1,733	334	571	905	40 %	60 %	1.2 %	3.8 %	3.0 %
Total				8,821	19,387	28,208	1,355	5,764	7,119	31 %	69 %	15.1 %	70.7 %	48.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	560	45 %
REVERSE MORTGAGE FUNDING LLC	302	37 %
LIBERTY HOME EQUITY SOLUTIONS INC	560	31 %
AMERICAN ADVISORS GROUP	539	21 %
SYNERGY ONE LENDING INC	152	26 %
LONGBRIDGE FINANCIAL LLC	29	27 %
LIVE WELL FINANCIAL INC	97	14 %
PLAZA HOME MORTGAGE INC	300	34 %
HIGHTECHLENDING INC	163	41 %
RMS/SECURITY ONE LENDING	149	6 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2018

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	11,080	3,008	14,088	19.0 %	11.0 %	24.2 %	43	51	IREVERSE HOME LOANS	155	0	155	0.3 %	0.0 %	0.3 %	
4	1	2	FINANCE OF AMERICA R	2,021	8,121	10,142	3.5 %	29.6 %	17.4 %	44	52	PEOPLES BANK	153	0	153	0.3 %	0.0 %	0.3 %	
3	2	3	REVERSE MORTGAGE FUN	2,516	4,497	7,013	4.3 %	16.4 %	12.0 %	44	52	GUARANTEED RATE INC	153	0	153	0.3 %	0.0 %	0.3 %	
6	3	4	LIBERTY HOME EQUITY	1,783	4,096	5,879	3.1 %	14.9 %	10.1 %	46	54	VIP MORTGAGE INC	149	0	149	0.3 %	0.0 %	0.3 %	
5	5	5	SYNERGY ONE LENDING	1,812	1,629	3,441	3.1 %	5.9 %	5.9 %	47	55	C2 FINANCIAL CORPORA	141	0	141	0.2 %	0.0 %	0.2 %	
2	27	6	ONE REVERSE MORTGAGE	3,125	3	3,128	5.4 %	0.0 %	5.4 %	48	56	GUILD MORTGAGE COMPA	139	0	139	0.2 %	0.0 %	0.2 %	
7	7	7	LIVE WELL FINANCIAL	1,344	897	2,241	2.3 %	3.3 %	3.8 %	49	57	SENIOR FUNDING ASSOC	138	0	138	0.2 %	0.0 %	0.2 %	
12	6	8	LONGBRIDGE FINANCIAL	689	1,044	1,733	1.2 %	3.8 %	3.0 %	49	57	MORTGAGE BROKERS SER	138	0	138	0.2 %	0.0 %	0.2 %	
11	9	9	HIGHTECHLENDING INC	957	411	1,368	1.6 %	1.5 %	2.3 %	51	59	PRIMARY RESIDENTIAL	135	0	135	0.2 %	0.0 %	0.2 %	
8	20	10	NATIONWIDE EQUITIES	1,014	137	1,151	1.7 %	0.5 %	2.0 %	52	60	JET DIRECT FUNDING C	134	0	134	0.2 %	0.0 %	0.2 %	
9		11	FAIRWAY INDEPENDENT	977	0	977	1.7 %	0.0 %	1.7 %	53	61	REVERSE MORTGAGE COR	131	0	131	0.2 %	0.0 %	0.2 %	
10		12	REVERSE MORTGAGESCOM	971	0	971	1.7 %	0.0 %	1.7 %	55	26	TOTAL MEDIA MANAGEME	122	8	130	0.2 %	0.0 %	0.2 %	
14	12	13	OPEN MORTGAGE LLC	563	344	907	1.0 %	1.3 %	1.6 %	54	63	GOLDWATER BANK NA	129	0	129	0.2 %	0.0 %	0.2 %	
17	13	14	FIRSTBANK	516	299	815	0.9 %	1.1 %	1.4 %	56	64	PACIFIC RESIDENTIAL	118	0	118	0.2 %	0.0 %	0.2 %	
20	16	15	CHERRY CREEK MORTGAG	470	217	687	0.8 %	0.8 %	1.2 %	57	65	NOVA FINANCIAL & INV	116	0	116	0.2 %	0.0 %	0.2 %	
13		16	ALL REVERSE MORTGAGE	592	0	592	1.0 %	0.0 %	1.0 %	58	66	AMERICAN FINANCIAL M	112	0	112	0.2 %	0.0 %	0.2 %	
32	10	17	RMS/SECURITY ONE LEN	199	385	584	0.3 %	1.4 %	1.0 %	59	67	ARAMCO MORTGAGE INC	111	0	111	0.2 %	0.0 %	0.2 %	
15		18	ADVISORS MORTGAGE GR	555	0	555	1.0 %	0.0 %	1.0 %	60	68	AEGEAN FINANCIAL INC	110	0	110	0.2 %	0.0 %	0.2 %	
16		19	RESOLUTE BANK	527	0	527	0.9 %	0.0 %	0.9 %	61	69	IREVERSE HOME LOANS	109	0	109	0.2 %	0.0 %	0.2 %	
18		20	QUONTIC BANK FSB	508	0	508	0.9 %	0.0 %	0.9 %	61	69	PS FINANCIAL SERVICE	109	0	109	0.2 %	0.0 %	0.2 %	
887	8	21	PLAZA HOME MORTGAGE	3	497	500	0.0 %	1.8 %	0.9 %	61	69	UNITED MORTGAGE CORP	109	0	109	0.2 %	0.0 %	0.2 %	
19		22	FINANCE OF AMERICA M	481	0	481	0.8 %	0.0 %	0.8 %	64	72	BANC OF CALIFORNIA N	108	0	108	0.2 %	0.0 %	0.2 %	
21		23	THE FEDERAL SAVINGS	468	0	468	0.8 %	0.0 %	0.8 %	65	73	SENIOR LENDING CORPO	107	0	107	0.2 %	0.0 %	0.2 %	
22		24	ENNKAR INC	454	0	454	0.8 %	0.0 %	0.8 %	66	74	AMRES CORPORATION	104	0	104	0.2 %	0.0 %	0.2 %	
29	18	25	1ST NATIONS REVERSE	222	188	410	0.4 %	0.7 %	0.7 %	67	75	UNITED PACIFIC MORTG	102	0	102	0.2 %	0.0 %	0.2 %	
185	11	26	THE MONEY SOURCE INC	37	365	402	0.1 %	1.3 %	0.7 %	67	75	SENIOR ADVANTAGE ASS	102	0	102	0.2 %	0.0 %	0.2 %	
23		27	AMERICAN FINANCIAL N	384	0	384	0.7 %	0.0 %	0.7 %	69	77	CALIBER HOME LOANS I	101	0	101	0.2 %	0.0 %	0.2 %	
24		28	AMERICAN PACIFIC MOR	382	0	382	0.7 %	0.0 %	0.7 %	71	78	ALPHA MORTGAGE CORPO	94	0	94	0.2 %	0.0 %	0.2 %	
85	15	29	MONEY HOUSE INC	82	268	350	0.1 %	1.0 %	0.6 %	72	79	VERITAS FUNDING LLC	93	0	93	0.2 %	0.0 %	0.2 %	
25		30	M & T BANK	313	0	313	0.5 %	0.0 %	0.5 %	72	79	MOVEMENT MORTGAGE LL	93	0	93	0.2 %	0.0 %	0.2 %	
323	14	31	SUN WEST MORTGAGE CO	19	275	294	0.0 %	1.0 %	0.5 %	74	81	SILVER LEAF MORTGAGE	91	0	91	0.2 %	0.0 %	0.2 %	
70	19	32	HOME POINT FINANCIAL	99	161	260	0.2 %	0.6 %	0.4 %	75	82	OMNI-FUND INC	90	0	90	0.2 %	0.0 %	0.2 %	
266	17	33	MCM HOLDINGS INC	24	214	238	0.0 %	0.8 %	0.4 %	76	83	TRINITY REVERSE MORT	89	0	89	0.2 %	0.0 %	0.2 %	
26		34	BROKER SOLUTIONS INC	237	0	237	0.4 %	0.0 %	0.4 %	77	84	BAY EQUITY LLC	88	0	88	0.2 %	0.0 %	0.2 %	
27		35	APPROVAL FIRST HOME	236	0	236	0.4 %	0.0 %	0.4 %	77	84	REVERSE FREEDOM LLC	88	0	88	0.2 %	0.0 %	0.2 %	
28		36	INTERCONTINENTAL CAP	224	0	224	0.4 %	0.0 %	0.4 %	77	84	MAC5 MORTGAGE INC	88	0	88	0.2 %	0.0 %	0.2 %	
30		37	EVOLVE BANK & TRUST	214	0	214	0.4 %	0.0 %	0.4 %	80	87	GEORGETOWN MORTGAGE	86	0	86	0.1 %	0.0 %	0.1 %	
31		38	BANK OF ENGLAND	201	0	201	0.3 %	0.0 %	0.3 %	80	87	GREEN MONARCH MORTGA	86	0	86	0.1 %	0.0 %	0.1 %	
33		39	SUN AMERICAN MORTGAG	197	0	197	0.3 %	0.0 %	0.3 %	82	89	GSF MORTGAGE CORPORA	85	0	85	0.1 %	0.0 %	0.1 %	
34		40	GOLDEN YEARS MORTGAG	196	0	196	0.3 %	0.0 %	0.3 %	150	23	HOMEOWNERS MORTGAGE	45	38	83	0.1 %	0.1 %	0.1 %	
35		41	HOMEBRIDGE FINANCIAL	193	0	193	0.3 %	0.0 %	0.3 %	83	90	ACCESS REVERSE MORTG	83	0	83	0.1 %	0.0 %	0.1 %	
36		42	COMMUNITY FIRST NATI	187	0	187	0.3 %	0.0 %	0.3 %	83	90	KRS CAPITAL PARTNERS	83	0	83	0.1 %	0.0 %	0.1 %	
37		43	TOWNEBANK	179	0	179	0.3 %	0.0 %	0.3 %	85	93	AMERICAS MORTGAGE RE	82	0	82	0.1 %	0.0 %	0.1 %	
158	21	44	UNITED NORTHERN MORT	43	134	177	0.1 %	0.5 %	0.3 %	87	94	SPECTRUM ONE MORTGAG	81	0	81	0.1 %	0.0 %	0.1 %	
38		45	SECURE LENDING INCOR	176	0	176	0.3 %	0.0 %	0.3 %	87	94	REVERSE MORTGAGE EDU	81	0	81	0.1 %	0.0 %	0.1 %	
193	22	46	LAND-HOME FINANCIAL	35	131	166	0.1 %	0.5 %	0.3 %	89	96	SUCCESS MORTGAGE PAR	79	0	79	0.1 %	0.0 %	0.1 %	
39		47	INTEGRITY 1ST MORTGA	160	0	160	0.3 %	0.0 %	0.3 %	90	97	THE REVERSE MORTGAGE	78	0	78	0.1 %	0.0 %	0.1 %	
39		47	FRANKLIN FIRST FINAN	160	0	160	0.3 %	0.0 %	0.3 %	91	98	MORTGAGESHOP LLC	77	0	77	0.1 %	0.0 %	0.1 %	
41		49	UNIVERSAL LENDING CO	156	0	156	0.3 %	0.0 %	0.3 %	91	98	LOANDEPOTCOM	77	0	77	0.1 %	0.0 %	0.1 %	
41		49	FIRST AMERICAN HOME	156	0	156	0.3 %	0.0 %	0.3 %	93	100	EAGLE HOME MORTGAGE	76	0	76	0.1 %	0.0 %	0.1 %	

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Top 100 HECM Originators - March 2018 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,056	3,074	1,024.7	3.6 %	16.4 %	47	71	FOUNTAIN CITY FUNDIN	9	24	8.0	28.6 %	33.3 %
2	2	ONE REVERSE MORTGAGE	260	808	269.3	3.2 %	6.0 %	47	71	PERL MORTGAGE	9	24	8.0	80.0 %	200.0 %
3	3	LIBERTY HOME EQUITY	152	633	211.0	-29.0 %	10.9 %	47	76	CROSSCOUNTRY MORTGAG	9	23	7.7	50.0 %	130.0 %
4	4	REVERSE MORTGAGE FUN	136	597	199.0	-2.2 %	-15.4 %	54	33	SUN AMERICAN MORTGAG	8	51	17.0	-55.6 %	8.5 %
5	7	LIVE WELL FINANCIAL	131	349	116.3	48.9 %	28.3 %	54	37	EVOLVE BANK & TRUST	8	47	15.7	-52.9 %	-9.6 %
6	5	FINANCE OF AMERICA R	129	458	152.7	-20.4 %	12.5 %	54	37	MORTGAGE BROKERS SER	8	47	15.7	-42.9 %	67.9 %
7	6	SYNERGY ONE LENDING	97	417	139.0	-19.8 %	2.0 %	54	40	FRANKLIN FIRST FINAN	8	46	15.3	-42.9 %	58.6 %
8	9	HIGHTECHLENDING INC	79	288	96.0	-34.7 %	-13.5 %	54	42	BANK OF ENGLAND	8	42	14.0	-60.0 %	-50.6 %
9	8	FAIRWAY INDEPENDENT	72	328	109.3	-27.3 %	131.0 %	54	52	KRS CAPITAL PARTNERS	8	33	11.0	33.3 %	94.1 %
10	12	REVERSE MORTGAGESCOM	67	213	71.0	-27.2 %	-19.9 %	54	55	ALPHA MORTGAGE CORPO	8	31	10.3	0.0 %	138.5 %
11	15	RESOLUTE BANK	63	150	50.0	96.9 %	16.3 %	54	58	PRIMARY RESIDENTIAL	8	30	10.0	-27.3 %	-25.0 %
12	14	NATIONWIDE EQUITIES	53	203	67.7	43.2 %	-39.2 %	54	58	GOLDWATER BANK NA	8	30	10.0	-11.1 %	36.4 %
13	10	LONGBRIDGE FINANCIAL	49	273	91.0	-36.4 %	193.5 %	54	63	CARROLLTON MORTGAGE	8	27	9.0	60.0 %	170.0 %
14	17	ADVISORS MORTGAGE GR	39	131	43.7	-2.5 %	-46.7 %	54	76	ACCESS REVERSE MORTG	8	23	7.7	-20.0 %	91.7 %
15	11	OPEN MORTGAGE LLC	38	221	73.7	-57.8 %	52.4 %	54	122	PIERPOINT MORTGAGE L	8	15	5.0	166.7 %	50.0 %
16	20	FIRSTBANK	35	125	41.7	-23.9 %	-32.4 %	66	62	LOANDEPOTCOM	7	28	9.3	-36.4 %	154.5 %
17	24	THE FEDERAL SAVINGS	34	105	35.0	-2.9 %	11.7 %	66	84	MAC5 MORTGAGE INC	7	22	7.3	-30.0 %	69.2 %
18	19	QUONTIC BANK FSB	33	127	42.3	-28.3 %	47.7 %	66	84	OCEAN LENDING HOME L	7	22	7.3	-12.5 %	
19	20	CHERRY CREEK MORTGAG	29	125	41.7	-34.1 %	50.6 %	66	84	A NEW MEXICO REVERSE	7	22	7.3	0.0 %	-12.0 %
20	16	FINANCE OF AMERICA M	26	143	47.7	-50.9 %	197.9 %	66	101	PARAMOUNT RESIDENTIA	7	18	6.0	0.0 %	800.0 %
21	12	ALL REVERSE MORTGAGE	25	213	71.0	-64.3 %	144.8 %	66	101	VERITAS FUNDING LLC	7	18	6.0	250.0 %	38.5 %
22	23	AMERICAN PACIFIC MOR	23	108	36.0	-34.3 %	68.8 %	72	32	SECURE LENDING INCOR	6	53	17.7	-66.7 %	140.9 %
23	17	AMERICAN FINANCIAL N	22	131	43.7	-60.7 %	63.8 %	72	35	AMRES CORPORATION	6	50	16.7	-70.0 %	4,900.0 %
24	25	M & T BANK	20	70	23.3	5.3 %	-20.5 %	72	42	GOLDEN YEARS MORTGAG	6	42	14.0	-25.0 %	-59.6 %
25	22	ENNKAR INC	19	124	41.3	-60.4 %	25.3 %	72	60	PACIFIC RESIDENTIAL	6	29	9.7	-57.1 %	16.0 %
26	49	CALIBER HOME LOANS I	17	38	12.7	54.5 %	90.0 %	72	60	UNITED PACIFIC MORTG	6	29	9.7	0.0 %	-6.5 %
27	29	INTERCONTINENTAL CAP	16	57	19.0	-36.0 %	137.5 %	72	70	OMNI-FUND INC	6	25	8.3	-25.0 %	-13.8 %
27	31	BROKER SOLUTIONS INC	16	56	18.7	6.7 %	0.0 %	72	71	AEGEAN FINANCIAL INC	6	24	8.0	20.0 %	-38.5 %
29	28	HOMEBRIDGE FINANCIAL	14	59	19.7	-48.1 %	90.3 %	72	76	GW GOLDEN ENTERPRISE	6	23	7.7	-33.3 %	-23.3 %
29	42	GUARANTEED RATE INC	14	42	14.0	7.7 %	16.7 %	72	76	LENDING DIRECT INC	6	23	7.7	-14.3 %	
29	42	JET DIRECT FUNDING C	14	42	14.0	55.6 %	740.0 %	72	76	UNIVERSAL LENDING CO	6	23	7.7	0.0 %	-39.5 %
32	29	GUILD MORTGAGE COMPA	13	57	19.0	-38.1 %	78.1 %	72	89	PEOPLES HOME EQUITY	6	21	7.0	-33.3 %	50.0 %
32	41	APPROVAL FIRST HOME	13	43	14.3	8.3 %	-31.7 %	72	98	ON Q FINANCIAL INC	6	19	6.3	0.0 %	26.7 %
32	76	MORTGAGESHOP LLC	13	23	7.7	116.7 %	27.8 %	72	101	SLADE MORTGAGE GROUP	6	18	6.0	20.0 %	100.0 %
35	63	THE REVERSE MORTGAGE	12	27	9.0	50.0 %	68.8 %	72	114	PREMIER MORTGAGE RES	6	17	5.7	20.0 %	325.0 %
36	26	1ST NATIONS REVERSE	11	63	21.0	-47.6 %	472.7 %	72	122	MAGNOLIA BANK INC	6	15	5.0	-25.0 %	
36	33	C2 FINANCIAL CORPORA	11	51	17.0	-31.3 %	59.4 %	72	183	TEXAS REVERSE MORTGA	6	10	3.3	500.0 %	42.9 %
36	48	FIRST AMERICAN HOME	11	41	13.7	-8.3 %	-29.3 %	72	197	SENIOR MORTGAGE BANK	6	9	3.0		-25.0 %
36	53	TOTAL MEDIA MANAGEME	11	32	10.7	83.3 %	-17.9 %	89	42	ARAMCO MORTGAGE INC	5	42	14.0	-66.7 %	68.0 %
36	55	VIP MORTGAGE INC	11	31	10.3	-31.3 %	3.3 %	89	63	SKYLINE FINANCIAL CO	5	27	9.0	-61.5 %	92.9 %
36	76	US MORTGAGE CORPORAT	11	23	7.7	175.0 %	130.0 %	89	63	SENIOR ADVANTAGE ASS	5	27	9.0	-54.5 %	0.0 %
36	89	EAGLE HOME MORTGAGE	11	21	7.0	83.3 %	40.0 %	89	68	NOVA FINANCIAL & INV	5	26	8.7	-28.6 %	-3.7 %
43	49	AMERICAN FINANCIAL M	10	38	12.7	-9.1 %	111.1 %	89	84	MOVEMENT MORTGAGE LL	5	22	7.3	-37.5 %	175.0 %
43	53	AMERICA FIRST FEDERA	10	32	10.7	-23.1 %	166.7 %	89	93	SIERRA PACIFIC MORTG	5	20	6.7	-50.0 %	-13.0 %
43	63	STERLING MORTGAGE SE	10	27	9.0	-16.7 %	2,600.0 %	89	93	DALE ERNEST TILLMAN	5	20	6.7	0.0 %	100.0 %
43	120	ACADEMY MORTGAGE COR	10	16	5.3	233.3 %	300.0 %	89	93	FULTON BANK NA	5	20	6.7	25.0 %	-23.1 %
47	26	IREVERSE HOME LOANS	9	63	21.0	-60.9 %		89	98	SPECTRUM ONE MORTGAG	5	19	6.3	0.0 %	0.0 %
47	36	TOWNEBANK	9	49	16.3	-50.0 %	58.1 %	89	101	HOMEOWNERS FINANCIAL	5	18	6.0	-37.5 %	100.0 %
47	42	COMMUNITY FIRST NATI	9	42	14.0	-43.8 %	-10.6 %	89	101	MOUNTAIN AMERICA CRE	5	18	6.0	-16.7 %	-18.2 %
47	51	INTEGRITY 1ST MORTGA	9	36	12.0	-10.0 %	50.0 %	89	101	SENIOR AMERICAN FUND	5	18	6.0	400.0 %	-14.3 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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