

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2019

Next Release Date: Week 4 of March

Retail Endorsement Growth

-8.5 %

Wholesale Endorsement Growth

-21.1 %

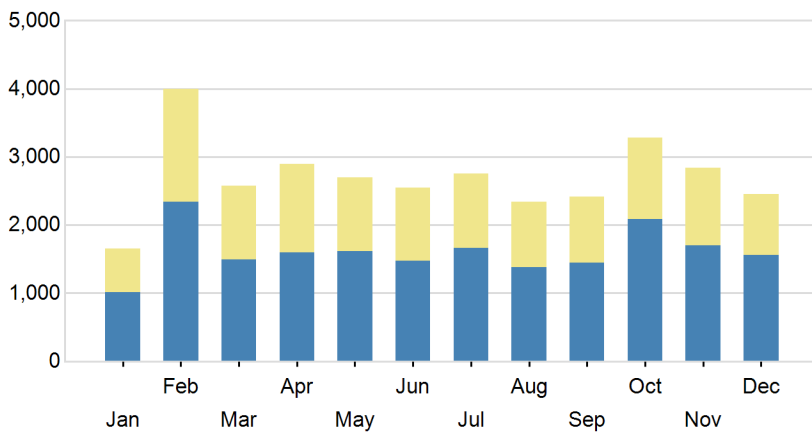
Total Endorsement Growth

-13.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Total	19,365		13,083		32,448	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	631	1,179	782	877	881	846	994	701	821	1,337	1,168	936	11,153	34.4%
FINANCE OF AMERICA REVER	80	725	344	329	302	410	392	299	351	332	387	245	4,196	12.9%
REVERSE MORTGAGE FUNDING	193	333	237	262	255	240	293	317	300	311	266	386	3,393	10.5%
ONE REVERSE MORTGAGE LLC	74	352	213	247	238	215	240	249	185	284	204	161	2,662	8.2%
LIBERTY HOME EQUITY SOLU	165	255	247	411	302	187	230	72	140	213	145	3	2,370	7.3%
SYNERGY ONE LENDING INC	109	212	137	164	178	148	178	182	164	217	200	208	2,097	6.5%
LONGBRIDGE FINANCIAL LLC	74	145	128	137	126	119	126	160	162	134	94	72	1,477	4.6%
FAIRWAY INDEPENDENT MORT	36	122	79	89	70	98	113	98	99	103	75	48	1,030	3.2%
OPEN MORTGAGE LLC	27	73	47	40	27	30	45	66	53	108	81	91	688	2.1%
HIGHTECHLENDING INC	49	98	57	51	34	59	28	76	39	65	49	71	676	2.1%
Total	1,438	3,494	2,271	2,607	2,413	2,352	2,639	2,220	2,314	3,104	2,669	2,221	29,742	91.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,423	1,730	11,153	-2.7%	-1.3%	-2.5%	84%	16%	29.0%	13.2%	34.4%
FINANCE OF AMERICA REVERS	6	1	2	878	3,318	4,196	-40.8%	-32.5%	-34.4%	21%	79%	2.7%	25.4%	12.9%
REVERSE MORTGAGE FUNDING	4	2	3	1,244	2,149	3,393	-12.2%	-29.1%	-23.7%	37%	63%	3.8%	16.4%	10.5%
ONE REVERSE MORTGAGE LLC	2	9	4	2,357	305	2,662	-14.1%	444.6%	-4.9%	89%	11%	7.3%	2.3%	8.2%
LIBERTY HOME EQUITY SOLUT	7	3	5	570	1,800	2,370	-49.1%	-39.7%	-42.3%	24%	76%	1.8%	13.8%	7.3%
SYNERGY ONE LENDING INC	3	6	6	1,502	595	2,097	10.6%	-25.8%	-2.9%	72%	28%	4.6%	4.5%	6.5%
LONGBRIDGE FINANCIAL LLC	9	5	7	389	1,088	1,477	-31.0%	-10.3%	-16.9%	26%	74%	1.2%	8.3%	4.6%
FAIRWAY INDEPENDENT MORTG	5		8	1,030	0	1,030	8.1%	NaN	8.1%	100%	0%	3.2%		3.2%
OPEN MORTGAGE LLC	10	7	9	372	316	688	-14.1%	-18.8%	-16.3%	54%	46%	1.1%	2.4%	2.1%
HIGHTECHLENDING INC	8	11	10	421	255	676	-32.3%	-10.2%	-25.4%	62%	38%	1.3%	1.9%	2.1%
Total				18,186	11,556	29,742	-10.8%	-25.1%	-16.9%	61%	39%	56.0%	88.3%	91.7%

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	3	6	6	1,502	595	2,097	144	-207	-63	72%	28%	4.6%	4.5%	6.5%
GOODLIFE HOME LOANS	24	24	27	127	14	141	127	8	135	90%	10%	0.4%	0.1%	0.4%
FAIRWAY INDEPENDENT MORTG	5		8	1,030	0	1,030	77	0	77	100%	0%	3.2%		3.2%
NATIONWIDE MORTGAGE BANKE	45		51	69	0	69	67	0	67	100%	0%	0.2%		0.2%
ELITE FUNDING CORPORATION	44		50	70	0	70	52	0	52	100%	0%	0.2%		0.2%
Total				2,798	609	3,407	467	-199	268	82%	18%	8.6%	4.7%	10.5%

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	9	4	2,357	305	2,662	-387	249	-138	89%	11%	7.3%	2.3%	8.2%
MIDWEST LOAN SOLUTIONS IN	501	18	84	4	35	39	4	35	39	10%	90%	0.0%	0.3%	0.1%
ROYAL PACIFIC FUNDING COR	1075	19	109	1	30	31	0	29	29	3%	97%	0.0%	0.2%	0.1%
TOTAL MEDIA MANAGEMENT LL	43	23	39	73	15	88	-23	14	-9	83%	17%	0.2%	0.1%	0.3%
GOODLIFE HOME LOANS	24	24	27	127	14	141	127	8	135	90%	10%	0.4%	0.1%	0.4%
Total				2,562	399	2,961	-279	335	56	87%	13%	7.9%	3.0%	9.1%

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	519	43%
REVERSE MORTGAGE FUNDING LLC	278	38%
LIBERTY HOME EQUITY SOLUTIONS INC	387	28%
AMERICAN ADVISORS GROUP	350	28%
LONGBRIDGE FINANCIAL LLC	68	33%
SYNERGY ONE LENDING INC	123	33%
LIVE WELL FINANCIAL INC	62	11%
OPEN MORTGAGE LLC	78	25%
ONE REVERSE MORTGAGE LLC	160	42%
PLAZA HOME MORTGAGE INC	212	49%

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2019

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,423	1,730	11,153	29.0 %	13.2 %	34.4 %	45		51	NATIONWIDE MORTGAGE	69	0	69	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	878	3,318	4,196	2.7 %	25.4 %	12.9 %	46		52	GUARANTEED RATE INC	68	0	68	0.2 %	0.0 %	0.2 %
4	2	3	REVERSE MORTGAGE FUN	1,244	2,149	3,393	3.8 %	16.4 %	10.5 %	46		52	ALPHA MORTGAGE CORPO	68	0	68	0.2 %	0.0 %	0.2 %
2	9	4	ONE REVERSE MORTGAGE	2,357	305	2,662	7.3 %	2.3 %	8.2 %	48		54	THE REVERSE MORTGAGE	67	0	67	0.2 %	0.0 %	0.2 %
7	3	5	LIBERTY HOME EQUITY	570	1,800	2,370	1.8 %	13.8 %	7.3 %	48		54	PREMIER MORTGAGE RES	67	0	67	0.2 %	0.0 %	0.2 %
3	6	6	SYNERGY ONE LENDING	1,502	595	2,097	4.6 %	4.5 %	6.5 %	50		56	BANK OF ENGLAND	66	0	66	0.2 %	0.0 %	0.2 %
9	5	7	LONGBRIDGE FINANCIAL	389	1,088	1,477	1.2 %	8.3 %	4.6 %	51		57	TOWNEBANK	65	0	65	0.2 %	0.0 %	0.2 %
5		8	FAIRWAY INDEPENDENT	1,030	0	1,030	3.2 %	0.0 %	3.2 %	52		58	GENEVA FINANCIAL LLC	62	0	62	0.2 %	0.0 %	0.2 %
10	7	9	OPEN MORTGAGE LLC	372	316	688	1.1 %	2.4 %	2.1 %	53		59	APPROVAL FIRST HOME	61	0	61	0.2 %	0.0 %	0.2 %
8	11	10	HIGHTECHLENDING INC	421	255	676	1.3 %	1.9 %	2.1 %	54		60	AMERICAN FINANCIAL M	59	0	59	0.2 %	0.0 %	0.2 %
15	7	11	LIVE WELL FINANCIAL	261	316	577	0.8 %	2.4 %	1.8 %	54		60	PARAMOUNT RESIDENTIA	59	0	59	0.2 %	0.0 %	0.2 %
11	13	12	CHERRY CREEK MORTGAG	350	165	515	1.1 %	1.3 %	1.6 %	423	17	62	1ST NATIONS REVERSE	5	51	56	0.0 %	0.4 %	0.2 %
12		13	ALL REVERSE MORTGAGE	337	0	337	1.0 %	0.0 %	1.0 %	56		63	EAST COAST CAPITAL C	55	0	55	0.2 %	0.0 %	0.2 %
2051	10	14	PLAZA HOME MORTGAGE	0	293	293	0.0 %	2.2 %	0.9 %	57		64	INTERCONTINENTAL CAP	51	0	51	0.2 %	0.0 %	0.2 %
13		15	ADVISORS MORTGAGE GR	279	0	279	0.9 %	0.0 %	0.9 %	57		64	GATEWAY MORTGAGE GRO	51	0	51	0.2 %	0.0 %	0.2 %
14		16	FINANCE OF AMERICA M	275	0	275	0.8 %	0.0 %	0.8 %	60		66	MOHAVE STATE BANK	48	0	48	0.1 %	0.0 %	0.1 %
16	28	17	REVERSE MORTGAGESCOM	244	0	244	0.8 %	0.0 %	0.8 %	60		66	FAMILY FIRST FUNDING	48	0	48	0.1 %	0.0 %	0.1 %
108	12	18	MONEY HOUSE INC	29	185	214	0.1 %	1.4 %	0.7 %	62		68	HERITAGE HOME LOANS	46	0	46	0.1 %	0.0 %	0.1 %
17		19	ENNKAR INC	212	0	212	0.7 %	0.0 %	0.7 %	138	20	69	UNITED NORTHERN MORT	21	24	45	0.1 %	0.2 %	0.1 %
19	22	20	NATIONWIDE EQUITIES	190	20	210	0.6 %	0.2 %	0.6 %	63		69	CF CAPITAL GROUP	45	0	45	0.1 %	0.0 %	0.1 %
18		21	AMERICAN PACIFIC MOR	198	0	198	0.6 %	0.0 %	0.6 %	64		71	ARAMCO MORTGAGE INC	44	0	44	0.1 %	0.0 %	0.1 %
20		22	BROKER SOLUTIONS INC	168	0	168	0.5 %	0.0 %	0.5 %	64		71	SUCCESS MORTGAGE PAR	44	0	44	0.1 %	0.0 %	0.1 %
21		23	JET DIRECT FUNDING C	162	0	162	0.5 %	0.0 %	0.5 %	64		71	C & E FINANCIAL GROU	44	0	44	0.1 %	0.0 %	0.1 %
177	14	24	MCM HOLDINGS INC	15	141	156	0.0 %	1.1 %	0.5 %	64		71	MORTGAGE MASTER SERV	44	0	44	0.1 %	0.0 %	0.1 %
22		25	VIP MORTGAGE INC	147	0	147	0.5 %	0.0 %	0.5 %	68		75	MEADOWBROOK FINANCIA	43	0	43	0.1 %	0.0 %	0.1 %
201	15	26	SUN WEST MORTGAGE CO	13	132	145	0.0 %	1.0 %	0.4 %	68		75	SIMONICH CORPORATION	43	0	43	0.1 %	0.0 %	0.1 %
24	24	27	GOODLIFE HOME LOANS	127	14	141	0.4 %	0.1 %	0.4 %	70		77	NOVA FINANCIAL & INV	42	0	42	0.1 %	0.0 %	0.1 %
23		28	PRIMARY RESIDENTIAL	133	0	133	0.4 %	0.0 %	0.4 %	70		77	REVERSE FREEDOM LLC	42	0	42	0.1 %	0.0 %	0.1 %
25		29	M & T BANK	124	0	124	0.4 %	0.0 %	0.4 %	72		79	COMMUNITY FIRST NATI	41	0	41	0.1 %	0.0 %	0.1 %
26		30	THE FEDERAL SAVINGS	123	0	123	0.4 %	0.0 %	0.4 %	72		79	AMERICA FIRST FEDERA	41	0	41	0.1 %	0.0 %	0.1 %
27		31	QUONTIC BANK FSB	121	0	121	0.4 %	0.0 %	0.4 %	72		79	KRS CAPITAL PARTNERS	41	0	41	0.1 %	0.0 %	0.1 %
28		32	INTEGRITY 1ST MORTGA	119	0	119	0.4 %	0.0 %	0.4 %	75		82	GREAT FLORIDA LENDIN	40	0	40	0.1 %	0.0 %	0.1 %
29		33	SUN AMERICAN MORTGAG	104	0	104	0.3 %	0.0 %	0.3 %	75		82	OCEAN LENDING HOME L	40	0	40	0.1 %	0.0 %	0.1 %
29		33	ACADEMY MORTGAGE COR	104	0	104	0.3 %	0.0 %	0.3 %	77		84	SIERRA PACIFIC MORTG	39	0	39	0.1 %	0.0 %	0.1 %
29		33	SENIOR LENDING CORPO	104	0	104	0.3 %	0.0 %	0.3 %	501	18	84	MIDWEST LOAN SOLUTIO	4	35	39	0.0 %	0.3 %	0.1 %
32		36	AMERICAN FINANCIAL N	102	0	102	0.3 %	0.0 %	0.3 %	78		86	REVERSE MORTGAGE EDU	38	0	38	0.1 %	0.0 %	0.1 %
33		37	HOMEBRIDGE FINANCIAL	96	0	96	0.3 %	0.0 %	0.3 %	78		86	CROSSCOUNTRY MORTGAG	38	0	38	0.1 %	0.0 %	0.1 %
34		38	RESOLUTE BANK	94	0	94	0.3 %	0.0 %	0.3 %	78		86	PERRI FUNDING CORP	38	0	38	0.1 %	0.0 %	0.1 %
43	23	39	TOTAL MEDIA MANAGEME	73	15	88	0.2 %	0.1 %	0.3 %	78		86	CALIVER BEACH MORTGA	38	0	38	0.1 %	0.0 %	0.1 %
35		40	C2 FINANCIAL CORPORA	86	0	86	0.3 %	0.0 %	0.3 %	82		90	GOLDEN YEARS MORTGAG	37	0	37	0.1 %	0.0 %	0.1 %
201	16	41	LAND-HOME FINANCIAL	13	72	85	0.0 %	0.6 %	0.3 %	82		90	ACCESS REVERSE MORTG	37	0	37	0.1 %	0.0 %	0.1 %
36		41	SILVER LEAF MORTGAGE	85	0	85	0.3 %	0.0 %	0.3 %	82		90	EAGLE HOME MORTGAGE	37	0	37	0.1 %	0.0 %	0.1 %
37		43	GUILD MORTGAGE COMPA	80	0	80	0.2 %	0.0 %	0.2 %	82		90	OMNI-FUND INC	37	0	37	0.1 %	0.0 %	0.1 %
37		43	UNIVERSAL LENDING CO	80	0	80	0.2 %	0.0 %	0.2 %	82		90	AMERICAS MORTGAGE RE	37	0	37	0.1 %	0.0 %	0.1 %
37		43	BAY EQUITY LLC	80	0	80	0.2 %	0.0 %	0.2 %	82		90	ATLANTIC COAST MORTG	37	0	37	0.1 %	0.0 %	0.1 %
40		46	UNITED PACIFIC MORTG	79	0	79	0.2 %	0.0 %	0.2 %	82		90	REVERSE MORTGAGE ANS	37	0	37	0.1 %	0.0 %	0.1 %
41		47	FIRST AMERICAN HOME	77	0	77	0.2 %	0.0 %	0.2 %	82		90	FSI MORTGAGE LLC	37	0	37	0.1 %	0.0 %	0.1 %
42		48	MAGNOLIA BANK INC	76	0	76	0.2 %	0.0 %	0.2 %	90		98	MAC5 MORTGAGE INC	35	0	35	0.1 %	0.0 %	0.1 %
59	20	49	FIRSTBANK	50	24	74	0.2 %	0.2 %	0.2 %	90		98	GREEN MONARCH MORTGA	35	0	35	0.1 %	0.0 %	0.1 %
44		50	ELITE FUNDING CORPOR	70	0	70	0.2 %	0.0 %	0.2 %	92		100	GOLDWATER BANK NA	34	0	34	0.1 %	0.0 %	0.1 %

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Top 100 HECM Originators - December 2019 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	776	9,423	785.3	-18.5 %	-2.7 %	45	115	PULTE MORTGAGE LLC	5	26	2.2	150.0 %	116.7 %
2	3	SYNERGY ONE LENDING	146	1,502	125.2	-2.7 %	10.6 %	45	123	PREMIER REVERSE MORT	5	24	2.0	0.0 %	20.0 %
3	4	REVERSE MORTGAGE FUN	143	1,244	103.7	40.2 %	-12.2 %	45	325	MEREDITH VILLAGE SAV	5	7	0.6		16.7 %
4	2	ONE REVERSE MORTGAGE	134	2,357	196.4	-15.2 %	-14.1 %	54	46	GUARANTEED RATE INC	4	68	5.7	-55.6 %	-34.0 %
5	10	OPEN MORTGAGE LLC	60	372	31.0	42.9 %	-14.1 %	54	53	APPROVAL FIRST HOME	4	61	5.1	-33.3 %	-46.5 %
6	6	FINANCE OF AMERICA R	58	878	73.2	-10.8 %	-40.8 %	54	57	GATEWAY MORTGAGE GRO	4	51	4.3		59.4 %
7	5	FAIRWAY INDEPENDENT	48	1,030	85.8	-36.0 %	8.1 %	54	64	ARAMCO MORTGAGE INC	4	44	3.7	-50.0 %	-39.7 %
7	8	HIGHTECHLENDING INC	48	421	35.1	33.3 %	-32.3 %	54	64	C & E FINANCIAL GROU	4	44	3.7	0.0 %	10.0 %
9	11	CHERRY CREEK MORTGAG	30	350	29.2	-3.2 %	-11.8 %	54	75	GREAT FLORIDA LENDIN	4	40	3.3	33.3 %	-33.3 %
10	24	GOODLIFE HOME LOANS	27	127	10.6	350.0 %		54	82	EAGLE HOME MORTGAGE	4	37	3.1	300.0 %	-32.7 %
11	13	ADVISORS MORTGAGE GR	25	279	23.3	-13.8 %	-21.4 %	54	98	KELLY MORTGAGE INC	4	32	2.7	33.3 %	-13.5 %
12	19	NATIONWIDE EQUITIES	24	190	15.8	100.0 %	-55.5 %	54	111	HOMETOWN LENDERS LLC	4	27	2.3	0.0 %	
13	9	LONGBRIDGE FINANCIAL	20	389	32.4	-13.0 %	-31.0 %	54	115	INTERCAP LENDING INC	4	26	2.2	33.3 %	766.7 %
13	18	AMERICAN PACIFIC MOR	20	198	16.5	66.7 %	-29.3 %	54	133	LEADER ONE FINANCIAL	4	22	1.8	300.0 %	46.7 %
15	20	BROKER SOLUTIONS INC	19	168	14.0	-26.9 %	-6.7 %	54	138	LIBERTY BANK	4	21	1.8	33.3 %	-8.7 %
16	44	ELITE FUNDING CORPOR	18	70	5.8	20.0 %	288.9 %	54	154	BARRETT FINANCIAL GR	4	18	1.5	100.0 %	100.0 %
17	12	ALL REVERSE MORTGAGE	16	337	28.1	-5.9 %	-34.3 %	54	169	AUGUSTA FINANCIAL IN	4	16	1.3	33.3 %	128.6 %
17	22	VIP MORTGAGE INC	16	147	12.3	6.7 %	48.5 %	54	177	SUN CAPITAL MORTGAGE	4	15	1.3	100.0 %	1,400.0 %
19	29	SENIOR LENDING CORPO	15	104	8.7	25.0 %	96.2 %	54	191	BEST MORTGAGE INC	4	14	1.2		0.0 %
20	23	PRIMARY RESIDENTIAL	13	133	11.1	-43.5 %	44.6 %	54	244	HOMEOWNERS MORTGAGE	4	11	0.9	100.0 %	450.0 %
21	26	THE FEDERAL SAVINGS	11	123	10.3	-26.7 %	-42.0 %	54	277	SNR REAL ESTATE CORP	4	9	0.8	300.0 %	-47.1 %
22	37	UNIVERSAL LENDING CO	10	80	6.7	0.0 %	-2.4 %	54	297	PEOPLES INTERMOUNTAI	4	8	0.7	100.0 %	
22	93	MID AMERICA MORTGAGE	10	33	2.8	150.0 %		73	41	FIRST AMERICAN HOME	3	77	6.4	-62.5 %	-18.9 %
24	17	ENNKAR INC	9	212	17.7	-65.4 %	-30.0 %	73	45	NATIONWIDE MORTGAGE	3	69	5.8	-57.1 %	3,350.0 %
24	35	C2 FINANCIAL CORPORA	9	86	7.2	28.6 %	-21.8 %	73	50	BANK OF ENGLAND	3	66	5.5	-70.0 %	-21.4 %
24	40	UNITED PACIFIC MORTG	9	79	6.6	-10.0 %	3.9 %	73	51	TOWNEBANK	3	65	5.4	-40.0 %	-54.9 %
24	133	AMERICA INTEGRITY FI	9	22	1.8	125.0 %		73	60	MOHAVE STATE BANK	3	48	4.0	0.0 %	-7.7 %
28	14	FINANCE OF AMERICA M	8	275	22.9	-65.2 %	-20.7 %	73	62	HERITAGE HOME LOANS	3	46	3.8	-50.0 %	58.6 %
28	21	JET DIRECT FUNDING C	8	162	13.5	-55.6 %	16.5 %	73	63	CF CAPITAL GROUP	3	45	3.8	-25.0 %	9.8 %
28	29	SUN AMERICAN MORTGAG	8	104	8.7	-46.7 %	-30.7 %	73	82	REVERSE MORTGAGE ANS	3	37	3.1	0.0 %	-7.5 %
28	32	AMERICAN FINANCIAL N	8	102	8.5	-11.1 %	-56.6 %	73	82	OMNI-FUND INC	3	37	3.1	200.0 %	-21.3 %
28	46	ALPHA MORTGAGE CORPO	8	68	5.7	0.0 %	4.6 %	73	98	DIRECTORS MORTGAGE I	3	32	2.7	-50.0 %	45.5 %
33	42	MAGNOLIA BANK INC	7	76	6.3	-46.2 %	100.0 %	73	98	NORTHWEST REVERSE MO	3	32	2.7	-25.0 %	
33	43	TOTAL MEDIA MANAGEME	7	73	6.1	250.0 %	-24.0 %	73	101	HECM SENIOR HOME FIN	3	31	2.6		-20.5 %
33	70	REVERSE FREEDOM LLC	7	42	3.5	250.0 %	-23.6 %	73	104	MORTGAGESHOP LLC	3	30	2.5		-43.4 %
33	78	REVERSE MORTGAGE EDU	7	38	3.2	40.0 %	-20.8 %	73	108	PACIFIC RESIDENTIAL	3	29	2.4	200.0 %	-65.1 %
33	101	PROVIDENT LENDING CO	7	31	2.6	250.0 %	72.2 %	73	117	OPTION ONE MORTGAGE	3	25	2.1	-40.0 %	47.1 %
33	154	I3 LENDING INC	7	18	1.5	250.0 %	1,700.0 %	73	117	BROOKSTONE MORTGAGE	3	25	2.1		-37.5 %
39	28	INTEGRITY 1ST MORTGA	6	119	9.9	-33.3 %	-2.5 %	73	129	GALAPAGOS CAPITAL IN	3	23	1.9	50.0 %	76.9 %
39	52	GENEVA FINANCIAL LLC	6	62	5.2		158.3 %	73	154	JAMES B NUTTER AND C	3	18	1.5	-40.0 %	0.0 %
39	64	SUCCESS MORTGAGE PAR	6	44	3.7	50.0 %	-24.1 %	73	201	SUN WEST MORTGAGE CO	3	13	1.1		44.4 %
39	82	AMERICAS MORTGAGE RE	6	37	3.1	50.0 %	-11.9 %	73	201	INDUSTRY HOME MORTGA	3	13	1.1		
39	82	ACCESS REVERSE MORTG	6	37	3.1	100.0 %	-37.3 %	73	223	ACCESS FINANCIAL MOR	3	12	1.0		50.0 %
39	90	GREEN MONARCH MORTGA	6	35	2.9	20.0 %	0.0 %	73	325	CROSSMARK FINANCIAL	3	7	0.6	50.0 %	-22.2 %
45	29	ACADEMY MORTGAGE COR	5	104	8.7	-54.5 %	31.6 %	73	325	CHOICE LENDING CORPO	3	7	0.6		-68.2 %
45	36	SILVER LEAF MORTGAGE	5	85	7.1	-58.3 %	39.3 %	73	364	TDE CAPITAL INC	3	6	0.5		
45	37	BAY EQUITY LLC	5	80	6.7	25.0 %	66.7 %	73	597	PREMIUM SECURITY INC	3	3	0.3		
45	48	PREMIER MORTGAGE RES	5	67	5.6	-37.5 %	36.7 %	98	34	RESOLUTE BANK	2	94	7.8	0.0 %	-69.1 %
45	90	MAC5 MORTGAGE INC	5	35	2.9	400.0 %	-34.0 %	98	54	AMERICAN FINANCIAL M	2	59	4.9	-60.0 %	-13.2 %
45	92	GOLDWATER BANK NA	5	34	2.8	400.0 %	-47.7 %	98	57	INTERCONTINENTAL CAP	2	51	4.3	100.0 %	-65.5 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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