

Reverse Mortgage Retail Leaders

Industry Overview

Data as of April 2011

Next Release Date: Week 1 of June

Endorsement Growth Change

-16.2 %

Competition Growth

-28.0 %

Active Lender Change

-186

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	05/10	06/10	07/10	08/10	09/10	10/10	11/10	12/10	01/11	02/11	03/11	04/11	Trend
1 Southeast/Caribbean	1,039	1,080	1,275	1,418	1,323	1,038	1,404	1,387	1,305	1,425	1,455	1,265	▼
2 Pacific/Hawaii	749	890	1,022	1,125	983	805	1,092	988	1,130	1,204	1,283	1,021	▼
3 Mid-Atlantic	625	772	850	878	797	682	792	913	850	962	1,023	808	▼
4 Southwest	517	681	688	847	765	966	906	888	864	823	914	854	▼
5 New York/New Jersey	469	477	629	688	582	405	646	622	642	709	772	614	▼
6 Midwest	419	466	472	597	536	472	585	586	540	643	638	517	▼
7 Northwest/Alaska	277	296	348	336	300	267	314	344	365	361	361	339	▼
8 New England	220	267	307	334	280	259	342	373	359	337	348	302	▼
9 Rocky Mountain	144	239	200	246	254	212	294	289	246	274	318	244	▼
10 Great Plains	95	136	110	176	146	173	184	164	163	166	194	160	▼
Total	4,554	5,304	5,901	6,645	5,966	5,279	6,559	6,554	6,464	6,904	7,306	6,124	▼

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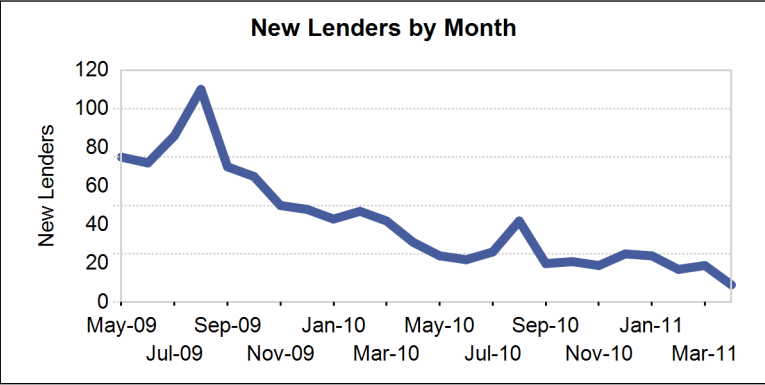
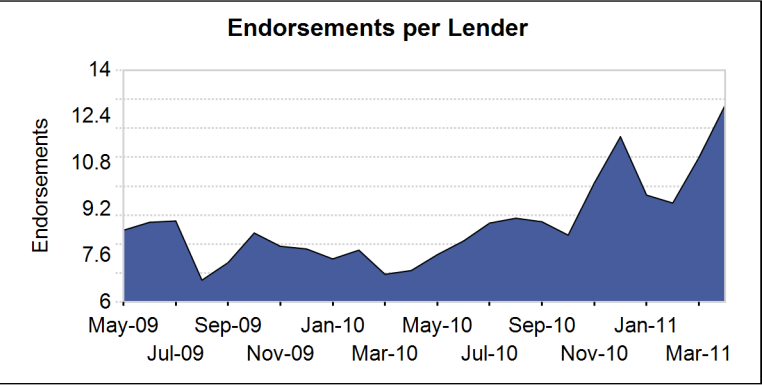
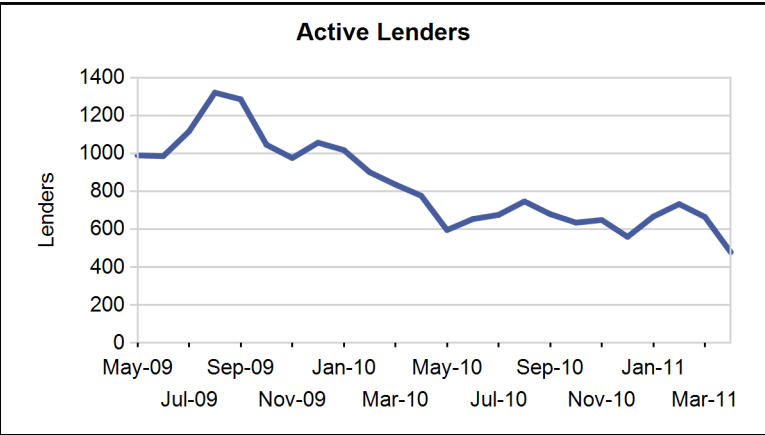
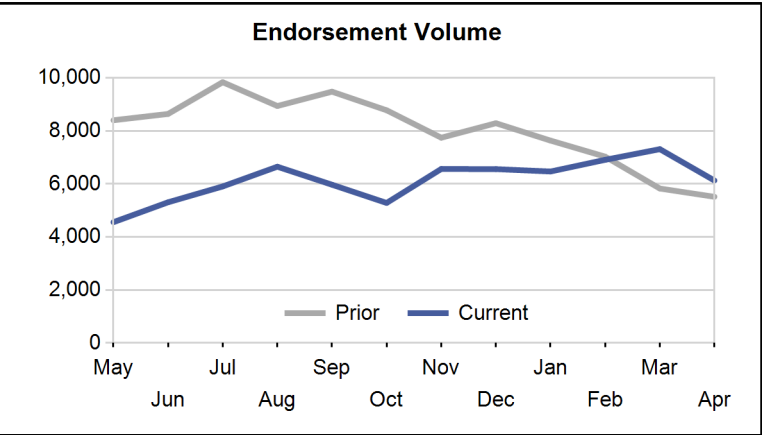
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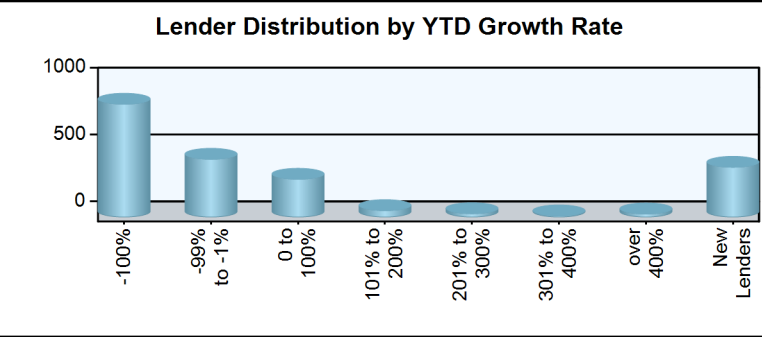
Competition

Top 10 Lenders

Rank / Lender	05/10	06/10	07/10	08/10	09/10	10/10	11/10	12/10	01/11	02/11	03/11	04/11	Total	Trend
1 WELLS FARGO BANK NA	991	1,077	1,383	1,880	1,412	1,075	1,783	1,820	1,687	1,662	1,960	1,253	17,983	▼
2 BANK OF AMERICA NA CHARLOTTE	539	641	562	677	548	636	550	864	843	777	738	896	8,271	▲
3 METLIFE BANK	201	275	395	397	351	302	579	638	466	444	682	616	5,346	▼
4 ONE REVERSE MORTGAGE LLC	214	251	263	299	306	299	338	368	322	295	398	423	3,776	▲
5 GENERATION MORTGAGE COMPANY	71	83	83	84	163	115	131	114	122	140	186	243	1,535	▲
6 GENWORTH FINANCIAL HM EQUITY A	65	132	247	170	88	63	65	14	86	90	114	140	1,274	▲
7 REVERSE MORTGAGE USA INC	69	108	91	96	85	108	99	129	102	70	65	82	1,104	▲
8 URBAN FINANCIAL GROUP	91	91	86	59	87	88	87	19	65	99	98	228	1,098	▲
9 GUARDIAN FIRST FUNDING GROUP L	69	75	85	64	66	58	76	20	69	92	82	99	855	▲
10 SECURITY ONE LENDING	31	68	46	82	63	66	87	48	80	91	66	123	851	▲
Top 10 SubTotal	2,341	2,801	3,241	3,808	3,169	2,810	3,795	4,034	3,842	3,760	4,389	4,103	42,093	▼
Industry Total	4,554	5,304	5,901	6,645	5,966	5,279	6,559	6,554	6,464	6,904	7,306	6,124	73,560	▼



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Market Performance

Market	YTD Volume 2011	YTD Volume 2010	Chg %	Active Lenders 2011	Active Lenders 2010	Chg %	Volume / Lender 2011	Volume / Lender 2010	Chg %
Great Plains									
KANSAS CITY	216	179	20.7 %	26	38	-31.6 %	4.2	2.6	63.5 %
ST. LOUIS	177	230	-23.0 %	31	45	-31.1 %	2.9	2.7	6.1 %
DES MOINES	127	69	84.1 %	18	19	-5.3 %	4.1	2.2	84.2 %
TOPEKA	85	58	46.6 %	16	19	-15.8 %	2.6	1.8	48.6 %
OMAHA	78	72	8.3 %	14	12	16.7 %	3.3	4.5	-26.5 %
Region Total	683	608	12.3 %	60	79	-24.1 %	5.7	4.0	44.2 %
Mid-Atlantic									
PHILADELPHIA	1,023	765	33.7 %	91	96	-5.2 %	5.2	3.9	31.9 %
RICHMOND	997	879	13.4 %	78	94	-17.0 %	5.7	4.1	37.8 %
BALTIMORE	756	997	-24.2 %	85	99	-14.1 %	4.1	4.8	-14.2 %
WASH. D.C.	491	501	-2.0 %	61	77	-20.8 %	3.6	3.1	14.8 %
PITTSBURGH	174	123	41.5 %	34	37	-8.1 %	2.4	1.6	48.6 %
WILMINGTON	139	180	-22.8 %	32	28	14.3 %	2.2	3.1	-30.2 %
CHARLESTON	63	63	0.0 %	14	16	-12.5 %	2.0	1.9	5.2 %
Region Total	3,643	3,508	3.8 %	191	237	-19.4 %	8.1	6.6	23.0 %
Midwest									
CHICAGO	585	899	-34.9 %	89	132	-32.6 %	3.4	3.3	2.2 %
MINN. ST. PAUL	361	249	45.0 %	36	45	-20.0 %	5.1	3.1	66.8 %
MILWAUKEE	303	292	3.8 %	32	40	-20.0 %	4.2	3.7	11.8 %
INDIANAPOLIS	272	240	13.3 %	40	32	25.0 %	3.6	3.2	14.7 %
CLEVELAND	227	192	18.2 %	30	40	-25.0 %	3.7	2.5	49.0 %
GRAND RAPIDS	145	180	-19.4 %	31	36	-13.9 %	2.7	2.4	12.7 %
COLUMBUS	107	73	46.6 %	23	22	4.5 %	2.6	2.0	29.1 %
SPRINGFIELD	104	79	31.6 %	25	30	-16.7 %	2.2	1.5	44.3 %
CINCINNATI	96	86	11.6 %	26	32	-18.8 %	2.0	1.7	18.6 %
DETROIT	95	198	-52.0 %	23	52	-55.8 %	2.3	2.1	12.6 %
FLINT	43	39	10.3 %	21	16	31.3 %	1.3	1.3	0.6 %
Region Total	2,338	2,527	-7.5 %	197	297	-33.7 %	6.1	4.3	41.2 %
New England									
BOSTON	572	585	-2.2 %	68	85	-20.0 %	4.2	3.3	26.7 %
HARTFORD	392	420	-6.7 %	56	81	-30.9 %	3.4	2.6	30.8 %
BANGOR	131	110	19.1 %	18	15	20.0 %	3.7	3.0	23.6 %
MANCHESTER	112	130	-13.8 %	23	36	-36.1 %	2.6	2.0	26.1 %
PROVIDENCE	95	89	6.7 %	21	19	10.5 %	2.2	2.1	4.5 %
BURLINGTON	44	41	7.3 %	10	10	0.0 %	3.0	2.3	29.9 %
Region Total	1,346	1,375	-2.1 %	121	160	-24.4 %	5.5	4.0	37.8 %
New York/New Jersey									
NEW YORK	1,152	1,149	0.3 %	108	119	-9.2 %	4.9	4.4	9.5 %
NEWARK	652	582	12.0 %	71	93	-23.7 %	4.8	3.5	36.0 %
CAMDEN	494	366	35.0 %	60	78	-23.1 %	3.8	2.6	46.1 %
ALBANY	292	219	33.3 %	36	40	-10.0 %	3.3	3.1	4.5 %
BUFFALO	147	95	54.7 %	18	13	38.5 %	3.8	3.8	-0.2 %
Region Total	2,737	2,411	13.5 %	172	211	-18.5 %	6.8	5.3	28.2 %
Northwest/Alaska									
SEATTLE	620	636	-2.5 %	69	81	-14.8 %	3.9	3.4	17.5 %
PORTLAND	505	597	-15.4 %	75	97	-22.7 %	3.2	3.0	8.4 %
BOISE	174	161	8.1 %	38	35	8.6 %	2.9	2.5	15.6 %
SPOKANE	93	92	1.1 %	26	33	-21.2 %	1.9	1.6	17.4 %
ANCHORAGE	34	26	30.8 %	5	5	0.0 %	4.3	2.8	54.1 %
Region Total	1,426	1,512	-5.7 %	121	162	-25.3 %	5.3	4.2	25.6 %
Pacific/Hawaii									
LOS ANGELES	1,250	1,245	0.4 %	137	179	-23.5 %	5.0	3.8	31.5 %

Market	YTD Volume 2011	YTD Volume 2010	Chg %	Active Lenders 2011	Active Lenders 2010	Chg %	Volume / Lender 2011	Volume / Lender 2010	Chg %
SAN FRANCISCO	856	912	-6.1 %	86	101	-14.9 %	4.9	4.4	13.0 %
SANTA ANA	793	660	20.2 %	108	142	-23.9 %	3.8	2.7	41.9 %
SAN DIEGO	405	312	29.8 %	72	79	-8.9 %	3.3	2.3	42.4 %
PHOENIX	403	432	-6.7 %	45	58	-22.4 %	4.4	3.5	26.5 %
SACRAMENTO	393	336	17.0 %	61	72	-15.3 %	3.7	2.8	31.8 %
FRESNO	145	116	25.0 %	34	33	3.0 %	2.4	2.0	19.7 %
HONOLULU	127	136	-6.6 %	31	30	3.3 %	2.3	2.4	-4.5 %
TUCSON	108	97	11.3 %	15	28	-46.4 %	3.0	2.1	38.7 %
LAS VEGAS	106	84	26.2 %	17	26	-34.6 %	3.2	2.2	44.0 %
RENO	52	60	-13.3 %	11	14	-21.4 %	2.5	2.0	24.0 %
Region Total	4,638	4,390	5.6 %	287	379	-24.3 %	8.1	5.7	41.4 %
Rocky Mountain									
DENVER	477	444	7.4 %	59	62	-4.8 %	4.1	3.4	20.5 %
SALT LAKE CITY	373	345	8.1 %	60	62	-3.2 %	2.8	2.8	-0.8 %
HELENA	124	115	7.8 %	20	19	5.3 %	2.6	2.6	2.2 %
CASPER	50	33	51.5 %	13	11	18.2 %	2.2	1.7	32.7 %
SIOUX FALLS	39	23	69.6 %	8	3	166.7 %	3.6	2.9	23.6 %
FARGO	19	12	58.3 %	1	3	-66.7 %	4.8	2.6	81.0 %
Region Total	1,082	972	11.3 %	113	123	-8.1 %	4.3	3.7	15.7 %
Southeast/Caribbean									
GREENSBORO	715	490	45.9 %	20	22	-9.1 %	12.4	8.1	52.6 %
MIAMI	685	1,142	-40.0 %	108	183	-41.0 %	3.4	3.2	5.7 %
ATLANTA	664	679	-2.2 %	65	80	-18.8 %	4.7	3.8	25.6 %
CARIBBEAN	568	467	21.6 %	16	13	23.1 %	11.6	11.6	-0.1 %
TAMPA	473	567	-16.6 %	81	113	-28.3 %	3.3	2.7	23.9 %
COLUMBIA	451	364	23.9 %	37	51	-27.5 %	5.6	3.4	65.6 %
BIRMINGHAM	407	377	8.0 %	41	55	-25.5 %	4.7	3.3	40.1 %
JACKSONVILLE	400	464	-13.8 %	79	99	-20.2 %	2.6	2.3	13.2 %
ORLANDO	294	331	-11.2 %	70	84	-16.7 %	2.9	2.1	40.2 %
KNOXVILLE	211	170	24.1 %	35	35	0.0 %	3.0	2.4	25.0 %
JACKSON	186	124	50.0 %	24	32	-25.0 %	3.9	1.9	97.9 %
LOUISVILLE	157	118	33.1 %	29	36	-19.4 %	2.9	2.1	42.8 %
NASHVILLE	151	153	-1.3 %	30	32	-6.3 %	2.5	2.5	3.1 %
MEMPHIS	88	98	-10.2 %	22	30	-26.7 %	2.1	1.9	13.2 %
Region Total	5,450	5,544	-1.7 %	313	450	-30.4 %	8.5	5.8	45.7 %
Southwest									
HOUSTON	615	594	3.5 %	41	64	-35.9 %	6.2	4.3	44.9 %
SAN ANTONIO	588	521	12.9 %	54	56	-3.6 %	5.1	4.1	23.9 %
FT. WORTH	457	364	25.5 %	58	55	5.5 %	3.8	3.1	23.5 %
DALLAS	455	390	16.7 %	57	65	-12.3 %	3.9	3.0	30.1 %
NEW ORLEANS	352	334	5.4 %	40	45	-11.1 %	3.4	3.3	2.7 %
LITTLE ROCK	261	216	20.8 %	29	35	-17.1 %	3.8	3.1	23.3 %
ALBUQUERQUE	233	226	3.1 %	32	50	-36.0 %	3.0	2.3	26.0 %
LUBBOCK	192	212	-9.4 %	31	38	-18.4 %	3.0	2.6	14.5 %
OKLAHOMA CITY	120	97	23.7 %	18	22	-18.2 %	2.8	2.2	28.6 %
TULSA	112	125	-10.4 %	20	21	-4.8 %	2.6	2.7	-1.8 %
SHREVEPORT	70	60	16.7 %	18	23	-21.7 %	2.1	1.6	32.9 %
Region Total	3,455	3,139	10.1 %	152	193	-21.2 %	9.9	7.2	37.2 %
Grand Total	26,798	25,986	3.1 %	1,188	1,659	-28.4 %	10.7	7.3	46.1 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2011	Vol 2010	Chg %	Mkt Share 2011	Mkt Share 2010	Chg %	Top State
1	WELLS FARGO BANK NA	6562	4829	36 %	24.5 %	18.6 %	32 %	CA
2	BANK OF AMERICA NA CHARL	3254	2350	38 %	12.1 %	9.0 %	34 %	CA
3	METLIFE BANK	2208	737	200 %	8.2 %	2.8 %	191 %	CA
4	ONE REVERSE MORTGAGE LLC	1438	903	59 %	5.4 %	3.5 %	54 %	TX
5	GENERATION MORTGAGE COMP	691	541	28 %	2.6 %	2.1 %	24 %	TX
6	URBAN FINANCIAL GROUP	490	687	-29 %	1.8 %	2.6 %	-31 %	TX
7	GENWORTH FINANCIAL HM EQ	430	334	29 %	1.6 %	1.3 %	25 %	CA
8	AMERICAN ADVISORS GROUP	415	241	72 %	1.5 %	0.9 %	67 %	CA
9	SECURITY ONE LENDING	360	273	32 %	1.3 %	1.1 %	28 %	CA
10	GUARDIAN FIRST FUNDING G	342	265	29 %	1.3 %	1.0 %	25 %	NY
11	PNC REVERSE MORTGAGE LLC	257	61	321 %	1.0 %	0.2 %	309 %	NJ
12	NEW DAY FINANCIAL LLC	244	306	-20 %	0.9 %	1.2 %	-23 %	TX
13	1ST AAA REVERSE MORTGAGE	237	387	-39 %	0.9 %	1.5 %	-41 %	TX
14	M AND T BANK	214	183	17 %	0.8 %	0.7 %	13 %	NY
15	FINANCIAL FREEDOM ACQUIS	213	534	-60 %	0.8 %	2.1 %	-61 %	CA
16	GREAT OAK LENDING	200	242	-17 %	0.7 %	0.9 %	-20 %	MD
17	SENIOR MORTGAGE BANKERS	198	183	8 %	0.7 %	0.7 %	5 %	ZZ
18	MONEY HOUSE INC	177	127	39 %	0.7 %	0.5 %	35 %	ZZ
19	NET EQUITY FINANCIAL INC	171	291	-41 %	0.6 %	1.1 %	-43 %	PA
20	IREVERSE HOME LOANS LLC	139	63	121 %	0.5 %	0.2 %	114 %	GA
21	EQUIPOINT FINANCIAL NETW	138	169	-18 %	0.5 %	0.7 %	-21 %	CA
22	SUNTRUST MORTGAGE INC	133	97	37 %	0.5 %	0.4 %	33 %	FL
23	MIDCONTINENT FINANCIAL C	130	28	364 %	0.5 %	0.1 %	350 %	NY
24	THE FIRST NATIONAL BANK	126	0		0.5 %	0.0 %		CA
25	ROYAL UNITED MORTGAGE LL	99	60	65 %	0.4 %	0.2 %	60 %	IN
26	SUN WEST MORTGAGE CO INC	96	12	700 %	0.4 %	0.0 %	676 %	CA
27	PRIMELENDING A PLAINSCAP	96	28	243 %	0.4 %	0.1 %	232 %	TX
28	ASPIRE FINANCIAL INC	94	126	-25 %	0.4 %	0.5 %	-28 %	TX
29	REVERSE MORTGAGE USA INC	82	0		0.3 %	0.0 %		TX
30	MAS ASSOCIATES	75	67	12 %	0.3 %	0.3 %	9 %	MD
31	CHERRY CREEK MORTGAGE CO	74	71	4 %	0.3 %	0.3 %	1 %	CO
32	STAY IN HOME MORTGAGE IN	70	86	-19 %	0.3 %	0.3 %	-21 %	WA
33	NATIONWIDE EQUITIES CORP	67	47	43 %	0.3 %	0.2 %	38 %	NY
34	WEBSTER BANK	64	51	25 %	0.2 %	0.2 %	22 %	CT
35	SENIOR AMERICAN FUNDING	64	121	-47 %	0.2 %	0.5 %	-49 %	CA
36	UNITED SOUTHWEST MORTGAG	63	39	62 %	0.2 %	0.2 %	57 %	CA
37	ALL FINANCIAL SERVICES I	63	58	9 %	0.2 %	0.2 %	5 %	PA
38	MORTGAGESHOP LLC	61	82	-26 %	0.2 %	0.3 %	-28 %	VA
39	REVERSE MORTGAGE SOLUTIO	58	0		0.2 %	0.0 %		LA
40	TRINITY REVERSE MORTGAGE	57	32	78 %	0.2 %	0.1 %	73 %	CA
41	CHRISTENSEN FINANCIAL IN	57	30	90 %	0.2 %	0.1 %	84 %	FL
42	TRIPOINT MORTGAGE GROUP	55	33	67 %	0.2 %	0.1 %	62 %	CA
43	FIRST NATIONAL BANK	54	19	184 %	0.2 %	0.1 %	176 %	NY
44	AMTEC FUNDING GROUP LLC	52	6	767 %	0.2 %	0.0 %	740 %	WA
45	AMERICAN PACIFIC MORTGAG	52	49	6 %	0.2 %	0.2 %	3 %	CA
46	OPEN MORTGAGE LLC	52	49	6 %	0.2 %	0.2 %	3 %	CA
47	SENIORS REVERSE MORTGAGE	52	130	-60 %	0.2 %	0.5 %	-61 %	VA
48	FIRST MARINER BANK	51	182	-72 %	0.2 %	0.7 %	-73 %	MD
49	NETWORK FUNDING LP	50	37	35 %	0.2 %	0.1 %	31 %	TX
50	HOME SAVINGS OF AMERICA	48	26	85 %	0.2 %	0.1 %	79 %	NJ

Rank	Lender	Vol 2011	Vol 2010	Chg %	Mkt Share 2011	Mkt Share 2010	Chg %	Top State
51	ENVOY MORTGAGE LTD	48	56	-14 %	0.2 %	0.2 %	-17 %	WI
52	ALLIED HOME MORTGAGE CAP	46	60	-23 %	0.2 %	0.2 %	-26 %	PA
53	UPSTATE CAPITAL INC	46	89	-48 %	0.2 %	0.3 %	-50 %	FL
54	BRIAN A COLE & ASSOCIATE	46	140	-67 %	0.2 %	0.5 %	-68 %	OH
55	SUN AMERICAN MORTGAGE CO	46	30	53 %	0.2 %	0.1 %	49 %	AZ
56	ACADEMY MORTGAGE LLC	43	77	-44 %	0.2 %	0.3 %	-46 %	DC
57	GMFS LLC	43	60	-28 %	0.2 %	0.2 %	-31 %	LA
58	PLAZA HOME MORTGAGE INC	42	11	282 %	0.2 %	0.0 %	270 %	CA
59	PRIMARY RESIDENTIAL MORT	42	48	-13 %	0.2 %	0.2 %	-15 %	MD
60	INTEGRITY 1ST MORTGAGE I	41	124	-67 %	0.2 %	0.5 %	-68 %	IL
61	UNIVERSAL LENDING CORPOR	40	30	33 %	0.1 %	0.1 %	29 %	CO
62	SIDUS FINANCIAL LLC	40	43	-7 %	0.1 %	0.2 %	-10 %	NC
63	HARVARD HOME MORTGAGE IN	40	77	-48 %	0.1 %	0.3 %	-50 %	NC
64	FULTON BANK NATIONAL ASS	39	29	34 %	0.1 %	0.1 %	30 %	PA
65	APPROVAL FIRST HOME LOAN	38	26	46 %	0.1 %	0.1 %	42 %	CO
66	AXIS FINANCIAL GROUP INC	37	0		0.1 %	0.0 %		OH
67	HEALTH ONE CREDIT UNION	36	14	157 %	0.1 %	0.1 %	149 %	NY
68	VIG MORTGAGE CORP	36	0		0.1 %	0.0 %		ZZ
69	JAMES B NUTTER AND COMPA	36	21	71 %	0.1 %	0.1 %	66 %	KS
70	GATEWAY FUNDING DIVERSIF	36	37	-3 %	0.1 %	0.1 %	-6 %	NJ
71	AA MORTGAGE GROUP LLC	33	61	-46 %	0.1 %	0.2 %	-48 %	PA
72	GUARANTEED HOME MTG CO I	33	21	57 %	0.1 %	0.1 %	52 %	NY
73	METRO ISLAND MORTGAGE IN	33	27	22 %	0.1 %	0.1 %	19 %	ZZ
74	TRADITIONAL HOME MORTGAG	33	81	-59 %	0.1 %	0.3 %	-60 %	AZ
75	ARAMCO MORTGAGE INC	32	20	60 %	0.1 %	0.1 %	55 %	CA
76	M AND I MARSHALL AND ILS	32	80	-60 %	0.1 %	0.3 %	-61 %	WI
77	METAMERICA MORTGAGE BANK	31	90	-66 %	0.1 %	0.3 %	-67 %	VA
78	GATEWAY REVERSE MORTGAGE	31	82	-62 %	0.1 %	0.3 %	-63 %	MO
79	VILLAGE CAPITAL & INVEST	31	12	158 %	0.1 %	0.0 %	151 %	NJ
80	MONTGOMERY MORTGAGE INC	31	70	-56 %	0.1 %	0.3 %	-57 %	TX
81	HOMESERVICES LENDING LLC	31	6	417 %	0.1 %	0.0 %	401 %	CA
82	PINNACLE CAPITAL MORTGAG	30	6	400 %	0.1 %	0.0 %	385 %	WA
83	URBAN HOUSING MORTGAGE A	30	59	-49 %	0.1 %	0.2 %	-51 %	LA
84	OCEANFIRST BANK	30	20	50 %	0.1 %	0.1 %	45 %	NJ
85	SOVEREIGN LENDING GROUP	30	3	900 %	0.1 %	0.0 %	870 %	CA
86	PROSPERITY MORTGAGE COMP	30	27	11 %	0.1 %	0.1 %	8 %	DC
87	LIBERTYSTREET FINANCIAL	29	30	-3 %	0.1 %	0.1 %	-6 %	CA
88	WILMINGTON SAVINGS FD SO	28	50	-44 %	0.1 %	0.2 %	-46 %	DE
89	MASTER MORTGAGE CORPORAT	28	28	0 %	0.1 %	0.1 %	-3 %	ZZ
90	RETIREMENT LIFE FUNDING	27	26	4 %	0.1 %	0.1 %	1 %	DC
91	WATERMARK CAPITAL INC	27	36	-25 %	0.1 %	0.1 %	-27 %	CA
92	SECURITYNATIONAL MORTGAG	27	28	-4 %	0.1 %	0.1 %	-6 %	UT
93	UNITED NORTHERN MORTGAGE	27	21	29 %	0.1 %	0.1 %	25 %	NY
94	FRANKLIN ADVANTAGE INC	26	0		0.1 %	0.0 %		CA
95	VALUE FINANCIAL MORTGAGE	26	41	-37 %	0.1 %	0.2 %	-39 %	FL
96	ATLANTIC BAY MORTGAGE GR	26	18	44 %	0.1 %	0.1 %	40 %	VA
97	AUGUSTA MORTGAGE INC	25	1	2,400 %	0.1 %	0.0 %	2,324 %	UT
98	WHOLESALE CAPITAL CORP	25	0		0.1 %	0.0 %		CA
99	TOWNEBANK	24	18	33 %	0.1 %	0.1 %	29 %	VA
100	FRANKLIN FIRST FINANCIAL	24	44	-45 %	0.1 %	0.2 %	-47 %	NY

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