

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2011

Next Release Date: Week 4 of March

Retail Endorsement Growth

0.0 %

Wholesale Endorsement Growth

-4.4 %

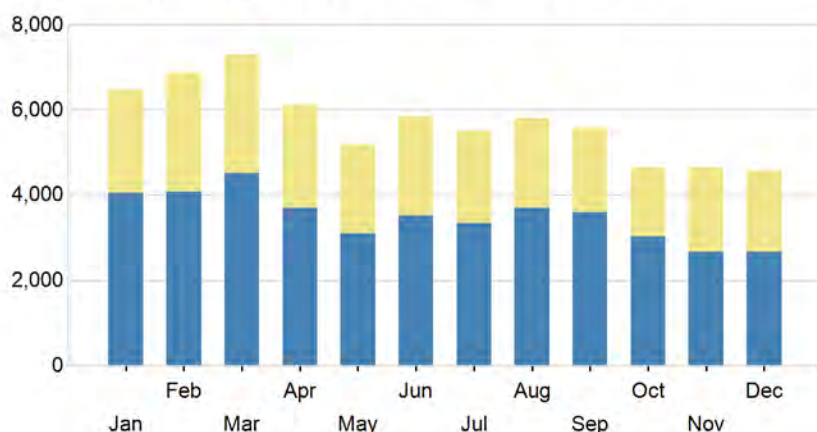
Total Endorsement Growth

-1.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	4,049	-6.8 %	2,413	9.3 %	6,462	-1.3 %
Feb	4,075	0.6 %	2,805	16.2 %	6,880	6.5 %
Mar	4,515	10.8 %	2,785	-0.7 %	7,300	6.1 %
Apr	3,704	-18.0 %	2,415	-13.3 %	6,119	-16.2 %
May	3,106	-16.1 %	2,079	-13.9 %	5,185	-15.3 %
Jun	3,535	13.8 %	2,322	11.7 %	5,857	13.0 %
Jul	3,352	-5.2 %	2,159	-7.0 %	5,511	-5.9 %
Aug	3,705	10.5 %	2,099	-2.8 %	5,804	5.3 %
Sep	3,612	-2.5 %	1,972	-6.1 %	5,584	-3.8 %
Oct	3,032	-16.1 %	1,612	-18.3 %	4,644	-16.8 %
Nov	2,675	-11.8 %	1,978	22.7 %	4,653	0.2 %
Dec	2,676	0.0 %	1,891	-4.4 %	4,567	-1.8 %
Total	42,036		26,530		68,566	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
WELLS FARGO BANK NA	1,841	1,787	2,126	1,317	1,141	1,723	1,782	1,683	1,454	789	24	6	15,673	22.9%
METLIFE BANK	999	903	1,071	843	1,242	1,344	868	1,130	1,326	1,011	1,421	1,435	13,593	19.8%
URBAN FINANCIAL GROUP	492	648	605	786	686	803	819	551	612	565	597	720	7,884	11.5%
GENERATION MORTGAGE COMP	397	537	646	468	256	341	827	843	522	501	504	409	6,251	9.1%
BANK OF AMERICA NA CHARL	1,288	1,132	1,040	1,164	390	10	6		2	2		2	5,036	7.3%
GENWORTH FINANCIAL HM EQ	445	637	408	374	360	404	196	248	351	360	500	448	4,731	6.9%
ONE REVERSE MORTGAGE LLC	322	295	398	423	430	327	328	420	413	446	398	419	4,619	6.7%
SECURITY ONE LENDING	152	162	114	171	102	130	118	179	196	180	135	177	1,816	2.6%
AMERICAN ADVISORS GROUP	63	155	115	82	124	156	161	198	134	200	244	183	1,815	2.6%
REVERSE MORTGAGE USA INC	102	70	65	82	50	105	90	56	67	72	107	100	966	1.4%
Total	6,101	6,326	6,588	5,710	4,781	5,343	5,195	5,308	5,077	4,126	3,930	3,899	62,384	91.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
WELLS FARGO BANK NA	1	6	1	14,667	1,006	15,673	-9.5 %	-16.6 %	-10.0 %	94 %	6 %	21.4 %	3.8 %	22.9 %
METLIFE BANK	2	2	2	7,526	6,067	13,593	96.4 %	-13.3 %	25.5 %	55 %	45 %	11.0 %	22.9 %	19.8 %
URBAN FINANCIAL GROUP	6	1	3	1,678	6,206	7,884	-3.3 %	4.3 %	2.6 %	21 %	79 %	2.4 %	23.4 %	11.5 %
GENERATION MORTGAGE COMPA	7	3	4	1,484	4,767	6,251	13.2 %	3.4 %	5.6 %	24 %	76 %	2.2 %	18.0 %	9.1 %
BANK OF AMERICA NA CHARLO	4	5	5	3,470	1,567	5,037	-50.6 %	-73.6 %	-61.1 %	69 %	31 %	5.1 %	5.9 %	7.3 %
GENWORTH FINANCIAL HM EQU	8	4	6	1,091	3,640	4,731	53.2 %	15.2 %	22.2 %	23 %	77 %	1.6 %	13.7 %	6.9 %
ONE REVERSE MORTGAGE LLC	3		7	4,619	0	4,619	42.5 %	NaN	42.5 %	100 %	0 %	6.7 %		6.7 %
SECURITY ONE LENDING	10	7	8	917	899	1,816	63.5 %	24.2 %	41.3 %	50 %	50 %	1.3 %	3.4 %	2.6 %
AMERICAN ADVISORS GROUP	5		9	1,815	0	1,815	157.4 %	NaN	157.4 %	100 %	0 %	2.6 %		2.6 %
REVERSE MORTGAGE USA INC	9		10	966	0	966	-17.6 %	NaN	-17.6 %	100 %	0 %	1.4 %		1.4 %
Total				38,233	24,152	62,385	4.7 %	-15.5 %	-4.2 %	61 %	39 %	55.8 %	91.0 %	91.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
METLIFE BANK	2	2	2	7,526	6,067	13,593	3,694	-931	2,763	55 %	45 %	11.0 %	22.9 %	19.8 %
ONE REVERSE MORTGAGE LLC	3		7	4,619	0	4,619	1,377	0	1,377	100 %	0 %	6.7 %		6.7 %
AMERICAN ADVISORS GROUP	5		9	1,815	0	1,815	1,110	0	1,110	100 %	0 %	2.6 %		2.6 %
THE FIRST NATIONAL BANK	11		12	810	0	810	623	0	623	100 %	0 %	1.2 %		1.2 %
UNKNOWN TPO LENDER	20		22	434	0	434	434	0	434	100 %	0 %	0.6 %		0.6 %
Total				15,204	6,067	21,271	7,238	-931	6,307	71 %	29 %	22.2 %	22.9 %	31.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GENWORTH FINANCIAL HM EQU	8	4	6	1,091	3,640	4,731	379	480	859	23 %	77 %	1.6 %	13.7 %	6.9 %
URBAN FINANCIAL GROUP	6	1	3	1,678	6,206	7,884	-57	256	199	21 %	79 %	2.4 %	23.4 %	11.5 %
SECURITY ONE LENDING	10	7	8	917	899	1,816	356	175	531	50 %	50 %	1.3 %	3.4 %	2.6 %
GENERATION MORTGAGE COMPA	7	3	4	1,484	4,767	6,251	173	157	330	24 %	76 %	2.2 %	18.0 %	9.1 %
PLAZA HOME MORTGAGE INC	352	10	27	15	340	355	3	138	141	4 %	96 %	0.0 %	1.3 %	0.5 %
Total				5,185	15,852	21,037	854	1,206	2,060	25 %	75 %	7.6 %	59.8 %	30.7 %

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL GROUP	312	52 %
METLIFE BANK	433	48 %
GENERATION MORTGAGE COMPANY	241	47 %
GENWORTH FINANCIAL HM EQUITY A	730	31 %
BANK OF AMERICA NA CHARLOTTE	134	19 %
WELLS FARGO BANK NA	223	29 %
SECURITY ONE LENDING	105	24 %
SUN WEST MORTGAGE CO INC	256	20 %
FINANCIAL FREEDOM ACQUISITION	154	16 %
PLAZA HOME MORTGAGE INC	217	19 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2011

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	6	1	WELLS FARGO BANK NA	14,667	1,006	15,673	21.4 %	3.8 %	22.9 %	47	51	126	0	126	0.2 %	0.0 %	0.2 %		
2	2	2	METLIFE BANK	7,526	6,067	13,593	11.0 %	22.9 %	19.8 %	48	52	125	0	125	0.2 %	0.0 %	0.2 %		
6	1	3	URBAN FINANCIAL GROU	1,678	6,206	7,884	2.4 %	23.4 %	11.5 %	49	53	124	0	124	0.2 %	0.0 %	0.2 %		
7	3	4	GENERATION MORTGAGE	1,484	4,767	6,251	2.2 %	18.0 %	9.1 %	50	54	122	0	122	0.2 %	0.0 %	0.2 %		
4	5	5	BANK OF AMERICA NA C	3,470	1,567	5,037	5.1 %	5.9 %	7.3 %	51	55	121	0	121	0.2 %	0.0 %	0.2 %		
8	4	6	GENWORTH FINANCIAL H	1,091	3,640	4,731	1.6 %	13.7 %	6.9 %	52	56	118	0	118	0.2 %	0.0 %	0.2 %		
3		7	ONE REVERSE MORTGAGE	4,619	0	4,619	6.7 %	0.0 %	6.7 %	52	56	118	0	118	0.2 %	0.0 %	0.2 %		
10	7	8	SECURITY ONE LENDING	917	899	1,816	1.3 %	3.4 %	2.6 %	54	58	114	0	114	0.2 %	0.0 %	0.2 %		
5		9	AMERICAN ADVISORS GR	1,815	0	1,815	2.6 %	0.0 %	2.6 %	55	59	110	0	110	0.2 %	0.0 %	0.2 %		
9		10	REVERSE MORTGAGE USA	966	0	966	1.4 %	0.0 %	1.4 %	56	60	109	0	109	0.2 %	0.0 %	0.2 %		
121	8	11	SUN WEST MORTGAGE CO	56	812	868	0.1 %	3.1 %	1.3 %	57	61	107	0	107	0.2 %	0.0 %	0.2 %		
11		12	THE FIRST NATIONAL B	810	0	810	1.2 %	0.0 %	1.2 %	58	62	106	0	106	0.2 %	0.0 %	0.2 %		
12		13	NEW DAY FINANCIAL LL	763	0	763	1.1 %	0.0 %	1.1 %	59	63	102	0	102	0.1 %	0.0 %	0.1 %		
27	9	14	FINANCIAL FREEDOM AC	300	354	654	0.4 %	1.3 %	1.0 %	60	64	101	0	101	0.1 %	0.0 %	0.1 %		
13		15	SENIOR MORTGAGE BANK	595	0	595	0.9 %	0.0 %	0.9 %	61	65	100	0	100	0.1 %	0.0 %	0.1 %		
14		16	M AND T BANK	584	0	584	0.9 %	0.0 %	0.9 %	61	65	100	0	100	0.1 %	0.0 %	0.1 %		
15		17	NET EQUITY FINANCIAL	529	0	529	0.8 %	0.0 %	0.8 %	61	65	100	0	100	0.1 %	0.0 %	0.1 %		
16		18	IREVERSE HOME LOANS	492	0	492	0.7 %	0.0 %	0.7 %	61	65	100	0	100	0.1 %	0.0 %	0.1 %		
17	22	19	GREAT OAK LENDING	449	6	455	0.7 %	0.0 %	0.7 %	65	69	99	0	99	0.1 %	0.0 %	0.1 %		
18		20	MONEY HOUSE INC	439	0	439	0.6 %	0.0 %	0.6 %	66	70	96	0	96	0.1 %	0.0 %	0.1 %		
19		21	PNC REVERSE MORTGAGE	437	0	437	0.6 %	0.0 %	0.6 %	67	71	92	0	92	0.1 %	0.0 %	0.1 %		
20		22	UNKNOWN TPO LENDER	434	0	434	0.6 %	0.0 %	0.6 %	67	71	92	0	92	0.1 %	0.0 %	0.1 %		
21		23	SUNTRUST MORTGAGE IN	405	0	405	0.6 %	0.0 %	0.6 %	69	37	89	0	89	0.1 %	0.0 %	0.1 %		
22		24	ROYAL UNITED MORTGAG	389	0	389	0.6 %	0.0 %	0.6 %	70	74	88	0	88	0.1 %	0.0 %	0.1 %		
31	12	25	CHERRY CREEK MORTGAG	214	163	377	0.3 %	0.6 %	0.5 %	71	75	87	0	87	0.1 %	0.0 %	0.1 %		
23		26	ALL FINANCIAL SERVIC	364	0	364	0.5 %	0.0 %	0.5 %	71	75	87	0	87	0.1 %	0.0 %	0.1 %		
24	37	27	EQUIPOINT FINANCIAL	355	0	355	0.5 %	0.0 %	0.5 %	71	75	87	0	87	0.1 %	0.0 %	0.1 %		
352	10	27	PLAZA HOME MORTGAGE	15	340	355	0.0 %	1.3 %	0.5 %	182	15	78	50	86	0.1 %	0.2 %	0.1 %		
388	11	29	LIVE WELL FINANCIAL	13	314	327	0.0 %	1.2 %	0.5 %	74	37	78	0	86	0.1 %	0.0 %	0.1 %		
25		30	ASPIRE FINANCIAL INC	322	0	322	0.5 %	0.0 %	0.5 %	74	37	78	0	86	0.1 %	0.0 %	0.1 %		
26		31	UNITED SOUTHWEST MOR	301	0	301	0.4 %	0.0 %	0.4 %	76		81	0	84	0.1 %	0.0 %	0.1 %		
28		32	MAS ASSOCIATES	259	0	259	0.4 %	0.0 %	0.4 %	78	31	82	1	82	0.1 %	0.0 %	0.1 %		
28		32	PRIMELENDING A PLAIN	259	0	259	0.4 %	0.0 %	0.4 %	77	82	82	0	82	0.1 %	0.0 %	0.1 %		
30		34	MORTGAGESHOP LLC	241	0	241	0.4 %	0.0 %	0.4 %	78	84	81	0	81	0.1 %	0.0 %	0.1 %		
38	14	35	NATIONWIDE EQUITIES	158	59	217	0.2 %	0.2 %	0.3 %	78	84	81	0	81	0.1 %	0.0 %	0.1 %		
32		36	MIDCONTINENT FINANCI	213	0	213	0.3 %	0.0 %	0.3 %	81	86	80	0	80	0.1 %	0.0 %	0.1 %		
33		37	SENIOR AMERICAN FUND	211	0	211	0.3 %	0.0 %	0.3 %	81	86	80	0	80	0.1 %	0.0 %	0.1 %		
38	16	38	REVERSE MORTGAGE SOL	158	41	199	0.2 %	0.2 %	0.3 %	83	88	79	0	79	0.1 %	0.0 %	0.1 %		
37	17	39	SIDUS FINANCIAL LLC	159	37	196	0.2 %	0.1 %	0.3 %	84	89	78	0	78	0.1 %	0.0 %	0.1 %		
34	21	40	GMFS LLC	185	7	192	0.3 %	0.0 %	0.3 %	86	90	76	0	76	0.1 %	0.0 %	0.1 %		
85	13	41	JAMES B NUTTER AND C	77	101	178	0.1 %	0.4 %	0.3 %	87	91	75	0	75	0.1 %	0.0 %	0.1 %		
35		42	OPEN MORTGAGE LLC	174	0	174	0.3 %	0.0 %	0.3 %	88	92	74	0	74	0.1 %	0.0 %	0.1 %		
36		43	INTEGRITY 1ST MORTGA	173	0	173	0.3 %	0.0 %	0.3 %	89	93	73	0	73	0.1 %	0.0 %	0.1 %		
42	19	44	ASSOCIATED MORTGAGE	144	24	168	0.2 %	0.1 %	0.2 %	89	93	73	0	73	0.1 %	0.0 %	0.1 %		
40		45	TRINITY REVERSE MORT	157	0	157	0.2 %	0.0 %	0.2 %	89	93	73	0	73	0.1 %	0.0 %	0.1 %		
41		46	NETWORK FUNDING LP	148	0	148	0.2 %	0.0 %	0.2 %	92	96	72	0	72	0.1 %	0.0 %	0.1 %		
43		47	AMERICAN PACIFIC MOR	141	0	141	0.2 %	0.0 %	0.2 %	93	97	71	0	71	0.1 %	0.0 %	0.1 %		
44		48	HARVARD HOME MORTGAG	138	0	138	0.2 %	0.0 %	0.2 %	93	97	71	0	71	0.1 %	0.0 %	0.1 %		
45		49	SUN AMERICAN MORTGAG	132	0	132	0.2 %	0.0 %	0.2 %	95	99	68	0	68	0.1 %	0.0 %	0.1 %		
46		50	TRIPPOINT MORTGAGE GR	128	0	128	0.2 %	0.0 %	0.2 %	95	99	68	0	68	0.1 %	0.0 %	0.1 %		

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Top 100 HECM Originators - December 2011 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank	Company	Loans			Growth		
M	Y		Mth	YTD	Avg	Mth	YTD			M	Y	Mth	YTD	Avg	Mth
1	2	METLIFE BANK	956	7,526	627.2	6.8 %	96.4 %	48	210	LOANWELL AMERICA INC	11	31	2.6	57.1 %	-8.8 %
2	3	ONE REVERSE MORTGAGE	419	4,619	384.9	5.3 %	42.2 %	52	47	MONTGOMERY MORTGAGE	10	126	10.5	-23.1 %	-30.4 %
3	5	AMERICAN ADVISORS GR	183	1,815	151.3	-25.0 %	157.4 %	52	52	ACADEMY MORTGAGE LLC	10	118	9.8	-9.1 %	-35.2 %
4	6	URBAN FINANCIAL GROU	169	1,678	139.8	59.4 %	-3.3 %	52	54	VIG MORTGAGE CORP	10	114	9.5	25.0 %	612.5 %
5	8	GENWORTH FINANCIAL H	126	1,091	90.9	-24.6 %	53.2 %	52	58	NEW CASTLE MORTGAGE	10	106	8.8	150.0 %	6.0 %
6	11	THE FIRST NATIONAL B	124	810	67.5	39.3 %	333.2 %	52	87	URBAN HOUSING MORTGA	10	75	6.3	0.0 %	
7	10	SECURITY ONE LENDING	102	917	76.4	108.2 %	63.5 %	52	97	WHOLESALE CAPITAL CO	10	67	5.6	-47.4 %	71.8 %
8	9	REVERSE MORTGAGE USA	100	966	80.5	-6.5 %	-17.6 %	58	52	PRIMARY RESIDENTIAL	9	118	9.8	-35.7 %	3.5 %
9	7	GENERATION MORTGAGE	92	1,484	123.7	-14.8 %	13.2 %	58	67	THE SENIOR EQUITY GR	9	92	7.7	-18.2 %	43.8 %
10	12	NEW DAY FINANCIAL LL	74	763	63.6	-21.3 %	38.0 %	58	71	STERLING SAVINGS BAN	9	87	7.3	0.0 %	2,075.0 %
11	14	M AND T BANK	73	584	48.7	49.0 %	-1.5 %	58	113	STANDARD BANK & TRUS	9	59	4.9	-10.0 %	1,080.0 %
12	13	SENIOR MORTGAGE BANK	51	595	49.6	15.9 %	6.1 %	58	188	DOLLAR BANK FSB	9	35	2.9	80.0 %	12.9 %
13	34	GMFS LLC	50	185	15.4	150.0 %	27.6 %	58	352	GREENLIGHT FINANCIAL	9	15	1.3	80.0 %	
14	16	IREVERSE HOME LOANS	48	492	41.0	4.3 %	53.8 %	64	55	PRIORITY MORTGAGE CO	8	110	9.2	-20.0 %	-54.9 %
15	26	UNITED SOUTHWEST MOR	40	301	25.1	5.3 %	27.5 %	64	74	VALUE FINANCIAL MORT	8	86	7.2	14.3 %	-29.5 %
16	22	ROYAL UNITED MORTGAG	33	389	32.4	-47.6 %	94.5 %	64	77	AXIS FINANCIAL GROUP	8	82	6.8	700.0 %	95.2 %
17	15	NET EQUITY FINANCIAL	30	529	44.1	15.4 %	-26.3 %	64	78	AXIA FINANCIAL LLC	8	81	6.8	-42.9 %	440.0 %
18	37	SIDUS FINANCIAL LLC	29	159	13.3	383.3 %	23.3 %	64	102	GERSHMAN INVESTMENT	8	64	5.3	100.0 %	-11.1 %
19	24	EQUIPOINT FINANCIAL	27	355	29.6	-22.9 %	-16.3 %	64	130	MOUNTAIN AMERICA CRE	8	51	4.3	300.0 %	4.1 %
19	25	ASPIRE FINANCIAL INC	27	322	26.8	-15.6 %	9.2 %	64	134	COASTAL FINANCE LLC	8	49	4.1	300.0 %	-34.7 %
21	30	MORTGAGESHOP LLC	26	241	20.1	0.0 %	-9.7 %	64	170	TOWNEBANK	8	39	3.3	300.0 %	-35.0 %
22	23	ALL FINANCIAL SERVIC	24	364	30.3	-35.1 %	275.3 %	64	199	POPULAR MORTGAGE INC	8	33	2.8	100.0 %	-72.0 %
23	31	CHERRY CREEK MORTGAG	22	214	17.8	-43.6 %	56.2 %	73	59	FULTON BANK NATIONAL	7	102	8.5	-50.0 %	30.8 %
23	38	NATIONWIDE EQUITIES	22	158	13.2	-8.3 %	38.6 %	73	61	UNIVERSAL LENDING CO	7	100	8.3	-22.2 %	-17.4 %
25	17	GREAT OAK LENDING	21	449	37.4	-51.2 %	-21.2 %	73	74	HIGH TECH LENDING IN	7	86	7.2	133.3 %	91.1 %
26	18	MONEY HOUSE INC	20	439	36.6	-60.0 %	-25.2 %	73	78	AMERICAN NATIONWIDE	7	81	6.8	16.7 %	-15.6 %
26	28	PRIMELENDING A PLAIN	20	259	21.6	-16.7 %	81.1 %	73	151	EASTERN BANK	7	44	3.7	40.0 %	-45.7 %
28	28	MAS ASSOCIATES	19	259	21.6	-34.5 %	-2.6 %	73	204	ACCESS REVERSE MORTG	7	32	2.7	75.0 %	
28	86	NEW AMERICAN MORTGAG	19	76	6.3	35.7 %	123.5 %	73	210	RESIDENTIAL HOME FUN	7	31	2.6	250.0 %	47.6 %
30	112	VANGUARD FUNDING LLC	18	60	5.0	1,700.0 %	757.1 %	73	277	HOMESTEAD FUNDING CO	7	22	1.8	250.0 %	-35.3 %
31	41	NETWORK FUNDING LP	16	148	12.3	0.0 %	29.8 %	81	1	WELLS FARGO BANK NA	6	14,667	1,222.3	-75.0 %	-9.5 %
31	44	HARVARD HOME MORTGAG	16	138	11.5	-20.0 %	-31.7 %	81	45	SUN AMERICAN MORTGAG	6	132	11.0	-25.0 %	18.9 %
33	35	OPEN MORTGAGE LLC	15	174	14.5	-6.3 %	6.7 %	81	46	TRIPOINT MORTGAGE GR	6	128	10.7	20.0 %	20.8 %
33	38	REVERSE MORTGAGE SOL	15	158	13.2	15.4 %	1,875.0 %	81	50	WEST TOWN SAVINGS BA	6	122	10.2	-64.7 %	713.3 %
33	95	TOP FLITE FINANCIAL	15	68	5.7	0.0 %	161.5 %	81	60	EAST COAST CAPITAL C	6	101	8.4	-33.3 %	-8.2 %
36	40	TRINITY REVERSE MORT	14	157	13.1	7.7 %	60.2 %	81	65	CHRISTENSEN FINANCIA	6	99	8.3	200.0 %	2.1 %
36	66	ROCKLAND TRUST CO	14	96	8.0	0.0 %	1.1 %	81	67	GATEWAY FUNDING DIVE	6	92	7.7	-14.3 %	-11.5 %
36	277	FIRSTBANK	14	22	1.8	180.0 %		81	71	AMERICAN SENIOR LEND	6	87	7.3	0.0 %	3.6 %
39	36	INTEGRITY 1ST MORTGA	13	173	14.4	-23.5 %	-34.5 %	81	89	AMERICA FIRST FEDERA	6	73	6.1	-60.0 %	-3.9 %
39	56	METRO ISLAND MORTGAG	13	109	9.1	18.2 %	32.9 %	81	92	THE MONEY SOURCE INC	6	72	6.0	100.0 %	
39	277	MAVERICK FUNDING COR	13	22	1.8	44.4 %		81	100	RESIDENTIAL EQUITY F	6	65	5.4	100.0 %	-21.7 %
42	43	AMERICAN PACIFIC MOR	12	141	11.8	200.0 %	-0.7 %	81	107	LHN FINANCIAL SERVIC	6	61	5.1	100.0 %	69.4 %
42	61	UNITED NORTHERN MORT	12	100	8.3	-7.7 %	29.9 %	81	121	TERRAVISTA MORTGAGE	6	56	4.7	-14.3 %	-12.5 %
42	61	APPROVAL FIRST HOME	12	100	8.3	33.3 %	3.1 %	81	182	DELTA TRUST MORTGAGE	6	36	3.0	500.0 %	2.9 %
42	81	OCEANFIRST BANK	12	80	6.7	100.0 %	37.9 %	81	188	FOUNTAIN CITY FUNDIN	6	35	2.9	200.0 %	-12.5 %
42	179	FIRST CENTURY BANK N	12	37	3.1	500.0 %	42.3 %	81	199	NFM INC	6	33	2.8	200.0 %	3.1 %
42	287	AMERICAN NEIGHBORHOO	12	21	1.8	200.0 %		81	221	REVERSE MORTGAGE OF	6	30	2.5	50.0 %	
48	33	SENIOR AMERICAN FUND	11	211	17.6	-21.4 %	-30.8 %	81	233	CAPE COD FIVE CENTS	6	28	2.3	200.0 %	-30.0 %
48	83	MCGOWIN-KING MORTGAG	11	79	6.6	450.0 %	-21.8 %	81	239	BCI FINANCIAL MORTGA	6	27	2.3	500.0 %	-6.9 %
48	89	ACCUTRUST MORTGAGE I	11	73	6.1	37.5 %	46.0 %	81	369	MANN MORTGAGE LLC	6	14	1.2	500.0 %	0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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