

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through January 2013

Next Release Date: Week 1 of March

Endorsement Growth Change

32.6 %

Competition Growth

8.6 %

Active Lender Change

22

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	02/12	03/12	04/12	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	Trend
1 Southeast/Caribbean	1,043	851	1,000	949	1,025	856	946	785	908	1,002	879	1,192	▲
2 Pacific/Hawaii	832	703	842	686	835	631	651	569	585	658	573	770	▲
3 Southwest	732	593	556	573	685	593	604	559	567	647	531	669	▲
4 Mid-Atlantic	691	611	575	528	658	467	522	447	441	623	474	686	▲
5 New York/New Jersey	723	546	491	544	594	387	412	395	291	449	408	523	▲
6 Midwest	455	380	361	405	471	318	335	317	366	390	373	453	▲
7 Northwest/Alaska	261	186	258	187	252	191	210	206	167	175	170	232	▲
8 Rocky Mountain	244	195	198	221	229	181	179	194	187	198	200	263	▲
9 New England	297	210	199	247	316	149	156	142	134	172	187	255	▲
10 Great Plains	148	106	115	99	122	95	107	92	99	122	117	146	▲
Total	5,426	4,381	4,595	4,439	5,187	3,868	4,122	3,706	3,745	4,436	3,912	5,189	▲

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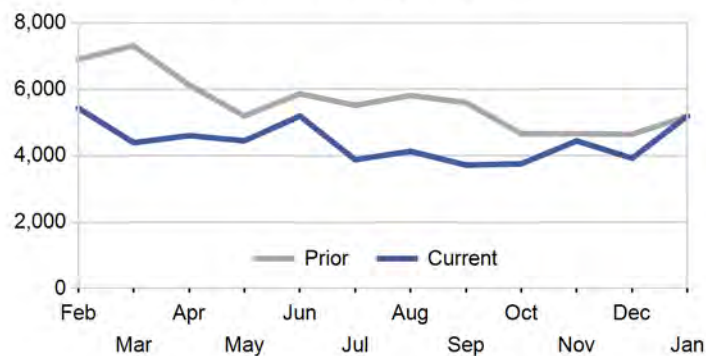
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Competition

Top 10 Lenders

Rank / Lender	02/12	03/12	04/12	05/12	06/12	07/12	08/12	09/12	10/12	11/12	12/12	01/13	Total	Trend
1 METLIFE BANK	1,132	929	911	928	1,246	250	10	3		2			5,411	▲
2 LIBERTY HOME EQUITY SOLUTIONS	643	345	346	227	399	296	388	443	270	396	573	764	5,090	▲
3 ONE REVERSE MORTGAGE LLC	417	384	407	410	403	401	418	365	261	486	412	458	4,822	▲
4 SECURITY ONE LENDING	241	234	244	274	262	231	338	264	636	477	421	646	4,268	▲
5 AMERICAN ADVISORS GROUP	186	238	293	205	231	252	547	410	470	349	282	540	4,003	▲
6 URBAN FINANCIAL GROUP	350	224	281	309	357	298	309	282	160	298	195	226	3,289	▲
7 GENERATION MORTGAGE COMPANY	267	241	207	227	221	260	255	197	263	271	246	244	2,899	▼
8 THE FIRST NATIONAL BANK LAYTON	147	126	147	172	245	219	220	50	8	2	3	3	1,342	
9 REVERSE MORTGAGE USA INC	111	101	85	109	87	82	113	108	75	134	92	157	1,254	▲
10 SUN WEST MORTGAGE CO INC	159	139	152	84	74	64	43	43	56	35	21	76	946	▲
Top 10 SubTotal	3,653	2,961	3,073	2,945	3,525	2,353	2,641	2,165	2,199	2,450	2,245	3,114	33,324	▲
Industry Total	5,426	4,381	4,595	4,439	5,187	3,868	4,122	3,706	3,745	4,436	3,912	5,189	53,006	▲

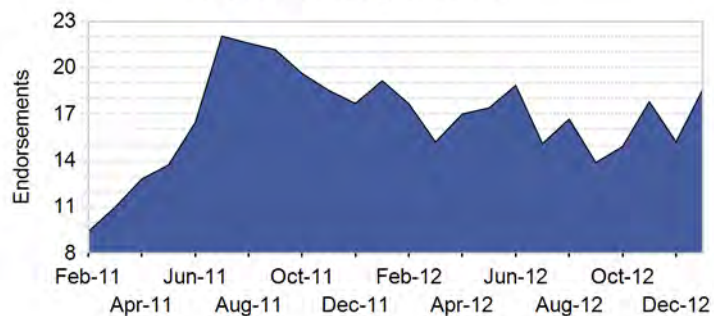
Endorsement Volume



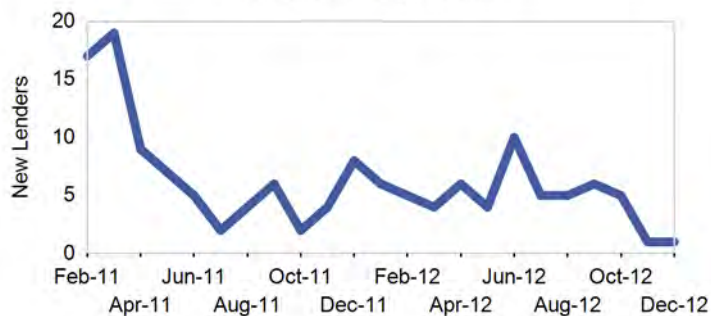
Active Lenders



Endorsements per Lender

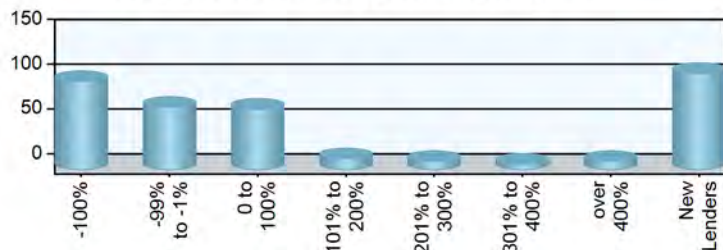


New Lenders by Month



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Lender Distribution by YTD Growth Rate



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Market Performance

Market	YTD Volume 2013	YTD Volume 2012	Chg %	Active Lenders 2013	Active Lenders 2012	Chg %	Volume / Lender 2013	Volume / Lender 2012	Chg %
Great Plains									
KANSAS CITY	48	44	9.1 %	16	13	23.1 %	3.0	3.4	-11.4 %
ST. LOUIS	31	36	-13.9 %	9	12	-25.0 %	3.4	3.0	14.8 %
DES MOINES	28	32	-12.5 %	8	10	-20.0 %	3.5	3.2	9.4 %
TOPEKA	24	25	-4.0 %	10	11	-9.1 %	2.4	2.3	5.6 %
OMAHA	15	20	-25.0 %	7	10	-30.0 %	2.1	2.0	7.1 %
Region Total	146	157	-7.0 %	26	28	-7.1 %	5.6	5.6	0.1 %
Mid-Atlantic									
PHILADELPHIA	221	198	11.6 %	36	31	16.1 %	6.1	6.4	-3.9 %
RICHMOND	172	155	11.0 %	30	29	3.4 %	5.7	5.3	7.3 %
BALTIMORE	102	126	-19.0 %	20	33	-39.4 %	5.1	3.8	33.6 %
WASH. D.C.	90	66	36.4 %	20	20	0.0 %	4.5	3.3	36.4 %
PITTSBURGH	46	35	31.4 %	16	15	6.7 %	2.9	2.3	23.2 %
WILMINGTON	28	19	47.4 %	13	8	62.5 %	2.2	2.4	-9.3 %
CHARLESTON	27	11	145.5 %	9	5	80.0 %	3.0	2.2	36.4 %
Region Total	686	610	12.5 %	64	65	-1.5 %	10.7	9.4	14.2 %
Midwest									
CHICAGO	108	123	-12.2 %	21	21	0.0 %	5.1	5.9	-12.2 %
INDIANAPOLIS	71	61	16.4 %	17	16	6.3 %	4.2	3.8	9.5 %
CLEVELAND	54	45	20.0 %	14	16	-12.5 %	3.9	2.8	37.1 %
MINN. ST. PAUL	45	56	-19.6 %	15	13	15.4 %	3.0	4.3	-30.4 %
GRAND RAPIDS	37	26	42.3 %	12	9	33.3 %	3.1	2.9	6.7 %
MILWAUKEE	36	62	-41.9 %	17	13	30.8 %	2.1	4.8	-55.6 %
COLUMBUS	29	27	7.4 %	9	8	12.5 %	3.2	3.4	-4.5 %
DETROIT	26	22	18.2 %	10	9	11.1 %	2.6	2.4	6.4 %
SPRINGFIELD	26	26	0.0 %	10	11	-9.1 %	2.6	2.4	10.0 %
CINCINNATI	14	22	-36.4 %	7	7	0.0 %	2.0	3.1	-36.4 %
FLINT	7	18	-61.1 %	5	8	-37.5 %	1.4	2.3	-37.8 %
Region Total	453	488	-7.2 %	52	54	-3.7 %	8.7	9.0	-3.6 %
New England									
BOSTON	108	107	0.9 %	15	10	50.0 %	7.2	10.7	-32.7 %
HARTFORD	71	69	2.9 %	24	14	71.4 %	3.0	4.9	-40.0 %
MANCHESTER	25	19	31.6 %	11	8	37.5 %	2.3	2.4	-4.3 %
BANGOR	20	31	-35.5 %	9	7	28.6 %	2.2	4.4	-49.8 %
PROVIDENCE	20	23	-13.0 %	7	7	0.0 %	2.9	3.3	-13.0 %
BURLINGTON	11	9	22.2 %	6	4	50.0 %	1.8	2.3	-18.5 %
Region Total	255	258	-1.2 %	42	28	50.0 %	6.1	9.2	-34.1 %
New York/New Jersey									
NEW YORK	252	234	7.7 %	29	28	3.6 %	8.7	8.4	4.0 %
CAMDEN	93	113	-17.7 %	29	31	-6.5 %	3.2	3.6	-12.0 %
NEWARK	88	103	-14.6 %	28	29	-3.4 %	3.1	3.6	-11.5 %
ALBANY	57	67	-14.9 %	15	15	0.0 %	3.8	4.5	-14.9 %
BUFFALO	33	33	0.0 %	6	6	0.0 %	5.5	5.5	0.0 %
Region Total	523	550	-4.9 %	60	51	17.6 %	8.7	10.8	-19.2 %
Northwest/Alaska									
SEATTLE	108	73	47.9 %	25	24	4.2 %	4.3	3.0	42.0 %
PORTLAND	71	93	-23.7 %	26	21	23.8 %	2.7	4.4	-38.3 %
BOISE	28	28	0.0 %	14	14	0.0 %	2.0	2.0	0.0 %
SPOKANE	19	17	11.8 %	13	10	30.0 %	1.5	1.7	-14.0 %
ANCHORAGE	6	2	200.0 %	5	2	150.0 %	1.2	1.0	20.0 %
Region Total	232	213	8.9 %	40	37	8.1 %	5.8	5.8	0.8 %
Pacific/Hawaii									
LOS ANGELES	181	229	-21.0 %	36	37	-2.7 %	5.0	6.2	-18.8 %

Market	YTD Volume 2013	YTD Volume 2012	Chg %	Active Lenders 2013	Active Lenders 2012	Chg %	Volume / Lender 2013	Volume / Lender 2012	Chg %
SANTA ANA	154	140	10.0 %	33	27	22.2 %	4.7	5.2	-10.0 %
SAN FRANCISCO	130	133	-2.3 %	20	23	-13.0 %	6.5	5.8	12.4 %
PHOENIX	100	67	49.3 %	20	14	42.9 %	5.0	4.8	4.5 %
SACRAMENTO	62	60	3.3 %	13	19	-31.6 %	4.8	3.2	51.0 %
SAN DIEGO	58	63	-7.9 %	19	17	11.8 %	3.1	3.7	-17.6 %
FRESNO	22	24	-8.3 %	11	10	10.0 %	2.0	2.4	-16.7 %
HONOLULU	20	18	11.1 %	7	5	40.0 %	2.9	3.6	-20.6 %
TUCSON	20	17	17.6 %	10	12	-16.7 %	2.0	1.4	41.2 %
LAS VEGAS	12	15	-20.0 %	9	10	-10.0 %	1.3	1.5	-11.1 %
RENO	11	7	57.1 %	7	6	16.7 %	1.6	1.2	34.7 %
Region Total	770	773	-0.4 %	68	65	4.6 %	11.3	11.9	-4.8 %
Rocky Mountain									
SALT LAKE CITY	119	116	2.6 %	18	22	-18.2 %	6.6	5.3	25.4 %
DENVER	101	100	1.0 %	18	21	-14.3 %	5.6	4.8	17.8 %
HELENA	28	18	55.6 %	11	8	37.5 %	2.5	2.3	13.1 %
CASPER	12	13	-7.7 %	6	7	-14.3 %	2.0	1.9	7.7 %
SIOUX FALLS	3	3	0.0 %	2	2	0.0 %	1.5	1.5	0.0 %
FARGO	0	0	0.0 %	0	0	NaN			NaN
Region Total	263	250	5.2 %	36	37	-2.7 %	7.3	6.8	8.1 %
Southeast/Caribbean									
GREENSBORO	172	155	11.0 %	23	16	43.8 %	7.5	9.7	-22.8 %
MIAMI	136	144	-5.6 %	31	23	34.8 %	4.4	6.3	-29.9 %
ATLANTA	109	106	2.8 %	20	16	25.0 %	5.5	6.6	-17.7 %
CARIBBEAN	105	151	-30.5 %	14	15	-6.7 %	7.5	10.1	-25.5 %
COLUMBIA	98	99	-1.0 %	21	21	0.0 %	4.7	4.7	-1.0 %
BIRMINGHAM	90	93	-3.2 %	16	20	-20.0 %	5.6	4.7	21.0 %
JACKSONVILLE	85	86	-1.2 %	20	17	17.6 %	4.3	5.1	-16.0 %
KNOXVILLE	75	49	53.1 %	19	15	26.7 %	3.9	3.3	20.8 %
TAMPA	73	80	-8.8 %	22	22	0.0 %	3.3	3.6	-8.7 %
JACKSON	60	35	71.4 %	15	8	87.5 %	4.0	4.4	-8.6 %
NASHVILLE	60	43	39.5 %	11	11	0.0 %	5.5	3.9	39.5 %
ORLANDO	53	55	-3.6 %	17	18	-5.6 %	3.1	3.1	2.0 %
LOUISVILLE	50	42	19.0 %	10	8	25.0 %	5.0	5.3	-4.8 %
MEMPHIS	26	17	52.9 %	12	8	50.0 %	2.2	2.1	2.0 %
Region Total	1,192	1,155	3.2 %	85	78	9.0 %	14.0	14.8	-5.3 %
Southwest									
HOUSTON	120	131	-8.4 %	30	23	30.4 %	4.0	5.7	-29.8 %
SAN ANTONIO	114	112	1.8 %	31	20	55.0 %	3.7	5.6	-34.3 %
FT. WORTH	85	76	11.8 %	28	24	16.7 %	3.0	3.2	-4.1 %
DALLAS	82	104	-21.2 %	22	23	-4.3 %	3.7	4.5	-17.6 %
LITTLE ROCK	66	48	37.5 %	18	15	20.0 %	3.7	3.2	14.6 %
NEW ORLEANS	49	73	-32.9 %	17	14	21.4 %	2.9	5.2	-44.7 %
LUBBOCK	44	58	-24.1 %	15	19	-21.1 %	2.9	3.1	-3.9 %
ALBUQUERQUE	34	40	-15.0 %	14	15	-6.7 %	2.4	2.7	-8.9 %
TULSA	28	28	0.0 %	13	5	160.0 %	2.2	5.6	-61.5 %
OKLAHOMA CITY	27	37	-27.0 %	12	14	-14.3 %	2.3	2.6	-14.9 %
SHREVEPORT	20	14	42.9 %	10	9	11.1 %	2.0	1.6	28.6 %
Region Total	669	721	-7.2 %	64	56	14.3 %	10.5	12.9	-18.8 %
Grand Total	5,189	5,175	0.3 %	279	270	3.3 %	18.6	19.2	-3.0 %

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

Rank	Lender	Vol 2013	Vol 2012	Chg %	Mkt Share 2013	Mkt Share 2012	Chg %	Top State
1	LIBERTY HOME EQUITY SOLU	764	386	98 %	14.7 %	7.5 %	97 %	CA
2	SECURITY ONE LENDING	646	220	194 %	12.4 %	4.3 %	193 %	CA
3	AMERICAN ADVISORS GROUP	540	227	138 %	10.4 %	4.4 %	137 %	CA
4	ONE REVERSE MORTGAGE LLC	458	439	4 %	8.8 %	8.5 %	4 %	TX
5	GENERATION MORTGAGE COMP	244	245	0 %	4.7 %	4.7 %	-1 %	NY
6	URBAN FINANCIAL GROUP	226	354	-36 %	4.4 %	6.8 %	-36 %	CA
7	PROFICIO MORTGAGE VENTUR	172	2	8,500 %	3.3 %	0.0 %	8,477 %	TX
8	REVERSE MORTGAGE USA INC	157	81	94 %	3.0 %	1.6 %	93 %	TX
9	CHERRY CREEK MORTGAGE CO	111	91	22 %	2.1 %	1.8 %	22 %	TX
10	NEW DAY FINANCIAL LLC	85	71	20 %	1.6 %	1.4 %	19 %	CA
11	M & T BANK	79	66	20 %	1.5 %	1.3 %	19 %	NY
12	SUN WEST MORTGAGE CO INC	76	78	-3 %	1.5 %	1.5 %	-3 %	UT
13	ASSOCIATED MORTGAGE BANK	68	15	353 %	1.3 %	0.3 %	352 %	CA
14	MAVERICK FUNDING CORP	46	23	100 %	0.9 %	0.4 %	99 %	MD
15	REVERSE MORTGAGE SOLUTIO	44	25	76 %	0.8 %	0.5 %	76 %	CA
16	HIGH TECH LENDING INC	42	9	367 %	0.8 %	0.2 %	365 %	CA
17	SENIOR MORTGAGE BANKERS	39	52	-25 %	0.8 %	1.0 %	-25 %	ZZ
18	PLAZA HOME MORTGAGE INC	37	33	12 %	0.7 %	0.6 %	12 %	CA
19	NET EQUITY FINANCIAL INC	37	21	76 %	0.7 %	0.4 %	76 %	PA
20	NATIONWIDE EQUITIES CORP	36	8	350 %	0.7 %	0.2 %	349 %	NY
21	CONTINENTAL HOME LOANS I	34	4	750 %	0.7 %	0.1 %	748 %	NY
22	FIRSTBANK	33	26	27 %	0.6 %	0.5 %	27 %	FL
23	MONEY HOUSE INC	33	53	-38 %	0.6 %	1.0 %	-38 %	ZZ
24	UNITED NORTHERN MORTGAGE	33	18	83 %	0.6 %	0.3 %	83 %	NY
25	GMFS LLC	31	23	35 %	0.6 %	0.4 %	34 %	TX
26	FIRSTAR BANK NA	31	0		0.6 %	0.0 %		MI
27	TOWNEBANK	30	8	275 %	0.6 %	0.2 %	274 %	VA
28	SUN AMERICAN MORTGAGE CO	29	22	32 %	0.6 %	0.4 %	31 %	AZ
29	MORTGAGESHOP LLC	28	0		0.5 %	0.0 %		VA
30	ATLANTIC BAY MORTGAGE GR	28	5	460 %	0.5 %	0.1 %	458 %	VA
31	GREENLIGHT FINANCIAL SER	27	7	286 %	0.5 %	0.1 %	285 %	CA
32	MAS ASSOCIATES LLC	19	23	-17 %	0.4 %	0.4 %	-18 %	DC
33	AMERICAN NATIONWIDE MORT	19	0		0.4 %	0.0 %		VA
34	TOP FLITE FINANCIAL INC	19	9	111 %	0.4 %	0.2 %	111 %	WI
35	STERLING SAVINGS BANK	17	16	6 %	0.3 %	0.3 %	6 %	WA
36	VAN DYK MORTGAGE CORPORA	17	5	240 %	0.3 %	0.1 %	239 %	KY
37	OPEN MORTGAGE LLC	15	24	-38 %	0.3 %	0.5 %	-38 %	CA
38	SUCCESS MORTGAGE PARTNER	15	9	67 %	0.3 %	0.2 %	66 %	SC
39	HOMEOWNERS MORTGAGE ENTE	14	0		0.3 %	0.0 %		SC
40	UNIVERSAL LENDING CORPOR	14	14	0 %	0.3 %	0.3 %	0 %	CO
41	FULTON BANK NATIONAL ASS	14	13	8 %	0.3 %	0.3 %	7 %	PA
42	MCM HOLDINGS INC	14	64	-78 %	0.3 %	1.2 %	-78 %	FL
43	MORTGAGE SERVICES III LL	13	12	8 %	0.3 %	0.2 %	8 %	IL
44	INTEGRATED FINANCIAL GRO	12	0		0.2 %	0.0 %		PA
45	ADVISORS MORTGAGE GROUP	12	11	9 %	0.2 %	0.2 %	9 %	NY
46	NORTH AMERICAN SAVINGS B	12	0		0.2 %	0.0 %		KS
47	AMERICAN PACIFIC MORTGAG	11	7	57 %	0.2 %	0.1 %	57 %	CA
48	PEOPLES BANK	11	3	267 %	0.2 %	0.1 %	266 %	FL
49	ROYAL UNITED MORTGAGE LL	11	31	-65 %	0.2 %	0.6 %	-65 %	TX
50	MANN MORTGAGE LLC	11	1	1,000 %	0.2 %	0.0 %	997 %	MT

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Rank	Lender	Vol 2013	Vol 2012	Chg %	Mkt Share 2013	Mkt Share 2012	Chg %	Top State
51	LEADER ONE FINANCIAL COR	11	4	175 %	0.2 %	0.1 %	174 %	AR
52	GATEWAY FUNDING DIVERSIF	11	8	38 %	0.2 %	0.2 %	37 %	PA
53	ASPIRE FINANCIAL INC	10	29	-66 %	0.2 %	0.6 %	-66 %	TX
54	CONTOUR MORTGAGE CORPORA	10	15	-33 %	0.2 %	0.3 %	-34 %	NY
55	SOUTHERN TRUST MORTGAGE	10	5	100 %	0.2 %	0.1 %	99 %	VA
56	PINNACLE CAPITAL MORTGAG	10	3	233 %	0.2 %	0.1 %	232 %	OR
57	HOMESTREET BANK	10	5	100 %	0.2 %	0.1 %	99 %	WA
58	NETWORK FUNDING LP	9	21	-57 %	0.2 %	0.4 %	-57 %	TX
59	UNITED SOUTHWEST MORTGAG	9	0		0.2 %	0.0 %		CA
60	VANGUARD FUNDING LLC	9	12	-25 %	0.2 %	0.2 %	-25 %	NY
61	AXIA FINANCIAL LLC	9	11	-18 %	0.2 %	0.2 %	-18 %	WA
62	WEST TOWN SAVINGS BANK	9	13	-31 %	0.2 %	0.3 %	-31 %	NY
63	NEW AMERICAN MORTGAGE LL	9	17	-47 %	0.2 %	0.3 %	-47 %	VA
64	MAIN STREET HOME LOANS L	8	6	33 %	0.2 %	0.1 %	33 %	GA
65	FRANKLIN FIRST FINANCIAL	8	0		0.2 %	0.0 %		NY
66	SIDUS FINANCIAL LLC	8	28	-71 %	0.2 %	0.5 %	-72 %	NC
67	WOLFE FINANCIAL INC	8	1	700 %	0.2 %	0.0 %	698 %	SC
68	GUARANTEED HOME MTG CO I	7	4	75 %	0.1 %	0.1 %	75 %	NJ
69	JAMES B NUTTER AND COMPA	7	10	-30 %	0.1 %	0.2 %	-30 %	KS
70	MOUNTAIN AMERICA CREDIT	7	1	600 %	0.1 %	0.0 %	598 %	UT
71	WHOLESALE CAPITAL CORP	7	7	0 %	0.1 %	0.1 %	0 %	CA
72	VIG MORTGAGE CORP	7	8	-13 %	0.1 %	0.2 %	-13 %	ZZ
73	RESIDENTIAL FINANCE CORP	7	0		0.1 %	0.0 %		NJ
74	HOMESTEAD FUNDING CORP	7	5	40 %	0.1 %	0.1 %	40 %	NY
75	FIRST PRIORITY FINANCIAL	7	2	250 %	0.1 %	0.0 %	249 %	CA
76	AFFILIATED BANK	7	1	600 %	0.1 %	0.0 %	598 %	TX
77	VALUE FINANCIAL MORTGAGE	7	13	-46 %	0.1 %	0.3 %	-46 %	FL
78	GUARANTEED RATE INC	7	2	250 %	0.1 %	0.0 %	249 %	MN
79	EVOLVE BANK & TRUST	6	2	200 %	0.1 %	0.0 %	199 %	NY
80	HIGHLANDS RESIDENTIAL MO	6	1	500 %	0.1 %	0.0 %	498 %	TX
81	LIVE WELL FINANCIAL INC	6	10	-40 %	0.1 %	0.2 %	-40 %	HI
82	HARVARD HOME MORTGAGE IN	6	13	-54 %	0.1 %	0.3 %	-54 %	MD
83	EASTERN BANK	6	5	20 %	0.1 %	0.1 %	20 %	MA
84	AMERICA FIRST FEDERAL CR	6	0		0.1 %	0.0 %		UT
85	COLONIAL SAVINGS FA	6	7	-14 %	0.1 %	0.1 %	-15 %	TX
86	AMERICAN BANCSHARES MORT	6	1	500 %	0.1 %	0.0 %	498 %	FL
87	PEOPLES HOME EQUITY INC	5	2	150 %	0.1 %	0.0 %	149 %	TN
88	MORIA DEVELOPMENT INC	5	2	150 %	0.1 %	0.0 %	149 %	AZ
89	RESIDENTIAL HOME FUNDING	5	4	25 %	0.1 %	0.1 %	25 %	NJ
90	VIP MORTGAGE INC	5	1	400 %	0.1 %	0.0 %	399 %	AZ
91	DELTA TRUST MORTGAGE INC	5	1	400 %	0.1 %	0.0 %	399 %	AR
92	CENDERA FUNDING INC	5	3	67 %	0.1 %	0.1 %	66 %	TX
93	PRIMARY RESIDENTIAL MORT	5	9	-44 %	0.1 %	0.2 %	-45 %	AR
94	CARDINAL FINANCIAL COMPA	5	0		0.1 %	0.0 %		NJ
95	CLIFFCO INC	5	1	400 %	0.1 %	0.0 %	399 %	NY
96	HOMETOWN MORTGAGE SERVIC	5	0		0.1 %	0.0 %		MS
97	AMERICAN MORTGAGE SERVIC	4	1	300 %	0.1 %	0.0 %	299 %	TN
98	STELLARONE BANK	4	3	33 %	0.1 %	0.1 %	33 %	VA
99	BARRINGTON BANK AND TRUS	4	0		0.1 %	0.0 %		IL
100	GUILD MORTGAGE COMPANY	4	5	-20 %	0.1 %	0.1 %	-20 %	MT

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