

HECM Originators (FHA & Non-FHA)

Industry Summary

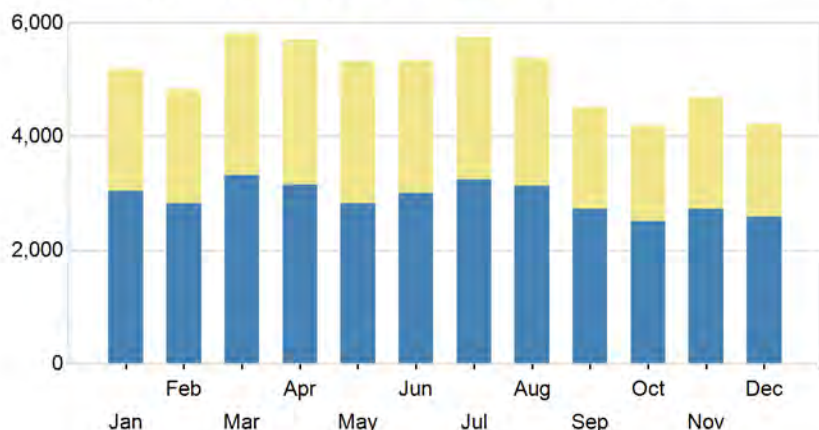
HECMs endorsed through December 2013

Next Release Date: Week 4 of March

**Retail
Endorsement Growth**
-5.1 %
**Wholesale
Endorsement Growth**
-16.5 %
**Total
Endorsement Growth**
-9.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	3,033	34.8 %	2,151	29.9 %	5,184	32.7 %
Feb	2,818	-7.1 %	2,017	-6.2 %	4,835	-6.7 %
Mar	3,318	17.7 %	2,494	23.6 %	5,812	20.2 %
Apr	3,145	-5.2 %	2,568	3.0 %	5,713	-1.7 %
May	2,823	-10.2 %	2,498	-2.7 %	5,321	-6.9 %
Jun	3,002	6.3 %	2,335	-6.5 %	5,337	0.3 %
Jul	3,232	7.7 %	2,511	7.5 %	5,743	7.6 %
Aug	3,125	-3.3 %	2,248	-10.5 %	5,373	-6.4 %
Sep	2,735	-12.5 %	1,782	-20.7 %	4,517	-15.9 %
Oct	2,510	-8.2 %	1,676	-5.9 %	4,186	-7.3 %
Nov	2,734	8.9 %	1,951	16.4 %	4,685	11.9 %
Dec	2,594	-5.1 %	1,629	-16.5 %	4,223	-9.9 %
Total	35,069		25,860		60,929	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
LIBERTY HOME EQUITY SOLU	1,100	973	1,264	925	814	902	926	1,015	580	369	702	240	9,810	16.1%
SECURITY ONE LENDING/RMS	764	854	817	886	696	621	682	682	683	510	647	797	8,639	14.2%
URBAN FINANCIAL OF AMERI	466	419	714	1,024	1,020	847	803	607	609	635	573	421	8,138	13.4%
AMERICAN ADVISORS GROUP	570	408	531	480	306	555	981	981	832	847	736	668	7,895	13.0%
ONE REVERSE MORTGAGE LLC	458	421	468	517	478	459	429	465	452	407	475	376	5,405	8.9%
GENERATION MORTGAGE COMP	510	515	475	406	441	475	521	380	278	302	172	193	4,668	7.7%
PROFICIO MORTGAGE VENTUR	173	147	206	296	319	283	254	199	162	210	158	143	2,550	4.2%
SUN WEST MORTGAGE CO INC	132	108	173	221	227	134	158	100	85	110	120	115	1,683	2.8%
REVERSE MORTGAGE USA INC	157	74	175	137	123	238	127	107	127	100	101	138	1,604	2.6%
CHERRY CREEK MORTGAGE CO	153	129	99	113	167	120	112	95	70	21	154	179	1,412	2.3%
Total	4,483	4,048	4,922	5,005	4,591	4,634	4,993	4,631	3,878	3,511	3,838	3,270	51,804	85.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LIBERTY HOME EQUITY SOLUT	4	2	1	3,878	5,932	9,810	52.9 %	33.5 %	40.5 %	40 %	60 %	6.4 %	22.9 %	16.1 %
SECURITY ONE LENDING/RMS	3	4	2	4,872	3,767	8,639	79.2 %	102.9 %	88.8 %	56 %	44 %	8.0 %	14.6 %	14.2 %
URBAN FINANCIAL OF AMERIC	7	1	3	1,385	6,753	8,138	2.8 %	18.1 %	15.2 %	17 %	83 %	2.3 %	26.1 %	13.4 %
AMERICAN ADVISORS GROUP	1	6	4	6,659	1,236	7,895	82.7 %	586.7 %	106.4 %	84 %	16 %	10.9 %	4.8 %	13.0 %
ONE REVERSE MORTGAGE LLC	2		5	5,405	0	5,405	12.5 %	NaN	12.5 %	100 %	0 %	8.9 %		8.9 %
GENERATION MORTGAGE COMPA	9	3	6	801	3,867	4,668	-32.8 %	-11.0 %	-15.7 %	17 %	83 %	1.3 %	15.0 %	7.7 %
PROFICIO MORTGAGE VENTURE	5		7	2,550	0	2,550	465.4 %	NaN	465.4 %	100 %	0 %	4.2 %		4.2 %
SUN WEST MORTGAGE CO INC	27	5	8	283	1,400	1,683	4.0 %	-6.7 %	-5.0 %	17 %	83 %	0.5 %	5.4 %	2.8 %
REVERSE MORTGAGE USA INC	6	17	9	1,565	39	1,604	33.0 %	>1,000%	36.3 %	98 %	2 %	2.6 %	0.2 %	2.6 %
CHERRY CREEK MORTGAGE CO	10	7	10	749	663	1,412	13.8 %	23.7 %	18.3 %	53 %	47 %	1.2 %	2.6 %	2.3 %
Total				28,147	23,657	51,804	49.7 %	27.3 %	38.6 %	54 %	46 %	46.2 %	91.5 %	85.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	6	4	6,659	1,236	7,895	3,014	1,056	4,070	84 %	16 %	10.9 %	4.8 %	13.0 %
SECURITY ONE LENDING/RMS	3	4	2	4,872	3,767	8,639	2,154	1,910	4,064	56 %	44 %	8.0 %	14.6 %	14.2 %
PROFICIO MORTGAGE VENTURE	5		7	2,550	0	2,550	2,099	0	2,099	100 %	0 %	4.2 %		4.2 %
LIBERTY HOME EQUITY SOLUT	4	2	1	3,878	5,932	9,810	1,342	1,488	2,830	40 %	60 %	6.4 %	22.9 %	16.1 %
ONE REVERSE MORTGAGE LLC	2		5	5,405	0	5,405	602	0	602	100 %	0 %	8.9 %		8.9 %
Total				23,364	10,935	34,299	9,211	4,454	13,665	68 %	32 %	38.3 %	42.3 %	56.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SECURITY ONE LENDING/RMS	3	4	2	4,872	3,767	8,639	2,154	1,910	4,064	56 %	44 %	8.0 %	14.6 %	14.2 %
LIBERTY HOME EQUITY SOLUT	4	2	1	3,878	5,932	9,810	1,342	1,488	2,830	40 %	60 %	6.4 %	22.9 %	16.1 %
AMERICAN ADVISORS GROUP	1	6	4	6,659	1,236	7,895	3,014	1,056	4,070	84 %	16 %	10.9 %	4.8 %	13.0 %
URBAN FINANCIAL OF AMERIC	7	1	3	1,385	6,753	8,138	38	1,034	1,072	17 %	83 %	2.3 %	26.1 %	13.4 %
MONEY HOUSE INC	19	8	12	522	539	1,061	61	325	386	49 %	51 %	0.9 %	2.1 %	1.7 %
Total				17,316	18,227	35,543	6,609	5,813	12,422	49 %	51 %	28.4 %	70.5 %	58.3 %

Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	309	50 %
LIBERTY HOME EQUITY SOLUTIONS INC	799	39 %
GENERATION MORTGAGE COMPANY	340	27 %
SECURITY ONE LENDING/RMS	259	32 %
SUN WEST MORTGAGE CO INC	334	21 %
AMERICAN ADVISORS GROUP	116	20 %
CHERRY CREEK MORTGAGE CO INC	72	36 %
MONEY HOUSE INC	13	76 %
NATIONWIDE EQUITIES CORPORATION	70	8 %
PLAZA HOME MORTGAGE INC	222	10 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2013

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
4	2	1	LIBERTY HOME EQUITY	3,878	5,932	9,810	6.4 %	22.9 %	16.1 %	48		51	AXIA FINANCIAL LLC	145	0	145	0.2 %	0.0 %	0.2 %
3	4	2	SECURITY ONE LENDING	4,872	3,767	8,639	8.0 %	14.6 %	14.2 %	49		52	STERLING SAVINGS BAN	142	0	142	0.2 %	0.0 %	0.2 %
7	1	3	URBAN FINANCIAL OF A	1,385	6,753	8,138	2.3 %	26.1 %	13.4 %	50		53	SOUTHERN TRUST MORTG	140	0	140	0.2 %	0.0 %	0.2 %
1	6	4	AMERICAN ADVISORS GR	6,659	1,236	7,895	10.9 %	4.8 %	13.0 %	51		54	ROYAL UNITED MORTGAG	138	0	138	0.2 %	0.0 %	0.2 %
2		5	ONE REVERSE MORTGAGE	5,405	0	5,405	8.9 %	0.0 %	8.9 %	51		54	HOMESTREET BANK	138	0	138	0.2 %	0.0 %	0.2 %
9	3	6	GENERATION MORTGAGE	801	3,867	4,668	1.3 %	15.0 %	7.7 %	110	15	56	JAMES B NUTTER AND C	66	69	135	0.1 %	0.3 %	0.2 %
5		7	PROFICIO MORTGAGE VE	2,550	0	2,550	4.2 %	0.0 %	4.2 %	53		57	VANGUARD FUNDING LLC	129	0	129	0.2 %	0.0 %	0.2 %
27	5	8	SUN WEST MORTGAGE CO	283	1,400	1,683	0.5 %	5.4 %	2.8 %	54		58	ALL FINANCIAL SERVIC	128	0	128	0.2 %	0.0 %	0.2 %
6	17	9	REVERSE MORTGAGE USA	1,565	39	1,604	2.6 %	0.2 %	2.6 %	54		58	PRIMARY RESIDENTIAL	128	0	128	0.2 %	0.0 %	0.2 %
10	7	10	CHERRY CREEK MORTGAG	749	663	1,412	1.2 %	2.6 %	2.3 %	56		60	CONTOUR MORTGAGE COR	126	0	126	0.2 %	0.0 %	0.2 %
8	13	11	ASSOCIATED MORTGAGE	861	204	1,065	1.4 %	0.8 %	1.7 %	56		60	INTEGRITY 1ST MORTGA	126	0	126	0.2 %	0.0 %	0.2 %
19	8	12	MONEY HOUSE INC	522	539	1,061	0.9 %	2.1 %	1.7 %	56		60	DOLLAR BANK FSB	126	0	126	0.2 %	0.0 %	0.2 %
11	14	13	MAVERICK FUNDING COR	716	101	817	1.2 %	0.4 %	1.3 %	59		63	CHRISTENSEN FINANCIA	124	0	124	0.2 %	0.0 %	0.2 %
12		14	OPEN MORTGAGE LLC	687	0	687	1.1 %	0.0 %	1.1 %	60		64	APPROVAL FIRST HOME	122	0	122	0.2 %	0.0 %	0.2 %
13	25	15	NATIONSTAR MORTGAGE	678	0	678	1.1 %	0.0 %	1.1 %	61	25	65	HOMEOWNERS MORTGAGE	117	0	117	0.2 %	0.0 %	0.2 %
14		16	IREVERSE HOME LOANS	664	0	664	1.1 %	0.0 %	1.1 %	62		66	ARAMCO MORTGAGE INC	114	0	114	0.2 %	0.0 %	0.2 %
15		17	NEW DAY FINANCIAL LL	659	0	659	1.1 %	0.0 %	1.1 %	63		67	FULTON BANK NA	113	0	113	0.2 %	0.0 %	0.2 %
28	9	18	NATIONWIDE EQUITIES	263	395	658	0.4 %	1.5 %	1.1 %	63		67	PERRI FUNDING CORP	113	0	113	0.2 %	0.0 %	0.2 %
16		19	M & T BANK	616	0	616	1.0 %	0.0 %	1.0 %	65		69	GATEWAY FUNDING DIVE	111	0	111	0.2 %	0.0 %	0.2 %
17	18	20	GMFS LLC	569	28	597	0.9 %	0.1 %	1.0 %	66		70	NETWORK FUNDING LP	102	0	102	0.2 %	0.0 %	0.2 %
18	16	21	HIGH TECH LENDING IN	537	44	581	0.9 %	0.2 %	1.0 %	66		70	MFS/TA	102	0	102	0.2 %	0.0 %	0.2 %
20		22	NET EQUITY FINANCIAL	494	0	494	0.8 %	0.0 %	0.8 %	66		70	MONTGOMERY MORTGAGE	102	0	102	0.2 %	0.0 %	0.2 %
21		23	SENIOR MORTGAGE BANK	368	0	368	0.6 %	0.0 %	0.6 %	69		73	AEGEAN FINANCIAL INC	101	0	101	0.2 %	0.0 %	0.2 %
851	10	24	PLAZA HOME MORTGAGE	3	352	355	0.0 %	1.4 %	0.6 %	70		74	BANK OF ENGLAND	100	0	100	0.2 %	0.0 %	0.2 %
22		25	FIRSTAR BANK NA	353	0	353	0.6 %	0.0 %	0.6 %	71	25	75	GREAT OAK LENDING	98	0	98	0.2 %	0.0 %	0.2 %
25	20	26	UNITED NORTHERN MORT	333	15	348	0.5 %	0.1 %	0.6 %	72		76	OCEANFIRST BANK	97	0	97	0.2 %	0.0 %	0.2 %
23	24	27	FIRSTBANK	340	1	341	0.6 %	0.0 %	0.6 %	72		76	PINNACLE CAPITAL MOR	97	0	97	0.2 %	0.0 %	0.2 %
24		28	TOWNEBANK	336	0	336	0.6 %	0.0 %	0.6 %	72		76	MANN MORTGAGE LLC	97	0	97	0.2 %	0.0 %	0.2 %
26		29	UNITED SOUTHWEST MOR	287	0	287	0.5 %	0.0 %	0.5 %	75		79	NORTH AMERICAN SAVIN	96	0	96	0.2 %	0.0 %	0.2 %
29		30	EMERY FEDERAL CREDIT	248	0	248	0.4 %	0.0 %	0.4 %	75		79	PRIORITY FINANCIAL S	96	0	96	0.2 %	0.0 %	0.2 %
29		30	PEOPLES BANK	248	0	248	0.4 %	0.0 %	0.4 %	77		81	DIRECT FINANCE CORPO	94	0	94	0.2 %	0.0 %	0.2 %
228	12	32	MCM HOLDINGS INC	31	205	236	0.1 %	0.8 %	0.4 %	78		82	NEW AMERICAN MORTGAG	92	0	92	0.2 %	0.0 %	0.2 %
31		33	AMERICAN PACIFIC MOR	234	0	234	0.4 %	0.0 %	0.4 %	79		83	FRANKLIN FIRST FINAN	90	0	90	0.1 %	0.0 %	0.1 %
32		34	ASPIRE FINANCIAL INC	232	0	232	0.4 %	0.0 %	0.4 %	79		83	OMNI-FUND INC	90	0	90	0.1 %	0.0 %	0.1 %
33		35	TOP FLITE FINANCIAL	215	0	215	0.4 %	0.0 %	0.4 %	79		83	EVOLVE BANK & TRUST	90	0	90	0.1 %	0.0 %	0.1 %
	11	36	LIVE WELL FINANCIAL		209	209	0.0 %	0.8 %	Infinity	82		86	VALUE FINANCIAL MORT	89	0	89	0.1 %	0.0 %	0.1 %
34		37	AMERICAN NATIONWIDE	205	0	205	0.3 %	0.0 %	0.3 %	82		86	SENTRIX FINANCIAL SE	89	0	89	0.1 %	0.0 %	0.1 %
35		38	ATLANTIC BAY MORTGAG	203	0	203	0.3 %	0.0 %	0.3 %	82		86	SENIOR FUNDING ASSOC	89	0	89	0.1 %	0.0 %	0.1 %
35		38	CONTINENTAL HOME LOA	203	0	203	0.3 %	0.0 %	0.3 %	85		89	SUCCESS MORTGAGE PAR	86	0	86	0.1 %	0.0 %	0.1 %
37		40	SUN AMERICAN MORTGAG	192	0	192	0.3 %	0.0 %	0.3 %	85		89	REVERSE MORTGAGE ANS	86	0	86	0.1 %	0.0 %	0.1 %
38		41	MORTGAGESHOP LLC	186	0	186	0.3 %	0.0 %	0.3 %	87		91	DAS ACQUISITION CO L	85	0	85	0.1 %	0.0 %	0.1 %
39		42	VAN DYK MORTGAGE COR	177	0	177	0.3 %	0.0 %	0.3 %	88		92	GUARANTEED RATE INC	84	0	84	0.1 %	0.0 %	0.1 %
40		43	TRINITY REVERSE MORT	176	0	176	0.3 %	0.0 %	0.3 %	88		92	SIMONICH CORPORATION	84	0	84	0.1 %	0.0 %	0.1 %
41		44	UNIVERSAL LENDING CO	174	0	174	0.3 %	0.0 %	0.3 %	90		94	LEGACY HOME FINANCIN	83	0	83	0.1 %	0.0 %	0.1 %
41		44	ADVISORS MORTGAGE GR	174	0	174	0.3 %	0.0 %	0.3 %	91		95	NOVA FINANCIAL & INV	81	0	81	0.1 %	0.0 %	0.1 %
43		46	VIG MORTGAGE CORP	166	0	166	0.3 %	0.0 %	0.3 %	92		96	FIRST PRIORITY FINAN	80	0	80	0.1 %	0.0 %	0.1 %
44		47	MORTGAGE SERVICES II	165	0	165	0.3 %	0.0 %	0.3 %	92		96	INTEGRATED FINANCIAL	80	0	80	0.1 %	0.0 %	0.1 %
45		48	NEW CASTLE MORTGAGE	163	0	163	0.3 %	0.0 %	0.3 %	94		98	REVERSE MORTGAGE OF	79	0	79	0.1 %	0.0 %	0.1 %
46		49	LEADER ONE FINANCIAL	161	0	161	0.3 %	0.0 %	0.3 %	95		99	EAST COAST CAPITAL C	78	0	78	0.1 %	0.0 %	0.1 %
47		50	MAS ASSOCIATES LLC	157	0	157	0.3 %	0.0 %	0.3 %	95		99	AMERICA FIRST FEDERA	78	0	78	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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* According to RMI measuring number of endorsed wholesale units January - December 2013

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Top 100 HECM Originators - December 2013 Rankings (Single Month)															
Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	494	6,659	554.9	-8.5 %	82.7 %	50	47	MAS ASSOCIATES LLC	10	157	13.1	-23.1 %	-36.9 %
2	3	SECURITY ONE LENDING	447	4,872	406.0	22.1 %	79.2 %	50	88	SIMONICH CORPORATION	10	84	7.0	66.7 %	211.1 %
3	2	ONE REVERSE MORTGAGE	376	5,405	450.4	-20.8 %	12.5 %	53	37	SUN AMERICAN MORTGAG	9	192	16.0	-35.7 %	47.7 %
4	5	PROFICIO MORTGAGE VE	143	2,550	212.5	-9.5 %	465.4 %	53	43	VIG MORTGAGE CORP	9	166	13.8	0.0 %	50.9 %
5	10	CHERRY CREEK MORTGAG	116	749	62.4	56.8 %	13.8 %	53	45	NEW CASTLE MORTGAGE	9	163	13.6	-30.8 %	16.4 %
6	6	REVERSE MORTGAGE USA	112	1,565	130.4	16.7 %	33.0 %	53	53	VANGUARD FUNDING LLC	9	129	10.8	-25.0 %	5.7 %
7	18	HIGH TECH LENDING IN	97	537	44.8	193.9 %	163.2 %	57	54	ALL FINANCIAL SERVIC	8	128	10.7	33.3 %	-31.6 %
8	4	LIBERTY HOME EQUITY	95	3,878	323.2	-61.1 %	52.9 %	57	62	ARAMCO MORTGAGE INC	8	114	9.5	-42.9 %	72.7 %
9	8	ASSOCIATED MORTGAGE	91	861	71.8	85.7 %	81.6 %	57	79	FRANKLIN FIRST FINAN	8	90	7.5	0.0 %	26.8 %
10	12	OPEN MORTGAGE LLC	84	687	57.3	18.3 %	148.9 %	57	104	MFS/TA INC DBA FUTUR	8	69	5.8	-52.9 %	
11	11	MAVERICK FUNDING COR	73	716	59.7	247.6 %	76.8 %	57	166	JTS AND CO	8	45	3.8	700.0 %	25.0 %
12	7	URBAN FINANCIAL OF A	71	1,385	115.4	-39.3 %	2.8 %	57	232	EQUITY LOANS LLC	8	30	2.5	700.0 %	-30.2 %
13	13	NATIONSTAR MORTGAGE	54	678	56.5	-21.7 %	40.4 %	57	294	KEVIN G ELMORE	8	22	1.8	60.0 %	
14	9	GENERATION MORTGAGE	51	801	66.8	75.9 %	-32.8 %	64	35	ATLANTIC BAY MORTGAG	7	203	16.9	-22.2 %	-4.7 %
15	19	MONEY HOUSE INC	49	522	43.5	-39.5 %	13.2 %	64	48	AXIA FINANCIAL LLC	7	145	12.1	-50.0 %	-7.1 %
15	20	NET EQUITY FINANCIAL	49	494	41.2	-15.5 %	9.8 %	64	49	STERLING SAVINGS BAN	7	142	11.8	-41.7 %	18.3 %
17	16	M & T BANK	46	616	51.3	-9.8 %	-2.8 %	64	51	ROYAL UNITED MORTGAG	7	138	11.5	16.7 %	-59.6 %
18	17	GMFS LLC	37	569	47.4	0.0 %	47.8 %	64	69	AEGEAN FINANCIAL INC	7	101	8.4	-22.2 %	90.6 %
19	29	PEOPLES BANK	35	248	20.7	118.8 %	281.5 %	64	72	OCEANFIRST BANK	7	97	8.1	40.0 %	4.3 %
20	21	SENIOR MORTGAGE BANK	33	368	30.7	-8.3 %	-21.0 %	64	79	EVOLVE BANK & TRUST	7	90	7.5	133.3 %	260.0 %
21	14	IREVERSE HOME LOANS	32	664	55.3	-36.0 %	21.6 %	64	85	SUCCESS MORTGAGE PAR	7	86	7.2	133.3 %	72.0 %
21	25	UNITED NORTHERN MORT	32	333	27.8	-11.1 %	49.3 %	64	91	NOVA FINANCIAL & INV	7	81	6.8	75.0 %	161.3 %
23	28	NATIONWIDE EQUITIES	28	263	21.9	27.3 %	15.4 %	64	95	AMERICA FIRST FEDERA	7	78	6.5	16.7 %	30.0 %
24	31	AMERICAN PACIFIC MOR	25	234	19.5	0.0 %	36.8 %	64	120	CIRCLE MORTGAGE CORP	7	61	5.1	40.0 %	48.8 %
25	29	EMERY FEDERAL CREDIT	21	248	20.7	-8.7 %	153.1 %	64	123	ACCESS REVERSE MORTG	7	60	5.0	133.3 %	-14.3 %
26	56	DOLLAR BANK FSB	20	126	10.5	17.6 %	50.0 %	64	160	BROOKSTONE MORTGAGE	7	46	3.8	-12.5 %	2,200.0 %
27	23	FIRSTBANK	19	340	28.3	-40.6 %	35.5 %	64	173	REPUBLIC MORTGAGE HO	7	41	3.4	75.0 %	10.8 %
28	22	FIRSTAR BANK NA	18	353	29.4	-10.0 %	145.1 %	64	173	SENIOR EQUITY INCOME	7	41	3.4	133.3 %	-14.6 %
29	24	TOWNEBANK	17	336	28.0	-32.0 %	25.8 %	64	178	SOUTHPOINT FINANCIAL	7	40	3.3	40.0 %	-2.4 %
29	44	MORTGAGE SERVICES II	17	165	13.8	30.8 %	96.4 %	80	54	PRIMARY RESIDENTIAL	6	128	10.7	-40.0 %	40.7 %
31	60	APPROVAL FIRST HOME	16	122	10.2	14.3 %	17.3 %	80	98	PACIFIC RESIDENTIAL	6	76	6.3	100.0 %	24.6 %
32	41	UNIVERSAL LENDING CO	15	174	14.5	-31.8 %	20.0 %	80	104	YADKIN VALLEY BANK A	6	69	5.8	100.0 %	
32	75	PRIORITY FINANCIAL S	15	96	8.0	-16.7 %	317.4 %	80	142	CALIFORNIA REVERSE M	6	50	4.2	50.0 %	19.0 %
34	26	UNITED SOUTHWEST MOR	14	287	23.9	-58.8 %	-4.7 %	80	147	HANCOCK MORTGAGE PAR	6	49	4.1	100.0 %	2.1 %
34	34	AMERICAN NATIONWIDE	14	205	17.1	0.0 %	39.5 %	80	147	NEW HOME FINANCE LLC	6	49	4.1	200.0 %	25.6 %
36	27	SUN WEST MORTGAGE CO	13	283	23.6	-13.3 %	4.0 %	80	157	COLONIAL SAVINGS FA	6	48	4.0	200.0 %	-23.8 %
36	32	ASPIRE FINANCIAL INC	13	232	19.3	44.4 %	-23.4 %	80	184	LAND-HOME FINANCIAL	6	38	3.2	50.0 %	850.0 %
36	50	SOUTHERN TRUST MORTG	13	140	11.7	85.7 %	12.0 %	88	39	VAN DYK MORTGAGE COR	5	177	14.8	-44.4 %	25.5 %
36	51	HOMESTREET BANK	13	138	11.5	116.7 %	74.7 %	88	46	LEADER ONE FINANCIAL	5	161	13.4	-37.5 %	123.6 %
40	38	MORTGAGESHOP LLC	12	186	15.5	71.4 %	-4.1 %	88	56	CONTOUR MORTGAGE COR	5	126	10.5	-44.4 %	-9.4 %
40	41	ADVISORS MORTGAGE GR	12	174	14.5	20.0 %	61.1 %	88	59	CHRISTENSEN FINANCIA	5	124	10.3	-16.7 %	6.9 %
40	90	LEGACY HOME FINANCIN	12	83	6.9	71.4 %	7.8 %	88	66	MONTGOMERY MORTGAGE	5	102	8.5	-54.5 %	-8.9 %
40	261	MCS MORTGAGE BANKERS	12	26	2.2	500.0 %	160.0 %	88	66	NETWORK FUNDING LP	5	102	8.5	-28.6 %	-24.4 %
44	33	TOP FLITE FINANCIAL	11	215	17.9	22.2 %	39.6 %	88	78	NEW AMERICAN MORTGAG	5	92	7.7	0.0 %	-9.8 %
44	56	INTEGRITY 1ST MORTGA	11	126	10.5	-8.3 %	-5.3 %	88	79	OMNI-FUND INC	5	90	7.5	-16.7 %	42.9 %
44	61	HOMEOWNERS MORTGAGE	11	117	9.8	-26.7 %	200.0 %	88	102	GERSHMAN INVESTMENT	5	71	5.9	-16.7 %	-1.4 %
44	82	SENIOR FUNDING ASSOC	11	89	7.4	83.3 %	64.8 %	88	103	FRANK J WEAVER INC	5	70	5.8	-44.4 %	79.5 %
44	106	HOMESTEAD FUNDING CO	11	68	5.7		30.8 %	88	110	GUARANTEED HOME MTG	5	66	5.5	0.0 %	57.1 %
44	160	HAWAII MORTGAGE RESO	11	46	3.8	120.0 %	4.5 %	88	127	EXCEL MORTGAGE SERVI	5	59	4.9	-16.7 %	293.3 %
50	40	TRINITY REVERSE MORT	10	176	14.7	-37.5 %	37.5 %	88	142	AMERICAN BANCSHARES	5	50	4.2	400.0 %	72.4 %

Column Definitions	
M	= Company ranking for current month endorsement volume
Y	= Company ranking for year to date endorsement volume
Mth	= Current month endorsement volume & growth from prior month
YTD	= Year to date endorsement volume & growth from prior year to date
Avg	= Average year to date monthly volume
*Year to date volume is tiebreaker for rankings shown	

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