

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2014

Next Release Date: Week 4 of January

Retail Endorsement Growth

23.4 %

Wholesale Endorsement Growth

37.3 %

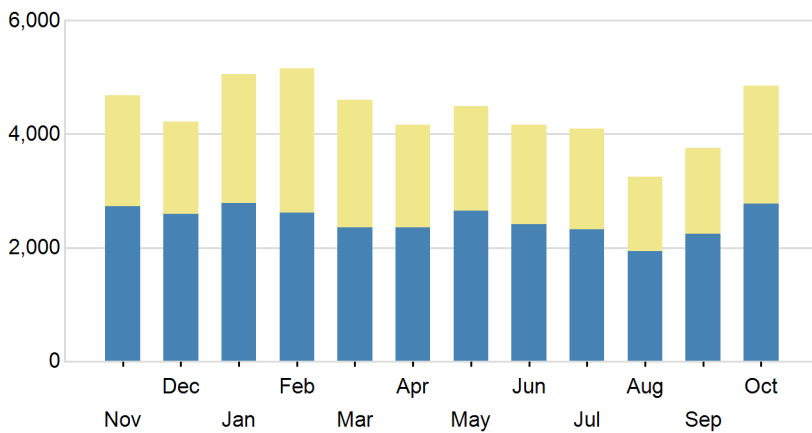
Total Endorsement Growth

28.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	2,734	8.9 %	1,951	16.4 %	4,685	11.9 %
Dec	2,594	-5.1 %	1,629	-16.5 %	4,223	-9.9 %
Jan	2,789	7.5 %	2,265	39.0 %	5,054	19.7 %
Feb	2,614	-6.3 %	2,545	12.4 %	5,159	2.1 %
Mar	2,358	-9.8 %	2,256	-11.4 %	4,614	-10.6 %
Apr	2,362	0.2 %	1,806	-19.9 %	4,168	-9.7 %
May	2,651	12.2 %	1,842	2.0 %	4,493	7.8 %
Jun	2,413	-9.0 %	1,747	-5.2 %	4,160	-7.4 %
Jul	2,319	-3.9 %	1,772	1.4 %	4,091	-1.7 %
Aug	1,944	-16.2 %	1,306	-26.3 %	3,250	-20.6 %
Sep	2,248	15.6 %	1,514	15.9 %	3,762	15.8 %
Oct	2,773	23.4 %	2,078	37.3 %	4,851	28.9 %
Total	29,799		22,711		52,510	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	736	668	798	788	860	1,258	1,481	1,248	1,180	847	1,148	1,303	12,315	23.5%
LIBERTY HOME EQUITY SOLU	702	240	293	1,246	1,437	534	371	496	443	238	552	473	7,025	13.4%
RMS/SECURITY ONE LENDING	647	797	1,145	826	291	314	392	482	435	390	275	520	6,514	12.4%
URBAN FINANCIAL OF AMERI	573	421	716	695	739	534	441	365	393	342	327	484	6,030	11.5%
ONE REVERSE MORTGAGE LLC	475	376	470	357	406	409	395	425	372	392	395	443	4,915	9.4%
GENERATION MORTGAGE COMP	172	193	381	489	183	200	189	173	191	122	154	183	2,630	5.0%
PROFICIO MORTGAGE VENTUR	158	143	209	195	155	120	148	121	117	134	111	143	1,754	3.3%
CHERRY CREEK MORTGAGE CO	154	179	86	90	76	93	92	57	64	91	60	176	1,218	2.3%
REVERSE MORTGAGE FUNDING							138	99	164	140	197	342	1,080	2.1%
LIVE WELL FINANCIAL INC				28	36	117	199	117	135	103	109	139	983	1.9%
Total	3,617	3,017	4,098	4,714	4,183	3,579	3,846	3,583	3,494	2,799	3,328	4,206	44,464	84.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	9,189	3,126	12,315	47.5 %	236.1 %	72.0 %	75 %	25 %	17.5 %	13.8 %	23.5 %
LIBERTY HOME EQUITY SOLUT	4	2	2	2,691	4,334	7,025	-35.2 %	-29.1 %	-31.6 %	38 %	62 %	5.1 %	19.1 %	13.4 %
RMS/SECURITY ONE LENDING	3	4	3	3,740	2,774	6,514	-21.1 %	-20.3 %	-20.8 %	57 %	43 %	7.1 %	12.2 %	12.4 %
URBAN FINANCIAL OF AMERIC	6	1	4	1,242	4,788	6,030	-8.6 %	-28.6 %	-25.3 %	21 %	79 %	2.4 %	21.1 %	11.5 %
ONE REVERSE MORTGAGE LLC	2		5	4,915	0	4,915	-9.8 %	NaN	-9.8 %	100 %	0 %	9.4 %		9.4 %
GENERATION MORTGAGE COMPA	7	5	6	654	1,976	2,630	-27.2 %	-56.1 %	-51.3 %	25 %	75 %	1.2 %	8.7 %	5.0 %
PROFICIO MORTGAGE VENTURE	5		7	1,754	0	1,754	-30.8 %	NaN	-30.8 %	100 %	0 %	3.3 %		3.3 %
CHERRY CREEK MORTGAGE CO	10	9	8	548	670	1,218	-17.1 %	5.7 %	-5.9 %	45 %	55 %	1.0 %	3.0 %	2.3 %
REVERSE MORTGAGE FUNDING	41	6	9	139	998	1,137	>1,000%	>1,000%	>1,000%	12 %	88 %	0.3 %	4.4 %	2.2 %
LIVE WELL FINANCIAL INC	31	7	10	179	879	1,058	>1,000%	316.6 %	401.4 %	17 %	83 %	0.3 %	3.9 %	2.0 %
Total				25,051	19,545	44,596	-3.8 %	-13.4 %	-8.3 %	56 %	44 %	47.7 %	86.1 %	84.9 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	9,189	3,126	12,315	2,958	2,196	5,154	75 %	25 %	17.5 %	13.8 %	23.5 %
LIVE WELL FINANCIAL INC	31	7	10	179	879	1,058	179	668	847	17 %	83 %	0.3 %	3.9 %	2.0 %
NET EQUITY FINANCIAL INC	8		14	645	0	645	175	0	175	100 %	0 %	1.2 %		1.2 %
FIRST AMERICAN HOME LOANS	30		35	187	0	187	171	0	171	100 %	0 %	0.4 %		0.4 %
REVERSE MORTGAGE FUNDING	41	6	9	139	998	1,137	139	998	1,137	12 %	88 %	0.3 %	4.4 %	2.2 %
Total				10,339	5,003	15,342	3,622	3,862	7,484	67 %	33 %	19.7 %	22.0 %	29.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	9,189	3,126	12,315	2,958	2,196	5,154	75 %	25 %	17.5 %	13.8 %	23.5 %
REVERSE MORTGAGE FUNDING	41	6	9	139	998	1,137	139	998	1,137	12 %	88 %	0.3 %	4.4 %	2.2 %
LIVE WELL FINANCIAL INC	31	7	10	179	879	1,058	179	668	847	17 %	83 %	0.3 %	3.9 %	2.0 %
MAVERICK FUNDING CORP	14	15	13	443	276	719	-257	212	-45	62 %	38 %	0.8 %	1.2 %	1.4 %
UNITED NORTHERN MORTGAGE	20	16	18	296	202	498	-17	202	185	59 %	41 %	0.6 %	0.9 %	0.9 %
Total				10,246	5,481	15,727	3,002	4,276	7,278	65 %	35 %	19.5 %	24.1 %	30.0 %

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Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL OF AMERICA LLC	313	43 %
LIBERTY HOME EQUITY SOLUTIONS INC	627	41 %
AMERICAN ADVISORS GROUP	266	36 %
RMS/SECURITY ONE LENDING	262	29 %
GENERATION MORTGAGE COMPANY	309	20 %
REVERSE MORTGAGE FUNDING LLC	86	17 %
LIVE WELL FINANCIAL INC	109	19 %
SUN WEST MORTGAGE CO INC	251	18 %
CHERRY CREEK MORTGAGE CO INC	57	47 %
PLAZA HOME MORTGAGE INC	293	38 %



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RMS
Reverse Mortgage Solutions, Inc.

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2014

Rank			Loans				Market Share			Rank			Loans				Market Share										
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total				
1	3	1	AMERICAN ADVISORS GR	9,189	3,126	12,315	17.5 %	13.8 %	23.5 %	48	51	NEW CASTLE MORTGAGE	122	0	122	0.2 %	0.0 %	0.2 %	49	52	ARAMCO MORTGAGE INC	120	0	120	0.2 %	0.0 %	0.2 %
4	2	2	LIBERTY HOME EQUITY	2,691	4,334	7,025	5.1 %	19.1 %	13.4 %	50	53	ATLANTIC BAY MORTGAG	118	0	118	0.2 %	0.0 %	0.2 %	51	54	DOLLAR BANK FSB	113	0	113	0.2 %	0.0 %	0.2 %
3	4	3	RMS/SECURITY ONE LEN	3,740	2,774	6,514	7.1 %	12.2 %	12.4 %	51	54	AMERICAN FIDELITY FI	113	0	113	0.2 %	0.0 %	0.2 %	51	54	WILLIAMS FINANCIAL S	113	0	113	0.2 %	0.0 %	0.2 %
6	1	4	URBAN FINANCIAL OF A	1,242	4,788	6,030	2.4 %	21.1 %	11.5 %	51	54	HOMEOWNERS MORTGAGE	73	36	109	0.1 %	0.2 %	0.2 %	88	20	MAS ASSOCIATES LLC	106	0	106	0.2 %	0.0 %	0.2 %
2		5	ONE REVERSE MORTGAGE	4,915	0	4,915	9.4 %	0.0 %	9.4 %	51	54	PRIMARY RESIDENTIAL	100	0	100	0.2 %	0.0 %	0.2 %	54	58	NOVA FINANCIAL & INV	100	0	100	0.2 %	0.0 %	0.2 %
7	5	6	GENERATION MORTGAGE	654	1,976	2,630	1.2 %	8.7 %	5.0 %	51	54	ASPIRE FINANCIAL INC	99	0	99	0.2 %	0.0 %	0.2 %	56	59	CHRISTENSEN FINANCIA	98	0	98	0.2 %	0.0 %	0.2 %
5		7	PROFICIO MORTGAGE VE	1,754	0	1,754	3.3 %	0.0 %	3.3 %	88	20	THE FEDERAL SAVINGS	96	0	96	0.2 %	0.0 %	0.2 %	57	60	BROOKSTONE MORTGAGE	96	0	96	0.2 %	0.0 %	0.2 %
10	9	8	CHERRY CREEK MORTGAG	548	670	1,218	1.0 %	3.0 %	2.3 %	54	58	VANGUARD FUNDING LLC	95	0	95	0.2 %	0.0 %	0.2 %	58	61	THE PRIVATE BANK & T	95	0	95	0.2 %	0.0 %	0.2 %
41	6	9	REVERSE MORTGAGE FUN	139	998	1,137	0.3 %	4.4 %	2.2 %	56	59	SENTRIX FINANCIAL SE	94	0	94	0.2 %	0.0 %	0.2 %	58	62	MLD MORTGAGE	94	0	94	0.2 %	0.0 %	0.2 %
31	7	10	LIVE WELL FINANCIAL	179	879	1,058	0.3 %	3.9 %	2.0 %	56	59	PERRI FUNDING CORP	92	0	92	0.2 %	0.0 %	0.2 %	64	67	VAN DYK MORTGAGE COR	91	0	91	0.2 %	0.0 %	0.2 %
9	12	11	ASSOCIATED MORTGAGE	554	289	843	1.1 %	1.3 %	1.6 %	58	61	ALL FINANCIAL SERVIC	91	0	91	0.2 %	0.0 %	0.2 %	66	69	SIMONICH CORPORATION	91	0	91	0.2 %	0.0 %	0.2 %
55	8	12	SUN WEST MORTGAGE CO	102	697	799	0.2 %	3.1 %	1.5 %	59	62	GATEWAY FUNDING DIVE	90	0	90	0.2 %	0.0 %	0.2 %	67	70	FULTON BANK NA	87	0	87	0.2 %	0.0 %	0.2 %
14	15	13	MAVERICK FUNDING COR	443	276	719	0.8 %	1.2 %	1.4 %	60	63	SUCCESS MORTGAGE PAR	87	0	87	0.2 %	0.0 %	0.2 %	70	73	VIP MORTGAGE INC	86	0	86	0.2 %	0.0 %	0.2 %
8		14	NET EQUITY FINANCIAL	645	0	645	1.2 %	0.0 %	1.2 %	60	63	NEW CENTURY REALTY &	86	0	86	0.2 %	0.0 %	0.2 %	71	74	BANK OF ENGLAND	83	0	83	0.2 %	0.0 %	0.2 %
28	11	15	NATIONWIDE EQUITIES	209	431	640	0.4 %	1.9 %	1.2 %	62	65	PINNACLE CAPITAL MOR	83	0	83	0.2 %	0.0 %	0.2 %	71	74	GEORGETOWN MORTGAGE	83	0	83	0.2 %	0.0 %	0.2 %
17	14	16	MONEY HOUSE INC	344	279	623	0.7 %	1.2 %	1.2 %	62	65	JAMES B NUTTER AND C	31	50	81	0.1 %	0.2 %	0.2 %	62	65	HOMESTREET BANK	81	0	81	0.2 %	0.0 %	0.2 %
12	17	17	HIGH TECH LENDING IN	451	59	510	0.9 %	0.3 %	1.0 %	64	67	EVOLVE BANK & TRUST	81	0	81	0.2 %	0.0 %	0.2 %	64	67	OCEANFIRST BANK	79	0	79	0.2 %	0.0 %	0.2 %
20	16	18	UNITED NORTHERN MORT	296	202	498	0.6 %	0.9 %	0.9 %	64	67	REVERSE MORTGAGE ANS	79	0	79	0.2 %	0.0 %	0.2 %	66	69	ACCESS REVERSE MORTG	78	0	78	0.1 %	0.0 %	0.1 %
11	27	19	OPEN MORTGAGE LLC	462	3	465	0.9 %	0.0 %	0.9 %	66	69	LEADER ONE FINANCIAL	76	0	76	0.1 %	0.0 %	0.1 %	66	69	MANN MORTGAGE LLC	76	0	76	0.1 %	0.0 %	0.1 %
13		20	IREVERSE HOME LOANS	449	0	449	0.9 %	0.0 %	0.9 %	67	70	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %	67	70	FRANKLIN FIRST FINAN	74	1	75	0.1 %	0.0 %	0.1 %
721	10	21	PLAZA HOME MORTGAGE	4	437	441	0.0 %	1.9 %	0.8 %	67	70	GREEN TREE LENDING I	75	0	75	0.1 %	0.0 %	0.1 %	77	80	EASTERN BANK	73	0	73	0.1 %	0.0 %	0.1 %
15		22	M & T BANK	416	0	416	0.8 %	0.0 %	0.8 %	67	70	MCGOWIN-KING MORTGAG	72	0	72	0.1 %	0.0 %	0.1 %	77	80	PRIORITY FINANCIAL S	72	0	72	0.1 %	0.0 %	0.1 %
16	32	23	FIRSTBANK	382	0	382	0.7 %	0.0 %	0.7 %	70	73	THE SENIOR EQUITY GR	71	0	71	0.1 %	0.0 %	0.1 %	77	80	FRANK J WEAVER INC	71	0	71	0.1 %	0.0 %	0.1 %
19	18	24	REVERSE MORTGAGE USA	297	53	350	0.6 %	0.2 %	0.7 %	71	74	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %	77	80	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %
21	21	25	GMFS LLC	287	24	311	0.5 %	0.1 %	0.6 %	71	74	FIRST PRIORITY FINAN	70	0	70	0.1 %	0.0 %	0.1 %	77	80	CS FINANCIAL INC	70	0	70	0.1 %	0.0 %	0.1 %
18		26	ADVISORS MORTGAGE GR	304	0	304	0.6 %	0.0 %	0.6 %	73	76	OMNI-FUND INC	68	0	68	0.1 %	0.0 %	0.1 %	73	76	NEW CENTURY REALTY &	86	0	86	0.2 %	0.0 %	0.2 %
309	13	27	MCM HOLDINGS INC	18	284	302	0.0 %	1.3 %	0.6 %	73	76	BANK OF ENGLAND	83	0	83	0.2 %	0.0 %	0.2 %	73	76	PINNACLE CAPITAL MOR	83	0	83	0.2 %	0.0 %	0.2 %
22		28	TOWNEBANK	282	0	282	0.5 %	0.0 %	0.5 %	75	78	GEORGETOWN MORTGAGE	83	0	83	0.2 %	0.0 %	0.2 %	75	78	JAMES B NUTTER AND C	31	50	81	0.1 %	0.2 %	0.2 %
23		29	FIRSTAR BANK NA	250	0	250	0.5 %	0.0 %	0.5 %	75	78	HOMESTREET BANK	81	0	81	0.2 %	0.0 %	0.2 %	75	78	EVOLVE BANK & TRUST	81	0	81	0.2 %	0.0 %	0.2 %
24		30	TRINITY REVERSE MORT	247	0	247	0.5 %	0.0 %	0.5 %	75	78	OCEANFIRST BANK	79	0	79	0.2 %	0.0 %	0.2 %	75	78	REVERSE MORTGAGE ANS	79	0	79	0.2 %	0.0 %	0.2 %
25	32	31	NATIONSTAR MORTGAGE	240	0	240	0.5 %	0.0 %	0.5 %	200	19	ACCESS REVERSE MORTG	78	0	78	0.1 %	0.0 %	0.1 %	200	19	LEADER ONE FINANCIAL	76	0	76	0.1 %	0.0 %	0.1 %
26		32	UNITED SOUTHWEST MOR	225	0	225	0.4 %	0.0 %	0.4 %	78	81	MANN MORTGAGE LLC	76	0	76	0.1 %	0.0 %	0.1 %	78	81	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %
27		33	AMERICAN PACIFIC MOR	214	0	214	0.4 %	0.0 %	0.4 %	78	81	FRANKLIN FIRST FINAN	74	1	75	0.1 %	0.0 %	0.1 %	78	81	GREEN TREE LENDING I	75	0	75	0.1 %	0.0 %	0.1 %
29		34	PEOPLES BANK	190	0	190	0.4 %	0.0 %	0.4 %	80	84	EASTERN BANK	73	0	73	0.1 %	0.0 %	0.1 %	80	84	MCGOWIN-KING MORTGAG	72	0	72	0.1 %	0.0 %	0.1 %
30		35	FIRST AMERICAN HOME	187	0	187	0.4 %	0.0 %	0.4 %	80	84	PRIORITY FINANCIAL S	72	0	72	0.1 %	0.0 %	0.1 %	80	84	THE SENIOR EQUITY GR	71	0	71	0.1 %	0.0 %	0.1 %
32		36	INTEGRITY 1ST MORTGA	175	0	175	0.3 %	0.0 %	0.3 %	82	86	FRANK J WEAVER INC	71	0	71	0.1 %	0.0 %	0.1 %	82	86	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %
33		37	EMERY FEDERAL CREDIT	172	0	172	0.3 %	0.0 %	0.3 %	83	87	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %	83	87	FIRST PRIORITY FINAN	70	0	70	0.1 %	0.0 %	0.1 %
34		38	SENIOR MORTGAGE BANK	168	0	168	0.3 %	0.0 %	0.3 %	83	87	CS FINANCIAL INC	70	0	70	0.1 %	0.0 %	0.1 %	83	87	OMNI-FUND INC	68	0	68	0.1 %	0.0 %	0.1 %
35		39	SUN AMERICAN MORTGAG	166	0	166	0.3 %	0.0 %	0.3 %	83	87	NEW CENTURY REALTY &	86	0	86	0.2 %	0.0 %	0.2 %	83	87	BANK OF ENGLAND	83	0	83	0.2 %	0.0 %	0.2 %
35		39	MORTGAGE SERVICES II	166	0	166	0.3 %	0.0 %	0.3 %	87	28	PINNACLE CAPITAL MOR	83	0	83	0.2 %	0.0 %	0.2 %	87	28	GEORGETOWN MORTGAGE	83	0	83	0.2 %	0.0 %	0.2 %
37		41	NORTH AMERICAN SAVIN	162	0	162	0.3 %	0.0 %	0.3 %	86	90	JAMES B NUTTER AND C	31	50	81	0.1 %	0.2 %	0.2 %	86	90	HOMESTREET BANK	81	0	81	0.2 %	0.0 %	0.2 %
38		42	AMERICAN NATIONWIDE	161	0	161	0.3 %	0.0 %	0.3 %	88	92	EVOLVE BANK & TRUST	81	0	81	0.2 %	0.0 %	0.2 %	88	92	OCEANFIRST BANK	79	0	79	0.2 %	0.0 %	0.2 %
39		43	TOP FLITE FINANCIAL	158	0	158	0.3 %	0.0 %	0.3 %	90	93	REVERSE MORTGAGE ANS	79	0	79	0.2 %	0.0 %	0.2 %	90	93	ACCESS REVERSE MORTG	78	0	78	0.1 %	0.0 %	0.1 %
40		44	MORTGAGESHOP LLC	154	0	154	0.3 %	0.0 %	0.3 %	90	93	LEADER ONE FINANCIAL	76	0	76	0.1 %	0.0 %	0.1 %	90	93	MANN MORTGAGE LLC	76	0	76	0.1 %	0.0 %	0.1 %
42		45	UNIVERSAL LENDING CO	134	0	134	0.3 %	0.0 %	0.3 %	92	95	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %	92	95	FRANKLIN FIRST FINAN	74	1	75	0.1 %	0.0 %	0.1 %
42		45	AEGEAN FINANCIAL INC	134	0	134	0.3 %	0.0 %	0.3 %	92	95	GREEN TREE LENDING I	75	0	75	0.1 %	0.0 %	0.1 %	92	95	EASTERN BANK	73	0	73	0.1 %	0.0 %	0.1 %
44		47	APPROVAL FIRST HOME	133	0	133	0.3 %	0.0 %	0.3 %	92	95	MCGOWIN-KING MORTGAG	72	0	72	0.1 %	0.0 %	0.1 %	92	95	PRIORITY FINANCIAL S	72	0	72	0.1 %	0.0 %	0.1 %
44		47	MFS/TA INC DBA FUTUR	133	0	133	0.3 %	0.0 %	0.3 %	95	98	THE SENIOR EQUITY GR	71	0	71	0.1 %	0.0 %	0.1 %	92	95	FRANK J WEAVER INC	71	0	71	0.1 %	0.0 %	0.1 %
46		49	SENIOR FUNDING ASSOC	131	0	131	0.2 %	0.0 %	0.2 %	95	98	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %	95	98	GATEWAY BANK MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %
47		50	SOUTHERN TRUST MORTG	130	0	130	0.2 %	0.0 %	0.2 %	97	100	FIRST PRIORITY FINAN	70	0	70	0.1 %	0.0 %	0.1 %	97	100	CS FINANCIAL INC	70	0	70	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - October 2014 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	967	8,155	815.5	11.5 %	45.0 %	51	36	MORTGAGESHOP LLC	10	135	13.5	-9.1 %	-19.2 %
2	2	ONE REVERSE MORTGAGE	443	4,064	406.4	12.2 %	-10.8 %	51	47	ATLANTIC BAY MORTGAG	10	102	10.2	150.0 %	-45.5 %
3	3	RMS/SECURITY ONE LEN	351	2,927	292.7	112.7 %	-27.9 %	51	53	NOVA FINANCIAL & INV	10	89	8.9	233.3 %	27.1 %
4	4	LIBERTY HOME EQUITY	172	2,352	235.2	-20.4 %	-33.5 %	51	64	GATEWAY FUNDING DIVE	10	80	8.0	66.7 %	-20.8 %
5	5	PROFICIO MORTGAGE VE	143	1,453	145.3	28.8 %	-35.4 %	51	73	VANGUARD FUNDING LLC	10	74	7.4	66.7 %	-31.5 %
6	6	URBAN FINANCIAL OF A	119	1,054	105.4	14.4 %	-11.9 %	51	89	GREEN TREE LENDING I	10	62	6.2	400.0 %	3.3 %
7	11	CHERRY CREEK MORTGAG	91	358	35.8	506.7 %	-36.0 %	51	121	CIRCLE MORTGAGE CORP	10	45	4.5	400.0 %	-8.2 %
8	8	NET EQUITY FINANCIAL	75	538	53.8	59.6 %	39.0 %	58	27	AMERICAN PACIFIC MOR	9	164	16.4	-25.0 %	-10.9 %
9	32	REVERSE MORTGAGE FUN	60	139	13.9	39.5 %		58	56	THE PRIVATE BANK & T	9	87	8.7	-10.0 %	97.7 %
10	7	GENERATION MORTGAGE	55	574	57.4	-1.8 %	-20.4 %	58	75	FULTON BANK NA	9	72	7.2	200.0 %	-26.5 %
10	12	MAVERICK FUNDING COR	55	349	34.9	57.1 %	-43.9 %	58	77	EVOLVE BANK & TRUST	9	71	7.1	125.0 %	-11.3 %
12	15	M & T BANK	52	319	31.9	136.4 %	-38.5 %	58	79	MCGOWIN-KING MORTGAG	9	69	6.9	80.0 %	-2.8 %
13	14	HIGH TECH LENDING IN	36	321	32.1	50.0 %	-21.1 %	58	89	GATEWAY BANK MORTGAG	9	62	6.2	200.0 %	44.2 %
14	10	IREVERSE HOME LOANS	34	367	36.7	88.9 %	-36.9 %	64	71	SIMONICH CORPORATION	8	75	7.5	33.3 %	10.3 %
14	17	ADVISORS MORTGAGE GR	34	282	28.2	9.7 %	85.5 %	64	73	SUN WEST MORTGAGE CO	8	74	7.4	60.0 %	-71.0 %
16	22	GMFS LLC	33	213	21.3	106.3 %	-57.0 %	64	80	ACCESS REVERSE MORTG	8	68	6.8	14.3 %	36.0 %
16	25	LIVE WELL FINANCIAL	33	179	17.9	43.5 %		64	115	YADKIN VALLEY BANK A	8	48	4.8		-20.0 %
18	13	FIRSTBANK	32	331	33.1	39.1 %	14.5 %	64	146	REVERSE MORTGAGE COR	8	35	3.5	-27.3 %	
18	16	OPEN MORTGAGE LLC	32	307	30.7	6.7 %	-42.3 %	64	340	SHORE CAPITAL CORPOR	8	13	1.3	166.7 %	
18	28	NATIONWIDE EQUITIES	32	159	15.9	220.0 %	-25.4 %	70	52	MLD MORTGAGE	7	93	9.3	-61.1 %	2,225.0 %
21	19	UNITED NORTHERN MORT	30	228	22.8	87.5 %	-14.0 %	70	56	CHRISTENSEN FINANCIA	7	87	8.7	-22.2 %	-23.0 %
21	42	WILLIAMS FINANCIAL S	30	113	11.3	100.0 %		70	66	VIP MORTGAGE INC	7	77	7.7	-46.2 %	42.6 %
23	18	TOWNEBANK	28	240	24.0	47.4 %	-18.4 %	70	66	ALL FINANCIAL SERVIC	7	77	7.7	250.0 %	-32.5 %
24	29	INTEGRITY 1ST MORTGA	24	152	15.2	60.0 %	47.6 %	70	75	GEORGETOWN MORTGAGE	7	72	7.2	-22.2 %	50.0 %
25	45	AMERICAN FIDELITY FI	23	103	10.3	53.3 %	106.0 %	70	81	MANN MORTGAGE LLC	7	67	6.7	133.3 %	-23.9 %
26	20	TRINITY REVERSE MORT	21	221	22.1	16.7 %	47.3 %	70	84	REVERSE MORTGAGE ANS	7	66	6.6	-12.5 %	-9.6 %
26	23	FIRSTAR BANK NA	21	212	21.2	5.0 %	-32.7 %	70	94	FRANKLIN FIRST FINAN	7	58	5.8	133.3 %	-21.6 %
26	32	PEOPLES BANK	21	139	13.9	50.0 %	-29.4 %	70	95	LAND-HOME FINANCIAL	7	57	5.7	0.0 %	103.6 %
29	26	UNITED SOUTHWEST MOR	18	177	17.7	-18.2 %	-25.9 %	70	99	C2 FINANCIAL CORPORA	7	56	5.6	0.0 %	250.0 %
29	51	UNIVERSAL LENDING CO	18	97	9.7	28.6 %	-29.2 %	70	99	K & B CAPITAL CORPOR	7	56	5.6	40.0 %	124.0 %
31	37	AMERICAN NATIONWIDE	17	133	13.3	-10.5 %	-24.9 %	70	103	GUARANTEED RATE INC	7	55	5.5	133.3 %	-29.5 %
32	31	SUN AMERICAN MORTGAG	16	143	14.3	45.5 %	-15.4 %	70	106	AAA SOUTHERN NEW ENG	7	54	5.4	133.3 %	63.6 %
32	39	AEGEAN FINANCIAL INC	16	118	11.8	33.3 %	38.8 %	70	108	REVERSE MORTGAGE OF	7	52	5.2	133.3 %	-31.6 %
32	41	SENIOR FUNDING ASSOC	16	114	11.4	166.7 %	58.3 %	70	108	BERKSHIRE BANK	7	52	5.2	600.0 %	52.9 %
32	48	NEW CASTLE MORTGAGE	16	100	10.0	433.3 %	-29.1 %	70	116	EQUITY LOANS LLC	7	47	4.7	16.7 %	123.8 %
32	61	SUCCESS MORTGAGE PAR	16	81	8.1	700.0 %	6.6 %	70	116	DEEPWELL FUNDING INC	7	47	4.7	250.0 %	14.6 %
37	44	MFS/TA INC DBA FUTUR	15	108	10.8	150.0 %	145.5 %	70	123	PACIFIC RESIDENTIAL	7	44	4.4	75.0 %	-34.3 %
38	21	MONEY HOUSE INC	14	214	21.4	-26.3 %	-45.4 %	70	129	COBALT MORTGAGE INC	7	40	4.0	250.0 %	100.0 %
38	24	FIRST AMERICAN HOME	14	181	18.1	0.0 %	1,031.3 %	70	131	BCI FINANCIAL MORTGA	7	39	3.9	75.0 %	-20.4 %
38	61	BROOKSTONE MORTGAGE	14	81	8.1	250.0 %	161.3 %	70	157	A NEW MEXICO REVERSE	7	32	3.2	250.0 %	1,500.0 %
38	66	VAN DYK MORTGAGE COR	14	77	7.7	55.6 %	-52.8 %	70	174	KELLY MORTGAGE AND R	7	30	3.0	250.0 %	-14.3 %
38	134	NEW AMERICAN MORTGAG	14	38	3.8	600.0 %	-53.7 %	70	223	INVESTORS HOME MORTG	7	23	2.3	600.0 %	4.5 %
43	49	SENIOR MORTGAGE BANK	13	99	9.9	550.0 %	-66.9 %	93	34	TOP FLITE FINANCIAL	6	138	13.8	-62.5 %	-29.2 %
43	55	THE FEDERAL SAVINGS	13	88	8.8	44.4 %	72.5 %	93	70	DOLLAR BANK FSB	6	76	7.6	-25.0 %	-14.6 %
43	58	SENTRIX FINANCIAL SE	13	85	8.5	160.0 %	6.3 %	93	99	REVERSE MORTGAGE ASS	6	56	5.6	20.0 %	21.7 %
46	43	SOUTHERN TRUST MORTG	12	110	11.0	140.0 %	-8.3 %	93	103	BROKER SOLUTIONS INC	6	55	5.5	0.0 %	150.0 %
46	50	ARAMCO MORTGAGE INC	12	98	9.8	200.0 %	6.5 %	93	108	Longbridge Financial	6	52	5.2	-33.3 %	173.7 %
48	45	APPROVAL FIRST HOME	11	103	10.3	22.2 %	12.0 %	93	111	PEOPLES HOME EQUITY	6	51	5.1	20.0 %	24.4 %
48	59	PRIMARY RESIDENTIAL	11	84	8.4	83.3 %	-25.0 %	93	112	GERSHMAN INVESTMENT	6	50	5.0	50.0 %	-16.7 %
48	95	FRANK J WEAVER INC	11	57	5.7	450.0 %	1.8 %	93	112	URBAN HOUSING MORTGA	6	50	5.0	200.0 %	-9.1 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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