

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through September 2016

Next Release Date: Week 1 of November

Endorsement Growth Change

-14.7 %

Competition Growth

-10.7 %

Active Lender Change

-22

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	10/15	11/15	12/15	01/16	02/16	03/16	04/16	05/16	06/16	07/16	08/16	09/16	Trend
1 Pacific/Hawaii	1,045	911	1,135	1,090	1,321	1,292	1,118	1,045	1,079	995	1,210	1,046	▼
2 Southeast/Caribbean	864	897	898	758	841	899	822	757	780	695	863	857	▼
3 Southwest	456	539	483	420	567	460	501	402	459	394	487	358	▼
4 Mid-Atlantic	432	343	336	321	290	370	327	306	280	289	360	317	▼
5 Midwest	355	332	351	326	363	411	339	280	295	262	312	288	▼
6 New York/New Jersey	424	306	311	290	306	336	321	239	251	265	290	267	▼
7 Rocky Mountain	285	278	226	241	315	246	321	210	229	230	356	205	▼
8 Northwest/Alaska	182	174	230	190	279	275	223	211	222	201	266	201	▼
9 New England	190	128	164	163	182	157	158	125	100	128	148	139	▼
10 Great Plains	99	115	99	91	115	89	113	71	76	75	95	63	▼
Total	4,332	4,023	4,233	3,890	4,579	4,535	4,243	3,646	3,771	3,534	4,387	3,741	▼

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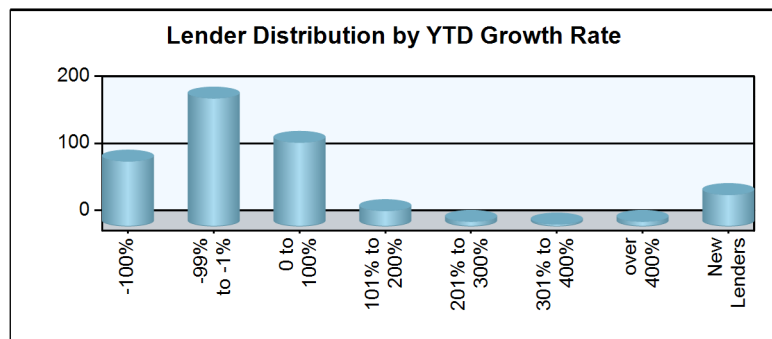
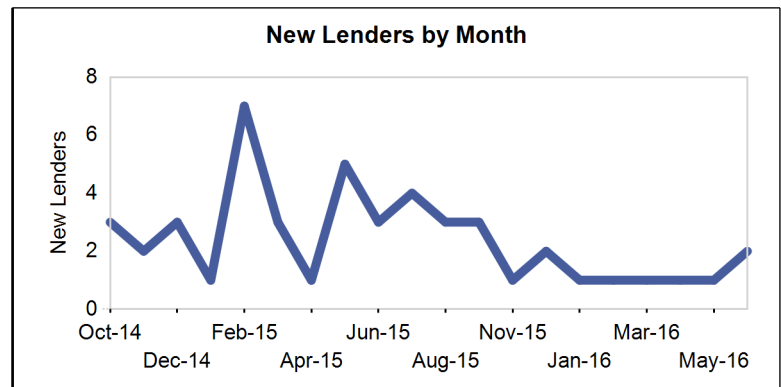
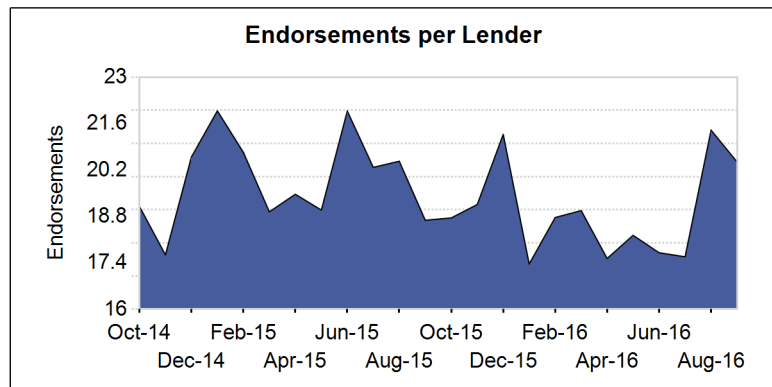
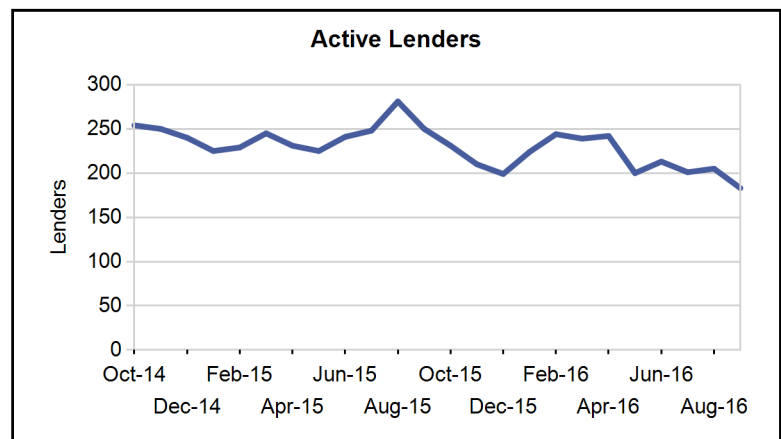
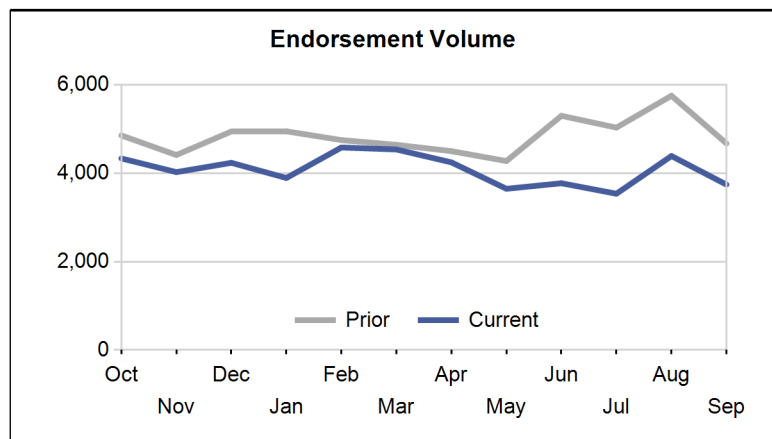
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Competition

Top 10 Lenders

Rank / Lender	10/15	11/15	12/15	01/16	02/16	03/16	04/16	05/16	06/16	07/16	08/16	09/16	Total	Trend
1 AMERICAN ADVISORS GROUP	1,092	1,022	1,028	826	917	999	966	796	924	873	850	882	11,175	▲
2 FINANCE OF AMERICA REVERSE LLC	322	302	326	323	368	286	270	330	278	298	518	322	3,943	▼
3 ONE REVERSE MORTGAGE LLC	317	358	351	287	330	322	316	316	283	271	297	248	3,696	▼
4 LIBERTY HOME EQUITY SOLUTIONS INC	340	143	78	291	490	338	446	225	272	161	144	197	3,125	▲
5 REVERSE MORTGAGE FUNDING LLC	197	192	207	163	190	227	262	275	190	264	460	253	2,880	▼
6 RMS/SECURITY ONE LENDING	282	320	413	356	406	351	162	67	71	87	88	55	2,658	▼
7 SYNERGY ONE LENDING INC	128	171	200	141	154	166	147	150	183	174	215	180	2,009	▼
8 LIVE WELL FINANCIAL INC	132	203	172	150	130	270	184	164	134	105	128	174	1,946	▲
9 HIGHTECHLENDING INC	74	58	60	55	96	114	90	104	159	80	137	119	1,146	▼
10 NATIONWIDE EQUITIES CORPORATION	54	95	100	64	95	118	96	76	105	82	99	145	1,129	▲
Top 10 SubTotal	2,938	2,864	2,935	2,656	3,176	3,191	2,939	2,503	2,599	2,395	2,936	2,575	33,707	▼
Industry Total	4,332	4,023	4,233	3,890	4,579	4,535	4,243	3,646	3,771	3,534	4,387	3,741	48,914	▼



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Market Performance

Market	YTD Volume 2016	YTD Volume 2015	Chg %	Active Lenders 2016	Active Lenders 2015	Chg %	Volume / Lender 2016	Volume / Lender 2015	Chg %
Great Plains									
KANSAS CITY	215	270	-20.4 %	24	29	-17.2 %	2.4	2.7	-10.0 %
ST. LOUIS	176	209	-15.8 %	23	19	21.1 %	2.3	2.9	-21.1 %
DES MOINES	174	202	-13.9 %	17	20	-15.0 %	2.6	3.3	-19.9 %
TOPEKA	121	152	-20.4 %	14	21	-33.3 %	2.5	2.2	14.3 %
OMAHA	102	133	-23.3 %	16	18	-11.1 %	1.7	2.2	-22.5 %
Region Total	788	966	-18.4 %	43	44	-2.3 %	4.3	5.0	-15.0 %
Mid-Atlantic									
PHILADELPHIA	753	1,208	-37.7 %	62	62	0.0 %	3.7	5.0	-25.9 %
RICHMOND	660	1,021	-35.4 %	55	48	14.6 %	3.2	4.6	-30.6 %
WASH. D.C.	523	698	-25.1 %	43	49	-12.2 %	3.3	4.5	-26.3 %
BALTIMORE	423	653	-35.2 %	41	49	-16.3 %	2.8	3.6	-21.9 %
PITTSBURGH	250	381	-34.4 %	27	30	-10.0 %	2.6	3.3	-19.5 %
WILMINGTON	128	146	-12.3 %	25	25	0.0 %	1.6	1.8	-10.8 %
CHARLESTON	123	171	-28.1 %	15	18	-16.7 %	2.2	3.4	-35.0 %
Region Total	2,860	4,278	-33.1 %	100	108	-7.4 %	6.9	9.0	-23.0 %
Midwest									
CHICAGO	662	906	-26.9 %	47	53	-11.3 %	3.9	4.5	-11.5 %
INDIANAPOLIS	381	537	-29.1 %	28	33	-15.2 %	3.1	4.3	-28.7 %
MINN. ST. PAUL	334	365	-8.5 %	31	31	0.0 %	2.8	3.3	-15.5 %
CLEVELAND	268	400	-33.0 %	29	35	-17.1 %	2.6	3.8	-31.1 %
MILWAUKEE	265	381	-30.4 %	32	39	-17.9 %	2.6	3.1	-17.3 %
DETROIT	230	291	-21.0 %	23	23	0.0 %	2.8	2.9	-4.6 %
GRAND RAPIDS	214	305	-29.8 %	19	23	-17.4 %	2.8	3.5	-19.8 %
COLUMBUS	206	296	-30.4 %	26	27	-3.7 %	2.9	3.4	-14.6 %
CINCINNATI	131	151	-13.2 %	20	14	42.9 %	2.2	2.6	-15.4 %
SPRINGFIELD	126	202	-37.6 %	20	22	-9.1 %	2.2	2.9	-25.1 %
FLINT	59	82	-28.0 %	11	14	-21.4 %	1.7	1.8	-7.9 %
Region Total	2,876	3,916	-26.6 %	97	106	-8.5 %	7.6	8.9	-14.3 %
New England									
BOSTON	579	680	-14.9 %	33	38	-13.2 %	4.4	4.6	-2.5 %
HARTFORD	326	470	-30.6 %	35	45	-22.2 %	2.7	3.4	-22.3 %
BANGOR	161	176	-8.5 %	20	19	5.3 %	2.2	2.7	-19.3 %
MANCHESTER	116	175	-33.7 %	22	20	10.0 %	1.9	2.2	-12.6 %
PROVIDENCE	70	108	-35.2 %	15	18	-16.7 %	1.8	1.9	-6.8 %
BURLINGTON	48	92	-47.8 %	9	13	-30.8 %	2.0	2.7	-24.0 %
Region Total	1,300	1,701	-23.6 %	64	69	-7.2 %	5.2	6.1	-15.4 %
New York/New Jersey									
NEW YORK	1,253	1,883	-33.5 %	58	67	-13.4 %	4.8	6.3	-23.1 %
NEWARK	531	817	-35.0 %	63	68	-7.4 %	2.6	3.6	-29.0 %
CAMDEN	377	593	-36.4 %	51	58	-12.1 %	2.5	3.1	-16.7 %
ALBANY	249	450	-44.7 %	30	34	-11.8 %	2.4	3.1	-23.5 %
BUFFALO	155	244	-36.5 %	15	21	-28.6 %	2.9	3.1	-6.1 %
Region Total	2,565	3,987	-35.7 %	103	116	-11.2 %	5.8	7.9	-27.2 %
Northwest/Alaska									
SEATTLE	914	876	4.3 %	58	61	-4.9 %	3.6	3.5	2.5 %
PORTLAND	729	658	10.8 %	58	54	7.4 %	3.0	3.1	-3.4 %
BOISE	267	282	-5.3 %	36	30	20.0 %	2.1	2.6	-17.1 %
SPOKANE	128	149	-14.1 %	23	30	-23.3 %	1.7	1.7	-3.5 %
ANCHORAGE	30	54	-44.4 %	6	7	-14.3 %	1.6	2.3	-30.6 %
Region Total	2,068	2,019	2.4 %	83	85	-2.4 %	5.2	5.4	-4.6 %
Pacific/Hawaii									
LOS ANGELES	2,302	2,752	-16.4 %	98	94	4.3 %	6.3	7.6	-16.9 %

Market	YTD Volume 2016	YTD Volume 2015	Chg %	Active Lenders 2016	Active Lenders 2015	Chg %	Volume / Lender 2016	Volume / Lender 2015	Chg %
SANTA ANA	1,913	2,148	-10.9 %	95	91	4.4 %	5.4	6.5	-16.2 %
SAN FRANCISCO	1,674	1,888	-11.3 %	65	70	-7.1 %	6.0	6.4	-6.7 %
PHOENIX	1,202	1,224	-1.8 %	59	59	0.0 %	4.4	5.2	-14.8 %
SACRAMENTO	1,013	938	8.0 %	57	58	-1.7 %	4.3	3.9	9.2 %
SAN DIEGO	824	925	-10.9 %	59	68	-13.2 %	3.8	4.2	-9.3 %
FRESNO	417	432	-3.5 %	39	46	-15.2 %	2.8	2.6	4.9 %
LAS VEGAS	351	436	-19.5 %	42	30	40.0 %	3.0	4.0	-23.6 %
RENO	198	169	17.2 %	24	21	14.3 %	2.3	2.3	-2.3 %
TUCSON	165	229	-27.9 %	27	23	17.4 %	2.1	2.7	-22.4 %
HONOLULU	137	148	-7.4 %	18	18	0.0 %	2.0	1.8	7.9 %
Region Total	10,196	11,289	-9.7 %	165	171	-3.5 %	13.7	15.2	-10.2 %
Rocky Mountain									
DENVER	1,397	1,068	30.8 %	62	60	3.3 %	4.9	4.5	8.9 %
SALT LAKE CITY	649	739	-12.2 %	37	39	-5.1 %	3.9	4.1	-5.2 %
HELENA	172	184	-6.5 %	19	19	0.0 %	2.4	2.7	-14.2 %
CASPER	61	64	-4.7 %	17	14	21.4 %	1.6	1.4	8.3 %
FARGO	38	33	15.2 %	9	9	0.0 %	1.7	1.5	17.5 %
SIOUX FALLS	36	42	-14.3 %	10	7	42.9 %	1.3	1.7	-23.3 %
Region Total	2,353	2,130	10.5 %	82	89	-7.9 %	6.0	6.0	0.2 %
Southeast/Caribbean									
MIAMI	1,339	1,541	-13.1 %	80	85	-5.9 %	4.9	4.8	1.6 %
GREENSBORO	902	1,031	-12.5 %	50	40	25.0 %	4.3	5.9	-27.9 %
ATLANTA	737	919	-19.8 %	49	35	40.0 %	3.9	5.9	-34.4 %
TAMPA	736	921	-20.1 %	56	58	-3.4 %	3.7	4.7	-21.0 %
COLUMBIA	626	736	-14.9 %	49	36	36.1 %	3.2	4.2	-24.0 %
ORLANDO	622	686	-9.3 %	52	55	-5.5 %	3.5	3.5	-1.9 %
JACKSONVILLE	482	605	-20.3 %	38	45	-15.6 %	3.4	3.8	-9.5 %
BIRMINGHAM	453	587	-22.8 %	32	29	10.3 %	3.5	4.6	-24.2 %
KNOXVILLE	329	460	-28.5 %	25	31	-19.4 %	3.0	3.7	-17.7 %
CARIBBEAN	285	338	-15.7 %	18	19	-5.3 %	4.1	4.6	-11.4 %
NASHVILLE	234	279	-16.1 %	28	25	12.0 %	2.4	3.2	-23.4 %
LOUISVILLE	226	311	-27.3 %	20	19	5.3 %	3.0	3.6	-15.5 %
JACKSON	204	289	-29.4 %	17	12	41.7 %	2.7	4.5	-40.0 %
MEMPHIS	97	129	-24.8 %	13	17	-23.5 %	2.1	2.3	-8.7 %
Region Total	7,272	8,832	-17.7 %	145	167	-13.2 %	11.6	12.9	-10.0 %
Southwest									
HOUSTON	793	856	-7.4 %	55	54	1.9 %	3.9	4.3	-8.1 %
SAN ANTONIO	671	746	-10.1 %	45	47	-4.3 %	3.6	3.8	-4.7 %
DALLAS	586	636	-7.9 %	48	49	-2.0 %	3.3	3.6	-7.8 %
FT. WORTH	539	557	-3.2 %	44	45	-2.2 %	3.3	3.1	4.6 %
NEW ORLEANS	384	514	-25.3 %	28	30	-6.7 %	3.5	4.2	-16.2 %
ALBUQUERQUE	236	302	-21.9 %	22	29	-24.1 %	2.8	3.2	-14.5 %
LITTLE ROCK	233	252	-7.5 %	25	20	25.0 %	2.9	3.4	-15.5 %
OKLAHOMA CITY	181	238	-23.9 %	21	25	-16.0 %	2.7	3.0	-7.9 %
LUBBOCK	179	279	-35.8 %	26	32	-18.8 %	2.1	2.7	-20.3 %
TULSA	168	208	-19.2 %	20	19	5.3 %	2.2	3.2	-29.9 %
SHREVEPORT	78	143	-45.5 %	15	14	7.1 %	1.7	2.3	-27.9 %
Region Total	4,048	4,731	-14.4 %	90	97	-7.2 %	9.4	10.6	-11.9 %
Grand Total	36,326	43,849	-17.2 %	403	453	-11.0 %	18.7	20.2	-7.4 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2016	Vol 2015	Chg %	Mkt Share 2016	Mkt Share 2015	Chg %	Top State
1	AMERICAN ADVISORS GROUP	8033	10510	-24 %	22.1 %	24.0 %	-8 %	CA
2	FINANCE OF AMERICA REVER	2993	3338	-10 %	8.2 %	7.6 %	8 %	CA
3	ONE REVERSE MORTGAGE LLC	2670	4019	-34 %	7.4 %	9.2 %	-20 %	CA
4	LIBERTY HOME EQUITY SOLU	2564	3314	-23 %	7.1 %	7.6 %	-7 %	CA
5	REVERSE MORTGAGE FUNDING	2284	1784	28 %	6.3 %	4.1 %	55 %	CA
6	RMS/SECURITY ONE LENDING	1643	3537	-54 %	4.5 %	8.1 %	-44 %	CA
7	SYNERGY ONE LENDING INC	1510	329	359 %	4.2 %	0.8 %	454 %	CA
8	LIVE WELL FINANCIAL INC	1439	1463	-2 %	4.0 %	3.3 %	19 %	CA
9	HIGHTECHLENDING INC	954	655	46 %	2.6 %	1.5 %	76 %	CA
10	NATIONWIDE EQUITIES CORP	880	312	182 %	2.4 %	0.7 %	240 %	NY
11	HOME POINT FINANCIAL COR	696	954	-27 %	1.9 %	2.2 %	-12 %	CA
12	FIRSTBANK	493	425	16 %	1.4 %	1.0 %	40 %	FL
13	OPEN MORTGAGE LLC	464	551	-16 %	1.3 %	1.3 %	2 %	CA
14	REVERSE MORTGAGESCOM INC	461	0		1.3 %	0.0 %		CA
15	UNITED NORTHERN MORTGAGE	336	564	-40 %	0.9 %	1.3 %	-28 %	NY
16	CHERRY CREEK MORTGAGE CO	318	429	-26 %	0.9 %	1.0 %	-11 %	UT
17	THE FEDERAL SAVINGS BANK	306	302	1 %	0.8 %	0.7 %	22 %	CA
18	FAIRWAY INDEPENDENT MORT	304	97	213 %	0.8 %	0.2 %	278 %	WI
19	PLAZA HOME MORTGAGE INC	288	415	-31 %	0.8 %	0.9 %	-16 %	CA
20	SUN WEST MORTGAGE CO INC	267	432	-38 %	0.7 %	1.0 %	-25 %	CA
21	RESOLUTE BANK	237	144	65 %	0.7 %	0.3 %	99 %	CA
22	ADVISORS MORTGAGE GROUP	231	327	-29 %	0.6 %	0.7 %	-15 %	CA
23	MCM HOLDINGS INC	222	254	-13 %	0.6 %	0.6 %	6 %	FL
24	AMERICAN PACIFIC MORTGAG	200	206	-3 %	0.6 %	0.5 %	17 %	CA
25	LONGBRIDGE FINANCIAL LLC	200	37	441 %	0.6 %	0.1 %	552 %	TX
26	PEOPLES BANK	196	158	24 %	0.5 %	0.4 %	50 %	CA
27	UNITED SOUTHWEST MORTGAG	196	225	-13 %	0.5 %	0.5 %	5 %	CA
28	M & T BANK	185	259	-29 %	0.5 %	0.6 %	-14 %	NY
29	MONEY HOUSE INC	171	170	1 %	0.5 %	0.4 %	21 %	ZZ
30	BANC OF CALIFORNIA NA	147	82	79 %	0.4 %	0.2 %	116 %	CA
31	SUN AMERICAN MORTGAGE CO	146	165	-12 %	0.4 %	0.4 %	7 %	AZ
32	PROFICIO MORTGAGE VENTUR	143	992	-86 %	0.4 %	2.3 %	-83 %	CA
33	BANK OF ENGLAND	125	80	56 %	0.3 %	0.2 %	89 %	FL
34	TOWNEBANK	110	169	-35 %	0.3 %	0.4 %	-21 %	VA
35	VIP MORTGAGE INC	103	70	47 %	0.3 %	0.2 %	78 %	AZ
36	UNIVERSAL LENDING CORPOR	96	112	-14 %	0.3 %	0.3 %	3 %	CO
37	QUONTIC BANK FSB	96	21	357 %	0.3 %	0.0 %	452 %	NY
38	LAND-HOME FINANCIAL SERV	94	94	0 %	0.3 %	0.2 %	21 %	CA
39	AMERICAN NATIONWIDE MORT	91	138	-34 %	0.3 %	0.3 %	-20 %	VA
40	FRANKLIN FIRST FINANCIAL	85	85	0 %	0.2 %	0.2 %	21 %	NY
41	MANN MORTGAGE LLC	75	70	7 %	0.2 %	0.2 %	29 %	ID
42	WHOLESALE CAPITAL CORP	71	50	42 %	0.2 %	0.1 %	71 %	CA
43	BROKER SOLUTIONS INC	70	94	-26 %	0.2 %	0.2 %	-10 %	CA
44	COMMUNITY FIRST NATIONAL	68	2	3,300 %	0.2 %	0.0 %	4,004 %	AZ
45	SUCCESS MORTGAGE PARTNER	67	112	-40 %	0.2 %	0.3 %	-28 %	MI
46	ACADEMY MORTGAGE CORPORA	64	42	52 %	0.2 %	0.1 %	84 %	UT
47	WILLOW BEND MORTGAGE CO	63	18	250 %	0.2 %	0.0 %	322 %	TX
48	GEORGETOWN MORTGAGE	63	97	-35 %	0.2 %	0.2 %	-22 %	TX
49	LENOX FINANCIAL MORTGAGE	62	65	-5 %	0.2 %	0.1 %	15 %	CA
50	VANGUARD FUNDING LLC	61	58	5 %	0.2 %	0.1 %	27 %	NY

Rank	Lender	Vol 2016	Vol 2015	Chg %	Mkt Share 2016	Mkt Share 2015	Chg %	Top State
51	NOVA FINANCIAL & INVESTM	60	2	2,900 %	0.2 %	0.0 %	3,521 %	AZ
52	YADKIN VALLEY BANK AND T	58	41	41 %	0.2 %	0.1 %	71 %	NC
53	EVOLVE BANK & TRUST	57	60	-5 %	0.2 %	0.1 %	15 %	NY
54	FIRST PRIORITY FINANCIAL	56	60	-7 %	0.2 %	0.1 %	13 %	CA
55	HOMEOWNERS MORTGAGE ENTE	55	79	-30 %	0.2 %	0.2 %	-16 %	NC
56	TOTAL MEDIA MANAGEMENT L	55	14	293 %	0.2 %	0.0 %	374 %	AL
57	FIRSTAR BANK NA	55	114	-52 %	0.2 %	0.3 %	-42 %	OK
58	SOUTHERN TRUST MORTGAGE	54	86	-37 %	0.1 %	0.2 %	-24 %	DC
59	PACIFIC RESIDENTIAL MORT	52	53	-2 %	0.1 %	0.1 %	18 %	OR
60	RESIDENTIAL HOME FUNDING	49	73	-33 %	0.1 %	0.2 %	-19 %	NY
61	MORTGAGE BROKERS SERVICE	46	25	84 %	0.1 %	0.1 %	122 %	WA
62	BANK OF NORTH CAROLINA	44	36	22 %	0.1 %	0.1 %	48 %	NC
63	NEW AMERICAN MORTGAGE LL	44	39	13 %	0.1 %	0.1 %	36 %	SC
64	HOMEBRIDGE FINANCIAL SER	44	35	26 %	0.1 %	0.1 %	52 %	NJ
65	MORTGAGESHOP LLC	44	99	-56 %	0.1 %	0.2 %	-46 %	VA
66	VAN DYK MORTGAGE CORPORA	43	51	-16 %	0.1 %	0.1 %	2 %	KY
67	GMFS LLC	41	265	-85 %	0.1 %	0.6 %	-81 %	LA
68	THE MONEY STORE	39	284	-86 %	0.1 %	0.6 %	-83 %	NJ
69	US MORTGAGE CORPORATION	38	63	-40 %	0.1 %	0.1 %	-27 %	NY
70	PEOPLES HOME EQUITY INC	36	40	-10 %	0.1 %	0.1 %	9 %	TN
71	AKT AMERICAN CAPITAL INC	35	34	3 %	0.1 %	0.1 %	24 %	CA
72	BANNER BANK	35	45	-22 %	0.1 %	0.1 %	-6 %	WA
73	CITYWIDE HOME LOANS	35	30	17 %	0.1 %	0.1 %	41 %	UT
74	UNITED MORTGAGE CORP	35	42	-17 %	0.1 %	0.1 %	1 %	NY
75	GATEWAY BANK MORTGAGE	34	45	-24 %	0.1 %	0.1 %	-9 %	NC
76	SECURITYNATIONAL MORTGAG	32	42	-24 %	0.1 %	0.1 %	-8 %	UT
77	AMERICAS MORTGAGE RESOUR	32	17	88 %	0.1 %	0.0 %	127 %	LA
78	FULTON BANK NA	32	60	-47 %	0.1 %	0.1 %	-36 %	PA
79	GATEWAY FUNDING DIVERSIF	32	55	-42 %	0.1 %	0.1 %	-30 %	PA
80	SENIOR MORTGAGE BANKERS	31	81	-62 %	0.1 %	0.2 %	-54 %	ZZ
81	DOLLAR BANK FSB	31	40	-23 %	0.1 %	0.1 %	-6 %	PA
82	MEADOWBROOK FINANCIAL MO	28	43	-35 %	0.1 %	0.1 %	-21 %	NY
83	GUILD MORTGAGE COMPANY	28	4	600 %	0.1 %	0.0 %	745 %	CA
84	INTERCONTINENTAL CAPITAL	27	9	200 %	0.1 %	0.0 %	262 %	NY
85	SKYLINE FINANCIAL CORPOR	27	18	50 %	0.1 %	0.0 %	81 %	CA
86	GSF MORTGAGE CORPORATION	26	25	4 %	0.1 %	0.1 %	26 %	DC
87	JAMES B NUTTER AND COMPA	26	27	-4 %	0.1 %	0.1 %	16 %	KS
88	ON Q FINANCIAL INC	26	30	-13 %	0.1 %	0.1 %	5 %	AZ
89	CARROLLTON MORTGAGE CO	25	25	0 %	0.1 %	0.1 %	21 %	CA
90	AMCAP MORTGAGE LTD	25	29	-14 %	0.1 %	0.1 %	4 %	TX
91	EASTERN BANK	25	44	-43 %	0.1 %	0.1 %	-31 %	MA
92	MOUNTAIN AMERICA CREDIT	25	38	-34 %	0.1 %	0.1 %	-21 %	UT
93	UNIVERSAL AMERICAN MORTG	25	22	14 %	0.1 %	0.1 %	37 %	WA
94	BERKSHIRE BANK	24	34	-29 %	0.1 %	0.1 %	-15 %	MA
95	NATIONS LENDING CORP	24	26	-8 %	0.1 %	0.1 %	11 %	NJ
96	CMG MORTGAGE INC	24	20	20 %	0.1 %	0.0 %	45 %	CA
97	CBC NATIONAL BANK	24	44	-45 %	0.1 %	0.1 %	-34 %	FL
98	SIMONICH CORPORATION	23	42	-45 %	0.1 %	0.1 %	-34 %	CA
99	AMERICA FIRST FEDERAL CR	23	62	-63 %	0.1 %	0.1 %	-55 %	UT
100	COLONIAL SAVINGS FA	23	34	-32 %	0.1 %	0.1 %	-18 %	TX

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