

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through May 2017

Next Release Date: Week 4 of August

Retail
Endorsement Growth

-0.6 %

Wholesale
Endorsement Growth

-6.7 %

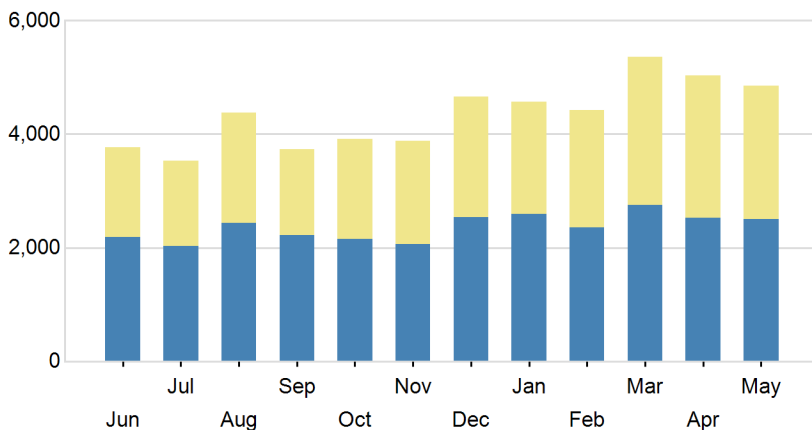
Total
Endorsement Growth

-3.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Total	28,371		23,727		52,098	



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Top 10 by Retail and Wholesale Volume

Rank / Company	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,002	930	930	938	908	899	1,094	1,033	1,154	1,262	1,053	1,128	12,331	23.7%
FINANCE OF AMERICA REVER	440	543	853	532	677	807	604	572	452	857	746	657	7,740	14.9%
REVERSE MORTGAGE FUNDING	310	362	696	344	503	309	748	650	536	546	574	591	6,169	11.8%
LIBERTY HOME EQUITY SOLU	404	251	220	320	299	241	314	319	573	812	742	476	4,971	9.5%
ONE REVERSE MORTGAGE LLC	283	271	297	248	242	270	294	287	222	253	261	266	3,194	6.1%
SYNERGY ONE LENDING INC	184	174	215	181	185	187	225	237	223	269	231	250	2,561	4.9%
LIVE WELL FINANCIAL INC	155	120	147	187	152	161	152	172	152	179	162	197	1,936	3.7%
RMS/SECURITY ONE LENDING	81	110	102	60	108	113	192	183	12	84	276	277	1,598	3.1%
HIGHTECHLENDING INC	159	80	137	119	105	85	118	109	189	144	122	112	1,479	2.8%
NATIONWIDE EQUITIES CORP	105	82	100	145	120	96	104	108	81	156	96	115	1,308	2.5%
Total	3,123	2,923	3,697	3,074	3,299	3,168	3,845	3,670	3,594	4,562	4,263	4,069	43,287	83.1%

Top 10 Wholesale and Retail Performance Stats

Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,365	2,966	12,331	-6.0 %	-18.9 %	-9.5 %	76 %	24 %	18.0 %	12.5 %	23.7 %
FINANCE OF AMERICA REVERS	5	1	2	1,607	6,133	7,740	11.7 %	11.0 %	11.1 %	21 %	79 %	3.1 %	25.8 %	14.9 %
REVERSE MORTGAGE FUNDING	3	2	3	2,550	3,619	6,169	58.2 %	77.3 %	68.9 %	41 %	59 %	4.9 %	15.3 %	11.8 %
LIBERTY HOME EQUITY SOLUT	4	3	4	1,696	3,275	4,971	-23.0 %	-19.3 %	-20.6 %	34 %	66 %	3.3 %	13.8 %	9.5 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,194	0	3,194	-24.1 %	-100.0 %	-24.1 %	100 %	0 %	6.1 %		6.1 %
SYNERGY ONE LENDING INC	6	5	6	1,424	1,137	2,561	36.9 %	108.2 %	61.5 %	56 %	44 %	2.7 %	4.8 %	4.9 %
LIVE WELL FINANCIAL INC	9	7	7	1,009	927	1,936	-7.0 %	-52.1 %	-35.9 %	52 %	48 %	1.9 %	3.9 %	3.7 %
RMS/SECURITY ONE LENDING	11	6	8	638	960	1,598	-77.1 %	-42.5 %	-64.1 %	40 %	60 %	1.2 %	4.0 %	3.1 %
HIGHTECHLENDING INC	8	14	9	1,146	333	1,479	41.3 %	57.8 %	44.7 %	77 %	23 %	2.2 %	1.4 %	2.8 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,254	54	1,308	67.4 %	-75.7 %	34.7 %	96 %	4 %	2.4 %	0.2 %	2.5 %
Total				23,883	19,404	43,287	-7.8 %	-2.3 %	-5.4 %	55 %	45 %	45.8 %	81.8 %	83.1 %

Top 5 Retail by Unit Growth

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,550	3,619	6,169	938	1,578	2,516	41 %	59 %	4.9 %	15.3 %	11.8 %
REVERSE MORTGAGESCOM INC	10		12	971	0	971	768	0	768	100 %	0 %	1.9 %		1.9 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,254	54	1,308	505	-168	337	96 %	4 %	2.4 %	0.2 %	2.5 %
SYNERGY ONE LENDING INC	6	5	6	1,424	1,137	2,561	384	591	975	56 %	44 %	2.7 %	4.8 %	4.9 %
HIGHTECHLENDING INC	8	14	9	1,146	333	1,479	335	122	457	77 %	23 %	2.2 %	1.4 %	2.8 %
Total				7,345	5,143	12,488	2,930	2,123	5,053	59 %	41 %	14.1 %	21.7 %	24.0 %

Top 5 Wholesale by Unit Growth

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,550	3,619	6,169	938	1,578	2,516	41 %	59 %	4.9 %	15.3 %	11.8 %
THE MONEY SOURCE INC	267	8	14	20	795	815	20	795	815	2 %	98 %	0.0 %	3.4 %	1.6 %
FINANCE OF AMERICA REVERS	5	1	2	1,607	6,133	7,740	168	606	774	21 %	79 %	3.1 %	25.8 %	14.9 %
SYNERGY ONE LENDING INC	6	5	6	1,424	1,137	2,561	384	591	975	56 %	44 %	2.7 %	4.8 %	4.9 %
LONGBRIDGE FINANCIAL LLC	17	9	11	433	624	1,057	298	472	770	41 %	59 %	0.8 %	2.6 %	2.0 %
Total				6,034	12,308	18,342	1,808	4,042	5,850	33 %	67 %	11.6 %	51.9 %	35.2 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	469	41 %
REVERSE MORTGAGE FUNDING LLC	198	35 %
LIBERTY HOME EQUITY SOLUTIONS INC	498	32 %
AMERICAN ADVISORS GROUP	495	23 %
SYNERGY ONE LENDING INC	105	31 %
RMS/SECURITY ONE LENDING	238	12 %
LIVE WELL FINANCIAL INC	91	18 %
THE MONEY SOURCE INC	9	69 %
LONGBRIDGE FINANCIAL LLC	5	44 %
PLAZA HOME MORTGAGE INC	284	52 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through May 2017

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,365	2,966	12,331	18.0 %	12.5 %	23.7 %	45	51	PS FINANCIAL SERVICE	142	0	142	0.3 %	0.0 %	0.3 %	
5	1	2	FINANCE OF AMERICA R	1,607	6,133	7,740	3.1 %	25.8 %	14.9 %	46	52	AEGEAN FINANCIAL INC	138	0	138	0.3 %	0.0 %	0.3 %	
3	2	3	REVERSE MORTGAGE FUN	2,550	3,619	6,169	4.9 %	15.3 %	11.8 %	47	53	VIP MORTGAGE INC	130	0	130	0.2 %	0.0 %	0.2 %	
4	3	4	LIBERTY HOME EQUITY	1,696	3,275	4,971	3.3 %	13.8 %	9.5 %	48	54	C2 FINANCIAL CORPORA	125	0	125	0.2 %	0.0 %	0.2 %	
2	28	5	ONE REVERSE MORTGAGE	3,194	0	3,194	6.1 %	0.0 %	6.1 %	49	55	GUARANTEED RATE INC	121	0	121	0.2 %	0.0 %	0.2 %	
6	5	6	SYNERGY ONE LENDING	1,424	1,137	2,561	2.7 %	4.8 %	4.9 %	54	24	56	TOTAL MEDIA MANAGEME	109	11	120	0.2 %	0.0 %	0.2 %
9	7	7	LIVE WELL FINANCIAL	1,009	927	1,936	1.9 %	3.9 %	3.7 %	50	57	NOVA FINANCIAL & INV	118	0	118	0.2 %	0.0 %	0.2 %	
11	6	8	RMS/SECURITY ONE LEN	638	960	1,598	1.2 %	4.0 %	3.1 %	51	58	SENIOR FUNDING ASSOC	115	0	115	0.2 %	0.0 %	0.2 %	
8	14	9	HIGHTECHLENDING INC	1,146	333	1,479	2.2 %	1.4 %	2.8 %	52	59	SECURE LENDING INCOR	114	0	114	0.2 %	0.0 %	0.2 %	
7	21	10	NATIONWIDE EQUITIES	1,254	54	1,308	2.4 %	0.2 %	2.5 %	53	60	FRANKLIN FIRST FINAN	110	0	110	0.2 %	0.0 %	0.2 %	
17	9	11	LONGBRIDGE FINANCIAL	433	624	1,057	0.8 %	2.6 %	2.0 %	54	61	BAY EQUITY LLC	109	0	109	0.2 %	0.0 %	0.2 %	
10	12	12	REVERSE MORTGAGESCOM	971	0	971	1.9 %	0.0 %	1.9 %	56	62	SENIOR LENDING CORPO	107	0	107	0.2 %	0.0 %	0.2 %	
13	16	13	FIRSTBANK	550	293	843	1.1 %	1.2 %	1.6 %	57	63	TRINITY REVERSE MORT	105	0	105	0.2 %	0.0 %	0.2 %	
267	8	14	THE MONEY SOURCE INC	20	795	815	0.0 %	3.4 %	1.6 %	57	63	ARAMCO MORTGAGE INC	105	0	105	0.2 %	0.0 %	0.2 %	
20	12	15	HOME POINT FINANCIAL	373	397	770	0.7 %	1.7 %	1.5 %	59	65	PACIFIC RESIDENTIAL	104	0	104	0.2 %	0.0 %	0.2 %	
21	17	16	CHERRY CREEK MORTGAG	368	286	654	0.7 %	1.2 %	1.3 %	60	66	HOMEBRIDGE FINANCIAL	102	0	102	0.2 %	0.0 %	0.2 %	
12	20	17	OPEN MORTGAGE LLC	578	66	644	1.1 %	0.3 %	1.2 %	61	67	INTERCONTINENTAL CAP	101	0	101	0.2 %	0.0 %	0.2 %	
14	18	18	FAIRWAY INDEPENDENT	534	0	534	1.0 %	0.0 %	1.0 %	62	68	SPECTRUM ONE INVESTM	100	0	100	0.2 %	0.0 %	0.2 %	
15	19	19	ADVISORS MORTGAGE GR	520	0	520	1.0 %	0.0 %	1.0 %	63	69	UNITED PACIFIC MORTG	95	0	95	0.2 %	0.0 %	0.2 %	
1393	10	20	PLAZA HOME MORTGAGE	1	468	469	0.0 %	2.0 %	0.9 %	64	70	DOLLAR BANK FSB	90	0	90	0.2 %	0.0 %	0.2 %	
16	21	21	RESOLUTE BANK	461	0	461	0.9 %	0.0 %	0.9 %	65	71	OMNI-FUND INC	89	0	89	0.2 %	0.0 %	0.2 %	
136	11	22	UNITED NORTHERN MORT	47	406	453	0.1 %	1.7 %	0.9 %	66	72	AMERICAN NATIONWIDE	88	0	88	0.2 %	0.0 %	0.2 %	
18	23	23	THE FEDERAL SAVINGS	432	0	432	0.8 %	0.0 %	0.8 %	66	72	AMERICAN FINANCIAL M	88	0	88	0.2 %	0.0 %	0.2 %	
19	24	24	ALL REVERSE MORTGAGE	421	0	421	0.8 %	0.0 %	0.8 %	68	74	MORTGAGE BROKERS SER	87	0	87	0.2 %	0.0 %	0.2 %	
186	13	25	SUN WEST MORTGAGE CO	33	356	389	0.1 %	1.5 %	0.7 %	69	75	MANN MORTGAGE LLC	83	0	83	0.2 %	0.0 %	0.2 %	
22	26	26	IREVERSE HOME LOANS	360	0	360	0.7 %	0.0 %	0.7 %	70	76	YADKIN VALLEY BANK A	82	0	82	0.2 %	0.0 %	0.2 %	
23	27	27	DYJERO CORPORATION	341	0	341	0.7 %	0.0 %	0.7 %	71	77	NEW CASTLE MORTGAGE	81	0	81	0.2 %	0.0 %	0.2 %	
464	15	28	MCM HOLDINGS INC	8	317	325	0.0 %	1.3 %	0.6 %	72	78	REVERSE MORTGAGE EDU	80	0	80	0.2 %	0.0 %	0.2 %	
24	29	29	M & T BANK	314	0	314	0.6 %	0.0 %	0.6 %	152	23	79	HOMEOWNERS MORTGAGE	41	38	79	0.1 %	0.2 %	0.2 %
25	30	30	AMERICAN PACIFIC MOR	310	0	310	0.6 %	0.0 %	0.6 %	167	22	80	JAMES B NUTTER AND C	37	41	78	0.1 %	0.2 %	0.1 %
33	19	31	MONEY HOUSE INC	186	95	281	0.4 %	0.4 %	0.5 %	73	80	GUILD MORTGAGE COMPA	78	0	78	0.1 %	0.0 %	0.1 %	
26	32	32	QUONTIC BANK FSB	280	0	280	0.5 %	0.0 %	0.5 %	74	82	GOLDWATER BANK NA	77	0	77	0.1 %	0.0 %	0.1 %	
27	33	33	FINANCE OF AMERICA M	267	0	267	0.5 %	0.0 %	0.5 %	75	83	WILLOW BEND MORTGAGE	76	0	76	0.1 %	0.0 %	0.1 %	
28	34	34	BANK OF ENGLAND	251	0	251	0.5 %	0.0 %	0.5 %	76	84	GEORGETOWN MORTGAGE	75	0	75	0.1 %	0.0 %	0.1 %	
29	35	35	BANC OF CALIFORNIA N	249	0	249	0.5 %	0.0 %	0.5 %	77	85	MORTGAGESHOP LLC	74	0	74	0.1 %	0.0 %	0.1 %	
30	36	36	PEOPLES BANK	219	0	219	0.4 %	0.0 %	0.4 %	77	85	REVERSE FREEDOM LLC	74	0	74	0.1 %	0.0 %	0.1 %	
30	36	36	GOLDEN YEARS MORTGAG	219	0	219	0.4 %	0.0 %	0.4 %	77	85	GW GOLDEN ENTERPRISE	74	0	74	0.1 %	0.0 %	0.1 %	
32	38	38	APPROVAL FIRST HOME	209	0	209	0.4 %	0.0 %	0.4 %	80	88	THE REVERSE MORTGAGE	73	0	73	0.1 %	0.0 %	0.1 %	
34	39	39	SUN AMERICAN MORTGAG	185	0	185	0.4 %	0.0 %	0.4 %	81	89	KELLY MORTGAGE AND R	72	0	72	0.1 %	0.0 %	0.1 %	
35	40	40	REVERSE MORTGAGE COR	175	0	175	0.3 %	0.0 %	0.3 %	81	89	VERITAS FUNDING LLC	72	0	72	0.1 %	0.0 %	0.1 %	
36	41	41	UNIVERSAL LENDING CO	171	0	171	0.3 %	0.0 %	0.3 %	83	91	RESIDENTIAL HOME FUN	70	0	70	0.1 %	0.0 %	0.1 %	
37	42	42	TOWNEBANK	168	0	168	0.3 %	0.0 %	0.3 %	101	26	92	LENEX FINANCIAL MORT	60	9	69	0.1 %	0.0 %	0.1 %
37	42	42	COMMUNITY FIRST NATI	168	0	168	0.3 %	0.0 %	0.3 %	84	92	ALPHA MORTGAGE CORPO	69	0	69	0.1 %	0.0 %	0.1 %	
39	44	44	BROKER SOLUTIONS INC	166	0	166	0.3 %	0.0 %	0.3 %	85	94	ACADEMY MORTGAGE COR	68	0	68	0.1 %	0.0 %	0.1 %	
40	45	45	PRIMARY RESIDENTIAL	160	0	160	0.3 %	0.0 %	0.3 %	85	94	A NEW MEXICO REVERSE	68	0	68	0.1 %	0.0 %	0.1 %	
41	46	46	AMERICAN FINANCIAL N	156	0	156	0.3 %	0.0 %	0.3 %	85	94	FULTON BANK NA	68	0	68	0.1 %	0.0 %	0.1 %	
42	47	47	EVOLVE BANK & TRUST	151	0	151	0.3 %	0.0 %	0.3 %	88	97	PROFESSIONAL MORTGAG	66	0	66	0.1 %	0.0 %	0.1 %	
43	48	48	INTEGRITY 1ST MORTGA	149	0	149	0.3 %	0.0 %	0.3 %	89	98	SOUTHERN TRUST MORTG	65	0	65	0.1 %	0.0 %	0.1 %	
44	49	49	FIRST AMERICAN HOME	147	0	147	0.3 %	0.0 %	0.3 %	89	98	UNITED MORTGAGE CORP	65	0	65	0.1 %	0.0 %	0.1 %	
181	18	50	LAND-HOME FINANCIAL	34	110	144	0.1 %	0.5 %	0.3 %	89	98	GSF MORTGAGE CORPORA	65	0	65	0.1 %	0.0 %	0.1 %	

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Top 100 HECM Originators - May 2017 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	879	4,340	868.0	7.3 %	21.0 %	48	55	SECURE LENDING INCOR	12	49	9.8	-20.0 %	32.4 %
2	2	ONE REVERSE MORTGAGE	266	1,289	257.8	1.9 %	-18.0 %	48	56	PACIFIC RESIDENTIAL	12	48	9.6	9.1 %	108.7 %
3	3	REVERSE MORTGAGE FUN	210	1,119	223.8	3.4 %	52.7 %	48	77	AMERICAS MORTGAGE RE	12	35	7.0	50.0 %	66.7 %
4	4	LIBERTY HOME EQUITY	143	928	185.6	-33.2 %	-5.9 %	48	87	UNITED MORTGAGE CORP	12	32	6.4	71.4 %	77.8 %
5	5	FINANCE OF AMERICA R	119	698	139.6	-30.8 %	22.5 %	55	37	PEOPLES BANK	11	81	16.2	-47.6 %	-36.2 %
5	6	SYNERGY ONE LENDING	119	651	130.2	-3.3 %	25.9 %	55	76	NORTHERN OHIO INVEST	11	36	7.2	266.7 %	176.9 %
5	9	LIVE WELL FINANCIAL	119	477	95.4	38.4 %	-4.4 %	55	89	GSF MORTGAGE CORPORA	11	31	6.2	83.3 %	210.0 %
8	7	NATIONWIDE EQUITIES	106	533	106.6	14.0 %	27.5 %	55	139	JET DIRECT FUNDING C	11	21	4.2	120.0 %	110.0 %
9	12	RMS/SECURITY ONE LEN	97	302	60.4	4.3 %	-70.2 %	59	47	TOTAL MEDIA MANAGEME	10	59	11.8	0.0 %	136.0 %
10	10	REVERSE MORTGAGESCOM	89	450	90.0	-6.3 %	147.3 %	59	58	SENIOR LENDING CORPO	10	47	9.4	-9.1 %	67.9 %
11	8	HIGHTECHLENDING INC	75	495	99.0	-13.8 %	32.4 %	59	61	MORTGAGE BROKERS SER	10	45	9.0	11.1 %	73.1 %
12	17	ALL REVERSE MORTGAGE	71	210	42.0	36.5 %	105.9 %	59	81	C & E FINANCIAL GROU	10	33	6.6	11.1 %	135.7 %
13	14	FAIRWAY INDEPENDENT	60	256	51.2	11.1 %	53.3 %	59	95	ALPHA MORTGAGE CORPO	10	30	6.0	42.9 %	2,900.0 %
14	18	LONGBRIDGE FINANCIAL	53	201	40.2	-3.6 %	105.1 %	59	95	PEOPLES HOME EQUITY	10	30	6.0	66.7 %	20.0 %
15	16	RESOLUTE BANK	52	226	45.2	15.6 %	80.8 %	59	104	MAC5 MORTGAGE INC	10	27	5.4	150.0 %	58.8 %
16	15	OPEN MORTGAGE LLC	50	232	46.4	35.1 %	0.4 %	59	139	NEW AMERICAN MORTGAG	10	21	4.2	233.3 %	-4.5 %
17	11	ADVISORS MORTGAGE GR	49	334	66.8	25.6 %	82.5 %	67	44	PS FINANCIAL SERVICE	9	63	12.6	-10.0 %	34.0 %
18	20	DYJERO CORPORATION	44	182	36.4	12.8 %	38.9 %	67	52	FRANKLIN FIRST FINAN	9	51	10.2	-30.8 %	2.0 %
19	13	FIRSTBANK	40	269	53.8	-9.1 %	38.7 %	67	65	DOLLAR BANK FSB	9	43	8.6	-10.0 %	330.0 %
20	28	AMERICAN PACIFIC MOR	37	133	26.6	15.6 %	20.9 %	67	79	KRS CAPITAL PARTNERS	9	34	6.8	12.5 %	61.9 %
21	19	THE FEDERAL SAVINGS	36	193	38.6	-42.9 %	4.3 %	67	81	SPECTRUM ONE INVESTM	9	33	6.6	80.0 %	32.0 %
22	21	QUONTIC BANK FSB	33	153	30.6	-2.9 %	595.5 %	67	104	NEW CASTLE MORTGAGE	9	27	5.4	125.0 %	-40.0 %
23	23	CHERRY CREEK MORTGAG	30	146	29.2	-9.1 %	10.6 %	67	128	HURON VALLEY FINANCI	9	23	4.6	200.0 %	
24	27	AMERICAN FINANCIAL N	29	134	26.8	16.0 %	1,016.7 %	67	139	EVERGREEN MONEYSOURC	9	21	4.2	12.5 %	90.9 %
25	31	FINANCE OF AMERICA M	28	110	22.0	-17.6 %	150.0 %	75	61	NOVA FINANCIAL & INV	8	45	9.0	-20.0 %	32.4 %
26	26	M & T BANK	27	139	27.8	12.5 %	51.1 %	75	63	OMNI-FUND INC	8	44	8.8	14.3 %	51.7 %
27	22	IREVERSE HOME LOANS	26	150	30.0	30.0 %	-2.0 %	75	67	A NEW MEXICO REVERSE	8	40	8.0	14.3 %	81.8 %
27	29	BANK OF ENGLAND	26	131	26.2	30.0 %	92.6 %	75	89	MOHAVE STATE BANK	8	31	6.2	-11.1 %	210.0 %
29	39	TOWNEBANK	24	74	14.8	26.3 %	19.4 %	75	132	ISB MORTGAGE CO	8	22	4.4	166.7 %	22.2 %
30	41	INTERCONTINENTAL CAP	23	65	13.0	27.8 %	490.9 %	75	149	SENIOR REVERSE MORTG	8	20	4.0	300.0 %	66.7 %
31	23	GOLDEN YEARS MORTGAG	20	146	29.2	-9.1 %	80.2 %	75	158	LOANLEADERS OF AMERI	8	18	3.6	700.0 %	-33.3 %
31	33	COMMUNITY FIRST NATI	20	92	18.4	-20.0 %	142.1 %	82	52	C2 FINANCIAL CORPORA	7	51	10.2	-41.7 %	10.9 %
31	46	HOMEBRIDGE FINANCIAL	20	60	12.0	122.2 %	114.3 %	82	65	TRINITY REVERSE MORT	7	43	8.6	0.0 %	-41.1 %
34	25	HOME POINT FINANCIAL	19	145	29.0	-17.4 %	-30.3 %	82	67	CALIBER HOME LOANS I	7	40	8.0	-46.2 %	
35	30	BANC OF CALIFORNIA N	18	129	25.8	-35.7 %	37.2 %	82	67	SENIOR ADVANTAGE ASS	7	40	8.0	16.7 %	
36	38	SUN AMERICAN MORTGAG	16	76	15.2	23.1 %	-1.3 %	82	74	MOUNTAIN AMERICA CRE	7	37	7.4	-12.5 %	117.6 %
36	73	VERITAS FUNDING LLC	16	38	7.6	77.8 %	72.7 %	82	89	REVERSE FREEDOM LLC	7	31	6.2	-12.5 %	72.2 %
38	32	APPROVAL FIRST HOME	15	104	20.8	-42.3 %	96.2 %	82	89	GREAT FLORIDA LENDIN	7	31	6.2	-12.5 %	244.4 %
39	35	BROKER SOLUTIONS INC	14	89	17.8	-26.3 %	154.3 %	82	128	PERRI FUNDING CORP	7	23	4.6	133.3 %	-4.2 %
39	40	REVERSE MORTGAGE COR	14	68	13.6	7.7 %	36.0 %	82	132	COLONIAL SAVINGS FA	7	22	4.4		46.7 %
39	42	PRIMARY RESIDENTIAL	14	64	12.8	40.0 %	8.5 %	82	139	HOMEOWNERS MORTGAGE	7	21	4.2	16.7 %	5.0 %
39	50	MONEY HOUSE INC	14	53	10.6	16.7 %	-22.1 %	82	155	UNIVERSAL AMERICAN M	7	19	3.8		-17.4 %
39	56	ARAMCO MORTGAGE INC	14	48	9.6	55.6 %	45.5 %	82	178	CHRISTENSEN FINANCIA	7	16	3.2	75.0 %	128.6 %
39	67	GOLDWATER BANK NA	14	40	8.0	250.0 %	207.7 %	82	226	THE LOAN ARRANGERS L	7	12	2.4	250.0 %	33.3 %
45	34	FIRST AMERICAN HOME	13	90	18.0	-31.6 %	143.2 %	95	50	BAY EQUITY LLC	6	53	10.6	-33.3 %	76.7 %
45	36	EVOLVE BANK & TRUST	13	85	17.0	-35.0 %	157.6 %	95	58	SENIOR FUNDING ASSOC	6	47	9.4	-57.1 %	4.4 %
45	49	INTEGRITY 1ST MORTGA	13	54	10.8	-23.5 %	-26.0 %	95	63	GUILD MORTGAGE COMPA	6	44	8.8	0.0 %	29.4 %
48	42	GUARANTEED RATE INC	12	64	12.8	-25.0 %	73.0 %	95	67	SILVER LEAF MORTGAGE	6	40	8.0	20.0 %	207.7 %
48	45	UNIVERSAL LENDING CO	12	62	12.4	0.0 %	63.2 %	95	87	ASSENT INC	6	32	6.4	-25.0 %	540.0 %
48	52	VIP MORTGAGE INC	12	51	10.2	33.3 %	0.0 %	95	95	GREEN MONARCH MORTGA	6	30	6.0	-14.3 %	66.7 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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