

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2017

Next Release Date: Week 4 of September

Retail Endorsement Growth

0.8 %

Wholesale Endorsement Growth

-1.6 %

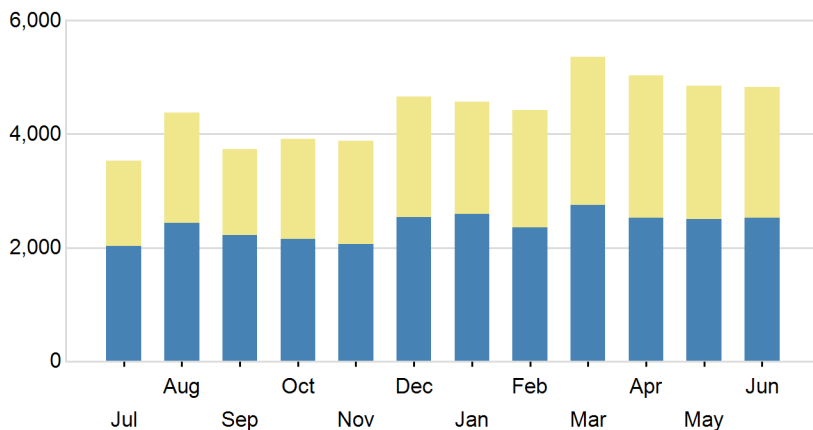
Total Endorsement Growth

-0.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Total	28,711		24,459		53,170	



(682) 651-5632

info@rminsight.net

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	930	930	938	908	899	1,094	1,033	1,154	1,262	1,053	1,128	1,212	12,541	23.6%
FINANCE OF AMERICA REVER	543	853	532	677	807	604	572	452	857	746	657	906	8,206	15.4%
REVERSE MORTGAGE FUNDING	362	696	344	503	309	748	650	536	546	574	591	626	6,485	12.2%
LIBERTY HOME EQUITY SOLU	251	220	320	299	241	314	319	573	812	742	476	344	4,911	9.2%
ONE REVERSE MORTGAGE LLC	271	297	248	242	270	294	287	222	253	261	266	207	3,118	5.9%
SYNERGY ONE LENDING INC	174	215	181	185	187	225	237	223	269	231	250	343	2,720	5.1%
LIVE WELL FINANCIAL INC	120	147	187	152	161	152	172	152	179	162	197	164	1,945	3.7%
RMS/SECURITY ONE LENDING	110	102	60	108	113	192	183	12	84	276	277	28	1,545	2.9%
HIGHTECHLENDING INC	80	137	119	105	85	118	109	189	144	122	112	109	1,429	2.7%
NATIONWIDE EQUITIES CORP	82	100	145	120	96	104	108	81	156	96	115	141	1,344	2.5%
Total	2,923	3,697	3,074	3,299	3,168	3,845	3,670	3,594	4,562	4,263	4,069	4,080	44,244	83.2%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,574	2,967	12,541	-1.8 %	-17.4 %	-6.0 %	76 %	24 %	18.0 %	12.1 %	23.6 %
FINANCE OF AMERICA REVERS	4	1	2	1,701	6,505	8,206	19.0 %	21.5 %	20.9 %	21 %	79 %	3.2 %	26.6 %	15.4 %
REVERSE MORTGAGE FUNDING	3	2	3	2,648	3,837	6,485	64.0 %	86.6 %	76.7 %	41 %	59 %	5.0 %	15.7 %	12.2 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,660	3,251	4,911	-21.4 %	-17.2 %	-18.7 %	34 %	66 %	3.1 %	13.3 %	9.2 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,118	0	3,118	-21.2 %	-100.0 %	-21.2 %	100 %	0 %	5.9 %		5.9 %
SYNERGY ONE LENDING INC	6	5	6	1,483	1,237	2,720	30.7 %	113.3 %	58.6 %	55 %	45 %	2.8 %	5.1 %	5.1 %
LIVE WELL FINANCIAL INC	9	7	7	1,030	915	1,945	-3.2 %	-48.4 %	-31.4 %	53 %	47 %	1.9 %	3.7 %	3.7 %
RMS/SECURITY ONE LENDING	11	6	8	610	935	1,545	-76.2 %	-40.8 %	-62.8 %	39 %	61 %	1.1 %	3.8 %	2.9 %
HIGHTECHLENDING INC	8	14	9	1,082	347	1,429	25.2 %	65.2 %	33.1 %	76 %	24 %	2.0 %	1.4 %	2.7 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,285	59	1,344	57.5 %	-68.6 %	33.9 %	96 %	4 %	2.4 %	0.2 %	2.5 %
Total				24,191	20,053	44,244	-4.4 %	4.1 %	-0.7 %	55 %	45 %	45.5 %	82.0 %	83.2 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,648	3,837	6,485	1,033	1,781	2,814	41 %	59 %	5.0 %	15.7 %	12.2 %
REVERSE MORTGAGESCOM INC	10		12	1,014	0	1,014	759	0	759	100 %	0 %	1.9 %		1.9 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,285	59	1,344	469	-129	340	96 %	4 %	2.4 %	0.2 %	2.5 %
SYNERGY ONE LENDING INC	6	5	6	1,483	1,237	2,720	348	657	1,005	55 %	45 %	2.8 %	5.1 %	5.1 %
FINANCE OF AMERICA REVERS	4	1	2	1,701	6,505	8,206	271	1,150	1,421	21 %	79 %	3.2 %	26.6 %	15.4 %
Total				8,131	11,638	19,769	2,880	3,459	6,339	41 %	59 %	15.3 %	47.6 %	37.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,648	3,837	6,485	1,033	1,781	2,814	41 %	59 %	5.0 %	15.7 %	12.2 %
FINANCE OF AMERICA REVERS	4	1	2	1,701	6,505	8,206	271	1,150	1,421	21 %	79 %	3.2 %	26.6 %	15.4 %
THE MONEY SOURCE INC	235	8	13	24	869	893	24	869	893	3 %	97 %	0.0 %	3.6 %	1.7 %
SYNERGY ONE LENDING INC	6	5	6	1,483	1,237	2,720	348	657	1,005	55 %	45 %	2.8 %	5.1 %	5.1 %
LONGBRIDGE FINANCIAL LLC	19	9	11	412	629	1,041	240	434	674	40 %	60 %	0.8 %	2.6 %	2.0 %
Total				6,268	13,077	19,345	1,916	4,891	6,807	32 %	68 %	11.8 %	53.5 %	36.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	480	41 %
REVERSE MORTGAGE FUNDING LLC	207	35 %
LIBERTY HOME EQUITY SOLUTIONS INC	508	31 %
AMERICAN ADVISORS GROUP	510	23 %
SYNERGY ONE LENDING INC	120	28 %
RMS/SECURITY ONE LENDING	229	12 %
LIVE WELL FINANCIAL INC	92	17 %
THE MONEY SOURCE INC	9	70 %
LONGBRIDGE FINANCIAL LLC	6	42 %
PLAZA HOME MORTGAGE INC	277	43 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2017

Rank						Loans			Market Share			Rank						Loans			Market Share						
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR	9,574	2,967	12,541	18.0 %	12.1 %	23.6 %	45	51	PS FINANCIAL SERVICE	143	0	143	0.3 %	0.0 %	0.3 %	46	52	AEGEAN FINANCIAL INC	139	0	139	0.3 %	0.0 %	0.3 %
4	1	2	FINANCE OF AMERICA R	1,701	6,505	8,206	3.2 %	26.6 %	15.4 %	47	53	VIP MORTGAGE INC	132	0	132	0.2 %	0.0 %	0.2 %	48	54	C2 FINANCIAL CORPORA	131	0	131	0.2 %	0.0 %	0.2 %
3	2	3	REVERSE MORTGAGE FUN	2,648	3,837	6,485	5.0 %	15.7 %	12.2 %	49	55	GUARANTEED RATE INC	127	0	127	0.2 %	0.0 %	0.2 %	55	24	TOTAL MEDIA MANAGEME	113	13	126	0.2 %	0.1 %	0.2 %
5	3	4	LIBERTY HOME EQUITY	1,660	3,251	4,911	3.1 %	13.3 %	9.2 %	50	57	INTERCONTINENTAL CAP	123	0	123	0.2 %	0.0 %	0.2 %	51	58	SENIOR LENDING CORPO	118	0	118	0.2 %	0.0 %	0.2 %
2	28	5	ONE REVERSE MORTGAGE	3,118	0	3,118	5.9 %	0.0 %	5.9 %	52	59	FRANKLIN FIRST FINAN	115	0	115	0.2 %	0.0 %	0.2 %	52	59	NOVA FINANCIAL & INV	115	0	115	0.2 %	0.0 %	0.2 %
6	5	6	SYNERGY ONE LENDING	1,483	1,237	2,720	2.8 %	5.1 %	5.1 %	52	59	PACIFIC RESIDENTIAL	115	0	115	0.2 %	0.0 %	0.2 %	56	62	SENIOR FUNDING ASSOC	110	0	110	0.2 %	0.0 %	0.2 %
9	7	7	LIVE WELL FINANCIAL	1,030	915	1,945	1.9 %	3.7 %	3.7 %	56	62	HOMEBRIDGE FINANCIAL	110	0	110	0.2 %	0.0 %	0.2 %	58	64	ARAMCO MORTGAGE INC	109	0	109	0.2 %	0.0 %	0.2 %
11	6	8	RMS/SECURITY ONE LEN	610	935	1,545	1.1 %	3.8 %	2.9 %	58	64	BAY EQUITY LLC	109	0	109	0.2 %	0.0 %	0.2 %	58	64	SECURE LENDING INCOR	109	0	109	0.2 %	0.0 %	0.2 %
8	14	9	HIGHTECHLENDING INC	1,082	347	1,429	2.0 %	1.4 %	2.7 %	61	67	TRINITY REVERSE MORT	108	0	108	0.2 %	0.0 %	0.2 %	61	67	OMNI-FUND INC	91	0	91	0.2 %	0.0 %	0.2 %
7	21	10	NATIONWIDE EQUITIES	1,285	59	1,344	2.4 %	0.2 %	2.5 %	62	68	SPECTRUM ONE INVESTM	101	0	101	0.2 %	0.0 %	0.2 %	62	68	AMERICAN FINANCIAL M	89	0	89	0.2 %	0.0 %	0.2 %
19	9	11	Longbridge Financial	412	629	1,041	0.8 %	2.6 %	2.0 %	63	69	UNITED PACIFIC MORTG	95	0	95	0.2 %	0.0 %	0.2 %	63	69	GOLDWATER BANK NA	88	0	88	0.2 %	0.0 %	0.2 %
10	12	12	REVERSE MORTGAGESCOM	1,014	0	1,014	1.9 %	0.0 %	1.9 %	63	69	MORTGAGE BROKERS SER	95	0	95	0.2 %	0.0 %	0.2 %	64	70	DOLLAR BANK FSB	86	0	86	0.2 %	0.0 %	0.2 %
235	8	13	THE MONEY SOURCE INC	24	869	893	0.0 %	3.6 %	1.7 %	65	71	UNITED MORTGAGE CORP	79	0	79	0.1 %	0.0 %	0.1 %	65	71	REVERSE MORTGAGE EDU	83	0	83	0.2 %	0.0 %	0.2 %
14	16	14	FIRSTBANK	568	302	870	1.1 %	1.2 %	1.6 %	66	72	THE REVERSE MORTGAGE	79	0	79	0.1 %	0.0 %	0.1 %	66	72	AMERICAN NATIONWIDE	82	0	82	0.2 %	0.0 %	0.2 %
22	11	15	HOME POINT FINANCIAL	356	388	744	0.7 %	1.6 %	1.4 %	67	73	ALPHA MORTGAGE CORPO	81	0	81	0.2 %	0.0 %	0.2 %	67	73	REVERSE FREEDOM LLC	79	0	79	0.1 %	0.0 %	0.1 %
20	17	16	CHERRY CREEK MORTGAG	388	291	679	0.7 %	1.2 %	1.3 %	68	74	HOMEOWNERS MORTGAGE	44	36	80	0.1 %	0.1 %	0.2 %	68	74	NEW CASTLE MORTGAGE	78	0	78	0.1 %	0.0 %	0.1 %
12	20	17	OPEN MORTGAGE LLC	580	68	648	1.1 %	0.3 %	1.2 %	69	75	JAMES B NUTTER AND C	36	43	79	0.1 %	0.2 %	0.1 %	69	75	GW GOLDEN ENTERPRISE	78	0	78	0.1 %	0.0 %	0.1 %
13	18	18	ADVISORS MORTGAGE GR	571	0	571	1.1 %	0.0 %	1.1 %	70	76	GUILD MORTGAGE COMPA	79	0	79	0.1 %	0.0 %	0.1 %	70	76	MANN MORTGAGE LLC	77	0	77	0.1 %	0.0 %	0.1 %
15	19	19	FAIRWAY INDEPENDENT	567	0	567	1.1 %	0.0 %	1.1 %	71	77	YADKIN VALLEY BANK A	79	0	79	0.1 %	0.0 %	0.1 %	71	77	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %
16	20	20	RESOLUTE BANK	486	0	486	0.9 %	0.0 %	0.9 %	146	23	HOMEOWNERS MORTGAGE	44	36	80	0.1 %	0.1 %	0.2 %	72	79	MORTGAGESHOP LLC	76	0	76	0.1 %	0.0 %	0.1 %
1404	10	21	PLAZA HOME MORTGAGE	1	461	462	0.0 %	1.9 %	0.9 %	169	22	JAMES B NUTTER AND C	36	43	79	0.1 %	0.2 %	0.1 %	72	79	UNITED MORTGAGE CORP	79	0	79	0.1 %	0.0 %	0.1 %
17	22	22	THE FEDERAL SAVINGS	442	0	442	0.8 %	0.0 %	0.8 %	72	79	GUILD MORTGAGE COMPA	79	0	79	0.1 %	0.0 %	0.1 %	72	79	THE REVERSE MORTGAGE	79	0	79	0.1 %	0.0 %	0.1 %
140	12	23	UNITED NORTHERN MORT	47	386	433	0.1 %	1.6 %	0.8 %	72	79	REVERSE FREEDOM LLC	79	0	79	0.1 %	0.0 %	0.1 %	72	79	REVERSE FREEDOM LLC	79	0	79	0.1 %	0.0 %	0.1 %
18	24	24	ALL REVERSE MORTGAGE	423	0	423	0.8 %	0.0 %	0.8 %	77	85	NEW CASTLE MORTGAGE	78	0	78	0.1 %	0.0 %	0.1 %	77	85	NEW CASTLE MORTGAGE	78	0	78	0.1 %	0.0 %	0.1 %
180	13	25	SUN WEST MORTGAGE CO	34	365	399	0.1 %	1.5 %	0.8 %	77	85	GW GOLDEN ENTERPRISE	78	0	78	0.1 %	0.0 %	0.1 %	77	85	GW GOLDEN ENTERPRISE	78	0	78	0.1 %	0.0 %	0.1 %
21	26	26	DYJERO CORPORATION	365	0	365	0.7 %	0.0 %	0.7 %	79	87	MANN MORTGAGE LLC	77	0	77	0.1 %	0.0 %	0.1 %	79	87	MANN MORTGAGE LLC	77	0	77	0.1 %	0.0 %	0.1 %
22	27	27	IREVERSE HOME LOANS	356	0	356	0.7 %	0.0 %	0.7 %	80	88	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %	80	88	RESIDENTIAL HOME FUN	76	0	76	0.1 %	0.0 %	0.1 %
424	15	28	MCM HOLDINGS INC	10	321	331	0.0 %	1.3 %	0.6 %	80	88	MORTGAGESHOP LLC	76	0	76	0.1 %	0.0 %	0.1 %	80	88	MORTGAGESHOP LLC	76	0	76	0.1 %	0.0 %	0.1 %
24	29	29	M & T BANK	323	0	323	0.6 %	0.0 %	0.6 %	82	90	VERITAS FUNDING LLC	74	0	74	0.1 %	0.0 %	0.1 %	82	90	VERITAS FUNDING LLC	74	0	74	0.1 %	0.0 %	0.1 %
25	30	30	AMERICAN PACIFIC MOR	309	0	309	0.6 %	0.0 %	0.6 %	83	91	SUCCESS MORTGAGE PAR	73	0	73	0.1 %	0.0 %	0.1 %	83	91	SUCCESS MORTGAGE PAR	73	0	73	0.1 %	0.0 %	0.1 %
26	31	31	FINANCE OF AMERICA M	307	0	307	0.6 %	0.0 %	0.6 %	83	91	WILLOW BEND MORTGAGE	73	0	73	0.1 %	0.0 %	0.1 %	83	91	WILLOW BEND MORTGAGE	73	0	73	0.1 %	0.0 %	0.1 %
27	32	32	QUONTIC BANK FSB	296	0	296	0.6 %	0.0 %	0.6 %	85	93	SOUTHERN TRUST MORTG	72	0	72	0.1 %	0.0 %	0.1 %	85	93	SOUTHERN TRUST MORTG	72	0	72	0.1 %	0.0 %	0.1 %
39	19	33	MONEY HOUSE INC	172	103	275	0.3 %	0.4 %	0.5 %	102	25	LENOX FINANCIAL MORT	61	10	71	0.1 %	0.0 %	0.1 %	86	95	FULTON BANK NA	70	0	70	0.1 %	0.0 %	0.1 %
28	34	34	BANK OF ENGLAND	261	0	261	0.5 %	0.0 %	0.5 %	86	95	GSF MORTGAGE CORPORA	70	0	70	0.1 %	0.0 %	0.1 %	86	95	GSF MORTGAGE CORPORA	70	0	70	0.1 %	0.0 %	0.1 %
29	35	35	BANC OF CALIFORNIA N	243	0	243	0.5 %	0.0 %	0.5 %	86	95	SENIOR ADVANTAGE ASS	70	0	70	0.1 %	0.0 %	0.1 %	86	95	SENIOR ADVANTAGE ASS	70	0	70	0.1 %	0.0 %	0.1 %
30	36	36	GOLDEN YEARS MORTGAG	216	0	216	0.4 %	0.0 %	0.4 %	89	98	AMERICAS MORTGAGE RE	69	0	69	0.1 %	0.0 %	0.1 %	89	98	AMERICAS MORTGAGE RE	69	0	69	0.1 %	0.0 %	0.1 %
31	37	37	PEOPLES BANK	214	0	214	0.4 %	0.0 %	0.4 %	90	99	A NEW MEXICO REVERSE	68	0	68	0.1 %	0.0 %	0.1 %	90	99	A NEW MEXICO REVERSE	68	0	68	0.1 %	0.0 %	0.1 %
32	38	38	APPROVAL FIRST HOME	211	0	211	0.4 %	0.0 %	0.4 %	91	100	GEORGETOWN MORTGAGE	67	0	67	0.1 %	0.0 %	0.1 %	91	100	GEORGETOWN MORTGAGE	67	0	67	0.1 %	0.0 %	0.1 %
33	39	39	SUN AMERICAN MORTGAG	195	0	195	0.4 %	0.0 %	0.4 %																		
34	40	40	AMERICAN FINANCIAL N	192	0	192	0.4 %	0.0 %	0.4 %																		
35	41	41	UNIVERSAL LENDING CO	182	0	182	0.3 %	0.0 %	0.3 %																		
36	42	42	TOWNEBANK	178	0	178	0.3 %	0.0 %	0.3 %																		
37	43	43	BROKER SOLUTIONS INC	177	0	177	0.3 %	0.0 %	0.3 %																		
38	44	44	REVERSE MORTGAGE COR	176	0	176	0.3 %	0.0 %	0.3 %																		
40	45	45	COMMUNITY FIRST NATI	170	0	170	0.3 %	0.0 %	0.3 %																		
41	46	46	EVOLVE BANK & TRUST	162	0	162	0.3 %	0.0 %	0.3 %																		
42	47	47	PRIMARY RESIDENTIAL	157	0	157	0.3 %	0.0 %	0.3 %																		
43	48	48	INTEGRITY 1ST MORTGA	150	0	150	0.3 %	0.0 %	0.3 %																		
44	49	49	FIRST AMERICAN HOME	145	0	145	0.3 %	0.0 %	0.3 %																		
180	18	50	LAND-HOME FINANCIAL	34	110	144	0.1 %	0.4 %	0.3 %																		

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Top 100 HECM Originators - June 2017 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	938	5,278	879.7	6.7 %	22.3 %	48	77	ALPHA MORTGAGE CORPO	13	43	7.2	30.0 %	2,050.0 %
2	2	ONE REVERSE MORTGAGE	207	1,496	249.3	-22.2 %	-19.3 %	48	101	SUCCESS MORTGAGE PAR	13	34	5.7	160.0 %	-24.4 %
3	3	REVERSE MORTGAGE FUN	206	1,325	220.8	-1.9 %	57.6 %	53	47	HOMEBRIDGE FINANCIAL	12	72	12.0	-40.0 %	125.0 %
4	5	FINANCE OF AMERICA R	189	887	147.8	58.8 %	33.4 %	54	71	AMERICAS MORTGAGE RE	11	46	7.7	-8.3 %	76.9 %
5	6	SYNERGY ONE LENDING	166	817	136.2	39.5 %	30.9 %	54	154	PREMIER MORTGAGE RES	11	23	3.8	175.0 %	130.0 %
6	7	NATIONWIDE EQUITIES	131	664	110.7	23.6 %	28.2 %	56	31	BANC OF CALIFORNIA N	10	139	23.2	-44.4 %	26.4 %
7	4	LIBERTY HOME EQUITY	126	1,054	175.7	-11.9 %	-8.2 %	56	53	MONEY HOUSE INC	10	63	10.5	-28.6 %	-31.5 %
8	10	REVERSE MORTGAGESCOM	95	545	90.8	6.7 %	132.9 %	56	55	SECURE LENDING INCOR	10	59	9.8	-16.7 %	13.5 %
9	8	LIVE WELL FINANCIAL	89	566	94.3	-25.2 %	-0.2 %	56	65	SENIOR ADVANTAGE ASS	10	50	8.3	42.9 %	1,566.7 %
10	9	HIGHTECHLENDING INC	70	565	94.2	-6.7 %	11.2 %	56	77	C & E FINANCIAL GROU	10	43	7.2	0.0 %	152.9 %
11	12	FAIRWAY INDEPENDENT	64	320	53.3	6.7 %	61.6 %	61	68	SILVER LEAF MORTGAGE	9	49	8.2	50.0 %	226.7 %
12	11	ADVISORS MORTGAGE GR	58	392	65.3	18.4 %	106.3 %	61	81	REVERSE FREEDOM LLC	9	40	6.7	28.6 %	81.8 %
13	16	RESOLUTE BANK	56	282	47.0	7.7 %	80.8 %	61	84	GREEN MONARCH MORTGA	9	39	6.5	50.0 %	56.0 %
14	15	OPEN MORTGAGE LLC	53	285	47.5	6.0 %	1.1 %	61	84	FULTON BANK NA	9	39	6.5		56.0 %
15	28	FINANCE OF AMERICA M	51	161	26.8	82.1 %	192.7 %	61	92	THE REVERSE MORTGAGE	9	37	6.2	50.0 %	32.1 %
16	13	FIRSTBANK	45	314	52.3	12.5 %	42.1 %	61	97	SOUTHERN TRUST MORTG	9	35	5.8	125.0 %	-2.8 %
17	20	DYJERO CORPORATION	40	222	37.0	-9.1 %	51.0 %	61	112	HURON VALLEY FINANCI	9	32	5.3	0.0 %	
18	25	AMERICAN FINANCIAL N	36	170	28.3	24.1 %	1,316.7 %	68	49	TOTAL MEDIA MANAGEME	8	67	11.2	-20.0 %	131.0 %
19	22	CHERRY CREEK MORTGAG	33	179	29.8	10.0 %	23.4 %	68	55	FRANKLIN FIRST FINAN	8	59	9.8	-11.1 %	11.3 %
20	19	THE FEDERAL SAVINGS	32	225	37.5	-11.1 %	8.7 %	68	60	SENIOR FUNDING ASSOC	8	55	9.2	33.3 %	-5.2 %
21	17	ALL REVERSE MORTGAGE	31	241	40.2	-56.3 %	84.0 %	68	62	UNITED PACIFIC MORTG	8	54	9.0	60.0 %	22.7 %
22	18	LONGBRIDGE FINANCIAL	29	230	38.3	-45.3 %	55.4 %	68	63	NOVA FINANCIAL & INV	8	53	8.8	0.0 %	17.8 %
22	21	QUONTIC BANK FSB	29	182	30.3	-12.1 %	420.0 %	68	64	TRINITY REVERSE MORT	8	51	8.5	14.3 %	-34.6 %
22	26	M & T BANK	29	168	28.0	7.4 %	50.0 %	68	97	NEW CASTLE MORTGAGE	8	35	5.8	-11.1 %	-37.5 %
25	23	IREVERSE HOME LOANS	28	178	29.7	7.7 %	-3.8 %	68	97	CHURCHILL MORTGAGE C	8	35	5.8	700.0 %	45.8 %
26	24	HOME POINT FINANCIAL	27	172	28.7	42.1 %	-31.7 %	68	101	AAA SOUTHERN NEW ENG	8	34	5.7	100.0 %	47.8 %
26	34	SUN AMERICAN MORTGAG	27	103	17.2	68.8 %	9.6 %	68	106	RESPONSIBLE REVERSE	8	33	5.5	300.0 %	50.0 %
28	39	INTERCONTINENTAL CAP	24	89	14.8	4.3 %	584.6 %	68	121	NEW AMERICAN MORTGAG	8	29	4.8	-20.0 %	16.0 %
29	29	AMERICAN PACIFIC MOR	23	156	26.0	-37.8 %	16.4 %	68	148	NATIONS LENDING CORP	8	24	4.0	60.0 %	84.6 %
30	30	BANK OF ENGLAND	22	153	25.5	-15.4 %	91.3 %	80	36	COMMUNITY FIRST NATI	7	99	16.5	-65.0 %	130.2 %
31	50	PACIFIC RESIDENTIAL	18	66	11.0	50.0 %	120.0 %	80	60	ARAMCO MORTGAGE INC	7	55	9.2	-50.0 %	52.8 %
32	27	GOLDEN YEARS MORTGAG	17	163	27.2	-15.0 %	61.4 %	80	70	CALIBER HOME LOANS I	7	47	7.8	0.0 %	
32	32	APPROVAL FIRST HOME	17	121	20.2	13.3 %	77.9 %	80	74	GW GOLDEN ENTERPRISE	7	44	7.3	600.0 %	1,366.7 %
32	33	BROKER SOLUTIONS INC	17	106	17.7	21.4 %	158.5 %	80	80	MORTGAGESHOP LLC	7	41	6.8	40.0 %	28.1 %
32	41	REVERSE MORTGAGE COR	17	85	14.2	21.4 %	28.8 %	80	81	SPECTRUM ONE INVESTM	7	40	6.7	-22.2 %	29.0 %
32	48	INTEGRITY 1ST MORTGA	17	71	11.8	30.8 %	-20.2 %	80	88	URBAN HOUSING MORTGA	7	38	6.3	75.0 %	15.2 %
37	35	EVOLVE BANK & TRUST	16	101	16.8	23.1 %	165.8 %	80	88	AMERICAN FINANCIAL M	7	38	6.3	250.0 %	-13.6 %
37	37	PEOPLES BANK	16	97	16.2	45.5 %	-34.5 %	80	96	RESIDENTIAL HOME FUN	7	36	6.0	40.0 %	24.1 %
37	59	GOLDWATER BANK NA	16	56	9.3	14.3 %	211.1 %	80	106	REVERSE MORTGAGE ANS	7	33	5.5	40.0 %	43.5 %
37	69	UNITED MORTGAGE CORP	16	48	8.0	33.3 %	140.0 %	80	106	SKYLINE FINANCIAL CO	7	33	5.5	40.0 %	106.3 %
41	46	AEGEAN FINANCIAL INC	15	74	12.3	200.0 %	-1.3 %	80	121	ISB MORTGAGE CO	7	29	4.8	-12.5 %	31.8 %
41	54	SENIOR LENDING CORPO	15	62	10.3	50.0 %	93.8 %	80	121	WHOLESALE CAPITAL CO	7	29	4.8	600.0 %	-42.0 %
43	40	TOWNEBANK	14	88	14.7	-41.7 %	33.3 %	80	126	LOANDEPOTCOM	7	28	4.7	40.0 %	47.4 %
43	42	PRIMARY RESIDENTIAL	14	78	13.0	0.0 %	2.6 %	80	126	DIRECTORS MORTGAGE I	7	28	4.7	75.0 %	40.0 %
43	44	UNIVERSAL LENDING CO	14	76	12.7	16.7 %	85.4 %	80	138	MEADOWBROOK FINANCIA	7	26	4.3	250.0 %	85.7 %
43	51	VIP MORTGAGE INC	14	65	10.8	16.7 %	3.2 %	80	142	BANK OF NORTH CAROLI	7	25	4.2	75.0 %	-3.8 %
43	55	MORTGAGE BROKERS SER	14	59	9.8	40.0 %	84.4 %	80	185	PAPERSTACK INC	7	18	3.0	40.0 %	50.0 %
48	43	GUARANTEED RATE INC	13	77	12.8	8.3 %	75.0 %	80	185	BARRONS MORTGAGE COR	7	18	3.0	75.0 %	260.0 %
48	44	PS FINANCIAL SERVICE	13	76	12.7	44.4 %	28.8 %	80	185	GRAND AVENUE REALTY	7	18	3.0	250.0 %	-10.0 %
48	52	C2 FINANCIAL CORPORA	13	64	10.7	85.7 %	20.8 %	80	281	FIRST NATIONAL BANK	7	10	1.7	133.3 %	

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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