

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2017

Next Release Date: Week 4 of November

Retail Endorsement Growth

17.8 %

Wholesale Endorsement Growth

13.6 %

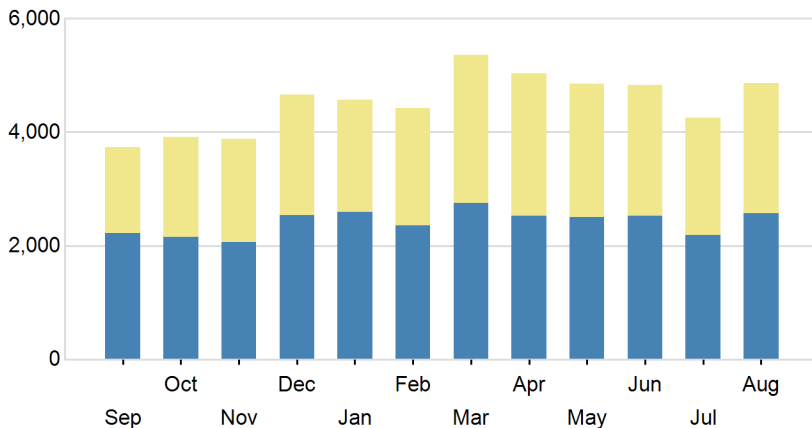
Total Endorsement Growth

15.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Total	29,002		25,436		54,438	



(682) 651-5632

info@rminsight.net

www.rminsight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)
 Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	938	908	899	1,094	1,033	1,154	1,262	1,053	1,128	1,212	1,059	1,194	12,934	23.8%
FINANCE OF AMERICA REVER	532	677	807	604	572	452	857	746	657	906	942	1,092	8,844	16.2%
REVERSE MORTGAGE FUNDING	344	503	309	748	650	536	546	574	591	626	506	573	6,506	12.0%
LIBERTY HOME EQUITY SOLU	320	299	241	314	319	573	812	742	476	344	336	394	5,170	9.5%
ONE REVERSE MORTGAGE LLC	248	242	270	294	287	222	253	261	266	207	196	313	3,059	5.6%
SYNERGY ONE LENDING INC	181	185	187	225	237	223	269	231	250	343	264	306	2,901	5.3%
LIVE WELL FINANCIAL INC	187	152	161	152	172	152	179	162	197	164	135	181	1,994	3.7%
HIGHTECHLENDING INC	119	105	85	118	109	189	144	122	112	109	89	119	1,420	2.6%
NATIONWIDE EQUITIES CORP	145	120	96	104	108	81	156	96	115	141	99	109	1,370	2.5%
RMS/SECURITY ONE LENDING	60	108	113	192	183	12	84	276	277	28		3	1,336	2.5%
Total	3,074	3,299	3,168	3,845	3,670	3,594	4,562	4,263	4,069	4,080	3,626	4,284	45,534	83.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,914	3,020	12,934	7.6 %	-10.0 %	2.9 %	77 %	23 %	18.2 %	11.9 %	23.8 %
FINANCE OF AMERICA REVERS	4	1	2	1,805	7,039	8,844	28.8 %	36.5 %	34.8 %	20 %	80 %	3.3 %	27.7 %	16.2 %
REVERSE MORTGAGE FUNDING	3	2	3	2,560	3,946	6,506	39.8 %	82.1 %	62.7 %	39 %	61 %	4.7 %	15.5 %	12.0 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,762	3,408	5,170	-3.1 %	4.6 %	1.9 %	34 %	66 %	3.2 %	13.4 %	9.5 %
ONE REVERSE MORTGAGE LLC	2		5	3,059	0	3,059	-19.5 %	NaN	-19.5 %	100 %	0 %	5.6 %		5.6 %
SYNERGY ONE LENDING INC	6	5	6	1,523	1,378	2,901	15.6 %	108.2 %	46.6 %	52 %	48 %	2.8 %	5.4 %	5.3 %
LIVE WELL FINANCIAL INC	9	6	7	1,061	933	1,994	4.8 %	-37.0 %	-20.0 %	53 %	47 %	1.9 %	3.7 %	3.7 %
HIGHTECHLENDING INC	8	12	8	1,063	357	1,420	17.7 %	69.2 %	27.5 %	75 %	25 %	2.0 %	1.4 %	2.6 %
NATIONWIDE EQUITIES CORPO	7	21	9	1,301	69	1,370	36.7 %	-53.4 %	24.5 %	95 %	5 %	2.4 %	0.3 %	2.5 %
RMS/SECURITY ONE LENDING	15	8	10	524	812	1,336	-74.2 %	-40.6 %	-60.7 %	39 %	61 %	1.0 %	3.2 %	2.5 %
Total				24,572	20,962	45,534	1.2 %	17.7 %	8.2 %	54 %	46 %	45.1 %	82.4 %	83.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,560	3,946	6,506	729	1,779	2,508	39 %	61 %	4.7 %	15.5 %	12.0 %
AMERICAN ADVISORS GROUP	1	4	1	9,914	3,020	12,934	704	-334	370	77 %	23 %	18.2 %	11.9 %	23.8 %
REVERSE MORTGAGESCOM INC	10		12	1,008	0	1,008	577	0	577	100 %	0 %	1.9 %		1.9 %
FINANCE OF AMERICA REVERS	4	1	2	1,805	7,039	8,844	404	1,881	2,285	20 %	80 %	3.3 %	27.7 %	16.2 %
NATIONWIDE EQUITIES CORPO	7	21	9	1,301	69	1,370	349	-79	270	95 %	5 %	2.4 %	0.3 %	2.5 %
Total				16,588	14,074	30,662	2,763	3,247	6,010	54 %	46 %	30.5 %	55.3 %	56.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	4	1	2	1,805	7,039	8,844	404	1,881	2,285	20 %	80 %	3.3 %	27.7 %	16.2 %
REVERSE MORTGAGE FUNDING	3	2	3	2,560	3,946	6,506	729	1,779	2,508	39 %	61 %	4.7 %	15.5 %	12.0 %
THE MONEY SOURCE INC	177	7	13	35	922	957	35	922	957	4 %	96 %	0.1 %	3.6 %	1.8 %
SYNERGY ONE LENDING INC	6	5	6	1,523	1,378	2,901	206	716	922	52 %	48 %	2.8 %	5.4 %	5.3 %
LONGBRIDGE FINANCIAL LLC	19	9	11	434	670	1,104	238	420	658	39 %	61 %	0.8 %	2.6 %	2.0 %
Total				6,357	13,955	20,312	1,612	5,718	7,330	31 %	69 %	11.7 %	54.9 %	37.3 %

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	502	42 %
REVERSE MORTGAGE FUNDING LLC	228	34 %
LIBERTY HOME EQUITY SOLUTIONS INC	514	31 %
AMERICAN ADVISORS GROUP	528	22 %
SYNERGY ONE LENDING INC	131	30 %
LIVE WELL FINANCIAL INC	88	17 %
THE MONEY SOURCE INC	9	66 %
RMS/SECURITY ONE LENDING	217	10 %
LONGBRIDGE FINANCIAL LLC	7	43 %
PLAZA HOME MORTGAGE INC	288	42 %

This ad space is available.

Please [contact us](#) for information on pricing.

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2017

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR				9,914	3,020	12,934	18.2 %	11.9 %	23.8 %	46		51	PS FINANCIAL SERVICE				150	0	150	0.3 %	0.0 %	0.3 %				
4	1	2	FINANCE OF AMERICA R				1,805	7,039	8,844	3.3 %	27.7 %	16.2 %	188	19	52	LAND-HOME FINANCIAL				33	116	149	0.1 %	0.5 %	0.3 %				
3	2	3	REVERSE MORTGAGE FUN				2,560	3,946	6,506	4.7 %	15.5 %	12.0 %	50	24	53	TOTAL MEDIA MANAGEME				127	14	141	0.2 %	0.1 %	0.3 %				
5	3	4	LIBERTY HOME EQUITY				1,762	3,408	5,170	3.2 %	13.4 %	9.5 %	47		54	AEGEAN FINANCIAL INC				135	0	135	0.2 %	0.0 %	0.2 %				
2		5	ONE REVERSE MORTGAGE				3,059	0	3,059	5.6 %	0.0 %	5.6 %	47		54	GUARANTEED RATE INC				135	0	135	0.2 %	0.0 %	0.2 %				
6	5	6	SYNERGY ONE LENDING				1,523	1,378	2,901	2.8 %	5.4 %	5.3 %	49		56	C2 FINANCIAL CORPORA				134	0	134	0.2 %	0.0 %	0.2 %				
9	6	7	LIVE WELL FINANCIAL				1,061	933	1,994	1.9 %	3.7 %	3.7 %	50		57	VIP MORTGAGE INC				127	0	127	0.2 %	0.0 %	0.2 %				
8	12	8	HIGHTECHLENDING INC				1,063	357	1,420	2.0 %	1.4 %	2.6 %	50		57	HOMEBRIDGE FINANCIAL				127	0	127	0.2 %	0.0 %	0.2 %				
7	21	9	NATIONWIDE EQUITIES				1,301	69	1,370	2.4 %	0.3 %	2.5 %	53		59	SECURE LENDING INCOR				125	0	125	0.2 %	0.0 %	0.2 %				
15	8	10	RMS/SECURITY ONE LEN				524	812	1,336	1.0 %	3.2 %	2.5 %	54		60	FRANKLIN FIRST FINAN				124	0	124	0.2 %	0.0 %	0.2 %				
19	9	11	LONGBRIDGE FINANCIAL				434	670	1,104	0.8 %	2.6 %	2.0 %	55		61	SENIOR FUNDING ASSOC				117	0	117	0.2 %	0.0 %	0.2 %				
10		12	REVERSE MORTGAGESCOM				1,008	0	1,008	1.9 %	0.0 %	1.9 %	56		62	SENIOR LENDING CORPO				115	0	115	0.2 %	0.0 %	0.2 %				
177	7	13	THE MONEY SOURCE INC				35	922	957	0.1 %	3.6 %	1.8 %	57		63	ARAMCO MORTGAGE INC				112	0	112	0.2 %	0.0 %	0.2 %				
14	15	14	FIRSTBANK				559	301	860	1.0 %	1.2 %	1.6 %	58		64	PACIFIC RESIDENTIAL				110	0	110	0.2 %	0.0 %	0.2 %				
25	11	15	HOME POINT FINANCIAL				318	395	713	0.6 %	1.6 %	1.3 %	59		65	BAY EQUITY LLC				107	0	107	0.2 %	0.0 %	0.2 %				
13	20	16	OPEN MORTGAGE LLC				561	96	657	1.0 %	0.4 %	1.2 %	60		66	TRINITY REVERSE MORT				106	0	106	0.2 %	0.0 %	0.2 %				
11		17	FAIRWAY INDEPENDENT				636	0	636	1.2 %	0.0 %	1.2 %	61		67	UNITED PACIFIC MORTG				105	0	105	0.2 %	0.0 %	0.2 %				
12		18	ADVISORS MORTGAGE GR				627	0	627	1.2 %	0.0 %	1.2 %	61		67	SPECTRUM ONE INVESTM				105	0	105	0.2 %	0.0 %	0.2 %				
22	17	19	CHERRY CREEK MORTGAG				358	249	607	0.7 %	1.0 %	1.1 %	63		69	NOVA FINANCIAL & INV				104	0	104	0.2 %	0.0 %	0.2 %				
16		20	RESOLUTE BANK				515	0	515	0.9 %	0.0 %	0.9 %	64		70	MORTGAGE BROKERS SER				99	0	99	0.2 %	0.0 %	0.2 %				
1431	10	21	PLAZA HOME MORTGAGE				1	499	500	0.0 %	2.0 %	0.9 %	65		71	OMNI-FUND INC				98	0	98	0.2 %	0.0 %	0.2 %				
17		22	THE FEDERAL SAVINGS				458	0	458	0.8 %	0.0 %	0.8 %	65		71	GOLDWATER BANK NA				98	0	98	0.2 %	0.0 %	0.2 %				
18		23	ALL REVERSE MORTGAGE				443	0	443	0.8 %	0.0 %	0.8 %	67		73	GUILD MORTGAGE COMPA				92	0	92	0.2 %	0.0 %	0.2 %				
20		24	DYJERO CORPORATION				394	0	394	0.7 %	0.0 %	0.7 %	68		74	AMERICAN FINANCIAL M				91	0	91	0.2 %	0.0 %	0.2 %				
162	14	25	UNITED NORTHERN MORT				40	344	384	0.1 %	1.4 %	0.7 %	68		74	REVERSE MORTGAGE EDU				91	0	91	0.2 %	0.0 %	0.2 %				
200	13	26	SUN WEST MORTGAGE CO				31	351	382	0.1 %	1.4 %	0.7 %	70		76	SENIOR ADVANTAGE ASS				89	0	89	0.2 %	0.0 %	0.2 %				
21		27	QUONTIC BANK FSB				364	0	364	0.7 %	0.0 %	0.7 %	71		77	UNITED MORTGAGE CORP				88	0	88	0.2 %	0.0 %	0.2 %				
23		28	FINANCE OF AMERICA M				343	0	343	0.6 %	0.0 %	0.6 %	72		78	ASSENT INC				83	0	83	0.2 %	0.0 %	0.2 %				
24		29	M & T BANK				319	0	319	0.6 %	0.0 %	0.6 %	73		79	VERITAS FUNDING LLC				81	0	81	0.1 %	0.0 %	0.1 %				
26		30	IREVERSE HOME LOANS				314	0	314	0.6 %	0.0 %	0.6 %	153	23	80	HOMEOWNERS MORTGAGE				43	37	80	0.1 %	0.1 %	0.1 %				
27		31	AMERICAN PACIFIC MOR				298	0	298	0.5 %	0.0 %	0.5 %	74		80	DOLLAR BANK FSB				80	0	80	0.1 %	0.0 %	0.1 %				
388	16	32	MCM HOLDINGS INC				12	282	294	0.0 %	1.1 %	0.5 %	75		82	REVERSE FREEDOM LLC				79	0	79	0.1 %	0.0 %	0.1 %				
42	18	33	MONEY HOUSE INC				157	134	291	0.3 %	0.5 %	0.5 %	76		83	AMERICAS MORTGAGE RE				78	0	78	0.1 %	0.0 %	0.1 %				
28		34	BANK OF ENGLAND				260	0	260	0.5 %	0.0 %	0.5 %	76		83	GW GOLDEN ENTERPRISE				78	0	78	0.1 %	0.0 %	0.1 %				
29		35	BANC OF CALIFORNIA N				251	0	251	0.5 %	0.0 %	0.5 %	78		85	GSF MORTGAGE CORPORA				77	0	77	0.1 %	0.0 %	0.1 %				
30		36	GOLDEN YEARS MORTGAG				237	0	237	0.4 %	0.0 %	0.4 %	78		85	ALPHA MORTGAGE CORPO				77	0	77	0.1 %	0.0 %	0.1 %				
31		37	AMERICAN FINANCIAL N				234	0	234	0.4 %	0.0 %	0.4 %	80		87	SUCCESS MORTGAGE PAR				76	0	76	0.1 %	0.0 %	0.1 %				
32		38	APPROVAL FIRST HOME				214	0	214	0.4 %	0.0 %	0.4 %	169	22	87	JAMES B NUTTER AND C				38	38	76	0.1 %	0.1 %	0.1 %				
33		39	PEOPLES BANK				207	0	207	0.4 %	0.0 %	0.4 %	80		87	MORTGAGESHOP LLC				76	0	76	0.1 %	0.0 %	0.1 %				
34		40	EVOLVE BANK & TRUST				198	0	198	0.4 %	0.0 %	0.4 %	82		90	FULTON BANK NA				74	0	74	0.1 %	0.0 %	0.1 %				
35		41	BROKER SOLUTIONS INC				193	0	193	0.4 %	0.0 %	0.4 %	83		91	NEW CASTLE MORTGAGE				73	0	73	0.1 %	0.0 %	0.1 %				
36		42	SUN AMERICAN MORTGAG				192	0	192	0.4 %	0.0 %	0.4 %	83		91	RESIDENTIAL HOME FUN				73	0	73	0.1 %	0.0 %	0.1 %				
37		43	COMMUNITY FIRST NATI				187	0	187	0.3 %	0.0 %	0.3 %	85		93	AMERICAN NATIONWIDE				70	0	70	0.1 %	0.0 %	0.1 %				
38		44	UNIVERSAL LENDING CO				169	0	169	0.3 %	0.0 %	0.3 %	85		93	ACCESS REVERSE MORTG				70	0	70	0.1 %	0.0 %	0.1 %				
39		45	REVERSE MORTGAGE COR				168	0	168	0.3 %	0.0 %	0.3 %	85		93	PERRI FUNDING CORP				70	0	70	0.1 %	0.0 %	0.1 %				
40		46	TOWNEBANK				164	0	164	0.3 %	0.0 %	0.3 %	85		93	THE REVERSE MORTGAGE				70	0	70	0.1 %	0.0 %	0.1 %				
41		47	INTERCONTINENTAL CAP				161	0	161	0.3 %	0.0 %	0.3 %	89		97	GREEN MONARCH MORTGA				69	0	69	0.1 %	0.0 %	0.1 %				
42		48	INTEGRITY 1ST MORTGA				157	0	157	0.3 %	0.0 %	0.3 %	89		97	A NEW MEXICO REVERSE				69	0	69	0.1 %	0.0 %	0.1 %				
44		49	FIRST AMERICAN HOME				154	0	154	0.3 %	0.0 %	0.3 %	89		97	SILVER LEAF MORTGAGE				69	0	69	0.1 %	0.0 %	0.1 %				
45		50	PRIMARY RESIDENTIAL				153	0	153	0.3 %	0.0 %	0.3 %	92		100	NEW AMERICAN MORTGAG				68	0	68	0.1 %	0.0 %	0.1 %				

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691
(682) 651-5632
<http://www.rminight.net>

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.

Top 100 HECM Originators - August 2017 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	925	7,024	878.0	12.7 %	22.8 %	50	89	ACCESS REVERSE MORTG	12	50	6.3	20.0 %	11.1 %
2	2	ONE REVERSE MORTGAGE	313	2,005	250.6	59.7 %	-17.2 %	50	94	NEW AMERICAN MORTGAG	12	49	6.1	50.0 %	40.0 %
3	3	REVERSE MORTGAGE FUN	211	1,730	216.3	8.8 %	29.7 %	50	105	DIRECTORS MORTGAGE I	12	44	5.5	200.0 %	63.0 %
4	5	FINANCE OF AMERICA R	208	1,263	157.9	23.8 %	34.8 %	54	45	PS FINANCIAL SERVICE	11	102	12.8	-26.7 %	30.8 %
5	4	LIBERTY HOME EQUITY	157	1,319	164.9	45.4 %	0.6 %	54	70	SPECTRUM ONE INVESTM	11	60	7.5	22.2 %	27.7 %
6	6	SYNERGY ONE LENDING	150	1,094	136.8	18.1 %	27.1 %	54	74	REVERSE FREEDOM LLC	11	57	7.1	83.3 %	46.2 %
7	7	NATIONWIDE EQUITIES	98	853	106.6	7.7 %	23.4 %	54	81	REVERSE MORTGAGE EDU	11	53	6.6	37.5 %	35.9 %
8	10	REVERSE MORTGAGESCOM	93	715	89.4	20.8 %	74.4 %	54	229	AMRES CORPORATION	11	18	2.3	83.3 %	1,700.0 %
9	11	FAIRWAY INDEPENDENT	88	485	60.6	14.3 %	65.0 %	59	42	PRIMARY RESIDENTIAL	10	103	12.9	-33.3 %	-1.9 %
10	8	LIVE WELL FINANCIAL	87	723	90.4	24.3 %	4.3 %	59	54	C2 FINANCIAL CORPORA	10	82	10.3	25.0 %	20.6 %
11	9	HIGHTECHLENDING INC	83	717	89.6	20.3 %	5.6 %	59	60	BAY EQUITY LLC	10	74	9.3	66.7 %	39.6 %
12	19	QUONTIC BANK FSB	61	295	36.9	17.3 %	268.8 %	59	74	GREEN MONARCH MORTGA	10	57	7.1	25.0 %	62.9 %
13	14	OPEN MORTGAGE LLC	53	376	47.0	39.5 %	-4.1 %	59	89	SUCCESS MORTGAGE PAR	10	50	6.3	66.7 %	-13.8 %
14	12	ADVISORS MORTGAGE GR	51	467	58.4	112.5 %	123.4 %	59	116	MEADOWBROOK FINANCIA	10	41	5.1	100.0 %	57.7 %
15	13	FIRSTBANK	42	392	49.0	16.7 %	27.3 %	65	51	VIP MORTGAGE INC	9	89	11.1	-40.0 %	-3.3 %
16	23	FINANCE OF AMERICA M	38	235	29.4	5.6 %	152.7 %	65	66	NOVA FINANCIAL & INV	9	67	8.4	80.0 %	-4.3 %
17	15	RESOLUTE BANK	35	363	45.4	-23.9 %	74.5 %	65	68	SILVER LEAF MORTGAGE	9	62	7.8	125.0 %	181.8 %
17	18	THE FEDERAL SAVINGS	35	305	38.1	-22.2 %	12.5 %	65	68	TRINITY REVERSE MORT	9	62	7.8	350.0 %	-31.9 %
19	20	DYJERO CORPORATION	32	286	35.8	0.0 %	57.1 %	65	70	AMERICAS MORTGAGE RE	9	60	7.5	80.0 %	93.5 %
20	21	LONGBRIDGE FINANCIAL	28	284	35.5	7.7 %	57.8 %	65	81	AMERICAN FINANCIAL M	9	53	6.6	50.0 %	-7.0 %
20	22	CHERRY CREEK MORTGAG	28	237	29.6	-6.7 %	1.7 %	65	84	NORTHERN OHIO INVEST	9	52	6.5	200.0 %	205.9 %
22	17	ALL REVERSE MORTGAGE	26	306	38.3	-33.3 %	73.9 %	65	96	MOHAVE STATE BANK	9	47	5.9	125.0 %	147.4 %
22	37	INTERCONTINENTAL CAP	26	134	16.8	36.8 %	570.0 %	65	148	SIMONICH CORPORATION	9	30	3.8	80.0 %	36.4 %
24	24	AMERICAN FINANCIAL N	25	216	27.0	19.0 %	1,250.0 %	74	26	IREVERSE HOME LOANS	8	199	24.9	-38.5 %	-19.8 %
24	32	APPROVAL FIRST HOME	25	162	20.3	56.3 %	52.8 %	74	50	TOTAL MEDIA MANAGEME	8	91	11.4	-50.0 %	133.3 %
24	34	BROKER SOLUTIONS INC	25	144	18.0	92.3 %	128.6 %	74	64	UNITED MORTGAGE CORP	8	69	8.6	-38.5 %	115.6 %
27	28	AMERICAN PACIFIC MOR	23	197	24.6	27.8 %	5.9 %	74	64	GUILD MORTGAGE COMPA	8	69	8.6	-27.3 %	53.3 %
28	25	M & T BANK	22	210	26.3	10.0 %	32.9 %	74	84	FULTON BANK NA	8	52	6.5	60.0 %	52.9 %
28	30	BANK OF ENGLAND	22	189	23.6	57.1 %	61.5 %	74	113	PERRI FUNDING CORP	8	42	5.3	33.3 %	16.7 %
30	33	EVOLVE BANK & TRUST	20	146	18.3	-20.0 %	210.6 %	74	120	EAST COAST CAPITAL C	8	40	5.0	33.3 %	21.2 %
30	35	COMMUNITY FIRST NATI	20	139	17.4	0.0 %	110.6 %	74	145	VAN DYK MORTGAGE COR	8	31	3.9	100.0 %	-18.4 %
32	31	BANC OF CALIFORNIA N	18	170	21.3	38.5 %	27.8 %	74	188	CONTOUR MORTGAGE COR	8	23	2.9		76.9 %
32	42	UNIVERSAL LENDING CO	18	103	12.9	100.0 %	27.2 %	74	202	PURPOSE FUNDING INC	8	21	2.6	33.3 %	
34	29	GOLDEN YEARS MORTGAG	17	191	23.9	54.5 %	76.9 %	84	41	TOWNEBANK	7	106	13.3	-36.4 %	8.2 %
34	35	SUN AMERICAN MORTGAG	17	139	17.4	-10.5 %	4.5 %	84	56	SENIOR LENDING CORPO	7	76	9.5	0.0 %	55.1 %
34	40	REVERSE MORTGAGE COR	17	112	14.0	70.0 %	10.9 %	84	56	PACIFIC RESIDENTIAL	7	76	9.5	133.3 %	68.9 %
34	46	INTEGRITY 1ST MORTGA	17	100	12.5	41.7 %	-9.9 %	84	62	UNITED PACIFIC MORTG	7	73	9.1	-41.7 %	37.7 %
34	47	GUARANTEED RATE INC	17	98	12.3	325.0 %	71.9 %	84	62	MORTGAGE BROKERS SER	7	73	9.1	0.0 %	73.8 %
34	49	FRANKLIN FIRST FINAN	17	92	11.5	6.3 %	19.5 %	84	70	VERITAS FUNDING LLC	7	60	7.5	-22.2 %	71.4 %
34	76	JET DIRECT FUNDING C	17	55	6.9	54.5 %	223.5 %	84	79	GSF MORTGAGE CORPORA	7	54	6.8	-30.0 %	157.1 %
41	38	PEOPLES BANK	15	130	16.3	-16.7 %	-30.9 %	84	96	URBAN HOUSING MORTGA	7	47	5.9	250.0 %	27.0 %
41	39	FIRST AMERICAN HOME	15	118	14.8	50.0 %	103.4 %	84	116	GEORGETOWN MORTGAGE	7	41	5.1	250.0 %	-34.9 %
41	52	SECURE LENDING INCOR	15	87	10.9	15.4 %	35.9 %	84	120	FIRST MIDWEST BANK	7	40	5.0	600.0 %	14.3 %
41	96	1ST NATIONS REVERSE	15	47	5.9			84	126	MORTGAGE SOUTH OF TE	7	37	4.6	250.0 %	68.2 %
45	42	AEGEAN FINANCIAL INC	14	103	12.9	-6.7 %	-4.6 %	84	131	BARRINGTON BANK AND	7	35	4.4		16.7 %
45	58	OMNI-FUND INC	14	75	9.4	27.3 %	47.1 %	84	141	ALLIANCE FINANCIAL R	7	32	4.0	133.3 %	300.0 %
45	60	SENIOR ADVANTAGE ASS	14	74	9.3	40.0 %	825.0 %	84	158	MORTGAGE & INSURANCE	7	28	3.5	133.3 %	47.4 %
48	47	HOMEBRIDGE FINANCIAL	13	98	12.3	0.0 %	139.0 %	84	178	CATALYST LENDING INC	7	25	3.1	250.0 %	212.5 %
48	70	ASSENT INC	13	60	7.5	44.4 %	650.0 %	84	213	CALIVER BEACH MORTGA	7	20	2.5	16.7 %	
50	55	SENIOR FUNDING ASSOC	12	80	10.0	-7.7 %	5.3 %	84	313	COLTRAIN FUNDING GRO	7	12	1.5	600.0 %	-7.7 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



**Your Reverse Mortgage
Lending Partner. Putting the
pieces together . . . Together.**

Expand Your Business. Satisfy Your Clients.

Approved GNMA Issuer.
Cherry Creek Mortgage Co.,
Inc. NMLS #3001 dba 1st
Reverse Mortgage USA®.
All Rights Reserved. 3609 S.
Wadsworth Blvd., Suite 500
Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.