

# HECM Originators (FHA & Non-FHA)

## Industry Summary

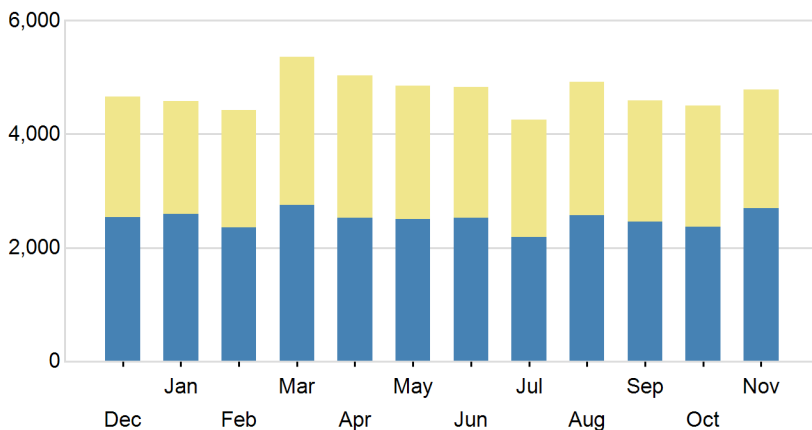
HECMs endorsed through November 2017

Next Release Date: Week 4 of February

**Retail  
Endorsement Growth**
**13.7 %**
**Wholesale  
Endorsement Growth**
**-1.9 %**
**Total  
Endorsement Growth**
**6.3 %**

Figures above reflect change from prior month

## PERFORMANCE

**Trailing Twelve Month Endorsements**


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
May	2,509	-0.6 %	2,342	-6.7 %	4,851	-3.6 %
Jun	2,530	0.8 %	2,305	-1.6 %	4,835	-0.3 %
Jul	2,187	-13.6 %	2,066	-10.4 %	4,253	-12.0 %
Aug	2,577	17.8 %	2,346	13.6 %	4,923	15.8 %
Sep	2,458	-4.6 %	2,133	-9.1 %	4,591	-6.7 %
Oct	2,367	-3.7 %	2,130	-0.1 %	4,497	-2.0 %
Nov	2,692	13.7 %	2,089	-1.9 %	4,781	6.3 %
Total	30,074		26,699		56,773	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,094	1,033	1,154	1,262	1,053	1,128	1,212	1,059	1,194	1,172	1,052	1,215	13,628	24.0%
FINANCE OF AMERICA REVER	604	572	452	857	746	657	906	942	1,092	933	863	730	9,354	16.5%
REVERSE MORTGAGE FUNDING	748	650	536	546	574	591	626	506	573	530	546	587	7,013	12.4%
LIBERTY HOME EQUITY SOLU	314	319	573	812	742	476	344	336	394	297	430	370	5,407	9.5%
SYNERGY ONE LENDING INC	225	237	223	269	231	250	343	264	306	289	306	357	3,300	5.8%
ONE REVERSE MORTGAGE LLC	294	287	222	253	261	266	207	196	313	282	251	277	3,109	5.5%
LIVE WELL FINANCIAL INC	152	172	152	179	162	197	164	135	181	247	197	212	2,150	3.8%
HIGHTECHLENDING INC	118	109	189	144	122	112	109	89	119	86	109	115	1,421	2.5%
NATIONWIDE EQUITIES CORP	104	108	81	156	96	115	141	99	109	99	86	90	1,284	2.3%
LONGBRIDGE FINANCIAL LLC	124	84	67	76	138	161	77	84	70	93	77	149	1,200	2.1%
<b>Total</b>	<b>3,777</b>	<b>3,571</b>	<b>3,649</b>	<b>4,554</b>	<b>4,125</b>	<b>3,953</b>	<b>4,129</b>	<b>3,710</b>	<b>4,351</b>	<b>4,028</b>	<b>3,917</b>	<b>4,102</b>	<b>47,866</b>	<b>84.3%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,530	3,098	13,628	22.8 %	-1.1 %	16.4 %	77 %	23 %	18.5 %	11.6 %	24.0 %
FINANCE OF AMERICA REVERS	4	1	2	1,937	7,417	9,354	31.0 %	34.4 %	33.6 %	21 %	79 %	3.4 %	27.8 %	16.5 %
REVERSE MORTGAGE FUNDING	3	2	3	2,638	4,375	7,013	31.2 %	85.9 %	60.7 %	38 %	62 %	4.6 %	16.4 %	12.4 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,751	3,656	5,407	4.4 %	26.9 %	18.7 %	32 %	68 %	3.1 %	13.7 %	9.5 %
SYNERGY ONE LENDING INC	6	5	5	1,705	1,595	3,300	30.8 %	104.5 %	58.3 %	52 %	48 %	3.0 %	6.0 %	5.8 %
ONE REVERSE MORTGAGE LLC	2	28	6	3,108	1	3,109	-12.0 %	>1,000%	-12.0 %	100 %	0 %	5.5 %	0.0 %	5.5 %
LIVE WELL FINANCIAL INC	7	6	7	1,213	937	2,150	17.0 %	-28.0 %	-8.0 %	56 %	44 %	2.1 %	3.5 %	3.8 %
HIGHTECHLENDING INC	9	11	8	1,035	386	1,421	6.3 %	67.8 %	18.0 %	73 %	27 %	1.8 %	1.4 %	2.5 %
NATIONWIDE EQUITIES CORPO	8	22	9	1,180	104	1,284	4.6 %	46.5 %	7.1 %	92 %	8 %	2.1 %	0.4 %	2.3 %
LONGBRIDGE FINANCIAL LLC	17	8	10	460	740	1,200	58.1 %	112.0 %	87.5 %	38 %	62 %	0.8 %	2.8 %	2.1 %
<b>Total</b>				<b>25,557</b>	<b>22,309</b>	<b>47,866</b>	<b>16.1 %</b>	<b>34.2 %</b>	<b>23.9 %</b>	<b>53 %</b>	<b>47 %</b>	<b>45.0 %</b>	<b>83.6 %</b>	<b>84.3 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	10,530	3,098	13,628	1,954	-36	1,918	77 %	23 %	18.5 %	11.6 %	24.0 %
REVERSE MORTGAGE FUNDING	3	2	3	2,638	4,375	7,013	627	2,021	2,648	38 %	62 %	4.6 %	16.4 %	12.4 %
FINANCE OF AMERICA REVERS	4	1	2	1,937	7,417	9,354	458	1,897	2,355	21 %	79 %	3.4 %	27.8 %	16.5 %
FAIRWAY INDEPENDENT MORTG	11		15	803	0	803	412	0	412	100 %	0 %	1.4 %		1.4 %
SYNERGY ONE LENDING INC	6	5	5	1,705	1,595	3,300	401	815	1,216	52 %	48 %	3.0 %	6.0 %	5.8 %
<b>Total</b>				<b>17,613</b>	<b>16,485</b>	<b>34,098</b>	<b>3,852</b>	<b>4,697</b>	<b>8,549</b>	<b>52 %</b>	<b>48 %</b>	<b>31.0 %</b>	<b>61.7 %</b>	<b>60.1 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,638	4,375	7,013	627	2,021	2,648	38 %	62 %	4.6 %	16.4 %	12.4 %
FINANCE OF AMERICA REVERS	4	1	2	1,937	7,417	9,354	458	1,897	2,355	21 %	79 %	3.4 %	27.8 %	16.5 %
SYNERGY ONE LENDING INC	6	5	5	1,705	1,595	3,300	401	815	1,216	52 %	48 %	3.0 %	6.0 %	5.8 %
LIBERTY HOME EQUITY SOLUT	5	3	4	1,751	3,656	5,407	74	776	850	32 %	68 %	3.1 %	13.7 %	9.5 %
THE MONEY SOURCE INC	140	7	13	46	854	900	46	723	769	5 %	95 %	0.1 %	3.2 %	1.6 %
<b>Total</b>				<b>8,077</b>	<b>17,897</b>	<b>25,974</b>	<b>1,606</b>	<b>6,232</b>	<b>7,838</b>	<b>31 %</b>	<b>69 %</b>	<b>14.2 %</b>	<b>67.0 %</b>	<b>45.8 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	518	43 %
REVERSE MORTGAGE FUNDING LLC	257	36 %
LIBERTY HOME EQUITY SOLUTIONS INC	529	30 %
AMERICAN ADVISORS GROUP	544	21 %
SYNERGY ONE LENDING INC	144	28 %
LIVE WELL FINANCIAL INC	95	15 %
THE MONEY SOURCE INC	10	55 %
LONGBRIDGE FINANCIAL LLC	11	38 %
RMS/SECURITY ONE LENDING	190	8 %
PLAZA HOME MORTGAGE INC	306	41 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through November 2017**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	10,530	3,098	13,628	18.5%	11.6%	24.0%	51	25	51	TOTAL MEDIA MANAGEME	136	15	151	0.2%	0.1%	0.3%
4	1	2	FINANCE OF AMERICA R	1,937	7,417	9,354	3.4%	27.8%	16.5%	44		52	TOWNEBANK	150	0	150	0.3%	0.0%	0.3%
3	2	3	REVERSE MORTGAGE FUN	2,638	4,375	7,013	4.6%	16.4%	12.4%	46		53	SECURE LENDING INCOR	148	0	148	0.3%	0.0%	0.3%
5	3	4	LIBERTY HOME EQUITY	1,751	3,656	5,407	3.1%	13.7%	9.5%	47		54	GUARANTEED RATE INC	147	0	147	0.3%	0.0%	0.3%
6	5	5	SYNERGY ONE LENDING	1,705	1,595	3,300	3.0%	6.0%	5.8%	48		55	PRIMARY RESIDENTIAL	140	0	140	0.2%	0.0%	0.2%
2	28	6	ONE REVERSE MORTGAGE	3,108	1	3,109	5.5%	0.0%	5.5%	222	20	55	LAND-HOME FINANCIAL	28	112	140	0.0%	0.4%	0.2%
7	6	7	LIVE WELL FINANCIAL	1,213	937	2,150	2.1%	3.5%	3.8%	48		55	VIP MORTGAGE INC	140	0	140	0.2%	0.0%	0.2%
9	11	8	HIGHTECHLENDING INC	1,035	386	1,421	1.8%	1.4%	2.5%	50		58	PS FINANCIAL SERVICE	138	0	138	0.2%	0.0%	0.2%
8	22	9	NATIONWIDE EQUITIES	1,180	104	1,284	2.1%	0.4%	2.3%	52		59	FRANKLIN FIRST FINAN	131	0	131	0.2%	0.0%	0.2%
17	8	10	LONGBRIDGE FINANCIAL	460	740	1,200	0.8%	2.8%	2.1%	53		60	AEGEAN FINANCIAL INC	129	0	129	0.2%	0.0%	0.2%
22	9	11	RMS/SECURITY ONE LEN	403	652	1,055	0.7%	2.4%	1.9%	54		61	MORTGAGE BROKERS SER	123	0	123	0.2%	0.0%	0.2%
10		12	REVERSE MORTGAGESCOM	1,012	0	1,012	1.8%	0.0%	1.8%	55		62	SENIOR FUNDING ASSOC	122	0	122	0.2%	0.0%	0.2%
140	7	13	THE MONEY SOURCE INC	46	854	900	0.1%	3.2%	1.6%	56		63	C2 FINANCIAL CORPORA	121	0	121	0.2%	0.0%	0.2%
13	13	14	FIRSTBANK	552	310	862	1.0%	1.2%	1.5%	56		63	GOLDWATER BANK NA	121	0	121	0.2%	0.0%	0.2%
11		15	FAIRWAY INDEPENDENT	803	0	803	1.4%	0.0%	1.4%	58		65	NOVA FINANCIAL & INV	120	0	120	0.2%	0.0%	0.2%
15	18	16	OPEN MORTGAGE LLC	516	184	700	0.9%	0.7%	1.2%	59		66	SENIOR LENDING CORPO	117	0	117	0.2%	0.0%	0.2%
12		17	ADVISORS MORTGAGE GR	665	0	665	1.2%	0.0%	1.2%	60		67	PACIFIC RESIDENTIAL	116	0	116	0.2%	0.0%	0.2%
21	17	18	CHERRY CREEK MORTGAG	412	237	649	0.7%	0.9%	1.1%	61		68	GUILD MORTGAGE COMPA	115	0	115	0.2%	0.0%	0.2%
31	14	19	HOME POINT FINANCIAL	230	304	534	0.4%	1.1%	0.9%	62		69	BAY EQUITY LLC	109	0	109	0.2%	0.0%	0.2%
14		20	RESOLUTE BANK	529	0	529	0.9%	0.0%	0.9%	63		70	UNITED PACIFIC MORTG	108	0	108	0.2%	0.0%	0.2%
1067	10	21	PLAZA HOME MORTGAGE	2	518	520	0.0%	1.9%	0.9%	65		71	OMNI-FUND INC	101	0	101	0.2%	0.0%	0.2%
16		22	ALL REVERSE MORTGAGE	470	0	470	0.8%	0.0%	0.8%	65		71	SENIOR ADVANTAGE ASS	101	0	101	0.2%	0.0%	0.2%
18		23	THE FEDERAL SAVINGS	456	0	456	0.8%	0.0%	0.8%	67		73	TRINITY REVERSE MORT	97	0	97	0.2%	0.0%	0.2%
19		24	QUONTIC BANK FSB	452	0	452	0.8%	0.0%	0.8%	68		74	ARAMCO MORTGAGE INC	95	0	95	0.2%	0.0%	0.2%
20		25	DYJERO CORPORATION	436	0	436	0.8%	0.0%	0.8%	68		74	UNITED MORTGAGE CORP	95	0	95	0.2%	0.0%	0.2%
23		26	FINANCE OF AMERICA M	384	0	384	0.7%	0.0%	0.7%	70		76	SPECTRUM ONE MORTGAG	92	0	92	0.2%	0.0%	0.2%
24		27	AMERICAN PACIFIC MOR	349	0	349	0.6%	0.0%	0.6%	71		77	AMERICAN FINANCIAL M	91	0	91	0.2%	0.0%	0.2%
222	12	28	SUN WEST MORTGAGE CO	28	320	348	0.0%	1.2%	0.6%	72		78	SILVER LEAF MORTGAGE	90	0	90	0.2%	0.0%	0.2%
25		29	M & T BANK	319	0	319	0.6%	0.0%	0.6%	73		79	GEORGETOWN MORTGAGE	87	0	87	0.2%	0.0%	0.2%
26		30	AMERICAN FINANCIAL N	307	0	307	0.5%	0.0%	0.5%	73		79	VERITAS FUNDING LLC	87	0	87	0.2%	0.0%	0.2%
261	15	31	MCM HOLDINGS INC	23	281	304	0.0%	1.1%	0.5%	75		81	REVERSE FREEDOM LLC	85	0	85	0.1%	0.0%	0.1%
142	16	32	UNITED NORTHERN MORT	45	252	297	0.1%	0.9%	0.5%	75		81	JET DIRECT FUNDING C	85	0	85	0.1%	0.0%	0.1%
27		33	GOLDEN YEARS MORTGAG	275	0	275	0.5%	0.0%	0.5%	77		83	ASSENT INC	84	0	84	0.1%	0.0%	0.1%
64	19	34	MONEY HOUSE INC	105	162	267	0.2%	0.6%	0.5%	78		84	MAC5 MORTGAGE INC	82	0	82	0.1%	0.0%	0.1%
44	21	35	1ST NATIONS REVERSE	150	110	260	0.3%	0.4%	0.5%	137	23	85	HOMEOWNERS MORTGAGE	47	33	80	0.1%	0.1%	0.1%
28		36	BANK OF ENGLAND	255	0	255	0.4%	0.0%	0.4%	79		85	GREEN MONARCH MORTGA	80	0	80	0.1%	0.0%	0.1%
29		37	APPROVAL FIRST HOME	246	0	246	0.4%	0.0%	0.4%	79		85	ALPHA MORTGAGE CORPO	80	0	80	0.1%	0.0%	0.1%
30		38	IREVERSE HOME LOANS	235	0	235	0.4%	0.0%	0.4%	81		88	THE REVERSE MORTGAGE	79	0	79	0.1%	0.0%	0.1%
32		39	BROKER SOLUTIONS INC	226	0	226	0.4%	0.0%	0.4%	81		88	AMERICAS MORTGAGE RE	79	0	79	0.1%	0.0%	0.1%
33		40	EVOLVE BANK & TRUST	221	0	221	0.4%	0.0%	0.4%	83		90	REVERSE MORTGAGE EDU	77	0	77	0.1%	0.0%	0.1%
34		41	BANC OF CALIFORNIA N	220	0	220	0.4%	0.0%	0.4%	83		90	GSF MORTGAGE CORPORA	77	0	77	0.1%	0.0%	0.1%
35		42	PEOPLES BANK	209	0	209	0.4%	0.0%	0.4%	85		92	NEW AMERICAN MORTGAG	76	0	76	0.1%	0.0%	0.1%
36		43	SUN AMERICAN MORTGAG	198	0	198	0.3%	0.0%	0.3%	85		92	A NEW MEXICO REVERSE	76	0	76	0.1%	0.0%	0.1%
37		44	COMMUNITY FIRST NATI	196	0	196	0.3%	0.0%	0.3%	87		94	GW GOLDEN ENTERPRISE	75	0	75	0.1%	0.0%	0.1%
38		45	INTERCONTINENTAL CAP	184	0	184	0.3%	0.0%	0.3%	88		95	NEW CASTLE MORTGAGE	74	0	74	0.1%	0.0%	0.1%
39		46	UNIVERSAL LENDING CO	182	0	182	0.3%	0.0%	0.3%	88		95	SUCCESS MORTGAGE PAR	74	0	74	0.1%	0.0%	0.1%
40		47	FIRST AMERICAN HOME	171	0	171	0.3%	0.0%	0.3%	88		95	ACCESS REVERSE MORTG	74	0	74	0.1%	0.0%	0.1%
41		48	REVERSE MORTGAGE COR	160	0	160	0.3%	0.0%	0.3%	88		95	MORTGAGESHOP LLC	74	0	74	0.1%	0.0%	0.1%
42		49	HOMEBRIDGE FINANCIAL	158	0	158	0.3%	0.0%	0.3%	88		95	GREAT FLORIDA LENDIN	74	0	74	0.1%	0.0%	0.1%
43		50	INTEGRITY 1ST MORTGA	152	0	152	0.3%	0.0%	0.3%	88		95	NORTHERN OHIO INVEST	74	0	74	0.1%	0.0%	0.1%

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## Top 100 HECM Originators - November 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	958	9,684	880.4	18.7 %	24.7 %	51	47	GUARANTEED RATE INC	11	135	12.3	-15.4 %	64.6 %
2	2	ONE REVERSE MORTGAGE	276	2,814	255.8	10.0 %	-11.6 %	51	78	GREEN MONARCH MORTGA	11	76	6.9	450.0 %	76.7 %
3	3	REVERSE MORTGAGE FUN	209	2,346	213.3	-2.3 %	25.3 %	51	95	EAGLE HOME MORTGAGE	11	65	5.9	37.5 %	132.1 %
4	6	SYNERGY ONE LENDING	186	1,587	144.3	20.0 %	35.4 %	51	103	CHURCHILL MORTGAGE C	11	62	5.6	120.0 %	37.8 %
5	4	FINANCE OF AMERICA R	181	1,811	164.6	-13.4 %	33.9 %	55	45	TOWNEBANK	10	139	12.6	-23.1 %	-4.1 %
6	7	LIVE WELL FINANCIAL	140	1,142	103.8	6.1 %	19.0 %	55	50	TOTAL MEDIA MANAGEME	10	128	11.6	-33.3 %	91.0 %
7	5	LIBERTY HOME EQUITY	101	1,636	148.7	4.1 %	-0.2 %	55	60	NOVA FINANCIAL & INV	10	106	9.6	11.1 %	14.0 %
8	10	REVERSE MORTGAGESCOM	95	935	85.0	61.0 %	49.4 %	55	67	UNITED MORTGAGE CORP	10	90	8.2	233.3 %	95.7 %
9	9	HIGHTECHLENDING INC	84	939	85.4	5.0 %	1.1 %	55	68	SILVER LEAF MORTGAGE	10	89	8.1	25.0 %	217.9 %
10	19	LONGBRIDGE FINANCIAL	74	416	37.8	289.5 %	45.5 %	60	42	REVERSE MORTGAGE COR	9	147	13.4	-35.7 %	2.1 %
11	8	NATIONWIDE EQUITIES	73	1,077	97.9	2.8 %	4.0 %	60	44	INTEGRITY 1ST MORTGA	9	140	12.7	-25.0 %	-10.3 %
12	11	FAIRWAY INDEPENDENT	57	732	66.5	-40.0 %	95.7 %	60	63	UNITED PACIFIC MORTG	9	97	8.8	12.5 %	31.1 %
13	17	THE FEDERAL SAVINGS	50	422	38.4	28.2 %	8.2 %	60	70	ARAMCO MORTGAGE INC	9	86	7.8	350.0 %	6.2 %
14	16	QUONTIC BANK FSB	47	433	39.4	17.5 %	233.1 %	60	80	MAC5 MORTGAGE INC	9	74	6.7	28.6 %	80.5 %
15	12	ADVISORS MORTGAGE GR	46	614	55.8	12.2 %	93.1 %	60	98	GREAT FLORIDA LENDIN	9	64	5.8	50.0 %	146.2 %
16	18	ALL REVERSE MORTGAGE	45	420	38.2	7.1 %	59.7 %	60	118	PEOPLES HOME EQUITY	9	55	5.0	12.5 %	14.6 %
16	24	AMERICAN PACIFIC MOR	45	307	27.9	32.4 %	25.3 %	60	121	HECM SENIOR HOME FIN	9	54	4.9	800.0 %	28.6 %
18	13	FIRSTBANK	42	515	46.8	5.0 %	17.6 %	60	165	CITIZENS FIRST BANK	9	36	3.3		-29.4 %
19	41	1ST NATIONS REVERSE	41	150	13.6	46.4 %	14,900.0 %	69	53	PS FINANCIAL SERVICE	8	122	11.1	60.0 %	10.9 %
20	22	FINANCE OF AMERICA M	37	356	32.4	-21.3 %	105.8 %	69	56	SENIOR FUNDING ASSOC	8	110	10.0	-11.1 %	8.9 %
21	20	DYJERO CORPORATION	35	402	36.5	-16.7 %	57.0 %	69	72	VERITAS FUNDING LLC	8	81	7.4	14.3 %	62.0 %
22	14	RESOLUTE BANK	32	468	42.5	-20.0 %	56.5 %	69	74	ASSENT INC	8	79	7.2	300.0 %	203.8 %
23	15	OPEN MORTGAGE LLC	28	458	41.6	12.0 %	-11.8 %	69	101	MOHAVE STATE BANK	8	63	5.7	14.3 %	152.0 %
23	21	CHERRY CREEK MORTGAG	28	371	33.7	-54.1 %	18.5 %	74	64	BAY EQUITY LLC	7	96	8.7	16.7 %	31.5 %
23	35	SUN AMERICAN MORTGAG	28	181	16.5	250.0 %	7.1 %	74	65	OMNI-FUND INC	7	93	8.5	-12.5 %	40.9 %
26	25	AMERICAN FINANCIAL N	25	301	27.4	-13.8 %	975.0 %	74	72	REVERSE FREEDOM LLC	7	81	7.4	-22.2 %	42.1 %
26	28	APPROVAL FIRST HOME	25	229	20.8	0.0 %	62.4 %	74	79	A NEW MEXICO REVERSE	7	75	6.8	0.0 %	53.1 %
26	88	IREVERSE HOME LOANS	25	69	6.3	56.3 %		74	95	MORTGAGESHOP LLC	7	65	5.9	133.3 %	12.1 %
29	40	UNIVERSAL LENDING CO	24	154	14.0	100.0 %	29.4 %	74	101	DOLLAR BANK FSB	7	63	5.7	40.0 %	21.2 %
30	26	M & T BANK	22	290	26.4	-12.0 %	21.8 %	74	142	PEOPLES BANK AND TRU	7	43	3.9	250.0 %	-23.2 %
31	27	GOLDEN YEARS MORTGAG	20	246	22.4	11.1 %	96.8 %	74	162	SLADE MORTGAGE GROUP	7	37	3.4	250.0 %	54.2 %
31	30	BROKER SOLUTIONS INC	20	210	19.1	0.0 %	118.8 %	74	223	HERITAGE HOME LOANS	7	26	2.4	133.3 %	2,500.0 %
33	39	FIRST AMERICAN HOME	19	161	14.6	72.7 %	91.7 %	83	50	PRIMARY RESIDENTIAL	6	128	11.6	-45.5 %	-10.5 %
34	32	EVOLVE BANK & TRUST	18	203	18.5	-14.3 %	150.6 %	83	52	AEGEAN FINANCIAL INC	6	123	11.2	50.0 %	-8.2 %
35	57	GUILD MORTGAGE COMPA	17	107	9.7	0.0 %	78.3 %	83	76	SPECTRUM ONE MORTGAG	6	78	7.1	20.0 %	0.0 %
36	35	COMMUNITY FIRST NATI	16	181	16.5	-11.1 %	82.8 %	83	80	NEW AMERICAN MORTGAG	6	74	6.7	-25.0 %	42.3 %
36	48	VIP MORTGAGE INC	16	132	12.0	6.7 %	8.2 %	83	84	C & E FINANCIAL GROU	6	72	6.5	0.0 %	132.3 %
36	49	FRANKLIN FIRST FINAN	16	129	11.7	77.8 %	20.6 %	83	88	GW GOLDEN ENTERPRISE	6	69	6.3	20.0 %	122.6 %
39	37	PEOPLES BANK	15	180	16.4	-16.7 %	-23.7 %	83	88	NORTHERN OHIO INVEST	6	69	6.3	50.0 %	200.0 %
39	46	SECURE LENDING INCOR	15	138	12.5	-25.0 %	50.0 %	83	105	EAST COAST CAPITAL C	6	61	5.5	20.0 %	29.8 %
39	54	GOLDWATER BANK NA	15	111	10.1	36.4 %	177.5 %	83	111	FOUNTAIN CITY FUNDIN	6	59	5.4	-33.3 %	55.3 %
39	54	MORTGAGE BROKERS SER	15	111	10.1	50.0 %	82.0 %	83	122	LOANDEPOTCOM	6	53	4.8	0.0 %	65.6 %
39	76	GEORGETOWN MORTGAGE	15	78	7.1	36.4 %	2.6 %	83	123	AAA NORTHEAST BANK	6	52	4.7	100.0 %	10.6 %
44	43	HOMEBRIDGE FINANCIAL	14	141	12.8	-17.6 %	166.0 %	83	136	ALLIANCE FINANCIAL R	6	45	4.1	50.0 %	275.0 %
44	61	PACIFIC RESIDENTIAL	14	104	9.5	133.3 %	55.2 %	83	146	UNITED NORTHERN MORT	6	41	3.7	100.0 %	-14.6 %
44	74	AMERICAN FINANCIAL M	14	79	7.2	75.0 %	-4.8 %	83	150	CALIVER BEACH MORTGA	6	40	3.6	0.0 %	
47	57	SENIOR LENDING CORPO	13	107	9.7	8.3 %	37.2 %	83	157	REVERSE MORTGAGE ADV	6	38	3.5	500.0 %	8.6 %
47	69	TRINITY REVERSE MORT	13	88	8.0	116.7 %	-30.2 %	83	199	SALEM FIVE MORTGAGE	6	30	2.7	100.0 %	30.4 %
49	28	BANK OF ENGLAND	12	229	20.8	-14.3 %	41.4 %	83	207	DIRECT FINANCE CORPO	6	28	2.5	200.0 %	7.7 %
49	38	INTERCONTINENTAL CAP	12	177	16.1	0.0 %	342.5 %	83	242	NEW HOME FINANCE LLC	6	24	2.2	100.0 %	50.0 %

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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