

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through June 2018

Next Release Date: Week 1 of August

Endorsement Growth Change

-15.5 %

Competition Growth

-10.3 %

Active Lender Change

-17

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	07/17	08/17	09/17	10/17	11/17	12/17	01/18	02/18	03/18	04/18	05/18	06/18	Trend
1 Pacific/Hawaii	1,300	1,405	1,357	1,322	1,322	1,311	2,047	1,657	1,204	964	911	759	▼
2 Southeast/Caribbean	846	921	760	731	857	879	1,096	861	763	616	702	547	▼
3 Southwest	390	549	534	484	547	526	576	475	477	335	385	315	▼
4 Rocky Mountain	359	426	430	448	529	447	570	473	365	283	284	234	▼
5 Northwest/Alaska	269	325	326	352	334	328	613	442	328	264	233	200	▼
6 Midwest	261	364	336	322	348	351	405	387	322	249	254	238	▼
7 Mid-Atlantic	327	371	320	367	325	343	378	320	306	240	230	215	▼
8 New York/New Jersey	272	326	303	247	248	299	309	322	276	229	204	168	▼
9 New England	143	152	126	139	171	167	215	163	157	87	98	102	▲
10 Great Plains	87	88	100	85	101	114	104	101	102	78	58	60	▲
Total	4,254	4,927	4,592	4,497	4,782	4,765	6,313	5,201	4,300	3,345	3,359	2,838	▼

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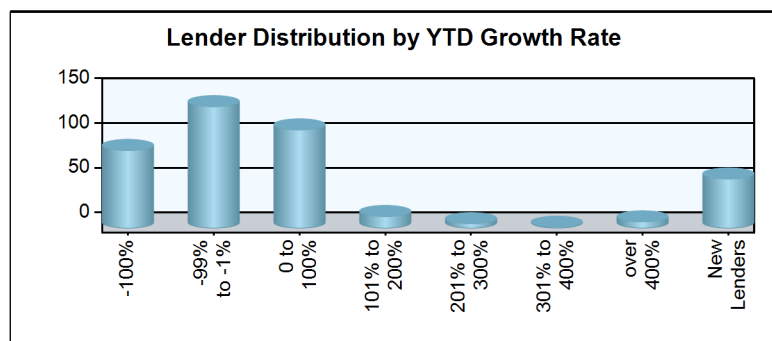
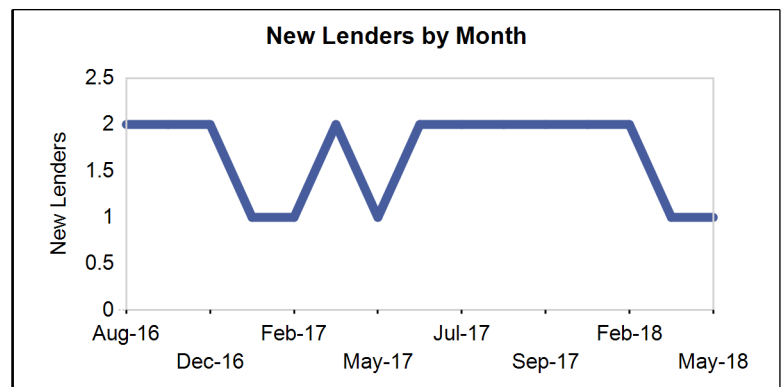
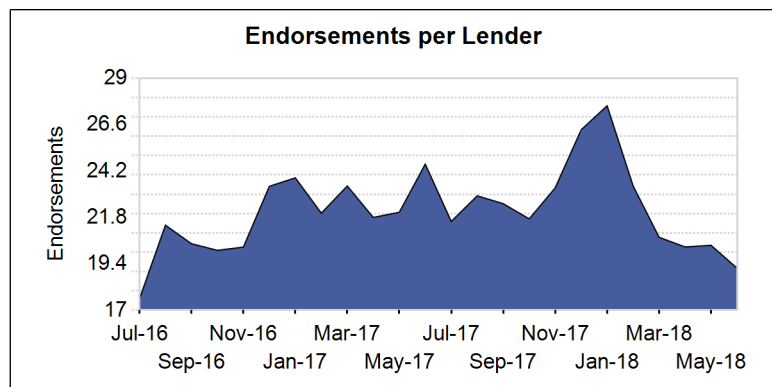
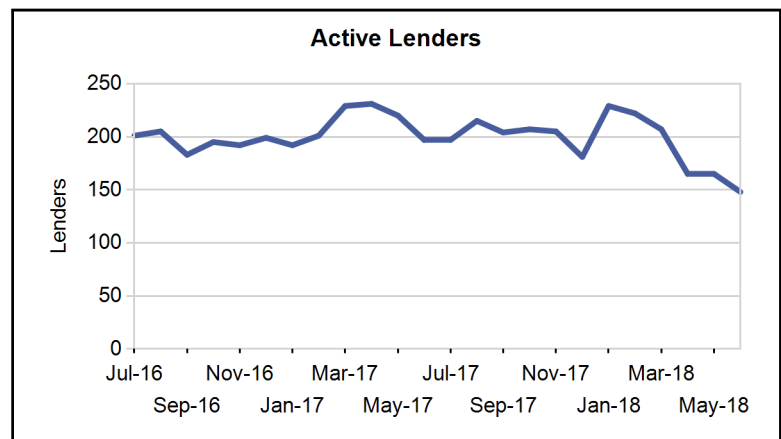
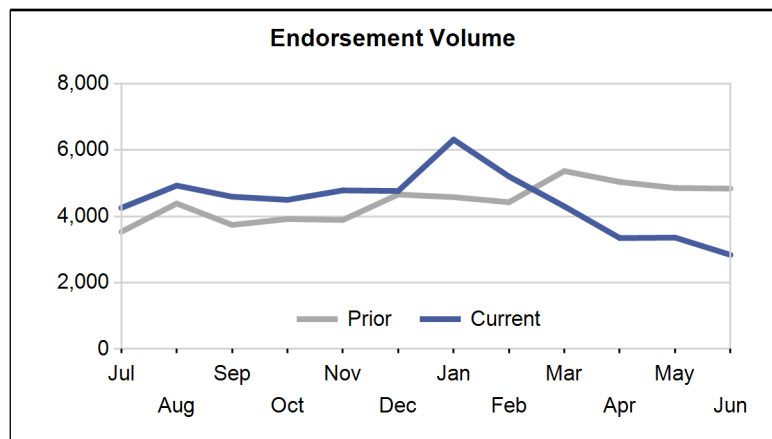
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Competition

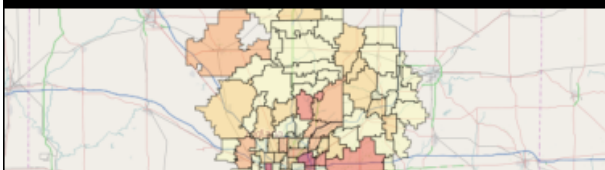
Top 10 Lenders


Rank / Lender	07/17	08/17	09/17	10/17	11/17	12/17	01/18	02/18	03/18	04/18	05/18	06/18	Total	Trend
1 AMERICAN ADVISORS GROUP	986	1,123	1,072	983	1,132	1,141	1,218	1,183	1,158	890	1,006	874	12,766	▼
2 FINANCE OF AMERICA REVERSE LLC	504	601	496	509	425	435	636	559	390	314	302	275	5,446	▼
3 REVERSE MORTGAGE FUNDING LLC	361	399	359	358	399	457	591	310	285	241	255	191	4,206	▼
4 LIBERTY HOME EQUITY SOLUTIONS INC	211	269	209	266	230	192	576	498	353	156	114	71	3,145	▼
5 ONE REVERSE MORTGAGE LLC	196	313	282	251	277	265	296	253	261	271	216	214	3,095	▼
6 SYNERGY ONE LENDING INC	259	300	280	285	350	340	357	201	168	159	177	167	3,043	▼
7 LIVE WELL FINANCIAL INC	120	157	216	179	197	183	200	124	167	114	144	130	1,931	▼
8 HIGHTEHLENDING INC	89	119	85	108	112	79	104	190	128	81	67	58	1,220	▼
9 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	75	86	95	95	56	57	154	99	70	95	60	50	992	▼
10 NATIONWIDE EQUITIES CORPORATION	99	108	99	84	90	75	132	47	63	43	51	26	917	▼
Top 10 SubTotal	2,900	3,475	3,193	3,118	3,268	3,224	4,264	3,464	3,043	2,364	2,392	2,056	36,761	▼
Industry Total	4,254	4,927	4,592	4,497	4,782	4,765	6,313	5,201	4,300	3,345	3,359	2,838	53,173	▼



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Market Performance

Market	YTD Volume 2018	YTD Volume 2017	Chg %	Active Lenders 2018	Active Lenders 2017	Chg %	Volume / Lender 2018	Volume / Lender 2017	Chg %
Great Plains									
KANSAS CITY	161	183	-12.0 %	23	24	-4.2 %	2.6	2.6	2.1 %
ST. LOUIS	123	140	-12.1 %	18	21	-14.3 %	2.6	2.3	11.9 %
DES MOINES	84	110	-23.6 %	15	16	-6.3 %	2.1	2.4	-9.3 %
TOPEKA	73	89	-18.0 %	17	16	6.3 %	2.2	2.0	12.0 %
OMAHA	62	75	-17.3 %	11	15	-26.7 %	2.2	1.9	17.9 %
Region Total	503	597	-15.7 %	38	41	-7.3 %	4.1	4.5	-10.0 %
Mid-Atlantic									
PHILADELPHIA	486	518	-6.2 %	47	56	-16.1 %	3.8	3.5	9.3 %
RICHMOND	401	492	-18.5 %	41	44	-6.8 %	3.3	3.7	-12.7 %
BALTIMORE	263	325	-19.1 %	34	38	-10.5 %	3.0	3.0	1.1 %
WASH. D.C.	243	385	-36.9 %	30	43	-30.2 %	2.6	3.4	-22.5 %
PITTSBURGH	165	196	-15.8 %	24	28	-14.3 %	2.8	2.8	1.2 %
WILMINGTON	71	107	-33.6 %	16	19	-15.8 %	2.2	2.2	-3.1 %
CHARLESTON	60	93	-35.5 %	14	11	27.3 %	2.3	2.7	-14.4 %
Region Total	1,689	2,116	-20.2 %	88	94	-6.4 %	6.6	7.0	-5.6 %
Midwest									
CHICAGO	371	430	-13.7 %	40	45	-11.1 %	3.5	3.3	4.8 %
INDIANAPOLIS	226	292	-22.6 %	20	24	-16.7 %	3.5	3.4	2.6 %
MINN. ST. PAUL	222	222	0.0 %	26	31	-16.1 %	2.7	2.4	12.9 %
DETROIT	189	185	2.2 %	23	24	-4.2 %	3.2	2.9	9.1 %
MILWAUKEE	185	219	-15.5 %	26	28	-7.1 %	2.8	3.4	-17.2 %
CLEVELAND	174	217	-19.8 %	27	22	22.7 %	2.5	3.1	-19.1 %
COLUMBUS	152	197	-22.8 %	18	22	-18.2 %	3.8	3.2	15.7 %
GRAND RAPIDS	145	160	-9.4 %	18	24	-25.0 %	3.1	2.5	23.3 %
SPRINGFIELD	89	95	-6.3 %	12	18	-33.3 %	3.0	2.5	20.7 %
CINCINNATI	61	93	-34.4 %	17	19	-10.5 %	1.7	2.1	-17.8 %
FLINT	41	56	-26.8 %	8	15	-46.7 %	2.0	1.9	5.0 %
Region Total	1,855	2,166	-14.4 %	82	88	-6.8 %	8.3	8.1	2.7 %
New England									
BOSTON	384	455	-15.6 %	27	28	-3.6 %	4.6	5.3	-13.4 %
HARTFORD	203	227	-10.6 %	25	31	-19.4 %	2.9	2.5	15.1 %
BANGOR	90	98	-8.2 %	16	14	14.3 %	1.9	2.3	-16.5 %
MANCHESTER	59	94	-37.2 %	14	21	-33.3 %	1.5	2.0	-20.9 %
PROVIDENCE	59	47	25.5 %	16	12	33.3 %	1.8	1.6	9.9 %
BURLINGTON	27	47	-42.6 %	8	13	-38.5 %	1.4	1.5	-9.0 %
Region Total	822	968	-15.1 %	47	53	-11.3 %	5.7	6.0	-3.6 %
New York/New Jersey									
NEW YORK	716	885	-19.1 %	38	55	-30.9 %	4.6	4.8	-3.2 %
NEWARK	297	375	-20.8 %	42	52	-19.2 %	2.6	2.7	-5.0 %
CAMDEN	250	264	-5.3 %	46	51	-9.8 %	2.4	2.2	7.5 %
ALBANY	153	162	-5.6 %	21	30	-30.0 %	2.9	2.0	47.0 %
BUFFALO	92	105	-12.4 %	10	13	-23.1 %	3.2	3.4	-5.5 %
Region Total	1,508	1,791	-15.8 %	76	93	-18.3 %	5.9	5.7	2.5 %
Northwest/Alaska									
SEATTLE	1,021	904	12.9 %	53	58	-8.6 %	5.5	4.7	17.0 %
PORTLAND	689	720	-4.3 %	51	57	-10.5 %	3.9	3.8	1.3 %
BOISE	234	226	3.5 %	33	33	0.0 %	2.4	2.1	15.6 %
SPOKANE	110	92	19.6 %	27	23	17.4 %	1.9	1.7	11.7 %
ANCHORAGE	26	21	23.8 %	8	6	33.3 %	1.6	1.7	-4.9 %
Region Total	2,080	1,963	6.0 %	77	80	-3.8 %	7.3	6.9	5.5 %
Pacific/Hawaii									
LOS ANGELES	1,654	1,997	-17.2 %	79	87	-9.2 %	7.0	7.0	0.5 %

Market	YTD Volume 2018	YTD Volume 2017	Chg %	Active Lenders 2018	Active Lenders 2017	Chg %	Volume / Lender 2018	Volume / Lender 2017	Chg %
SANTA ANA	1,349	1,617	-16.6 %	82	85	-3.5 %	5.7	6.6	-13.2 %
SAN FRANCISCO	1,176	1,463	-19.6 %	57	62	-8.1 %	6.3	7.0	-10.2 %
PHOENIX	848	982	-13.6 %	62	59	5.1 %	4.7	4.8	-2.5 %
SACRAMENTO	821	800	2.6 %	51	53	-3.8 %	5.3	4.5	16.4 %
SAN DIEGO	698	782	-10.7 %	48	57	-15.8 %	4.6	4.5	2.5 %
LAS VEGAS	294	322	-8.7 %	39	31	25.8 %	2.9	3.2	-9.5 %
FRESNO	292	325	-10.2 %	36	47	-23.4 %	2.8	2.6	8.9 %
RENO	163	163	0.0 %	23	26	-11.5 %	2.4	2.2	12.4 %
TUCSON	134	118	13.6 %	25	25	0.0 %	2.0	2.0	-0.5 %
HONOLULU	113	99	14.1 %	15	20	-25.0 %	2.2	1.8	19.8 %
Region Total	7,542	8,668	-13.0 %	145	149	-2.7 %	15.3	16.6	-7.9 %
Rocky Mountain									
DENVER	1,411	1,590	-11.3 %	71	65	9.2 %	6.1	6.4	-4.5 %
SALT LAKE CITY	573	556	3.1 %	42	42	0.0 %	4.1	4.3	-5.9 %
HELENA	108	124	-12.9 %	15	20	-25.0 %	2.5	2.5	-0.6 %
CASPER	55	62	-11.3 %	14	15	-6.7 %	1.7	1.8	-7.8 %
SIOUX FALLS	37	24	54.2 %	12	4	200.0 %	2.0	1.6	19.2 %
FARGO	25	27	-7.4 %	11	8	37.5 %	1.3	1.8	-24.9 %
Region Total	2,209	2,383	-7.3 %	92	88	4.5 %	7.3	7.4	-2.2 %
Southeast/Caribbean									
MIAMI	829	985	-15.8 %	61	70	-12.9 %	4.5	4.6	-1.7 %
GREENSBORO	624	677	-7.8 %	44	45	-2.2 %	4.4	4.6	-5.7 %
TAMPA	552	634	-12.9 %	51	55	-7.3 %	3.6	4.3	-15.4 %
ORLANDO	521	570	-8.6 %	48	51	-5.9 %	3.9	3.7	6.3 %
ATLANTA	446	531	-16.0 %	33	50	-34.0 %	4.4	3.8	17.1 %
COLUMBIA	367	431	-14.8 %	39	40	-2.5 %	3.0	3.1	-3.0 %
JACKSONVILLE	305	352	-13.4 %	44	39	12.8 %	3.1	3.1	-1.4 %
BIRMINGHAM	246	327	-24.8 %	23	28	-17.9 %	3.4	3.5	-4.8 %
KNOXVILLE	194	231	-16.0 %	20	26	-23.1 %	3.1	3.2	-1.7 %
NASHVILLE	184	190	-3.2 %	21	23	-8.7 %	2.5	2.6	-0.8 %
LOUISVILLE	129	145	-11.0 %	18	18	0.0 %	3.3	3.1	4.5 %
JACKSON	97	138	-29.7 %	17	17	0.0 %	2.1	2.8	-22.4 %
MEMPHIS	49	55	-10.9 %	10	13	-23.1 %	1.9	1.7	9.2 %
CARIBBEAN	42	103	-59.2 %	9	9	0.0 %	2.3	3.7	-37.5 %
Region Total	4,585	5,369	-14.6 %	115	126	-8.7 %	11.8	12.2	-4.0 %
Southwest									
DALLAS	463	502	-7.8 %	48	47	2.1 %	3.4	3.5	-4.4 %
SAN ANTONIO	418	518	-19.3 %	46	44	4.5 %	3.1	3.5	-11.4 %
HOUSTON	417	561	-25.7 %	37	48	-22.9 %	3.8	4.2	-8.3 %
FT. WORTH	384	465	-17.4 %	40	48	-16.7 %	2.9	3.0	-3.5 %
NEW ORLEANS	235	281	-16.4 %	27	27	0.0 %	3.0	3.3	-10.8 %
ALBUQUERQUE	168	176	-4.5 %	26	24	8.3 %	2.7	2.4	11.3 %
LITTLE ROCK	142	161	-11.8 %	21	20	5.0 %	2.4	2.7	-9.4 %
OKLAHOMA CITY	95	130	-26.9 %	10	17	-41.2 %	3.1	2.9	6.4 %
LUBBOCK	94	111	-15.3 %	24	21	14.3 %	1.9	2.0	-1.0 %
TULSA	88	108	-18.5 %	16	18	-11.1 %	2.0	2.2	-6.7 %
SHREVEPORT	59	61	-3.3 %	16	14	14.3 %	1.5	2.0	-26.3 %
Region Total	2,563	3,074	-16.6 %	91	83	9.6 %	8.5	9.6	-10.9 %
Grand Total	25,356	29,095	-12.9 %	327	359	-8.9 %	21.9	23.0	-4.5 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2018	Vol 2017	Chg %	Mkt Share 2018	Mkt Share 2017	Chg %	Top State
1	AMERICAN ADVISORS GROUP	6329	6341	0 %	25.0 %	21.8 %	15 %	CA
2	FINANCE OF AMERICA REVER	2476	2436	2 %	9.8 %	8.4 %	17 %	CA
3	REVERSE MORTGAGE FUNDING	1873	2283	-18 %	7.4 %	7.8 %	-6 %	CA
4	LIBERTY HOME EQUITY SOLU	1768	2127	-17 %	7.0 %	7.3 %	-5 %	CA
5	ONE REVERSE MORTGAGE LLC	1511	1496	1 %	6.0 %	5.1 %	16 %	CA
6	SYNERGY ONE LENDING INC	1229	1537	-20 %	4.8 %	5.3 %	-8 %	CA
7	LIVE WELL FINANCIAL INC	879	874	1 %	3.5 %	3.0 %	15 %	CA
8	HIGHTECHLENDING INC	628	785	-20 %	2.5 %	2.7 %	-8 %	CA
9	OPEN MORTGAGE LLC	535	333	61 %	2.1 %	1.1 %	84 %	CA
10	FAIRWAY INDEPENDENT MORT	528	318	66 %	2.1 %	1.1 %	91 %	CO
11	LONGBRIDGE FINANCIAL LLC	517	231	124 %	2.0 %	0.8 %	157 %	CA
12	REVERSE MORTGAGESCOM INC	390	545	-28 %	1.5 %	1.9 %	-18 %	TX
13	FIRSTBANK	362	476	-24 %	1.4 %	1.6 %	-13 %	TN
14	NATIONWIDE EQUITIES CORP	362	696	-48 %	1.4 %	2.4 %	-40 %	CA
15	ALL REVERSE MORTGAGE INC	326	241	35 %	1.3 %	0.8 %	55 %	CA
16	CHERRY CREEK MORTGAGE CO	262	219	20 %	1.0 %	0.8 %	37 %	UT
17	ADVISORS MORTGAGE GROUP	222	390	-43 %	0.9 %	1.3 %	-35 %	CA
18	RESOLUTE BANK	220	282	-22 %	0.9 %	1.0 %	-10 %	CA
19	QUONTIC BANK FSB	204	182	12 %	0.8 %	0.6 %	29 %	TX
20	1ST NATIONS REVERSE MORT	186	32	481 %	0.7 %	0.1 %	567 %	TX
21	AMERICAN PACIFIC MORTGAG	168	156	8 %	0.7 %	0.5 %	24 %	CA
22	THE FEDERAL SAVINGS BANK	156	225	-31 %	0.6 %	0.8 %	-20 %	NV
23	PLAZA HOME MORTGAGE INC	156	242	-36 %	0.6 %	0.8 %	-26 %	CA
24	MONEY HOUSE INC	148	111	33 %	0.6 %	0.4 %	53 %	CA
25	M & T BANK	130	168	-23 %	0.5 %	0.6 %	-11 %	NY
26	MCM HOLDINGS INC	116	167	-31 %	0.5 %	0.6 %	-20 %	FL
27	LAND-HOME FINANCIAL SERV	100	78	28 %	0.4 %	0.3 %	47 %	CA
28	HOMEBRIDGE FINANCIAL SER	97	72	35 %	0.4 %	0.2 %	55 %	CA
29	INTERCONTINENTAL CAPITAL	95	90	6 %	0.4 %	0.3 %	21 %	NY
30	SUN WEST MORTGAGE CO INC	94	170	-45 %	0.4 %	0.6 %	-37 %	CA
31	TOWNEBANK	91	88	3 %	0.4 %	0.3 %	19 %	VA
32	BROKER SOLUTIONS INC	88	106	-17 %	0.3 %	0.4 %	-5 %	CA
33	SUN AMERICAN MORTGAGE CO	87	103	-16 %	0.3 %	0.4 %	-3 %	AZ
34	MORTGAGE BROKERS SERVICE	69	59	17 %	0.3 %	0.2 %	34 %	WA
35	FRANKLIN FIRST FINANCIAL	64	58	10 %	0.3 %	0.2 %	27 %	MA
36	AMERICAN FINANCIAL NETWO	64	66	-3 %	0.3 %	0.2 %	11 %	CA
37	COMMUNITY FIRST NATIONAL	55	98	-44 %	0.2 %	0.3 %	-36 %	KS
38	VIP MORTGAGE INC	53	65	-18 %	0.2 %	0.2 %	-6 %	AZ
39	TOTAL MEDIA MANAGEMENT L	53	80	-34 %	0.2 %	0.3 %	-24 %	AL
40	PACIFIC RESIDENTIAL MORT	52	66	-21 %	0.2 %	0.2 %	-10 %	OR
41	EVOLVE BANK & TRUST	51	101	-50 %	0.2 %	0.3 %	-42 %	FL
42	UNIVERSAL LENDING CORP	44	76	-42 %	0.2 %	0.3 %	-34 %	CO
43	CALIBER HOME LOANS INC	44	47	-6 %	0.2 %	0.2 %	7 %	WA
44	ALPHA MORTGAGE CORPORATI	43	43	0 %	0.2 %	0.1 %	15 %	NC
45	AMERICA FIRST FEDERAL CR	42	25	68 %	0.2 %	0.1 %	93 %	UT
46	NOVA FINANCIAL & INVESTM	42	51	-18 %	0.2 %	0.2 %	-6 %	AZ
47	UNITED NORTHERN MORTGAGE	41	208	-80 %	0.2 %	0.7 %	-77 %	NY
48	PRIMARY RESIDENTIAL MORT	40	48	-17 %	0.2 %	0.2 %	-4 %	CA
49	GOLDWATER BANK NA	39	52	-25 %	0.2 %	0.2 %	-14 %	CO
50	MOVEMENT MORTGAGE LLC	38	29	31 %	0.1 %	0.1 %	50 %	CA

Rank	Lender	Vol 2018	Vol 2017	Chg %	Mkt Share 2018	Mkt Share 2017	Chg %	Top State
51	ACADEMY MORTGAGE CORPORA	37	17	118 %	0.1 %	0.1 %	150 %	OR
52	JET DIRECT FUNDING CORP	36	12	200 %	0.1 %	0.0 %	244 %	NY
53	MORTGAGESHOP LLC	35	41	-15 %	0.1 %	0.1 %	-2 %	VA
54	PEOPLES HOME EQUITY INC	35	21	67 %	0.1 %	0.1 %	91 %	TN
55	SKYLINE FINANCIAL CORP	35	33	6 %	0.1 %	0.1 %	22 %	CA
56	PARAMOUNT RESIDENTIAL MO	34	4	750 %	0.1 %	0.0 %	875 %	CA
57	LENEX FINANCIAL MORTGAGE	34	39	-13 %	0.1 %	0.1 %	0 %	CA
58	UNITED MORTGAGE CORP	34	48	-29 %	0.1 %	0.2 %	-19 %	NY
59	GARROLLTON MORTGAGE CO	32	20	60 %	0.1 %	0.1 %	84 %	CA
60	SUCCESS MORTGAGE PARTNER	32	34	-6 %	0.1 %	0.1 %	8 %	MI
61	US MORTGAGE CORPORATION	30	22	36 %	0.1 %	0.1 %	56 %	NY
62	EAST COAST CAPITAL CORP	29	19	53 %	0.1 %	0.1 %	75 %	NY
63	CROSSCOUNTRY MORTGAGE	28	14	100 %	0.1 %	0.0 %	129 %	FL
64	LOANDEPOTCOM	28	24	17 %	0.1 %	0.1 %	34 %	NY
65	AMERICAS MORTGAGE RESOUR	28	46	-39 %	0.1 %	0.2 %	-30 %	LA
66	NORTHERN OHIO INVESTMENT	27	40	-33 %	0.1 %	0.1 %	-23 %	AZ
67	GEORGETOWN MORTGAGE	27	32	-16 %	0.1 %	0.1 %	-3 %	CO
68	MANN MORTGAGE LLC	26	44	-41 %	0.1 %	0.2 %	-32 %	WA
69	GERSHMAN INVESTMENT CORP	25	25	0 %	0.1 %	0.1 %	15 %	MO
70	GULF COAST BANK AND TRUS	25	10	150 %	0.1 %	0.0 %	187 %	LA
71	ON Q FINANCIAL INC	25	28	-11 %	0.1 %	0.1 %	2 %	AZ
72	RESIDENTIAL HOME FUNDING	25	36	-31 %	0.1 %	0.1 %	-20 %	NY
73	BANK OF ENGLAND	25	139	-82 %	0.1 %	0.5 %	-79 %	FL
74	CITYWIDE HOME LOANS	24	20	20 %	0.1 %	0.1 %	38 %	UT
75	GSF MORTGAGE CORPORATION	24	36	-33 %	0.1 %	0.1 %	-24 %	WA
76	ATLANTIC COAST MORTGAGE	24	1	2,300 %	0.1 %	0.0 %	2,654 %	VA
77	PREMIER MORTGAGE RESOURC	22	22	0 %	0.1 %	0.1 %	15 %	ID
78	BRIDGEVIEW BANK GROUP	22	11	100 %	0.1 %	0.0 %	129 %	CA
79	MAGNOLIA BANK INC	22	0		0.1 %	0.0 %		CA
80	DOLLAR BANK FSB	21	46	-54 %	0.1 %	0.2 %	-48 %	PA
81	FIRST NATIONAL BANK OF P	20	10	100 %	0.1 %	0.0 %	129 %	NC
82	HOMEOWNERS MORTGAGE ENTE	20	42	-52 %	0.1 %	0.1 %	-45 %	NC
83	AMERICAN LIBERTY MORTGAG	20	29	-31 %	0.1 %	0.1 %	-21 %	CO
84	MOUNTAIN AMERICA CREDIT	20	43	-53 %	0.1 %	0.1 %	-47 %	UT
85	BANK OF UTAH	19	15	27 %	0.1 %	0.1 %	45 %	UT
86	VAN DYK MORTGAGE CORPORA	19	19	0 %	0.1 %	0.1 %	15 %	KY
87	MOHAVE STATE BANK	19	33	-42 %	0.1 %	0.1 %	-34 %	AZ
88	SIMONICH CORPORATION	19	16	19 %	0.1 %	0.1 %	36 %	CA
89	CMG MORTGAGE INC	18	18	0 %	0.1 %	0.1 %	15 %	CA
90	CONTOUR MORTGAGE CORPORA	18	15	20 %	0.1 %	0.1 %	38 %	NY
91	DIRECTORS MORTGAGE INC	18	13	38 %	0.1 %	0.0 %	59 %	OR
92	SIERRA PACIFIC MORTGAGE	18	27	-33 %	0.1 %	0.1 %	-24 %	CA
93	GENEQUITY MORTGAGE INC	17	0		0.1 %	0.0 %		TX
94	MEADOWBROOK FINANCIAL MO	17	24	-29 %	0.1 %	0.1 %	-19 %	NY
95	WHOLESALE CAPITAL CORP	17	29	-41 %	0.1 %	0.1 %	-33 %	CA
96	FINANCE OF AMERICA MORTG	17	25	-32 %	0.1 %	0.1 %	-22 %	NV
97	GUILD MORTGAGE COMPANY	17	15	13 %	0.1 %	0.1 %	30 %	MT
98	AMERIFIRST FINANCIAL INC	16	26	-38 %	0.1 %	0.1 %	-29 %	CA
99	NATIONS LENDING CORP	16	24	-33 %	0.1 %	0.1 %	-24 %	NJ
100	SUMMIT FUNDING INC	16	7	129 %	0.1 %	0.0 %	162 %	CA

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Rank	Lender	Vol 2018	Vol 2017	Chg %	Mkt Share 2018	Mkt Share 2017	Chg %
1	AMERICAN ADVISORS GROUP	6329	6341	0 %	25.0 %	21.8 %	15 %
2	FINANCE OF AMERICA REVER	2476	2436	2 %	9.8 %	8.4 %	17 %
3	REVERSE MORTGAGE FUNDING	1873	2283	-18 %	7.4 %	7.8 %	-6 %
4	LIBERTY HOME EQUITY SOLU	1768	2127	-17 %	7.0 %	7.3 %	-5 %
5	ONE REVERSE MORTGAGE LLC	1511	1496	1 %	6.0 %	5.1 %	16 %
6	SYNERGY ONE LENDING INC	1229	1537	-20 %	4.8 %	5.3 %	-8 %
7	LIVE WELL FINANCIAL INC	879	874	1 %	3.5 %	3.0 %	15 %
8	HIGHTECHLENDING INC	628	785	-20 %	2.5 %	2.7 %	-8 %
9	OPEN MORTGAGE LLC	535	333	61 %	2.1 %	1.1 %	84 %
10	FAIRWAY INDEPENDENT MORT	528	318	66 %	2.1 %	1.1 %	91 %

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