

HECM Originators (FHA & Non-FHA)

Industry Summary

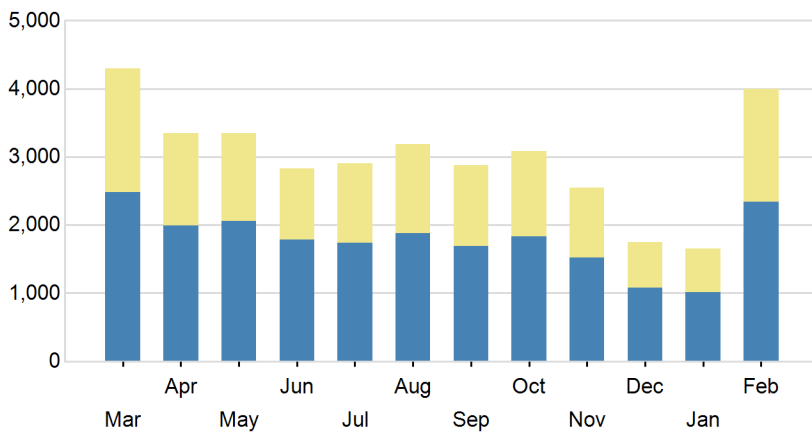
HECMs endorsed through February 2019

Next Release Date: Week 4 of May

**Retail
Endorsement Growth**
131.8 %
**Wholesale
Endorsement Growth**
159.7 %
**Total
Endorsement Growth**
142.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,483	-6.3 %	1,815	-28.7 %	4,298	-17.3 %
Apr	1,996	-19.6 %	1,350	-25.6 %	3,346	-22.1 %
May	2,062	3.3 %	1,289	-4.5 %	3,351	0.1 %
Jun	1,790	-13.2 %	1,043	-19.1 %	2,833	-15.5 %
Jul	1,737	-3.0 %	1,170	12.2 %	2,907	2.6 %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Total	21,424		14,412		35,836	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,216	934	1,050	906	825	878	823	905	775	557	631	1,179	10,679	29.8%
FINANCE OF AMERICA REVER	610	524	489	412	456	506	397	447	359	236	80	725	5,241	14.6%
REVERSE MORTGAGE FUNDING	428	383	334	283	312	308	277	307	232	205	193	333	3,595	10.0%
LIBERTY HOME EQUITY SOLU	589	237	188	117	225	212	324	268	190	123	165	255	2,893	8.1%
ONE REVERSE MORTGAGE LLC	261	271	216	214	225	275	198	247	217	127	74	352	2,677	7.5%
SYNERGY ONE LENDING INC	175	164	180	168	145	168	153	179	137	117	109	212	1,907	5.3%
LIVE WELL FINANCIAL INC	185	126	176	152	155	186	150	158	118	73	82	146	1,707	4.8%
Longbridge Financial LLC	117	119	146	123	114	127	131	130	115	76	74	145	1,417	4.0%
FAIRWAY INDEPENDENT MORT	72	95	61	50	72	74	68	77	76	52	36	122	855	2.4%
HIGHTECHLENDING INC	129	81	67	58	64	51	55	61	35	8	49	98	756	2.1%
Total	3,782	2,934	2,907	2,483	2,593	2,785	2,576	2,779	2,254	1,574	1,493	3,567	31,727	88.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,230	1,449	10,679	-15.9 %	-54.1 %	-24.4 %	86 %	14 %	25.8 %	10.1 %	29.8 %
FINANCE OF AMERICA REVERS	3	1	2	1,356	3,885	5,241	-34.8 %	-53.2 %	-49.6 %	26 %	74 %	3.8 %	27.0 %	14.6 %
REVERSE MORTGAGE FUNDING	5	2	3	1,129	2,466	3,595	-56.4 %	-45.7 %	-49.6 %	31 %	69 %	3.2 %	17.1 %	10.0 %
LIBERTY HOME EQUITY SOLUT	8	3	4	743	2,150	2,893	-60.8 %	-48.9 %	-52.6 %	26 %	74 %	2.1 %	14.9 %	8.1 %
ONE REVERSE MORTGAGE LLC	2	18	5	2,592	85	2,677	-16.9 %	>1,000%	-14.2 %	97 %	3 %	7.2 %	0.6 %	7.5 %
SYNERGY ONE LENDING INC	4	6	6	1,245	662	1,907	-33.2 %	-60.4 %	-46.1 %	65 %	35 %	3.5 %	4.6 %	5.3 %
LIVE WELL FINANCIAL INC	6	7	7	1,068	639	1,707	-18.1 %	-31.4 %	-23.6 %	63 %	37 %	3.0 %	4.4 %	4.8 %
Longbridge Financial LLC	11	5	8	396	1,021	1,417	-41.9 %	1.1 %	-16.3 %	28 %	72 %	1.1 %	7.1 %	4.0 %
FAIRWAY INDEPENDENT MORTG	7		9	855	0	855	-11.3 %	NaN	-11.3 %	100 %	0 %	2.4 %		2.4 %
HIGHTECHLENDING INC	10	10	10	512	244	756	-47.7 %	-39.6 %	-45.3 %	68 %	32 %	1.4 %	1.7 %	2.1 %
Total				19,126	12,601	31,727	-27.7 %	-48.0 %	-37.4 %	60 %	40 %	53.4 %	87.4 %	88.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ACADEMY MORTGAGE CORPORAT	35		42	88	0	88	46	0	46	100 %	0 %	0.2 %		0.2 %
OCEAN LENDING HOME LOANS	72		78	47	0	47	31	0	31	100 %	0 %	0.1 %		0.1 %
PARAMOUNT RESIDENTIAL MOR	58		64	53	0	53	27	0	27	100 %	0 %	0.1 %		0.1 %
COLUMBUS CAPITAL LENDING	85		91	39	0	39	27	0	27	100 %	0 %	0.1 %		0.1 %
MAGNOLIA BANK INC	78		84	42	0	42	25	0	25	100 %	0 %	0.1 %		0.1 %
Total				269	0	269	156	0	156	100 %	0 %	0.8 %	NaN	0.8 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	18	5	2,592	85	2,677	-526	83	-443	97 %	3 %	7.2 %	0.6 %	7.5 %
Longbridge Financial LLC	11	5	8	396	1,021	1,417	-286	11	-275	28 %	72 %	1.1 %	7.1 %	4.0 %
SILVERGATE FUNDING INC	1096	23	337	1	7	8	1	7	8	13 %	88 %	0.0 %	0.0 %	0.0 %
ROYAL PACIFIC FUNDING COR	1096	24	538	1	3	4	1	3	4	25 %	75 %	0.0 %	0.0 %	0.0 %
REVERSE MORTGAGESCOM INC	9	26	12	581	1	582	-427	1	-426	100 %	0 %	1.6 %	0.0 %	1.6 %
Total				3,571	1,117	4,688	-1,237	105	-1,132	76 %	24 %	10.0 %	7.8 %	13.1 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	498	45 %
REVERSE MORTGAGE FUNDING LLC	289	41 %
LIBERTY HOME EQUITY SOLUTIONS INC	422	32 %
AMERICAN ADVISORS GROUP	354	23 %
Longbridge Financial LLC	47	30 %
SYNERGY ONE LENDING INC	117	27 %
LIVE WELL FINANCIAL INC	83	24 %
PLAZA HOME MORTGAGE INC	212	48 %
OPEN MORTGAGE LLC	53	39 %
HIGHTECHLENDING INC	125	56 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2019

Rank			Loans					Market Share			Rank					Loans					Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,230	1,449	10,679	25.8 %	10.1 %	29.8 %	44	51	COMMUNITY FIRST NATI	78	0	78	0.2 %	0.0 %	0.2 %					
3	1	2	FINANCE OF AMERICA R	1,356	3,885	5,241	3.8 %	27.0 %	14.6 %	46	52	FIRST AMERICAN HOME	75	0	75	0.2 %	0.0 %	0.2 %					
5	2	3	REVERSE MORTGAGE FUN	1,129	2,466	3,595	3.2 %	17.1 %	10.0 %	47	53	PACIFIC RESIDENTIAL	71	0	71	0.2 %	0.0 %	0.2 %					
8	3	4	LIBERTY HOME EQUITY	743	2,150	2,893	2.1 %	14.9 %	8.1 %	47	53	THE REVERSE MORTGAGE	71	0	71	0.2 %	0.0 %	0.2 %					
2	18	5	ONE REVERSE MORTGAGE	2,592	85	2,677	7.2 %	0.6 %	7.5 %	49	55	SILVER LEAF MORTGAGE	67	0	67	0.2 %	0.0 %	0.2 %					
4	6	6	SYNERGY ONE LENDING	1,245	662	1,907	3.5 %	4.6 %	5.3 %	50	56	BANK OF ENGLAND	66	0	66	0.2 %	0.0 %	0.2 %					
6	7	7	LIVE WELL FINANCIAL	1,068	639	1,707	3.0 %	4.4 %	4.8 %	51	57	UNITED PACIFIC MORTG	63	0	63	0.2 %	0.0 %	0.2 %					
11	5	8	LONGBRIDGE FINANCIAL	396	1,021	1,417	1.1 %	7.1 %	4.0 %	52	58	GOLDEN YEARS MORTGAG	62	0	62	0.2 %	0.0 %	0.2 %					
7		9	FAIRWAY INDEPENDENT	855	0	855	2.4 %	0.0 %	2.4 %	52	58	SENIOR LENDING CORPO	62	0	62	0.2 %	0.0 %	0.2 %					
10	10	10	HIGHTCHLENDING INC	512	244	756	1.4 %	1.7 %	2.1 %	54	60	MOVEMENT MORTGAGE LL	59	0	59	0.2 %	0.0 %	0.2 %					
18	9	11	OPEN MORTGAGE LLC	296	304	600	0.8 %	2.1 %	1.7 %	55	61	SECURE LENDING INCOR	56	0	56	0.2 %	0.0 %	0.2 %					
9	26	12	REVERSE MORTGAGESCOM	581	1	582	1.6 %	0.0 %	1.6 %	55	61	TREBOR REVERSE LLC	56	0	56	0.2 %	0.0 %	0.2 %					
13	14	13	CHERRY CREEK MORTGAG	374	166	540	1.0 %	1.2 %	1.5 %	57	63	EAGLE HOME MORTGAGE	54	0	54	0.2 %	0.0 %	0.2 %					
14	12	14	FIRSTBANK	345	185	530	1.0 %	1.3 %	1.5 %	58	64	SUCCESS MORTGAGE PAR	53	0	53	0.1 %	0.0 %	0.1 %					
12		15	ALL REVERSE MORTGAGE	387	0	387	1.1 %	0.0 %	1.1 %	58	64	PARAMOUNT RESIDENTIA	53	0	53	0.1 %	0.0 %	0.1 %					
16	20	16	NATIONWIDE EQUITIES	311	44	355	0.9 %	0.3 %	1.0 %	60	66	FRANKLIN FIRST FINAN	52	0	52	0.1 %	0.0 %	0.1 %					
15		17	QUONTIC BANK FSB	327	0	327	0.9 %	0.0 %	0.9 %	60	66	CALIBER HOME LOANS I	52	0	52	0.1 %	0.0 %	0.1 %					
792	8	18	PLAZA HOME MORTGAGE	2	310	312	0.0 %	2.2 %	0.9 %	60	66	MORTGAGESHOP LLC	52	0	52	0.1 %	0.0 %	0.1 %					
16		19	ADVISORS MORTGAGE GR	311	0	311	0.9 %	0.0 %	0.9 %	60	66	MOHAVE STATE BANK	52	0	52	0.1 %	0.0 %	0.1 %					
19		20	FINANCE OF AMERICA M	277	0	277	0.8 %	0.0 %	0.8 %	64	70	ALPHA MORTGAGE CORPO	51	0	51	0.1 %	0.0 %	0.1 %					
20		21	RESOLUTE BANK	236	0	236	0.7 %	0.0 %	0.7 %	65	71	GOLDWATER BANK NA	50	0	50	0.1 %	0.0 %	0.1 %					
21		22	AMERICAN PACIFIC MOR	232	0	232	0.6 %	0.0 %	0.6 %	65	71	GREAT FLORIDA LENDIN	50	0	50	0.1 %	0.0 %	0.1 %					
22		23	ENNKAR INC	231	0	231	0.6 %	0.0 %	0.6 %	65	71	AMERICA FIRST FEDERA	50	0	50	0.1 %	0.0 %	0.1 %					
130	11	23	MCM HOLDINGS INC	27	204	231	0.1 %	1.4 %	0.6 %	68	74	AMERICAN FINANCIAL M	49	0	49	0.1 %	0.0 %	0.1 %					
23		25	M & T BANK	215	0	215	0.6 %	0.0 %	0.6 %	69	75	REVERSE FREEDOM LLC	48	0	48	0.1 %	0.0 %	0.1 %					
144	13	26	MONEY HOUSE INC	25	170	195	0.1 %	1.2 %	0.5 %	69	75	MAC5 MORTGAGE INC	48	0	48	0.1 %	0.0 %	0.1 %					
44	17	27	1ST NATIONS REVERSE	78	103	181	0.2 %	0.7 %	0.5 %	69	75	PREMIER MORTGAGE RES	48	0	48	0.1 %	0.0 %	0.1 %					
24		28	BROKER SOLUTIONS INC	158	0	158	0.4 %	0.0 %	0.4 %	72	78	OCEAN LENDING HOME L	47	0	47	0.1 %	0.0 %	0.1 %					
25		29	AMERICAN FINANCIAL N	150	0	150	0.4 %	0.0 %	0.4 %	73	79	ACCESS REVERSE MORTG	46	0	46	0.1 %	0.0 %	0.1 %					
26		30	THE FEDERAL SAVINGS	146	0	146	0.4 %	0.0 %	0.4 %	73	79	CHURCHILL MORTGAGE C	46	0	46	0.1 %	0.0 %	0.1 %					
27		31	JET DIRECT FUNDING C	143	0	143	0.4 %	0.0 %	0.4 %	75	81	MORTGAGE BROKERS SER	44	0	44	0.1 %	0.0 %	0.1 %					
309	15	32	SUN WEST MORTGAGE CO	9	132	141	0.0 %	0.9 %	0.4 %	76	82	FULTON BANK NA	43	0	43	0.1 %	0.0 %	0.1 %					
28		33	SUN AMERICAN MORTGAG	126	0	126	0.4 %	0.0 %	0.4 %	76	82	PERRI FUNDING CORP	43	0	43	0.1 %	0.0 %	0.1 %					
29		34	HOMEBRIDGE FINANCIAL	121	0	121	0.3 %	0.0 %	0.3 %	78	84	ARAMCO MORTGAGE INC	42	0	42	0.1 %	0.0 %	0.1 %					
30		35	INTERCONTINENTAL CAP	117	0	117	0.3 %	0.0 %	0.3 %	78	84	KRS CAPITAL PARTNERS	42	0	42	0.1 %	0.0 %	0.1 %					
285	16	36	LAND-HOME FINANCIAL	10	105	115	0.0 %	0.7 %	0.3 %	78	84	MAGNOLIA BANK INC	42	0	42	0.1 %	0.0 %	0.1 %					
31		37	INTEGRITY 1ST MORTGA	114	0	114	0.3 %	0.0 %	0.3 %	81	87	US MORTGAGE CORPORAT	41	0	41	0.1 %	0.0 %	0.1 %					
32		38	TOWNEBANK	113	0	113	0.3 %	0.0 %	0.3 %	81	87	AMERICAN LIBERTY MOR	41	0	41	0.1 %	0.0 %	0.1 %					
33		39	VIP MORTGAGE INC	105	0	105	0.3 %	0.0 %	0.3 %	83	89	PEOPLES HOME EQUITY	40	0	40	0.1 %	0.0 %	0.1 %					
34		40	APPROVAL FIRST HOME	99	0	99	0.3 %	0.0 %	0.3 %	83	89	MEADOWBROOK FINANCIA	40	0	40	0.1 %	0.0 %	0.1 %					
36	24	41	TOTAL MEDIA MANAGEME	87	3	90	0.2 %	0.0 %	0.3 %	85	91	COLUMBUS CAPITAL LEN	39	0	39	0.1 %	0.0 %	0.1 %					
35		42	ACADEMY MORTGAGE COR	88	0	88	0.2 %	0.0 %	0.2 %	86	92	REVERSE MORTGAGE COR	38	0	38	0.1 %	0.0 %	0.1 %					
37		43	GUARANTEED RATE INC	86	0	86	0.2 %	0.0 %	0.2 %	86	92	BAY EQUITY LLC	38	0	38	0.1 %	0.0 %	0.1 %					
37		43	PRIMARY RESIDENTIAL	86	0	86	0.2 %	0.0 %	0.2 %	86	92	VERITAS FUNDING LLC	38	0	38	0.1 %	0.0 %	0.1 %					
39		45	IREVERSE HOME LOANS	80	0	80	0.2 %	0.0 %	0.2 %	86	92	C & E FINANCIAL GROU	38	0	38	0.1 %	0.0 %	0.1 %					
39		45	UNIVERSAL LENDING CO	80	0	80	0.2 %	0.0 %	0.2 %	86	92	REVERSE MORTGAGE ANS	38	0	38	0.1 %	0.0 %	0.1 %					
39		45	C2 FINANCIAL CORPORA	80	0	80	0.2 %	0.0 %	0.2 %	86	92	FAMILY FIRST FUNDING	38	0	38	0.1 %	0.0 %	0.1 %					
130	19	48	UNITED NORTHERN MORT	27	52	79	0.1 %	0.4 %	0.2 %	92	98	SIERRA PACIFIC MORTG	37	0	37	0.1 %	0.0 %	0.1 %					
42		48	GUILD MORTGAGE COMPA	79	0	79	0.2 %	0.0 %	0.2 %	92	98	FIRST MIDWEST BANK	37	0	37	0.1 %	0.0 %	0.1 %					
42		48	NOVA FINANCIAL & INV	79	0	79	0.2 %	0.0 %	0.2 %	92	98	HECM SENIOR HOME FIN	37	0	37	0.1 %	0.0 %	0.1 %					

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Top 100 HECM Originators - February 2019 Rankings (Single Month)															
Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,024	1,561	780.5	90.7 %	-22.6 %	47	59	EAST COAST CAPITAL C	8	9	4.5	700.0 %	-43.8 %
2	2	ONE REVERSE MORTGAGE	324	396	198.0	350.0 %	-27.7 %	47	67	SUCCESS MORTGAGE PAR	8	8	4.0		-38.5 %
3	4	FINANCE OF AMERICA R	187	203	101.5	1,068.8 %	-38.3 %	53	42	TOTAL MEDIA MANAGEME	7	12	6.0	40.0 %	-42.9 %
4	3	SYNERGY ONE LENDING	137	207	103.5	95.7 %	-35.3 %	53	59	SIMONICH CORPORATION	7	9	4.5	250.0 %	-10.0 %
5	6	FAIRWAY INDEPENDENT	122	158	79.0	238.9 %	-38.3 %	53	59	EAGLE HOME MORTGAGE	7	9	4.5	250.0 %	-10.0 %
6	5	REVERSE MORTGAGE FUN	108	173	86.5	66.2 %	-62.5 %	53	67	SECURE LENDING INCOR	7	8	4.0	600.0 %	-83.0 %
7	7	LIVE WELL FINANCIAL	75	115	57.5	87.5 %	-47.2 %	53	67	TREBOR REVERSE LLC	7	8	4.0	600.0 %	-38.5 %
8	9	HIGHTECHLENDING INC	67	99	49.5	109.4 %	-52.6 %	53	67	VERITAS FUNDING LLC	7	8	4.0	600.0 %	-27.3 %
9	11	CHERRY CREEK MORTGAG	63	73	36.5	530.0 %	-24.0 %	53	67	FSI MORTGAGE LLC	7	8	4.0	600.0 %	-11.1 %
10	8	LIBERTY HOME EQUITY	59	105	52.5	28.3 %	-78.2 %	53	67	ALLIED FIRST BANK SB	7	8	4.0	600.0 %	700.0 %
11	10	REVERSE MORTGAGESCOM	58	88	44.0	93.3 %	-39.7 %	53	77	C & E FINANCIAL GROU	7	7	3.5		-22.2 %
12	15	FINANCE OF AMERICA M	41	47	23.5	583.3 %	-59.8 %	53	77	ASPIRE FINANCIAL INC	7	7	3.5		0.0 %
13	12	ALL REVERSE MORTGAGE	39	62	31.0	69.6 %	-67.0 %	53	77	AMERICAN LIBERTY MOR	7	7	3.5		75.0 %
14	13	LONGBRIDGE FINANCIAL	36	56	28.0	80.0 %	-75.0 %	64	44	PACIFIC RESIDENTIAL	6	11	5.5	20.0 %	-52.2 %
15	14	ADVISORS MORTGAGE GR	34	48	24.0	142.9 %	-47.8 %	64	44	FAMILY FIRST FUNDING	6	11	5.5	20.0 %	266.7 %
16	16	OPEN MORTGAGE LLC	32	46	23.0	128.6 %	-74.9 %	64	51	IREVERSE HOME LOANS	6	10	5.0	50.0 %	-83.3 %
17	21	JET DIRECT FUNDING C	27	32	16.0	440.0 %	14.3 %	64	51	FIRST AMERICAN HOME	6	10	5.0	50.0 %	-66.7 %
18	23	FIRSTBANK	26	29	14.5	766.7 %	-67.8 %	64	59	HECM SENIOR HOME FIN	6	9	4.5	100.0 %	-18.2 %
19	19	ENNKAR INC	24	33	16.5	166.7 %	-68.6 %	64	77	GREAT FLORIDA LENDIN	6	7	3.5	500.0 %	-58.8 %
19	21	QUONTIC BANK FSB	24	32	16.0	200.0 %	-66.0 %	64	90	KRS CAPITAL PARTNERS	6	6	3.0		-76.0 %
21	17	AMERICAN PACIFIC MOR	23	37	18.5	64.3 %	-56.5 %	64	90	MOVEMENT MORTGAGE LL	6	6	3.0		-64.7 %
22	19	M & T BANK	22	33	16.5	100.0 %	-34.0 %	64	90	AMERICAS MORTGAGE RE	6	6	3.0		-60.0 %
22	24	VIP MORTGAGE INC	22	26	13.0	450.0 %	30.0 %	64	90	ISB MORTGAGE CO	6	6	3.0		-14.3 %
24	25	AMERICAN FINANCIAL N	21	24	12.0	600.0 %	-78.0 %	64	90	SADDLEROCK INVESTMEN	6	6	3.0		0.0 %
25	18	NATIONWIDE EQUITIES	19	34	17.0	26.7 %	-77.3 %	75	51	C2 FINANCIAL CORPORA	5	10	5.0	0.0 %	-75.0 %
26	26	SILVER LEAF MORTGAGE	17	20	10.0	466.7 %	42.9 %	75	51	UNITED PACIFIC MORTG	5	10	5.0	0.0 %	-56.5 %
27	27	SUN AMERICAN MORTGAG	16	19	9.5	433.3 %	-55.8 %	75	59	TOWNEBANK	5	9	4.5	25.0 %	-77.5 %
27	30	SENIOR LENDING CORPO	16	18	9.0	700.0 %	100.0 %	75	59	AMERICAN FINANCIAL M	5	9	4.5	25.0 %	-67.9 %
29	27	RESOLUTE BANK	15	19	9.5	275.0 %	-78.2 %	75	59	ALPHA MORTGAGE CORPO	5	9	4.5	25.0 %	-60.9 %
30	33	BANK OF ENGLAND	14	16	8.0	600.0 %	-52.9 %	75	67	CALIBER HOME LOANS I	5	8	4.0	66.7 %	-61.9 %
31	30	BROKER SOLUTIONS INC	12	18	9.0	100.0 %	-55.0 %	75	77	GOLDWATER BANK NA	5	7	3.5	150.0 %	-68.2 %
31	30	NOVA FINANCIAL & INV	12	18	9.0	100.0 %	-14.3 %	75	77	LOANDEPOTCOM	5	7	3.5	150.0 %	-66.7 %
31	33	PRIMARY RESIDENTIAL	12	16	8.0	200.0 %	-27.3 %	75	77	REVERSE MORTGAGE EDU	5	7	3.5	150.0 %	-65.0 %
31	35	APPROVAL FIRST HOME	12	15	7.5	300.0 %	-50.0 %	75	77	NORWICH COMMERCIAL G	5	7	3.5	150.0 %	-50.0 %
31	35	ACADEMY MORTGAGE COR	12	15	7.5	300.0 %	150.0 %	75	90	ARAMCO MORTGAGE INC	5	6	3.0	400.0 %	-83.8 %
31	38	COMMUNITY FIRST NATI	12	14	7.0	500.0 %	-57.6 %	75	90	OMNI-FUND INC	5	6	3.0	400.0 %	-68.4 %
37	27	INTEGRITY 1ST MORTGA	11	19	9.5	37.5 %	-29.6 %	75	90	REVERSE FREEDOM LLC	5	6	3.0	400.0 %	-53.8 %
37	35	UNIVERSAL LENDING CO	11	15	7.5	175.0 %	-11.8 %	75	90	MORTGAGE SOUTH OF TE	5	6	3.0	400.0 %	-40.0 %
37	44	PERRI FUNDING CORP	11	11	5.5		22.2 %	75	90	DOLLAR BANK FSB	5	6	3.0	400.0 %	-14.3 %
40	42	THE REVERSE MORTGAGE	10	12	6.0	400.0 %	-20.0 %	75	90	PROVIDENT SAVINGS BA	5	6	3.0	400.0 %	
40	44	MEADOWBROOK FINANCIA	10	11	5.5	900.0 %	57.1 %	75	109	1ST NATIONS REVERSE	5	5	2.5		-90.4 %
42	39	HOMEBRIDGE FINANCIAL	9	13	6.5	125.0 %	-71.1 %	75	109	GEORGETOWN MORTGAGE	5	5	2.5		-64.3 %
42	39	GUILD MORTGAGE COMPA	9	13	6.5	125.0 %	-70.5 %	75	109	COLONIAL SAVINGS FA	5	5	2.5		25.0 %
42	39	MAGNOLIA BANK INC	9	13	6.5	125.0 %	44.4 %	75	109	CITIZENS FIRST BANK	5	5	2.5		25.0 %
42	51	INTERCONTINENTAL CAP	9	10	5.0	800.0 %	-75.6 %	95	67	PARAMOUNT RESIDENTIA	4	8	4.0	0.0 %	-27.3 %
42	51	MAC5 MORTGAGE INC	9	10	5.0	800.0 %	-33.3 %	95	67	MCM HOLDINGS INC	4	8	4.0	0.0 %	166.7 %
47	44	GUARANTEED RATE INC	8	11	5.5	166.7 %	-60.7 %	95	77	OCEAN LENDING HOME L	4	7	3.5	33.3 %	-53.3 %
47	44	AMERICA FIRST FEDERA	8	11	5.5	166.7 %	-50.0 %	95	77	US MORTGAGE CORPORAT	4	7	3.5	33.3 %	-41.7 %
47	44	MOHAVE STATE BANK	8	11	5.5	166.7 %	0.0 %	95	77	GATEWAY MORTGAGE GRO	4	7	3.5	33.3 %	-12.5 %
47	51	GOLDEN YEARS MORTGAG	8	10	5.0	300.0 %	-72.2 %	95	77	MORTGAGE MASTER SERV	4	7	3.5	33.3 %	133.3 %

Column Definitions
M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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