

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2019

Next Release Date: Week 4 of September

Retail
Endorsement Growth

-8.7 %

Wholesale
Endorsement Growth

-0.9 %

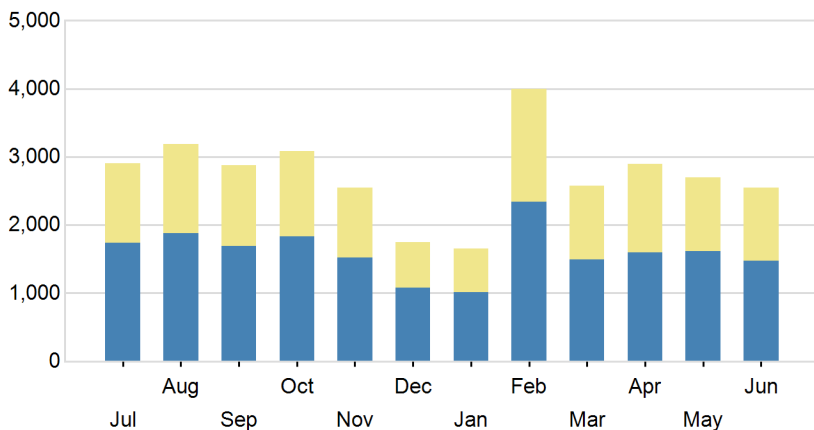
Total
Endorsement Growth

-5.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



| | Retail | | Wholesale | | Total | |
|-------|--------|---------|-----------|---------|--------|---------|
| | Units | Chg % | Units | Chg % | Units | Chg % |
| Jul | 1,737 | -3.0 % | 1,170 | 12.2 % | 2,907 | 2.6 % |
| Aug | 1,880 | 8.2 % | 1,311 | 12.1 % | 3,191 | 9.8 % |
| Sep | 1,695 | -9.8 % | 1,179 | -10.1 % | 2,874 | -9.9 % |
| Oct | 1,829 | 7.9 % | 1,258 | 6.7 % | 3,087 | 7.4 % |
| Nov | 1,523 | -16.7 % | 1,028 | -18.3 % | 2,551 | -17.4 % |
| Dec | 1,075 | -29.4 % | 674 | -34.4 % | 1,749 | -31.4 % |
| Jan | 1,011 | -6.0 % | 638 | -5.3 % | 1,649 | -5.7 % |
| Feb | 2,343 | 131.8 % | 1,657 | 159.7 % | 4,000 | 142.6 % |
| Mar | 1,497 | -36.1 % | 1,076 | -35.1 % | 2,573 | -35.7 % |
| Apr | 1,595 | 6.5 % | 1,304 | 21.2 % | 2,899 | 12.7 % |
| May | 1,612 | 1.1 % | 1,083 | -16.9 % | 2,695 | -7.0 % |
| Jun | 1,471 | -8.7 % | 1,073 | -0.9 % | 2,544 | -5.6 % |
| Total | 19,268 | | 13,451 | | 32,719 | |



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| Top 10 by Retail and Wholesale Volume | | | | | | | | | | | | | | |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|
| Rank / Company | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Total | Mkt Shr |
| AMERICAN ADVISORS GROUP | 825 | 878 | 823 | 905 | 775 | 557 | 631 | 1,179 | 782 | 877 | 881 | 846 | 9,959 | 30.4% |
| FINANCE OF AMERICA REVER | 456 | 506 | 397 | 447 | 359 | 236 | 80 | 725 | 344 | 329 | 302 | 410 | 4,591 | 14.0% |
| REVERSE MORTGAGE FUNDING | 312 | 308 | 277 | 307 | 232 | 205 | 193 | 333 | 237 | 262 | 255 | 240 | 3,161 | 9.7% |
| LIBERTY HOME EQUITY SOLU | 225 | 212 | 324 | 268 | 190 | 123 | 165 | 255 | 247 | 411 | 302 | 187 | 2,909 | 8.9% |
| ONE REVERSE MORTGAGE LLC | 225 | 275 | 198 | 247 | 217 | 127 | 74 | 352 | 213 | 247 | 238 | 215 | 2,628 | 8.0% |
| SYNERGY ONE LENDING INC | 145 | 168 | 153 | 179 | 137 | 117 | 109 | 212 | 137 | 164 | 178 | 148 | 1,847 | 5.6% |
| LONGBRIDGE FINANCIAL LLC | 114 | 127 | 131 | 130 | 115 | 76 | 74 | 145 | 128 | 137 | 126 | 119 | 1,422 | 4.3% |
| LIVE WELL FINANCIAL INC | 155 | 186 | 150 | 158 | 118 | 73 | 82 | 146 | 112 | 102 | 126 | 6 | 1,414 | 4.3% |
| FAIRWAY INDEPENDENT MORT | 72 | 74 | 68 | 77 | 76 | 52 | 36 | 122 | 79 | 89 | 70 | 98 | 913 | 2.8% |
| HIGHTECHLENDING INC | 64 | 51 | 55 | 61 | 35 | 8 | 49 | 98 | 57 | 51 | 34 | 59 | 622 | 1.9% |
| Total | 2,593 | 2,785 | 2,576 | 2,779 | 2,254 | 1,574 | 1,493 | 3,567 | 2,336 | 2,669 | 2,512 | 2,328 | 29,466 | 90.1% |

| Top 10 Wholesale and Retail Performance Stats | | | | | | | | | | | | | | |
|---|----------|------|-------|----------------|---------------|---------------|----------------|----------------|----------------|-------------|-------------|---------------|---------------|---------------|
| Company | Rankings | | | Current Volume | | | Growth % | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| AMERICAN ADVISORS GROUP | 1 | 4 | 1 | 8,553 | 1,406 | 9,959 | -21.9 % | -46.6 % | -26.7 % | 86 % | 14 % | 26.1 % | 10.5 % | 30.4 % |
| FINANCE OF AMERICA REVERS | 4 | 1 | 2 | 1,142 | 3,449 | 4,591 | -40.2 % | -53.1 % | -50.4 % | 25 % | 75 % | 3.5 % | 25.6 % | 14.0 % |
| REVERSE MORTGAGE FUNDING | 5 | 3 | 3 | 1,052 | 2,109 | 3,161 | -52.3 % | -47.5 % | -49.2 % | 33 % | 67 % | 3.2 % | 15.7 % | 9.7 % |
| LIBERTY HOME EQUITY SOLUT | 8 | 2 | 4 | 690 | 2,219 | 2,909 | -52.3 % | -34.9 % | -40.1 % | 24 % | 76 % | 2.1 % | 16.5 % | 8.9 % |
| ONE REVERSE MORTGAGE LLC | 2 | 12 | 5 | 2,460 | 168 | 2,628 | -20.3 % | >1,000% | -15.1 % | 94 % | 6 % | 7.5 % | 1.2 % | 8.0 % |
| SYNERGY ONE LENDING INC | 3 | 7 | 6 | 1,253 | 594 | 1,847 | -28.0 % | -57.2 % | -41.0 % | 68 % | 32 % | 3.8 % | 4.4 % | 5.6 % |
| LONGBRIDGE FINANCIAL LLC | 12 | 5 | 7 | 361 | 1,061 | 1,422 | -46.1 % | -1.3 % | -18.5 % | 25 % | 75 % | 1.1 % | 7.9 % | 4.3 % |
| LIVE WELL FINANCIAL INC | 7 | 6 | 8 | 801 | 613 | 1,414 | -39.9 % | -27.0 % | -34.9 % | 57 % | 43 % | 2.4 % | 4.6 % | 4.3 % |
| FAIRWAY INDEPENDENT MORTG | 6 | 9 | 9 | 913 | 0 | 913 | -9.2 % | NaN | -9.2 % | 100 % | 0 % | 2.8 % | | 2.8 % |
| HIGHTECHLENDING INC | 10 | 10 | 10 | 420 | 202 | 622 | -51.4 % | -44.8 % | -49.5 % | 68 % | 32 % | 1.3 % | 1.5 % | 1.9 % |
| Total | | | | 17,645 | 11,821 | 29,466 | -30.0 % | -43.9 % | -36.4 % | 60 % | 40 % | 53.9 % | 87.9 % | 90.1 % |

| Top 5 Retail by Unit Growth | | | | | | | | | | | | | | |
|-----------------------------|----------|------|-------|----------------|----------|------------|-------------|----------|------------|-------------|------------|--------------|-----------------|--------------|
| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| ACADEMY MORTGAGE CORPORAT | 32 | | 37 | 96 | 0 | 96 | 38 | 0 | 38 | 100 % | 0 % | 0.3 % | | 0.3 % |
| FAMILY FIRST FUNDING LLC | 60 | | 67 | 48 | 0 | 48 | 34 | 0 | 34 | 100 % | 0 % | 0.1 % | | 0.1 % |
| SILVERGATE FUNDING INC | 104 | 23 | 92 | 30 | 7 | 37 | 30 | 4 | 34 | 81 % | 19 % | 0.1 % | 0.1 % | 0.1 % |
| NATIONWIDE MORTGAGE BANKE | 108 | | 115 | 29 | 0 | 29 | 29 | 0 | 29 | 100 % | 0 % | 0.1 % | | 0.1 % |
| HELPING HANDS COMMUNITY P | 112 | | 119 | 28 | 0 | 28 | 27 | 0 | 27 | 100 % | 0 % | 0.1 % | | 0.1 % |
| Total | | | | 231 | 7 | 238 | 158 | 4 | 162 | 97 % | 3 % | 0.7 % | Infinity | 0.7 % |

| Top 5 Wholesale by Unit Growth | | | | | | | | | | | | | | |
|--------------------------------|----------|------|-------|----------------|------------|--------------|---------------|------------|-------------|-------------|------------|--------------|--------------|--------------|
| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| ONE REVERSE MORTGAGE LLC | 2 | 12 | 5 | 2,460 | 168 | 2,628 | -625 | 158 | -467 | 94 % | 6 % | 7.5 % | 1.2 % | 8.0 % |
| ROYAL PACIFIC FUNDING COR | 1073 | 21 | 143 | 1 | 21 | 22 | 0 | 21 | 21 | 5 % | 95 % | 0.0 % | 0.2 % | 0.1 % |
| TOTAL MEDIA MANAGEMENT LL | 36 | 23 | 39 | 88 | 7 | 95 | -27 | 5 | -22 | 93 % | 7 % | 0.3 % | 0.1 % | 0.3 % |
| SILVERGATE FUNDING INC | 104 | 23 | 92 | 30 | 7 | 37 | 30 | 4 | 34 | 81 % | 19 % | 0.1 % | 0.1 % | 0.1 % |
| REVERSE MORTGAGESCOM INC | 9 | 27 | 13 | 447 | 0 | 447 | -421 | -1 | -422 | 100 % | 0 % | 1.4 % | | 1.4 % |
| Total | | | | 3,026 | 203 | 3,229 | -1,043 | 187 | -856 | 94 % | 6 % | 9.2 % | 1.5 % | 9.9 % |

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| Top 10 Wholesale | Active Brokers | % Capture |
|-----------------------------------|----------------|-----------|
| FINANCE OF AMERICA REVERSE LLC | 481 | 45 % |
| LIBERTY HOME EQUITY SOLUTIONS INC | 429 | 30 % |
| REVERSE MORTGAGE FUNDING LLC | 285 | 38 % |
| AMERICAN ADVISORS GROUP | 324 | 24 % |
| LONGBRIDGE FINANCIAL LLC | 59 | 32 % |
| LIVE WELL FINANCIAL INC | 86 | 20 % |
| SYNERGY ONE LENDING INC | 116 | 28 % |
| PLAZA HOME MORTGAGE INC | 212 | 44 % |
| OPEN MORTGAGE LLC | 56 | 38 % |
| HIGHTECHLENDING INC | 114 | 47 % |

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2019

| Rank | | | Loans | | | Market Share | | | Rank | | | Loans | | | Market Share | | | | |
|------|----|----|----------------------|-------|-------|--------------|--------|--------|--------|-----|----|----------------------|----------------------|----|--------------|-------|-------|-------|-------|
| R | W | T | Company | R | W | Total | Ret | Whls | Total | R | W | T | Company | R | W | T | Ret | Whls | Total |
| 1 | 4 | 1 | AMERICAN ADVISORS GR | 8,553 | 1,406 | 9,959 | 26.1 % | 10.5 % | 30.4 % | 45 | 51 | NOVA FINANCIAL & INV | 73 | 0 | 73 | 0.2 % | 0.0 % | 0.2 % | |
| 4 | 1 | 2 | FINANCE OF AMERICA R | 1,142 | 3,449 | 4,591 | 3.5 % | 25.6 % | 14.0 % | 46 | 52 | UNITED PACIFIC MORTG | 70 | 0 | 70 | 0.2 % | 0.0 % | 0.2 % | |
| 5 | 3 | 3 | REVERSE MORTGAGE FUN | 1,052 | 2,109 | 3,161 | 3.2 % | 15.7 % | 9.7 % | 47 | 53 | THE REVERSE MORTGAGE | 67 | 0 | 67 | 0.2 % | 0.0 % | 0.2 % | |
| 8 | 2 | 4 | LIBERTY HOME EQUITY | 690 | 2,219 | 2,909 | 2.1 % | 16.5 % | 8.9 % | 48 | 54 | BANK OF ENGLAND | 65 | 0 | 65 | 0.2 % | 0.0 % | 0.2 % | |
| 2 | 12 | 5 | ONE REVERSE MORTGAGE | 2,460 | 168 | 2,628 | 7.5 % | 1.2 % | 8.0 % | 48 | 54 | GUARANTEED RATE INC | 65 | 0 | 65 | 0.2 % | 0.0 % | 0.2 % | |
| 3 | 7 | 6 | SYNERGY ONE LENDING | 1,253 | 594 | 1,847 | 3.8 % | 4.4 % | 5.6 % | 137 | 19 | 54 | UNITED NORTHERN MORT | 23 | 42 | 65 | 0.1 % | 0.3 % | 0.2 % |
| 12 | 5 | 7 | LONGBRIDGE FINANCIAL | 361 | 1,061 | 1,422 | 1.1 % | 7.9 % | 4.3 % | 50 | 57 | BAY EQUITY LLC | 62 | 0 | 62 | 0.2 % | 0.0 % | 0.2 % | |
| 7 | 6 | 8 | LIVE WELL FINANCIAL | 801 | 613 | 1,414 | 2.4 % | 4.6 % | 4.3 % | 51 | 58 | IREVERSE HOME LOANS | 59 | 0 | 59 | 0.2 % | 0.0 % | 0.2 % | |
| 6 | | 9 | FAIRWAY INDEPENDENT | 913 | 0 | 913 | 2.8 % | 0.0 % | 2.8 % | 52 | 59 | MOHAVE STATE BANK | 58 | 0 | 58 | 0.2 % | 0.0 % | 0.2 % | |
| 10 | 10 | 10 | HIGHTTECHLENDING INC | 420 | 202 | 622 | 1.3 % | 1.5 % | 1.9 % | 53 | 60 | PREMIER MORTGAGE RES | 57 | 0 | 57 | 0.2 % | 0.0 % | 0.2 % | |
| 17 | 9 | 11 | OPEN MORTGAGE LLC | 233 | 298 | 531 | 0.7 % | 2.2 % | 1.6 % | 54 | 61 | OCEAN LENDING HOME L | 55 | 0 | 55 | 0.2 % | 0.0 % | 0.2 % | |
| 11 | 14 | 12 | CHERRY CREEK MORTGAG | 373 | 155 | 528 | 1.1 % | 1.2 % | 1.6 % | 55 | 62 | ALPHA MORTGAGE CORPO | 54 | 0 | 54 | 0.2 % | 0.0 % | 0.2 % | |
| 9 | 27 | 13 | REVERSE MORTGAGESCOM | 447 | 0 | 447 | 1.4 % | 0.0 % | 1.4 % | 56 | 63 | PACIFIC RESIDENTIAL | 51 | 0 | 51 | 0.2 % | 0.0 % | 0.2 % | |
| 13 | | 14 | ALL REVERSE MORTGAGE | 360 | 0 | 360 | 1.1 % | 0.0 % | 1.1 % | 57 | 64 | GOLDEN YEARS MORTGAG | 50 | 0 | 50 | 0.2 % | 0.0 % | 0.2 % | |
| 20 | 16 | 15 | FIRSTBANK | 218 | 114 | 332 | 0.7 % | 0.8 % | 1.0 % | 58 | 65 | AMERICAN FINANCIAL M | 49 | 0 | 49 | 0.1 % | 0.0 % | 0.1 % | |
| 1073 | 8 | 16 | PLAZA HOME MORTGAGE | 1 | 324 | 325 | 0.0 % | 2.4 % | 1.0 % | 58 | 65 | AMERICA FIRST FEDERA | 49 | 0 | 49 | 0.1 % | 0.0 % | 0.1 % | |
| 14 | | 17 | FINANCE OF AMERICA M | 287 | 0 | 287 | 0.9 % | 0.0 % | 0.9 % | 60 | 67 | MOVEMENT MORTGAGE LL | 48 | 0 | 48 | 0.1 % | 0.0 % | 0.1 % | |
| 15 | | 18 | QUONTIC BANK FSB | 280 | 0 | 280 | 0.9 % | 0.0 % | 0.9 % | 60 | 67 | SIERRA PACIFIC MORTG | 48 | 0 | 48 | 0.1 % | 0.0 % | 0.1 % | |
| 16 | | 19 | ADVISORS MORTGAGE GR | 259 | 0 | 259 | 0.8 % | 0.0 % | 0.8 % | 60 | 67 | FAMILY FIRST FUNDING | 48 | 0 | 48 | 0.1 % | 0.0 % | 0.1 % | |
| 21 | 20 | 20 | NATIONWIDE EQUITIES | 208 | 23 | 231 | 0.6 % | 0.2 % | 0.7 % | 63 | 70 | SUCCESS MORTGAGE PAR | 47 | 0 | 47 | 0.1 % | 0.0 % | 0.1 % | |
| 18 | | 21 | ENNKAR INC | 224 | 0 | 224 | 0.7 % | 0.0 % | 0.7 % | 63 | 70 | EAST COAST CAPITAL C | 47 | 0 | 47 | 0.1 % | 0.0 % | 0.1 % | |
| 18 | | 21 | AMERICAN PACIFIC MOR | 224 | 0 | 224 | 0.7 % | 0.0 % | 0.7 % | 63 | 70 | PARAMOUNT RESIDENTIA | 47 | 0 | 47 | 0.1 % | 0.0 % | 0.1 % | |
| 125 | 13 | 23 | MONEY HOUSE INC | 26 | 161 | 187 | 0.1 % | 1.2 % | 0.6 % | 66 | 73 | GREAT FLORIDA LENDIN | 46 | 0 | 46 | 0.1 % | 0.0 % | 0.1 % | |
| 161 | 11 | 23 | MCM HOLDINGS INC | 18 | 169 | 187 | 0.1 % | 1.3 % | 0.6 % | 66 | 73 | MEADOWBROOK FINANCIA | 46 | 0 | 46 | 0.1 % | 0.0 % | 0.1 % | |
| 22 | | 25 | M & T BANK | 179 | 0 | 179 | 0.5 % | 0.0 % | 0.5 % | 68 | 75 | GOLDWATER BANK NA | 45 | 0 | 45 | 0.1 % | 0.0 % | 0.1 % | |
| 23 | | 26 | BROKER SOLUTIONS INC | 157 | 0 | 157 | 0.5 % | 0.0 % | 0.5 % | 68 | 75 | GATEWAY MORTGAGE GRO | 45 | 0 | 45 | 0.1 % | 0.0 % | 0.1 % | |
| 24 | | 27 | JET DIRECT FUNDING C | 156 | 0 | 156 | 0.5 % | 0.0 % | 0.5 % | 70 | 77 | SECURE LENDING INCOR | 44 | 0 | 44 | 0.1 % | 0.0 % | 0.1 % | |
| 25 | | 28 | RESOLUTE BANK | 152 | 0 | 152 | 0.5 % | 0.0 % | 0.5 % | 70 | 77 | REVERSE FREEDOM LLC | 44 | 0 | 44 | 0.1 % | 0.0 % | 0.1 % | |
| 26 | | 29 | INTEGRITY 1ST MORTGA | 124 | 0 | 124 | 0.4 % | 0.0 % | 0.4 % | 70 | 77 | EAGLE HOME MORTGAGE | 44 | 0 | 44 | 0.1 % | 0.0 % | 0.1 % | |
| 311 | 15 | 30 | SUN WEST MORTGAGE CO | 8 | 115 | 123 | 0.0 % | 0.9 % | 0.4 % | 73 | 80 | TREBOR REVERSE LLC | 43 | 0 | 43 | 0.1 % | 0.0 % | 0.1 % | |
| 118 | 17 | 31 | 1ST NATIONS REVERSE | 27 | 93 | 120 | 0.1 % | 0.7 % | 0.4 % | 74 | 81 | MAGNOLIA BANK INC | 42 | 0 | 42 | 0.1 % | 0.0 % | 0.1 % | |
| 27 | | 32 | SUN AMERICAN MORTGAG | 114 | 0 | 114 | 0.3 % | 0.0 % | 0.3 % | 75 | 82 | KRS CAPITAL PARTNERS | 40 | 0 | 40 | 0.1 % | 0.0 % | 0.1 % | |
| 28 | | 33 | VIP MORTGAGE INC | 113 | 0 | 113 | 0.3 % | 0.0 % | 0.3 % | 75 | 82 | MORTGAGESHOP LLC | 40 | 0 | 40 | 0.1 % | 0.0 % | 0.1 % | |
| 29 | | 34 | AMERICAN FINANCIAL N | 112 | 0 | 112 | 0.3 % | 0.0 % | 0.3 % | 75 | 82 | GENEVA FINANCIAL LLC | 40 | 0 | 40 | 0.1 % | 0.0 % | 0.1 % | |
| 30 | | 35 | THE FEDERAL SAVINGS | 110 | 0 | 110 | 0.3 % | 0.0 % | 0.3 % | 78 | 85 | MAC5 MORTGAGE INC | 39 | 0 | 39 | 0.1 % | 0.0 % | 0.1 % | |
| 31 | | 36 | HOMEBRIDGE FINANCIAL | 104 | 0 | 104 | 0.3 % | 0.0 % | 0.3 % | 78 | 85 | CF CAPITAL GROUP | 39 | 0 | 39 | 0.1 % | 0.0 % | 0.1 % | |
| 284 | 18 | 37 | LAND-HOME FINANCIAL | 9 | 87 | 96 | 0.0 % | 0.6 % | 0.3 % | 78 | 85 | CHURCHILL MORTGAGE C | 39 | 0 | 39 | 0.1 % | 0.0 % | 0.1 % | |
| 32 | | 37 | ACADEMY MORTGAGE COR | 96 | 0 | 96 | 0.3 % | 0.0 % | 0.3 % | 81 | 88 | CALIBER HOME LOANS I | 38 | 0 | 38 | 0.1 % | 0.0 % | 0.1 % | |
| 36 | 23 | 39 | TOTAL MEDIA MANAGEME | 88 | 7 | 95 | 0.3 % | 0.1 % | 0.3 % | 81 | 88 | ACCESS REVERSE MORTG | 38 | 0 | 38 | 0.1 % | 0.0 % | 0.1 % | |
| 33 | | 40 | TOWNEBANK | 94 | 0 | 94 | 0.3 % | 0.0 % | 0.3 % | 81 | 88 | ATLANTIC COAST MORTG | 38 | 0 | 38 | 0.1 % | 0.0 % | 0.1 % | |
| 34 | | 41 | PRIMARY RESIDENTIAL | 93 | 0 | 93 | 0.3 % | 0.0 % | 0.3 % | 81 | 88 | KELLY MORTGAGE INC | 38 | 0 | 38 | 0.1 % | 0.0 % | 0.1 % | |
| 35 | | 42 | GUILD MORTGAGE COMPA | 89 | 0 | 89 | 0.3 % | 0.0 % | 0.3 % | 85 | 92 | C & E FINANCIAL GROU | 37 | 0 | 37 | 0.1 % | 0.0 % | 0.1 % | |
| 36 | | 43 | INTERCONTINENTAL CAP | 88 | 0 | 88 | 0.3 % | 0.0 % | 0.3 % | 85 | 92 | HECM SENIOR HOME FIN | 37 | 0 | 37 | 0.1 % | 0.0 % | 0.1 % | |
| 38 | | 44 | SILVER LEAF MORTGAGE | 81 | 0 | 81 | 0.2 % | 0.0 % | 0.2 % | 104 | 23 | 92 | SILVERGATE FUNDING I | 30 | 7 | 37 | 0.1 % | 0.1 % | 0.1 % |
| 39 | | 45 | FIRST AMERICAN HOME | 78 | 0 | 78 | 0.2 % | 0.0 % | 0.2 % | 87 | 95 | PERRI FUNDING CORP | 36 | 0 | 36 | 0.1 % | 0.0 % | 0.1 % | |
| 39 | | 45 | SENIOR LENDING CORPO | 78 | 0 | 78 | 0.2 % | 0.0 % | 0.2 % | 87 | 95 | CROSSCOUNTRY MORTGAG | 36 | 0 | 36 | 0.1 % | 0.0 % | 0.1 % | |
| 41 | | 47 | APPROVAL FIRST HOME | 77 | 0 | 77 | 0.2 % | 0.0 % | 0.2 % | 87 | 95 | HERITAGE HOME LOANS | 36 | 0 | 36 | 0.1 % | 0.0 % | 0.1 % | |
| 42 | | 48 | COMMUNITY FIRST NATI | 74 | 0 | 74 | 0.2 % | 0.0 % | 0.2 % | 87 | 95 | MORTGAGE MASTER SERV | 36 | 0 | 36 | 0.1 % | 0.0 % | 0.1 % | |
| 42 | | 48 | UNIVERSAL LENDING CO | 74 | 0 | 74 | 0.2 % | 0.0 % | 0.2 % | 91 | 99 | SIMONICH CORPORATION | 35 | 0 | 35 | 0.1 % | 0.0 % | 0.1 % | |
| 42 | | 48 | C2 FINANCIAL CORPORA | 74 | 0 | 74 | 0.2 % | 0.0 % | 0.2 % | 91 | 99 | FSI MORTGAGE LLC | 35 | 0 | 35 | 0.1 % | 0.0 % | 0.1 % | |

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Top 100 HECM Originators - June 2019 Rankings (Single Month)

| Rank | | Loans | | | Growth | | Rank | | Loans | | | Growth | | | |
|------|-----|----------------------|-----|-------|--------|---------|---------|----|-------|----------------------|-----|--------|-----|---------|-----------|
| M | Y | Company | Mth | YTD | Avg | Mth | YTD | M | Y | Company | Mth | YTD | Avg | Mth | YTD |
| 1 | 1 | AMERICAN ADVISORS GR | 713 | 4,447 | 741.2 | -7.0 % | -20.3 % | 45 | 69 | OMNI-FUND INC | 6 | 23 | 3.8 | 20.0 % | -36.1 % |
| 2 | 2 | ONE REVERSE MORTGAGE | 188 | 1,218 | 203.0 | -13.8 % | -18.9 % | 45 | 85 | CROSSCOUNTRY MORTGAG | 6 | 19 | 3.2 | 50.0 % | -34.5 % |
| 3 | 3 | SYNERGY ONE LENDING | 105 | 649 | 108.2 | -23.4 % | -13.9 % | 45 | 110 | BROOKSTONE MORTGAGE | 6 | 15 | 2.5 | 100.0 % | -48.3 % |
| 4 | 5 | FAIRWAY INDEPENDENT | 98 | 494 | 82.3 | 40.0 % | -7.5 % | 54 | 35 | SILVER LEAF MORTGAGE | 5 | 48 | 8.0 | -28.6 % | 71.4 % |
| 5 | 4 | REVERSE MORTGAGE FUN | 90 | 540 | 90.0 | -4.3 % | -40.3 % | 54 | 41 | C2 FINANCIAL CORPORA | 5 | 39 | 6.5 | 0.0 % | -48.0 % |
| 6 | 6 | FINANCE OF AMERICA R | 70 | 487 | 81.2 | 1.4 % | -41.1 % | 54 | 43 | UNITED PACIFIC MORTG | 5 | 38 | 6.3 | 0.0 % | -13.6 % |
| 7 | 7 | LIBERTY HOME EQUITY | 44 | 352 | 58.7 | -33.3 % | -54.9 % | 54 | 58 | MOHAVE STATE BANK | 5 | 29 | 4.8 | 66.7 % | 26.1 % |
| 8 | 14 | FINANCE OF AMERICA M | 42 | 152 | 25.3 | 133.3 % | -28.3 % | 54 | 59 | SIMONICH CORPORATION | 5 | 28 | 4.7 | -16.7 % | 47.4 % |
| 9 | 9 | HIGHTECHLENDING INC | 39 | 226 | 37.7 | 50.0 % | -47.2 % | 54 | 63 | NATIONWIDE MORTGAGE | 5 | 27 | 4.5 | -28.6 % | |
| 10 | 11 | LONGBRIDGE FINANCIAL | 35 | 188 | 31.3 | -10.3 % | -51.9 % | 54 | 69 | FSI MORTGAGE LLC | 5 | 23 | 3.8 | 66.7 % | 27.8 % |
| 11 | 12 | CHERRY CREEK MORTGAG | 30 | 180 | 30.0 | 15.4 % | -11.8 % | 54 | 85 | HELPING HANDS COMMUN | 5 | 19 | 3.2 | -16.7 % | 1,800.0 % |
| 12 | 13 | ALL REVERSE MORTGAGE | 24 | 173 | 28.8 | -25.0 % | -46.9 % | 54 | 91 | SENIOR FUNDING ASSOC | 5 | 18 | 3.0 | | -70.5 % |
| 13 | 16 | AMERICAN PACIFIC MOR | 21 | 112 | 18.7 | 10.5 % | -33.3 % | 54 | 117 | CITIZENS FIRST BANK | 5 | 13 | 2.2 | 150.0 % | 8.3 % |
| 13 | 23 | RESOLUTE BANK | 21 | 73 | 12.2 | 75.0 % | -67.6 % | 54 | 121 | PROVIDENT LENDING CO | 5 | 12 | 2.0 | 400.0 % | 0.0 % |
| 15 | 37 | TOTAL MEDIA MANAGEME | 20 | 45 | 7.5 | 566.7 % | -15.1 % | 65 | 32 | SUN AMERICAN MORTGAG | 4 | 51 | 8.5 | 0.0 % | -41.4 % |
| 16 | 10 | REVERSE MORTGAGESCOM | 18 | 197 | 32.8 | -5.3 % | -49.4 % | 65 | 53 | PREMIER MORTGAGE RES | 4 | 30 | 5.0 | 33.3 % | 36.4 % |
| 17 | 25 | BROKER SOLUTIONS INC | 17 | 65 | 10.8 | 54.5 % | -26.1 % | 65 | 67 | FAMILY FIRST FUNDING | 4 | 24 | 4.0 | 100.0 % | 300.0 % |
| 18 | 17 | OPEN MORTGAGE LLC | 15 | 107 | 17.8 | -11.8 % | -65.1 % | 65 | 73 | HERITAGE HOME LOANS | 4 | 22 | 3.7 | -42.9 % | 46.7 % |
| 19 | 18 | ENNKAR INC | 14 | 105 | 17.5 | -6.7 % | -42.9 % | 65 | 73 | ATLANTIC COAST MORTG | 4 | 22 | 3.7 | -20.0 % | -8.3 % |
| 20 | 26 | INTEGRITY 1ST MORTGA | 13 | 63 | 10.5 | 8.3 % | 3.3 % | 65 | 76 | SUCCESS MORTGAGE PAR | 4 | 21 | 3.5 | 0.0 % | -34.4 % |
| 21 | 19 | QUONTIC BANK FSB | 12 | 95 | 15.8 | 33.3 % | -53.4 % | 65 | 77 | C & E FINANCIAL GROU | 4 | 20 | 3.3 | -20.0 % | -13.0 % |
| 21 | 53 | SILVERGATE FUNDING I | 12 | 30 | 5.0 | 20.0 % | | 65 | 77 | REVERSE MORTGAGE ANS | 4 | 20 | 3.3 | 0.0 % | -23.1 % |
| 23 | 20 | NATIONWIDE EQUITIES | 11 | 89 | 14.8 | 10.0 % | -71.1 % | 65 | 85 | HECM SENIOR HOME FIN | 4 | 19 | 3.2 | 33.3 % | -9.5 % |
| 23 | 22 | M & T BANK | 11 | 77 | 12.8 | 0.0 % | -40.8 % | 65 | 85 | GOLDWATER BANK NA | 4 | 19 | 3.2 | 100.0 % | -51.3 % |
| 25 | 21 | JET DIRECT FUNDING C | 10 | 86 | 14.3 | -37.5 % | 24.6 % | 65 | 91 | MONEY HOUSE INC | 4 | 18 | 3.0 | 0.0 % | -14.3 % |
| 25 | 27 | PRIMARY RESIDENTIAL | 10 | 57 | 9.5 | -16.7 % | 1.8 % | 65 | 91 | DIGNIFIED HOME LOANS | 4 | 18 | 3.0 | 300.0 % | 500.0 % |
| 25 | 29 | THE FEDERAL SAVINGS | 10 | 54 | 9.0 | 0.0 % | -65.4 % | 65 | 104 | CALIVER BEACH MORTGA | 4 | 16 | 2.7 | -42.9 % | -30.4 % |
| 25 | 29 | ACADEMY MORTGAGE COR | 10 | 54 | 9.0 | 42.9 % | 45.9 % | 65 | 127 | INTERCAP LENDING INC | 4 | 11 | 1.8 | 300.0 % | |
| 25 | 34 | GUILD MORTGAGE COMPA | 10 | 49 | 8.2 | 150.0 % | -30.0 % | 65 | 159 | NORTHWEST REVERSE MO | 4 | 9 | 1.5 | 0.0 % | |
| 25 | 39 | TOWNEBANK | 10 | 41 | 6.8 | 25.0 % | -54.9 % | 65 | 217 | OPTION ONE MORTGAGE | 4 | 6 | 1.0 | 300.0 % | -33.3 % |
| 31 | 24 | VIP MORTGAGE INC | 9 | 67 | 11.2 | 28.6 % | 26.4 % | 65 | 217 | SUN CAPITAL MORTGAGE | 4 | 6 | 1.0 | | 500.0 % |
| 31 | 28 | AMERICAN FINANCIAL N | 9 | 56 | 9.3 | 50.0 % | -68.7 % | 82 | 41 | APPROVAL FIRST HOME | 3 | 39 | 6.5 | -57.1 % | -48.7 % |
| 31 | 29 | SENIOR LENDING CORPO | 9 | 54 | 9.0 | 28.6 % | 86.2 % | 82 | 50 | NOVA FINANCIAL & INV | 3 | 33 | 5.5 | 50.0 % | -21.4 % |
| 31 | 35 | HOMEBRIDGE FINANCIAL | 9 | 48 | 8.0 | 12.5 % | -50.5 % | 82 | 53 | GUARANTEED RATE INC | 3 | 30 | 5.0 | -40.0 % | -55.9 % |
| 35 | 44 | EAST COAST CAPITAL C | 8 | 37 | 6.2 | 0.0 % | 23.3 % | 82 | 59 | MAGNOLIA BANK INC | 3 | 28 | 4.7 | -40.0 % | 16.7 % |
| 35 | 47 | BANK OF ENGLAND | 8 | 36 | 6.0 | 33.3 % | -34.5 % | 82 | 69 | SIERRA PACIFIC MORTG | 3 | 23 | 3.8 | -40.0 % | -4.2 % |
| 35 | 66 | CF CAPITAL GROUP | 8 | 25 | 4.2 | 166.7 % | -7.4 % | 82 | 77 | CMG MORTGAGE INC | 3 | 20 | 3.3 | 0.0 % | 5.3 % |
| 38 | 15 | ADVISORS MORTGAGE GR | 7 | 128 | 21.3 | -53.3 % | -42.9 % | 82 | 77 | PERRI FUNDING CORP | 3 | 20 | 3.3 | 200.0 % | -20.0 % |
| 38 | 40 | BAY EQUITY LLC | 7 | 40 | 6.7 | -41.7 % | 53.8 % | 82 | 91 | ARAMCO MORTGAGE INC | 3 | 18 | 3.0 | 0.0 % | -70.0 % |
| 38 | 44 | INTERCONTINENTAL CAP | 7 | 37 | 6.2 | 0.0 % | -61.9 % | 82 | 104 | AMERICAN LIBERTY MOR | 3 | 16 | 2.7 | 0.0 % | -20.0 % |
| 38 | 47 | UNIVERSAL LENDING CO | 7 | 36 | 6.0 | 600.0 % | -18.2 % | 82 | 110 | DIRECTORS MORTGAGE I | 3 | 15 | 2.5 | 0.0 % | -21.1 % |
| 38 | 49 | THE REVERSE MORTGAGE | 7 | 35 | 5.8 | 40.0 % | -16.7 % | 82 | 121 | MANN MORTGAGE LLC | 3 | 12 | 2.0 | | -57.1 % |
| 38 | 69 | MORTGAGESHOP LLC | 7 | 23 | 3.8 | 600.0 % | -36.1 % | 82 | 127 | TRI COUNTIES BANK | 3 | 11 | 1.8 | -25.0 % | 175.0 % |
| 38 | 110 | KELLY MORTGAGE INC | 7 | 15 | 2.5 | | 7.1 % | 82 | 127 | GEORGETOWN MORTGAGE | 3 | 11 | 1.8 | 0.0 % | -59.3 % |
| 45 | 38 | FIRST AMERICAN HOME | 6 | 42 | 7.0 | -33.3 % | -28.8 % | 82 | 146 | CAMBRIA MORTGAGE | 3 | 10 | 1.7 | 50.0 % | -23.1 % |
| 45 | 44 | COMMUNITY FIRST NATI | 6 | 37 | 6.2 | -14.3 % | -38.3 % | 82 | 146 | LEADER ONE FINANCIAL | 3 | 10 | 1.7 | 200.0 % | 0.0 % |
| 45 | 50 | GATEWAY MORTGAGE GRO | 6 | 33 | 5.5 | -14.3 % | 65.0 % | 82 | 159 | BLUE RIDGE BANK NATI | 3 | 9 | 1.5 | 0.0 % | |
| 45 | 52 | ALPHA MORTGAGE CORPO | 6 | 32 | 5.3 | 20.0 % | -25.6 % | 82 | 159 | BARRETT FINANCIAL GR | 3 | 9 | 1.5 | 200.0 % | 350.0 % |
| 45 | 53 | AMERICAN FINANCIAL M | 6 | 30 | 5.0 | -25.0 % | -38.8 % | 82 | 217 | FORT FUNDING CORP | 3 | 6 | 1.0 | 50.0 % | 50.0 % |
| 45 | 59 | GENEVA FINANCIAL LLC | 6 | 28 | 4.7 | 50.0 % | 133.3 % | 82 | 217 | TNBANK | 3 | 6 | 1.0 | 200.0 % | 50.0 % |

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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