

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through July 2019

Next Release Date: Week 4 of October

**Retail  
Endorsement Growth**

# 12.9 %

**Wholesale  
Endorsement Growth**

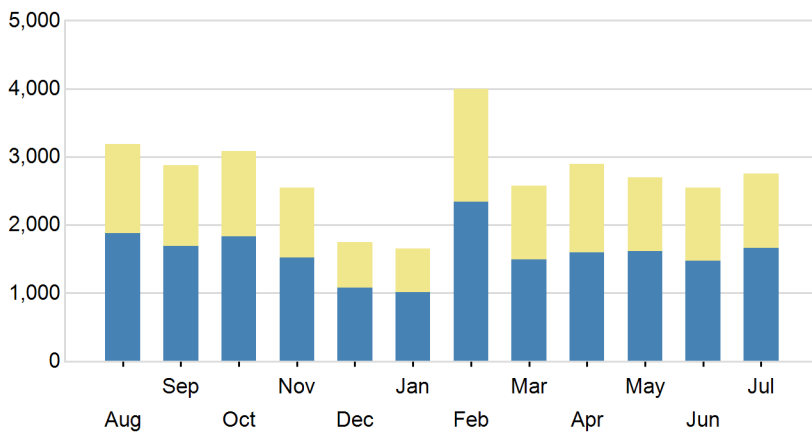
# 1.8 %

**Total  
Endorsement Growth**

# 8.2 %

Figures above reflect change from prior month

## PERFORMANCE

**Trailing Twelve Month Endorsements**


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	1,880	8.2 %	1,311	12.1 %	3,191	9.8 %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Total	19,192		13,373		32,565	



(682) 651-5632

info@rminight.net

www.rminight.net

Interested in industry commentary, data and analysis? [CLICK HERE](#)  
 Subscribe to our [FREE ReverseIQ Newsletter](#) and [FREE Industry Reports](#)

Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
AMERICAN ADVISORS GROUP	878	823	905	775	557	631	1,179	782	877	881	846	994	10,128	31.1%
FINANCE OF AMERICA REVER	506	397	447	359	236	80	725	344	329	302	410	392	4,527	13.9%
REVERSE MORTGAGE FUNDING	308	277	307	232	205	193	333	237	262	255	240	293	3,142	9.6%
LIBERTY HOME EQUITY SOLU	212	324	268	190	123	165	255	247	411	302	187	230	2,914	8.9%
ONE REVERSE MORTGAGE LLC	275	198	247	217	127	74	352	213	247	238	215	240	2,643	8.1%
SYNERGY ONE LENDING INC	168	153	179	137	117	109	212	137	164	178	148	178	1,880	5.8%
LONGBRIDGE FINANCIAL LLC	127	131	130	115	76	74	145	128	137	126	119	126	1,434	4.4%
LIVE WELL FINANCIAL INC	186	150	158	118	73	82	146	112	102	126	6		1,259	3.9%
FAIRWAY INDEPENDENT MORT	74	68	77	76	52	36	122	79	89	70	98	113	954	2.9%
HIGHTECHLENDING INC	51	55	61	35	8	49	98	57	51	34	59	28	586	1.8%
<b>Total</b>	<b>2,785</b>	<b>2,576</b>	<b>2,779</b>	<b>2,254</b>	<b>1,574</b>	<b>1,493</b>	<b>3,567</b>	<b>2,336</b>	<b>2,669</b>	<b>2,512</b>	<b>2,328</b>	<b>2,594</b>	<b>29,467</b>	<b>90.5%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	8,684	1,444	10,128	-19.8 %	-42.7 %	-24.1 %	86 %	14 %	26.7 %	10.8 %	31.1 %
FINANCE OF AMERICA REVERS	4	1	2	1,100	3,427	4,527	-41.2 %	-50.3 %	-48.4 %	24 %	76 %	3.4 %	25.6 %	13.9 %
REVERSE MORTGAGE FUNDING	5	3	3	1,045	2,097	3,142	-50.7 %	-46.3 %	-47.9 %	33 %	67 %	3.2 %	15.7 %	9.6 %
LIBERTY HOME EQUITY SOLUT	7	2	4	696	2,218	2,914	-50.3 %	-33.7 %	-38.6 %	24 %	76 %	2.1 %	16.6 %	8.9 %
ONE REVERSE MORTGAGE LLC	2	11	5	2,450	193	2,643	-21.2 %	>1,000%	-15.4 %	93 %	7 %	7.5 %	1.4 %	8.1 %
SYNERGY ONE LENDING INC	3	6	6	1,291	589	1,880	-24.8 %	-54.5 %	-37.5 %	69 %	31 %	4.0 %	4.4 %	5.8 %
LONGBRIDGE FINANCIAL LLC	12	5	7	368	1,066	1,434	-44.9 %	-3.7 %	-19.2 %	26 %	74 %	1.1 %	8.0 %	4.4 %
LIVE WELL FINANCIAL INC	8	7	8	694	568	1,262	-49.3 %	-31.0 %	-42.4 %	55 %	45 %	2.1 %	4.2 %	3.9 %
FAIRWAY INDEPENDENT MORTG	6		9	954	0	954	-4.6 %	NaN	-4.6 %	100 %	0 %	2.9 %		2.9 %
HIGHTECHLENDING INC	10	10	10	391	195	586	-53.7 %	-46.1 %	-51.4 %	67 %	33 %	1.2 %	1.5 %	1.8 %
<b>Total</b>				<b>17,673</b>	<b>11,797</b>	<b>29,470</b>	<b>-29.1 %</b>	<b>-41.8 %</b>	<b>-34.8 %</b>	<b>60 %</b>	<b>40 %</b>	<b>54.3 %</b>	<b>88.2 %</b>	<b>90.5 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
TRADITIONAL MORTGAGE ACCE	75	23	67	42	7	49	42	4	46	86 %	14 %	0.1 %	0.1 %	0.2 %
NATIONWIDE MORTGAGE BANKE	75		83	42	0	42	42	0	42	100 %	0 %	0.1 %		0.1 %
ACADEMY MORTGAGE CORPORAT	32		37	97	0	97	36	0	36	100 %	0 %	0.3 %		0.3 %
FAMILY FIRST FUNDING LLC	56		63	50	0	50	36	0	36	100 %	0 %	0.2 %		0.2 %
MORTGAGE MASTER SERVICE C	84		91	37	0	37	25	0	25	100 %	0 %	0.1 %		0.1 %
<b>Total</b>				<b>268</b>	<b>7</b>	<b>275</b>	<b>181</b>	<b>4</b>	<b>185</b>	<b>97 %</b>	<b>3 %</b>	<b>0.8 %</b>	<b>0.1 %</b>	<b>0.8 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	11	5	2,450	193	2,643	-661	180	-481	93 %	7 %	7.5 %	1.4 %	8.1 %
ROYAL PACIFIC FUNDING COR	1070	20	137	1	23	24	0	23	23	4 %	96 %	0.0 %	0.2 %	0.1 %
TOTAL MEDIA MANAGEMENT LL	36	23	39	87	7	94	-20	6	-14	93 %	7 %	0.3 %	0.1 %	0.3 %
TRADITIONAL MORTGAGE ACCE	75	23	67	42	7	49	42	4	46	86 %	14 %	0.1 %	0.1 %	0.2 %
REVERSE MORTGAGESCOM INC	9	27	13	440	0	440	-373	-1	-374	100 %	0 %	1.4 %		1.4 %
<b>Total</b>				<b>3,020</b>	<b>230</b>	<b>3,250</b>	<b>-1,012</b>	<b>212</b>	<b>-800</b>	<b>93 %</b>	<b>7 %</b>	<b>9.3 %</b>	<b>1.7 %</b>	<b>10.0 %</b>

Paid Advertisement

Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	497	45 %
LIBERTY HOME EQUITY SOLUTIONS INC	425	30 %
REVERSE MORTGAGE FUNDING LLC	287	38 %
AMERICAN ADVISORS GROUP	321	25 %
LONGBRIDGE FINANCIAL LLC	61	32 %
SYNERGY ONE LENDING INC	117	28 %
LIVE WELL FINANCIAL INC	84	19 %
PLAZA HOME MORTGAGE INC	210	44 %
OPEN MORTGAGE LLC	61	37 %
HIGHTECHLENDING INC	115	45 %

This ad space is available.

Please [contact us](#) for information on pricing.

**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2019**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	8,684	1,444	10,128	26.7 %	10.8 %	31.1 %	45	51	NOVA FINANCIAL & INV	69	0	69	0.2 %	0.0 %	0.2 %	
4	1	2	FINANCE OF AMERICA R	1,100	3,427	4,527	3.4 %	25.6 %	13.9 %	46	52	UNIVERSAL LENDING CO	68	0	68	0.2 %	0.0 %	0.2 %	
5	3	3	REVERSE MORTGAGE FUN	1,045	2,097	3,142	3.2 %	15.7 %	9.6 %	46	52	GUARANTEED RATE INC	68	0	68	0.2 %	0.0 %	0.2 %	
7	2	4	LIBERTY HOME EQUITY	696	2,218	2,914	2.1 %	16.6 %	8.9 %	46	52	UNITED PACIFIC MORTG	68	0	68	0.2 %	0.0 %	0.2 %	
2	11	5	ONE REVERSE MORTGAGE	2,450	193	2,643	7.5 %	1.4 %	8.1 %	49	55	PREMIER MORTGAGE RES	64	0	64	0.2 %	0.0 %	0.2 %	
3	6	6	SYNERGY ONE LENDING	1,291	589	1,880	4.0 %	4.4 %	5.8 %	50	56	BANK OF ENGLAND	62	0	62	0.2 %	0.0 %	0.2 %	
12	5	7	LONGBRIDGE FINANCIAL	368	1,066	1,434	1.1 %	8.0 %	4.4 %	51	57	THE REVERSE MORTGAGE	61	0	61	0.2 %	0.0 %	0.2 %	
8	7	8	LIVE WELL FINANCIAL	694	568	1,262	2.1 %	4.2 %	3.9 %	52	58	MOHAVE STATE BANK	58	0	58	0.2 %	0.0 %	0.2 %	
6		9	FAIRWAY INDEPENDENT	954	0	954	2.9 %	0.0 %	2.9 %	154	19	59	UNITED NORTHERN MORT	19	38	57	0.1 %	0.3 %	0.2 %
10	10	10	HIGHTTECHLENDING INC	391	195	586	1.2 %	1.5 %	1.8 %	53		60	ALPHA MORTGAGE CORPO	54	0	54	0.2 %	0.0 %	0.2 %
11	13	11	CHERRY CREEK MORTGAG	371	163	534	1.1 %	1.2 %	1.6 %	54		61	AMERICAN FINANCIAL M	52	0	52	0.2 %	0.0 %	0.2 %
17	9	12	OPEN MORTGAGE LLC	235	291	526	0.7 %	2.2 %	1.6 %	54		61	OCEAN LENDING HOME L	52	0	52	0.2 %	0.0 %	0.2 %
9	27	13	REVERSE MORTGAGESCOM	440	0	440	1.4 %	0.0 %	1.4 %	56		63	IREVERSE HOME LOANS	50	0	50	0.2 %	0.0 %	0.2 %
13		14	ALL REVERSE MORTGAGE	350	0	350	1.1 %	0.0 %	1.1 %	56		63	AMERICA FIRST FEDERA	50	0	50	0.2 %	0.0 %	0.2 %
1070	8	15	PLAZA HOME MORTGAGE	1	315	316	0.0 %	2.4 %	1.0 %	56		63	PARAMOUNT RESIDENTIA	50	0	50	0.2 %	0.0 %	0.2 %
14		16	FINANCE OF AMERICA M	291	0	291	0.9 %	0.0 %	0.9 %	56		63	FAMILY FIRST FUNDING	50	0	50	0.2 %	0.0 %	0.2 %
21	16	17	FIRSTBANK	177	95	272	0.5 %	0.7 %	0.8 %	60		67	EAST COAST CAPITAL C	49	0	49	0.2 %	0.0 %	0.2 %
15		18	ADVISORS MORTGAGE GR	264	0	264	0.8 %	0.0 %	0.8 %	75	23	67	TRADITIONAL MORTGAGE	42	7	49	0.1 %	0.1 %	0.2 %
16		19	QUONTIC BANK FSB	250	0	250	0.8 %	0.0 %	0.8 %	61		69	GOLDEN YEARS MORTGAG	48	0	48	0.1 %	0.0 %	0.1 %
18		20	ENNKAR INC	227	0	227	0.7 %	0.0 %	0.7 %	62		70	SIERRA PACIFIC MORTG	47	0	47	0.1 %	0.0 %	0.1 %
19		21	AMERICAN PACIFIC MOR	217	0	217	0.7 %	0.0 %	0.7 %	63		71	PACIFIC RESIDENTIAL	46	0	46	0.1 %	0.0 %	0.1 %
20	21	22	NATIONWIDE EQUITIES	197	19	216	0.6 %	0.1 %	0.7 %	63		71	REVERSE FREEDOM LLC	46	0	46	0.1 %	0.0 %	0.1 %
142	12	23	MCM HOLDINGS INC	20	165	185	0.1 %	1.2 %	0.6 %	63		71	EAGLE HOME MORTGAGE	46	0	46	0.1 %	0.0 %	0.1 %
124	14	24	MONEY HOUSE INC	25	157	182	0.1 %	1.2 %	0.6 %	63		71	TREBOR REVERSE LLC	46	0	46	0.1 %	0.0 %	0.1 %
22		25	M & T BANK	174	0	174	0.5 %	0.0 %	0.5 %	63		71	GENEVA FINANCIAL LLC	46	0	46	0.1 %	0.0 %	0.1 %
23		26	JET DIRECT FUNDING C	160	0	160	0.5 %	0.0 %	0.5 %	68		76	SUCCESS MORTGAGE PAR	45	0	45	0.1 %	0.0 %	0.1 %
24		27	BROKER SOLUTIONS INC	158	0	158	0.5 %	0.0 %	0.5 %	68		76	GATEWAY MORTGAGE GRO	45	0	45	0.1 %	0.0 %	0.1 %
25		28	RESOLUTE BANK	146	0	146	0.4 %	0.0 %	0.4 %	70		78	GREAT FLORIDA LENDIN	44	0	44	0.1 %	0.0 %	0.1 %
26		29	INTEGRITY 1ST MORTGA	129	0	129	0.4 %	0.0 %	0.4 %	70		78	MEADOWBROOK FINANCIA	44	0	44	0.1 %	0.0 %	0.1 %
27		30	VIP MORTGAGE INC	124	0	124	0.4 %	0.0 %	0.4 %	70		78	MAGNOLIA BANK INC	44	0	44	0.1 %	0.0 %	0.1 %
372	15	31	SUN WEST MORTGAGE CO	6	112	118	0.0 %	0.8 %	0.4 %	73		81	GOLDWATER BANK NA	43	0	43	0.1 %	0.0 %	0.1 %
134	17	32	1ST NATIONS REVERSE	22	91	113	0.1 %	0.7 %	0.3 %	73		81	SIMONICH CORPORATION	43	0	43	0.1 %	0.0 %	0.1 %
28		33	AMERICAN FINANCIAL N	108	0	108	0.3 %	0.0 %	0.3 %	75		83	NATIONWIDE MORTGAGE	42	0	42	0.1 %	0.0 %	0.1 %
28		33	HOMEBRIDGE FINANCIAL	108	0	108	0.3 %	0.0 %	0.3 %	77		84	ACCESS REVERSE MORTG	40	0	40	0.1 %	0.0 %	0.1 %
28		33	SUN AMERICAN MORTGAG	108	0	108	0.3 %	0.0 %	0.3 %	77		84	CF CAPITAL GROUP	40	0	40	0.1 %	0.0 %	0.1 %
31		36	THE FEDERAL SAVINGS	107	0	107	0.3 %	0.0 %	0.3 %	79		86	KRS CAPITAL PARTNERS	39	0	39	0.1 %	0.0 %	0.1 %
32		37	ACADEMY MORTGAGE COR	97	0	97	0.3 %	0.0 %	0.3 %	79		86	MORTGAGESHOP LLC	39	0	39	0.1 %	0.0 %	0.1 %
33		38	PRIMARY RESIDENTIAL	96	0	96	0.3 %	0.0 %	0.3 %	81		88	MOVEMENT MORTGAGE LL	38	0	38	0.1 %	0.0 %	0.1 %
36	23	39	TOTAL MEDIA MANAGEME	87	7	94	0.3 %	0.1 %	0.3 %	81		88	HECM SENIOR HOME FIN	38	0	38	0.1 %	0.0 %	0.1 %
285	18	40	LAND-HOME FINANCIAL	9	81	90	0.0 %	0.6 %	0.3 %	81		88	HERITAGE HOME LOANS	38	0	38	0.1 %	0.0 %	0.1 %
34		41	TOWNEBANK	89	0	89	0.3 %	0.0 %	0.3 %	84		91	SECURE LENDING INCOR	37	0	37	0.1 %	0.0 %	0.1 %
35		42	GUILD MORTGAGE COMPA	88	0	88	0.3 %	0.0 %	0.3 %	84		91	MAC5 MORTGAGE INC	37	0	37	0.1 %	0.0 %	0.1 %
37		43	SILVER LEAF MORTGAGE	81	0	81	0.2 %	0.0 %	0.2 %	84		91	REVERSE MORTGAGE ANS	37	0	37	0.1 %	0.0 %	0.1 %
38		44	INTERCONTINENTAL CAP	79	0	79	0.2 %	0.0 %	0.2 %	84		91	ATLANTIC COAST MORTG	37	0	37	0.1 %	0.0 %	0.1 %
39		45	FIRST AMERICAN HOME	75	0	75	0.2 %	0.0 %	0.2 %	84		91	KELLY MORTGAGE INC	37	0	37	0.1 %	0.0 %	0.1 %
39		45	SENIOR LENDING CORPO	75	0	75	0.2 %	0.0 %	0.2 %	84		91	MORTGAGE MASTER SERV	37	0	37	0.1 %	0.0 %	0.1 %
41		47	C2 FINANCIAL CORPORA	74	0	74	0.2 %	0.0 %	0.2 %	90		97	OMNI-FUND INC	36	0	36	0.1 %	0.0 %	0.1 %
42		48	APPROVAL FIRST HOME	73	0	73	0.2 %	0.0 %	0.2 %	90		97	PERRI FUNDING CORP	36	0	36	0.1 %	0.0 %	0.1 %
42		48	COMMUNITY FIRST NATI	73	0	73	0.2 %	0.0 %	0.2 %	90		97	CROSSCOUNTRY MORTGAG	36	0	36	0.1 %	0.0 %	0.1 %
44		50	BAY EQUITY LLC	72	0	72	0.2 %	0.0 %	0.2 %	90		97	FSI MORTGAGE LLC	36	0	36	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.  
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

25910 Acero | Suite 140 | Mission Viejo, CA 92691  
(682) 651-5632  
<http://www.rmainsight.net>

*Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.*

## Top 100 HECM Originators - July 2019 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	832	5,279	754.1	16.7 %	-16.0 %	45	66	SIERRA PACIFIC MORTG	5	28	4.0	66.7 %	-6.7 %
2	2	ONE REVERSE MORTGAGE	212	1,430	204.3	12.8 %	-17.1 %	45	67	HERITAGE HOME LOANS	5	27	3.9	25.0 %	50.0 %
3	3	SYNERGY ONE LENDING	140	789	112.7	33.3 %	-7.8 %	45	72	REVERSE MORTGAGE ANS	5	25	3.6	25.0 %	-10.7 %
4	5	FAIRWAY INDEPENDENT	113	607	86.7	15.3 %	0.2 %	45	72	EAGLE HOME MORTGAGE	5	25	3.6	150.0 %	-26.5 %
5	4	REVERSE MORTGAGE FUN	103	643	91.9	14.4 %	-36.7 %	45	76	HECM SENIOR HOME FIN	5	24	3.4	25.0 %	-4.0 %
6	6	FINANCE OF AMERICA R	88	575	82.1	25.7 %	-39.9 %	45	79	REVERSE FREEDOM LLC	5	23	3.3	400.0 %	-28.1 %
7	7	LIBERTY HOME EQUITY	67	419	59.9	52.3 %	-50.2 %	45	101	ACCESS REVERSE MORTG	5	18	2.6	150.0 %	-51.4 %
8	10	LONGBRIDGE FINANCIAL	31	219	31.3	-11.4 %	-47.2 %	45	109	MANN MORTGAGE LLC	5	17	2.4	66.7 %	-41.4 %
9	15	ADVISORS MORTGAGE GR	30	158	22.6	328.6 %	-36.5 %	45	125	SFMC LP	5	14	2.0		180.0 %
10	12	CHERRY CREEK MORTGAG	26	206	29.4	-13.3 %	-11.2 %	45	163	JAMES B NUTTER AND C	5	10	1.4		-23.1 %
11	13	ALL REVERSE MORTGAGE	25	198	28.3	4.2 %	-45.2 %	45	180	FIRST ALLIANCE HOME	5	9	1.3	400.0 %	-18.2 %
12	14	FINANCE OF AMERICA M	22	174	24.9	-47.6 %	-24.3 %	45	224	ARROWHEAD CAPITAL CO	5	7	1.0	400.0 %	-36.4 %
12	16	OPEN MORTGAGE LLC	22	129	18.4	46.7 %	-60.6 %	63	42	APPROVAL FIRST HOME	4	43	6.1	33.3 %	-48.8 %
14	9	HIGHTECHLENDING INC	19	245	35.0	-51.3 %	-48.5 %	63	45	COMMUNITY FIRST NATI	4	41	5.9	-33.3 %	-36.9 %
14	22	VIP MORTGAGE INC	19	86	12.3	111.1 %	41.0 %	63	55	GATEWAY MORTGAGE GRO	4	37	5.3	-33.3 %	54.2 %
16	24	BROKER SOLUTIONS INC	17	82	11.7	0.0 %	-21.2 %	63	60	MOHAVE STATE BANK	4	33	4.7	-20.0 %	22.2 %
17	18	ENNKAR INC	16	121	17.3	14.3 %	-38.6 %	63	67	OMNI-FUND INC	4	27	3.9	-33.3 %	-28.9 %
18	11	REVERSE MORTGAGESCOM	15	212	30.3	-16.7 %	-48.4 %	63	76	C & E FINANCIAL GROU	4	24	3.4	0.0 %	-17.2 %
19	19	NATIONWIDE EQUITIES	14	103	14.7	27.3 %	-69.1 %	63	76	GREAT FLORIDA LENDIN	4	24	3.4	100.0 %	-40.0 %
20	26	INTEGRITY 1ST MORTGA	13	76	10.9	0.0 %	10.1 %	63	79	GOLDWATER BANK NA	4	23	3.3	0.0 %	-48.9 %
20	46	NATIONWIDE MORTGAGE	13	40	5.7	160.0 %		63	79	AMERICAS MORTGAGE RE	4	23	3.3	100.0 %	-30.3 %
22	17	AMERICAN PACIFIC MOR	12	124	17.7	-42.9 %	-33.7 %	63	86	DIGNIFIED HOME LOANS	4	22	3.1	0.0 %	450.0 %
22	21	JET DIRECT FUNDING C	12	98	14.0	20.0 %	27.3 %	63	90	THE PRIVATE BANK & T	4	21	3.0	300.0 %	40.0 %
22	27	THE FEDERAL SAVINGS	12	66	9.4	20.0 %	-61.4 %	63	109	SUMMIT FUNDING INC	4	17	2.4	300.0 %	-15.0 %
22	31	HOMEBRIDGE FINANCIAL	12	60	8.6	33.3 %	-42.9 %	63	120	NORWICH COMMERCIAL G	4	15	2.1		-34.8 %
22	43	TRADITIONAL MORTGAGE	12	42	6.0	0.0 %		63	120	AAA NORTHEAST BANK	4	15	2.1		-31.8 %
27	37	BAY EQUITY LLC	11	51	7.3	57.1 %	88.9 %	63	131	EVERGREEN MONEYSOURC	4	13	1.9	300.0 %	-35.0 %
28	22	M & T BANK	9	86	12.3	-18.2 %	-40.3 %	63	163	OPTION ONE MORTGAGE	4	10	1.4	0.0 %	-9.1 %
28	31	SUN AMERICAN MORTGAG	9	60	8.6	125.0 %	-41.2 %	63	163	HOMESTEAD MORTGAGE L	4	10	1.4	300.0 %	-37.5 %
28	49	GUARANTEED RATE INC	9	39	5.6	200.0 %	-47.3 %	63	163	K & B CAPITAL CORPOR	4	10	1.4		-37.5 %
28	55	GENEVA FINANCIAL LLC	9	37	5.3	50.0 %	146.7 %	63	180	PROFESSIONAL MORTGAG	4	9	1.3	100.0 %	-66.7 %
32	28	PRIMARY RESIDENTIAL	8	65	9.3	-20.0 %	6.6 %	63	339	ADVNET FINANCIAL INC	4	4	0.6		300.0 %
32	33	SILVER LEAF MORTGAGE	8	56	8.0	60.0 %	55.6 %	83	40	FIRST AMERICAN HOME	3	45	6.4	-50.0 %	-30.8 %
32	52	PREMIER MORTGAGE RES	8	38	5.4	100.0 %	65.2 %	83	46	EAST COAST CAPITAL C	3	40	5.7	-62.5 %	29.0 %
32	58	SIMONICH CORPORATION	8	36	5.1	60.0 %	89.5 %	83	49	BANK OF ENGLAND	3	39	5.6	-62.5 %	-36.1 %
36	29	ACADEMY MORTGAGE COR	7	61	8.7	-30.0 %	41.9 %	83	52	THE REVERSE MORTGAGE	3	38	5.4	-57.1 %	-25.5 %
36	33	GUILD MORTGAGE COMPA	7	56	8.0	-30.0 %	-28.2 %	83	60	AMERICA FIRST FEDERA	3	33	4.7	200.0 %	-25.0 %
36	36	TOTAL MEDIA MANAGEME	7	52	7.4	-65.0 %	-14.8 %	83	63	MAGNOLIA BANK INC	3	31	4.4	0.0 %	24.0 %
39	20	QUONTIC BANK FSB	6	101	14.4	-50.0 %	-57.9 %	83	63	OCEAN LENDING HOME L	3	31	4.4	50.0 %	-8.8 %
39	25	RESOLUTE BANK	6	79	11.3	-71.4 %	-66.7 %	83	65	MEADOWBROOK FINANCIA	3	30	4.3	200.0 %	36.4 %
39	39	TOWNEBANK	6	47	6.7	-40.0 %	-53.9 %	83	67	FAMILY FIRST FUNDING	3	27	3.9	-25.0 %	285.7 %
39	43	UNIVERSAL LENDING CO	6	42	6.0	-14.3 %	-25.0 %	83	72	KRS CAPITAL PARTNERS	3	25	3.6	50.0 %	-46.8 %
39	109	CORNERSTONE MORTGAGE	6	17	2.4	200.0 %	240.0 %	83	79	PERRI FUNDING CORP	3	23	3.3	0.0 %	-17.9 %
39	109	FOUNTAIN CITY FUNDIN	6	17	2.4		-46.9 %	83	79	CMG MORTGAGE INC	3	23	3.3	0.0 %	15.0 %
45	29	AMERICAN FINANCIAL N	5	61	8.7	-44.4 %	-67.6 %	83	86	CROSSCOUNTRY MORTGAG	3	22	3.1	-50.0 %	-31.3 %
45	41	C2 FINANCIAL CORPORA	5	44	6.3	0.0 %	-45.0 %	83	90	SENIOR FUNDING ASSOC	3	21	3.0	-40.0 %	-66.7 %
45	52	NOVA FINANCIAL & INV	5	38	5.4	66.7 %	-25.5 %	83	94	LOANDEPOTCOM	3	20	2.9	200.0 %	-41.2 %
45	55	ALPHA MORTGAGE CORPO	5	37	5.3	-16.7 %	-22.9 %	83	96	CALIVER BEACH MORTGA	3	19	2.7	-25.0 %	-17.4 %
45	59	AMERICAN FINANCIAL M	5	35	5.0	-16.7 %	-31.4 %	83	96	AMERICAN FINANCING C	3	19	2.7	200.0 %	72.7 %
45	62	PARAMOUNT RESIDENTIA	5	32	4.6	150.0 %	-15.8 %	83	101	TREBOR REVERSE LLC	3	18	2.6		-45.5 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



**Your Reverse Mortgage Lending Partner. Putting the pieces together . . . Together.**

**Expand Your Business. Satisfy Your Clients.**

Approved GNMA Issuer.  
 Cherry Creek Mortgage Co.,  
 Inc. NMLS #3001 dba 1st  
 Reverse Mortgage USA®.  
 All Rights Reserved. 3609 S.  
 Wadsworth Blvd., Suite 500  
 Lakewood, CO 80235.

If you are looking for a new investor relationship and additional liquidity in the secondary markets for all reverse mortgage products, please contact 1st Reverse Mortgage USA® at (877) 217-0166 or www.1strmusa.com

Disclaimer: Although a significant effort is made to assure the accuracy and completeness of the information provided, Reverse Market Insight, Inc. makes no express or implied warranty as to the accuracy, adequacy, completeness, legality of the information. Reverse Market Insight, Inc. does not endorse any products or services advertised on this report. We also waive any liability of any loss or damage that may be incurred as a result of the use of such advertised products or services.