

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through November 2019

Next Release Date: Week 4 of February

Retail
Endorsement Growth

-18.6 %

Wholesale
Endorsement Growth

-4.5 %

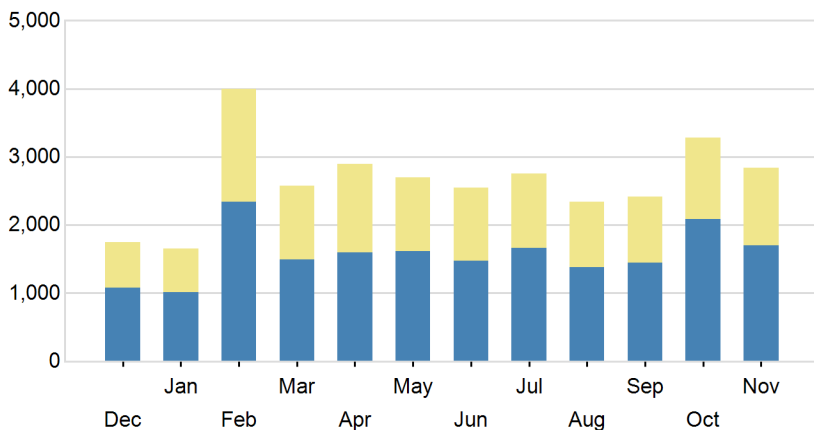
Total
Endorsement Growth

-13.5 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Total	18,883		12,858		31,741	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Total	Mkt Shr
AMERICAN ADVISORS GROUP	557	631	1,179	782	877	881	846	994	701	821	1,337	1,168	10,774	33.9%
FINANCE OF AMERICA REVER	236	80	725	344	329	302	410	392	299	351	332	387	4,187	13.2%
REVERSE MORTGAGE FUNDING	205	193	333	237	262	255	240	293	317	300	311	266	3,212	10.1%
ONE REVERSE MORTGAGE LLC	127	74	352	213	247	238	215	240	249	185	284	204	2,628	8.3%
LIBERTY HOME EQUITY SOLU	123	165	255	247	411	302	187	230	72	140	213	145	2,490	7.8%
SYNERGY ONE LENDING INC	117	109	212	137	164	178	148	178	182	164	217	200	2,006	6.3%
LONGBRIDGE FINANCIAL LLC	76	74	145	128	137	126	119	126	160	162	134	94	1,481	4.7%
FAIRWAY INDEPENDENT MORT	52	36	122	79	89	70	98	113	98	99	103	75	1,034	3.3%
LIVE WELL FINANCIAL INC	73	82	146	112	102	126	6						647	2.0%
OPEN MORTGAGE LLC	31	27	73	47	40	27	30	45	66	53	108	81	628	2.0%
Total	1,597	1,471	3,542	2,326	2,658	2,505	2,299	2,611	2,144	2,275	3,039	2,620	29,087	91.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,131	1,643	10,774	-10.2 %	-15.0 %	-11.0 %	85 %	15 %	28.8 %	12.8 %	33.9 %
FINANCE OF AMERICA REVERS	6	1	2	884	3,303	4,187	-43.9 %	-37.5 %	-39.0 %	21 %	79 %	2.8 %	25.7 %	13.2 %
REVERSE MORTGAGE FUNDING	4	2	3	1,165	2,047	3,212	-28.6 %	-37.7 %	-34.7 %	36 %	64 %	3.7 %	15.9 %	10.1 %
ONE REVERSE MORTGAGE LLC	2	9	4	2,342	286	2,628	-19.0 %	495.8 %	-10.6 %	89 %	11 %	7.4 %	2.2 %	8.3 %
LIBERTY HOME EQUITY SOLUT	7	3	5	608	1,882	2,490	-47.8 %	-39.0 %	-41.4 %	24 %	76 %	1.9 %	14.6 %	7.8 %
SYNERGY ONE LENDING INC	3	6	6	1,437	569	2,006	-3.8 %	-36.4 %	-16.0 %	72 %	28 %	4.5 %	4.4 %	6.3 %
LONGBRIDGE FINANCIAL LLC	8	5	7	388	1,093	1,481	-39.2 %	-12.6 %	-21.6 %	26 %	74 %	1.2 %	8.5 %	4.7 %
FAIRWAY INDEPENDENT MORTG	5		8	1,034	0	1,034	7.7 %	NaN	7.7 %	100 %	0 %	3.3 %		3.3 %
LIVE WELL FINANCIAL INC	13	7	9	308	342	650	-75.3 %	-52.4 %	-67.0 %	47 %	53 %	1.0 %	2.7 %	2.0 %
OPEN MORTGAGE LLC	12	8	10	328	300	628	-26.5 %	-24.4 %	-25.5 %	52 %	48 %	1.0 %	2.3 %	2.0 %
Total				17,625	11,465	29,090	-20.7 %	-32.1 %	-25.6 %	61 %	39 %	55.5 %	89.2 %	91.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GOODLIFE HOME LOANS	30	25	33	100	6	106	100	0	100	94 %	6 %	0.3 %	0.0 %	0.3 %
FAIRWAY INDEPENDENT MORTG	5		8	1,034	0	1,034	74	0	74	100 %	0 %	3.3 %		3.3 %
NATIONWIDE MORTGAGE BANKE	46		53	67	0	67	66	0	66	100 %	0 %	0.2 %		0.2 %
SENIOR LENDING CORPORATIO	34		38	96	0	96	38	0	38	100 %	0 %	0.3 %		0.3 %
ELITE FUNDING CORPORATION	58		64	52	0	52	32	0	32	100 %	0 %	0.2 %		0.2 %
Total				1,349	6	1,355	310	0	310	100 %	0 %	4.3 %	0.0 %	4.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	9	4	2,342	286	2,628	-548	238	-310	89 %	11 %	7.4 %	2.2 %	8.3 %
ROYAL PACIFIC FUNDING COR	1067	18	106	1	29	30	0	28	28	3 %	97 %	0.0 %	0.2 %	0.1 %
MIDWEST LOAN SOLUTIONS IN	586	21	117	3	23	26	3	23	26	12 %	88 %	0.0 %	0.2 %	0.1 %
TOTAL MEDIA MANAGEMENT LL	43	23	44	69	11	80	-25	10	-15	86 %	14 %	0.2 %	0.1 %	0.3 %
MID AMERICA MORTGAGE INC	122	26	128	23	1	24	23	1	24	96 %	4 %	0.1 %	0.0 %	0.1 %
Total				2,438	350	2,788	-547	300	-247	87 %	13 %	7.7 %	2.7 %	8.8 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	502	44 %
REVERSE MORTGAGE FUNDING LLC	277	37 %
LIBERTY HOME EQUITY SOLUTIONS INC	396	29 %
AMERICAN ADVISORS GROUP	340	28 %
LONGBRIDGE FINANCIAL LLC	68	33 %
SYNERGY ONE LENDING INC	121	33 %
LIVE WELL FINANCIAL INC	66	12 %
OPEN MORTGAGE LLC	73	26 %
ONE REVERSE MORTGAGE LLC	157	42 %
PLAZA HOME MORTGAGE INC	204	43 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through November 2019

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,131	1,643	10,774	28.8 %	12.8 %	33.9 %	43		51	GUARANTEED RATE INC	69	0	69	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	884	3,303	4,187	2.8 %	25.7 %	13.2 %	43		51	MAGNOLIA BANK INC	69	0	69	0.2 %	0.0 %	0.2 %
4	2	3	REVERSE MORTGAGE FUN	1,165	2,047	3,212	3.7 %	15.9 %	10.1 %	46		53	BANK OF ENGLAND	67	0	67	0.2 %	0.0 %	0.2 %
2	9	4	ONE REVERSE MORTGAGE	2,342	286	2,628	7.4 %	2.2 %	8.3 %	46		53	NATIONWIDE MORTGAGE	67	0	67	0.2 %	0.0 %	0.2 %
7	3	5	LIBERTY HOME EQUITY	608	1,882	2,490	1.9 %	14.6 %	7.8 %	48		55	THE REVERSE MORTGAGE	66	0	66	0.2 %	0.0 %	0.2 %
3	6	6	SYNERGY ONE LENDING	1,437	569	2,006	4.5 %	4.4 %	6.3 %	49		56	APPROVAL FIRST HOME	63	0	63	0.2 %	0.0 %	0.2 %
8	5	7	LONGBRIDGE FINANCIAL	388	1,093	1,481	1.2 %	8.5 %	4.7 %	51		57	ALPHA MORTGAGE CORPO	62	0	62	0.2 %	0.0 %	0.2 %
5		8	FAIRWAY INDEPENDENT	1,034	0	1,034	3.3 %	0.0 %	3.3 %	51		57	PREMIER MORTGAGE RES	62	0	62	0.2 %	0.0 %	0.2 %
13	7	9	LIVE WELL FINANCIAL	308	342	650	1.0 %	2.7 %	2.0 %	53		59	AMERICAN FINANCIAL M	60	0	60	0.2 %	0.0 %	0.2 %
12	8	10	OPEN MORTGAGE LLC	328	300	628	1.0 %	2.3 %	2.0 %	53		59	PARAMOUNT RESIDENTIA	60	0	60	0.2 %	0.0 %	0.2 %
9	11	11	HIGHTECHLENDING INC	378	235	613	1.2 %	1.8 %	1.9 %	55		61	INTERCONTINENTAL CAP	57	0	57	0.2 %	0.0 %	0.2 %
10	13	12	CHERRY CREEK MORTGAG	341	155	496	1.1 %	1.2 %	1.6 %	56		62	GENEVA FINANCIAL LLC	56	0	56	0.2 %	0.0 %	0.2 %
11		13	ALL REVERSE MORTGAGE	340	0	340	1.1 %	0.0 %	1.1 %	57		63	EAST COAST CAPITAL C	55	0	55	0.2 %	0.0 %	0.2 %
2014	10	14	PLAZA HOME MORTGAGE	0	284	284	0.0 %	2.2 %	0.9 %	58		64	FAMILY FIRST FUNDING	52	0	52	0.2 %	0.0 %	0.2 %
14	28	15	REVERSE MORTGAGESCOM	282	0	282	0.9 %	0.0 %	0.9 %	58		64	ELITE FUNDING CORPOR	52	0	52	0.2 %	0.0 %	0.2 %
15		16	FINANCE OF AMERICA M	277	0	277	0.9 %	0.0 %	0.9 %	60		66	NOVA FINANCIAL & INV	49	0	49	0.2 %	0.0 %	0.2 %
16		17	ADVISORS MORTGAGE GR	266	0	266	0.8 %	0.0 %	0.8 %	139	18	66	UNITED NORTHERN MORT	20	29	49	0.1 %	0.2 %	0.2 %
17		18	ENNKAR INC	214	0	214	0.7 %	0.0 %	0.7 %	60		66	MOHAVE STATE BANK	49	0	49	0.2 %	0.0 %	0.2 %
107	12	18	MONEY HOUSE INC	28	186	214	0.1 %	1.4 %	0.7 %	62		69	GATEWAY MORTGAGE GRO	48	0	48	0.2 %	0.0 %	0.2 %
19	22	20	NATIONWIDE EQUITIES	180	18	198	0.6 %	0.1 %	0.6 %	62		69	MEADOWBROOK FINANCIA	48	0	48	0.2 %	0.0 %	0.2 %
18		21	AMERICAN PACIFIC MOR	194	0	194	0.6 %	0.0 %	0.6 %	62		69	MORTGAGE MASTER SERV	48	0	48	0.2 %	0.0 %	0.2 %
20		22	BROKER SOLUTIONS INC	161	0	161	0.5 %	0.0 %	0.5 %	65		72	COMMUNITY FIRST NATI	44	0	44	0.1 %	0.0 %	0.1 %
21		23	JET DIRECT FUNDING C	156	0	156	0.5 %	0.0 %	0.5 %	66		73	SUCCESS MORTGAGE PAR	43	0	43	0.1 %	0.0 %	0.1 %
22		24	QUONTIC BANK FSB	139	0	139	0.4 %	0.0 %	0.4 %	66		73	AMERICA FIRST FEDERA	43	0	43	0.1 %	0.0 %	0.1 %
177	14	24	MCM HOLDINGS INC	15	124	139	0.0 %	1.0 %	0.4 %	66		73	CF CAPITAL GROUP	43	0	43	0.1 %	0.0 %	0.1 %
23		26	VIP MORTGAGE INC	134	0	134	0.4 %	0.0 %	0.4 %	66		73	C & E FINANCIAL GROU	43	0	43	0.1 %	0.0 %	0.1 %
24		27	M & T BANK	132	0	132	0.4 %	0.0 %	0.4 %	66		73	HERITAGE HOME LOANS	43	0	43	0.1 %	0.0 %	0.1 %
256	15	28	SUN WEST MORTGAGE CO	10	121	131	0.0 %	0.9 %	0.4 %	66		73	SIMONICH CORPORATION	43	0	43	0.1 %	0.0 %	0.1 %
25		29	PRIMARY RESIDENTIAL	125	0	125	0.4 %	0.0 %	0.4 %	72		79	ARAMCO MORTGAGE INC	42	0	42	0.1 %	0.0 %	0.1 %
26		30	INTEGRITY 1ST MORTGA	122	0	122	0.4 %	0.0 %	0.4 %	72		79	KRS CAPITAL PARTNERS	42	0	42	0.1 %	0.0 %	0.1 %
27		31	THE FEDERAL SAVINGS	112	0	112	0.4 %	0.0 %	0.4 %	74		81	PERRI FUNDING CORP	41	0	41	0.1 %	0.0 %	0.1 %
28		32	RESOLVE BANK	108	0	108	0.3 %	0.0 %	0.3 %	75		82	OCEAN LENDING HOME L	40	0	40	0.1 %	0.0 %	0.1 %
30	25	33	GOODLIFE HOME LOANS	100	6	106	0.3 %	0.0 %	0.3 %	76		83	SIERRA PACIFIC MORTG	39	0	39	0.1 %	0.0 %	0.1 %
29		34	ACADEMY MORTGAGE COR	103	0	103	0.3 %	0.0 %	0.3 %	76		83	CROSSCOUNTRY MORTGAG	39	0	39	0.1 %	0.0 %	0.1 %
30		35	HOMEBRIDGE FINANCIAL	100	0	100	0.3 %	0.0 %	0.3 %	76		83	CALIVER BEACH MORTGA	39	0	39	0.1 %	0.0 %	0.1 %
32		36	SUN AMERICAN MORTGAG	99	0	99	0.3 %	0.0 %	0.3 %	79		86	GOLDEN YEARS MORTGAG	38	0	38	0.1 %	0.0 %	0.1 %
33		37	AMERICAN FINANCIAL N	98	0	98	0.3 %	0.0 %	0.3 %	79		86	GREAT FLORIDA LENDIN	38	0	38	0.1 %	0.0 %	0.1 %
34		38	SENIOR LENDING CORPO	96	0	96	0.3 %	0.0 %	0.3 %	79		86	REVERSE FREEDOM LLC	38	0	38	0.1 %	0.0 %	0.1 %
49	20	39	FIRSTBANK	63	28	91	0.2 %	0.2 %	0.3 %	82		89	EAGLE HOME MORTGAGE	37	0	37	0.1 %	0.0 %	0.1 %
35		40	SILVER LEAF MORTGAGE	85	0	85	0.3 %	0.0 %	0.3 %	83		90	ACCESS REVERSE MORTG	36	0	36	0.1 %	0.0 %	0.1 %
236	16	41	LAND-HOME FINANCIAL	11	73	84	0.0 %	0.6 %	0.3 %	83		90	ATLANTIC COAST MORTG	36	0	36	0.1 %	0.0 %	0.1 %
36		41	GUILD MORTGAGE COMPA	84	0	84	0.3 %	0.0 %	0.3 %	83		90	REVERSE MORTGAGE ANS	36	0	36	0.1 %	0.0 %	0.1 %
37		43	C2 FINANCIAL CORPORA	82	0	82	0.3 %	0.0 %	0.3 %	83		90	FSI MORTGAGE LLC	36	0	36	0.1 %	0.0 %	0.1 %
43	23	44	TOTAL MEDIA MANAGEME	69	11	80	0.2 %	0.1 %	0.3 %	87		94	REVERSE MORTGAGE EDU	34	0	34	0.1 %	0.0 %	0.1 %
38		45	FIRST AMERICAN HOME	79	0	79	0.2 %	0.0 %	0.2 %	87		94	OMNI-FUND INC	34	0	34	0.1 %	0.0 %	0.1 %
39		46	UNITED PACIFIC MORTG	76	0	76	0.2 %	0.0 %	0.2 %	87		94	SUMMIT FUNDING INC	34	0	34	0.1 %	0.0 %	0.1 %
39		46	BAY EQUITY LLC	76	0	76	0.2 %	0.0 %	0.2 %	90		97	IREVERSE HOME LOANS	33	0	33	0.1 %	0.0 %	0.1 %
41		48	UNIVERSAL LENDING CO	72	0	72	0.2 %	0.0 %	0.2 %	90		97	MOVEMENT MORTGAGE LL	33	0	33	0.1 %	0.0 %	0.1 %
42		49	TOWNEBANK	71	0	71	0.2 %	0.0 %	0.2 %	90		97	GOLDWATER BANK NA	33	0	33	0.1 %	0.0 %	0.1 %
297	17	50	1ST NATIONS REVERSE	8	62	70	0.0 %	0.5 %	0.2 %	90		97	AMERICAN LIBERTY MOR	33	0	33	0.1 %	0.0 %	0.1 %

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Top 100 HECM Originators - November 2019 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	952	8,647	786.1	-16.3 %	-6.0 %	49	52	AMERICAN FINANCIAL M	5	57	5.2	-37.5 %	-12.3 %
2	2	ONE REVERSE MORTGAGE	158	2,223	202.1	-36.3 %	-15.3 %	49	75	CROSSCOUNTRY MORTGAG	5	37	3.4	400.0 %	-15.9 %
3	3	SYNERGY ONE LENDING	150	1,356	123.3	-9.1 %	6.2 %	49	88	AMERICAN LIBERTY MOR	5	31	2.8	-16.7 %	-13.9 %
4	4	REVERSE MORTGAGE FUN	102	1,101	100.1	-15.0 %	-18.6 %	49	88	REVERSE MORTGAGE EDU	5	31	2.8	66.7 %	-31.1 %
5	5	FAIRWAY INDEPENDENT	75	982	89.3	-27.2 %	9.0 %	49	96	GREEN MONARCH MORTGA	5	29	2.6	25.0 %	-14.7 %
6	6	FINANCE OF AMERICA R	65	820	74.5	12.1 %	-42.2 %	49	125	OPTION ONE MORTGAGE	5	22	2.0	66.7 %	37.5 %
7	12	OPEN MORTGAGE LLC	42	312	28.4	-40.8 %	-25.2 %	49	140	PREMIER REVERSE MORT	5	19	1.7	150.0 %	0.0 %
8	7	LIBERTY HOME EQUITY	41	569	51.7	-21.2 %	-47.3 %	49	167	JAMES B NUTTER AND C	5	15	1.4		-11.8 %
9	8	HIGHTECHLENDING INC	36	373	33.9	9.1 %	-39.5 %	49	178	MORTGAGE NAVIGATORS	5	14	1.3	150.0 %	366.7 %
10	11	CHERRY CREEK MORTGAG	31	320	29.1	10.7 %	-14.9 %	49	178	VAN DYK MORTGAGE COR	5	14	1.3		-48.1 %
11	15	ADVISORS MORTGAGE GR	29	254	23.1	31.8 %	-25.9 %	61	38	BAY EQUITY LLC	4	75	6.8	-50.0 %	59.6 %
12	17	ENNKAR INC	26	203	18.5	44.4 %	-30.5 %	61	51	PARAMOUNT RESIDENTIA	4	59	5.4	0.0 %	7.3 %
12	21	BROKER SOLUTIONS INC	26	149	13.5	52.9 %	-11.3 %	61	62	MORTGAGE MASTER SERV	4	43	3.9	-42.9 %	126.3 %
14	9	LONGBRIDGE FINANCIAL	23	369	33.5	-28.1 %	-32.3 %	61	65	CF CAPITAL GROUP	4	42	3.8	33.3 %	5.0 %
14	13	FINANCE OF AMERICA M	23	267	24.3	-14.8 %	-20.8 %	61	71	C & E FINANCIAL GROU	4	40	3.6	-20.0 %	8.1 %
14	24	PRIMARY RESIDENTIAL	23	120	10.9	91.7 %	37.9 %	61	73	SUCCESS MORTGAGE PAR	4	38	3.5	-20.0 %	-28.3 %
17	20	JET DIRECT FUNDING C	18	154	14.0	5.9 %	12.4 %	61	88	MOVEMENT MORTGAGE LL	4	31	2.8	100.0 %	-54.4 %
18	10	ALL REVERSE MORTGAGE	17	321	29.2	-46.9 %	-35.0 %	61	88	AMERICAS MORTGAGE RE	4	31	2.8	100.0 %	-26.2 %
19	22	VIP MORTGAGE INC	15	131	11.9	-11.8 %	36.5 %	61	96	NORTHWEST REVERSE MO	4	29	2.6	-20.0 %	
19	27	THE FEDERAL SAVINGS	15	112	10.2	15.4 %	-47.2 %	61	102	PS FINANCIAL SERVICE	4	28	2.5	0.0 %	33.3 %
19	30	SUN AMERICAN MORTGAG	15	96	8.7	200.0 %	-34.7 %	61	102	MONEY HOUSE INC	4	28	2.5	100.0 %	-3.4 %
19	56	ELITE FUNDING CORPOR	15	52	4.7	15.4 %	188.9 %	61	118	MID AMERICA MORTGAGE	4	23	2.1	-50.0 %	
23	42	MAGNOLIA BANK INC	13	69	6.3	44.4 %	81.6 %	61	118	HOMETOWN LENDERS LLC	4	23	2.1	0.0 %	
24	18	AMERICAN PACIFIC MOR	12	178	16.2	50.0 %	-32.6 %	61	152	BORBA INVESTMENTS IN	4	17	1.5	0.0 %	-45.2 %
24	19	NATIONWIDE EQUITIES	12	166	15.1	-55.6 %	-59.8 %	61	187	AMERICA INTEGRITY FI	4	13	1.2	100.0 %	
24	34	SENIOR LENDING CORPO	12	89	8.1	140.0 %	93.5 %	61	224	TNBANK	4	11	1.0		57.1 %
24	35	SILVER LEAF MORTGAGE	12	80	7.3	140.0 %	42.9 %	61	224	SENIOR MANAGEMENT GR	4	11	1.0		1,000.0 %
28	29	ACADEMY MORTGAGE COR	11	99	9.0	57.1 %	32.0 %	78	36	GUILD MORTGAGE COMPA	3	79	7.2	-70.0 %	-24.8 %
29	40	UNIVERSAL LENDING CO	10	70	6.4	0.0 %	-12.5 %	78	55	EAST COAST CAPITAL C	3	55	5.0	-66.7 %	37.5 %
29	40	UNITED PACIFIC MORTG	10	70	6.4	0.0 %	0.0 %	78	59	FAMILY FIRST FUNDING	3	47	4.3	-50.0 %	88.0 %
29	47	BANK OF ENGLAND	10	63	5.7	66.7 %	-21.3 %	78	61	MOHAVE STATE BANK	3	45	4.1	-40.0 %	-6.3 %
32	26	INTEGRITY 1ST MORTGA	9	113	10.3	-40.0 %	0.0 %	78	62	MEADOWBROOK FINANCIA	3	43	3.9	-25.0 %	38.7 %
32	32	AMERICAN FINANCIAL N	9	94	8.5	-40.0 %	-59.3 %	78	68	KRS CAPITAL PARTNERS	3	41	3.7	-25.0 %	-31.7 %
32	43	THE REVERSE MORTGAGE	9	66	6.0	0.0 %	-10.8 %	78	75	GOLDEN YEARS MORTGAG	3	37	3.4	-25.0 %	-57.5 %
32	46	GUARANTEED RATE INC	9	64	5.8	28.6 %	-34.7 %	78	75	PERRI FUNDING CORP	3	37	3.4	0.0 %	0.0 %
36	39	FIRST AMERICAN HOME	8	74	6.7	33.3 %	-17.8 %	78	75	SIERRA PACIFIC MORTG	3	37	3.4	200.0 %	-21.3 %
36	48	PREMIER MORTGAGE RES	8	62	5.6	14.3 %	26.5 %	78	80	GREAT FLORIDA LENDIN	3	36	3.3	0.0 %	-37.9 %
36	50	ALPHA MORTGAGE CORPO	8	60	5.5	100.0 %	-4.8 %	78	81	ATLANTIC COAST MORTG	3	35	3.2	0.0 %	-10.3 %
36	71	ARAMCO MORTGAGE INC	8	40	3.6	60.0 %	-43.7 %	78	81	FSI MORTGAGE LLC	3	35	3.2	50.0 %	20.7 %
40	24	QUONTIC BANK FSB	7	120	10.9	16.7 %	-67.6 %	78	84	REVERSE MORTGAGE ANS	3	34	3.1	50.0 %	-10.5 %
40	31	HOMEBRIDGE FINANCIAL	7	95	8.6	-53.3 %	-35.8 %	78	88	ACCESS REVERSE MORTG	3	31	2.8	50.0 %	-42.6 %
40	37	C2 FINANCIAL CORPORA	7	77	7.0	-46.2 %	-26.7 %	78	94	LOANDEPOTCOM	3	30	2.7	-25.0 %	-37.5 %
40	43	NATIONWIDE MORTGAGE	7	66	6.0	0.0 %	6,500.0 %	78	96	IREVERSE HOME LOANS	3	29	2.6	0.0 %	-77.0 %
40	88	SUMMIT FUNDING INC	7	31	2.8		6.9 %	78	96	DIGNIFIED HOME LOANS	3	29	2.6		262.5 %
45	28	GOODLIFE HOME LOANS	6	100	9.1	-80.6 %		78	102	KELLY MORTGAGE INC	3	28	2.5	50.0 %	-20.0 %
45	52	APPROVAL FIRST HOME	6	57	5.2	50.0 %	-47.2 %	78	110	FIRST MIDWEST BANK	3	25	2.3	0.0 %	-39.0 %
45	62	HERITAGE HOME LOANS	6	43	3.9	100.0 %	48.3 %	78	110	AAA NORTHEAST BANK	3	25	2.3	0.0 %	-32.4 %
45	96	DIRECTORS MORTGAGE I	6	29	2.6	200.0 %	45.0 %	78	110	HELPING HANDS COMMUN	3	25	2.3	50.0 %	177.8 %
49	23	M & T BANK	5	124	11.3	-37.5 %	-44.6 %	78	118	CENTRAL PACIFIC BANK	3	23	2.1	0.0 %	15.0 %
49	48	TOWNEBANK	5	62	5.6	66.7 %	-54.1 %	78	125	INTERCAP LENDING INC	3	22	2.0	200.0 %	1,000.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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