

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through February 2020

Next Release Date: Week 4 of May

Retail  
Endorsement Growth

**-24.4 %**

Wholesale  
Endorsement Growth

**-1.7 %**

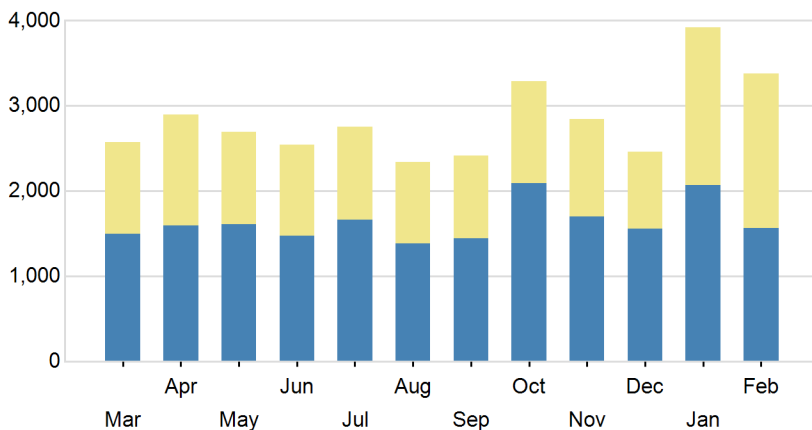
Total  
Endorsement Growth

**-13.7 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Jan	2,069	32.9 %	1,847	105.5 %	3,916	59.4 %
Feb	1,565	-24.4 %	1,816	-1.7 %	3,381	-13.7 %
Total	19,645		14,451		34,096	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	782	877	881	846	994	701	821	1,337	1,168	936	1,227	752	11,322	33.2%
FINANCE OF AMERICA REVER	344	329	302	410	392	299	351	332	387	245	420	481	4,292	12.6%
REVERSE MORTGAGE FUNDING	237	262	255	240	293	317	300	311	266	386	454	390	3,711	10.9%
LIBERTY REVERSE MORTGAGE	247	411	302	187	230	72	140	213	145	3	660	794	3,404	10.0%
ONE REVERSE MORTGAGE LLC	213	247	238	215	240	249	185	284	204	161	164	180	2,580	7.6%
SYNERGY ONE LENDING INC	137	164	178	148	178	182	164	217	200	208	198	177	2,151	6.3%
LONGBRIDGE FINANCIAL LLC	128	137	126	119	126	160	162	134	94	72	241	225	1,724	5.1%
FAIRWAY INDEPENDENT MORT	79	89	70	98	113	98	99	103	75	48	93	150	1,115	3.3%
OPEN MORTGAGE LLC	47	40	27	30	45	66	53	108	81	91	189	86	863	2.5%
HIGHTECHLENDING INC	57	51	34	59	28	76	39	65	49	71	66	34	629	1.8%
<b>Total</b>	<b>2,271</b>	<b>2,607</b>	<b>2,413</b>	<b>2,352</b>	<b>2,639</b>	<b>2,220</b>	<b>2,314</b>	<b>3,104</b>	<b>2,669</b>	<b>2,221</b>	<b>3,712</b>	<b>3,269</b>	<b>31,791</b>	<b>93.2%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,439	1,883	11,322	2.3 %	30.0 %	6.0 %	83 %	17 %	27.7 %	13.0 %	33.2 %
FINANCE OF AMERICA REVERS	6	1	2	844	3,448	4,292	-37.8 %	-11.2 %	-18.1 %	20 %	80 %	2.5 %	23.9 %	12.6 %
REVERSE MORTGAGE FUNDING	4	3	3	1,416	2,295	3,711	25.4 %	-6.9 %	3.2 %	38 %	62 %	4.2 %	15.9 %	10.9 %
LIBERTY REVERSE MORTGAGE	7	2	4	823	2,581	3,404	10.8 %	20.0 %	17.7 %	24 %	76 %	2.4 %	17.9 %	10.0 %
ONE REVERSE MORTGAGE LLC	2	8	5	2,195	385	2,580	-15.3 %	352.9 %	-3.6 %	85 %	15 %	6.4 %	2.7 %	7.6 %
SYNERGY ONE LENDING INC	3	6	6	1,561	590	2,151	25.4 %	-10.9 %	12.8 %	73 %	27 %	4.6 %	4.1 %	6.3 %
LONGBRIDGE FINANCIAL LLC	8	5	7	474	1,250	1,724	19.7 %	22.4 %	21.7 %	27 %	73 %	1.4 %	8.6 %	5.1 %
FAIRWAY INDEPENDENT MORTG	5		8	1,115	0	1,115	30.4 %	NaN	30.4 %	100 %	0 %	3.3 %		3.3 %
OPEN MORTGAGE LLC	9	7	9	469	394	863	58.4 %	29.6 %	43.8 %	54 %	46 %	1.4 %	2.7 %	2.5 %
HIGHTECHLENDING INC	10	10	10	383	246	629	-25.2 %	0.8 %	-16.8 %	61 %	39 %	1.1 %	1.7 %	1.8 %
<b>Total</b>				<b>18,719</b>	<b>13,072</b>	<b>31,791</b>	<b>2.0 %</b>	<b>6.6 %</b>	<b>3.8 %</b>	<b>59 %</b>	<b>41 %</b>	<b>54.9 %</b>	<b>90.5 %</b>	<b>93.2 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
SYNERGY ONE LENDING INC	3	6	6	1,561	590	2,151	316	-72	244	73 %	27 %	4.6 %	4.1 %	6.3 %
REVERSE MORTGAGE FUNDING	4	3	3	1,416	2,295	3,711	287	-171	116	38 %	62 %	4.2 %	15.9 %	10.9 %
FAIRWAY INDEPENDENT MORTG	5		8	1,115	0	1,115	260	0	260	100 %	0 %	3.3 %		3.3 %
AMERICAN ADVISORS GROUP	1	4	1	9,439	1,883	11,322	209	434	643	83 %	17 %	27.7 %	13.0 %	33.2 %
OPEN MORTGAGE LLC	9	7	9	469	394	863	173	90	263	54 %	46 %	1.4 %	2.7 %	2.5 %
<b>Total</b>				<b>14,000</b>	<b>5,162</b>	<b>19,162</b>	<b>1,245</b>	<b>281</b>	<b>1,526</b>	<b>73 %</b>	<b>27 %</b>	<b>41.1 %</b>	<b>35.7 %</b>	<b>56.2 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,439	1,883	11,322	209	434	643	83 %	17 %	27.7 %	13.0 %	33.2 %
LIBERTY REVERSE MORTGAGE	7	2	4	823	2,581	3,404	80	431	511	24 %	76 %	2.4 %	17.9 %	10.0 %
ONE REVERSE MORTGAGE LLC	2	8	5	2,195	385	2,580	-397	300	-97	85 %	15 %	6.4 %	2.7 %	7.6 %
LONGBRIDGE FINANCIAL LLC	8	5	7	474	1,250	1,724	78	229	307	27 %	73 %	1.4 %	8.6 %	5.1 %
OPEN MORTGAGE LLC	9	7	9	469	394	863	173	90	263	54 %	46 %	1.4 %	2.7 %	2.5 %
<b>Total</b>				<b>13,400</b>	<b>6,493</b>	<b>19,893</b>	<b>143</b>	<b>1,484</b>	<b>1,627</b>	<b>67 %</b>	<b>33 %</b>	<b>39.3 %</b>	<b>44.9 %</b>	<b>58.3 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	514	41 %
LIBERTY REVERSE MORTGAGE	440	34 %
REVERSE MORTGAGE FUNDING LLC	277	36 %
AMERICAN ADVISORS GROUP	367	28 %
LONGBRIDGE FINANCIAL LLC	72	34 %
SYNERGY ONE LENDING INC	118	38 %
OPEN MORTGAGE LLC	95	21 %
ONE REVERSE MORTGAGE LLC	188	42 %
PLAZA HOME MORTGAGE INC	201	47 %
HIGHTECHLENDING INC	123	38 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2020**

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,439	1,883	11,322	27.7 %	13.0 %	33.2 %	44			50 NATIONWIDE MORTGAGE	76	0	76	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	844	3,448	4,292	2.5 %	23.9 %	12.6 %	46			52 AMERICAN FINANCIAL M	75	0	75	0.2 %	0.0 %	0.2 %
4	3	3	REVERSE MORTGAGE FUN	1,416	2,295	3,711	4.2 %	15.9 %	10.9 %	47			53 ALPHA MORTGAGE CORPO	74	0	74	0.2 %	0.0 %	0.2 %
7	2	4	LIBERTY REVERSE MORT	823	2,581	3,404	2.4 %	17.9 %	10.0 %	47			53 EAST COAST CAPITAL C	74	0	74	0.2 %	0.0 %	0.2 %
2	8	5	ONE REVERSE MORTGAGE	2,195	385	2,580	6.4 %	2.7 %	7.6 %	47			53 GENEVA FINANCIAL LLC	74	0	74	0.2 %	0.0 %	0.2 %
3	6	6	SYNERGY ONE LENDING	1,561	590	2,151	4.6 %	4.1 %	6.3 %	50			56 APPROVAL FIRST HOME	71	0	71	0.2 %	0.0 %	0.2 %
8	5	7	LONGBRIDGE FINANCIAL	474	1,250	1,724	1.4 %	8.6 %	5.1 %	52			57 THE REVERSE MORTGAGE	70	0	70	0.2 %	0.0 %	0.2 %
5		8	FAIRWAY INDEPENDENT	1,115	0	1,115	3.3 %	0.0 %	3.3 %	53			58 BANK OF ENGLAND	69	0	69	0.2 %	0.0 %	0.2 %
9	7	9	OPEN MORTGAGE LLC	469	394	863	1.4 %	2.7 %	2.5 %	54			59 GUARANTEED RATE INC	67	0	67	0.2 %	0.0 %	0.2 %
10	10	10	HIGHTTECHLENDING INC	383	246	629	1.1 %	1.7 %	1.8 %	54			59 GOLDEN YEARS MORTGAG	67	0	67	0.2 %	0.0 %	0.2 %
11	13	11	CHERRY CREEK MORTGAG	357	163	520	1.0 %	1.1 %	1.5 %	56			61 PARAMOUNT RESIDENTIA	66	0	66	0.2 %	0.0 %	0.2 %
12		12	ALL REVERSE MORTGAGE	354	0	354	1.0 %	0.0 %	1.0 %	57			62 TOWNEBANK	65	0	65	0.2 %	0.0 %	0.2 %
24	12	13	LIVE WELL FINANCIAL	146	203	349	0.4 %	1.4 %	1.0 %	58			63 GREEN MONARCH MORTGA	61	0	61	0.2 %	0.0 %	0.2 %
13		14	FINANCE OF AMERICA M	325	0	325	1.0 %	0.0 %	1.0 %	59			64 HERITAGE HOME LOANS	60	0	60	0.2 %	0.0 %	0.2 %
14		15	ENNKAR INC	310	0	310	0.9 %	0.0 %	0.9 %	393	17		65 MIDWEST LOAN Solutio	6	52	58	0.0 %	0.4 %	0.2 %
15		16	ADVISORS MORTGAGE GR	307	0	307	0.9 %	0.0 %	0.9 %	60			66 INTERCONTINENTAL CAP	56	0	56	0.2 %	0.0 %	0.2 %
1116	9	17	PLAZA HOME MORTGAGE	1	277	278	0.0 %	1.9 %	0.8 %	61			67 GREAT FLORIDA LENDIN	52	0	52	0.2 %	0.0 %	0.2 %
111	11	18	MONEY HOUSE INC	29	206	235	0.1 %	1.4 %	0.7 %	61			67 MORTGAGE MASTER SERV	52	0	52	0.2 %	0.0 %	0.2 %
17	20	19	NATIONWIDE EQUITIES	197	24	221	0.6 %	0.2 %	0.6 %	63			69 SIERRA PACIFIC MORTG	51	0	51	0.1 %	0.0 %	0.1 %
16		20	AMERICAN PACIFIC MOR	202	0	202	0.6 %	0.0 %	0.6 %	63			69 GATEWAY MORTGAGE GRO	51	0	51	0.1 %	0.0 %	0.1 %
18		21	BROKER SOLUTIONS INC	180	0	180	0.5 %	0.0 %	0.5 %	67	26		69 MID AMERICA MORTGAGE	49	2	51	0.1 %	0.0 %	0.1 %
22	23	22	GOODLIFE HOME LOANS	152	15	167	0.4 %	0.1 %	0.5 %	65			72 CROSSCOUNTRY MORTGAG	50	0	50	0.1 %	0.0 %	0.1 %
19		23	JET DIRECT FUNDING C	163	0	163	0.5 %	0.0 %	0.5 %	65			72 CF CAPITAL GROUP	50	0	50	0.1 %	0.0 %	0.1 %
20	28	24	REVERSE MORTGAGESCOM	156	0	156	0.5 %	0.0 %	0.5 %	68			74 MOHAVE STATE BANK	48	0	48	0.1 %	0.0 %	0.1 %
21		25	PRIMARY RESIDENTIAL	153	0	153	0.4 %	0.0 %	0.4 %	68			74 FAMILY FIRST FUNDING	48	0	48	0.1 %	0.0 %	0.1 %
23		26	THE FEDERAL SAVINGS	150	0	150	0.4 %	0.0 %	0.4 %	68			74 CALIVER BEACH MORTGA	48	0	48	0.1 %	0.0 %	0.1 %
24		27	VIP MORTGAGE INC	146	0	146	0.4 %	0.0 %	0.4 %	71			77 REVERSE FREEDOM LLC	47	0	47	0.1 %	0.0 %	0.1 %
211	14	28	MCM HOLDINGS INC	14	130	144	0.0 %	0.9 %	0.4 %	71			77 ACCESS REVERSE MORTG	47	0	47	0.1 %	0.0 %	0.1 %
26		29	INTEGRITY 1ST MORTGA	137	0	137	0.4 %	0.0 %	0.4 %	71			77 SIMONICH CORPORATION	47	0	47	0.1 %	0.0 %	0.1 %
211	15	30	SUN WEST MORTGAGE CO	14	122	136	0.0 %	0.8 %	0.4 %	74			80 SUCCESS MORTGAGE PAR	46	0	46	0.1 %	0.0 %	0.1 %
27		31	HOMEBRIDGE FINANCIAL	135	0	135	0.4 %	0.0 %	0.4 %	74			80 AMERICA FIRST FEDERA	46	0	46	0.1 %	0.0 %	0.1 %
28		32	ELITE FUNDING CORPOR	115	0	115	0.3 %	0.0 %	0.3 %	74			80 C & E FINANCIAL GROU	46	0	46	0.1 %	0.0 %	0.1 %
29		33	AMERICAN FINANCIAL N	111	0	111	0.3 %	0.0 %	0.3 %	74			80 SENIOR FUNDING ASSOC	46	0	46	0.1 %	0.0 %	0.1 %
29		33	SENIOR LENDING CORPO	111	0	111	0.3 %	0.0 %	0.3 %	78			84 KRS CAPITAL PARTNERS	43	0	43	0.1 %	0.0 %	0.1 %
31		35	SUN AMERICAN MORTGAG	110	0	110	0.3 %	0.0 %	0.3 %	79			85 SUMMIT FUNDING INC	42	0	42	0.1 %	0.0 %	0.1 %
32		36	C2 FINANCIAL CORPORA	106	0	106	0.3 %	0.0 %	0.3 %	80			86 ARAMCO MORTGAGE INC	41	0	41	0.1 %	0.0 %	0.1 %
33		37	MAGNOLIA BANK INC	104	0	104	0.3 %	0.0 %	0.3 %	80			86 REVERSE MORTGAGE ANS	41	0	41	0.1 %	0.0 %	0.1 %
34		38	ACADEMY MORTGAGE COR	101	0	101	0.3 %	0.0 %	0.3 %	80			86 ATLANTIC COAST MORTG	41	0	41	0.1 %	0.0 %	0.1 %
35		39	FIRST AMERICAN HOME	100	0	100	0.3 %	0.0 %	0.3 %	80			86 PS FINANCIAL SERVICE	41	0	41	0.1 %	0.0 %	0.1 %
36		40	QUONTIC BANK FSB	96	0	96	0.3 %	0.0 %	0.3 %	147	21		90 UNITED NORTHERN MORT	22	18	40	0.1 %	0.1 %	0.1 %
37		41	SILVER LEAF MORTGAGE	94	0	94	0.3 %	0.0 %	0.3 %	84			90 OMNI-FUND INC	40	0	40	0.1 %	0.0 %	0.1 %
37		41	BAY EQUITY LLC	94	0	94	0.3 %	0.0 %	0.3 %	85			92 OCEAN LENDING HOME L	38	0	38	0.1 %	0.0 %	0.1 %
39		43	M & T BANK	92	0	92	0.3 %	0.0 %	0.3 %	85			92 AMERICAN LIBERTY MOR	38	0	38	0.1 %	0.0 %	0.1 %
40		44	UNIVERSAL LENDING CO	91	0	91	0.3 %	0.0 %	0.3 %	85			92 MEADOWBROOK FINANCIA	38	0	38	0.1 %	0.0 %	0.1 %
50	22	45	TOTAL MEDIA MANAGEME	71	16	87	0.2 %	0.1 %	0.3 %	85			92 FSI MORTGAGE LLC	38	0	38	0.1 %	0.0 %	0.1 %
200	16	46	LAND-HOME FINANCIAL	15	71	86	0.0 %	0.5 %	0.3 %	85			92 OPTION ONE MORTGAGE	38	0	38	0.1 %	0.0 %	0.1 %
41		47	UNITED PACIFIC MORTG	82	0	82	0.2 %	0.0 %	0.2 %	85			92 DIRECTORS MORTGAGE I	38	0	38	0.1 %	0.0 %	0.1 %
42		48	GUILD MORTGAGE COMPA	81	0	81	0.2 %	0.0 %	0.2 %	91			98 AMERICAS MORTGAGE RE	37	0	37	0.1 %	0.0 %	0.1 %
42		48	PREMIER MORTGAGE RES	81	0	81	0.2 %	0.0 %	0.2 %	91			98 THE PRIVATE BANK & T	37	0	37	0.1 %	0.0 %	0.1 %
44		50	RESOLUTE BANK	76	0	76	0.2 %	0.0 %	0.2 %	93			100 KELLY MORTGAGE INC	36	0	36	0.1 %	0.0 %	0.1 %

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## Top 100 HECM Originators - February 2020 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	615	1,577	788.5	-36.1 %	1.0 %	45	78	NATIONWIDE MORTGAGE	8	11	5.5	166.7 %	175.0 %
2	2	LIBERTY REVERSE MORT	199	358	179.0	25.2 %	241.0 %	45	78	SUMMIT FUNDING INC	8	11	5.5	166.7 %	450.0 %
3	3	REVERSE MORTGAGE FUN	154	345	172.5	-19.4 %	99.4 %	53	49	THE REVERSE MORTGAGE	7	15	7.5	-12.5 %	25.0 %
4	5	FAIRWAY INDEPENDENT	150	243	121.5	61.3 %	53.8 %	53	49	INTERCONTINENTAL CAP	7	15	7.5	-12.5 %	50.0 %
5	4	SYNERGY ONE LENDING	126	266	133.0	-10.0 %	28.5 %	53	49	MORTGAGE MASTER SERV	7	15	7.5	-12.5 %	114.3 %
6	6	ONE REVERSE MORTGAGE	114	234	117.0	-5.0 %	-40.9 %	53	58	SALEM FIVE MORTGAGE	7	14	7.0	0.0 %	366.7 %
7	7	FINANCE OF AMERICA R	82	169	84.5	-5.7 %	-16.7 %	53	62	SIMONICH CORPORATION	7	13	6.5	16.7 %	44.4 %
8	10	ENNKAR INC	68	131	65.5	7.9 %	297.0 %	53	67	REVERSE MORTGAGE ANS	7	12	6.0	40.0 %	50.0 %
9	9	LONGBRIDGE FINANCIAL	64	141	70.5	-16.9 %	151.8 %	53	67	CALIVER BEACH MORTGA	7	12	6.0	40.0 %	500.0 %
10	12	CHERRY CREEK MORTGAG	42	80	40.0	10.5 %	9.6 %	53	67	ACCESS REVERSE MORTG	7	12	6.0	40.0 %	500.0 %
11	8	OPEN MORTGAGE LLC	40	143	71.5	-61.2 %	210.9 %	53	67	I3 LENDING INC	7	12	6.0	40.0 %	1,100.0 %
12	11	FINANCE OF AMERICA M	39	97	48.5	-32.8 %	106.4 %	53	78	MOHAVE STATE BANK	7	11	5.5	75.0 %	0.0 %
13	13	ALL REVERSE MORTGAGE	34	79	39.5	-24.4 %	27.4 %	53	78	REVERSE FREEDOM LLC	7	11	5.5	75.0 %	83.3 %
14	14	ADVISORS MORTGAGE GR	30	76	38.0	-34.8 %	58.3 %	53	85	KELLY MORTGAGE INC	7	10	5.0	133.3 %	66.7 %
14	18	MAGNOLIA BANK INC	30	41	20.5	172.7 %	215.4 %	53	85	BARRON FUNDING GROUP	7	10	5.0	133.3 %	150.0 %
16	16	HOMEBRIDGE FINANCIAL	28	52	26.0	16.7 %	300.0 %	66	28	BROKER SOLUTIONS INC	6	30	15.0	-75.0 %	66.7 %
17	18	AMERICAN PACIFIC MOR	27	41	20.5	92.9 %	10.8 %	66	35	SUN AMERICAN MORTGAG	6	25	12.5	-68.4 %	31.6 %
18	17	ELITE FUNDING CORPOR	26	45	22.5	36.8 %		66	46	MID AMERICA MORTGAGE	6	16	8.0	-40.0 %	
19	18	NATIONWIDE EQUITIES	23	41	20.5	27.8 %	20.6 %	66	49	SIERRA PACIFIC MORTG	6	15	7.5	-33.3 %	400.0 %
20	30	SILVER LEAF MORTGAGE	20	29	14.5	122.2 %	45.0 %	66	67	ACADEMY MORTGAGE COR	6	12	6.0	0.0 %	-20.0 %
21	15	HIGHTECHLENDING INC	19	61	30.5	-54.8 %	-38.4 %	66	67	AMERICAN LIBERTY MOR	6	12	6.0	0.0 %	71.4 %
21	27	THE FEDERAL SAVINGS	19	32	16.0	46.2 %	540.0 %	66	85	BANK OF UTAH	6	10	5.0	50.0 %	150.0 %
23	21	GOLDEN YEARS MORTGAG	18	40	20.0	-18.2 %	300.0 %	66	85	MANN MORTGAGE LLC	6	10	5.0	50.0 %	233.3 %
23	24	AMERICAN FINANCIAL N	18	33	16.5	20.0 %	37.5 %	66	95	FSI MORTGAGE LLC	6	9	4.5	100.0 %	12.5 %
25	24	FIRST AMERICAN HOME	17	33	16.5	6.3 %	230.0 %	66	135	JAMES B NUTTER AND C	6	6	3.0		50.0 %
26	30	GREEN MONARCH MORTGA	16	29	14.5	23.1 %	866.7 %	76	45	HERITAGE HOME LOANS	5	17	8.5	-58.3 %	466.7 %
27	23	PRIMARY RESIDENTIAL	15	36	18.0	-28.6 %	125.0 %	76	58	GUILD MORTGAGE COMPA	5	14	7.0	-44.4 %	7.7 %
27	35	AMERICAN FINANCIAL M	15	25	12.5	50.0 %	177.8 %	76	62	UNITED PACIFIC MORTG	5	13	6.5	-37.5 %	30.0 %
29	24	JET DIRECT FUNDING C	13	33	16.5	-35.0 %	3.1 %	76	62	TREBOR REVERSE LLC	5	13	6.5	-37.5 %	62.5 %
29	28	C2 FINANCIAL CORPORA	13	30	15.0	-23.5 %	200.0 %	76	67	EVERGREEN MONEYSOURC	5	12	6.0	-28.6 %	300.0 %
29	35	SENIOR LENDING CORPO	13	25	12.5	8.3 %	38.9 %	76	78	FIRST ALLIANCE HOME	5	11	5.5	-16.7 %	450.0 %
29	35	APPROVAL FIRST HOME	13	25	12.5	8.3 %	66.7 %	76	85	GUARANTEED RATE INC	5	10	5.0	0.0 %	-9.1 %
29	43	SENIOR FUNDING ASSOC	13	18	9.0	160.0 %	260.0 %	76	85	SUCCESS MORTGAGE PAR	5	10	5.0	0.0 %	25.0 %
34	22	INTEGRITY 1ST MORTGA	12	37	18.5	-52.0 %	94.7 %	76	85	CF CAPITAL GROUP	5	10	5.0	0.0 %	100.0 %
34	33	UNIVERSAL LENDING CO	12	26	13.0	-14.3 %	73.3 %	76	85	PREMIUM SECURITY INC	5	10	5.0	0.0 %	
34	40	PREMIER MORTGAGE RES	12	24	12.0	0.0 %	140.0 %	76	95	OMNI-FUND INC	5	9	4.5	25.0 %	50.0 %
37	32	EAST COAST CAPITAL C	11	28	14.0	-35.3 %	211.1 %	76	95	UNITED MORTGAGE CORP	5	9	4.5	25.0 %	350.0 %
37	46	AMERICA FIRST FEDERA	11	16	8.0	120.0 %	45.5 %	76	104	MOVEMENT MORTGAGE LL	5	8	4.0	66.7 %	33.3 %
39	35	VIP MORTGAGE INC	10	25	12.5	-33.3 %	-3.8 %	76	104	GEORGETOWN MORTGAGE	5	8	4.0	66.7 %	60.0 %
39	41	BANK OF ENGLAND	10	19	9.5	11.1 %	18.8 %	76	104	ABSOLUTE HOME MORTGA	5	8	4.0	66.7 %	60.0 %
39	67	DATA MORTGAGE DBA ES	10	12	6.0	400.0 %	500.0 %	76	104	ATLANTIC COAST MORTG	5	8	4.0	66.7 %	100.0 %
39	67	HOME LOANS USA INC	10	12	6.0	400.0 %		76	104	SLADE MORTGAGE GROUP	5	8	4.0	66.7 %	300.0 %
43	49	FOUNTAIN CITY FUNDIN	9	15	7.5	50.0 %	400.0 %	76	104	GOLDEN AGE FINANCIAL	5	8	4.0	66.7 %	300.0 %
43	58	JACK TENOLD LLC	9	14	7.0	80.0 %		76	104	GREAT MORTGAGE INC	5	8	4.0	66.7 %	700.0 %
45	33	GOODLIFE HOME LOANS	8	26	13.0	-55.6 %	2,500.0 %	76	116	CORNERSTONE MORTGAGE	5	7	3.5	150.0 %	133.3 %
45	43	BAY EQUITY LLC	8	18	9.0	-20.0 %	350.0 %	76	116	THE TURNKEY FOUNDATI	5	7	3.5	150.0 %	250.0 %
45	46	CROSSCOUNTRY MORTGAG	8	16	8.0	0.0 %	300.0 %	76	135	AMERICAS MORTGAGE RE	5	6	3.0	400.0 %	0.0 %
45	49	PARAMOUNT RESIDENTIA	8	15	7.5	14.3 %	87.5 %	76	135	MORIA DEVELOPMENT IN	5	6	3.0	400.0 %	20.0 %
45	49	THE PRIVATE BANK & T	8	15	7.5	14.3 %	150.0 %	76	135	CALIFORNIA REVERSE A	5	6	3.0	400.0 %	200.0 %
45	62	OPTION ONE MORTGAGE	8	13	6.5	60.0 %		76	135	INDEPENDENT BANK	5	6	3.0	400.0 %	

### Column Definitions

M = Company ranking for current month endorsement volume  
Y = Company ranking for year to date endorsement volume  
Mth = Current month endorsement volume & growth from prior month  
YTD = Year to date endorsement volume & growth from prior year to date  
Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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