

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2020

Next Release Date: Week 4 of September

Retail
Endorsement Growth

-8.6 %

Wholesale
Endorsement Growth

-25.5 %

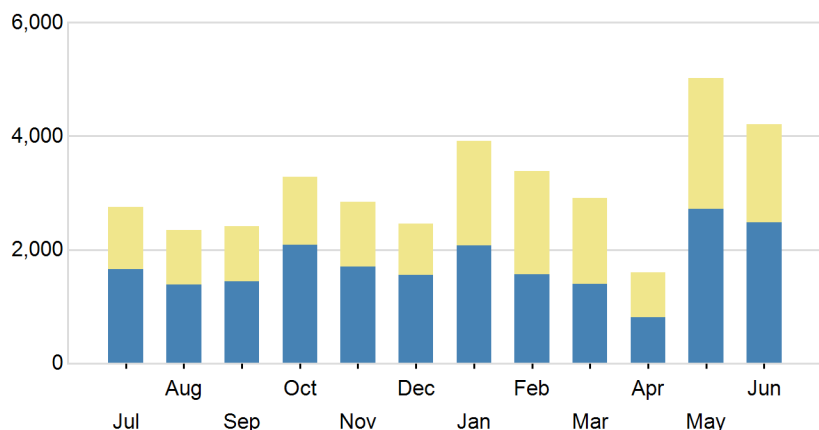
Total
Endorsement Growth

-16.4 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Sep	1,442	4.3 %	972	1.6 %	2,414	3.2 %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Jan	2,069	32.9 %	1,847	105.5 %	3,916	59.4 %
Feb	1,565	-24.4 %	1,816	-1.7 %	3,381	-13.7 %
Mar	1,398	-10.7 %	1,507	-17.0 %	2,905	-14.1 %
Apr	811	-42.0 %	786	-47.8 %	1,597	-45.0 %
May	2,721	235.5 %	2,306	193.4 %	5,027	214.8 %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Total	20,886		16,231		37,117	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	994	701	821	1,337	1,168	936	1,227	752	850	561	1,827	1,689	12,863	34.7%
FINANCE OF AMERICA REVER	392	299	351	332	387	245	420	481	586	486	810	653	5,442	14.7%
REVERSE MORTGAGE FUNDING	293	317	300	311	266	386	454	390	344	28	768	432	4,289	11.6%
LIBERTY REVERSE MORTGAGE	230	72	140	213	145	3	660	794	324	120	205	107	3,013	8.1%
SYNERGY ONE LENDING INC	178	182	164	217	200	208	198	177	138	120	245	272	2,299	6.2%
ONE REVERSE MORTGAGE LLC	240	249	185	284	204	161	164	180	164	43	135		2,009	5.4%
LONGBRIDGE FINANCIAL LLC	126	160	162	134	94	72	241	225	177	128	257	213	1,989	5.4%
FAIRWAY INDEPENDENT MORT	113	98	99	103	75	48	93	150	197	122	226	179	1,503	4.0%
OPEN MORTGAGE LLC	45	66	53	108	81	91	189	86	78		157	101	1,055	2.8%
HIGHTECHLENDING INC	28	76	39	65	49	71	66	34	47		24	169	668	1.8%
Total	2,639	2,220	2,314	3,104	2,669	2,221	3,712	3,269	2,905	1,608	4,654	3,815	35,130	94.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	10,643	2,220	12,863	24.4 %	57.9 %	29.2 %	83 %	17 %	28.7 %	13.7 %	34.7 %
FINANCE OF AMERICA REVERS	6	1	2	974	4,468	5,442	-14.7 %	29.5 %	18.5 %	18 %	82 %	2.6 %	27.5 %	14.7 %
REVERSE MORTGAGE FUNDING	2	2	3	1,768	2,521	4,289	68.1 %	19.5 %	35.7 %	41 %	59 %	4.8 %	15.5 %	11.6 %
LIBERTY REVERSE MORTGAGE	7	4	4	928	2,085	3,013	34.5 %	-6.0 %	3.6 %	31 %	69 %	2.5 %	12.8 %	8.1 %
SYNERGY ONE LENDING INC	3	6	5	1,715	584	2,299	36.9 %	-1.7 %	24.5 %	75 %	25 %	4.6 %	3.6 %	6.2 %
ONE REVERSE MORTGAGE LLC	4	9	6	1,546	464	2,010	-37.2 %	176.2 %	-23.5 %	77 %	23 %	4.2 %	2.9 %	5.4 %
LONGBRIDGE FINANCIAL LLC	9	5	7	510	1,479	1,989	41.3 %	39.4 %	39.9 %	26 %	74 %	1.4 %	9.1 %	5.4 %
FAIRWAY INDEPENDENT MORTG	5		8	1,503	0	1,503	64.6 %	NaN	64.6 %	100 %	0 %	4.0 %		4.0 %
OPEN MORTGAGE LLC	8	8	9	564	491	1,055	142.1 %	64.8 %	98.7 %	53 %	47 %	1.5 %	3.0 %	2.8 %
HIGHTECHLENDING INC	10	11	10	411	257	668	-2.1 %	27.2 %	7.4 %	62 %	38 %	1.1 %	1.6 %	1.8 %
Total				20,562	14,569	35,131	20.4 %	26.6 %	22.9 %	59 %	41 %	55.4 %	89.8 %	94.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	10,643	2,220	12,863	2,090	814	2,904	83 %	17 %	28.7 %	13.7 %	34.7 %
REVERSE MORTGAGE FUNDING	2	2	3	1,768	2,521	4,289	716	412	1,128	41 %	59 %	4.8 %	15.5 %	11.6 %
FAIRWAY INDEPENDENT MORTG	5		8	1,503	0	1,503	590	0	590	100 %	0 %	4.0 %		4.0 %
SYNERGY ONE LENDING INC	3	6	5	1,715	584	2,299	462	-10	452	75 %	25 %	4.6 %	3.6 %	6.2 %
OPEN MORTGAGE LLC	8	8	9	564	491	1,055	331	193	524	53 %	47 %	1.5 %	3.0 %	2.8 %
Total				16,193	5,816	22,009	4,189	1,409	5,598	74 %	26 %	43.6 %	35.8 %	59.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	6	1	2	974	4,468	5,442	-168	1,019	851	18 %	82 %	2.6 %	27.5 %	14.7 %
AMERICAN ADVISORS GROUP	1	3	1	10,643	2,220	12,863	2,090	814	2,904	83 %	17 %	28.7 %	13.7 %	34.7 %
PHH MORTGAGE CORPORATION			7		554	554	0	554	554	0 %	100 %	NaN	3.4 %	Infinity
LONGBRIDGE FINANCIAL LLC	9	5	7	510	1,479	1,989	149	418	567	26 %	74 %	1.4 %	9.1 %	5.4 %
REVERSE MORTGAGE FUNDING	2	2	3	1,768	2,521	4,289	716	412	1,128	41 %	59 %	4.8 %	15.5 %	11.6 %
Total				13,895	11,242	25,137	2,787	3,217	6,004	55 %	45 %	37.4 %	69.3 %	67.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	560	45 %
REVERSE MORTGAGE FUNDING LLC	306	33 %
AMERICAN ADVISORS GROUP	382	29 %
LIBERTY REVERSE MORTGAGE	377	27 %
LONGBRIDGE FINANCIAL LLC	88	29 %
SYNERGY ONE LENDING INC	115	30 %
PHH MORTGAGE CORPORATION	195	11 %
OPEN MORTGAGE LLC	115	22 %
ONE REVERSE MORTGAGE LLC	205	45 %
PLAZA HOME MORTGAGE INC	191	61 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2020

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	10,643	2,220	12,863	28.7 %	13.7 %	34.7 %	44	51	APPROVAL FIRST HOME	80	0	80	0.2 %	0.0 %	0.2 %	
6	1	2	FINANCE OF AMERICA R	974	4,468	5,442	2.6 %	27.5 %	14.7 %	44	51	GOLDEN YEARS MORTGAG	80	0	80	0.2 %	0.0 %	0.2 %	
2	2	3	REVERSE MORTGAGE FUN	1,768	2,521	4,289	4.8 %	15.5 %	11.6 %	46	53	GUARANTEED RATE INC	78	0	78	0.2 %	0.0 %	0.2 %	
7	4	4	LIBERTY REVERSE MORT	928	2,085	3,013	2.5 %	12.8 %	8.1 %	47	54	NATIONWIDE MORTGAGE	77	0	77	0.2 %	0.0 %	0.2 %	
3	6	5	SYNERGY ONE LENDING	1,715	584	2,299	4.6 %	3.6 %	6.2 %	48	55	EAST COAST CAPITAL C	76	0	76	0.2 %	0.0 %	0.2 %	
4	9	6	ONE REVERSE MORTGAGE	1,546	464	2,010	4.2 %	2.9 %	5.4 %	49	56	GUILD MORTGAGE COMPA	72	0	72	0.2 %	0.0 %	0.2 %	
9	5	7	LONGBRIDGE FINANCIAL	510	1,479	1,989	1.4 %	9.1 %	5.4 %	50	57	GENEVA FINANCIAL LLC	70	0	70	0.2 %	0.0 %	0.2 %	
5	8	8	FAIRWAY INDEPENDENT	1,503	0	1,503	4.0 %	0.0 %	4.0 %	50	57	HERITAGE HOME LOANS	70	0	70	0.2 %	0.0 %	0.2 %	
8	8	9	OPEN MORTGAGE LLC	564	491	1,055	1.5 %	3.0 %	2.8 %	52	59	GREEN MONARCH MORTGA	69	0	69	0.2 %	0.0 %	0.2 %	
10	11	10	HIGHTTECHLENDING INC	411	257	668	1.1 %	1.6 %	1.8 %	53	60	PARAMOUNT RESIDENTIA	63	0	63	0.2 %	0.0 %	0.2 %	
7	11	11	PHH MORTGAGE CORPORA		554	554	0.0 %	3.4 %	Infinity	53	60	MORTGAGE MASTER SERV	63	0	63	0.2 %	0.0 %	0.2 %	
13	13	12	CHERRY CREEK MORTGAG	383	158	541	1.0 %	1.0 %	1.5 %	55	62	THE REVERSE MORTGAGE	62	0	62	0.2 %	0.0 %	0.2 %	
11	13	13	ENNKAR INC	409	0	409	1.1 %	0.0 %	1.1 %	56	63	CF CAPITAL GROUP	58	0	58	0.2 %	0.0 %	0.2 %	
12	14	14	FINANCE OF AMERICA M	388	0	388	1.0 %	0.0 %	1.0 %	57	64	SENIOR FUNDING ASSOC	57	0	57	0.2 %	0.0 %	0.2 %	
14	15	15	ADVISORS MORTGAGE GR	377	0	377	1.0 %	0.0 %	1.0 %	57	64	I3 LENDING INC	57	0	57	0.2 %	0.0 %	0.2 %	
15	16	16	ALL REVERSE MORTGAGE	365	0	365	1.0 %	0.0 %	1.0 %	59	66	GREAT FLORIDA LENDIN	56	0	56	0.2 %	0.0 %	0.2 %	
1152	10	17	PLAZA HOME MORTGAGE	1	264	265	0.0 %	1.6 %	0.7 %	59	66	CROSSCOUNTRY MORTGAG	56	0	56	0.2 %	0.0 %	0.2 %	
16	20	18	NATIONWIDE EQUITIES	228	19	247	0.6 %	0.1 %	0.7 %	61	68	FAMILY FIRST FUNDING	55	0	55	0.1 %	0.0 %	0.1 %	
19	21	19	GOODLIFE HOME LOANS	203	17	220	0.5 %	0.1 %	0.6 %	86	22	TOTAL MEDIA MANAGEME	40	14	54	0.1 %	0.1 %	0.1 %	
189	12	20	MONEY HOUSE INC	18	200	218	0.0 %	1.2 %	0.6 %	62	69	ACCESS REVERSE MORTG	54	0	54	0.1 %	0.0 %	0.1 %	
17	21	21	AMERICAN PACIFIC MOR	210	0	210	0.6 %	0.0 %	0.6 %	62	69	C & E FINANCIAL GROU	54	0	54	0.1 %	0.0 %	0.1 %	
18	22	22	BROKER SOLUTIONS INC	205	0	205	0.6 %	0.0 %	0.6 %	64	72	REVERSE MORTGAGE EDU	53	0	53	0.1 %	0.0 %	0.1 %	
20	23	23	PRIMARY RESIDENTIAL	183	0	183	0.5 %	0.0 %	0.5 %	65	73	TOWNEBANK	49	0	49	0.1 %	0.0 %	0.1 %	
21	24	24	JET DIRECT FUNDING C	179	0	179	0.5 %	0.0 %	0.5 %	65	73	INTERCONTINENTAL CAP	49	0	49	0.1 %	0.0 %	0.1 %	
22	25	25	ELITE FUNDING CORPOR	177	0	177	0.5 %	0.0 %	0.5 %	65	73	REVERSE MORTGAGE ANS	49	0	49	0.1 %	0.0 %	0.1 %	
23	26	26	HOMEBRIDGE FINANCIAL	161	0	161	0.4 %	0.0 %	0.4 %	68	76	M & T BANK	48	0	48	0.1 %	0.0 %	0.1 %	
24	27	27	VIP MORTGAGE INC	149	0	149	0.4 %	0.0 %	0.4 %	69	77	REVERSE MORTGAGESCOM	47	0	47	0.1 %	0.0 %	0.1 %	
25	28	28	AMERICAN FINANCIAL N	147	0	147	0.4 %	0.0 %	0.4 %	70	78	SUCCESS MORTGAGE PAR	46	0	46	0.1 %	0.0 %	0.1 %	
26	29	29	MAGNOLIA BANK INC	140	0	140	0.4 %	0.0 %	0.4 %	70	78	KRS CAPITAL PARTNERS	46	0	46	0.1 %	0.0 %	0.1 %	
27	30	30	THE FEDERAL SAVINGS	138	0	138	0.4 %	0.0 %	0.4 %	70	78	ARAMCO MORTGAGE INC	46	0	46	0.1 %	0.0 %	0.1 %	
28	31	31	INTEGRITY 1ST MORTGA	137	0	137	0.4 %	0.0 %	0.4 %	73	81	DIRECTORS MORTGAGE I	45	0	45	0.1 %	0.0 %	0.1 %	
215	14	32	MCM HOLDINGS INC	16	120	136	0.0 %	0.7 %	0.4 %	73	81	PREMIUM SECURITY INC	45	0	45	0.1 %	0.0 %	0.1 %	
29	32	32	SILVER LEAF MORTGAGE	136	0	136	0.4 %	0.0 %	0.4 %	75	83	MEADOWBROOK FINANCIA	44	0	44	0.1 %	0.0 %	0.1 %	
246	15	34	SUN WEST MORTGAGE CO	13	114	127	0.0 %	0.7 %	0.3 %	75	83	AMERICAN LIBERTY MOR	44	0	44	0.1 %	0.0 %	0.1 %	
30	35	35	SUN AMERICAN MORTGAG	125	0	125	0.3 %	0.0 %	0.3 %	75	83	CALIVER BEACH MORTGA	44	0	44	0.1 %	0.0 %	0.1 %	
30	35	35	C2 FINANCIAL CORPORA	125	0	125	0.3 %	0.0 %	0.3 %	75	83	SUMMIT FUNDING INC	44	0	44	0.1 %	0.0 %	0.1 %	
32	37	37	FIRST AMERICAN HOME	110	0	110	0.3 %	0.0 %	0.3 %	79	87	FOUNTAIN CITY FUNDIN	43	0	43	0.1 %	0.0 %	0.1 %	
32	37	37	UNIVERSAL LENDING CO	110	0	110	0.3 %	0.0 %	0.3 %	80	88	QUONTIC BANK FSB	42	0	42	0.1 %	0.0 %	0.1 %	
34	39	39	ACADEMY MORTGAGE COR	106	0	106	0.3 %	0.0 %	0.3 %	80	88	FSI MORTGAGE LLC	42	0	42	0.1 %	0.0 %	0.1 %	
36	23	40	MID AMERICA MORTGAGE	97	4	101	0.3 %	0.0 %	0.3 %	80	88	EVERGREEN MONEYSOURC	42	0	42	0.1 %	0.0 %	0.1 %	
35	41	41	SENIOR LENDING CORPO	99	0	99	0.3 %	0.0 %	0.3 %	80	88	NORTHWEST REVERSE MO	42	0	42	0.1 %	0.0 %	0.1 %	
37	42	42	BANK OF ENGLAND	93	0	93	0.3 %	0.0 %	0.3 %	84	92	ATLANTIC COAST MORTG	41	0	41	0.1 %	0.0 %	0.1 %	
263	16	43	MIDWEST LOAN Solutio	12	80	92	0.0 %	0.5 %	0.2 %	84	92	KELLY MORTGAGE INC	41	0	41	0.1 %	0.0 %	0.1 %	
38	44	44	PREMIER MORTGAGE RES	91	0	91	0.2 %	0.0 %	0.2 %	86	94	AMERICA FIRST FEDERA	40	0	40	0.1 %	0.0 %	0.1 %	
38	44	44	AMERICAN FINANCIAL M	91	0	91	0.2 %	0.0 %	0.2 %	86	94	SIERRA PACIFIC MORTG	40	0	40	0.1 %	0.0 %	0.1 %	
40	46	46	UNITED PACIFIC MORTG	83	0	83	0.2 %	0.0 %	0.2 %	86	94	PS FINANCIAL SERVICE	40	0	40	0.1 %	0.0 %	0.1 %	
40	46	46	BAY EQUITY LLC	83	0	83	0.2 %	0.0 %	0.2 %	86	94	OPTION ONE MORTGAGE	40	0	40	0.1 %	0.0 %	0.1 %	
42	48	48	ALPHA MORTGAGE CORPO	82	0	82	0.2 %	0.0 %	0.2 %	197	18	UNITED NORTHERN MORT	17	22	39	0.0 %	0.1 %	0.1 %	
42	48	48	REVERSE FREEDOM LLC	82	0	82	0.2 %	0.0 %	0.2 %	91	98	MAC5 MORTGAGE INC	39	0	39	0.1 %	0.0 %	0.1 %	
227	17	50	LAND-HOME FINANCIAL	15	66	81	0.0 %	0.4 %	0.2 %	91	98	HOME MORTGAGE ALLIAN	39	0	39	0.1 %	0.0 %	0.1 %	

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Top 100 HECM Originators - June 2020 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,411	5,667	944.5	-7.0 %	27.4 %	49	63	FOUNTAIN CITY FUNDIN	7	31	5.2	0.0 %	181.8 %
2	2	REVERSE MORTGAGE FUN	218	1,064	177.3	-38.4 %	97.0 %	49	70	HOME MORTGAGE ALLIAN	7	29	4.8	0.0 %	480.0 %
3	4	SYNERGY ONE LENDING	211	862	143.7	10.5 %	32.8 %	49	75	KRS CAPITAL PARTNERS	7	27	4.5	16.7 %	22.7 %
4	3	FAIRWAY INDEPENDENT	179	967	161.2	-20.8 %	95.7 %	49	101	INTERCAP LENDING INC	7	21	3.5	16.7 %	90.9 %
5	6	FINANCE OF AMERICA R	119	583	97.2	-4.8 %	19.7 %	49	108	OPULENCE FUNDING LLC	7	20	3.3	133.3 %	1,900.0 %
6	13	HIGHTECHLENDING INC	105	216	36.0	600.0 %	-4.4 %	56	44	SENIOR LENDING CORPO	6	49	8.2	-53.8 %	-9.3 %
7	5	LIBERTY REVERSE MORT	97	710	118.3	-26.0 %	101.7 %	56	45	ALPHA MORTGAGE CORPO	6	46	7.7	-57.1 %	43.8 %
8	10	OPEN MORTGAGE LLC	55	299	49.8	-16.7 %	179.4 %	56	45	HERITAGE HOME LOANS	6	46	7.7	-14.3 %	109.1 %
9	8	LONGBRIDGE FINANCIAL	51	309	51.5	-5.6 %	64.4 %	56	52	GUILD MORTGAGE COMPA	6	41	6.8	-45.5 %	-16.3 %
10	9	ENNKAR INC	48	302	50.3	-25.0 %	187.6 %	56	53	GUARANTEED RATE INC	6	40	6.7	-60.0 %	33.3 %
11	21	GOODLIFE HOME LOANS	43	106	17.7	152.9 %	253.3 %	56	59	NATIONWIDE MORTGAGE	6	35	5.8	50.0 %	29.6 %
12	11	FINANCE OF AMERICA M	41	265	44.2	-10.9 %	74.3 %	56	75	AMERICAN LIBERTY MOR	6	27	4.5	20.0 %	68.8 %
13	12	ADVISORS MORTGAGE GR	36	226	37.7	-33.3 %	76.6 %	56	79	ATLANTIC COAST MORTG	6	26	4.3	-33.3 %	18.2 %
14	14	CHERRY CREEK MORTGAG	32	213	35.5	-55.6 %	18.3 %	56	86	GEORGETOWN MORTGAGE	6	24	4.0	50.0 %	118.2 %
15	15	ALL REVERSE MORTGAGE	28	201	33.5	-44.0 %	16.2 %	56	86	KELLY MORTGAGE INC	6	24	4.0	100.0 %	60.0 %
16	16	NATIONWIDE EQUITIES	27	127	21.2	35.0 %	42.7 %	56	101	DALE ERNEST TILLMAN	6	21	3.5	-25.0 %	133.3 %
17	20	PRIMARY RESIDENTIAL	25	107	17.8	0.0 %	87.7 %	56	101	IREVERSE HOME LOANS	6	21	3.5	100.0 %	23.5 %
18	22	JET DIRECT FUNDING C	22	103	17.2	-18.5 %	19.8 %	56	120	UNITED AMERICAN MORT	6	18	3.0	50.0 %	200.0 %
18	79	SOUTH RIVER MORTGAGE	22	26	4.3	450.0 %		56	144	THE SENIOR EQUITY GR	6	14	2.3	100.0 %	133.3 %
20	23	BROKER SOLUTIONS INC	21	102	17.0	-19.2 %	56.9 %	56	153	SENIOR FINANCIAL GRO	6	13	2.2	200.0 %	225.0 %
21	30	SUN AMERICAN MORTGAG	20	72	12.0	25.0 %	41.2 %	56	197	CDC SOLUTIONS INC	6	10	1.7		100.0 %
22	25	SILVER LEAF MORTGAGE	19	99	16.5	-26.9 %	106.3 %	72	43	GREEN MONARCH MORTGA	5	51	8.5	-28.6 %	200.0 %
23	31	VIP MORTGAGE INC	18	69	11.5	100.0 %	3.0 %	72	48	I3 LENDING INC	5	42	7.0	-58.3 %	1,300.0 %
23	37	AMERICAN FINANCIAL M	18	62	10.3	125.0 %	106.7 %	72	72	MEADOWBROOK FINANCIA	5	28	4.7	-44.4 %	3.7 %
25	18	HOMEBRIDGE FINANCIAL	17	113	18.8	-26.1 %	135.4 %	72	72	FSI MORTGAGE LLC	5	28	4.7	-37.5 %	21.7 %
25	31	THE FEDERAL SAVINGS	17	69	11.5	6.3 %	27.8 %	72	72	DIRECTORS MORTGAGE I	5	28	4.7	66.7 %	86.7 %
25	38	REVERSE FREEDOM LLC	17	58	9.7	-29.2 %	222.2 %	72	86	SUMMIT FUNDING INC	5	24	4.0	66.7 %	84.6 %
28	24	AMERICAN FINANCIAL N	16	101	16.8	45.5 %	80.4 %	72	93	MAC5 MORTGAGE INC	5	23	3.8	0.0 %	21.1 %
28	26	MAGNOLIA BANK INC	16	92	15.3	-27.3 %	228.6 %	72	101	MOVEMENT MORTGAGE LL	5	21	3.5	0.0 %	31.3 %
28	27	INTEGRITY 1ST MORTGA	16	81	13.5	-11.1 %	28.6 %	72	108	ARAMCO MORTGAGE INC	5	20	3.3	25.0 %	11.1 %
28	28	C2 FINANCIAL CORPORA	16	78	13.0	-20.0 %	100.0 %	72	144	DIGNIFIED HOME LOANS	5	14	2.3	25.0 %	-22.2 %
28	41	ACADEMY MORTGAGE COR	16	56	9.3	14.3 %	3.7 %	72	153	HOMEOWNERS FINANCIAL	5	13	2.2	150.0 %	44.4 %
28	48	PREMIUM SECURITY INC	16	42	7.0	14.3 %		72	182	JAMES B NUTTER AND C	5	11	1.8		120.0 %
34	17	AMERICAN PACIFIC MOR	15	124	20.7	-54.5 %	10.7 %	72	182	AMCAP MORTGAGE LTD	5	11	1.8		175.0 %
35	29	FIRST AMERICAN HOME	14	75	12.5	0.0 %	78.6 %	72	265	CITIZENS LENDING GRO	5	7	1.2	400.0 %	75.0 %
35	33	GOLDEN YEARS MORTGAG	14	67	11.2	600.0 %	179.2 %	86	47	BAY EQUITY LLC	4	43	7.2	-42.9 %	7.5 %
35	35	MID AMERICA MORTGAGE	14	64	10.7	7.7 %		86	56	CROSSCOUNTRY MORTGAG	4	37	6.2	-50.0 %	94.7 %
38	66	THE REVERSE MORTGAGE	13	30	5.0		-14.3 %	86	59	INTERCONTINENTAL CAP	4	35	5.8	-50.0 %	-5.4 %
39	34	UNIVERSAL LENDING CO	10	66	11.0	-37.5 %	83.3 %	86	62	REVERSE MORTGAGE ANS	4	32	5.3	-60.0 %	60.0 %
39	42	PREMIER MORTGAGE RES	10	54	9.0	100.0 %	80.0 %	86	66	C & E FINANCIAL GROU	4	30	5.0	-60.0 %	50.0 %
41	19	ELITE FUNDING CORPOR	9	111	18.5	-65.4 %	2,675.0 %	86	66	ACCESS REVERSE MORTG	4	30	5.0	-60.0 %	130.8 %
41	36	BANK OF ENGLAND	9	63	10.5	-40.0 %	75.0 %	86	75	EVERGREEN MONEYSOURC	4	27	4.5	-33.3 %	200.0 %
41	55	CF CAPITAL GROUP	9	38	6.3	0.0 %	52.0 %	86	82	TOWNEBANK	4	25	4.2	-55.6 %	-39.0 %
41	86	PREMIER LENDING GROU	9	24	4.0	50.0 %	500.0 %	86	82	FIRST FEDERAL SAVING	4	25	4.2	-20.0 %	212.5 %
45	38	APPROVAL FIRST HOME	8	58	9.7	-38.5 %	48.7 %	86	86	MORTGAGESHOP LLC	4	24	4.0	-66.7 %	4.3 %
45	48	UNITED PACIFIC MORTG	8	42	7.0	-27.3 %	10.5 %	86	93	CALIFORNIA REVERSE A	4	23	3.8	-33.3 %	666.7 %
45	57	GENEVA FINANCIAL LLC	8	36	6.0	33.3 %	28.6 %	86	101	BANK OF UTAH	4	21	3.5	100.0 %	50.0 %
45	63	FAMILY FIRST FUNDING	8	31	5.2	0.0 %	29.2 %	86	108	AMERICA INTEGRITY FI	4	20	3.3	33.3 %	400.0 %
49	54	MORTGAGE MASTER SERV	7	39	6.5	0.0 %	95.0 %	86	113	AMERICAS MORTGAGE RE	4	19	3.2	-20.0 %	0.0 %
49	61	REVERSE MORTGAGE EDU	7	33	5.5	-53.3 %	83.3 %	86	113	NORTHWEST REVERSE MO	4	19	3.2	-20.0 %	111.1 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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