

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through September 2020

Next Release Date: Week 4 of December

Retail Endorsement Growth

-2.9 %

Wholesale Endorsement Growth

-0.7 %

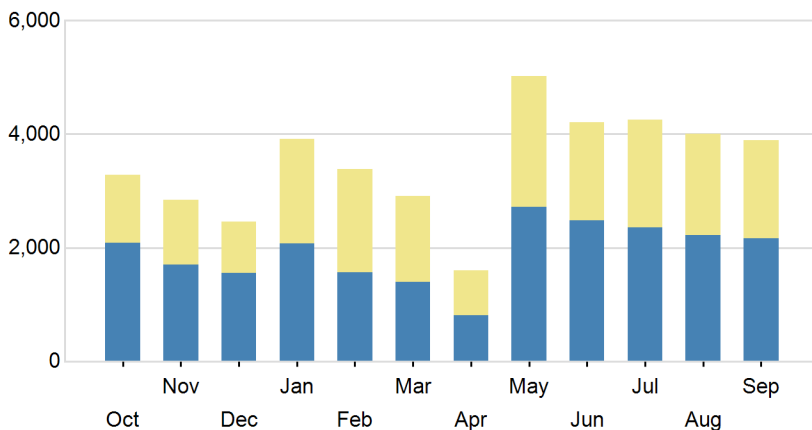
Total Endorsement Growth

-1.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	2,091	45.0 %	1,193	22.7 %	3,284	36.0 %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Jan	2,069	32.9 %	1,847	105.5 %	3,916	59.4 %
Feb	1,565	-24.4 %	1,816	-1.7 %	3,381	-13.7 %
Mar	1,398	-10.7 %	1,507	-17.0 %	2,905	-14.1 %
Apr	811	-42.0 %	786	-47.8 %	1,597	-45.0 %
May	2,721	235.5 %	2,306	193.4 %	5,027	214.8 %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Total	23,139		18,648		41,787	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,337	1,168	936	1,227	752	850	561	1,827	1,689	1,649	1,379	1,399	14,774	35.4%
FINANCE OF AMERICA REVER	332	387	245	420	481	586	486	810	653	682	550	667	6,299	15.1%
REVERSE MORTGAGE FUNDING	311	266	386	454	390	344	28	768	432	485	449	378	4,691	11.2%
LIBERTY REVERSE MORTGAGE	213	145	3	660	794	324	145	505	336	312	298	328	4,063	9.7%
Longbridge Financial LLC	134	94	72	241	225	177	128	257	213	381	499	320	2,741	6.6%
MUTUAL OF OMAHA MORTGAGE	217	200	208	198	177	138	120	245	272	214	246	222	2,457	5.9%
FAIRWAY INDEPENDENT MORT	103	75	48	93	150	197	122	226	179	182	160	160	1,695	4.1%
OPEN MORTGAGE LLC	108	81	91	189	86	78		157	101	139	179	242	1,451	3.5%
ONE REVERSE MORTGAGE LLC	284	204	161	164	180	164	43	135					1,335	3.2%
HIGHTECHLENDING INC	65	49	71	66	34	47		24	169	95	98	78	796	1.9%
Total	3,104	2,669	2,221	3,712	3,269	2,905	1,633	4,954	4,044	4,139	3,858	3,794	40,302	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	12,218	2,556	14,774	43.6 %	77.7 %	48.5 %	83 %	17 %	29.2 %	13.7 %	35.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,124	5,175	6,299	16.5 %	56.4 %	47.4 %	18 %	82 %	2.7 %	27.8 %	15.1 %
REVERSE MORTGAGE FUNDING	2	3	3	2,013	2,678	4,691	80.9 %	29.9 %	47.8 %	43 %	57 %	4.8 %	14.4 %	11.2 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,099	2,964	4,063	78.7 %	50.1 %	56.9 %	27 %	73 %	2.6 %	15.9 %	9.7 %
Longbridge Financial LLC	8	5	5	701	2,040	2,741	80.2 %	83.9 %	83.0 %	26 %	74 %	1.7 %	10.9 %	6.6 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,834	623	2,457	36.7 %	10.7 %	29.0 %	75 %	25 %	4.4 %	3.3 %	5.9 %
FAIRWAY INDEPENDENT MORTG	4		7	1,695	0	1,695	68.0 %	NaN	68.0 %	100 %	0 %	4.1 %		4.1 %
OPEN MORTGAGE LLC	9	6	8	677	774	1,451	162.4 %	171.6 %	167.2 %	47 %	53 %	1.6 %	4.2 %	3.5 %
ONE REVERSE MORTGAGE LLC	7	8	9	947	389	1,336	-60.1 %	70.6 %	-48.7 %	71 %	29 %	2.3 %	2.1 %	3.2 %
HIGHTECHLENDING INC	11	9	10	520	276	796	36.8 %	28.4 %	33.8 %	65 %	35 %	1.2 %	1.5 %	1.9 %
Total				22,828	17,475	40,303	34.6 %	56.3 %	43.2 %	57 %	43 %	54.6 %	93.7 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	12,218	2,556	14,774	3,707	1,118	4,825	83 %	17 %	29.2 %	13.7 %	35.4 %
REVERSE MORTGAGE FUNDING	2	3	3	2,013	2,678	4,691	900	617	1,517	43 %	57 %	4.8 %	14.4 %	11.2 %
FAIRWAY INDEPENDENT MORTG	4		7	1,695	0	1,695	686	0	686	100 %	0 %	4.1 %		4.1 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,834	623	2,457	492	60	552	75 %	25 %	4.4 %	3.3 %	5.9 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,099	2,964	4,063	484	989	1,473	27 %	73 %	2.6 %	15.9 %	9.7 %
Total				18,859	8,821	27,680	6,269	2,784	9,053	68 %	32 %	45.1 %	47.3 %	66.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,124	5,175	6,299	159	1,866	2,025	18 %	82 %	2.7 %	27.8 %	15.1 %
AMERICAN ADVISORS GROUP	1	4	1	12,218	2,556	14,774	3,707	1,118	4,825	83 %	17 %	29.2 %	13.7 %	35.4 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,099	2,964	4,063	484	989	1,473	27 %	73 %	2.6 %	15.9 %	9.7 %
Longbridge Financial LLC	8	5	5	701	2,040	2,741	312	931	1,243	26 %	74 %	1.7 %	10.9 %	6.6 %
REVERSE MORTGAGE FUNDING	2	3	3	2,013	2,678	4,691	900	617	1,517	43 %	57 %	4.8 %	14.4 %	11.2 %
Total				17,155	15,413	32,568	5,562	5,521	11,083	53 %	47 %	41.1 %	82.7 %	77.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	587	44 %
LIBERTY REVERSE MORTGAGE	411	32 %
REVERSE MORTGAGE FUNDING LLC	322	30 %
AMERICAN ADVISORS GROUP	397	29 %
Longbridge Financial LLC	134	32 %
OPEN MORTGAGE LLC	121	26 %
MUTUAL OF OMAHA MORTGAGE INC	111	28 %
ONE REVERSE MORTGAGE LLC	171	38 %
HIGHTECHLENDING INC	141	30 %
PLAZA HOME MORTGAGE INC	189	46 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2020

Rank							Loans			Market Share			Rank								Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total	
1	4	1	AMERICAN ADVISORS GR				12,218	2,556	14,774	29.2 %	13.7 %	35.4 %	45	51		UNITED PACIFIC MORTG				97	0	97	0.2 %	0.0 %	0.2 %	
5	1	2	FINANCE OF AMERICA R				1,124	5,175	6,299	2.7 %	27.8 %	15.1 %	45	51		GOLDEN YEARS MORTGAG				97	0	97	0.2 %	0.0 %	0.2 %	
2	3	3	REVERSE MORTGAGE FUN				2,013	2,678	4,691	4.8 %	14.4 %	11.2 %	47	53		APPROVAL FIRST HOME				92	0	92	0.2 %	0.0 %	0.2 %	
6	2	4	LIBERTY REVERSE MORT				1,099	2,964	4,063	2.6 %	15.9 %	9.7 %	48	54		GUARANTEED RATE INC				85	0	85	0.2 %	0.0 %	0.2 %	
8	5	5	LONGBRIDGE FINANCIAL				701	2,040	2,741	1.7 %	10.9 %	6.6 %	48	54		ALPHA MORTGAGE CORPO				85	0	85	0.2 %	0.0 %	0.2 %	
3	7	6	MUTUAL OF OMAHA MORT				1,834	623	2,457	4.4 %	3.3 %	5.9 %	50	56		GREEN MONARCH MORTGA				83	0	83	0.2 %	0.0 %	0.2 %	
4		7	FAIRWAY INDEPENDENT				1,695	0	1,695	4.1 %	0.0 %	4.1 %	51	57		CF CAPITAL GROUP				82	0	82	0.2 %	0.0 %	0.2 %	
9	6	8	OPEN MORTGAGE LLC				677	774	1,451	1.6 %	4.2 %	3.5 %	52	58		BAY EQUITY LLC				79	0	79	0.2 %	0.0 %	0.2 %	
7	8	9	ONE REVERSE MORTGAGE				947	389	1,336	2.3 %	2.1 %	3.2 %	53	59		GUILD MORTGAGE COMPA				78	0	78	0.2 %	0.0 %	0.2 %	
11	9	10	HIGHTECHLENDING INC				520	276	796	1.2 %	1.5 %	1.9 %	54	60		MORTGAGE MASTER SERV				72	0	72	0.2 %	0.0 %	0.2 %	
10		11	ENNKAR INC				535	0	535	1.3 %	0.0 %	1.3 %	55	61		GENEVA FINANCIAL LLC				71	0	71	0.2 %	0.0 %	0.2 %	
15	12	12	CHERRY CREEK MORTGAG				373	139	512	0.9 %	0.7 %	1.2 %	56	62		SENIOR FUNDING ASSOC				70	0	70	0.2 %	0.0 %	0.2 %	
12		13	ADVISORS MORTGAGE GR				459	0	459	1.1 %	0.0 %	1.1 %	57	63		THE REVERSE MORTGAGE				69	0	69	0.2 %	0.0 %	0.2 %	
13		14	ALL REVERSE MORTGAGE				450	0	450	1.1 %	0.0 %	1.1 %	58	64		LEADER ONE FINANCIAL				67	0	67	0.2 %	0.0 %	0.2 %	
14		15	FINANCE OF AMERICA M				448	0	448	1.1 %	0.0 %	1.1 %	59	65		REVERSE MORTGAGE EDU				66	0	66	0.2 %	0.0 %	0.2 %	
17	17	16	GOODLIFE HOME LOANS				251	32	283	0.6 %	0.2 %	0.7 %	59	65		I3 LENDING INC				66	0	66	0.2 %	0.0 %	0.2 %	
16	18	17	NATIONWIDE EQUITIES				256	24	280	0.6 %	0.1 %	0.7 %	61	67		NATIONWIDE MORTGAGE				65	0	65	0.2 %	0.0 %	0.2 %	
1212	10	18	PLAZA HOME MORTGAGE				1	264	265	0.0 %	1.4 %	0.6 %	62	68		GREAT FLORIDA LENDIN				62	0	62	0.1 %	0.0 %	0.1 %	
234	11	19	MONEY HOUSE INC				15	244	259	0.0 %	1.3 %	0.6 %	63	69		KELLY MORTGAGE INC				60	0	60	0.1 %	0.0 %	0.1 %	
18		20	AMERICAN PACIFIC MOR				233	0	233	0.6 %	0.0 %	0.6 %	64	70		ACCESS REVERSE MORTG				59	0	59	0.1 %	0.0 %	0.1 %	
19		21	SOUTH RIVER MORTGAGE				231	0	231	0.6 %	0.0 %	0.6 %	64	70		CROSSCOUNTRY MORTGAG				59	0	59	0.1 %	0.0 %	0.1 %	
20		22	PRIMARY RESIDENTIAL				224	0	224	0.5 %	0.0 %	0.5 %	66	72		ATLANTIC COAST MORTG				57	0	57	0.1 %	0.0 %	0.1 %	
21		23	BROKER SOLUTIONS INC				221	0	221	0.5 %	0.0 %	0.5 %	66	72		NORTHWEST REVERSE MO				57	0	57	0.1 %	0.0 %	0.1 %	
22		24	AMERICAN FINANCIAL N				204	0	204	0.5 %	0.0 %	0.5 %	68	74		INTERCONTINENTAL CAP				56	0	56	0.1 %	0.0 %	0.1 %	
23		25	JET DIRECT FUNDING C				194	0	194	0.5 %	0.0 %	0.5 %	68	74		ARAMCO MORTGAGE INC				56	0	56	0.1 %	0.0 %	0.1 %	
24		26	HOMEBRIDGE FINANCIAL				181	0	181	0.4 %	0.0 %	0.4 %	70	76		C & E FINANCIAL GROU				55	0	55	0.1 %	0.0 %	0.1 %	
25		27	INTEGRITY 1ST MORTGA				171	0	171	0.4 %	0.0 %	0.4 %	70	76		SUCCESS MORTGAGE PAR				55	0	55	0.1 %	0.0 %	0.1 %	
25		27	SUN AMERICAN MORTGAG				171	0	171	0.4 %	0.0 %	0.4 %	70	76		AMERICAN LIBERTY MOR				55	0	55	0.1 %	0.0 %	0.1 %	
27		29	MAGNOLIA BANK INC				166	0	166	0.4 %	0.0 %	0.4 %	70	76		PREMIER REVERSE MORT				55	0	55	0.1 %	0.0 %	0.1 %	
28		30	SILVER LEAF MORTGAGE				164	0	164	0.4 %	0.0 %	0.4 %	74	80		PARAMOUNT RESIDENTIA				54	0	54	0.1 %	0.0 %	0.1 %	
29		31	C2 FINANCIAL CORPORA				161	0	161	0.4 %	0.0 %	0.4 %	75	81		TOWNEBANK				53	0	53	0.1 %	0.0 %	0.1 %	
30		32	ELITE FUNDING CORPOR				159	0	159	0.4 %	0.0 %	0.4 %	114	21		TOTAL MEDIA MANAGEME				36	15	51	0.1 %	0.1 %	0.1 %	
31		33	VIP MORTGAGE INC				156	0	156	0.4 %	0.0 %	0.4 %	76	83		LOANDEPOTCOM				50	0	50	0.1 %	0.0 %	0.1 %	
144	13	34	MCM HOLDINGS INC				26	126	152	0.1 %	0.7 %	0.4 %	77	84		FAMILY FIRST FUNDING				49	0	49	0.1 %	0.0 %	0.1 %	
32		35	THE FEDERAL SAVINGS				146	0	146	0.3 %	0.0 %	0.3 %	77	84		AMERICA INTEGRITY FI				49	0	49	0.1 %	0.0 %	0.1 %	
32		35	FIRST AMERICAN HOME				146	0	146	0.3 %	0.0 %	0.3 %	79	86		REVERSE MORTGAGE ANS				47	0	47	0.1 %	0.0 %	0.1 %	
34		37	PREMIUM SECURITY INC				135	0	135	0.3 %	0.0 %	0.3 %	79	86		DIRECTORS MORTGAGE I				47	0	47	0.1 %	0.0 %	0.1 %	
35		38	SENIOR LENDING CORPO				130	0	130	0.3 %	0.0 %	0.3 %	79	86		DATA MORTGAGE DBA ES				47	0	47	0.1 %	0.0 %	0.1 %	
36		39	UNIVERSAL LENDING CO				126	0	126	0.3 %	0.0 %	0.3 %	82	89		AMERICA FIRST FEDERA				46	0	46	0.1 %	0.0 %	0.1 %	
138	14	40	MIDWEST LOAN Solutio				27	97	124	0.1 %	0.5 %	0.3 %	82	89		FSI MORTGAGE LLC				46	0	46	0.1 %	0.0 %	0.1 %	
37	23	41	MID AMERICA MORTGAGE				119	4	123	0.3 %	0.0 %	0.3 %	82	89		BORBA INVESTMENTS IN				46	0	46	0.1 %	0.0 %	0.1 %	
38		42	BANK OF ENGLAND				118	0	118	0.3 %	0.0 %	0.3 %	85	92		KRS CAPITAL PARTNERS				45	0	45	0.1 %	0.0 %	0.1 %	
38		42	HERITAGE HOME LOANS				118	0	118	0.3 %	0.0 %	0.3 %	85	92		OPTION ONE MORTGAGE				45	0	45	0.1 %	0.0 %	0.1 %	
40		44	PREMIER MORTGAGE RES				113	0	113	0.3 %	0.0 %	0.3 %	85	92		HOMETOWN LENDERS LLC				45	0	45	0.1 %	0.0 %	0.1 %	
249	14	45	SUN WEST MORTGAGE CO				14	97	111	0.0 %	0.5 %	0.3 %	88	95		CALIVER BEACH MORTGA				44	0	44	0.1 %	0.0 %	0.1 %	
41		46	AMERICAN FINANCIAL M				108	0	108	0.3 %	0.0 %	0.3 %	88	95		TREBOR REVERSE LLC				44	0	44	0.1 %	0.0 %	0.1 %	
42		47	ACADEMY MORTGAGE COR				107	0	107	0.3 %	0.0 %	0.3 %	88	95		HOME MORTGAGE ALLIAN				44	0	44	0.1 %	0.0 %	0.1 %	
43		48	EAST COAST CAPITAL C				101	0	101	0.2 %	0.0 %	0.2 %	91	98		IREVERSE HOME LOANS				43	0	43	0.1 %	0.0 %	0.1 %	
43		48	REVERSE FREEDOM LLC				101	0	101	0.2 %	0.0 %	0.2 %	91	98		FOUNTAIN CITY FUNDIN				43	0	43	0.1 %	0.0 %	0.1 %	
224	16	50	LAND-HOME FINANCIAL				16	84	100	0.0 %	0.5 %	0.2 %	91	98		OPULENCE FUNDING LLC				43	0	43	0.1 %	0.0 %	0.1 %	

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Top 100 HECM Originators - September 2020 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,190	9,353	1,039.2	2.9 %	42.6 %	48	51	GUARANTEED RATE INC	8	65	7.2	-11.1 %	35.4 %
2	2	REVERSE MORTGAGE FUN	182	1,648	183.1	-3.7 %	87.5 %	48	90	PREMIER LENDING GROU	8	37	4.1	100.0 %	516.7 %
3	4	MUTUAL OF OMAHA MORT	169	1,373	152.6	-9.1 %	31.9 %	48	122	QUONTIC BANK FSB	8	27	3.0	166.7 %	-74.8 %
4	3	FAIRWAY INDEPENDENT	160	1,469	163.2	0.0 %	82.7 %	54	50	SENIOR FUNDING ASSOC	7	67	7.4	-30.0 %	123.3 %
5	6	FINANCE OF AMERICA R	132	943	104.8	16.8 %	35.3 %	54	57	GENEVA FINANCIAL LLC	7	58	6.4	-12.5 %	18.4 %
6	16	SOUTH RIVER MORTGAGE	106	231	25.7	107.8 %		54	59	INTERCONTINENTAL CAP	7	52	5.8	16.7 %	10.6 %
7	5	LIBERTY REVERSE MORT	101	1,005	111.7	-7.3 %	111.1 %	54	72	OPULENCE FUNDING LLC	7	42	4.7	16.7 %	4,100.0 %
8	7	LONGBRIDGE FINANCIAL	79	626	69.6	-42.8 %	99.4 %	54	85	BORBA INVESTMENTS IN	7	38	4.2	75.0 %	322.2 %
9	8	OPEN MORTGAGE LLC	76	504	56.0	18.8 %	153.3 %	54	129	55 PLACES MORTGAGE L	7	25	2.8	40.0 %	
10	9	ENNKAR INC	55	482	53.6	-12.7 %	203.1 %	54	140	MCM HOLDINGS INC	7	23	2.6	133.3 %	91.7 %
11	14	ADVISORS MORTGAGE GR	52	383	42.6	6.1 %	88.7 %	61	56	MORTGAGE MASTER SERV	6	60	6.7	-14.3 %	87.5 %
12	29	PREMIUM SECURITY INC	49	132	14.7	113.0 %		61	59	CROSSCOUNTRY MORTGAG	6	52	5.8	100.0 %	67.7 %
13	11	HIGHTECHLENDING INC	48	403	44.8	-29.4 %	32.6 %	61	66	ACCESS REVERSE MORTG	6	48	5.3	-14.3 %	84.6 %
13	13	ALL REVERSE MORTGAGE	48	385	42.8	-33.3 %	41.5 %	61	68	PARAMOUNT RESIDENTIA	6	46	5.1	200.0 %	-9.8 %
15	12	FINANCE OF AMERICA M	39	390	43.3	-9.3 %	79.7 %	61	69	DATA MORTGAGE DBA ES	6	45	5.0	20.0 %	542.9 %
16	21	AMERICAN FINANCIAL N	27	172	19.1	3.8 %	145.7 %	61	85	SIMONICH CORPORATION	6	38	4.2	50.0 %	-5.0 %
17	17	NATIONWIDE EQUITIES	25	193	21.4	25.0 %	52.0 %	61	90	JACK TENOLD LLC	6	37	4.1	500.0 %	1,133.3 %
18	17	AMERICAN PACIFIC MOR	24	193	21.4	4.3 %	22.2 %	61	92	IREVERSE HOME LOANS	6	36	4.0	20.0 %	56.5 %
19	37	SENIOR LENDING CORPO	20	98	10.9	33.3 %	36.1 %	61	99	SIERRA PACIFIC MORTG	6	34	3.8	200.0 %	3.0 %
20	19	GOODLIFE HOME LOANS	19	187	20.8	-34.5 %	196.8 %	61	103	HOMETOWN LENDERS LLC	6	33	3.7	20.0 %	120.0 %
20	20	PRIMARY RESIDENTIAL	19	176	19.6	-13.6 %	107.1 %	61	114	REVERSE MORTGAGE LEN	6	30	3.3	20.0 %	87.5 %
20	25	SUN AMERICAN MORTGAG	19	143	15.9	-20.8 %	88.2 %	61	120	UNITED AMERICAN MORT	6	28	3.1	200.0 %	115.4 %
20	31	FIRST AMERICAN HOME	19	129	14.3	46.2 %	115.0 %	61	122	BARRON FUNDING GROUP	6	27	3.0	200.0 %	92.9 %
24	15	CHERRY CREEK MORTGAG	18	284	31.6	-57.1 %	8.8 %	74	38	MID AMERICA MORTGAGE	5	97	10.8	-61.5 %	781.8 %
25	24	JET DIRECT FUNDING C	16	151	16.8	0.0 %	26.9 %	74	46	APPROVAL FIRST HOME	5	78	8.7	-16.7 %	66.0 %
25	27	INTEGRITY 1ST MORTGA	16	141	15.7	-27.3 %	58.4 %	74	51	ALPHA MORTGAGE CORPO	5	65	7.2	-37.5 %	35.4 %
27	26	SILVER LEAF MORTGAGE	15	142	15.8	36.4 %	125.4 %	74	58	I3 LENDING INC	5	54	6.0	150.0 %	800.0 %
27	29	C2 FINANCIAL CORPORA	15	132	14.7	-11.8 %	131.6 %	74	62	REVERSE MORTGAGE EDU	5	51	5.7	25.0 %	121.7 %
27	36	BANK OF ENGLAND	15	99	11.0	36.4 %	110.6 %	74	72	LOANDEPOTCOM	5	42	4.7	-16.7 %	82.6 %
27	40	AMERICAN FINANCIAL M	15	93	10.3	50.0 %	111.4 %	74	80	ARAMCO MORTGAGE INC	5	39	4.3	0.0 %	44.4 %
31	62	KELLY MORTGAGE INC	14	51	5.7	133.3 %	121.7 %	74	85	CALIFORNIA REVERSE A	5	38	4.2	25.0 %	375.0 %
32	39	UNIVERSAL LENDING CO	13	96	10.7	44.4 %	92.0 %	74	92	DALE ERNEST TILLMAN	5	36	4.0	25.0 %	157.1 %
33	22	BROKER SOLUTIONS INC	12	159	17.7	-52.0 %	50.0 %	74	99	AMERICA INTEGRITY FI	5	34	3.8	400.0 %	385.7 %
33	23	HOMEBRIDGE FINANCIAL	12	158	17.6	-29.4 %	116.4 %	74	107	TRUST MORTGAGE LENDI	5	32	3.6	-37.5 %	3,100.0 %
33	28	MAGNOLIA BANK INC	12	137	15.2	-7.7 %	191.5 %	74	122	LHN FINANCIAL SERVIC	5	27	3.0	66.7 %	125.0 %
33	42	GOLDEN YEARS MORTGAG	12	90	10.0	140.0 %	200.0 %	74	291	MAKANA FINANCIAL INC	5	9	1.0	150.0 %	350.0 %
33	64	THE REVERSE MORTGAGE	12	50	5.6	1,100.0 %	4.2 %	87	42	REVERSE FREEDOM LLC	4	90	10.0	-71.4 %	190.3 %
38	71	PREMIER REVERSE MORT	11	43	4.8	22.2 %	258.3 %	87	54	BAY EQUITY LLC	4	62	6.9	-20.0 %	-1.6 %
39	34	THE FEDERAL SAVINGS	10	107	11.9	-33.3 %	27.4 %	87	72	TOWNEBANK	4	42	4.7	-55.6 %	-22.2 %
39	35	HERITAGE HOME LOANS	10	106	11.8	-63.0 %	211.8 %	87	72	C & E FINANCIAL GROU	4	42	4.7	0.0 %	35.5 %
39	40	PREMIER MORTGAGE RES	10	93	10.3	-33.3 %	97.9 %	87	72	HOME MORTGAGE ALLIAN	4	42	4.7	0.0 %	223.1 %
39	47	CF CAPITAL GROUP	10	72	8.0	-16.7 %	105.7 %	87	80	TREBOR REVERSE LLC	4	39	4.3	-33.3 %	95.0 %
39	53	GUILD MORTGAGE COMPA	10	64	7.1	100.0 %	-3.0 %	87	80	FSI MORTGAGE LLC	4	39	4.3	0.0 %	30.0 %
39	69	NORTHWEST REVERSE MO	10	45	5.0	100.0 %	125.0 %	87	80	FAMILY FIRST FUNDING	4	39	4.3	100.0 %	2.6 %
45	44	EAST COAST CAPITAL C	9	89	9.9	-30.8 %	107.0 %	87	99	NEXA MORTGAGE LLC	4	34	3.8	-42.9 %	209.1 %
45	54	LEADER ONE FINANCIAL	9	62	6.9	-43.8 %	264.7 %	87	103	ABSOLUTE HOME MORTGA	4	33	3.7	100.0 %	175.0 %
45	65	ATLANTIC COAST MORTG	9	49	5.4	0.0 %	69.0 %	87	107	INTERCAP LENDING INC	4	32	3.6	-20.0 %	77.8 %
48	33	VIP MORTGAGE INC	8	108	12.0	-46.7 %	9.1 %	87	111	GEORGETOWN MORTGAGE	4	31	3.4	100.0 %	106.7 %
48	45	ACADEMY MORTGAGE COR	8	84	9.3	-20.0 %	3.7 %	87	116	CAPITAL PACIFIC MORT	4	29	3.2	-20.0 %	81.3 %
48	48	UNITED PACIFIC MORTG	8	68	7.6	33.3 %	36.0 %	87	116	MOVEMENT MORTGAGE LL	4	29	3.2	100.0 %	16.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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