

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2020

Next Release Date: Week 4 of January

Retail Endorsement Growth

-1.0 %

Wholesale Endorsement Growth

-9.1 %

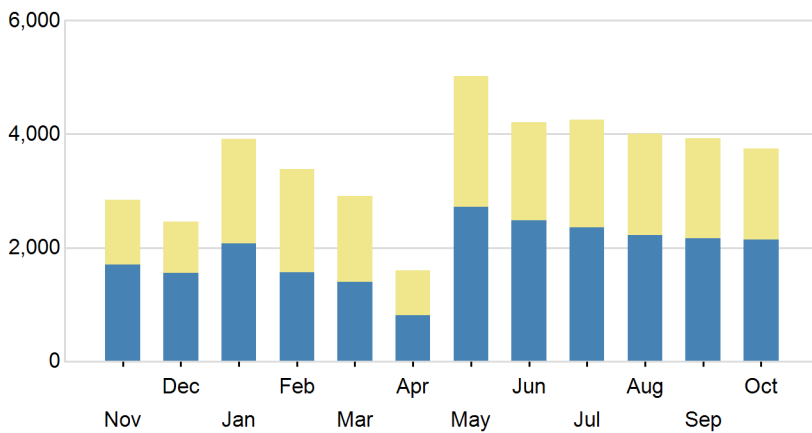
Total Endorsement Growth

-4.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	1,702	-18.6 %	1,139	-4.5 %	2,841	-13.5 %
Dec	1,557	-8.5 %	899	-21.1 %	2,456	-13.6 %
Jan	2,069	32.9 %	1,847	105.5 %	3,916	59.4 %
Feb	1,565	-24.4 %	1,816	-1.7 %	3,381	-13.7 %
Mar	1,398	-10.7 %	1,507	-17.0 %	2,905	-14.1 %
Apr	811	-42.0 %	786	-47.8 %	1,597	-45.0 %
May	2,721	235.5 %	2,306	193.4 %	5,027	214.8 %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Total	23,186		19,058		42,244	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,168	936	1,227	752	850	561	1,827	1,689	1,649	1,379	1,399	1,256	14,693	34.8%
FINANCE OF AMERICA REVER	387	245	420	481	586	486	810	653	682	550	667	631	6,598	15.6%
REVERSE MORTGAGE FUNDING	266	386	454	390	344	28	768	432	485	449	378	389	4,769	11.3%
LIBERTY REVERSE MORTGAGE	145	3	660	794	324	145	505	336	312	298	328	308	4,158	9.8%
Longbridge Financial LLC	94	72	241	225	177	128	257	213	381	499	320	295	2,902	6.9%
MUTUAL OF OMAHA MORTGAGE	200	208	198	177	138	120	245	272	214	246	222	238	2,478	5.9%
FAIRWAY INDEPENDENT MORT	75	48	93	150	197	122	226	179	182	160	160	145	1,737	4.1%
OPEN MORTGAGE LLC	81	91	189	86	78		157	101	139	179	242	214	1,557	3.7%
ONE REVERSE MORTGAGE LLC	204	161	164	180	164	43	135						1,051	2.5%
HIGHTECHLENDING INC	49	71	66	34	47		24	169	95	98	78	56	787	1.9%
Total	2,669	2,221	3,712	3,269	2,905	1,633	4,954	4,044	4,139	3,858	3,794	3,532	40,730	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	12,148	2,545	14,693	37.2 %	66.9 %	41.5 %	83 %	17 %	28.8 %	13.4 %	34.8 %
FINANCE OF AMERICA REVERS	5	1	2	1,224	5,374	6,598	33.0 %	65.9 %	58.6 %	19 %	81 %	2.9 %	28.2 %	15.6 %
REVERSE MORTGAGE FUNDING	2	3	3	2,093	2,676	4,769	85.2 %	30.7 %	50.1 %	44 %	56 %	5.0 %	14.0 %	11.3 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,147	3,011	4,158	90.2 %	55.8 %	64.0 %	28 %	72 %	2.7 %	15.8 %	9.8 %
Longbridge Financial LLC	7	5	5	753	2,149	2,902	95.1 %	92.6 %	93.2 %	26 %	74 %	1.8 %	11.3 %	6.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,858	620	2,478	34.1 %	11.3 %	27.5 %	75 %	25 %	4.4 %	3.3 %	5.9 %
FAIRWAY INDEPENDENT MORTG	4		7	1,737	0	1,737	67.8 %	NaN	67.8 %	100 %	0 %	4.1 %		4.1 %
OPEN MORTGAGE LLC	9	6	8	672	885	1,557	120.3 %	208.4 %	163.0 %	43 %	57 %	1.6 %	4.6 %	3.7 %
ONE REVERSE MORTGAGE LLC	8	8	9	699	353	1,052	-70.7 %	39.5 %	-60.2 %	66 %	34 %	1.7 %	1.9 %	2.5 %
HIGHTECHLENDING INC	11	9	10	526	261	787	43.7 %	12.0 %	31.4 %	67 %	33 %	1.2 %	1.4 %	1.9 %
Total				22,857	17,874	40,731	31.6 %	59.7 %	42.6 %	56 %	44 %	54.1 %	93.8 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	12,148	2,545	14,693	3,292	1,020	4,312	83 %	17 %	28.8 %	13.4 %	34.8 %
REVERSE MORTGAGE FUNDING	2	3	3	2,093	2,676	4,769	963	628	1,591	44 %	56 %	5.0 %	14.0 %	11.3 %
FAIRWAY INDEPENDENT MORTG	4		7	1,737	0	1,737	702	0	702	100 %	0 %	4.1 %		4.1 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,147	3,011	4,158	544	1,079	1,623	28 %	72 %	2.7 %	15.8 %	9.8 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	1,858	620	2,478	472	63	535	75 %	25 %	4.4 %	3.3 %	5.9 %
Total				18,983	8,852	27,835	5,973	2,790	8,763	68 %	32 %	44.9 %	46.4 %	65.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,224	5,374	6,598	304	2,135	2,439	19 %	81 %	2.9 %	28.2 %	15.6 %
LIBERTY REVERSE MORTGAGE	6	2	4	1,147	3,011	4,158	544	1,079	1,623	28 %	72 %	2.7 %	15.8 %	9.8 %
Longbridge Financial LLC	7	5	5	753	2,149	2,902	367	1,033	1,400	26 %	74 %	1.8 %	11.3 %	6.9 %
AMERICAN ADVISORS GROUP	1	4	1	12,148	2,545	14,693	3,292	1,020	4,312	83 %	17 %	28.8 %	13.4 %	34.8 %
REVERSE MORTGAGE FUNDING	2	3	3	2,093	2,676	4,769	963	628	1,591	44 %	56 %	5.0 %	14.0 %	11.3 %
Total				17,365	15,755	33,120	5,470	5,895	11,365	52 %	48 %	41.1 %	82.7 %	78.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	616	44 %
LIBERTY REVERSE MORTGAGE	417	32 %
REVERSE MORTGAGE FUNDING LLC	324	29 %
AMERICAN ADVISORS GROUP	400	28 %
Longbridge Financial LLC	140	33 %
OPEN MORTGAGE LLC	125	28 %
MUTUAL OF OMAHA MORTGAGE INC	107	26 %
ONE REVERSE MORTGAGE LLC	159	37 %
MONEY HOUSE INC	38	33 %
HIGHTECHLENDING INC	139	33 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2020

Rank							Loans			Market Share			Rank							Loans			Market Share						
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR	12,148	2,545	14,693	28.8 %	13.4 %	34.8 %	45	51	UNITED PACIFIC MORTG	96	0	96	0.2 %	0.0 %	0.2 %	45	51	UNITED PACIFIC MORTG	96	0	96	0.2 %	0.0 %	0.2 %		
5	1	2	FINANCE OF AMERICA R	1,224	5,374	6,598	2.9 %	28.2 %	15.6 %	46	52	EAST COAST CAPITAL C	95	0	95	0.2 %	0.0 %	0.2 %	46	52	EAST COAST CAPITAL C	95	0	95	0.2 %	0.0 %	0.2 %		
2	3	3	REVERSE MORTGAGE FUN	2,093	2,676	4,769	5.0 %	14.0 %	11.3 %	46	52	GREEN MONARCH MORTGA	95	0	95	0.2 %	0.0 %	0.2 %	46	52	GREEN MONARCH MORTGA	95	0	95	0.2 %	0.0 %	0.2 %		
6	2	4	LIBERTY REVERSE MORT	1,147	3,011	4,158	2.7 %	15.8 %	9.8 %	48	54	APPROVAL FIRST HOME	91	0	91	0.2 %	0.0 %	0.2 %	48	54	APPROVAL FIRST HOME	91	0	91	0.2 %	0.0 %	0.2 %		
7	5	5	LONGBRIDGE FINANCIAL	753	2,149	2,902	1.8 %	11.3 %	6.9 %	49	55	CF CAPITAL GROUP	89	0	89	0.2 %	0.0 %	0.2 %	49	55	CF CAPITAL GROUP	89	0	89	0.2 %	0.0 %	0.2 %		
3	7	6	MUTUAL OF OMAHA MORT	1,858	620	2,478	4.4 %	3.3 %	5.9 %	50	56	GUARANTEED RATE INC	88	0	88	0.2 %	0.0 %	0.2 %	50	56	GUARANTEED RATE INC	88	0	88	0.2 %	0.0 %	0.2 %		
4		7	FAIRWAY INDEPENDENT	1,737	0	1,737	4.1 %	0.0 %	4.1 %	51	57	ALPHA MORTGAGE CORPO	87	0	87	0.2 %	0.0 %	0.2 %	51	57	ALPHA MORTGAGE CORPO	87	0	87	0.2 %	0.0 %	0.2 %		
9	6	8	OPEN MORTGAGE LLC	672	885	1,557	1.6 %	4.6 %	3.7 %	52	58	GENEVA FINANCIAL LLC	77	0	77	0.2 %	0.0 %	0.2 %	52	58	GENEVA FINANCIAL LLC	77	0	77	0.2 %	0.0 %	0.2 %		
8	8	9	ONE REVERSE MORTGAGE	699	353	1,052	1.7 %	1.9 %	2.5 %	53	59	BAY EQUITY LLC	75	0	75	0.2 %	0.0 %	0.2 %	53	59	BAY EQUITY LLC	75	0	75	0.2 %	0.0 %	0.2 %		
11	9	10	HIGHTECHLENDING INC	526	261	787	1.2 %	1.4 %	1.9 %	54	60	GUILD MORTGAGE COMPA	74	0	74	0.2 %	0.0 %	0.2 %	54	60	GUILD MORTGAGE COMPA	74	0	74	0.2 %	0.0 %	0.2 %		
10		11	ENNKAR INC	573	0	573	1.4 %	0.0 %	1.4 %	55	61	SENIOR FUNDING ASSOC	73	0	73	0.2 %	0.0 %	0.2 %	55	61	SENIOR FUNDING ASSOC	73	0	73	0.2 %	0.0 %	0.2 %		
15	12	12	CHERRY CREEK MORTGAG	398	143	541	0.9 %	0.8 %	1.3 %	56	62	LEADER ONE FINANCIAL	69	0	69	0.2 %	0.0 %	0.2 %	56	62	LEADER ONE FINANCIAL	69	0	69	0.2 %	0.0 %	0.2 %		
12		13	ADVISORS MORTGAGE GR	478	0	478	1.1 %	0.0 %	1.1 %	57	63	THE REVERSE MORTGAGE	68	0	68	0.2 %	0.0 %	0.2 %	57	63	THE REVERSE MORTGAGE	68	0	68	0.2 %	0.0 %	0.2 %		
13		14	FINANCE OF AMERICA M	461	0	461	1.1 %	0.0 %	1.1 %	57	63	MORTGAGE MASTER SERV	68	0	68	0.2 %	0.0 %	0.2 %	57	63	MORTGAGE MASTER SERV	68	0	68	0.2 %	0.0 %	0.2 %		
14		15	ALL REVERSE MORTGAGE	455	0	455	1.1 %	0.0 %	1.1 %	57	63	I3 LENDING INC	68	0	68	0.2 %	0.0 %	0.2 %	57	63	I3 LENDING INC	68	0	68	0.2 %	0.0 %	0.2 %		
18	17	16	GOODLIFE HOME LOANS	253	49	302	0.6 %	0.3 %	0.7 %	60	66	NATIONWIDE MORTGAGE	66	0	66	0.2 %	0.0 %	0.2 %	60	66	NATIONWIDE MORTGAGE	66	0	66	0.2 %	0.0 %	0.2 %		
16		16	SOUTH RIVER MORTGAGE	302	0	302	0.7 %	0.0 %	0.7 %	61	67	REVERSE MORTGAGE EDU	65	0	65	0.2 %	0.0 %	0.2 %	61	67	REVERSE MORTGAGE EDU	65	0	65	0.2 %	0.0 %	0.2 %		
17	18	18	NATIONWIDE EQUITIES	255	26	281	0.6 %	0.1 %	0.7 %	61	67	KELLY MORTGAGE INC	65	0	65	0.2 %	0.0 %	0.2 %	61	67	KELLY MORTGAGE INC	65	0	65	0.2 %	0.0 %	0.2 %		
232	9	19	MONEY HOUSE INC	15	261	276	0.0 %	1.4 %	0.7 %	63	69	GREAT FLORIDA LENDIN	64	0	64	0.2 %	0.0 %	0.2 %	63	69	GREAT FLORIDA LENDIN	64	0	64	0.2 %	0.0 %	0.2 %		
1207	11	20	PLAZA HOME MORTGAGE	1	258	259	0.0 %	1.4 %	0.6 %	63	69	CROSSCOUNTRY MORTGAG	64	0	64	0.2 %	0.0 %	0.2 %	63	69	CROSSCOUNTRY MORTGAG	64	0	64	0.2 %	0.0 %	0.2 %		
19		21	AMERICAN PACIFIC MOR	242	0	242	0.6 %	0.0 %	0.6 %	94	19	71	TOTAL MEDIA MANAGEME	42	21	63	0.1 %	0.1 %	0.1 %	94	19	71	TOTAL MEDIA MANAGEME	42	21	63	0.1 %	0.1 %	0.1 %
20		22	PRIMARY RESIDENTIAL	230	0	230	0.5 %	0.0 %	0.5 %	65	71	ACCESS REVERSE MORTG	63	0	63	0.1 %	0.0 %	0.1 %	65	71	ACCESS REVERSE MORTG	63	0	63	0.1 %	0.0 %	0.1 %		
21		23	AMERICAN FINANCIAL N	227	0	227	0.5 %	0.0 %	0.5 %	66	73	PREMIER REVERSE MORT	62	0	62	0.1 %	0.0 %	0.1 %	66	73	PREMIER REVERSE MORT	62	0	62	0.1 %	0.0 %	0.1 %		
22		24	BROKER SOLUTIONS INC	223	0	223	0.5 %	0.0 %	0.5 %	67	74	ATLANTIC COAST MORTG	59	0	59	0.1 %	0.0 %	0.1 %	67	74	ATLANTIC COAST MORTG	59	0	59	0.1 %	0.0 %	0.1 %		
23		25	JET DIRECT FUNDING C	194	0	194	0.5 %	0.0 %	0.5 %	68	75	INTERCONTINENTAL CAP	58	0	58	0.1 %	0.0 %	0.1 %	68	75	INTERCONTINENTAL CAP	58	0	58	0.1 %	0.0 %	0.1 %		
24		26	HOMEBRIDGE FINANCIAL	193	0	193	0.5 %	0.0 %	0.5 %	69	76	NORTHWEST REVERSE MO	56	0	56	0.1 %	0.0 %	0.1 %	69	76	NORTHWEST REVERSE MO	56	0	56	0.1 %	0.0 %	0.1 %		
24		26	SUN AMERICAN MORTGAG	193	0	193	0.5 %	0.0 %	0.5 %	69	76	DATA MORTGAGE DBA ES	56	0	56	0.1 %	0.0 %	0.1 %	69	76	DATA MORTGAGE DBA ES	56	0	56	0.1 %	0.0 %	0.1 %		
26		28	SILVER LEAF MORTGAGE	178	0	178	0.4 %	0.0 %	0.4 %	71	78	ARAMCO MORTGAGE INC	55	0	55	0.1 %	0.0 %	0.1 %	71	78	ARAMCO MORTGAGE INC	55	0	55	0.1 %	0.0 %	0.1 %		
27		29	INTEGRITY 1ST MORTGA	175	0	175	0.4 %	0.0 %	0.4 %	71	78	AMERICA INTEGRITY FI	55	0	55	0.1 %	0.0 %	0.1 %	71	78	AMERICA INTEGRITY FI	55	0	55	0.1 %	0.0 %	0.1 %		
28		30	MAGNOLIA BANK INC	170	0	170	0.4 %	0.0 %	0.4 %	73	80	TOWNEBANK	54	0	54	0.1 %	0.0 %	0.1 %	73	80	TOWNEBANK	54	0	54	0.1 %	0.0 %	0.1 %		
29		31	PREMIUM SECURITY INC	162	0	162	0.4 %	0.0 %	0.4 %	73	80	PARAMOUNT RESIDENTIA	54	0	54	0.1 %	0.0 %	0.1 %	73	80	PARAMOUNT RESIDENTIA	54	0	54	0.1 %	0.0 %	0.1 %		
30		32	FIRST AMERICAN HOME	158	0	158	0.4 %	0.0 %	0.4 %	73	80	SUCCESS MORTGAGE PAR	54	0	54	0.1 %	0.0 %	0.1 %	73	80	SUCCESS MORTGAGE PAR	54	0	54	0.1 %	0.0 %	0.1 %		
31		33	C2 FINANCIAL CORPORA	156	0	156	0.4 %	0.0 %	0.4 %	73	80	AMERICAN LIBERTY MOR	54	0	54	0.1 %	0.0 %	0.1 %	73	80	AMERICAN LIBERTY MOR	54	0	54	0.1 %	0.0 %	0.1 %		
136	13	34	MCM HOLDINGS INC	29	121	150	0.1 %	0.6 %	0.4 %	77	84	OPULENCE FUNDING LLC	53	0	53	0.1 %	0.0 %	0.1 %	77	84	OPULENCE FUNDING LLC	53	0	53	0.1 %	0.0 %	0.1 %		
32		35	VIP MORTGAGE INC	149	0	149	0.4 %	0.0 %	0.4 %	78	85	C & E FINANCIAL GROU	52	0	52	0.1 %	0.0 %	0.1 %	78	85	C & E FINANCIAL GROU	52	0	52	0.1 %	0.0 %	0.1 %		
33		36	THE FEDERAL SAVINGS	148	0	148	0.4 %	0.0 %	0.4 %	79	86	REVERSE MORTGAGE ANS	50	0	50	0.1 %	0.0 %	0.1 %	79	86	REVERSE MORTGAGE ANS	50	0	50	0.1 %	0.0 %	0.1 %		
34		37	ELITE FUNDING CORPOR	146	0	146	0.3 %	0.0 %	0.3 %	79	86	LOANDEPOTCOM	50	0	50	0.1 %	0.0 %	0.1 %	79	86	LOANDEPOTCOM	50	0	50	0.1 %	0.0 %	0.1 %		
35		38	SENIOR LENDING CORPO	139	0	139	0.3 %	0.0 %	0.3 %	81	88	KRS CAPITAL PARTNERS	48	0	48	0.1 %	0.0 %	0.1 %	81	88	KRS CAPITAL PARTNERS	48	0	48	0.1 %	0.0 %	0.1 %		
38	22	39	MID AMERICA MORTGAGE	124	7	131	0.3 %	0.0 %	0.3 %	82	89	DIRECTORS MORTGAGE I	46	0	46	0.1 %	0.0 %	0.1 %	82	89	DIRECTORS MORTGAGE I	46	0	46	0.1 %	0.0 %	0.1 %		
36		40	HERITAGE HOME LOANS	130	0	130	0.3 %	0.0 %	0.3 %	82	89	HOME MORTGAGE ALLIAN	46	0	46	0.1 %	0.0 %	0.1 %	82	89	HOME MORTGAGE ALLIAN	46	0	46	0.1 %	0.0 %	0.1 %		
37		41	UNIVERSAL LENDING CO	127	0	127	0.3 %	0.0 %	0.3 %	84	91	FAMILY FIRST FUNDING	45	0	45	0.1 %	0.0 %	0.1 %	84	91	FAMILY FIRST FUNDING	45	0	45	0.1 %	0.0 %	0.1 %		
129	14	42	MIDWEST LOAN SOLUTIO	31	90	121	0.1 %	0.5 %	0.3 %	84	91	FSI MORTGAGE LLC	45	0	45	0.1 %	0.0 %	0.1 %	84	91	FSI MORTGAGE LLC	45	0	45	0.1 %	0.0 %	0.1 %		
39		43	BANK OF ENGLAND	119	0	119	0.3 %	0.0 %	0.3 %	84	91	IREVERSE HOME LOANS	45	0	45	0.1 %	0.0 %	0.1 %	84	91	IREVERSE HOME LOANS	45	0	45	0.1 %	0.0 %	0.1 %		
39		43	REVERSE FREEDOM LLC	119	0	119	0.3 %	0.0 %	0.3 %	87	94	SUMMIT FUNDING INC	44	0	44	0.1 %	0.0 %	0.1 %	87	94	SUMMIT FUNDING INC	44	0	44	0.1 %	0.0 %	0.1 %		
41		45	PREMIER MORTGAGE RES	118	0	118	0.3 %	0.0 %	0.3 %	87	94	OPTION ONE MORTGAGE	44	0	44	0.1 %	0.0 %	0.1 %	87	94	OPTION ONE MORTGAGE	44	0	44	0.1 %	0.0 %	0.1 %		
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Top 100 HECM Originators - October 2020 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,067	10,420	1,042.0	-10.3 %	35.4 %	48	63	NATIONWIDE MORTGAGE	8	56	5.6	166.7 %	-5.1 %
2	2	REVERSE MORTGAGE FUN	200	1,848	184.8	9.9 %	85.0 %	48	83	AMERICA INTEGRITY FI	8	42	4.2	60.0 %	366.7 %
3	4	MUTUAL OF OMAHA MORT	189	1,562	156.2	11.8 %	29.5 %	53	41	BANK OF ENGLAND	7	106	10.6	-53.3 %	100.0 %
4	6	FINANCE OF AMERICA R	158	1,101	110.1	19.7 %	45.8 %	53	59	KELLY MORTGAGE INC	7	58	5.8	-50.0 %	132.0 %
5	3	FAIRWAY INDEPENDENT	145	1,614	161.4	-9.4 %	77.9 %	53	77	KRS CAPITAL PARTNERS	7	45	4.5	250.0 %	18.4 %
6	5	LIBERTY REVERSE MORT	100	1,105	110.5	-1.0 %	109.3 %	53	98	REVERSE MORTGAGE LEN	7	37	3.7	16.7 %	85.0 %
7	7	LONGBRIDGE FINANCIAL	84	710	71.0	6.3 %	105.2 %	53	118	55 PLACES MORTGAGE L	7	32	3.2	0.0 %	
8	16	SOUTH RIVER MORTGAGE	71	302	30.2	-33.0 %		58	51	ALPHA MORTGAGE CORPO	6	71	7.1	20.0 %	36.5 %
9	8	OPEN MORTGAGE LLC	66	570	57.0	-13.2 %	111.1 %	58	53	GUILD MORTGAGE COMPA	6	70	7.0	-40.0 %	-7.9 %
10	9	ENNKAR INC	56	538	53.8	1.8 %	204.0 %	58	59	CROSSCOUNTRY MORTGAG	6	58	5.8	0.0 %	81.3 %
11	15	CHERRY CREEK MORTGAG	53	337	33.7	194.4 %	16.6 %	58	65	ACCESS REVERSE MORTG	6	54	5.4	0.0 %	92.9 %
12	12	ADVISORS MORTGAGE GR	41	424	42.4	-21.2 %	88.4 %	58	109	BANK OF UTAH	6	34	3.4	100.0 %	88.9 %
13	11	FINANCE OF AMERICA M	40	430	43.0	2.6 %	76.2 %	58	124	MIDWEST LOAN Solutio	6	30	3.0		900.0 %
14	10	HIGHTECHLENDING INC	39	442	44.2	-18.8 %	31.2 %	58	139	THE SENIOR EQUITY GR	6	26	2.6	50.0 %	188.9 %
15	19	AMERICAN FINANCIAL N	38	210	21.0	40.7 %	147.1 %	65	45	ACADEMY MORTGAGE COR	5	89	8.9	-37.5 %	1.1 %
16	13	ALL REVERSE MORTGAGE	37	422	42.2	-22.9 %	38.8 %	65	58	I3 LENDING INC	5	59	5.9	0.0 %	555.6 %
17	17	GOODLIFE HOME LOANS	33	220	22.0	73.7 %	134.0 %	65	62	GREAT FLORIDA LENDIN	5	57	5.7	66.7 %	72.7 %
18	22	HOMEBRIDGE FINANCIAL	27	185	18.5	125.0 %	110.2 %	65	65	ATLANTIC COAST MORTG	5	54	5.4	-44.4 %	68.8 %
18	24	SUN AMERICAN MORTGAG	27	170	17.0	42.1 %	109.9 %	65	73	AMERICAN LIBERTY MOR	5	47	4.7	66.7 %	80.8 %
18	28	PREMIUM SECURITY INC	27	159	15.9	-44.9 %		65	78	REVERSE MORTGAGE ANS	5	44	4.4	400.0 %	41.9 %
21	18	NATIONWIDE EQUITIES	26	219	21.9	4.0 %	42.2 %	65	81	AMERICA FIRST FEDERA	5	43	4.3	150.0 %	4.9 %
22	37	GOLDEN YEARS MORTGAG	21	111	11.1	75.0 %	226.5 %	65	86	IREVERSE HOME LOANS	5	41	4.1	-16.7 %	57.7 %
23	38	REVERSE FREEDOM LLC	20	110	11.0	400.0 %	233.3 %	65	106	MORTGAGESHOP LLC	5	35	3.5	400.0 %	29.6 %
24	23	BROKER SOLUTIONS INC	19	178	17.8	58.3 %	44.7 %	65	109	CAPITAL PACIFIC MORT	5	34	3.4	25.0 %	100.0 %
24	26	SILVER LEAF MORTGAGE	19	161	16.1	26.7 %	136.8 %	65	109	BARRETT FINANCIAL GR	5	34	3.4	150.0 %	183.3 %
24	27	INTEGRITY 1ST MORTGA	19	160	16.0	18.8 %	53.8 %	65	127	HECM SENIOR HOME FIN	5	29	2.9	66.7 %	3.6 %
27	21	PRIMARY RESIDENTIAL	18	194	19.4	-5.3 %	100.0 %	65	131	THE TURNKEY FOUNDATI	5	28	2.8	150.0 %	100.0 %
27	30	FIRST AMERICAN HOME	18	147	14.7	-5.3 %	122.7 %	65	135	FIRST HOME EQUITY LO	5	27	2.7	25.0 %	170.0 %
29	19	AMERICAN PACIFIC MOR	17	210	21.0	-29.2 %	26.5 %	65	158	INVESTORS BANK	5	20	2.0	400.0 %	53.8 %
29	25	JET DIRECT FUNDING C	17	168	16.8	6.3 %	23.5 %	65	222	RESIDENTIAL HOME FUN	5	14	1.4	66.7 %	0.0 %
31	46	GREEN MONARCH MORTGA	16	84	8.4	433.3 %	250.0 %	65	222	1ST USA REVERSE MORT	5	14	1.4	400.0 %	100.0 %
32	32	THE FEDERAL SAVINGS	15	122	12.2	50.0 %	25.8 %	82	55	BAY EQUITY LLC	4	66	6.6	0.0 %	-7.0 %
32	33	HERITAGE HOME LOANS	15	121	12.1	50.0 %	227.0 %	82	71	PARAMOUNT RESIDENTIA	4	50	5.0	-33.3 %	-9.1 %
34	36	SENIOR LENDING CORPO	14	112	11.2	-30.0 %	45.5 %	82	72	NORTHWEST REVERSE MO	4	49	4.9	-60.0 %	96.0 %
35	29	MAGNOLIA BANK INC	13	150	15.0	8.3 %	167.9 %	82	74	LOANDEPOTCOM	4	46	4.6	-20.0 %	70.4 %
35	38	MID AMERICA MORTGAGE	13	110	11.0	160.0 %	478.9 %	82	74	TOWNEBANK	4	46	4.6	0.0 %	-19.3 %
35	51	GENEVA FINANCIAL LLC	13	71	7.1	85.7 %	26.8 %	82	74	HOME MORTGAGE ALLIAN	4	46	4.6	0.0 %	206.7 %
38	42	PREMIER MORTGAGE RES	12	105	10.5	20.0 %	94.4 %	82	78	SUCCESS MORTGAGE PAR	4	44	4.4	100.0 %	29.4 %
39	40	UNIVERSAL LENDING CO	11	107	10.7	-15.4 %	78.3 %	82	81	ARAMCO MORTGAGE INC	4	43	4.3	-20.0 %	34.4 %
40	34	VIP MORTGAGE INC	10	118	11.8	25.0 %	1.7 %	82	86	PREMIER LENDING GROU	4	41	4.1	-50.0 %	355.6 %
40	47	CF CAPITAL GROUP	10	82	8.2	0.0 %	115.8 %	82	89	DALE ERNEST TILLMAN	4	40	4.0	-20.0 %	122.2 %
40	50	GUARANTEED RATE INC	10	75	7.5	25.0 %	36.4 %	82	103	TRUST MORTGAGE LENDI	4	36	3.6	-20.0 %	1,700.0 %
40	69	OPULENCE FUNDING LLC	10	52	5.2	42.9 %	5,100.0 %	82	121	QUONTIC BANK FSB	4	31	3.1	-50.0 %	-72.6 %
40	115	TOTAL MEDIA MANAGEME	10	33	3.3		-48.4 %	82	121	OMNI-FUND INC	4	31	3.1	0.0 %	-6.1 %
45	49	UNITED PACIFIC MORTG	9	77	7.7	12.5 %	28.3 %	82	127	LONE STAR REVERSE MO	4	29	2.9	0.0 %	123.1 %
45	65	DATA MORTGAGE DBA ES	9	54	5.4	50.0 %	671.4 %	82	127	NORWICH COMMERCIAL G	4	29	2.9	100.0 %	26.1 %
45	69	PREMIER REVERSE MORT	9	52	5.2	-18.2 %	271.4 %	82	152	INDEPENDENT BANK	4	22	2.2	33.3 %	340.0 %
48	31	C2 FINANCIAL CORPORA	8	140	14.0	-46.7 %	100.0 %	82	155	CORNERSTONE MORTGAGE	4	21	2.1	300.0 %	0.0 %
48	43	AMERICAN FINANCIAL M	8	101	10.1	-46.7 %	94.2 %	82	164	HOMESTEAD MORTGAGE L	4	19	1.9	300.0 %	26.7 %
48	59	THE REVERSE MORTGAGE	8	58	5.8	-33.3 %	1.8 %	82	183	SENIOR MANAGEMENT GR	4	17	1.7	300.0 %	142.9 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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