

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through February 2021

Next Release Date: Week 4 of May

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**Retail
Endorsement Growth**

-8.1 %

**Wholesale
Endorsement Growth**

-12.8 %

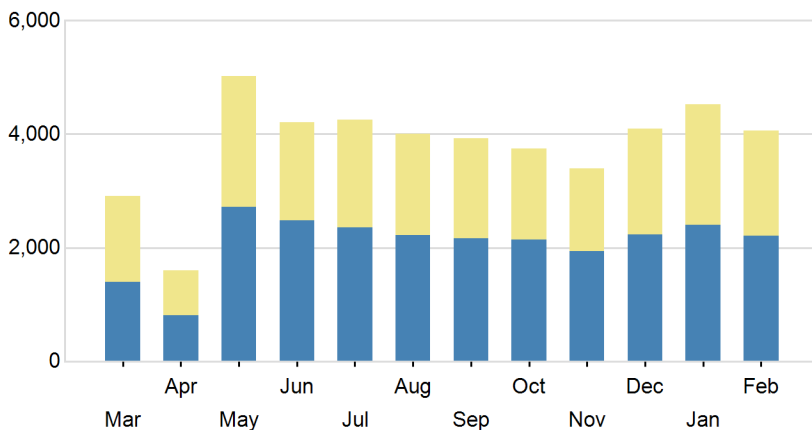
**Total
Endorsement Growth**

-10.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	1,398	-10.7 %	1,507	-17.0 %	2,905	-14.1 %
Apr	811	-42.0 %	786	-47.8 %	1,597	-45.0 %
May	2,721	235.5 %	2,306	193.4 %	5,027	214.8 %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Total	25,071		20,653		45,724	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	850	561	1,827	1,689	1,649	1,379	1,399	1,256	1,295	1,265	1,344	1,437	15,951	34.9%
FINANCE OF AMERICA REVER	586	486	810	653	682	550	667	631	580	742	753	671	7,811	17.1%
REVERSE MORTGAGE FUNDING	344	28	768	432	485	449	378	389	329	536	694	445	5,277	11.5%
LIBERTY REVERSE MORTGAGE	324	145	505	336	312	298	328	308	317	300	317	314	3,804	8.3%
Longbridge Financial LLC	177	128	257	213	381	499	320	295	156	321	513	411	3,671	8.0%
MUTUAL OF OMAHA MORTGAGE	138	120	245	272	214	246	222	238	263	279	267	221	2,725	6.0%
FAIRWAY INDEPENDENT MORT	197	122	226	179	182	160	160	145	134	154	197	169	2,025	4.4%
OPEN MORTGAGE LLC	78		157	101	139	179	242	214	113	232	198	219	1,872	4.1%
HIGHTECHLENDING INC	47		24	169	95	98	78	56	96	56	94	42	855	1.9%
SOUTH RIVER MORTGAGE LLC			4	22	48	51	106	71	45	96	116	122	681	1.5%
Total	2,741	1,590	4,823	4,066	4,187	3,909	3,900	3,603	3,328	3,981	4,493	4,051	44,672	97.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	13,271	2,680	15,951	40.6 %	42.3 %	40.9 %	83 %	17 %	29.0 %	13.0 %	34.9 %
FINANCE OF AMERICA REVERS	5	1	2	1,523	6,288	7,811	80.5 %	82.4 %	82.0 %	19 %	81 %	3.3 %	30.4 %	17.1 %
REVERSE MORTGAGE FUNDING	2	2	3	2,457	2,820	5,277	73.5 %	22.9 %	42.2 %	47 %	53 %	5.4 %	13.7 %	11.5 %
LIBERTY REVERSE MORTGAGE	6	5	4	1,212	2,592	3,804	47.3 %	0.4 %	11.8 %	32 %	68 %	2.7 %	12.6 %	8.3 %
Longbridge Financial LLC	7	3	5	909	2,762	3,671	91.8 %	121.0 %	112.9 %	25 %	75 %	2.0 %	13.4 %	8.0 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,102	623	2,725	34.7 %	5.6 %	26.7 %	77 %	23 %	4.6 %	3.0 %	6.0 %
FAIRWAY INDEPENDENT MORTG	4		7	2,025	0	2,025	81.6 %	NaN	81.6 %	100 %	0 %	4.4 %		4.4 %
OPEN MORTGAGE LLC	10	6	8	650	1,222	1,872	38.6 %	210.2 %	116.9 %	35 %	65 %	1.4 %	5.9 %	4.1 %
HIGHTECHLENDING INC	11	9	9	586	269	855	53.0 %	9.3 %	35.9 %	69 %	31 %	1.3 %	1.3 %	1.9 %
SOUTH RIVER MORTGAGE LLC	8		10	681	0	681	>1,000%	NaN	>1,000%	100 %	0 %	1.5 %		1.5 %
Total				25,416	19,256	44,672	53.8 %	51.8 %	52.9 %	57 %	43 %	55.6 %	93.2 %	97.7 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	13,271	2,680	15,951	3,832	797	4,629	83 %	17 %	29.0 %	13.0 %	34.9 %
REVERSE MORTGAGE FUNDING	2	2	3	2,457	2,820	5,277	1,041	525	1,566	47 %	53 %	5.4 %	13.7 %	11.5 %
FAIRWAY INDEPENDENT MORTG	4		7	2,025	0	2,025	910	0	910	100 %	0 %	4.4 %		4.4 %
SOUTH RIVER MORTGAGE LLC	8		10	681	0	681	681	0	681	100 %	0 %	1.5 %		1.5 %
FINANCE OF AMERICA REVERS	5	1	2	1,523	6,288	7,811	679	2,840	3,519	19 %	81 %	3.3 %	30.4 %	17.1 %
Total				19,957	11,788	31,745	7,143	4,162	11,305	63 %	37 %	43.6 %	57.1 %	69.4 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,523	6,288	7,811	679	2,840	3,519	19 %	81 %	3.3 %	30.4 %	17.1 %
Longbridge Financial LLC	7	3	5	909	2,762	3,671	435	1,512	1,947	25 %	75 %	2.0 %	13.4 %	8.0 %
OPEN MORTGAGE LLC	10	6	8	650	1,222	1,872	181	828	1,009	35 %	65 %	1.4 %	5.9 %	4.1 %
AMERICAN ADVISORS GROUP	1	4	1	13,271	2,680	15,951	3,832	797	4,629	83 %	17 %	29.0 %	13.0 %	34.9 %
REVERSE MORTGAGE FUNDING	2	2	3	2,457	2,820	5,277	1,041	525	1,566	47 %	53 %	5.4 %	13.7 %	11.5 %
Total				18,810	15,772	34,582	6,168	6,502	12,670	54 %	46 %	41.1 %	76.4 %	75.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	650	45 %
REVERSE MORTGAGE FUNDING LLC	338	27 %
Longbridge Financial LLC	174	35 %
AMERICAN ADVISORS GROUP	407	25 %
LIBERTY REVERSE MORTGAGE	363	34 %
OPEN MORTGAGE LLC	117	32 %
MUTUAL OF OMAHA MORTGAGE INC	107	22 %
MONEY HOUSE INC	42	32 %
HIGHTECHLENDING INC	137	30 %
PLAZA HOME MORTGAGE INC	159	36 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2021

Rank							Loans			Market Share			Rank							Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR				13,271	2,680	15,951	29.0 %	13.0 %	34.9 %	46		50	GUARANTEED RATE INC				101	0	101	0.2 %	0.0 %	0.2 %
5	1	2	FINANCE OF AMERICA R				1,523	6,288	7,811	3.3 %	30.4 %	17.1 %	208	15	52	LAND-HOME FINANCIAL				17	82	99	0.0 %	0.4 %	0.2 %
2	2	3	REVERSE MORTGAGE FUN				2,457	2,820	5,277	5.4 %	13.7 %	11.5 %	133	16	53	SUN WEST MORTGAGE CO				31	62	93	0.1 %	0.3 %	0.2 %
6	5	4	LIBERTY REVERSE MORT				1,212	2,592	3,804	2.7 %	12.6 %	8.3 %	48		53	KELLY MORTGAGE INC				93	0	93	0.2 %	0.0 %	0.2 %
7	3	5	LONGBRIDGE FINANCIAL				909	2,762	3,671	2.0 %	13.4 %	8.0 %	48		53	LEADER ONE FINANCIAL				93	0	93	0.2 %	0.0 %	0.2 %
3	7	6	MUTUAL OF OMAHA MORT				2,102	623	2,725	4.6 %	3.0 %	6.0 %	48		53	OPULENCE FUNDING LLC				93	0	93	0.2 %	0.0 %	0.2 %
4		7	FAIRWAY INDEPENDENT				2,025	0	2,025	4.4 %	0.0 %	4.4 %	51		57	EAST COAST CAPITAL C				92	0	92	0.2 %	0.0 %	0.2 %
10	6	8	OPEN MORTGAGE LLC				650	1,222	1,872	1.4 %	5.9 %	4.1 %	52		58	UNITED PACIFIC MORTG				90	0	90	0.2 %	0.0 %	0.2 %
11	9	9	HIGHTECHLENDING INC				586	269	855	1.3 %	1.3 %	1.9 %	53		59	NORTHWEST REVERSE MO				86	0	86	0.2 %	0.0 %	0.2 %
8		10	SOUTH RIVER MORTGAGE				681	0	681	1.5 %	0.0 %	1.5 %	54		60	GUILD MORTGAGE COMPA				85	0	85	0.2 %	0.0 %	0.2 %
9		11	ENNKAR INC				664	0	664	1.5 %	0.0 %	1.5 %	54		60	SENIOR FUNDING ASSOC				85	0	85	0.2 %	0.0 %	0.2 %
12		12	ADVISORS MORTGAGE GR				564	0	564	1.2 %	0.0 %	1.2 %	56		62	ATLANTIC COAST MORTG				81	0	81	0.2 %	0.0 %	0.2 %
15	12	13	CHERRY CREEK MORTGAG				416	147	563	0.9 %	0.7 %	1.2 %	56		62	PREMIER REVERSE MORT				81	0	81	0.2 %	0.0 %	0.2 %
13		14	FINANCE OF AMERICA M				519	0	519	1.1 %	0.0 %	1.1 %	58		64	APPROVAL FIRST HOME				79	0	79	0.2 %	0.0 %	0.2 %
14		15	ALL REVERSE MORTGAGE				509	0	509	1.1 %	0.0 %	1.1 %	59		65	REVERSE MORTGAGE LEN				74	0	74	0.2 %	0.0 %	0.2 %
29	11	16	ONE REVERSE MORTGAGE				173	170	343	0.4 %	0.8 %	0.8 %	60		66	ACCESS REVERSE MORTG				73	0	73	0.2 %	0.0 %	0.2 %
371	8	17	MONEY HOUSE INC				8	330	338	0.0 %	1.6 %	0.7 %	60		66	REVERSE MORTGAGE EDU				73	0	73	0.2 %	0.0 %	0.2 %
17	18	18	NATIONWIDE EQUITIES				278	44	322	0.6 %	0.2 %	0.7 %	60		66	I3 LENDING INC				73	0	73	0.2 %	0.0 %	0.2 %
19	17	19	GOODLIFE HOME LOANS				245	54	299	0.5 %	0.3 %	0.7 %	63		69	MORTGAGE MASTER SERV				72	0	72	0.2 %	0.0 %	0.2 %
16		20	AMERICAN FINANCIAL N				288	0	288	0.6 %	0.0 %	0.6 %	64		70	BAY EQUITY LLC				71	0	71	0.2 %	0.0 %	0.2 %
18		21	AMERICAN PACIFIC MOR				269	0	269	0.6 %	0.0 %	0.6 %	65		71	ELITE FUNDING CORPOR				68	0	68	0.1 %	0.0 %	0.1 %
20		22	PRIMARY RESIDENTIAL				236	0	236	0.5 %	0.0 %	0.5 %	65		71	KRS CAPITAL PARTNERS				68	0	68	0.1 %	0.0 %	0.1 %
21		23	SUN AMERICAN MORTGAG				235	0	235	0.5 %	0.0 %	0.5 %	67		73	THE REVERSE MORTGAGE				67	0	67	0.1 %	0.0 %	0.1 %
22		24	PREMIUM SECURITY INC				221	0	221	0.5 %	0.0 %	0.5 %	67		73	INTERCONTINENTAL CAP				67	0	67	0.1 %	0.0 %	0.1 %
23		25	BROKER SOLUTIONS INC				217	0	217	0.5 %	0.0 %	0.5 %	69		75	HOMETOWN LENDERS LLC				66	0	66	0.1 %	0.0 %	0.1 %
2096	10	26	PLAZA HOME MORTGAGE				0	216	216	0.0 %	1.0 %	0.5 %	70		76	GREEN MONARCH MORTGA				65	0	65	0.1 %	0.0 %	0.1 %
24		27	HOMEBRIDGE FINANCIAL				208	0	208	0.5 %	0.0 %	0.5 %	71		77	DATA MORTGAGE DBA ES				64	0	64	0.1 %	0.0 %	0.1 %
25		28	JET DIRECT FUNDING C				204	0	204	0.4 %	0.0 %	0.4 %	72		78	NATIONWIDE MORTGAGE				61	0	61	0.1 %	0.0 %	0.1 %
26		29	INTEGRITY 1ST MORTGA				195	0	195	0.4 %	0.0 %	0.4 %	72		78	GREAT FLORIDA LENDIN				61	0	61	0.1 %	0.0 %	0.1 %
27		30	HERITAGE HOME LOANS				192	0	192	0.4 %	0.0 %	0.4 %	75		80	TREBOR REVERSE LLC				60	0	60	0.1 %	0.0 %	0.1 %
36	19	31	MID AMERICA MORTGAGE				150	31	181	0.3 %	0.2 %	0.4 %	76		81	CROSSCOUNTRY MORTGAG				58	0	58	0.1 %	0.0 %	0.1 %
28		32	SILVER LEAF MORTGAGE				180	0	180	0.4 %	0.0 %	0.4 %	76		81	AMERICAN LIBERTY MOR				58	0	58	0.1 %	0.0 %	0.1 %
30		33	C2 FINANCIAL CORPORA				169	0	169	0.4 %	0.0 %	0.4 %	76		81	MORTGAGESHOP LLC				58	0	58	0.1 %	0.0 %	0.1 %
31		34	FIRST AMERICAN HOME				168	0	168	0.4 %	0.0 %	0.4 %	76		81	DALE ERNEST TILLMAN				58	0	58	0.1 %	0.0 %	0.1 %
32		35	MAGNOLIA BANK INC				167	0	167	0.4 %	0.0 %	0.4 %	80		85	PARAMOUNT RESIDENTIA				57	0	57	0.1 %	0.0 %	0.1 %
72	14	36	MIDWEST LOAN Solutio				61	102	163	0.1 %	0.5 %	0.4 %	119	20	86	TOTAL MEDIA MANAGEME				36	19	55	0.1 %	0.1 %	0.1 %
33		37	REVERSE FREEDOM LLC				160	0	160	0.3 %	0.0 %	0.3 %	81		86	TOWNEBANK				55	0	55	0.1 %	0.0 %	0.1 %
34		38	SENIOR LENDING CORPO				159	0	159	0.3 %	0.0 %	0.3 %	81		86	THRIVE MORTGAGE LLC				55	0	55	0.1 %	0.0 %	0.1 %
35		39	VIP MORTGAGE INC				153	0	153	0.3 %	0.0 %	0.3 %	81		86	RESIDENTIAL HOME FUN				55	0	55	0.1 %	0.0 %	0.1 %
124	13	40	MCM HOLDINGS INC				33	118	151	0.1 %	0.6 %	0.3 %	84		90	NEXA MORTGAGE LLC				54	0	54	0.1 %	0.0 %	0.1 %
37		41	THE FEDERAL SAVINGS				139	0	139	0.3 %	0.0 %	0.3 %	85		91	C & E FINANCIAL GROU				53	0	53	0.1 %	0.0 %	0.1 %
37		41	UNIVERSAL LENDING CO				139	0	139	0.3 %	0.0 %	0.3 %	85		91	LOANDEPOTCOM				53	0	53	0.1 %	0.0 %	0.1 %
39		43	PREMIER MORTGAGE RES				130	0	130	0.3 %	0.0 %	0.3 %	87		93	DIRECTORS MORTGAGE I				52	0	52	0.1 %	0.0 %	0.1 %
40		44	BANK OF ENGLAND				126	0	126	0.3 %	0.0 %	0.3 %	87		93	SHORE CAPITAL CORPOR				52	0	52	0.1 %	0.0 %	0.1 %
41		45	ACADEMY MORTGAGE COR				122	0	122	0.3 %	0.0 %	0.3 %	89		95	SUCCESS MORTGAGE PAR				51	0	51	0.1 %	0.0 %	0.1 %
42		46	AMERICAN FINANCIAL M				120	0	120	0.3 %	0.0 %	0.3 %	89		95	ARAMCO MORTGAGE INC				51	0	51	0.1 %	0.0 %	0.1 %
42		46	GOLDEN YEARS MORTGAG				120	0	120	0.3 %	0.0 %	0.3 %	91		97	FAMILY FIRST FUNDING				49	0	49	0.1 %	0.0 %	0.1 %
44		48	GENEVA FINANCIAL LLC				109	0	109	0.2 %	0.0 %	0.2 %	92		98	BORBA INVESTMENTS IN				47	0	47	0.1 %	0.0 %	0.1 %
45		49	CF CAPITAL GROUP				108	0	108	0.2 %	0.0 %	0.2 %	92		98	TRUST MORTGAGE LENDI				47	0	47	0.1 %	0.0 %	0.1 %
46		50	ALPHA MORTGAGE CORPO				101	0	101	0.2 %	0.0 %	0.2 %	94		100	QUONTIC BANK FSB				46	0	46	0.1 %	0.0 %	0.1 %

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - February 2021 Rankings (Single Month)															
Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,217	2,323	1,161.5	10.0 %	47.3 %	48	72	INTERCAP LENDING INC	9	12	6.0	200.0 %	200.0 %
2	2	REVERSE MORTGAGE FUN	181	551	275.5	-51.1 %	59.7 %	48	84	AMERICA FIRST FEDERA	9	11	5.5	350.0 %	-31.3 %
3	4	FAIRWAY INDEPENDENT	169	366	183.0	-14.2 %	50.6 %	53	53	RESIDENTIAL HOME FUN	8	19	9.5	-27.3 %	1,800.0 %
4	3	MUTUAL OF OMAHA MORT	168	380	190.0	-20.8 %	42.9 %	53	56	SUN WEST MORTGAGE CO	8	18	9.0	-20.0 %	800.0 %
5	5	FINANCE OF AMERICA R	149	266	133.0	27.4 %	57.4 %	53	66	NORWICH COMMERCIAL G	8	14	7.0	33.3 %	133.3 %
6	7	SOUTH RIVER MORTGAGE	122	238	119.0	5.2 %		53	66	SHORE CAPITAL CORPOR	8	14	7.0	33.3 %	366.7 %
7	6	LIBERTY REVERSE MORT	121	245	122.5	-2.4 %	-31.6 %	53	66	CREATIVE RETIREMENT	8	14	7.0	33.3 %	366.7 %
8	8	LONGBRIDGE FINANCIAL	106	224	112.0	-10.2 %	58.9 %	53	72	AMERICAN LIBERTY MOR	8	12	6.0	100.0 %	0.0 %
9	9	ENNKAR INC	66	155	77.5	-25.8 %	18.3 %	53	84	CDC SOLUTIONS INC	8	11	5.5	166.7 %	450.0 %
10	11	OPEN MORTGAGE LLC	57	113	56.5	1.8 %	-21.0 %	60	37	THE FEDERAL SAVINGS	7	26	13.0	-63.2 %	-18.8 %
11	10	FINANCE OF AMERICA M	50	115	57.5	-23.1 %	18.6 %	60	44	BANK OF ENGLAND	7	22	11.0	-53.3 %	15.8 %
12	13	ALL REVERSE MORTGAGE	46	108	54.0	-25.8 %	36.7 %	60	58	PARAMOUNT RESIDENTIA	7	16	8.0	-22.2 %	6.7 %
13	12	ADVISORS MORTGAGE GR	44	110	55.0	-33.3 %	44.7 %	60	61	EAST COAST CAPITAL C	7	15	7.5	-12.5 %	-46.4 %
14	16	CHERRY CREEK MORTGAG	39	68	34.0	34.5 %	-15.0 %	60	61	DIRECTORS MORTGAGE I	7	15	7.5	-12.5 %	50.0 %
15	14	HIGHTECHLENDING INC	29	93	46.5	-54.7 %	52.5 %	60	61	TOWNEBANK	7	15	7.5	-12.5 %	66.7 %
16	15	SUN AMERICAN MORTGAG	27	80	40.0	-49.1 %	220.0 %	60	66	CF CAPITAL GROUP	7	14	7.0	0.0 %	40.0 %
17	18	AMERICAN PACIFIC MOR	26	62	31.0	-27.8 %	51.2 %	60	72	GREAT FLORIDA LENDIN	7	12	6.0	40.0 %	-36.8 %
18	27	MAGNOLIA BANK INC	24	34	17.0	140.0 %	-17.1 %	60	84	BROOKSTONE MORTGAGE	7	11	5.5	75.0 %	120.0 %
19	21	INTEGRITY 1ST MORTGA	23	45	22.5	4.5 %	21.6 %	60	84	CARLSON JAMES EDWARD	7	11	5.5	75.0 %	450.0 %
20	19	AMERICAN FINANCIAL N	22	59	29.5	-40.5 %	78.8 %	60	92	CROSSCOUNTRY MORTGAG	7	10	5.0	133.3 %	-37.5 %
20	22	PREMIUM SECURITY INC	22	39	19.5	29.4 %	290.0 %	60	98	MORTGAGE SOUTH OF TE	7	9	4.5	250.0 %	12.5 %
22	17	HERITAGE HOME LOANS	21	63	31.5	-50.0 %	270.6 %	72	48	KRS CAPITAL PARTNERS	6	21	10.5	-60.0 %	162.5 %
22	23	PRIMARY RESIDENTIAL	21	38	19.0	23.5 %	5.6 %	72	58	DATA MORTGAGE DBA ES	6	16	8.0	-40.0 %	33.3 %
24	20	NATIONWIDE EQUITIES	19	49	24.5	-36.7 %	19.5 %	72	61	PREMIER REVERSE MORT	6	15	7.5	-33.3 %	275.0 %
25	29	C2 FINANCIAL CORPORA	18	32	16.0	28.6 %	6.7 %	72	70	REVERSE MORTGAGE EDU	6	13	6.5	-14.3 %	333.3 %
26	24	BROKER SOLUTIONS INC	17	37	18.5	-15.0 %	23.3 %	72	72	GUILD MORTGAGE COMPA	6	12	6.0	0.0 %	-14.3 %
27	30	REVERSE FREEDOM LLC	16	31	15.5	6.7 %	181.8 %	72	72	UNITED PACIFIC MORTG	6	12	6.0	0.0 %	-7.7 %
27	44	KELLY MORTGAGE INC	16	22	11.0	166.7 %	120.0 %	72	98	FSI MORTGAGE LLC	6	9	4.5	100.0 %	0.0 %
29	36	AMERICAN FINANCIAL M	15	27	13.5	25.0 %	8.0 %	72	98	BARRETT FINANCIAL GR	6	9	4.5	100.0 %	50.0 %
29	43	GOLDEN YEARS MORTGAG	15	23	11.5	87.5 %	-42.5 %	72	98	KEY CITY LENDING INC	6	9	4.5	100.0 %	200.0 %
31	24	JET DIRECT FUNDING C	14	37	18.5	-39.1 %	12.1 %	72	105	IREVERSE HOME LOANS	6	8	4.0	200.0 %	14.3 %
31	26	HOMEBRIDGE FINANCIAL	14	36	18.0	-36.4 %	-30.8 %	82	56	HOMETOWN LENDERS LLC	5	18	9.0	-61.5 %	260.0 %
31	30	FIRST AMERICAN HOME	14	31	15.5	-17.6 %	-6.1 %	82	72	SENIOR FUNDING ASSOC	5	12	6.0	-28.6 %	-33.3 %
31	39	NORTHWEST REVERSE MO	14	25	12.5	27.3 %	733.3 %	82	72	SUCCESS MORTGAGE PAR	5	12	6.0	-28.6 %	20.0 %
31	41	OPULENCE FUNDING LLC	14	24	12.0	40.0 %	380.0 %	82	72	DALE ERNEST TILLMAN	5	12	6.0	-28.6 %	140.0 %
36	32	PREMIER MORTGAGE RES	13	30	15.0	-23.5 %	25.0 %	82	72	NEXA MORTGAGE LLC	5	12	6.0	-28.6 %	500.0 %
36	34	MID AMERICA MORTGAGE	13	29	14.5	-18.8 %	81.3 %	82	84	BAY EQUITY LLC	5	11	5.5	-16.7 %	-38.9 %
36	44	GOODLIFE HOME LOANS	13	22	11.0	44.4 %	-15.4 %	82	84	UNITED AMERICAN MORT	5	11	5.5	-16.7 %	175.0 %
36	44	GUARANTEED RATE INC	13	22	11.0	44.4 %	120.0 %	82	92	FAMILY FIRST FUNDING	5	10	5.0	0.0 %	-9.1 %
40	27	SENIOR LENDING CORPO	12	34	17.0	-45.5 %	36.0 %	82	98	719 LENDING INC	5	9	4.5	25.0 %	
40	32	VIP MORTGAGE INC	12	30	15.0	-33.3 %	20.0 %	82	105	NOVA FINANCIAL & INV	5	8	4.0	66.7 %	60.0 %
40	37	UNIVERSAL LENDING CO	12	26	13.0	-14.3 %	0.0 %	82	112	SUMMIT FUNDING INC	5	7	3.5	150.0 %	-36.4 %
43	48	REVERSE MORTGAGE LEN	11	21	10.5	10.0 %	250.0 %	82	112	BARRON FUNDING GROUP	5	7	3.5	150.0 %	-30.0 %
44	48	SILVER LEAF MORTGAGE	10	21	10.5	-9.1 %	-27.6 %	82	112	MALIBU FUNDING	5	7	3.5	150.0 %	0.0 %
44	48	ACCESS REVERSE MORTG	10	21	10.5	-9.1 %	75.0 %	82	112	CAPITAL PACIFIC MORT	5	7	3.5	150.0 %	250.0 %
44	52	ACADEMY MORTGAGE COR	10	20	10.0	0.0 %	66.7 %	82	112	E MORTGAGE CAPITAL I	5	7	3.5	150.0 %	600.0 %
44	53	LEADER ONE FINANCIAL	10	19	9.5	11.1 %	72.7 %	97	61	MORTGAGE MASTER SERV	4	15	7.5	-63.6 %	0.0 %
48	35	ALPHA MORTGAGE CORPO	9	28	14.0	-52.6 %	86.7 %	97	70	THRIVE MORTGAGE LLC	4	13	6.5	-55.6 %	62.5 %
48	39	GENEVA FINANCIAL LLC	9	25	12.5	-43.8 %	66.7 %	97	72	INTERCONTINENTAL CAP	4	12	6.0	-50.0 %	-20.0 %
48	41	TREBOR REVERSE LLC	9	24	12.0	-40.0 %	84.6 %	97	72	QUONTIC BANK FSB	4	12	6.0	-50.0 %	71.4 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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