

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through May 2021

Next Release Date: Week 4 of August

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**Retail
Endorsement Growth**

10.6 %

**Wholesale
Endorsement Growth**

-5.0 %

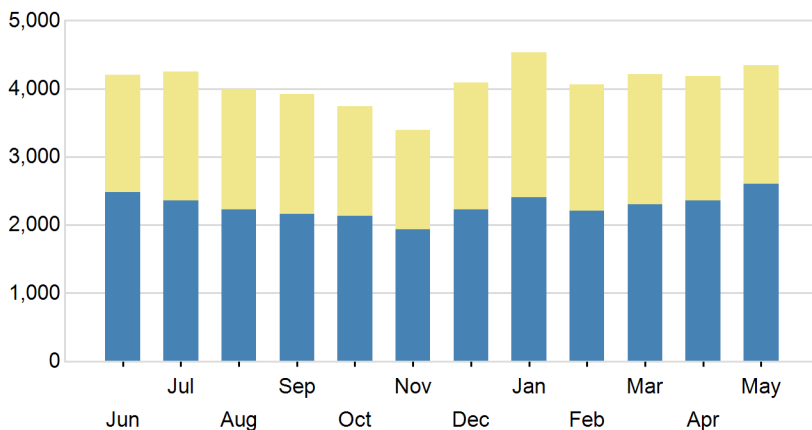
**Total
Endorsement Growth**

3.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jun	2,486	-8.6 %	1,717	-25.5 %	4,203	-16.4 %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Total	27,405		21,528		48,933	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,689	1,649	1,379	1,399	1,256	1,295	1,265	1,344	1,437	1,313	1,281	1,691	16,998	34.7%
FINANCE OF AMERICA REVER	653	682	550	667	631	580	742	753	671	788	673	621	8,011	16.4%
REVERSE MORTGAGE FUNDING	432	485	449	378	389	329	536	694	445	564	441	447	5,589	11.4%
ロンブリッジ FINANCIAL LLC	213	381	499	320	295	156	321	513	411	341	407	287	4,144	8.5%
LIBERTY REVERSE MORTGAGE	336	312	298	328	308	317	300	317	314	341	402	344	3,917	8.0%
MUTUAL OF OMAHA MORTGAGE	272	214	246	222	238	263	279	267	221	253	258	232	2,965	6.1%
OPEN MORTGAGE LLC	101	139	179	242	214	113	232	198	219	201	242	189	2,269	4.6%
FAIRWAY INDEPENDENT MORT	179	182	160	160	145	134	154	197	169	158	138	121	1,897	3.9%
SOUTH RIVER MORTGAGE LLC	22	48	51	106	71	45	96	116	122	119	148	126	1,070	2.2%
HIGHTECHLENDING INC	169	95	98	78	56	96	56	94	42	98	74	86	1,042	2.1%
Total	4,066	4,187	3,909	3,900	3,603	3,328	3,981	4,493	4,051	4,176	4,064	4,144	47,902	97.9%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,288	2,710	16,998	43.7 %	30.6 %	41.4 %	84 %	16 %	29.2 %	12.6 %	34.7 %
FINANCE OF AMERICA REVERS	5	1	2	1,683	6,328	8,011	81.9 %	48.1 %	54.1 %	21 %	79 %	3.4 %	29.4 %	16.4 %
REVERSE MORTGAGE FUNDING	2	3	3	2,668	2,921	5,589	62.7 %	18.9 %	36.4 %	48 %	52 %	5.5 %	13.6 %	11.4 %
ロンブリッジ FINANCIAL LLC	8	2	4	1,036	3,108	4,144	109.7 %	121.8 %	118.7 %	25 %	75 %	2.1 %	14.4 %	8.5 %
LIBERTY REVERSE MORTGAGE	6	5	5	1,405	2,512	3,917	60.6 %	-1.2 %	14.6 %	36 %	64 %	2.9 %	11.7 %	8.0 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,309	656	2,965	43.5 %	15.9 %	36.3 %	78 %	22 %	4.7 %	3.0 %	6.1 %
OPEN MORTGAGE LLC	11	6	7	687	1,582	2,269	31.1 %	243.9 %	130.6 %	30 %	70 %	1.4 %	7.3 %	4.6 %
FAIRWAY INDEPENDENT MORTG	4		8	1,897	0	1,897	33.4 %	NaN	33.4 %	100 %	0 %	3.9 %		3.9 %
SOUTH RIVER MORTGAGE LLC	7		9	1,070	0	1,070	>1,000%	NaN	>1,000%	100 %	0 %	2.2 %		2.2 %
HIGHTECHLENDING INC	10	9	10	720	322	1,042	108.7 %	51.2 %	86.7 %	69 %	31 %	1.5 %	1.5 %	2.1 %
Total				27,763	20,139	47,902	56.1 %	44.0 %	50.8 %	58 %	42 %	56.7 %	93.5 %	97.9 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,288	2,710	16,998	4,343	635	4,978	84 %	16 %	29.2 %	12.6 %	34.7 %
SOUTH RIVER MORTGAGE LLC	7		9	1,070	0	1,070	1,066	0	1,066	100 %	0 %	2.2 %		2.2 %
REVERSE MORTGAGE FUNDING	2	3	3	2,668	2,921	5,589	1,028	464	1,492	48 %	52 %	5.5 %	13.6 %	11.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,683	6,328	8,011	758	2,054	2,812	21 %	79 %	3.4 %	29.4 %	16.4 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,309	656	2,965	700	90	790	78 %	22 %	4.7 %	3.0 %	6.1 %
Total				22,018	12,615	34,633	7,895	3,243	11,138	64 %	36 %	45.0 %	58.6 %	70.8 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,683	6,328	8,011	758	2,054	2,812	21 %	79 %	3.4 %	29.4 %	16.4 %
ロンブリッジ FINANCIAL LLC	8	2	4	1,036	3,108	4,144	542	1,707	2,249	25 %	75 %	2.1 %	14.4 %	8.5 %
OPEN MORTGAGE LLC	11	6	7	687	1,582	2,269	163	1,122	1,285	30 %	70 %	1.4 %	7.3 %	4.6 %
AMERICAN ADVISORS GROUP	1	4	1	14,288	2,710	16,998	4,343	635	4,978	84 %	16 %	29.2 %	12.6 %	34.7 %
REVERSE MORTGAGE FUNDING	2	3	3	2,668	2,921	5,589	1,028	464	1,492	48 %	52 %	5.5 %	13.6 %	11.4 %
Total				20,362	16,649	37,011	6,834	5,982	12,816	55 %	45 %	41.6 %	77.3 %	75.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	666	43 %
ロンブリッジ FINANCIAL LLC	187	35 %
REVERSE MORTGAGE FUNDING LLC	324	26 %
AMERICAN ADVISORS GROUP	408	25 %
LIBERTY REVERSE MORTGAGE	330	33 %
OPEN MORTGAGE LLC	123	35 %
MUTUAL OF OMAHA MORTGAGE INC	103	17 %
MONEY HOUSE INC	52	18 %
HIGHTECHLENDING INC	157	32 %
PLAZA HOME MORTGAGE INC	139	34 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through May 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR	14,288	2,710	16,998	29.2 %	12.6 %	34.7 %	46	50	LEADER ONE FINANCIAL	108	0	108	0.2 %	0.0 %	0.2 %	46	50	LEADER ONE FINANCIAL	108	0	108	0.2 %	0.0 %	0.2 %		
5	1	2	FINANCE OF AMERICA R	1,683	6,328	8,011	3.4 %	29.4 %	16.4 %	48	52	NORTHWEST REVERSE MO	103	0	103	0.2 %	0.0 %	0.2 %	48	52	NORTHWEST REVERSE MO	103	0	103	0.2 %	0.0 %	0.2 %		
2	3	3	REVERSE MORTGAGE FUN	2,668	2,921	5,589	5.5 %	13.6 %	11.4 %	49	53	GUARANTEED RATE INC	100	0	100	0.2 %	0.0 %	0.2 %	49	53	GUARANTEED RATE INC	100	0	100	0.2 %	0.0 %	0.2 %		
8	2	4	Longbridge Financial	1,036	3,108	4,144	2.1 %	14.4 %	8.5 %	50	54	ALPHA MORTGAGE CORPO	97	0	97	0.2 %	0.0 %	0.2 %	50	54	ALPHA MORTGAGE CORPO	97	0	97	0.2 %	0.0 %	0.2 %		
6	5	5	LIBERTY REVERSE MORT	1,405	2,512	3,917	2.9 %	11.7 %	8.0 %	107	18	SUN WEST MORTGAGE CO	41	54	95	0.1 %	0.3 %	0.2 %	107	18	SUN WEST MORTGAGE CO	41	54	95	0.1 %	0.3 %	0.2 %		
3	7	6	MUTUAL OF OMAHA MORT	2,309	656	2,965	4.7 %	3.0 %	6.1 %	51	56	SENIOR FUNDING ASSOC	94	0	94	0.2 %	0.0 %	0.2 %	51	56	SENIOR FUNDING ASSOC	94	0	94	0.2 %	0.0 %	0.2 %		
11	6	7	OPEN MORTGAGE LLC	687	1,582	2,269	1.4 %	7.3 %	4.6 %	52	57	RESIDENTIAL HOME FUN	90	0	90	0.2 %	0.0 %	0.2 %	52	57	RESIDENTIAL HOME FUN	90	0	90	0.2 %	0.0 %	0.2 %		
4		8	FAIRWAY INDEPENDENT	1,897	0	1,897	3.9 %	0.0 %	3.9 %	179	16	LAND-HOME FINANCIAL	21	68	89	0.0 %	0.3 %	0.2 %	179	16	LAND-HOME FINANCIAL	21	68	89	0.0 %	0.3 %	0.2 %		
7		9	SOUTH RIVER MORTGAGE	1,070	0	1,070	2.2 %	0.0 %	2.2 %	53	59	UNITED PACIFIC MORTG	86	0	86	0.2 %	0.0 %	0.2 %	53	59	UNITED PACIFIC MORTG	86	0	86	0.2 %	0.0 %	0.2 %		
10	9	10	HIGHTECHLENDING INC	720	322	1,042	1.5 %	1.5 %	2.1 %	53	59	PREMIER REVERSE MORT	86	0	86	0.2 %	0.0 %	0.2 %	53	59	PREMIER REVERSE MORT	86	0	86	0.2 %	0.0 %	0.2 %		
9		11	ENNKAR INC	770	0	770	1.6 %	0.0 %	1.6 %	55	61	EAST COAST CAPITAL C	84	0	84	0.2 %	0.0 %	0.2 %	55	61	EAST COAST CAPITAL C	84	0	84	0.2 %	0.0 %	0.2 %		
12		12	ADVISORS MORTGAGE GR	645	0	645	1.3 %	0.0 %	1.3 %	55	61	GUILD MORTGAGE COMPA	84	0	84	0.2 %	0.0 %	0.2 %	55	61	GUILD MORTGAGE COMPA	84	0	84	0.2 %	0.0 %	0.2 %		
15	12	13	CHERRY CREEK MORTGAG	433	124	557	0.9 %	0.6 %	1.1 %	55	61	REVERSE MORTGAGE LEN	84	0	84	0.2 %	0.0 %	0.2 %	55	61	REVERSE MORTGAGE LEN	84	0	84	0.2 %	0.0 %	0.2 %		
13		14	FINANCE OF AMERICA M	554	0	554	1.1 %	0.0 %	1.1 %	83	19	TOTAL MEDIA MANAGEME	52	29	81	0.1 %	0.1 %	0.2 %	83	19	TOTAL MEDIA MANAGEME	52	29	81	0.1 %	0.1 %	0.2 %		
14		15	ALL REVERSE MORTGAGE	539	0	539	1.1 %	0.0 %	1.1 %	58	64	ATLANTIC COAST MORTG	81	0	81	0.2 %	0.0 %	0.2 %	58	64	ATLANTIC COAST MORTG	81	0	81	0.2 %	0.0 %	0.2 %		
258	8	16	MONEY HOUSE INC	13	421	434	0.0 %	2.0 %	0.9 %	59	66	APPROVAL FIRST HOME	78	0	78	0.2 %	0.0 %	0.2 %	59	66	APPROVAL FIRST HOME	78	0	78	0.2 %	0.0 %	0.2 %		
16	15	17	GOODLIFE HOME LOANS	339	74	413	0.7 %	0.3 %	0.8 %	59	66	THE REVERSE MORTGAGE	78	0	78	0.2 %	0.0 %	0.2 %	59	66	THE REVERSE MORTGAGE	78	0	78	0.2 %	0.0 %	0.2 %		
19	17	18	NATIONWIDE EQUITIES	272	64	336	0.6 %	0.3 %	0.7 %	61	68	KRS CAPITAL PARTNERS	75	0	75	0.2 %	0.0 %	0.2 %	61	68	KRS CAPITAL PARTNERS	75	0	75	0.2 %	0.0 %	0.2 %		
17		19	PREMIUM SECURITY INC	329	0	329	0.7 %	0.0 %	0.7 %	61	68	HOMETOWN LENDERS LLC	75	0	75	0.2 %	0.0 %	0.2 %	61	68	HOMETOWN LENDERS LLC	75	0	75	0.2 %	0.0 %	0.2 %		
18		20	AMERICAN FINANCIAL N	286	0	286	0.6 %	0.0 %	0.6 %	63	70	BAY EQUITY LLC	73	0	73	0.1 %	0.0 %	0.1 %	63	70	BAY EQUITY LLC	73	0	73	0.1 %	0.0 %	0.1 %		
20		21	AMERICAN PACIFIC MOR	269	0	269	0.5 %	0.0 %	0.5 %	63	70	SHORE CAPITAL CORPOR	73	0	73	0.1 %	0.0 %	0.1 %	63	70	SHORE CAPITAL CORPOR	73	0	73	0.1 %	0.0 %	0.1 %		
21		22	PRIMARY RESIDENTIAL	266	0	266	0.5 %	0.0 %	0.5 %	66	72	ACCESS REVERSE MORTG	72	0	72	0.1 %	0.0 %	0.1 %	66	72	ACCESS REVERSE MORTG	72	0	72	0.1 %	0.0 %	0.1 %		
32	14	23	MID AMERICA MORTGAGE	175	85	260	0.4 %	0.4 %	0.5 %	67	73	MORTGAGE MASTER SERV	71	0	71	0.1 %	0.0 %	0.1 %	67	73	MORTGAGE MASTER SERV	71	0	71	0.1 %	0.0 %	0.1 %		
22		24	SUN AMERICAN MORTGAG	242	0	242	0.5 %	0.0 %	0.5 %	68	74	DALE ERNEST TILLMAN	69	0	69	0.1 %	0.0 %	0.1 %	68	74	DALE ERNEST TILLMAN	69	0	69	0.1 %	0.0 %	0.1 %		
23		25	INTEGRITY 1ST MORTGA	239	0	239	0.5 %	0.0 %	0.5 %	69	75	INTERCONTINENTAL CAP	67	0	67	0.1 %	0.0 %	0.1 %	69	75	INTERCONTINENTAL CAP	67	0	67	0.1 %	0.0 %	0.1 %		
73	11	26	MCM HOLDINGS INC	64	172	236	0.1 %	0.8 %	0.5 %	69	75	REVERSE MORTGAGE EDU	67	0	67	0.1 %	0.0 %	0.1 %	69	75	REVERSE MORTGAGE EDU	67	0	67	0.1 %	0.0 %	0.1 %		
24		27	HERITAGE HOME LOANS	224	0	224	0.5 %	0.0 %	0.5 %	71	77	AMERICAN LIBERTY MOR	65	0	65	0.1 %	0.0 %	0.1 %	71	77	AMERICAN LIBERTY MOR	65	0	65	0.1 %	0.0 %	0.1 %		
25		28	JET DIRECT FUNDING C	223	0	223	0.5 %	0.0 %	0.5 %	71	77	DATA MORTGAGE DBA ES	65	0	65	0.1 %	0.0 %	0.1 %	71	77	DATA MORTGAGE DBA ES	65	0	65	0.1 %	0.0 %	0.1 %		
26		29	HOMEBRIDGE FINANCIAL	216	0	216	0.4 %	0.0 %	0.4 %	74	79	GREEN MONARCH MORTGA	63	0	63	0.1 %	0.0 %	0.1 %	74	79	GREEN MONARCH MORTGA	63	0	63	0.1 %	0.0 %	0.1 %		
27		30	MAGNOLIA BANK INC	215	0	215	0.4 %	0.0 %	0.4 %	74	79	PARAMOUNT RESIDENTIA	63	0	63	0.1 %	0.0 %	0.1 %	74	79	PARAMOUNT RESIDENTIA	63	0	63	0.1 %	0.0 %	0.1 %		
28		31	SENIOR LENDING CORPO	209	0	209	0.4 %	0.0 %	0.4 %	76	81	TREBOR REVERSE LLC	62	0	62	0.1 %	0.0 %	0.1 %	76	81	TREBOR REVERSE LLC	62	0	62	0.1 %	0.0 %	0.1 %		
29		32	BROKER SOLUTIONS INC	199	0	199	0.4 %	0.0 %	0.4 %	77	82	GREAT FLORIDA LENDIN	61	0	61	0.1 %	0.0 %	0.1 %	77	82	GREAT FLORIDA LENDIN	61	0	61	0.1 %	0.0 %	0.1 %		
30		33	C2 FINANCIAL CORPORA	192	0	192	0.4 %	0.0 %	0.4 %	78	83	THRIVE MORTGAGE LLC	60	0	60	0.1 %	0.0 %	0.1 %	78	83	THRIVE MORTGAGE LLC	60	0	60	0.1 %	0.0 %	0.1 %		
30		33	FIRST AMERICAN HOME	192	0	192	0.4 %	0.0 %	0.4 %	79	84	I3 LENDING INC	56	0	56	0.1 %	0.0 %	0.1 %	79	84	I3 LENDING INC	56	0	56	0.1 %	0.0 %	0.1 %		
2083	10	35	PLAZA HOME MORTGAGE	0	185	185	0.0 %	0.9 %	0.4 %	79	84	MORTGAGESHOP LLC	56	0	56	0.1 %	0.0 %	0.1 %	79	84	MORTGAGESHOP LLC	56	0	56	0.1 %	0.0 %	0.1 %		
63	13	36	MIDWEST LOAN Solutio	73	100	173	0.1 %	0.5 %	0.4 %	81	86	QUONTIC BANK FSB	54	0	54	0.1 %	0.0 %	0.1 %	81	86	QUONTIC BANK FSB	54	0	54	0.1 %	0.0 %	0.1 %		
33		36	REVERSE FREEDOM LLC	173	0	173	0.4 %	0.0 %	0.4 %	82	87	DIRECTORS MORTGAGE I	53	0	53	0.1 %	0.0 %	0.1 %	82	87	DIRECTORS MORTGAGE I	53	0	53	0.1 %	0.0 %	0.1 %		
34		38	VIP MORTGAGE INC	167	0	167	0.3 %	0.0 %	0.3 %	83	88	NATIONWIDE MORTGAGE	52	0	52	0.1 %	0.0 %	0.1 %	83	88	NATIONWIDE MORTGAGE	52	0	52	0.1 %	0.0 %	0.1 %		
35		39	SILVER LEAF MORTGAGE	157	0	157	0.3 %	0.0 %	0.3 %	83	88	FAMILY FIRST FUNDING	52	0	52	0.1 %	0.0 %	0.1 %	83	88	FAMILY FIRST FUNDING	52	0	52	0.1 %	0.0 %	0.1 %		
35		39	GOLDEN YEARS MORTGAG	157	0	157	0.3 %	0.0 %	0.3 %	83	88	LOANDEPOTCOM	52	0	52	0.1 %	0.0 %	0.1 %	83	88	LOANDEPOTCOM	52	0	52	0.1 %	0.0 %	0.1 %		
37		41	THE FEDERAL SAVINGS	156	0	156	0.3 %	0.0 %	0.3 %	83	88	BROOKSTONE MORTGAGE	52	0	52	0.1 %	0.0 %	0.1 %	83	88	BROOKSTONE MORTGAGE	52	0	52	0.1 %	0.0 %	0.1 %		
38		42	UNIVERSAL LENDING CO	141	0	141	0.3 %	0.0 %	0.3 %	83	88	55 PLACES MORTGAGE L	52	0	52	0.1 %	0.0 %	0.1 %	83	88	55 PLACES MORTGAGE L	52	0	52	0.1 %	0.0 %	0.1 %		
38		42	AMERICAN FINANCIAL M	141	0	141	0.3 %	0.0 %	0.3 %	89	93	CROSSCOUNTRY MORTGAG	51	0	51	0.1 %	0.0 %	0.1 %	89	93	CROSSCOUNTRY MORTGAG	51	0	51	0.1 %	0.0 %	0.1 %		
40		44	GENEVA FINANCIAL LLC	137	0	137	0.3 %	0.0 %	0.3 %	89	93	TOWNEBANK	51	0	51	0.1 %	0.0 %	0.1 %	89	93	TOWNEBANK	51	0	51	0.1 %	0.0 %	0.1 %		
41		45	PREMIER MORTGAGE RES	130	0	130	0.3 %	0.0 %	0.3 %	89	93	SUCCESS MORTGAGE PAR	51	0	51	0.1 %	0.0 %	0.1 %	89	93	SUCCESS MORTGAGE PAR	51	0	51	0.1 %	0.0 %	0		

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

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Top 100 HECM Originators - May 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank		Loans			Growth		
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,427	6,019	1,203.8	21.9 %	41.4 %	47	86	TOTAL MEDIA MANAGEME	8	23	4.6	-20.0 %	91.7 %
2	2	REVERSE MORTGAGE FUN	212	1,263	252.6	-12.4 %	49.3 %	52	68	MORTGAGE MASTER SERV	7	31	6.2	133.3 %	-3.1 %
3	3	MUTUAL OF OMAHA MORT	188	972	194.4	-7.4 %	49.3 %	53	22	SUN AMERICAN MORTGAG	6	114	22.8	-71.4 %	119.2 %
4	6	LIBERTY REVERSE MORT	171	693	138.6	11.0 %	13.1 %	53	34	BROKER SOLUTIONS INC	6	70	14.0	-62.5 %	-13.6 %
5	5	FINANCE OF AMERICA R	132	721	144.2	-1.5 %	55.4 %	53	41	NORTHWEST REVERSE MO	6	54	10.8	-64.7 %	260.0 %
6	7	SOUTH RIVER MORTGAGE	126	631	126.2	-14.9 %	15,675.0 %	53	45	LEADER ONE FINANCIAL	6	48	9.6	-62.5 %	92.0 %
7	4	FAIRWAY INDEPENDENT	121	783	156.6	-12.3 %	-0.6 %	53	50	GUARANTEED RATE INC	6	45	9.0	0.0 %	32.4 %
8	17	GOODLIFE HOME LOANS	93	153	30.6	151.4 %	142.9 %	53	56	HOMETOWN LENDERS LLC	6	38	7.6	20.0 %	137.5 %
9	8	LONGBRIDGE FINANCIAL	72	468	93.6	-17.2 %	81.4 %	53	57	EAST COAST CAPITAL C	6	35	7.0	-14.3 %	-37.5 %
9	9	ENNKAR INC	72	384	76.8	-18.2 %	51.2 %	53	65	DALE ERNEST TILLMAN	6	33	6.6	-25.0 %	120.0 %
11	10	ADVISORS MORTGAGE GR	63	305	61.0	10.5 %	60.5 %	53	71	QUONTIC BANK FSB	6	29	5.8	-14.3 %	81.3 %
12	11	FINANCE OF AMERICA M	59	277	55.4	-6.3 %	23.7 %	53	75	AMERICAN LIBERTY MOR	6	28	5.6	-25.0 %	33.3 %
12	11	HIGHTECHLENDING INC	59	277	55.4	22.9 %	149.5 %	53	124	LHN FINANCIAL SERVIC	6	16	3.2	500.0 %	6.7 %
14	13	OPEN MORTGAGE LLC	50	251	50.2	11.1 %	2.9 %	53	151	SENIOR REVERSE MORTG	6	12	2.4	100.0 %	50.0 %
15	15	CHERRY CREEK MORTGAG	38	186	37.2	0.0 %	2.8 %	65	43	ALPHA MORTGAGE CORPO	5	49	9.8	-16.7 %	22.5 %
16	16	PREMIUM SECURITY INC	37	163	32.6	-14.0 %	526.9 %	65	54	KRS CAPITAL PARTNERS	5	40	8.0	-37.5 %	100.0 %
17	14	ALL REVERSE MORTGAGE	34	232	46.4	-37.0 %	34.1 %	65	54	REVERSE MORTGAGE LEN	5	40	8.0	-16.7 %	166.7 %
18	22	PRIMARY RESIDENTIAL	32	114	22.8	77.8 %	39.0 %	65	60	CF CAPITAL GROUP	5	34	6.8	0.0 %	17.2 %
19	20	INTEGRITY 1ST MORTGA	28	117	23.4	12.0 %	80.0 %	65	60	ACCESS REVERSE MORTG	5	34	6.8	150.0 %	30.8 %
20	20	MAGNOLIA BANK INC	23	117	23.4	-8.0 %	53.9 %	65	66	DATA MORTGAGE DBA ES	5	32	6.4	0.0 %	18.5 %
21	30	C2 FINANCIAL CORPORA	22	87	17.4	46.7 %	40.3 %	65	70	REVERSE MORTGAGE EDU	5	30	6.0	25.0 %	15.4 %
22	37	GENEVA FINANCIAL LLC	21	66	13.2	200.0 %	135.7 %	65	71	SUN WEST MORTGAGE CO	5	29	5.8	150.0 %	866.7 %
23	19	HERITAGE HOME LOANS	20	118	23.6	5.3 %	195.0 %	65	75	ATLANTIC COAST MORTG	5	28	5.6	0.0 %	40.0 %
23	36	AMERICAN FINANCIAL M	20	67	13.4	66.7 %	52.3 %	65	81	GREAT FLORIDA LENDIN	5	26	5.2	150.0 %	-21.2 %
25	26	SENIOR LENDING CORPO	19	102	20.4	-5.0 %	137.2 %	65	82	MORTGAGE SOUTH OF TE	5	25	5.0	0.0 %	92.3 %
26	18	AMERICAN PACIFIC MOR	18	130	26.0	-25.0 %	19.3 %	65	85	OMNI-FUND INC	5	24	4.8	-16.7 %	33.3 %
26	31	FIRST AMERICAN HOME	18	83	16.6	5.9 %	36.1 %	65	86	SIMONICH CORPORATION	5	23	4.6	-37.5 %	9.5 %
28	25	JET DIRECT FUNDING C	17	104	20.8	-26.1 %	28.4 %	65	86	BARRETT FINANCIAL GR	5	23	4.6	25.0 %	43.8 %
29	24	AMERICAN FINANCIAL N	16	109	21.8	-20.0 %	28.2 %	65	92	MORTGAGESHOP LLC	5	22	4.4	150.0 %	10.0 %
29	28	MID AMERICA MORTGAGE	16	88	17.6	-30.4 %	76.0 %	65	101	I3 LENDING INC	5	20	4.0	150.0 %	-45.9 %
29	33	GOLDEN YEARS MORTGAG	16	73	14.6	-5.9 %	37.7 %	65	101	FSI MORTGAGE LLC	5	20	4.0	150.0 %	-13.0 %
29	34	VIP MORTGAGE INC	16	70	14.0	23.1 %	37.3 %	65	101	LOANDEPOTCOM	5	20	4.0	150.0 %	0.0 %
29	40	RESIDENTIAL HOME FUN	16	55	11.0	33.3 %	2,650.0 %	65	109	E MORTGAGE CAPITAL I	5	19	3.8	0.0 %	850.0 %
34	28	HOMEBRIDGE FINANCIAL	14	88	17.6	-33.3 %	-8.3 %	65	118	55 PLACES MORTGAGE L	5	17	3.4	66.7 %	112.5 %
34	32	REVERSE FREEDOM LLC	14	74	14.8	0.0 %	80.5 %	65	124	NATIONWIDE MORTGAGE	5	16	3.2	150.0 %	-44.8 %
34	38	THE FEDERAL SAVINGS	14	63	12.6	75.0 %	21.2 %	65	141	GOLDWATER BANK NA	5	13	2.6	400.0 %	18.2 %
37	52	MCM HOLDINGS INC	13	42	8.4	116.7 %	320.0 %	65	162	SECURITY HOME MORTGA	5	11	2.2	150.0 %	266.7 %
38	101	GREEN MONARCH MORTGA	12	20	4.0	300.0 %	-56.5 %	65	182	AMERICAN MORTGAGE &	5	9	1.8	25.0 %	125.0 %
39	43	SILVER LEAF MORTGAGE	11	49	9.8	175.0 %	-38.8 %	65	202	SOVEREIGN LENDING GR	5	8	1.6		166.7 %
39	47	ACADEMY MORTGAGE COR	11	47	9.4	57.1 %	17.5 %	90	48	BANK OF ENGLAND	4	46	9.2	-50.0 %	-14.8 %
41	52	SENIOR FUNDING ASSOC	10	42	8.4	-9.1 %	7.7 %	90	57	PARAMOUNT RESIDENTIA	4	35	7.0	-33.3 %	25.0 %
41	60	APPROVAL FIRST HOME	10	34	6.8	25.0 %	-32.0 %	90	71	DIRECTORS MORTGAGE I	4	29	5.8	-20.0 %	26.1 %
43	42	PREMIER MORTGAGE RES	9	50	10.0	125.0 %	13.6 %	90	71	UNITED PACIFIC MORTG	4	29	5.8	33.3 %	-14.7 %
43	45	OPULENCE FUNDING LLC	9	48	9.6	28.6 %	269.2 %	90	75	THRIVE MORTGAGE LLC	4	28	5.6	-50.0 %	55.6 %
43	50	KELLY MORTGAGE INC	9	45	9.0	80.0 %	150.0 %	90	82	FAMILY FIRST FUNDING	4	25	5.0	-33.3 %	8.7 %
43	60	BAY EQUITY LLC	9	34	6.8	0.0 %	-12.8 %	90	86	TOWNEBANK	4	23	4.6	100.0 %	9.5 %
47	26	NATIONWIDE EQUITIES	8	102	20.4	-60.0 %	2.0 %	90	92	SUCCESS MORTGAGE PAR	4	22	4.4	33.3 %	10.0 %
47	39	UNIVERSAL LENDING CO	8	58	11.6	-42.9 %	3.6 %	90	96	MORIA DEVELOPMENT IN	4	21	4.2	-50.0 %	31.3 %
47	66	GUILD MORTGAGE COMPA	8	32	6.4	300.0 %	-8.6 %	90	101	CROSSCOUNTRY MORTGAG	4	20	4.0	0.0 %	-39.4 %
47	75	INTERCONTINENTAL CAP	8	28	5.6	60.0 %	-9.7 %	90	101	CALIVER BEACH MORTGA	4	20	4.0	300.0 %	0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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